Q1FY19

Our Journey Towards

Excellence

Safety & HR

Q1FY19	Supervisor	Operator
No. of training conducted	71	559
Nos trained	1367	10093
Total Man Hours of training	2972.5	10979

0.35

Mn Accident free man hours till 30th June 2018

Statutory & Regulatory

During the Quarter all the information under Regulation 46(2) of Listing Regulations and Companies Act, 2013 has been disseminated on the Company's Website and is updated on regular basis.

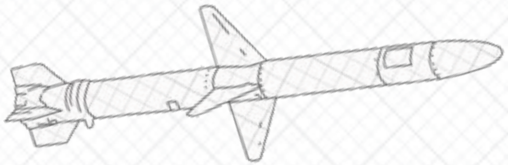
During the quarter the company has complied with all the compliances applicable under various Acts & Stock Exchange compliances mentioned below and the same are also available on Company's Website:

- Shareholding pattern in compliance with Regulation 31(1)(b).
- Corporate Governance report in compliance with Regulation 27(2)(a)
- Status of Investor Complaints in compliance with Regulation 31(3)
- Intimation of Board meeting & Outcome of the same under Regulation 29(1)(a)
- Financial results & limited review report as per Regulation 33.
- Compliance certificate to the exchange under regulation 7(3)

SOLAR

Consolidated Snapshot

Q1FY19 v/s Q1FY18



	SALES	EBITA	PBT	PAT
Growth	32%	30%	28%	27%
Q1FY19	614.7 Cr.	135.9 Cr.	109.9 Cr.	69.6 Cr.
Q1FY18	466.7 Cr.	104.3 Cr.	85.9 Cr.	54.8 Cr.

Q1FY19 v/s Q1FY18

Quantity (MT)

Explosives

90623

↑ 9%

83346

Rate

Explosives

34582

↑ 7.50%

32170

Value (Cr)

Explosives	Accessories
313.39	61.74
↑ 16.9 %	↑ 39 %
268.12	44.33

SOLAR

Consolidated Quarterly Results

	Rs. In Crores				% of Net Sales			
	Q1FY19	Q1FY18	Q4FY18	% Change	Q1FY19	Q1FY18	Q4FY18	Change
Net Sales	614.72	466.65	575.34	31.73%				
EBIDTA	135.88	104.35	121.90	30.22%	22.10%	22.36%	21.19%	(0.26)
Interest/ Fin	11.92	5.84	8.38	104.11%	1.94%	1.25%	1.46%	0.69
Depreciation	13.97	12.52	12.30	11.58%	2.27%	2.68%	2.14%	(0.41)
PBT	109.99	85.99	101.22	27.91%	17.89%	18.43%	17.59%	(0.53)
Tax	37.07	26.11	33.44	41.98%	33.70%	30.36%	33.04%	3.34
MI	3.35	5.10	1.90	(34.31)%	-	-	-	-
PAT After MI	69.57	54.78	65.88	27.00%	11.32%	11.74%	11.45%	(0.42)

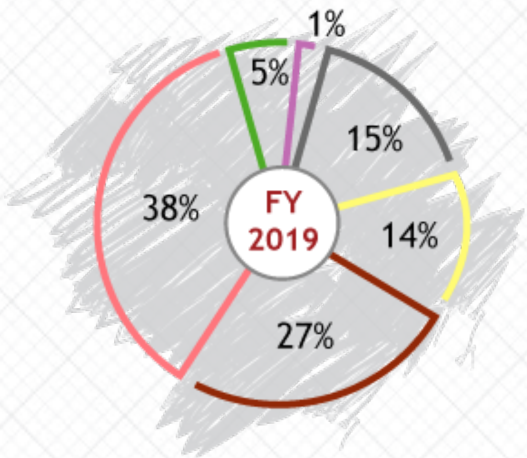
Cost-Break-Up

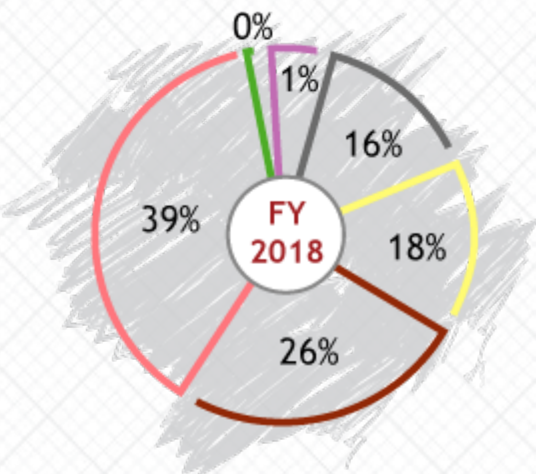
	Q4FY18		Q1FY19		Q1FY18
Material Consumed	57.57%	↓ 0.87	56.70%	↓ 0.56	57.26%
Employee Cost	5.28%	↑ 1.89	7.17%	↓ 0.51	7.67%
Other Exp	16.61%	↓ 1.34	15.28%	↑ 2.04	13.24%
Finance	1.46%	↑ 0.48	1.94%	↑ 0.69	1.25%

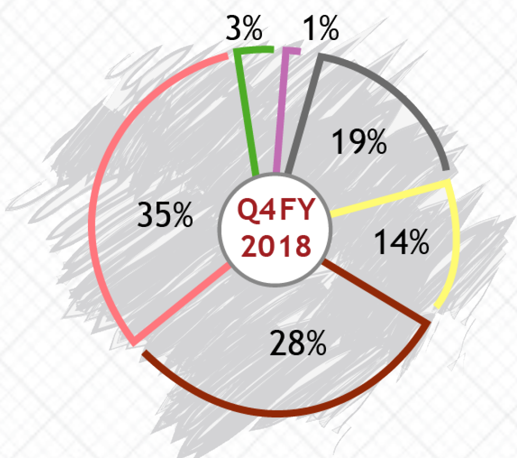
Customers

Customer	Q1FY19	% of Sales	Q1FY18	% of sales	Change%	Q4FY18	% of sales
CIL	92.72	15.08%	73.55	15.76%	26%	108.04	18.78%
Institutional	86.38	14.05%	84.88	18.19%	2%	79.42	13.80%
Housing & Infra	163.30	26.56%	122.69	26.29%	33 %	163.37	28.39%
Exports & Overseas	236.93	38.74%	179.42	38.45%	32%	202.72	35.23%
Defence	27.98	4.55%	0.40	0.09%	6895%	18.68	3.25%
Others	7.41	1.21%	5.71	1.22%	30%	3.12	0.54%
Total	614.72		466.65		32%	575.35	

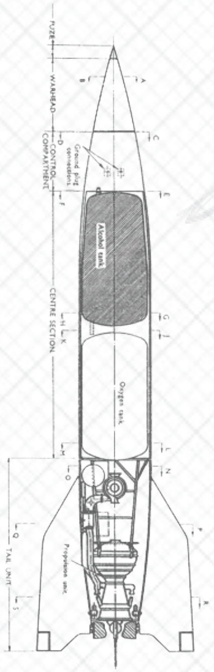
All the Quarters net of Taxes







Loan Position

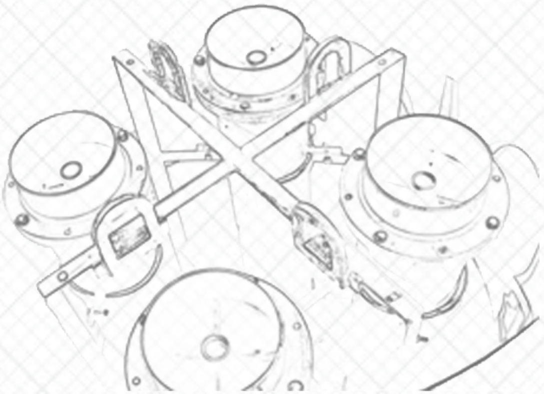


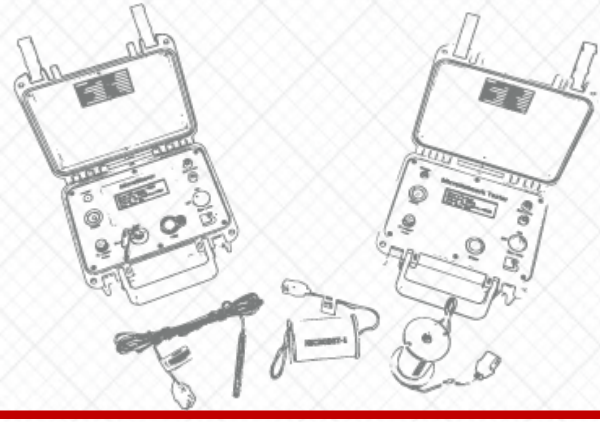
	FY 2017-18	Q1FY19
Working Capital	₹ 226.36	₹ 259.67
Domestic	₹ 26.65	₹ 15.84
Overseas	₹ 199.71	₹ 243.83
Long Term	₹ 255.05	₹ 247.54
Domestic	₹ 195.97	₹193.98
Overseas	₹ 59.08	₹ 53.56
Total Debt	₹ 481.41	₹ 507.21
Cash & Investments	₹ 66.49	₹ 126.53
Net Debt	**₹ 414.92**	**₹ 380.68**
Total Debt to Equity	**0.44**	**0.45**

CAPEX

Capex till 30.06.2018 (Rs in Crs)			
Domestic	Overseas	Defence	Total
40.70	10.00	10.95	61.65

The total plan for this year is ₹ **300** Crs.





Order Book Status

Coal India's Order Book

Approx 805.7 Crs

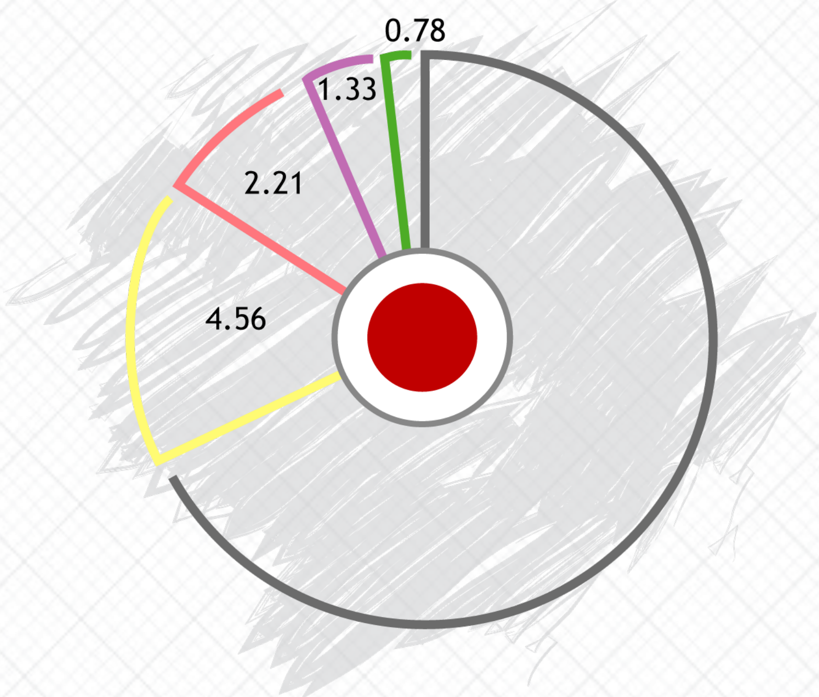
SCCL's Order Book

Bulk + Accessories valuing approx 102 Crs

Defence Order Book

As-on-date stands at 246 Crs.

Shareholding as on 30.06.18



Mutual Funds

HDFC (7.12) , SBI-MF (4.67), Kotak Fund (2.79), DSP Rock (2.03), Canera Robeco (0.48), Birla Sun life (0.45), Others (0.43)

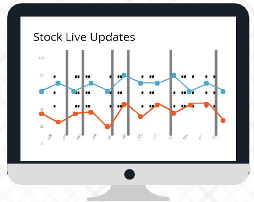
FII

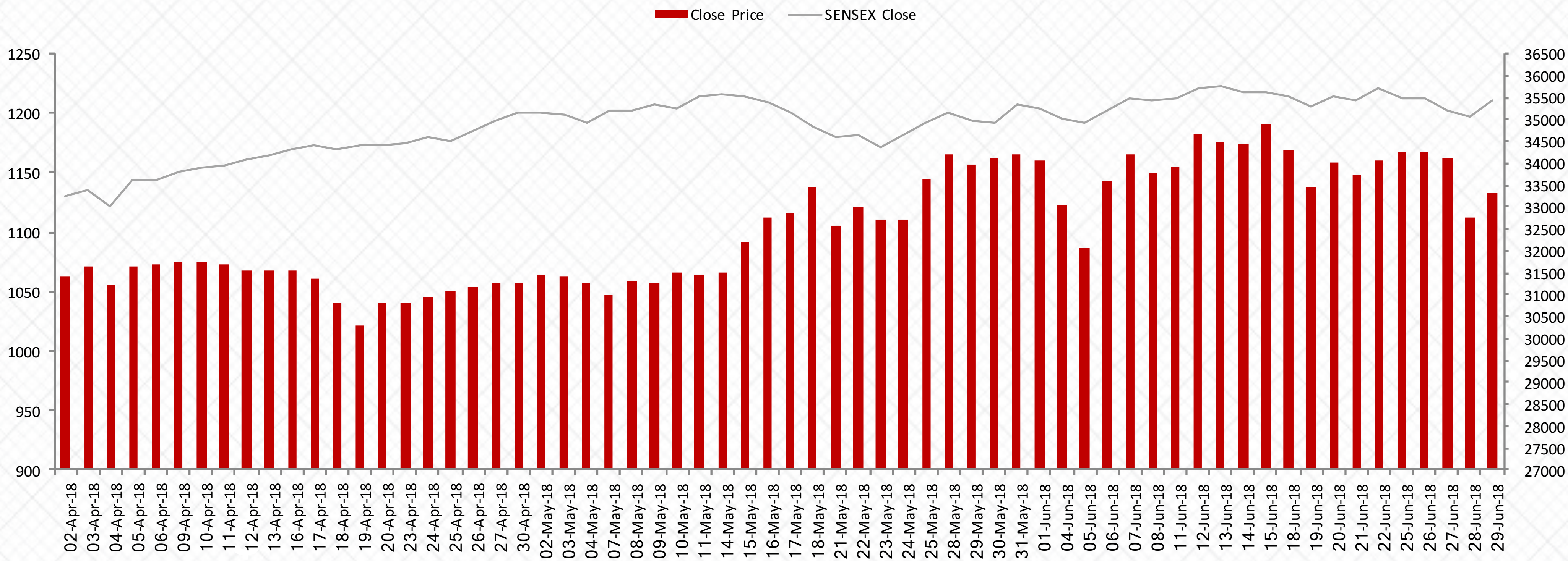
India Midcap Mauritius (0.80), DFA Investments (0.30), Fidelity Hong Kong (0.07), Others (0.16)

Others

ICICI Prudential Life Insurance (2.21)

Solar v/s Sensex





Percentage Returns	6.67%	6.52%

Thank You!

Solar Industries India Limited