

# Investor Presentation

As on 10<sup>th</sup> July 2010.



SOLAR  
INDUSTRIES  
INDIA LIMITED

India's largest Manufacturer and Exporter of Explosives.



# **SOLAR INDUSTRIES INDIA LTD.**

**INDIA'S LARGEST EXPLOSIVES MANUFACTURER**

## **OUR VISION**

**To emerge as the Premier Explosives and  
Explosives Accessories manufacturer globally.**



## Mission

- We will provide innovative technology and services through Research & development.
- We will strive to contain product & service cost through constant re-engineering and improvement in all business processes.
- We will ensure high quality delivery of services offering exemplary technical, safety, administrative and professional excellence with commitment to environmental safety.
- We will build a customer- centric work culture with a diverse work- force making a competitive organization where personal goals are aligned with company objectives.
- We will forge and nurture alliances that are complimentary to the company's global ambitions.
- We will retain our responsive, efficient and effective processes and systems to realize our vision at all times.



# Company Overview

- Founded in 1995, we are the largest manufacturer and exporter of explosives in India.
- Highly qualified team lead by Visionary Shri Satyanarayan Nuwal and joined by four wholetime directors and five independent directors.
- We believe in quality, safety and environmental responsibility. It is our highest priority. Forward Integration- Utilizing existing expertise to enter into the coal market.
- Expanding our horizons by entering into global markets- Zambia, Nigeria & Tanzania.

# Product Mix

## **Bulk Explosives**

- They are state-of-the-art explosives
- Suitable for large open cast projects which consume large quantity of explosives.

## **Cartridge Explosives**

- Available in different diameters ranging from 25mm to 200mm
- Mainly used for tunneling, underground metaliferrous mines, civil construction projects, shaft sinkings etc.

## **Detonators**

### **Detonating Fuse**

- Reliable, flexible, waterproof fuse with high tensile strength and abrasion resistance
- This is one of the ideal means of transmitting detonation to and explosive charge

### **Cast Booster**

- Used for printing any relatively insensitive explosives like ANFO, Slurries and Emulsion.
- High VOD, strength and density.

# PRODUCT RANGE

## **SUPERPOWER**

SMALL DIA NON PERMITTED EMULSION EXPLOSIVES



## **SOLAR CORD**

D E T O N A T I N G F U S E



## **SUPREME**

E L E C T R I C D E T O N A T O R S

( Instantaneous & Delay )



## **SUPREME DET**

N O N E L E C T R I C D E T O N A T O R S

( Down the Hole, Surface Trunk Line & Combination of DTH & STL )



## **Solarcast-P**

C A S T B O O S T E R



# CLIENTS



Border Roads  
Organization





# Industry Overview

- Indian market for explosives is set to explode.
- More Power, Cement, Steel and more Explosives.
- Better Infrastructure.
- India is entering its fastest infrastructure investment phase ever.

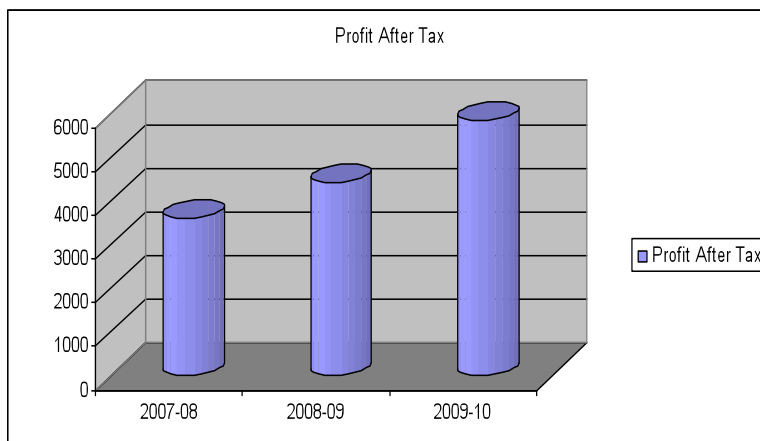




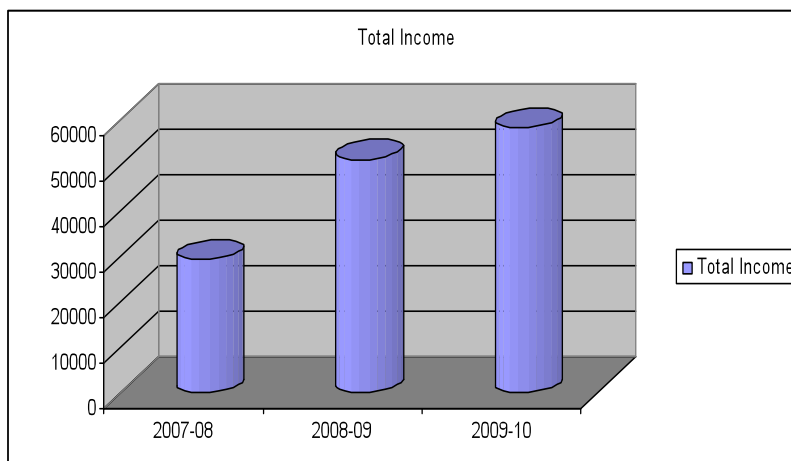
## Strategy

- Consolidation of our core activities.
- Strengthen in Overseas markets.
- Forward & Backward Integration.
- Build the Coal Mining business.

# Financial Highlights (Key Indicators)

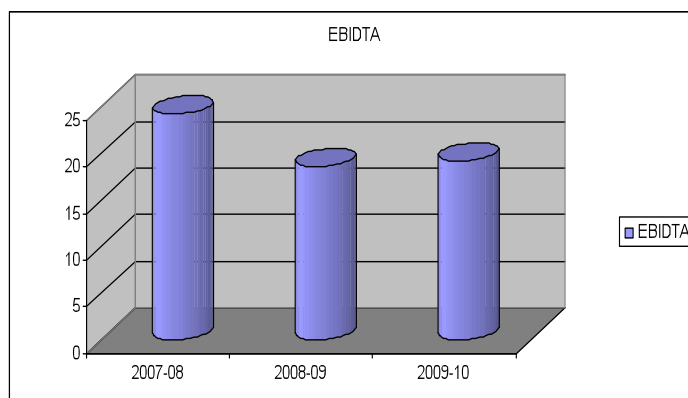


| Profit After Tax (Lacs) |         |
|-------------------------|---------|
| 2007-08                 | 3611.78 |
| 2008-09                 | 4413.63 |
| 2009-10                 | 5859.37 |

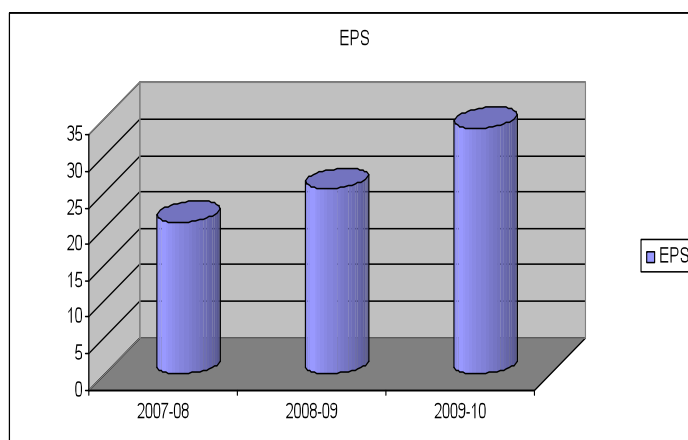


| Total Income (Lacs) |          |
|---------------------|----------|
| 2007-08             | 29264.95 |
| 2008-09             | 51378.22 |
| 2009-10             | 58340.17 |

# Financial Highlights (Key Indicators)

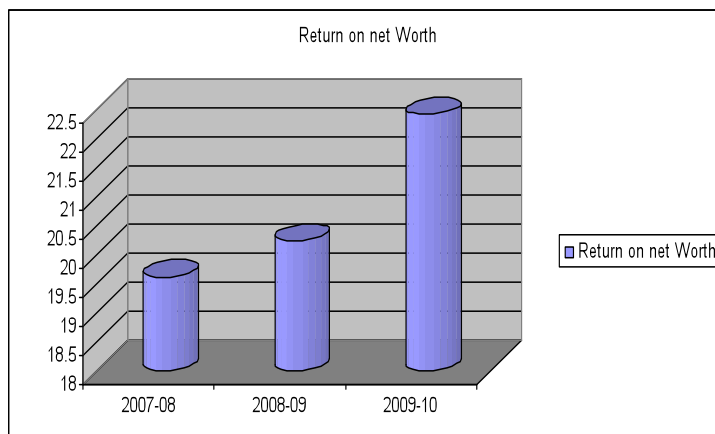


| EBIDTA (%) |       |
|------------|-------|
| 2007-08    | 24.26 |
| 2008-09    | 18.63 |
| 2009-10    | 19.20 |

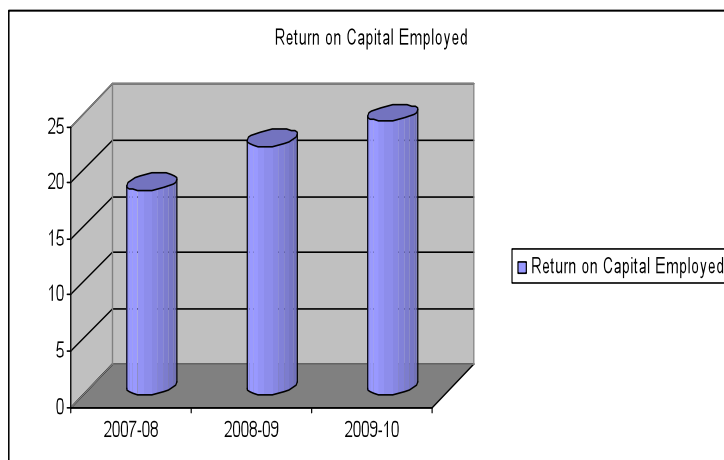


| EPS (Basic) (Rs) |       |
|------------------|-------|
| 2007-08          | 20.85 |
| 2008-09          | 25.48 |
| 2009-10          | 33.82 |

# Financial Highlights (Key Indicators)

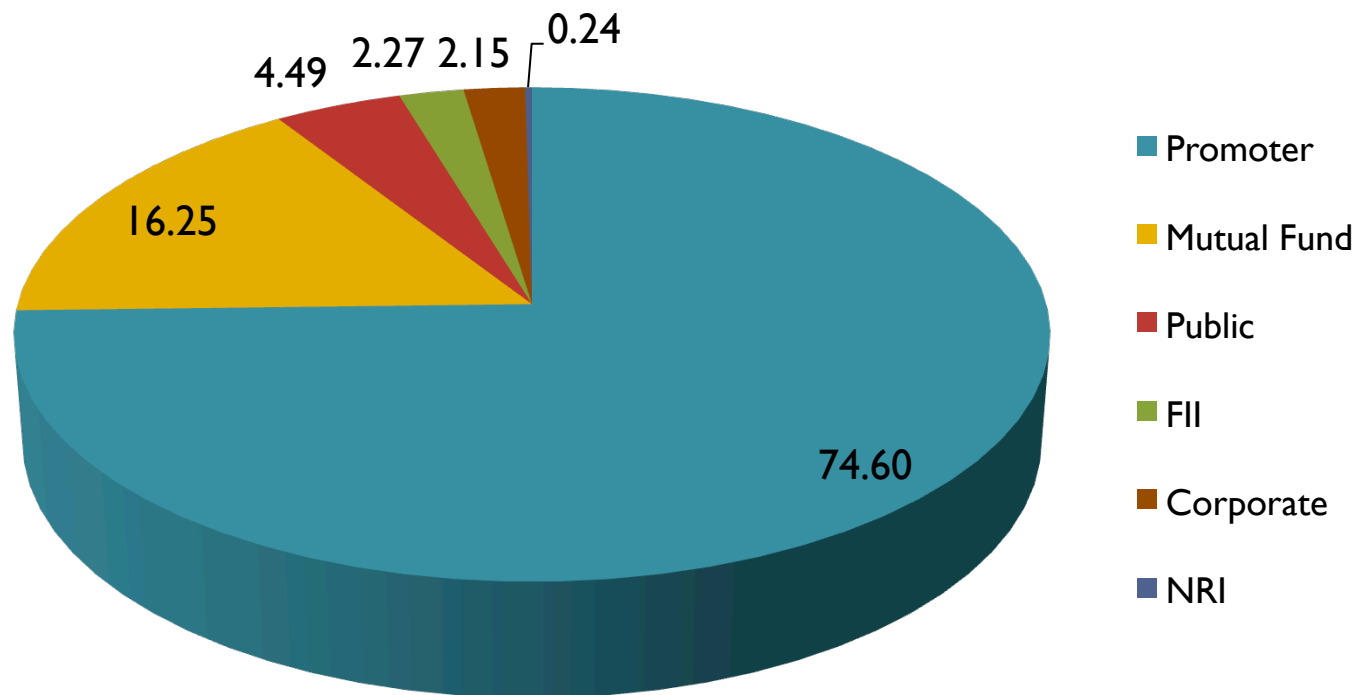


| Return on Network (%) |       |
|-----------------------|-------|
| 2007-08               | 19.61 |
| 2008-09               | 20.24 |
| 2009-10               | 22.43 |



| Return on Capital Employed (%) |       |
|--------------------------------|-------|
| 2007-08                        | 18.19 |
| 2008-09                        | 22.14 |
| 2009-10                        | 24.36 |

# SHAREHOLDING PATTERN





## Contact

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