

Blue Star Total Income up 14% in FY11 Dividend of 350% recommended

Place: Mumbai

Date: May 24, 2011.

Standalone Financial Performance for 2010-11

- Blue Star Limited reported Total Operating Income of Rs. 2888.57 crore for the year ended March 31, 2011, compared to Rs. 2537.23 crore earned last year, representing a growth of 14%.
- Operating profit (PBIDT excluding Other Non-Operating Income) for the year at Rs. 278.33 crore declined by 7% mainly on account of inflationary increase in input costs and higher operating expenses.
- Profit Before Tax (excluding exceptional items) declined 14% to Rs. 226.57 crore.
- Net Profit declined significantly to Rs. 155 crore compared to Rs. 211.49 crore in FY10, owing to higher tax provision. Moreover, FY10 had an exceptional earning of Rs. 13.97 crore while the exceptional income in FY11 was only Rs. 0.43 crore.
- Earnings per share for FY11 (Face value of Rs 2.00) stood at Rs. 17.23 vis-à-vis Rs. 23.52 in the previous year.
- The Electro Mechanical projects and Packaged Airconditioners business accounting for 65% of the total revenues, grew a modest 4% during the year, while segment results declined by 18%. Billings and cash flow were adversely impacted due to slowdown in the completion of large projects. Cooling Products revenue registered a healthy increase of 36% in the year driven by enhanced demand for room airconditioners and refrigeration products. However, Segment results grew only 12%, due to a significant rise in input costs. The Professional Electronics and Industrial Systems business continued to contribute to the profitability of the Company. While the segment revenues grew 40%, segment results grew 20%.
- Carry Forward Order Book as on March 31, 2011 grew by 16% to Rs. 1968 crore compared to the order book of Rs. 1699 crore as at March 31, 2010.

Dividend

- The Board of Directors have proposed a dividend of Rs. 7.00 per equity share (Face value of Rs. 2.00), as compared to Rs. 8.00 last year.

Consolidated Financial Performance for 2010-11

- On a consolidated basis, Total Operating Income stood at Rs. 3008.24 crore for the year ended March 31, 2011. The consolidated financial results include the results of the Company's wholly owned subsidiary Blue Star Electro Mechanical Limited, joint ventures namely, Blue Star M& E Engineering SDN BHD, Malaysia, Blue Star Qatar (WLL) and Blue Star Design & Engineering Limited and the share of profit in the associate company Blue Star Infotech Limited.
- Operating profit (PBIDT excluding Other Non-Operating Income) for the year was Rs. 286.58 crore.
- Profit Before Tax (excluding exceptional items) stood at Rs. 230.70 crore, while Net Profit was Rs. 160.97 crore.

Performance for Q4FY11

- Total Operating Income at Rs. 915.56 crore registered a growth of 6% over the same period last year.
- Operating profit for the quarter at Rs. 102.64 crore declined by 8% compared to PBDIT of Rs. 111.84 crore earned in Q4FY10.
- Net Profit at Rs. 56.85 showed a 27% decline due to higher interest and tax expenses.

Outlook

Ashok M Advani, Executive Chairman, says "The general economic outlook for the Indian Economy for FY12 indicates a slower rate of GDP growth than FY11. Inflation remains stubbornly high which will continue to squeeze margins. Rising interest rates and slow down in cash flow will also affect business growth. We are tackling these challenges by tough cost control measures and a focus on cash collections with control of working capital."

For additional information, please contact: B Thiagarajan, President, Airconditioning & Refrigeration Products Group, Blue Star Limited, Bandbox House, 254D, Dr Annie Besant Road, Worli, Mumbai – 400 030 email: bthiagarajan@bluestarindia.com Telephone: 66544000.

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Blue Star Q3 Total Operating Income up marginally by 4%.

Place: Mumbai

Date: January 27, 2011.

Financial Performance for the quarter ended December 31, 2010 (Q3FY11)

- Blue Star Limited reported Total Operating Income of Rs. 606.83 crore for the quarter ended December 31, 2010, a growth of 4% over the same period last year.
- Operating Profit (PBIDT excluding Other Income) for the quarter declined by 18% to Rs. 47.28 crore.
- Net Profit was lower by 47% at Rs. 22.36 crore compared to Rs. 42.34 crore in the same period last year mainly because of marginal topline growth, higher operating expenses and increase in interest costs. Moreover, Q3FY10 had an exceptional earning of Rs. 8.73 crore while there was no exceptional item in Q3FY11.
- Earnings per share for the quarter (Face value of Rs. 2.00) stood at Rs. 2.49 vis-à-vis Rs. 4.71 in the corresponding quarter of the previous year.
- In the Electro Mechanical Projects and Packaged Airconditioning segment, revenues declined by 5% in the quarter, and results by 41%. Cooling Products revenue registered a healthy increase of 35% in the quarter, driven mainly by higher room airconditioner sales. Segment results, increased by 23%. The Professional Electronics and Industrial Systems business revenues grew by 29%, while segment results registered a significant increase of 33%.
- Carry Forward Order Book as on December 31, 2010 increased to Rs. 2073 crore compared to Rs. 1890 crore as at December 31, 2009, representing a growth of 10%.

Financial Performance for the nine-month period ended December 31, 2010

- For the nine-month period ended December 31, 2010, the Company reported Total Operating Income of Rs. 1973.00 crore, as compared to Rs. 1674.71 crore over the same period in the previous year, representing growth of 18%.
- Operating Profit (PBIDT excluding Other Income) declined marginally to Rs. 175.69 crore compared to Rs. 187.21 crore in the same period last year.
- Net Profit at Rs. 98.15 crore was lower by 26% compared to Rs. 132.95 crore in the same period last year.

Outlook

Ashok M. Advani, Executive Chairman, says, “After 2 quarters of reasonable revenue growth, the Q3 slowdown is somewhat unexpected, largely due to sluggish progress on airconditioning projects and the slump in telecom airconditioning. This has impacted profits and cash flow to some extent. Looking ahead to the main summer season, the picture looks much better. Sales of airconditioners and refrigeration products have been healthy and continue to show robust growth prospects. The chief areas of concern are rising input costs due to high inflation of key raw materials which keep profit margins under pressure.”

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Blue Star Q2 Total Operating Income up 25%.

Place: Mumbai

Date: October 29, 2010.

Financial Performance for the quarter ended September 30, 2010 (Q2FY11)

- Central airconditioning and commercial refrigeration major Blue Star Limited reported Total Operating Income of Rs. 694.75 crore for the quarter ended September 30, 2010, a growth of 25% over the same period last year.
- Operating Profit (PBIDT excluding Other Income) for the quarter increased by 2% to Rs. 67.22 crore.
- Net Profit was lower by 22% at Rs. 38.63 crore compared to Rs. 49.45 crore in Q2FY10 mainly because of lower gross margin, and higher interest costs and taxes.
- Earnings per share for the quarter (Face value of Rs. 2.00) stood at Rs. 4.29 vis-à-vis Rs. 5.50 in the corresponding quarter of the previous year.
- The Electro Mechanical Projects and Packaged Airconditioning business accounting for 69% of the total revenues in the quarter, grew 15% though segment results declined by 5%. Cooling Products revenue registered a healthy increase of 29% in the quarter, driven mainly by higher room airconditioner and deep freezer sales. Segment results, increased by 2%. The Professional Electronics and Industrial Systems business revenues grew significantly by 100%, while segment results registered a substantial increase of 63%.
- Carry Forward Order Book as on September 30, 2010 increased to Rs. 1998 crore compared to Rs. 1815 crore as at September 30, 2009, representing a growth of 10%.

Financial Performance for the half-year ended September 30, 2010 (H1FY11)

- For the half-year ended September 30, 2010, the Company reported Total Operating Income of Rs. 1359.58 crore, as compared to Rs. 1085.97 crore over the same period in the previous year, representing growth of 25%.
- Operating Profit (PBIDT excluding Other Income) was virtually flat at Rs. 128.10 crore versus Rs. 129.44 crore in the same period last year.
- Net Profit at Rs. 75.78 crore was lower by 16% compared to Rs. 90.61 crore in H1FY10.

Outlook

Ashok M. Advani, Executive Chairman, says, “The trend of positive revenue growth registered in the first quarter was sustained in this quarter as well. However, margins and profits continue to be adversely impacted. The Management is taking steps to mitigate the rise in input material costs. Given a reasonable carry-forward order book, I am hopeful that better margins and continuing sales growth will result in better profitability in the second half of the year.”

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Blue Star Board approves upfront consideration of Rs 80 crores for acquisition of D S Gupta Construction.

Place: Mumbai

Date: July 26, 2010.

Central airconditioning and commercial refrigeration major, Blue Star Limited has announced that its Board of Directors in its meeting held on July 26, 2010 have approved the consideration amount for the acquisition of plumbing and fire fighting major D S Gupta Construction.

Blue Star Electro-Mechanical Limited, a wholly-owned subsidiary of Blue Star Limited, plans to acquire D S Gupta Construction Pvt Ltd for a consideration of Rs 80 crores on a slump sale basis. The transaction is subject to customary closing conditions being met.

The turnover of D S Gupta Construction was in excess of Rs 130 crore in FY10 and the Company has a carry forward order book of around Rs 300 crore. With this acquisition, Blue Star will strengthen an important pillar in its electro mechanical projects offering for its commercial and residential real estate customers. The promoters of D S Gupta Construction will continue to manage the business for the foreseeable future.

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Blue Star Q1 Total Operating Income up 25%.

Place: Mumbai
Date: July 26, 2010.

Financial Performance for Q1FY11

- Central airconditioning and commercial refrigeration major Blue Star Limited reported Total Operating Income of Rs 664.83 crore for the quarter ended June 30, 2010, as compared to Rs 531.00 crore in Q1FY10, representing an increase of 25%.
- Operating profit (PBIDT excluding Other Income) for the quarter declined by 10% to Rs 55.87 crore. Change in the business mix and escalation in input costs were mainly responsible for the decline.
- Net Profit was lower by 10% at Rs 37.15 crore compared to Rs 41.17 crore in Q1FY10.
- Earnings per share for the quarter (Face value of Rs 2.00) stood at Rs 4.13 vis-à-vis Rs 4.58 in the corresponding quarter of the previous year.
- The Electro Mechanical Projects and Packaged Airconditioning business accounting for 57% of the total revenues in the quarter, grew 19% while segment results remained flat. Cooling Products revenue registered a healthy increase of 33% in the quarter, driven mainly by higher room airconditioner sales. Segment results, increased by 6%. The Professional Electronics and Industrial Systems business revenues grew significantly by 31%, but segment results registered a decline of 23% due to change in the product mix.
- Carry Forward Order Book as on June 30, 2010 increased to Rs 1976 crore compared to Rs 1717 crore as at June 30, 2009, representing a growth of 15%.

Outlook

Ashok M Advani, Executive Chairman, says, “Q1 financial results show strong revenue growth. However, higher input costs have adversely affected margins and profits and we are taking steps to deal with the problem. On the whole, the reasonable carry forward order position and the growing Indian economy make me cautiously optimistic about prospects for the rest of the year.”

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Blue Star Net Profit up 17% in FY10 Dividend of 400% declared.

Place: Mumbai
Date: May 12, 2010.

Financial Performance for 2009-10

- Central airconditioning and commercial refrigeration major Blue Star Limited reported Total Operating Income of Rs 2549.43 crore for the year ended March 31, 2010, compared to Rs 2519.43 crore in FY09.
- Profit Before Tax (excluding exceptional items) grew 10% to Rs 262.66 crore.
- Net Profit at Rs 211.49 crore registered an increase of 17% over last year.
- Earnings per share for FY10 (Face value of Rs 2.00) stood at Rs 23.52 vis-à-vis Rs 20.04 in the previous year.
- The Electro Mechanical Projects and Packaged Airconditioning business accounting for 71% of the total revenues, grew a modest 4% during the year while segment results declined by 3% owing to the business slowdown. Cooling Products revenue registered a marginal reduction of 2% in the year. Segment results, however, increased by 11% in the year, mainly due to lower input costs. The Professional Electronics and Industrial Systems business continued to contribute significantly to the profitability of the Company. While the segment revenues declined by 14%, segment results registered an increase of 19% due to a favourable product mix.
- Carry Forward Order Book as on March 31, 2010 grew to Rs 1733 crore compared to the order book of Rs. 1339 crore as at March 31, 2009, registering a healthy growth of 29%.

Dividend

- The Board of Directors have proposed a dividend of Rs 8.00 per equity share (Face value of Rs 2.00), as compared to Rs 7.00 last year.

Performance for Q4FY10

- Total Operating Income at Rs 874.73 crore registered a growth of 23% over the same period last year.
- Owing to tight control of employee and operating costs as well as lower interest expenses, Profit Before Tax (excluding exceptional items) at Rs 103.01 crore registered growth of 18% for the quarter.
- Net Profit at Rs 78.54 crore also grew 18% during the quarter.
- Electro Mechanical Projects and Packaged Airconditioning revenues grew 25% during the quarter. However, segment results were flat. The Cooling Products business increased by 16%, along with a 25% growth in the segment results. The Professional Electronics and Industrial Systems business grew 16% during Q4FY10, with segment results registering a substantial growth of 85% because of a more profitable business mix.

Outlook

Ashok M Advani, Executive Chairman, says “In spite of dull business conditions that led to a slow start last year, Blue Star’s quarterly profits continued to grow due to effective cost control and favourable input costs. Q4 performance showed a positive sales trend with the year ending on an encouraging note. The worst of the slowdown seems to be behind us and I am confident of better business prospects in the new financial year.”

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