

May 14, 2025

To, BSE Limited PJ. Towers, Dalal Street Mumbai-400001 Script Code: 532668	To, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai -400051 Script Code: AURIONPRO
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Sub: Investor Presentation

Dear Sir/Madam,

Kindly find enclosed herewith Investor Presentation of the Company for the year ended March 31, 2025.

You are requested to upload the same on your website.

**Thanking You,
Yours faithfully,**

For Aurionpro Solutions Limited

**Ninad Kelkar
Company Secretary**



ADAPT

The New World Order of Digital

Investor Presentation
May 2025

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Bouquet of IP-led products



27+ Years of Experience



Global presence across 14+ countries



**~USD 1 Bn Mcap
A Top 1,000 company by Mcap**



**INR 1,173 Cr
Revenue FY25**



**INR 1,508 Cr
Net Worth FY25**



350+ clients



2,700 + Employees



Recognized as a global leader in Credit Lending Operations as per Chartis' RiskTech Quadrant, 2022



Aurionpro wins award for best transaction banking implementation at IBS Global FinTech Awards 2023



Integro Technologies Wins RiskTech 2024 Award for Best Limits Management under the category of Lending Operations

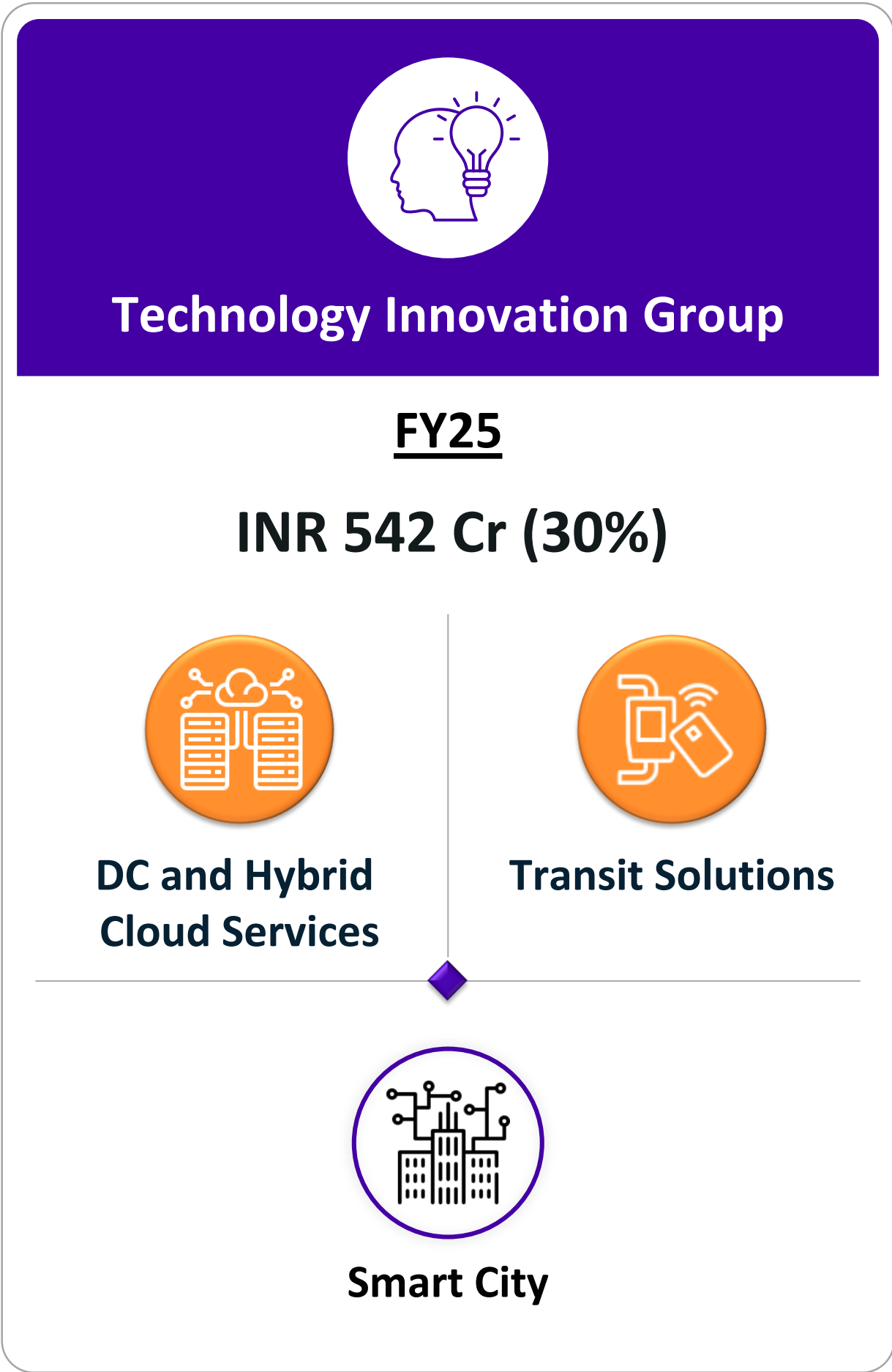
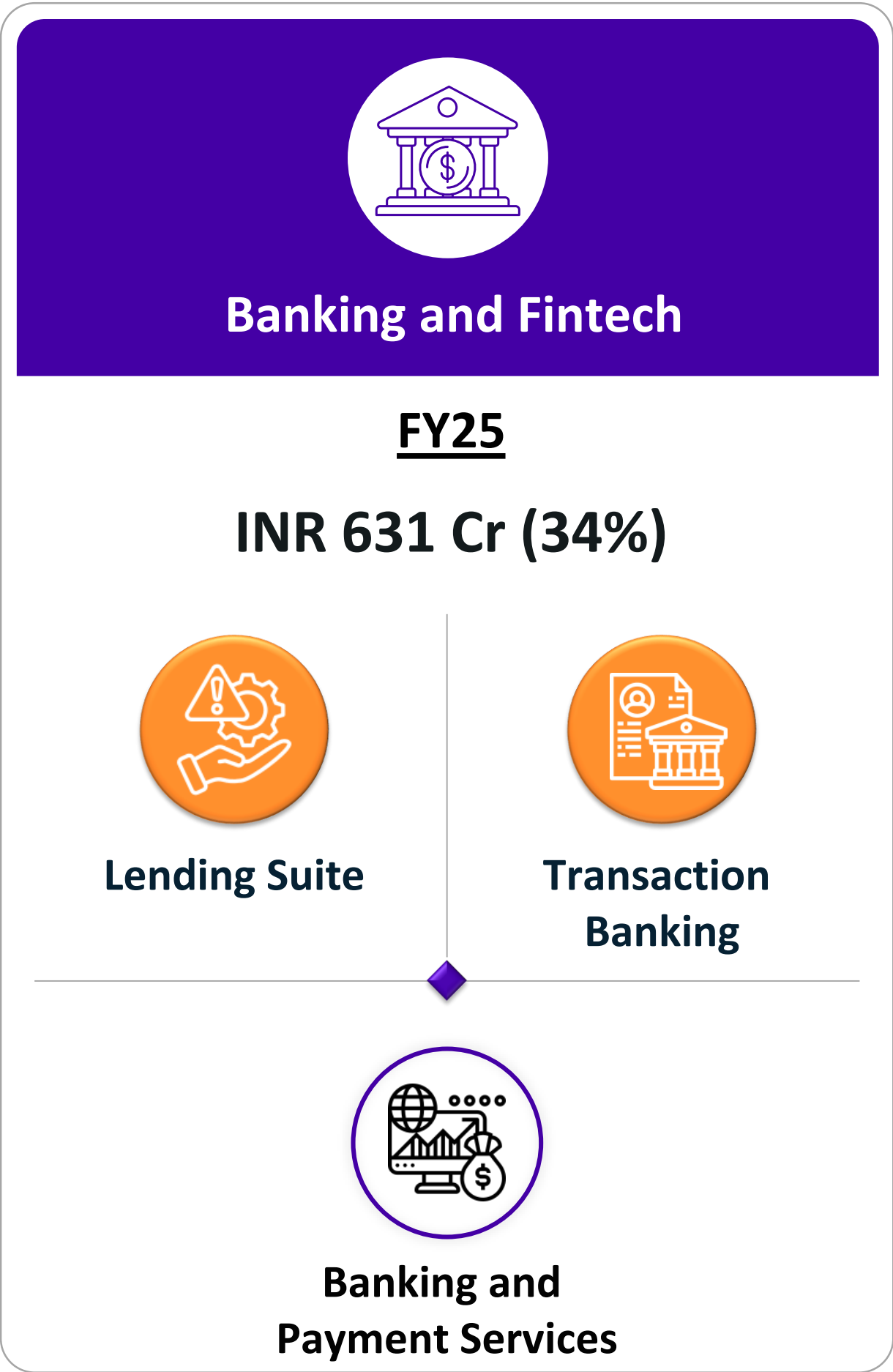
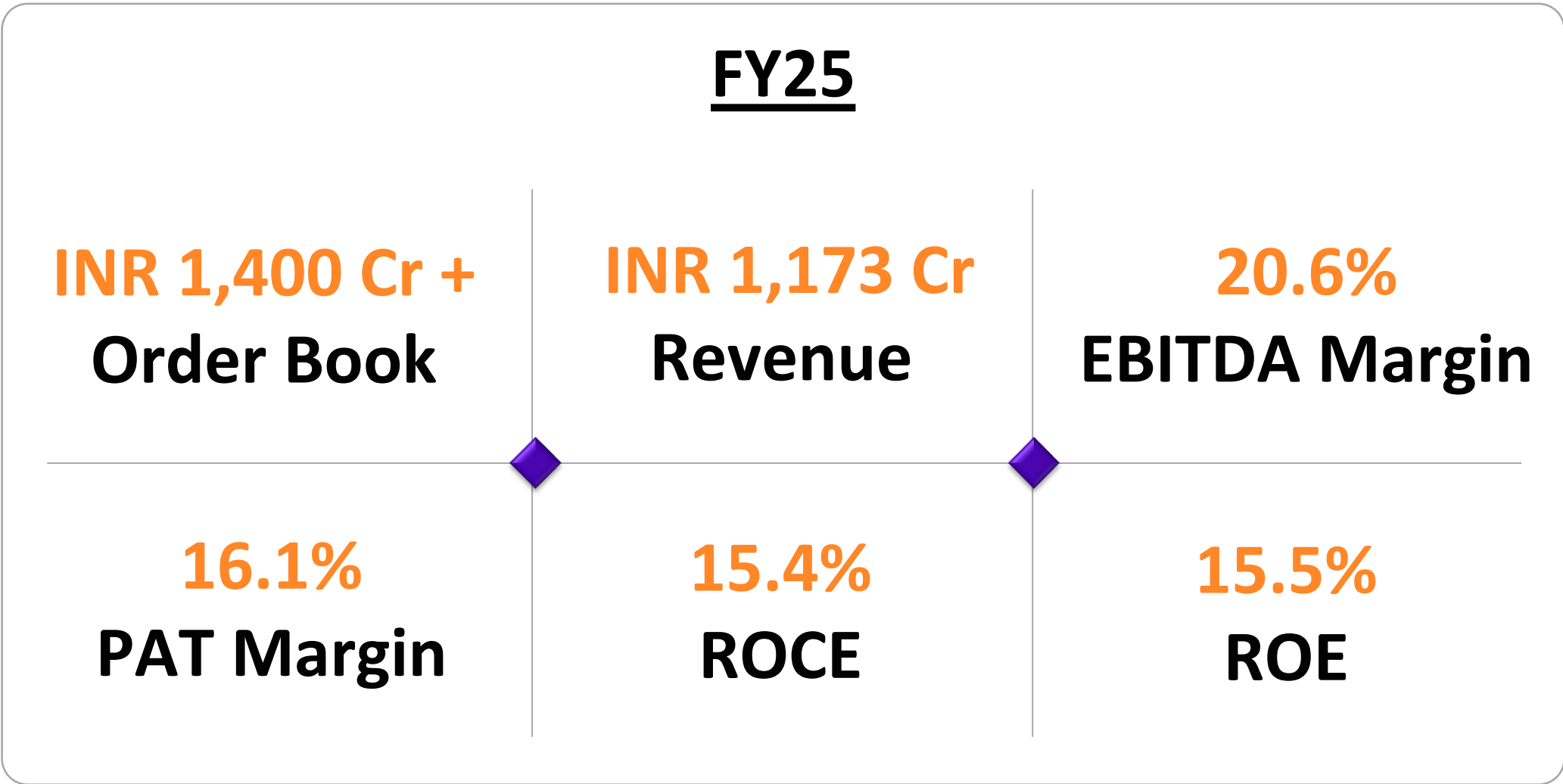


Wide presence in the banking & fintech industry in Asia

Note: (1) Market Capitalisation as of March 31st, 2025
(2) All the above numbers are on consolidated basis.

Platform-led provider of Advanced Technology Solutions enabling enterprises to accelerate Digital Innovation across Banking, Mobility, Payments and Government sectors

- › Global provider of IP-led products, platforms and services
- › Focus on chosen segments and markets
- › Strive to become a vertically integrated player across the value chain
- › Experience of catering to multiple customers in the Banking and Fintech industry in Asia
- › Integrated offering in Transit and Automatic Fare Collection (AFC)



01

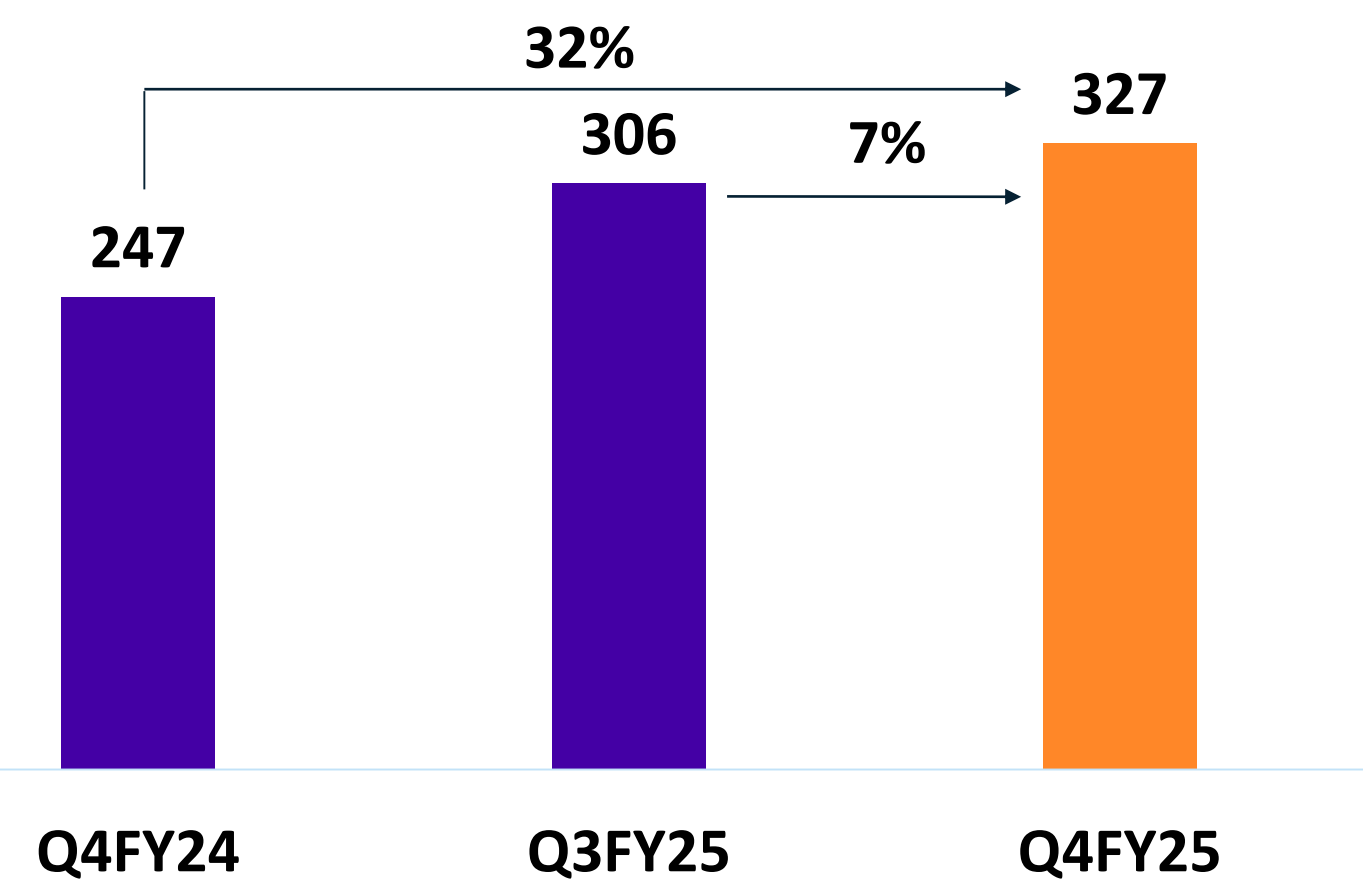
Financial Performance

Q4 & FY25 Financials

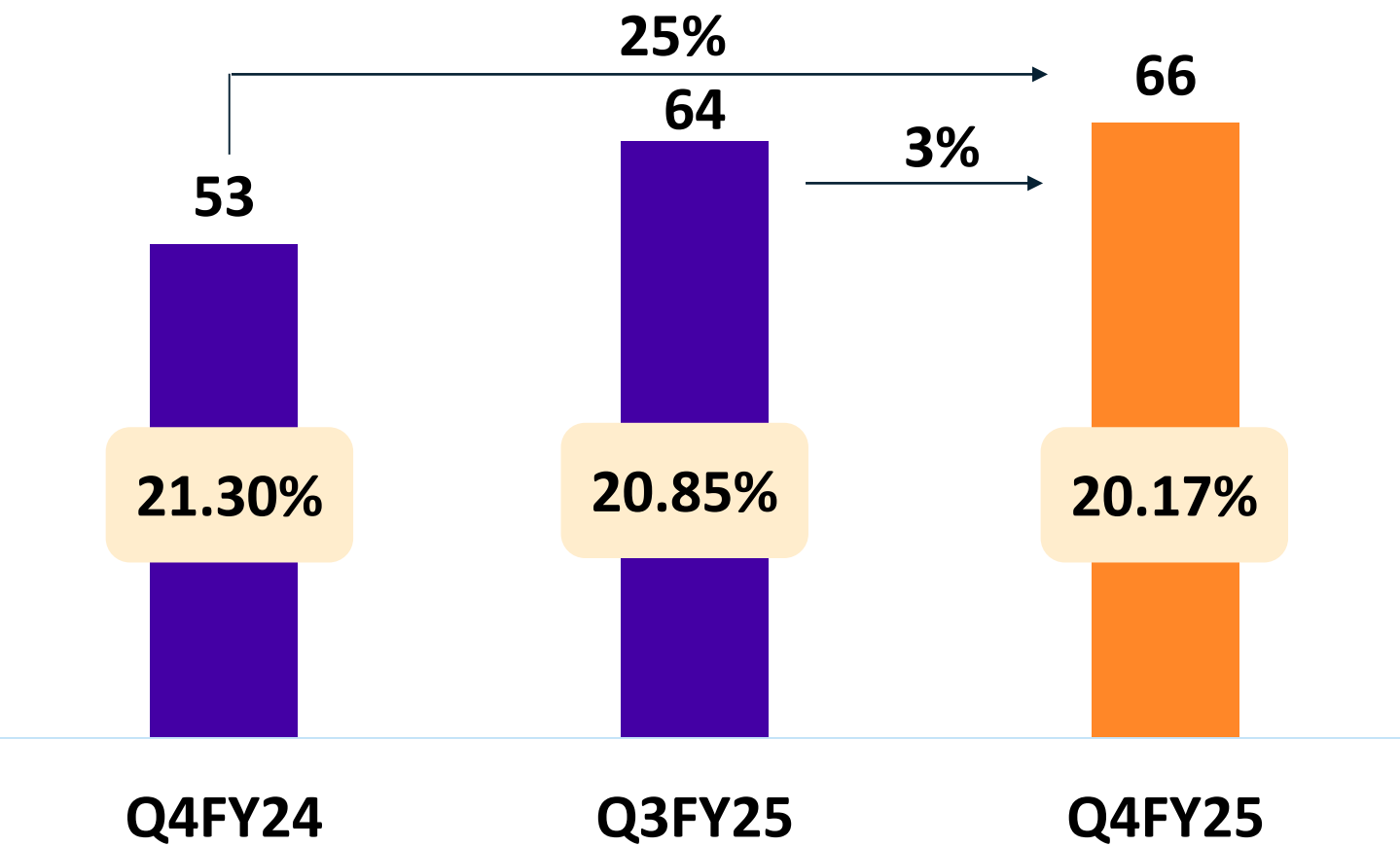


Q4 FY25

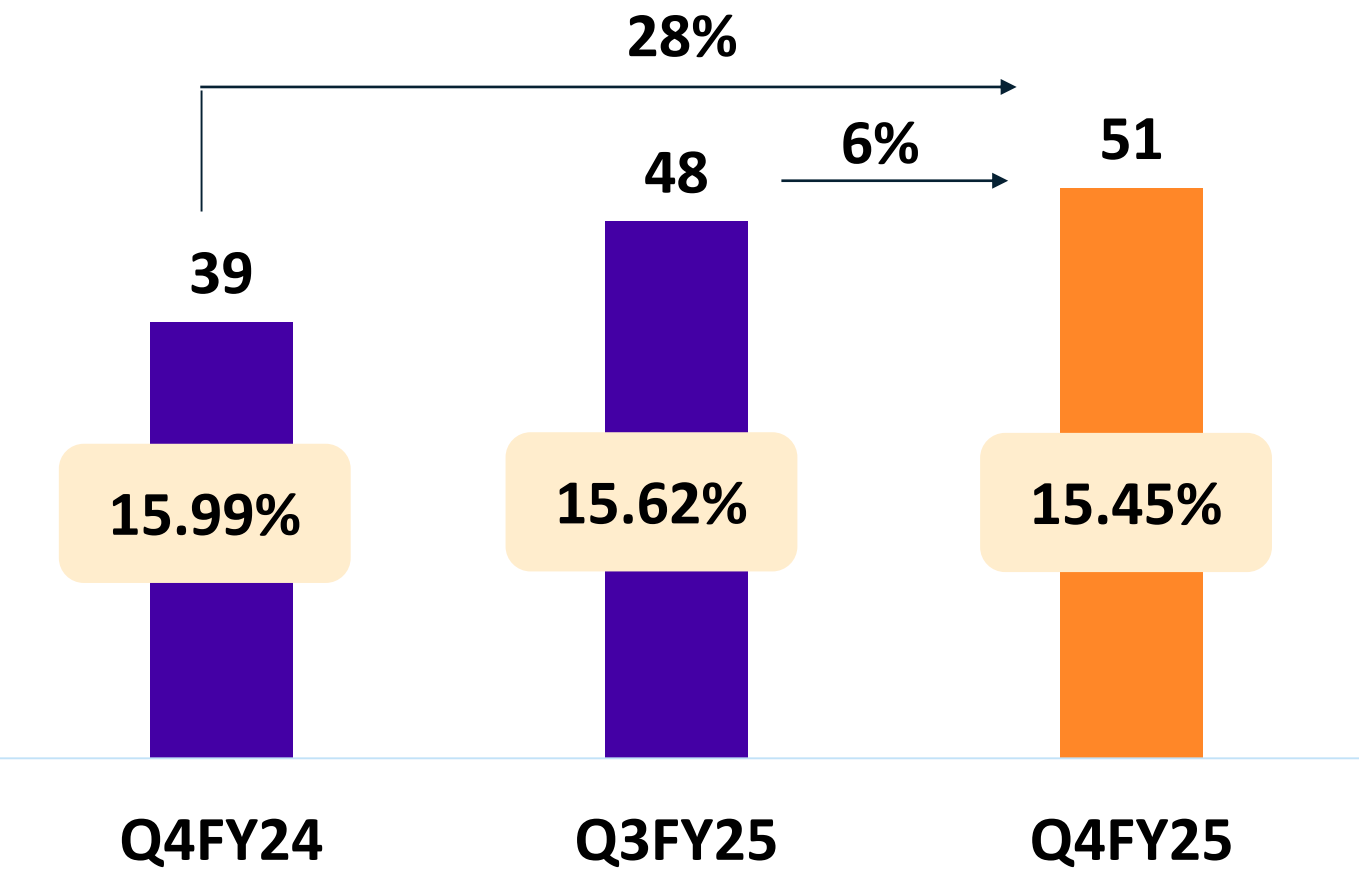
Revenue (INR Cr)



EBITDA (INR Cr) & EBITDA Margins (%)

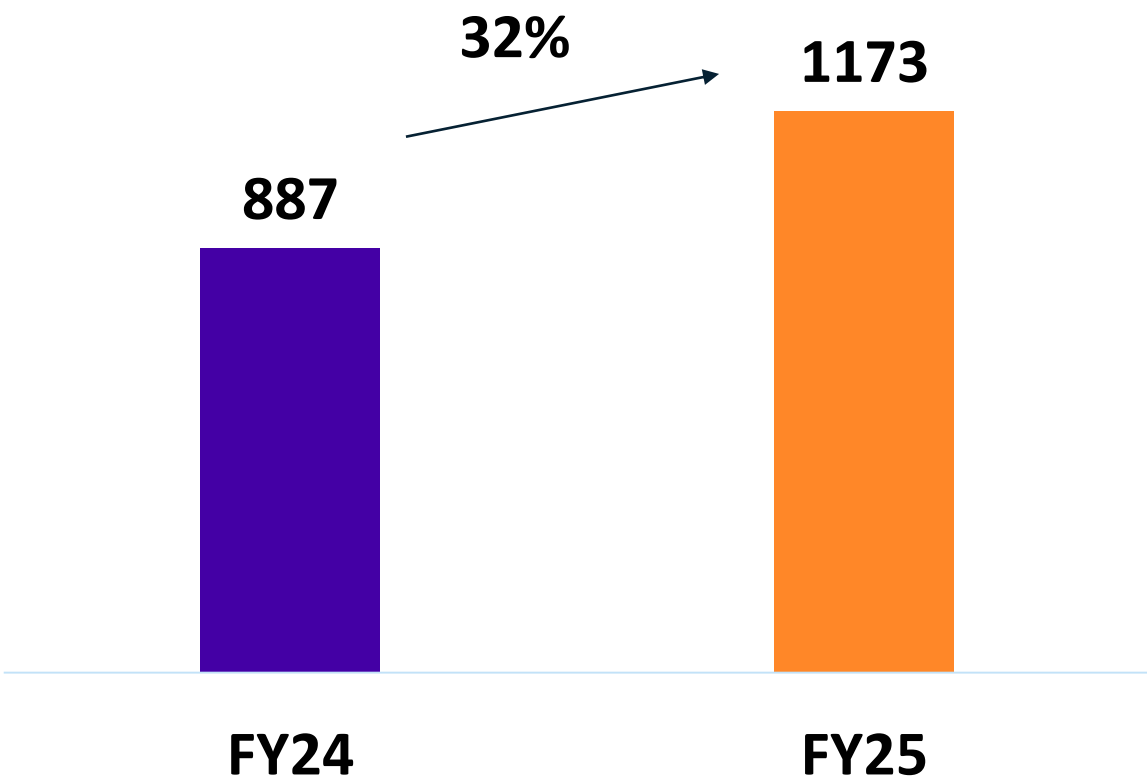


PAT (INR Cr) & PAT Margins (%)

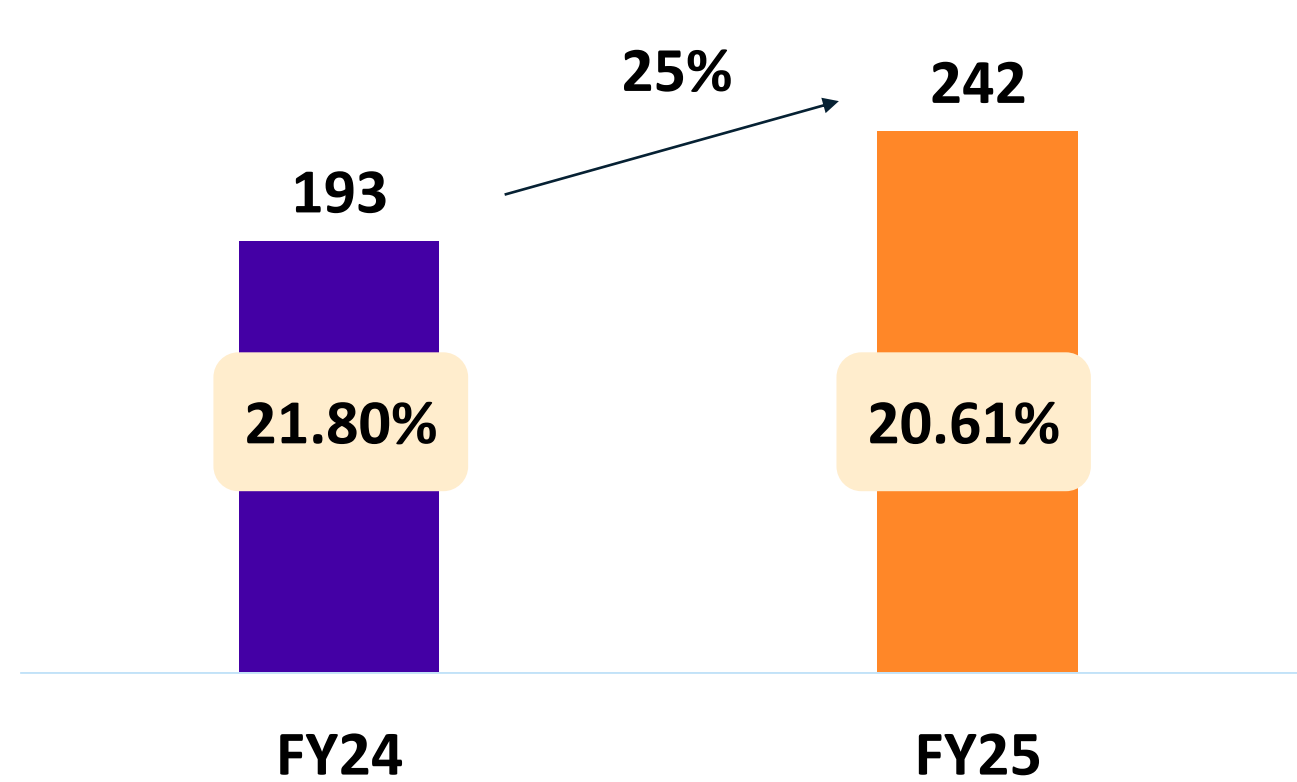


FY25

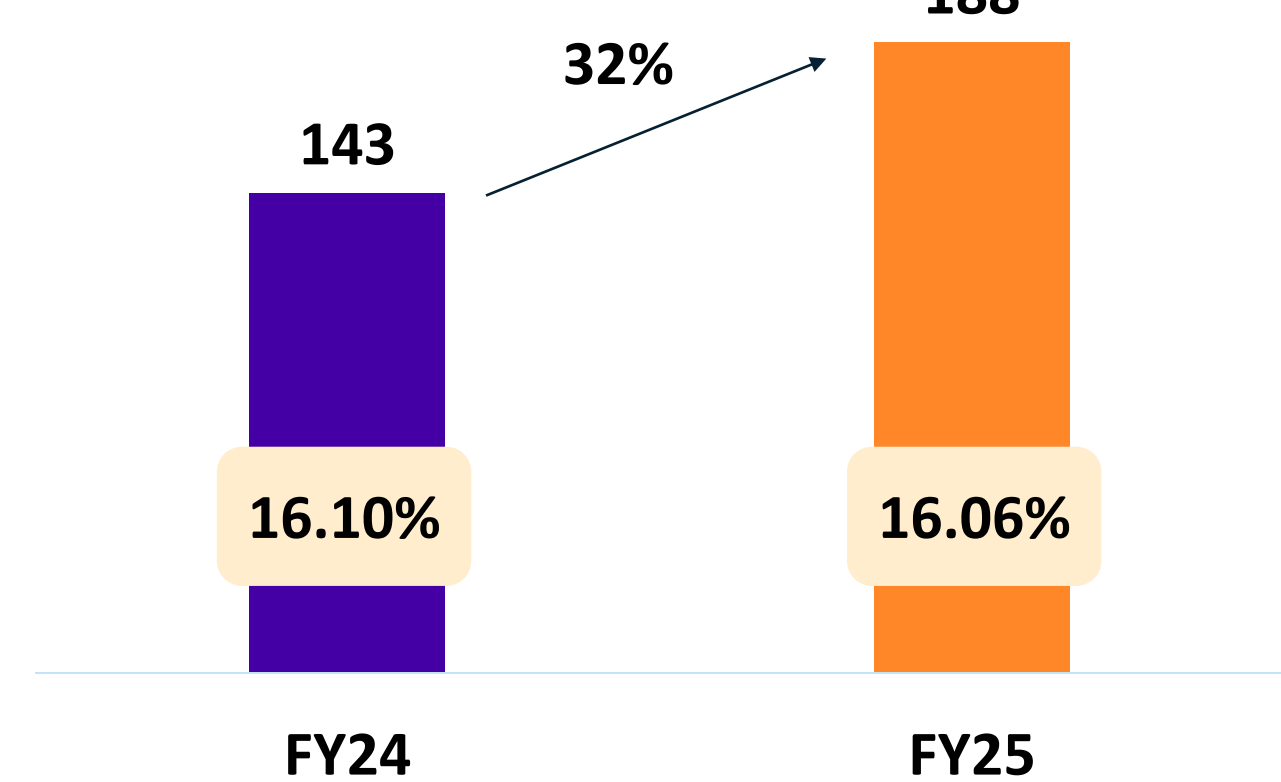
Revenue (INR Cr)



EBITDA (INR Cr) & EBITDA Margins (%)



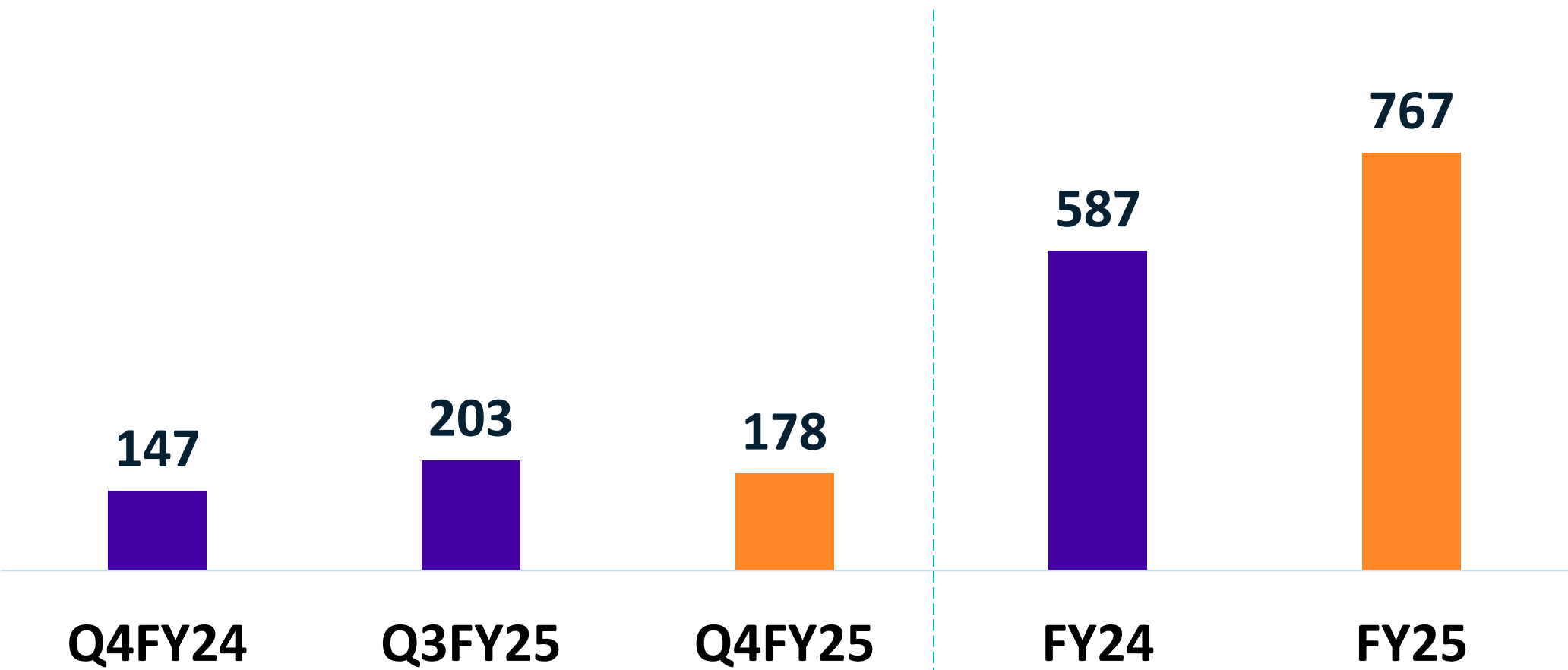
PAT (INR Cr) & PAT Margins (%)



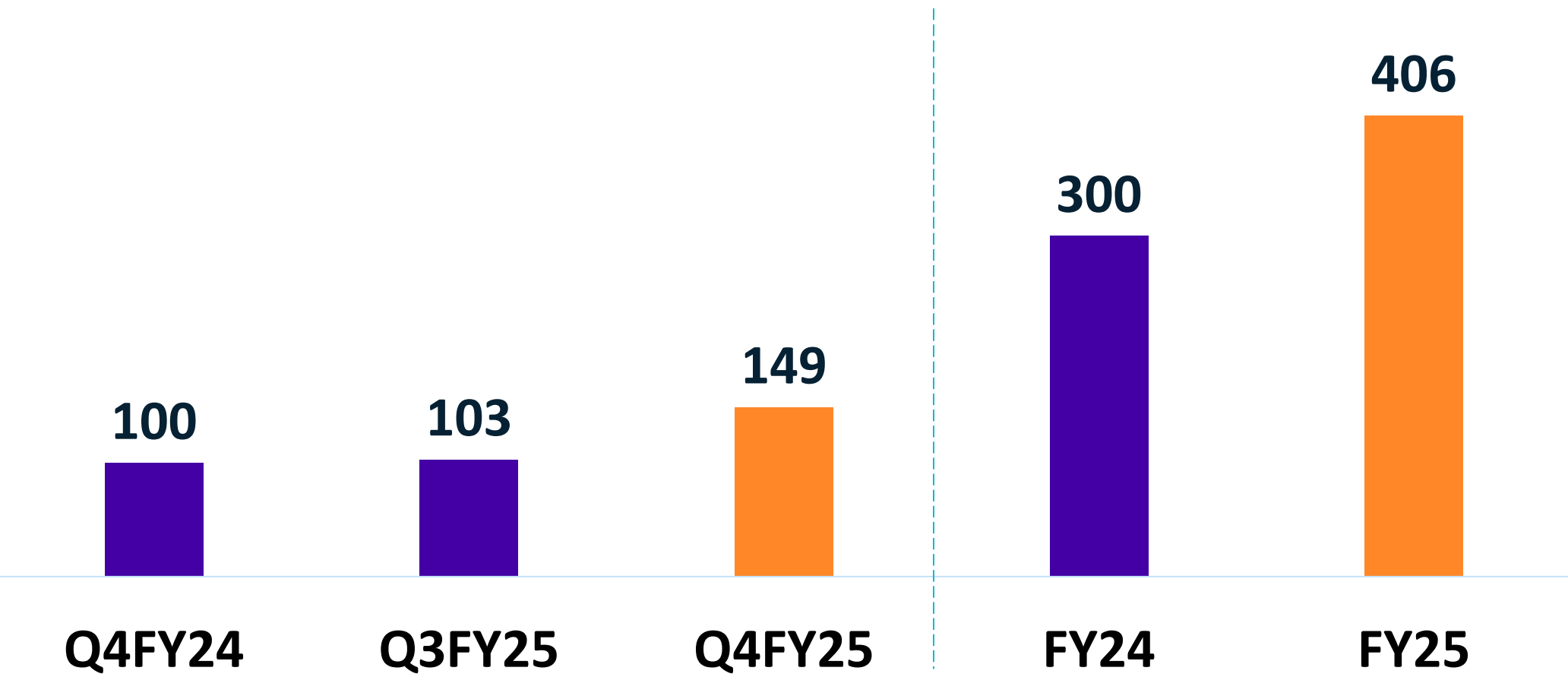
*All numbers have been rounded off

Key Statistics

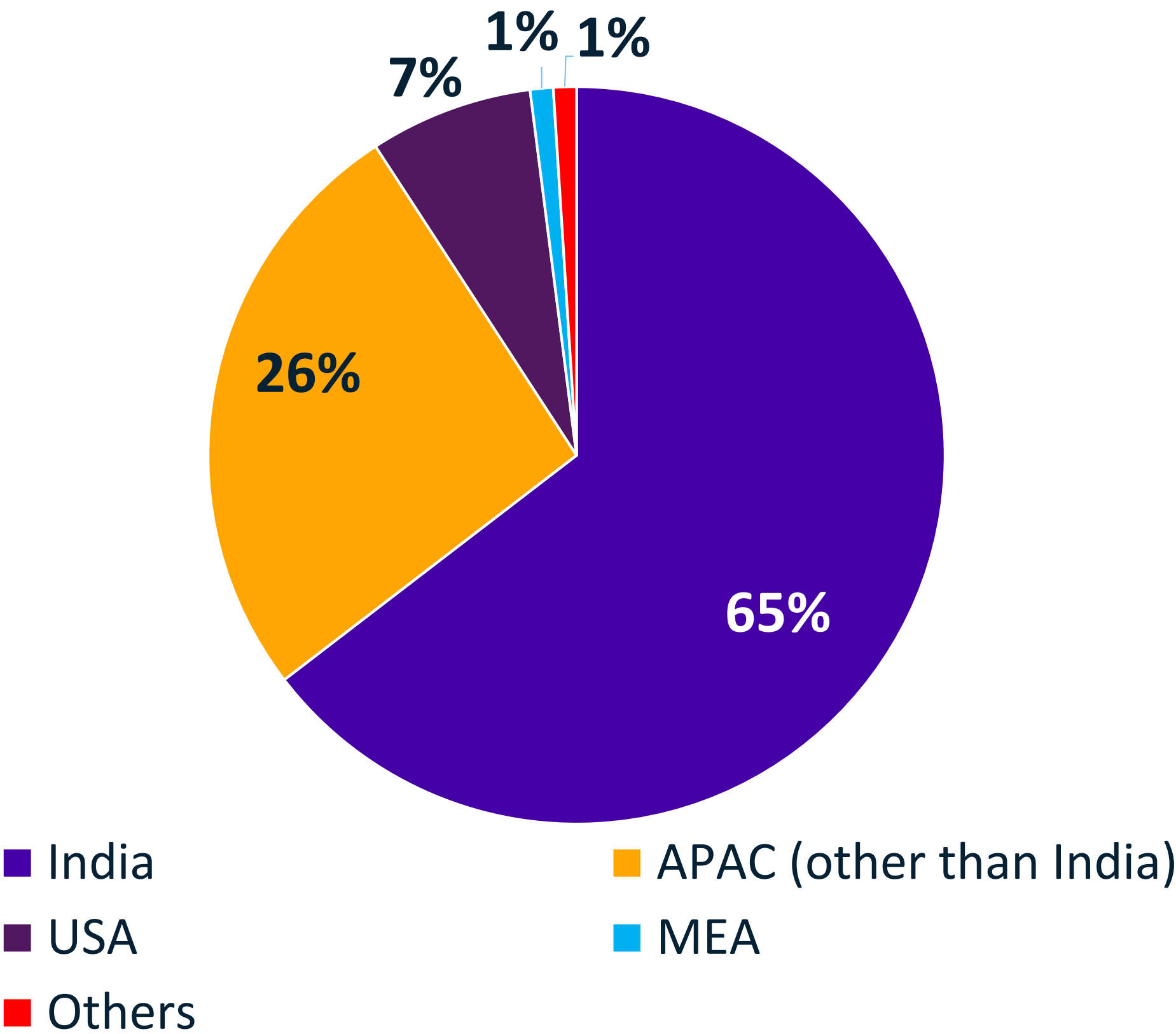
Sale of Software Service (INR Cr)



Sale of Equipment & Product Licenses (INR Cr)

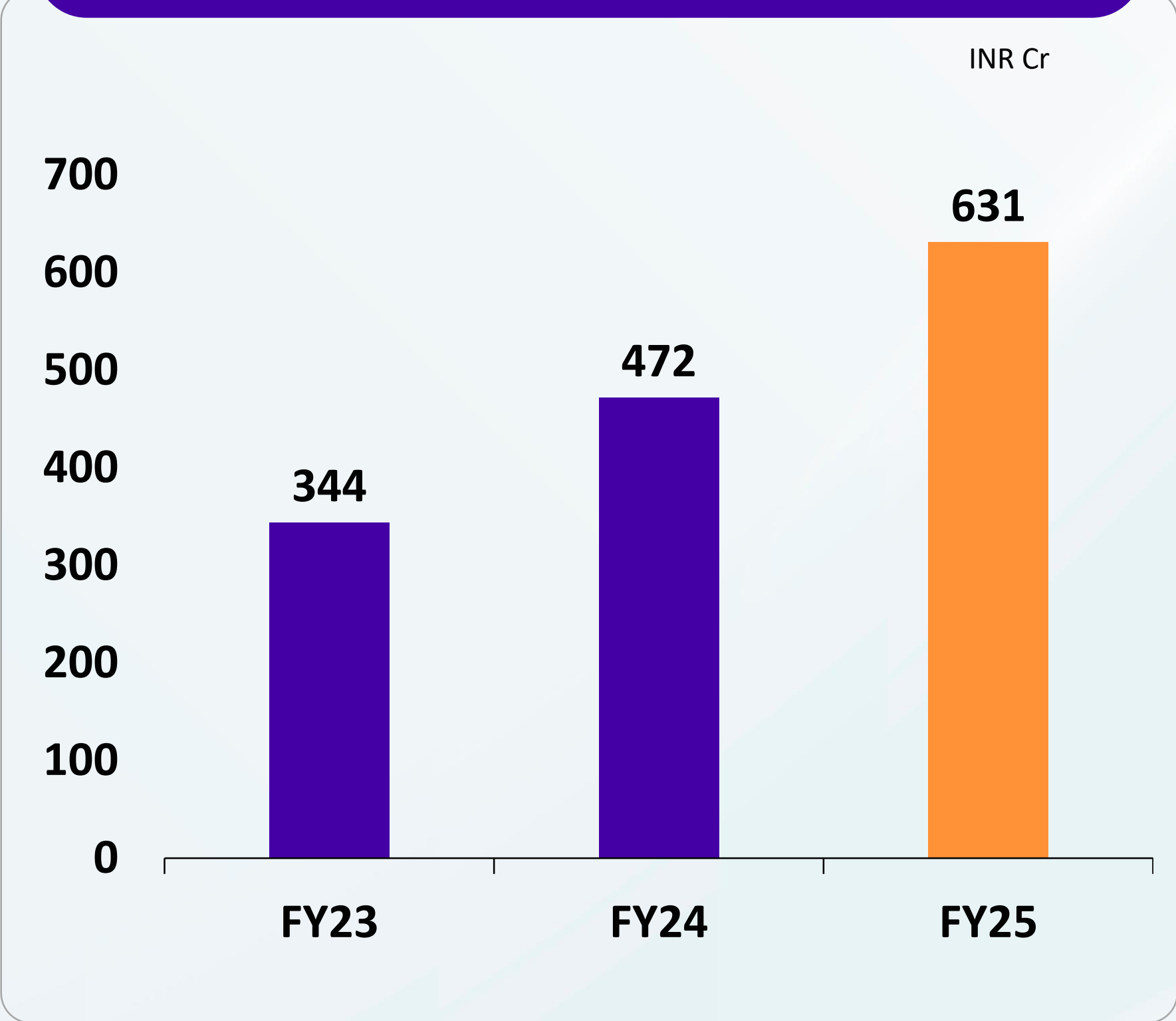


Revenue Break-up (Geography-wise)

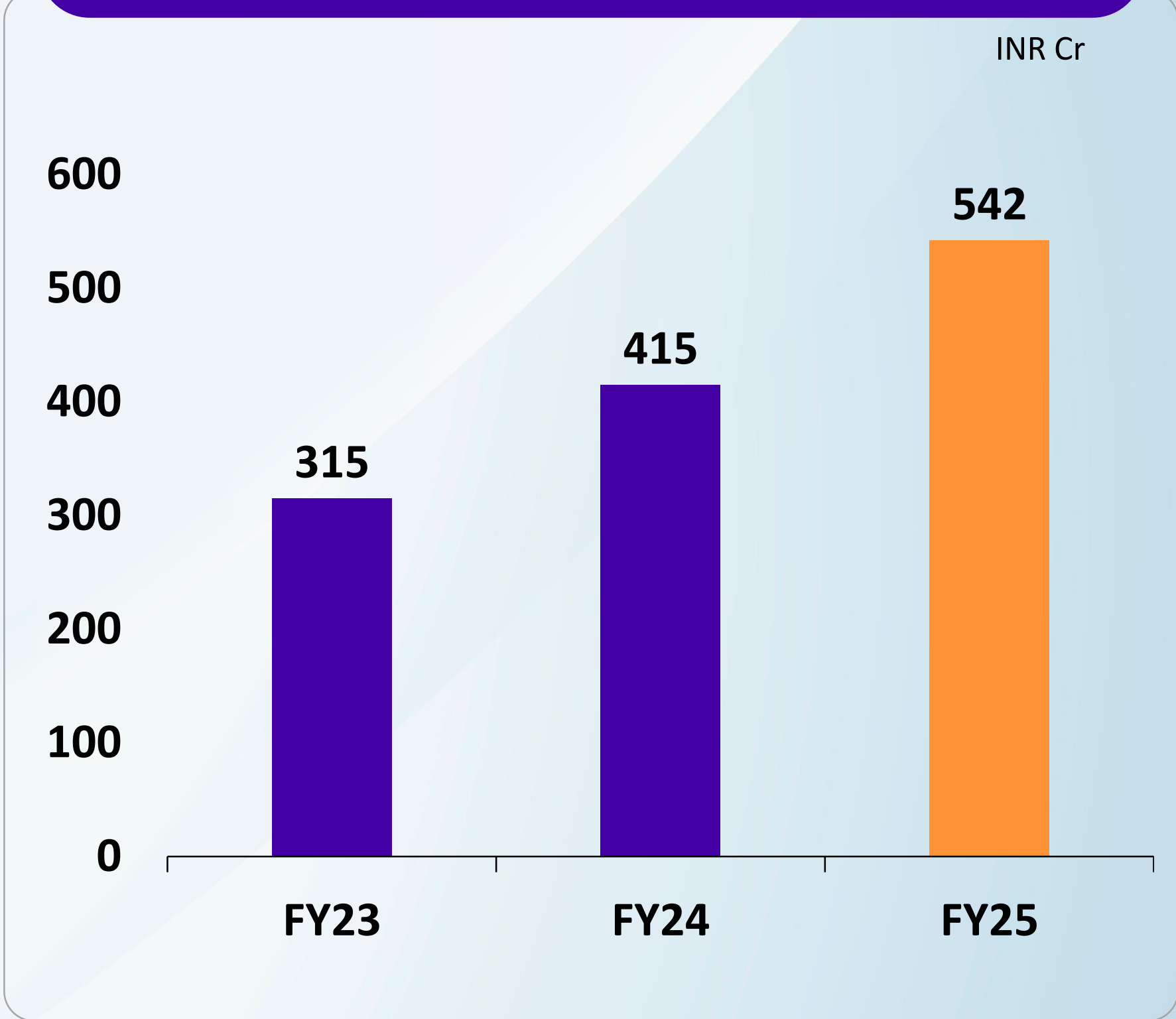


*All numbers have been rounded off

Banking & Fintech



Technology Innovation Group



Added 42 new logos in the year with over 350 customers across the globe

1

Acquired 67% majority stake in Mumbai-based Arya.ai, a PaaS startup focused on Banking and Insurance

- The all-cash deal is valued at approximately USD 16.5 million, including secondary share purchase and fresh equity infusion
- Arya.ai brings expertise in Artificial Intelligence, Deep Learning, Intelligent Automation, PaaS, and Autonomous AI Platforms trusted by 100+ banks and insurers across Asia
- This will help in strengthening Aurionpro's Enterprise Fintech portfolio with advanced AI capabilities

2

Acquired Paris based Fenixys, a consulting firm specializing in capital markets services

- The deal is an all-cash transaction valued at €10 million for 100% acquisition of Fenixys
- Fenixys has over 10 years of experience in supporting IT transformations for financial institutions
- This acquisition will strengthen Aurionpro's banking and fintech strategy, with a focus on expanding presence in Europe and the Middle East

Consolidated Profit & Loss

Particulars (INR Cr)	Q4 FY25	Q3 FY25	QoQ	Q4 FY24	YoY	FY25	FY24	YoY
Revenue from Operations	327	306	7%	247	32%	1,173	887	32%
Total Expenses	261	242		194		931	694	
EBITDA	66	64	3%	53	25%	242	193	25%
EBITDA %	20%	21%	-68 bps	21%	-113 bps	21%	22%	-119 bps
Depreciation & Amortization	10	7		6		30	21	
Finance Cost	2	2		4		7	13	
Other Income	4	4		1		20	9	
PBT	59	59	-	45	31%	225	169	33%
Tax	8	11		6		37	26	
PAT	51	48	6%	39	28%	188	143	32%
PAT %	15%	16%	-17 bps	16%	-54 bps	16%	16%	-4 bps
EPS (Basic in Rs.)	9.37	8.81		7.59		34.72	28.11	

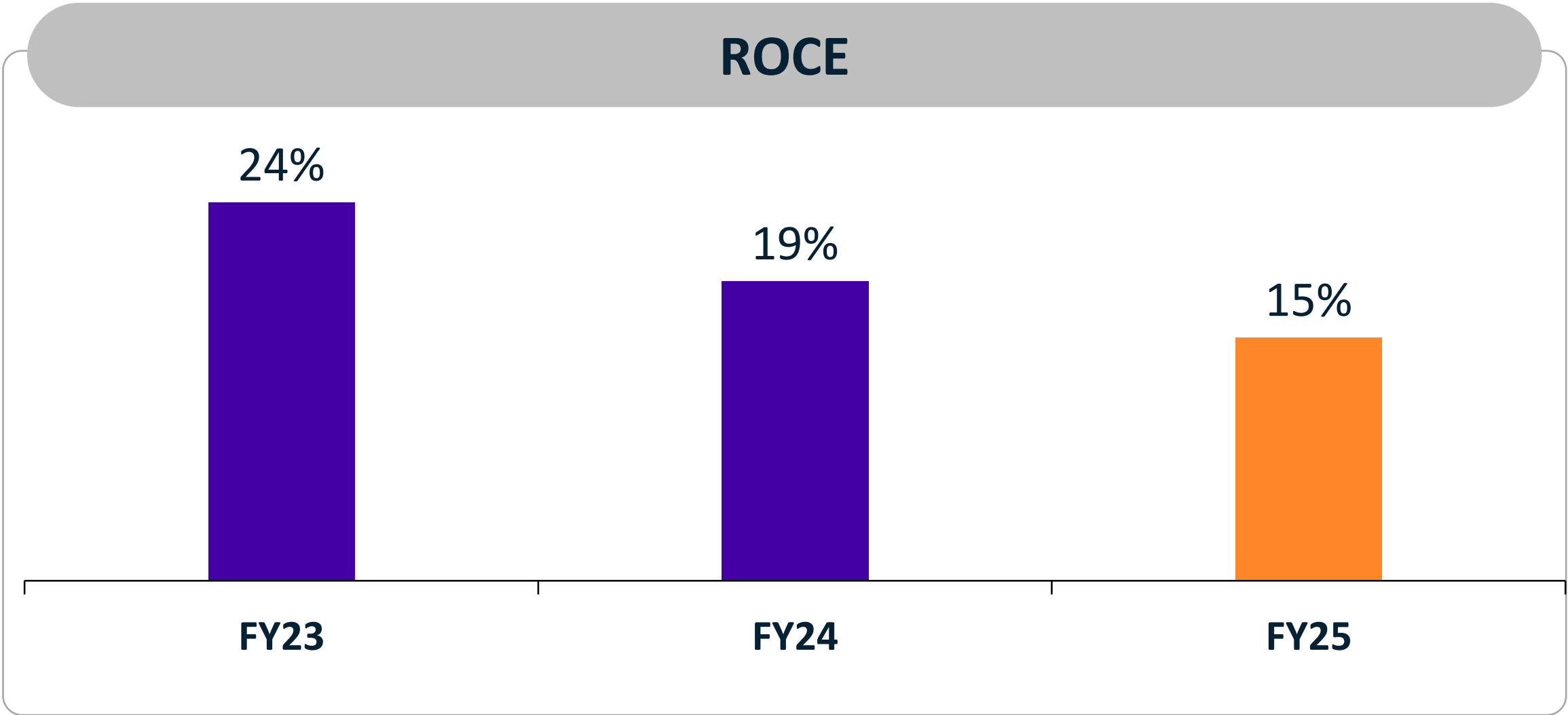
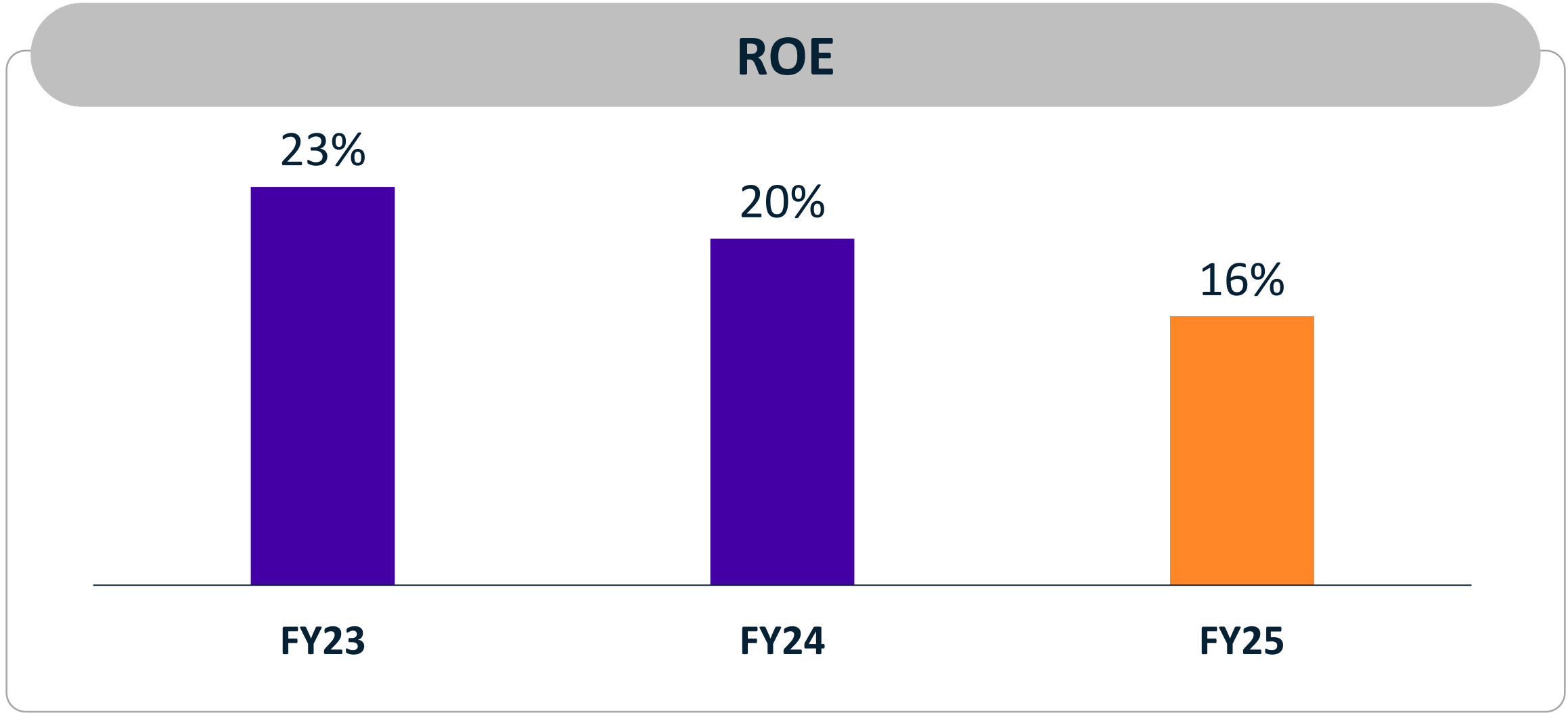
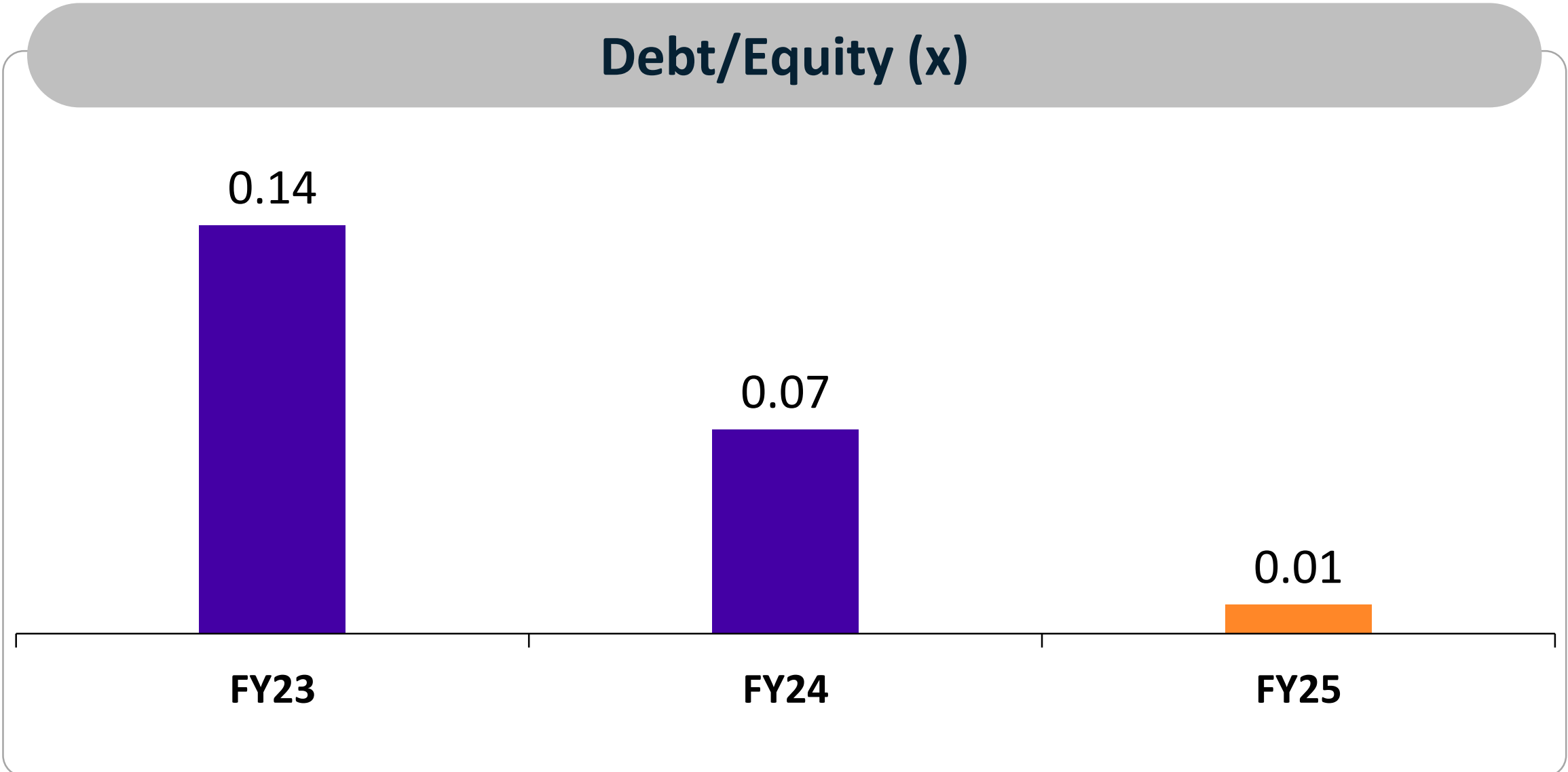
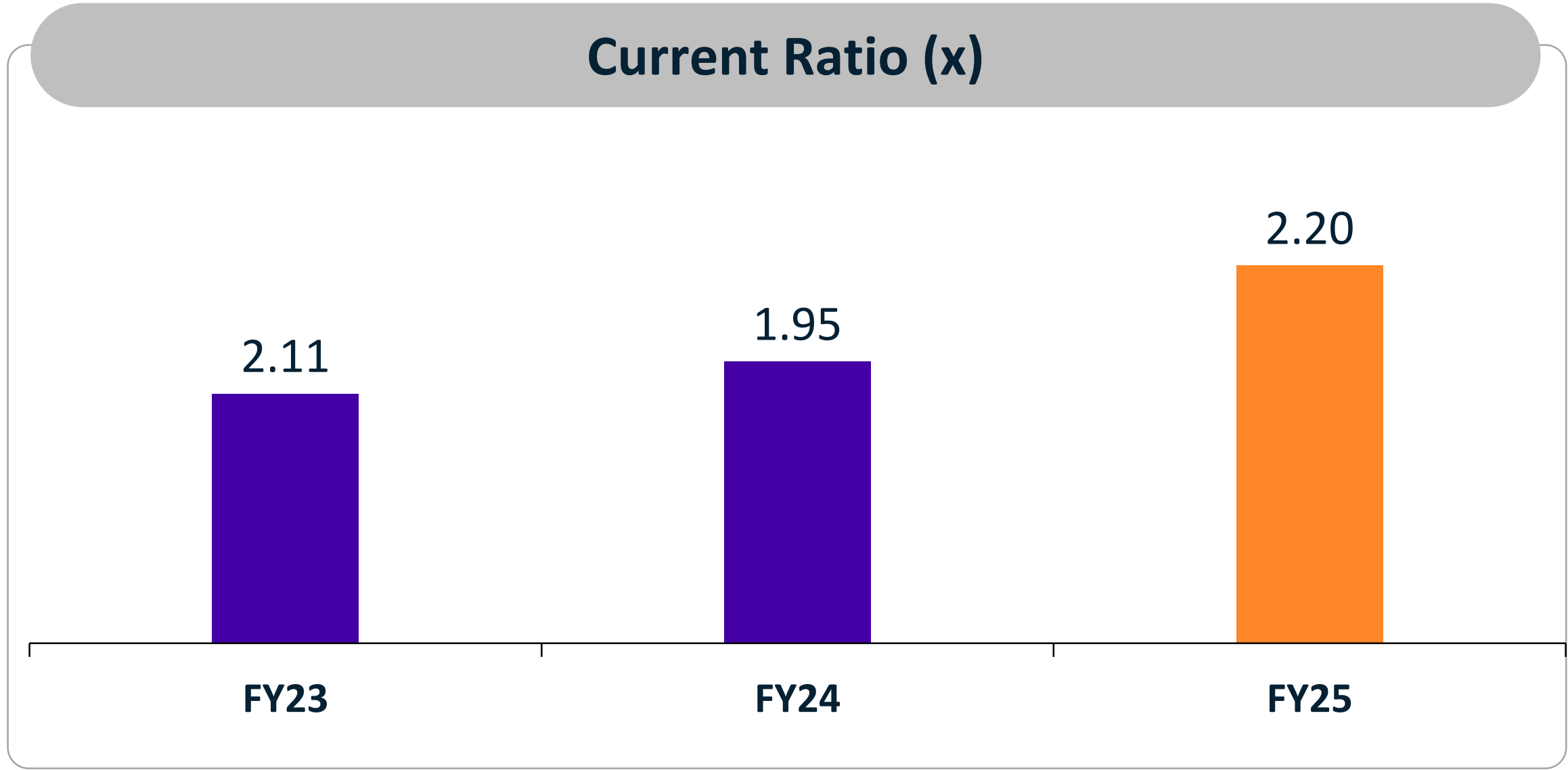
*All numbers have been rounded off

Consolidated Balance Sheet

Particulars (INR Cr)	FY25	FY24
A. ASSETS		
1. Non-Current Assets		
(a) Property, Plant and Equipment	146	86
(b) Capital Work-in-Progress	0	1
(c) Right of use assets	12	12
(d) Goodwill	497	315
(e) Other intangible assets	76	36
(f) Intangible Assets under Development	20	22
(g) Financial assets		
(i) Investments	-	0.1
(ii) Other financial assets	42	10
(h) Income Tax Assets (net)	26	9
(i) Deferred tax assets (net)	11	5
(j) Other non-current assets	8	6
Sub-total -Non-Current Assets	839	502
2. Current Assets		
(a) Inventories	33	33
(b) Financial assets		
(i) Trade receivables	306	291
(ii) Cash and Cash equivalents	269	250
(iii) Bank balances (other than above)	93	19
(iv) Other financial assets	238	172
(c) Other current assets	173	131
Sub-total -Current Assets	1111	896
TOTAL -ASSETS	1,950	1,398

Particulars (INR Cr)	FY25	FY24
B. EQUITY AND LIABILITIES		
1. Equity		
(a) Equity Share capital	54	25
(b) Other equity	1450	905
Equity attributable to Equity shareholders	1503	930
Non Controlling Interest	5	16
Sub - Total Equity	1508	946
2. Liabilities		
Non-current liabilities		
(a) Financial Liabilities		
(i) Borrowings	4	4
(ii) Lease Liability	7	6
(iii) Other Financial liabilities	39	20
(b) Other Non-Current Liabilities	7	9
(c) Deferred Tax Liability (net)	2	0.3
(d) Provisions	8	6
Sub-total -Non-current liabilities	65	45
Current Liabilities		
(a) Financial liabilities		
(i) Borrowings	13	65
(ii) Lease Liabilities	7	6
(iii) Trade payables	167	146
(iv) Other financial liabilities	84	112
(b) Other current liabilities	76	62
(c) Provisions	15	11
(d) Current tax liabilities (net)	15	4
Sub-total - Current liabilities	376	407
TOTAL -EQUITY AND LIABILITIES	1,950	1,398

*All numbers have been rounded off



02

Annexures



Transaction Banking

- › Transaction banking platform that provides a comprehensive solution for full-spectrum corporate banking, giving a superior and consistent client experience.



Lending Suite

- › End-to-end Credit Risk Management Platform that boosts productivity, improves credit quality, and lowers operational risks.



Transit Solutions

- › Redefining the tomorrow of connected and contactless transit systems in today with transit solutions



Platform Services

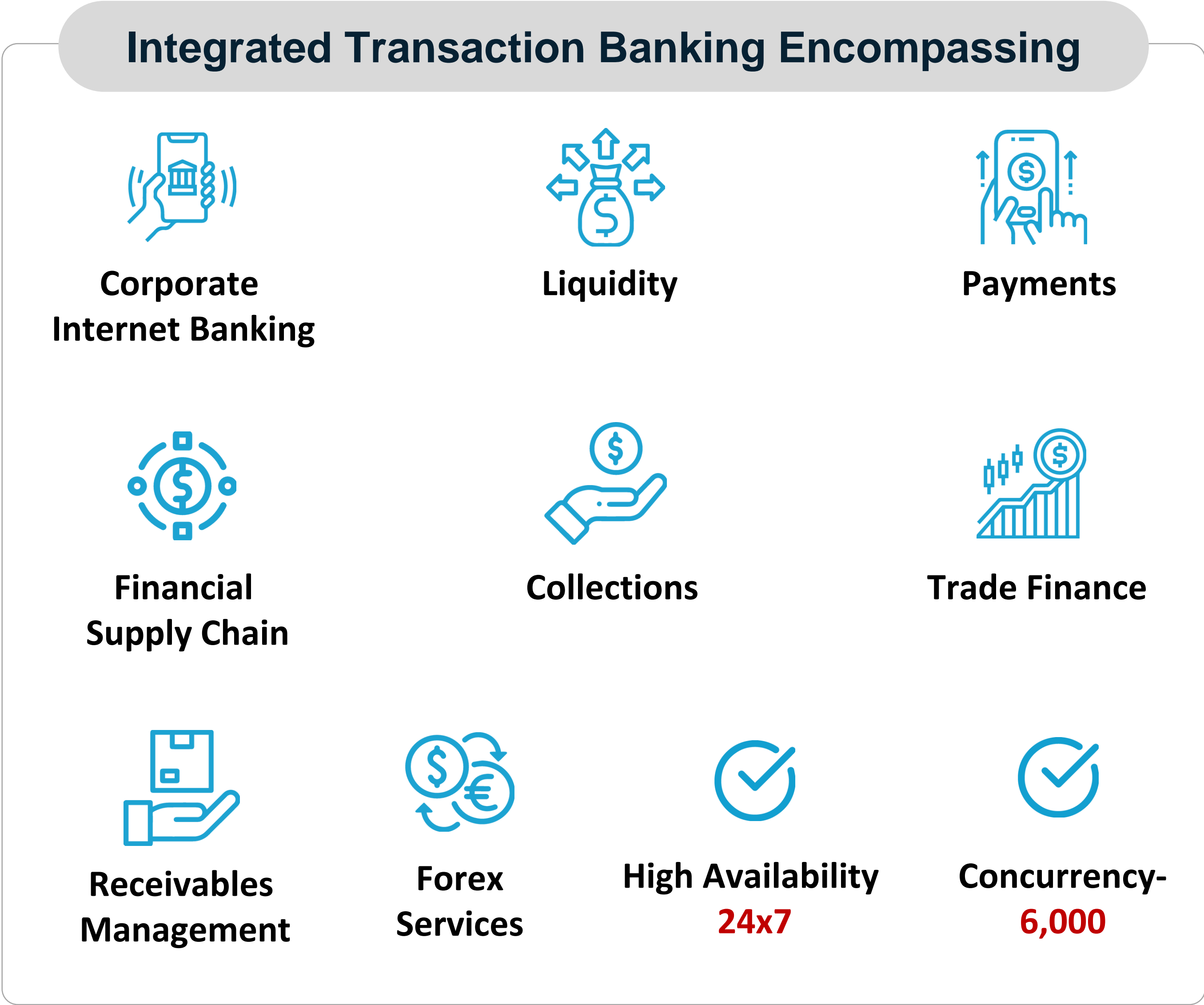
- › Consulting and integration service umbrella supporting Government-to-government transfer of technology, Consulting for Software Products, Managed IT Services for Software, Data Center & Hybrid Cloud Services

(A) Transaction Banking



Benchmarked to handle
5 million transactions per hour

iCashpro+



A complete spectrum of corporate banking solution, giving a superior and consistent client experience across customer segments.



SmartLender Suite

Comprehensive credit risk management solution that boosts productivity, improves credit quality, and lowers operational risks.

Credit Risk Management Solution Universe



Financial Analysis



Collaterals Management



Limits Management



Retail Loan Origination



Commercial Approval



Commercial Loan Origination



Commercial Pre Qualification



Commercial Acceptance



Debt Recovery



Commercial Post Approval

(C) Transit Solutions

Automated Fare Collection



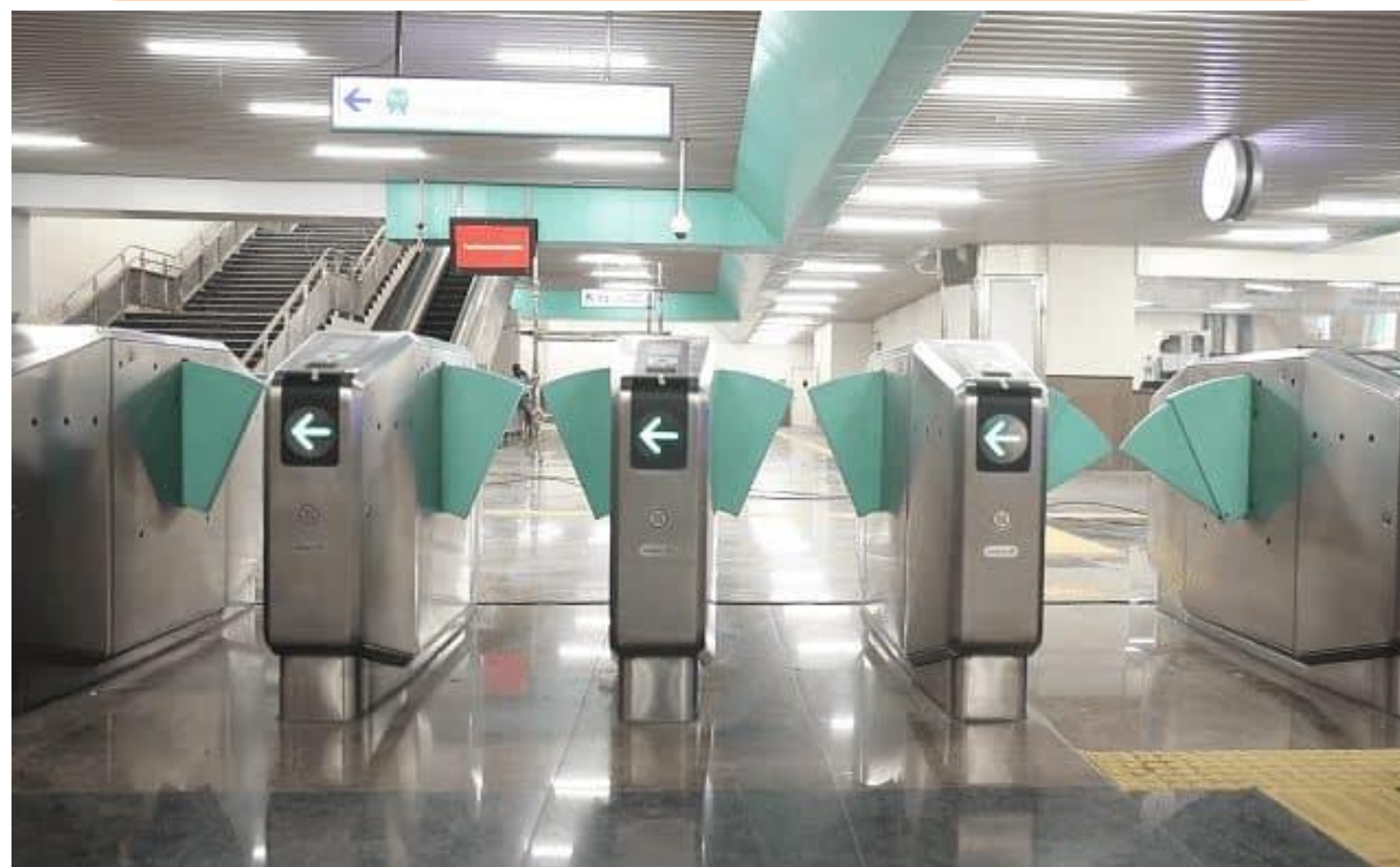
Intelligent Transport Management System (ITMS)



Optimized Smart City Operations



Automatic Gates



Transit Payment Solution



Realizing advanced Digital Urban Infrastructures implementation aiding citizens and civic authorities, using a combination of disruptive technologies backed by a efficient service network.



Consulting and Planning



Design and Engineering



Consulting

- Assessment Services
- Architecting Services
- Cloud Budgeting and Estimation
- Cloud Optimization
- POC
- Cloud Deployment Planning (Roadmap)
- Deployment Services



SOAR (only L1)

- Policy, Design, Audit, Monitoring, Event Response and Continuous Improvement



Deployment Services

- Cloud Infra Deployment
- Security Implementation
- Performance and Resource Monitoring
- Resource Optimization
- Billing tools configuration



Cloud Managed Services

- SLA based onsite/remote operations.
- Continuous resource optimization
- DB Management Services
- DR/BCP reliability and resilience



Migration Services

- Workload Migration (IaaS, PaaS)
- Data Migration



High End Services (Roadmap)

- Application Modernization
- Data Warehousing
- Security Policy and Posturing
- Security Audits

Key Leadership and Board of Directors



Mr Paresh Zaveri
Chairman & Managing Director



Mr Ashish Rai
Vice Chairman & CEO



Mr Shekhar Mullatti
President & Global Head –
Banking



Mr Sanjay Bali
President & Global Head – Tech
Innovation Group

Board of Directors



Mr Paresh Zaveri
Chairman &
Managing Director



Mr Amit Sheth
Co-Chairman &
Director



Mr Ashish Rai
Vice Chairman
& Group CEO



**Mr Ajay Kumar
Choudhary**
Independent
Director



Mr Frank P. Osusky
Independent
Director



Dr Rajeev Uberoi
Independent
Director



Ms Sudha Bhushan
Independent
Director



Mr Ajay Sarupria
Director

Embrace Digital's New World Order

ADAPT With Us



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For any queries please contact:

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