

May 30, 2025

To,
BSE Limited ("BSE")
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai 400 001

To

National Stock Exchange of India Limited ("NSE")

The Listing Department,

Exchange Plaza, Bandra-Kurla Complex,

Bandra (East), Mumbai – 400051

BSE Scrip Code: 543712 NSE Symbol: AFSL

Sub: <u>Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on the Audited Financial Results (Standalone & Consolidated) for the quarter and year ended March 31, 2025</u>

Dear Sir(s) /Madam(s),

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and in continuation to our intimation dated May 27, 2025, we enclose herewith Investor's presentation on the Audited Financial Results (Standalone & Consolidated) of the Company for the financial year ended March 31, 2025.

The same is also being uploaded on the Company's website https://abansfinserv.com/regulation-30

Kindly take the same on your record.

For Abans Financial Services Limited (Formerly known as Abans Holdings Limited)

Sheela Gupta Company Secretary & Compliance Officer

Encl: a/a







Headquartered in Mumbai



Presence in 5 countries



Global institutional broker with a 750k license in the UK and QFII qualification for access to Chinese markets.



Employees 200+



Total AUM INR 3,210 Crs



Borrowings – INR 834 Crs.



Y-o-Y EBIT Growth 24.5 %



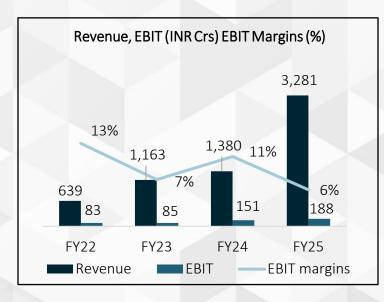
Consolidated Net worth INR 1,165 Crs

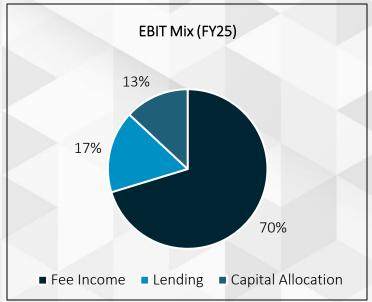
- Numbers as of FY25
- Ratings of group companies

Company Overview



- Abans Financial Services Limited is the diversified financial services company that caters to whole gamut of financial businesses such as Institutional Broking, Fee Based Investment Services, Lending & Credit Solutions, Principal Investment & Treasury and Remittance Services.
- The company was founded by the young and dynamic Mr. Abhishek Bansal, whose visionary thought process has helped in creating one of the fastest growing Financial Services companies in India over a very short period of time. AFSL was incorporated in the year 2009 and got listed on BSE and NSE in the year 2022.
- The company has a strong leadership team comprising of experienced professionals and domain experts. AFSL also has a distinguished board comprising of Ex SEBI professionals and other celebrated names.
- Today, AFSL has global presence with established operations in countries including India, United Kingdom, Dubai, Shanghai, Hongkong and Mauritius.
- Under the Fee Income vertical, AFSL runs a Global Arbitrage Fund with an AUM of ~ INR 831 Crs that has delivered a consistent & average 8%+ USD return in the last 5 years.
- Through its Fee Income, AFSL also offers opportunities in multi-asset global institutional trading in equities, commodities and currency. Besides, it also offer private client broking, asset management and investment advisory services, wealth management services to corporate, institutions and high net worth individuals.
- AFSL operates a finance business through which it offers lending services primarily focused on providing secured and unsecured term financing to individuals and small and medium enterprise (SME) across India

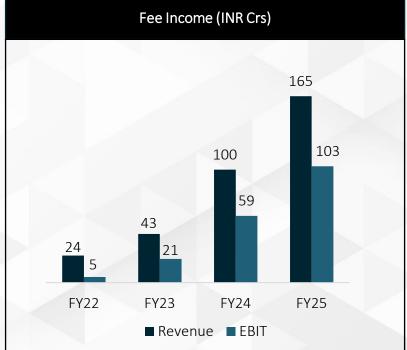


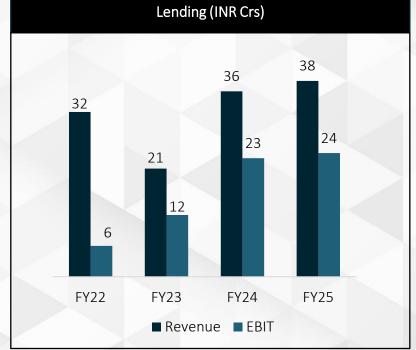


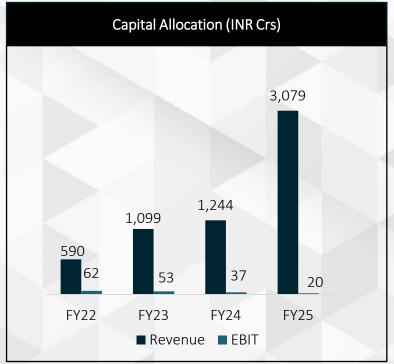
Business Segments











An Emerging Global Asset Manager with strong backward integration



- AFSL aspires to emerge and become a dominant player in global asset management space. With this view they have established operations in all the key financial markets around the world for customer acquisition and growth.
- The company offers global market access on a single platform through its membership and licenses across all the leading exchanges of the world. It is one of the few Indian players to have an IFPRU 750k license in UK as well as the only Indian players who has a QFII license for Chinese Markets.
- AFSL also caters to an important need of its global customer, which is fund mobilization across the markets through its remittance services. Under the remittance business services, the company receives funds from its clients to execute foreign exchange transactions and make payments to trading partners on behalf of its client.
- The company also provides high net-worth individuals with financial planning and asset management services across asset classes through instruments (both proprietary and third party) like Mutual Funds, PMS, Debt, Equities, Structured Products and Commodities.



Global Funds Global Arbitrage Hedge Fund Equity Fund (Long only) AIF's PMS's Investment Banking

Asset Management - Global Arbitrage Opportunities Fund



- Global Arbitrage Opportunities Fund is the flagship fund under the Asset Management business of Abans Financial Services Ltd.
- It's an open ended arbitrage fund with an AUM of INR 831 Crs as on 31st March, 2025 compared to INR 713 Crs as on 31st December, 2024.
- The fund explores arbitrage transactions across commodities and currencies derivatives trades on global market places. The open ended fund's objective is to offer stable returns in \$ currency with monthly liquidity.
- The fund has a strong track record of delivering strong returns since inception.

Year	USD Returns	Date	USD/INR
2017	5.000/	2 nd January	68.0225
2017	5.80%	29 th December	63.9273
2010	2.5224	1 st January	63.6697
2018	8.68%	31st December	69.7923
		1 st January	69.7131
2019	8.94%	31st December	71.274
		1 st January	71.3717
2020	9.46%	31st December	73.0536
		1st January	73.0328
2021	8.24%	31st December	74.3025
		3 rd January	74.3115
2022	7.85%	31st December	82.7862
		2 nd January	82.6287
2023	8.49%	29 th December	83.1164
2024	8.31%	1st January	83.1975
2027	0.5170	31st December	85.6232

CAGR Since Inception - 8.20% (\$ terms)

arnings Presentation | ABANS FINANCIAL SERVICES LTD.





- To complement AFSL's global operations, the company has developed a treasury payment service for institutional clients by providing a range of services including the basic money transfer across exchange rates to enabling global trade counter-party payments.
- Under the remittance business services, the company receives funds from its clients to execute foreign exchange transactions and make payments to trading partners on behalf of its client.
- The remittance mechanism is an account transfer between the parties and does not include issuing any credit card/ debit cards or any online platform to clients for sending and receiving funds.
- This business is carried through a Financial Conduct Authority (UK) regulated entity in London called Corporate Avenue Services Limited (CASL)
- Abans Finance Pvt. Ltd. (a Subsidiary of AFSL) acquired 100% of CASL to promote efficient use and fungibility for its customers and facilitate payment and remittance services. This acquisition was made with a strategy to expand its global footprint and transaction in financial products in international market.
- This business also assists companies in reducing the time period to complete the transaction undertaken by its clients and maximizing client trust.
- This acquisition has helped diversification of revenue stream, Increased Customer Base, Cross-border payments, High transaction volumes and Customer loyalty.

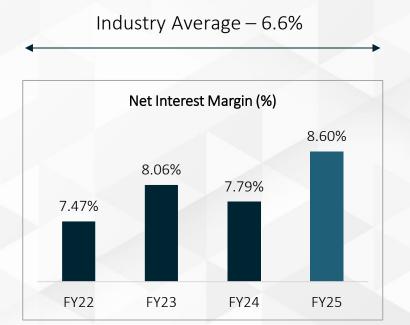


Source: https://www.livemint.com/economy/remittances-to-india-fall-in-2023-on-us-tech-layoffs-11686937043396.html; https://www.ifad.org/en/web/latest/-/13-reasons-why-remittances-are important#:~:text=About%2075%20per%20cent%20of,crop%20losses%20or%20family%20emergencies

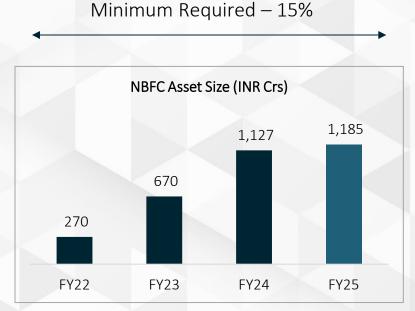
Finance Business



- Abans Finance Pvt. Ltd. (AFPL), the lending arm of Abans Financial Services Limited is a RBI registered, non deposit taking NBFC since 2013.
- The NBFC business is primarily focused on providing secured and unsecured term financing to individuals and small and medium enterprise (SME) across India.
- The company has a strong track record of lending towards high asset quality with negligible delinquency.
- As on 31st March, 2025 the Net worth of the NBFC stands at INR 349 Crs
- The lending book has a portfolio mix at Agri Commodity (59.71%), Financial services (8.84%), Gems and Jewellery (5.25%) and Other industries (26.20%).
- AFPL was awarded with "Outstanding Achievement in Business & Social Service" by Indian Achievers Forum in 2018.

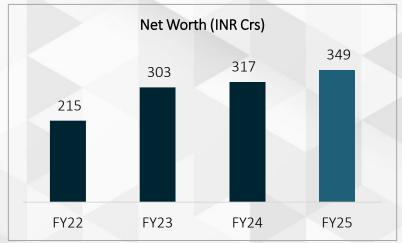


NIM - 8.60%



CRAR - 23.95%





Q4-FY25/FY25 Financial Overview



Q4-FY25 Consolidated Financial Performance

FY25 Consolidated Financial Performance

INR 1,063 Crs	INR 47 Crs	4.42%	INR 3,281 Crs	INR 188 Crs	5.73%
Revenue from Operations	EBIT	EBIT Margin	Revenue from Operations	EBIT	EBIT Margin
INR 30 Crs	2.82%	INR 5.93/share	INR 109 Crs	3.32%	INR 21.44/share
Net Profit	PAT Margin	Diluted EPS	Net Profit	PAT Margin	Diluted EPS

Operational Highlights



- The company has reported total AUM of INR 3,210 Cr as of 31st March, 2025, reflecting growth in its diversified asset management portfolio.
- Within the AUM, the Global Arbitrage Fund (GAF) contributed INR 831 Cr, now forming over 25% of the total AUM. This segment continues to gain traction among investors seeking risk-adjusted returns.
- Revenue from the Fee Based Investment Services business continued its upward trajectory in FY25, contributing significantly to the topline. The segment now contributes 69.8% to the overall EBIT, up from 49.2% in FY24 and 25.1% in FY23, reflecting the strategic focus on fee-based income streams.
- Capital Adequacy Ratio of NBFC business in FY25 stood at 23.95%, indicating a well-capitalized NBFC platform capable of supporting future growth.
- The company's lending book stands at INR 345.53 crore, with 76.6% of the exposure directed towards non-AHL group entities. The Agro & Commodities sector forms the largest share of the portfolio at 59.7%, followed by Financial Services at 8.8%, Gems & Jewellery at 5.2%, and Others at 26.2%.

Quarterly Consolidated Income Statement



Particulars (INR Crs)	Q4-FY25	Q4-FY24	Y-o-Y	Q3-FY25	Q-o-Q
Revenue from Operations	1,063	252	NA	1,280	(17.0)%
Total Expenses	1,016	215	NA	1,228	(17.3)%
EBIT	47	37	27.0%	52	(9.6)%
EBIT Margins (%)	4.42%	14.68%	(1026) Bps	4.06%	36 Bps
Other Income	1		NA	-	NA
Interest	15	12	25.0%	17	(11.8)%
PBT	33	25	32.0%	35	(5.7)%
Tax	3	4	(25.0)%	8	(62.5)%
PAT	30	21	42.9%	27	11.1%
PATMargins (%)	2.82%	8.33%	(551) Bps	2.11%	71 Bps
Other comprehensive income	(7)	1	NA	13	NA
Total comprehensive income	23	22	4.5%	40	(42.5)%
Diluted EPS	5.93	4.21	40.9%	5.31	11.7%

Yearly Consolidated Income Statement



Particulars (INR Crs)	FY25	FY24	Y-o-Y
Revenue from Operations	3,281	1,380	NA
Total Expenses	3,093	1,229	NA
EB/T	188	151	24.5%
EBIT Margins (%)	5.73%	10.94%	(521) Bps
Other Income	2	-	NA
Interest	58	51	13.7%
PBT	132	100	32.0%
Тах	23	11	NA
PAT	109	89	22.5%
PATMargins (%)	3.32%	6.45%	(313) Bps
Other comprehensive income	9	8	12.5%
Total comprehensive income	118	97	21.6%
Diluted EPS	21.44	17.74	20.9%

Historical Financial Overview

Historical Consolidated Income Statement



Particulars (INR Crs)	FY22	FY23	FY24	FY25
Revenue from Operations	639	1,163	1,380	3,281
Total Expenses	556	1,078	1,229	3,093
EBIT	83	85	151	188
EBIT Margins (%)	12.99%	7.31%	10.94%	5.73%
Other Income	7	1		2
Interest	26	10	51	58
PBT	66	76	100	132
Tax	4	6	11	23
PAT	62	70	89	109
PATMargins (%)	9.70%	6.02%	6.45%	3.32%
Other comprehensive income	16	34	8	9
Total comprehensive income	78	104	97	118
Diluted EPS	13.44	14.84	17.74	21.44

Historical Consolidated Balance Sheet



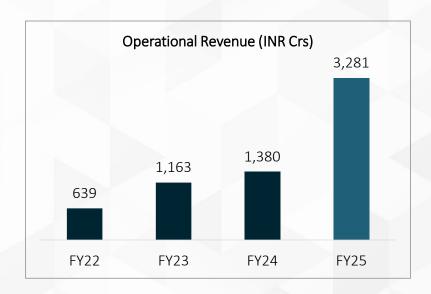
Particulars (INR Crs)	FY23	FY24	FY25
Assets			
Non-Current Assets	209	208	57
Property, plant & equipment	13	13	15
Other intangible asset		2	1
Goodwill on consolidation	6	6	6
Financial Assets			
• Investments	185	186	19
Other financial assets	4	1	16
Other non-current assets	1	-	-
Current Assets	1,654	2,688	3,003
Inventories	61	56	20
Financial Assets			
Trade receivables	249	221	331
Cash and cash equivalents & Bank	351	278	319
Derivative & Investments	430	821	970
• Short Terms Loans & Advances	168	347	266
Other financial assets	390	956	1,088
Current Tax Assets (net)	1	3	4
Other current assets	4	6	5
TOTALASSETS	1,863	2,896	3,060

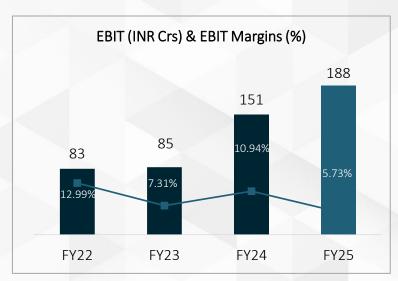
Double Jone (IND Cus)	EV22	FV2.4	FV2F
Particulars (INR Crs)	FY23	FY24	FY25
Equity and Liabilities			
Share Capital	10	10	10
Other Equity	817	921	1,064
Non-controlling interest	77	82	91
Total Equity	904	1,013	1,165
Non-Current Liabilities			
Loans & Borrowings	106	203	32
Provisions	2	3	3
Deferred tax liabilities (Net)	3	1	5
Total Non-Current liabilities	111	207	40
Current Liabilities			
• Borrowings	335	726	802
Trade Payables	80	40	47
Other financial liabilities	421	901	986
Provisions	1	1	4
Other Current Liabilities	10	1	5
Current Tax Liabilities (net)	1	7	11
Total Current liabilities	848	1,676	1,855
TOTAL EQUITY AND LIABILITIES	1,863	2,896	3,060

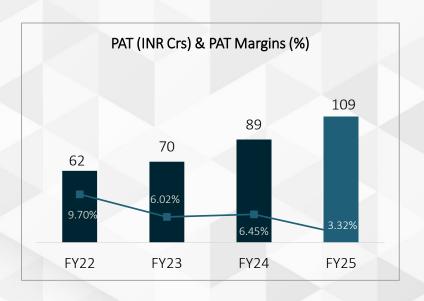
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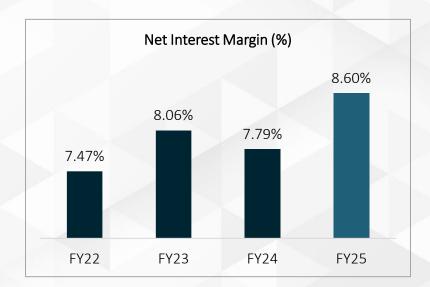
Key Consolidated Financial Highlights

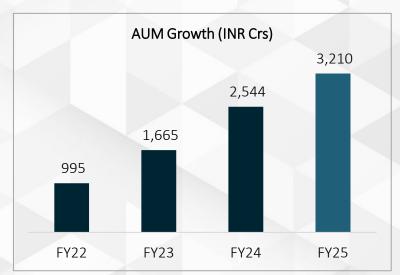


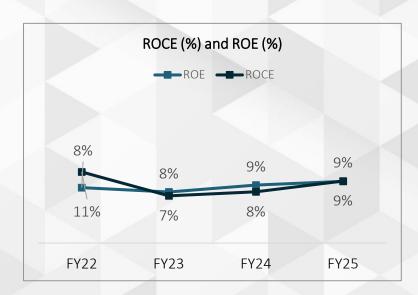








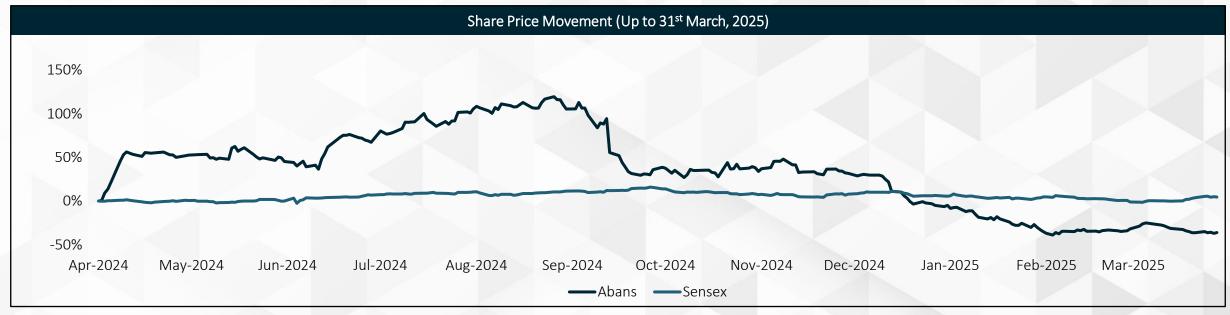




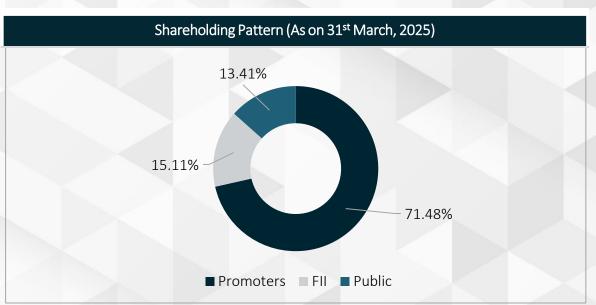
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Capital Market Information





Market Data (INR) (As on 31 st March, 2025)				
Face Value	2.0			
CMP	177.0			
52 Week H/L	625.0/166.0			
Market Cap (INR Crs)	895.2			
Shares O/S (Crs)	5.1			
Avg. Vol. ('000)	286.1			







Abans Financial Services Ltd.

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