

PRESS RELEASE

26th July 2011

VISA Steel Revenues grew 62.30% in Q1 FY'11-12 to Rs. 367 Crores

VISA Steel, a part of the Rs. 5,000 Crore VISA Group, has set up an integrated Special Steel Plant at Kalinganagar Industrial Complex in Orissa and is currently a producer of LAM Coke, Ferro Chrome, Pig Iron, Sponge Iron, Power and Special Steel. The VISA Group has business interests in steel, power, international trading, shipping and mining.

The Company announced its first quarter (Q1) unaudited financial results for FY'2011-12 after its Board Meeting held at Bhubaneswar on 26th July 2011.

During Q1 of FY'2011-12, VISA Steel registered a robust financial performance with a revenue growth of 62.30% to Rs. 367.20 Crores, an increase in EBIDTA by 10.60% to Rs. 44.85 Crores, and increase in PAT by 33.07% to Rs. 10.14 Crores.

Financial Performance

(Rs. in Crores)				
1 st Quarter	Revenue	EBIDTA	PBT	PAT
Q1 FY'10-11	226.25	40.55	11.61	7.62
Q1 FY'11-12	367.20	44.85	14.58	10.14
% Growth	62.30%	10.60%	25.58%	33.07%

Operations Performance

The production figures of Q1 FY'11-12 versus Q1 FY'10-11 were as follows:-

Products	Production	
	Q1 2011-12	Q1 2010-11
Coke (in MT)	94,128	77,037
Ferro Chrome (in MT)	4,963	10,934
Hot Metal (in MT)	34,992	0
Sponge Iron (in MT)	37,571	37,938
Steel (in MT)	941	0
Power (in Mn Units)	100.71	50.83



Commenting on the performance for Q1 FY'2011-12, Mr. Vishal Agarwal, Managing Director, VISA Steel, said -

"Our financial performance during Q1 FY'2011-12 registered a sharp growth in sales revenue due to increase in price realization and production volumes. Operating margins have been lower due to higher cost of raw material such as Coking Coal, Iron Ore and Chrome Ore.

VISA Steel has completed the full integration of the manufacturing facilities for 0.5 million TPA Special Steel Plant and has emerged among the leading special steel players in the Country. As the production volumes ramp up over the coming quarters, we expect revenues and profitability to improve.

VISA BAO Limited, a Joint Venture between VISA Steel and Baosteel, which is setting up a 100,000 TPA Ferro Chrome Plant at Kalinganagar in Orissa has made significant progress towards implementation of the project and expects to commission the Plant in phases from March 2012 onwards."

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