



Delivering Value Through Excellence

Q2FY20

Safety – Top Priority !

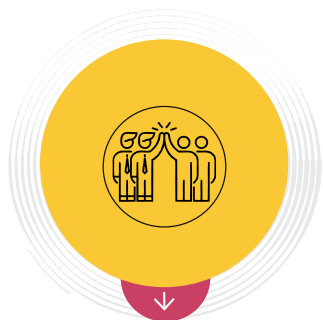


No. of Trainings Conducted		No. of Personnel Trained		Total Man Hours of Training	
Supervisors/ Executives	Operators/ Workers	Supervisors/ Executives	Operators/ Workers	Supervisors / Executives	Operators/ Workers
70	638	1565	12049	4306	13086

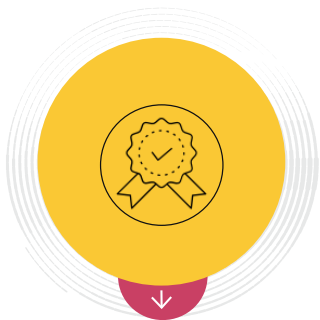
Statutory & Regulatory

During the Quarter company has complied with all the compliances applicable under various Acts & Stock Exchange compliances mentioned below and the same are also available on Company's Website:

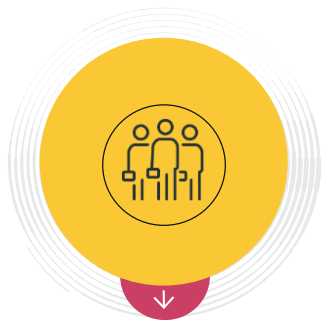
Certificate of lodgment for transfer, Sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies under regulation 40(9)



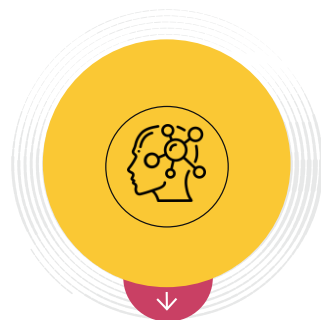
Shareholding pattern in Compliance With Regulation 31(1)(b).



Corporate Governance report in compliance with Regulation 27(2)(a)



Status of Investor Complaints in compliance with Regulation 13(3)



Intimation of Board meeting & Outcome of the same under Regulation 29(1)(a) & 30



Financial results & limited review report as per Regulation 33.



Compliance certificate to the exchange under regulation 7(3)

Reconciliation of Share Capital Audit Report under regulation 76 of SEBI was submitted to both the Stock Exchanges.

Statutory & Regulatory

Pursuant to SEBI Prohibition of Insider Trading Regulations, 2015 the Company along with its Registrar & Transfer Agent monitors the trading activities and ensures that there are no instances of Insider Trading.

Intimation of Closure of Trading Window Pursuant to SEBI (Prohibition of Insider Trading) Regulations, 2015 as amended, BSE vide circular no. LIST/COMP /01/2019-20 and NSE vide letter no. NSE/CML/2019/11.

During the year, the Company has not received any instances of :
Insider Trading, Vigil Mechanism ,Discriminatory Employment ,Child Labour, Sexual harassment.

Compliance with respect to Companies Act, 2013

Pursuant to Section 125 the Companies Act, 2013, Company has filed E-form- IEPF-1 with respect to Statement of amounts credited to Investor Education and Protection Fund as per Rule 6 of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016

Pursuant to Section 124(6) of the Companies Act, 2013 read with rule 6 of the IEPF (Accounting, Audit Transfer and Refund) Rules, 2016. The Company has filed E-form IEPF-4 for Statement of shares & IEPF-6 for Statement of unclaimed or unpaid amounts to be transferred to the Investor Education and Protection Fund.

Pursuant to section 148(6) of Companies Act, 2013 and rule 6(6) of the Companies (cost records and audit) Rules, 2014. The Company has filed E-form CRA-4.

Pursuant to section 94(1), 117(1) of The Companies Act, agreements to the Registrar 2013 and section 192 of The Companies Act, 1956 and rules made thereunder. The Company has filed E-form MGT-14 for Filing of Resolutions and agreements to the Registrar.

Pursuant to section 121(1) of the Companies Act, 2013 and Rule 31(2) of Companies (Management and Administration) Rules, 2014. The Company has filed E-form MGT-15 for filing Report on Annual General Meeting.



Consolidated Quarterly Results

	Rs. In Crores				% of Net Sales			
	Q1FY20	Q2FY20	Q2FY19	Change yoy	Q1FY20	Q2FY20	Q2FY19	Change
Net Sales	620.03	506.56	520.86	(2.75%)				
EBIDTA	130.28	112.79	111.06	1.56%	21.01%	22.27%	21.32%	0.95
Interest/ Fin	12.09	14.42	12.68	13.72%	1.95%	2.85%	2.43%	0.42
Depreciation	19.51	20.85	15.14	37.71%	3.15%	4.12%	2.91%	1.21
PBT	98.68	77.52	83.24	(6.87%)	15.92%	15.30%	15.98%	(0.68)
Tax	24.85	(9.09)	28.26	(132%)	25.18%	(11.73%)	33.95%	(45.68)
MI	2.70	2.25	3.04	(25.99%)	-	-	-	-
PAT	73.83	86.61	54.98	57.53%	11.91%	17.10%	10.56%	6.54

Q2 FY 20 **v/s** Q2 FY 19

Quantity (MT) **Explosives**

6% ↓

63611 Over FY20

67529 Over FY19

Rate

Explosives

3% ↑

34015 Over FY20

33098 Over FY19

Value (Cr) **Explosives**

3% ↓

216 crs Over FY20

224 crs Over FY19

Value (Cr)

Accessories

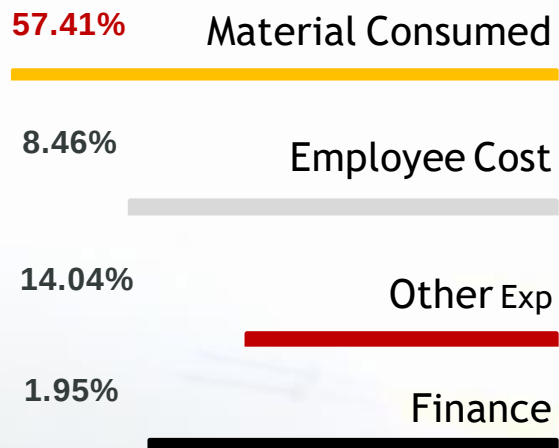
20% ↑

67 crs Over FY20

56 crs Over FY19

Cost-Break-Up

Q1FY20



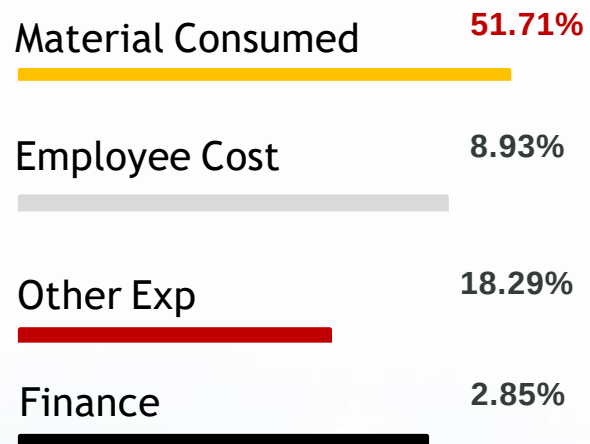
↓ 5.70

↑ 0.47

↑ 4.25

↑ 0.90

Q2FY20



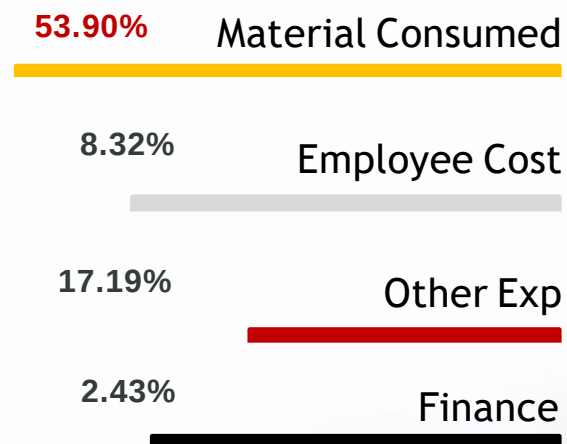
↓ 2.19

↑ 0.61

↑ 1.10

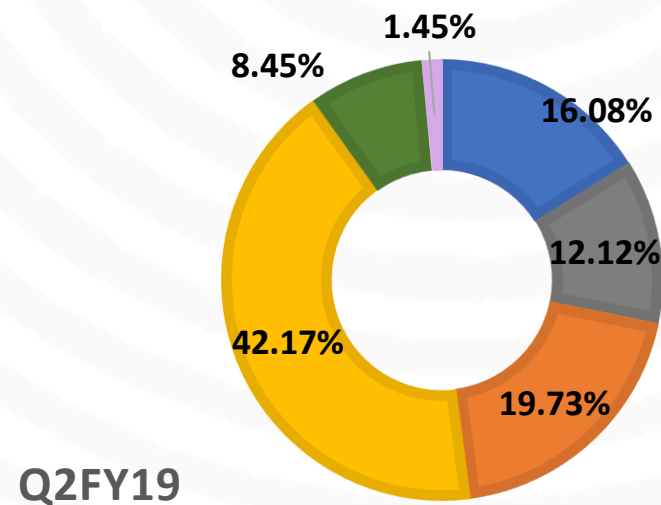
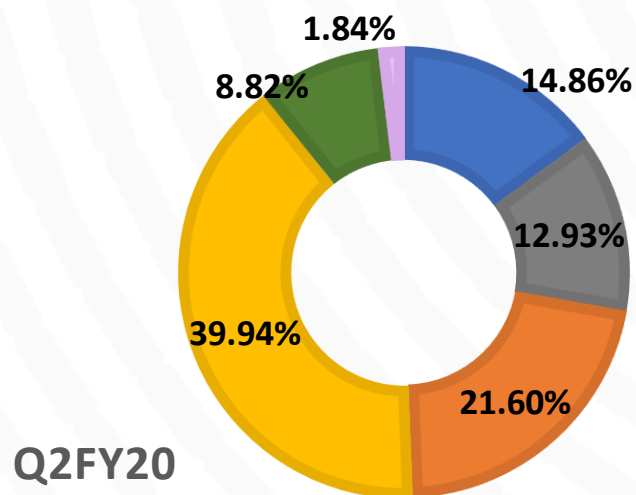
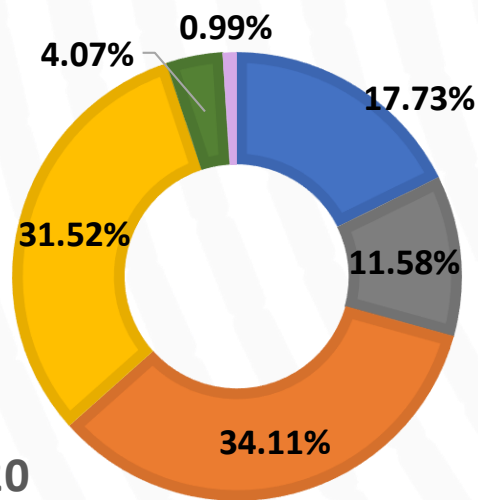
↑ 0.41

Q2FY19



Customers

Customer	Q1FY20	% of Sales	Q2FY20	% of sales	Q2FY19	% of sales
 CIL	109.91	17.73%	75.3	14.86%	83.76	16.08%
 Institutional	71.80	11.58%	65.52	12.93%	63.13	12.12%
 Housing & Infra	211.47	34.11%	109.41	21.60%	102.75	19.73%
 Exports & Overseas	195.45	31.52%	202.34	39.94%	219.66	42.17%
 Defense	25.24	4.07%	44.67	8.82%	44.03	8.45%
 Others	6.16	0.99%	9.32	1.84%	7.53	1.45%
Total	620.03		506.56		520.86	



Consolidated Half Yearly Results

	Rs. In Crores			% of Net Sales		
	HYFY20	HYFY19	Change yoy	HYFY20	HYFY19	Change
Net Sales	1126.59	1135.58	(0.79%)	-	-	
EBIDTA	243.07	246.94	(1.57%)	21.58	21.75	(0.17)
Interest/ Fin	26.51	24.60	7.76%	2.35	2.17	0.18
Depreciation	40.36	29.11	38.65%	3.58	2.56	1.02
PBT	176.20	193.23	(8.81%)	15.64	17.02	(1.38)
Tax	15.76	65.33	(75.88%)	8.94	33.81	(24.87)
MI	4.95	6.39	(22.54%)	-	-	-
PAT	160.44	127.90	25.44%	14.24	11.26	2.98

HYFY20 v/s HYFY19

Quantity (MT) Explosives

1% ↓

156142 Over FY20

158152 Over FY19

Rate

Explosives

6% ↑

35766 Over FY20

33889 Over FY19

Value (Cr) Explosives

4% ↑

558 crs Over FY20

536 crs Over FY19

Value (Cr)

Accessories

27% ↑

149 crs Over FY18

117 crs Over FY19

Cost-Break-Up

HYFY20

54.85% Material Consumed

8.67% Employee Cost

15.95% Other Exp

2.35% Finance

↓ 0.57

↑ 0.78

↔ 0.00

↑ 0.19

HYFY19

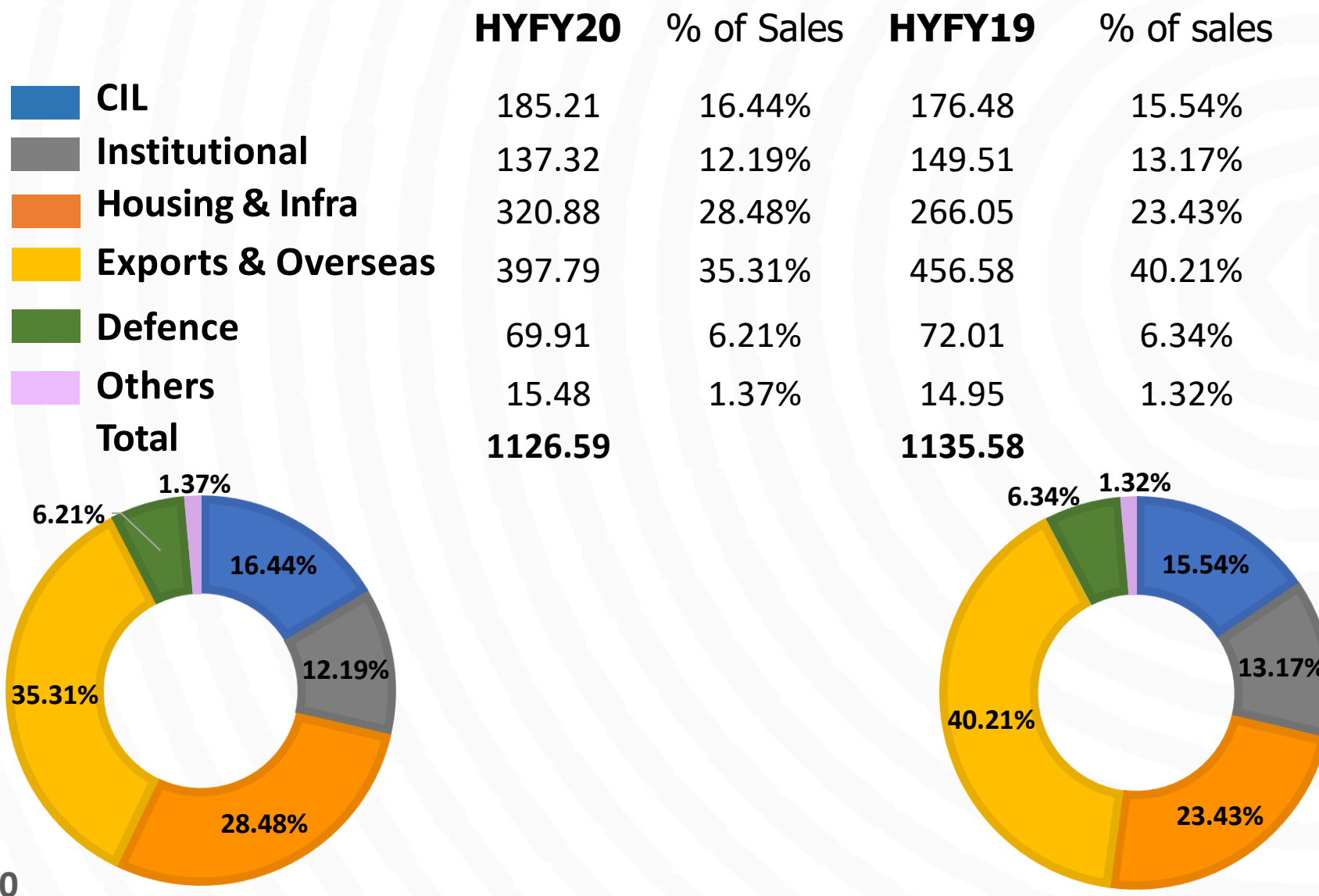
Material Consumed 55.41%

Employee Cost 7.89%

Other Exp 15.95%

Finance 2.17%

Customers



Effective Tax Rate

The Company has adopted the option of lower tax rate as provided in the Taxation Law Amendment Ordinance, 2019 and consequent impacts on tax expense have been considered for the quarter and half year ended 30 September 2019”

The total estimated tax savings of the company expected for the year on account of the above amendment will be approx.30 Crs

Key Initiative

The company has entered into the Business of Propulsion system for space application, which is synergistic with current business of ammunition. This will enable it to develop and offer products which will cater to the demand of ISRO and other companies in India and across the globe.

In line with our strategic decision to cater propulsion system for space application the company has decided to make an equity investment of Rs 17.50 cr in phase of two years in Sky-Root, a start up company which is entering into the business of launching small satellites.

Solar will also be the exclusive supplier of rocket propulsion system to this company.

Loan Position

FY2018-19

Working Capital	₹ 309.40
Domestic	₹ 45.21
Overseas	₹ 264.19
Long Term	₹ 289.87
Domestic	₹ 203.77
Overseas	₹ 86.10

Total Debt ₹ 599.27

Total Debt to Equity 0.48

Q2FY20

Working Capital	₹ 353.87
Domestic	₹ 54.21
Overseas	₹ 299.66
Long Term	₹ 302.84
Domestic	₹ 222.91
Overseas	₹ 79.93

Total Debt ₹ 656.71

Total Debt to Equity 0.50

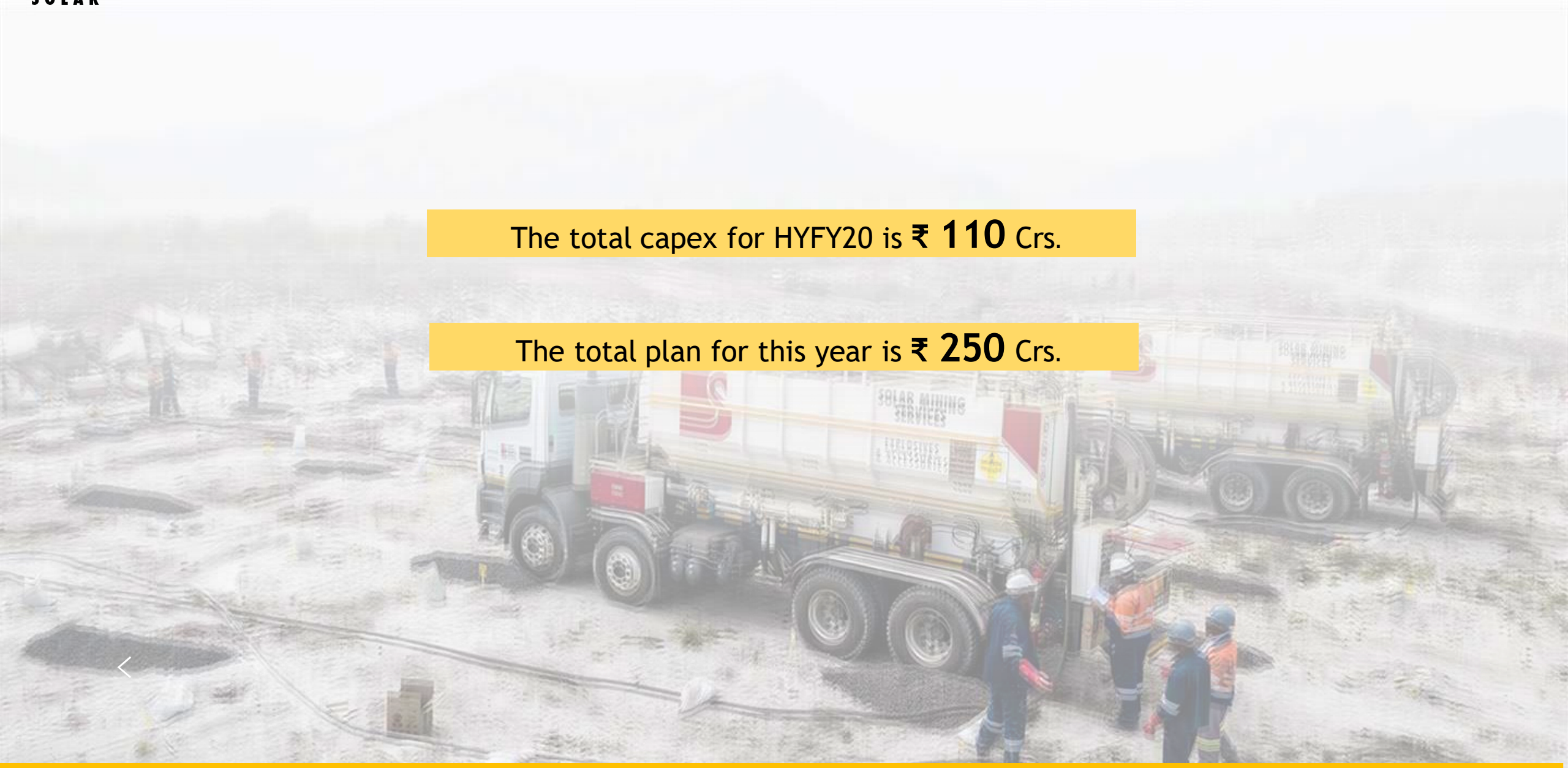
Balance Sheet (Extract)

Particulars	HYFY20	FY18-19
Capital Employed	1637.36	1553.01
ROCE (%)	27.51%	29.48%
ROE (%)	24.50%	21.13%
Debtor Days	59	59
Inventory Days	71	74
Creditor Days	35	43
Working Capital Days	95	90

Capex

The total capex for HYFY20 is ₹ 110 Crs.

The total plan for this year is ₹ 250 Crs.



Order Book Status

The total order book in hand is 1645 crores



Coal India's
Approx 1067 Crs

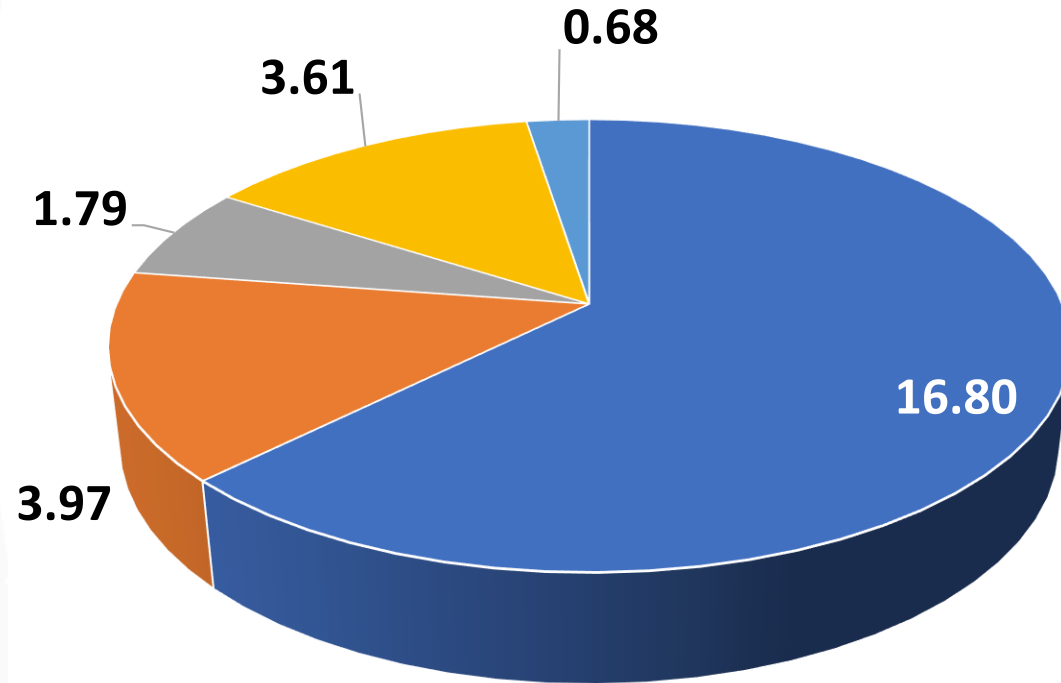


SCCL's
Bulk + Accessories valuing approx 214 Crs



Defence
As-on-date stands at approx 364 Crs.

Shareholding as on 30.09.19



- Mutual Funds
- Public & Others
- GIC & its Subsidiaries
- FII & FPI
- Other Bodies Corporate

Mutual Funds :16.8

HDFC (5.47), SBI MF (4.67), Kotak Fund (3.38), DSP Rock (1.80), Others (1.48)

FPI : 3.61

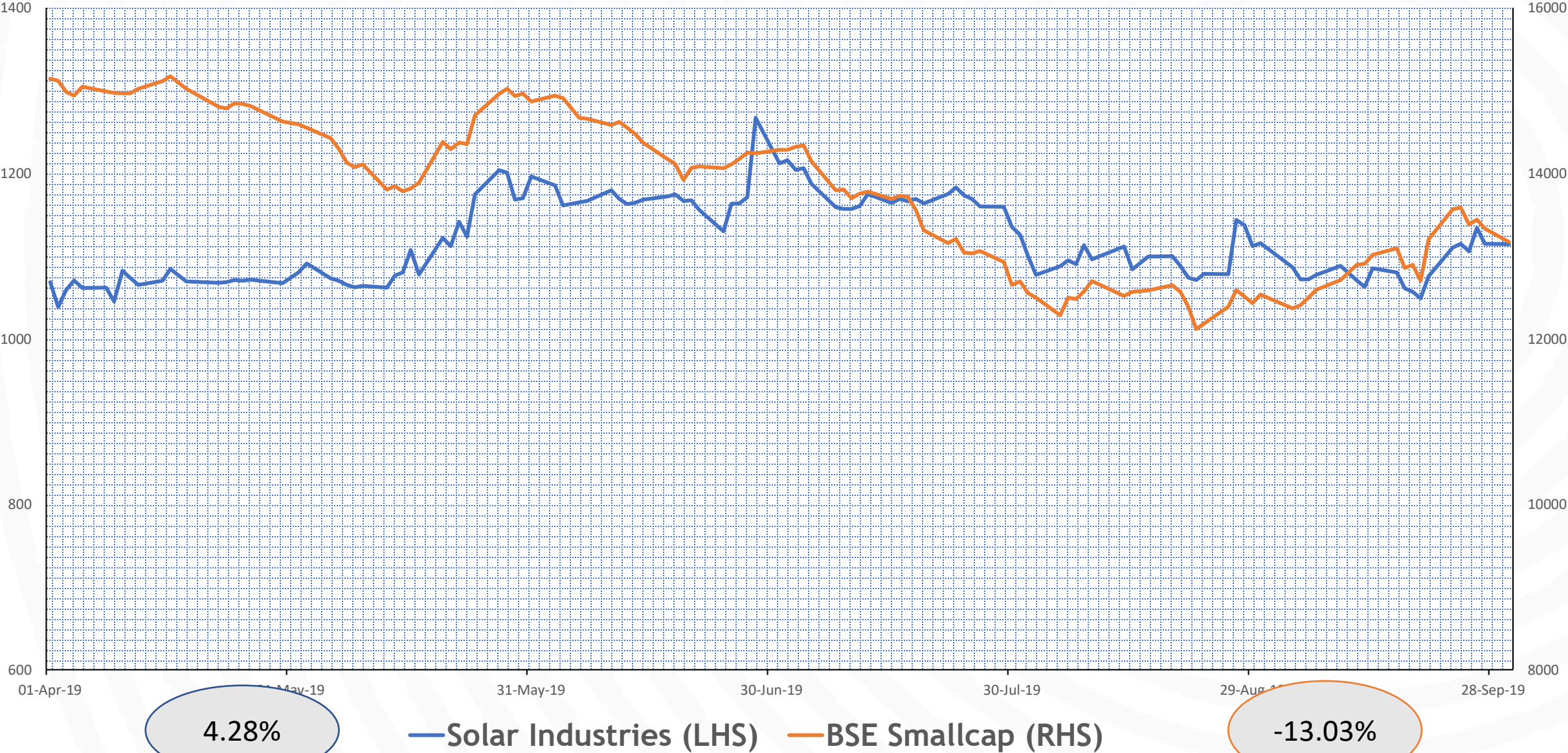
India Midcap (Mauritius) Limited (0.79)
DFA Investment Group (0.32), Fidelity (2.03), Others (0.47)

GIC & Its Subsidiaries

ICICI Prudential Life Insurance (1.79)



Solar Industries vs. BSE Smallcap





Thank You
Solar Industries India Limited