

May 23, 2025

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400001

Equity Scrip: 532754

Debt Scrip: 975210, 975256, 975366, 976449, 976601

National Stock Exchange of India Ltd. Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E) Mumbai - 400051

Symbol: GMRAIRPORT

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 – Investor Presentation

Further to our letter dated May 20, 2025 and May 22, 2025, and pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2025.

The presentation is also being uploaded on the Company's website at https://investor.gmraero.com

Request you to kindly take the same on record.

Thanking you,

For **GMR Airports Limited** (formerly GMR Airports Infrastructure Limited)

T. Venkat Ramana Company Secretary & Compliance Officer

Enclosed as above





GMR Airports Limited (GAL)

Formerly known as GMR Airports Infrastructure Limited

INVESTOR PRESENTATION Q4 & FY25

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CORPORATE

OVERVIEW



Leading global airports platform with end-to-end capabilities across the airport value chain



One of the Largest Airports Platform





#96
No. of airport assets under operations or various stages of development



"Best Airport" in CY24
In Asia Pacific catering
to 40mn+ pax (DIAL)
Catering to 15mn –
25mn pax (GHIAL)



27.5%⁵
share of passenger
traffic in India in FY25





132² mPassengers handled across all gateway airports





Long remaining concession period with rated capacity of ~400m pax positioned to capitalize on robust traffic growth outlook

Integrated plus end-to-end capabilities across the entire airport value chain

1) GMR Airports is the 2nd largest private airport operator in the world based on CY2024 passengers; 2) Apr'24-Mar'25 data including DIAL, GHIAL, Goa, Medan and Cebu 3) ACI: Airport Council International; 4) Includes DIAL (230 acres), GHIAL (1,500 acres), Goa (232 acres), Bhogapuram (294 acres), Nagpur (247 acres), Greece (~10 acres); 5) Only includes operational Indian airports in GMR Airports Ltd. (GAL) portfolio in FY25 – DIAL, GHIAL and Mopa (Goa); 6) Includes Cebu where GAL will operate as the Technical Services Provider until Dec'26

Portfolio of World Class Assets



Faster ramp-up expected given old airports with existing traffic to be closed post COD of new airports

















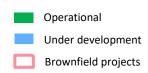


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Airport / % GAL stake	Delhi (74% ⁸)	Hyderabad (74%)	Mopa (Goa) (100%) ⁶	Medan (49%)	Mactan Cebu (n/a)⁵	Bidar (n/a%)¹	Nagpur (100%)²	Bhogapuram (100%) ⁶	Crete (21.6%)
Base city	Delhi	Hyderabad	Goa	Medan	Cebu	Bidar	Nagpur	Visakhapatnam	Kastelli
FY2025 Pax (mn)	79.3	29.5	4.7	7.2 ⁽³⁾	11.7 ^{5.1}	n/a	2.9	n/a	n/a
10 Years ⁷ Pax CAGR	6.8%	10.9%	n/a	n/a	n/a	n/a	7.5%	n/a	n/a
10 Years ⁷ Cargo CAGR	4.7%	5.2%	n/a	n/a	n/a	n/a	3.8%	n/a	n/a
Concession awarded year / COD	2006	2008	2016	2021	2014	2020	Signed	2020	2017
Remaining life (assuming renewal of concession)	41y	43y	53y	22у	n/a	8y	n/a	40y	30y from COD
Current capacity (mpax)	100	34	7.7	10	n/a	n/a	n/a ^{2.1}	n/a	n/a
Max capacity (mpax)	119	80	33	n/a	28	n/a	30	40	15
Land available	230 acres	1,500 acres	232 acres	n/a	11 acres	n/a	247 acres	294 acres	10 acres
% revenue sharing / concession fee	45.99%	4.0%	36.99%	19% gross revenue share + 2.5% of aero revenue + US\$207m over 8 years	Upfront fees of US\$320m + VAT	Cost plus	14.49%	FY35 dom ⁴ - INR303/ pax; FY35 int ⁴ - INR606 / pax; 10 year moratorium	n/a

Note

- Contracted by GHIAL (Hyderabad Airport)
- 2. Concession Agreement signed on 8 Oct'24. Operations expected to be taken over in Q1FY26
- 2.1 First phase of expansion will enhance capacity to 4mn pax. See corporate announcement dated 9 Oct'24
- Traffic for FY2!
- I. Moratorium till FY35, FY35 base figures provided and inflation adjusted fee from FY36

- 5. GAL will continue to operate as the Technical Services Provider until Dec'26;
- 5.1 Traffic data from Apr'24 to Mar'25
- 6. To change basis equity conversion of NIIF's current investment which is in the form of CCDs and can be converted into equity of up to 49% stake
- 7. FY15-FY24 CAGR
- 8. Agreement to purchase 10% stake from Fraport concluded as per Corporate announcement dated 7 Mar'25



Breakout Growth Imminent



1

Present in most lucrative Asian markets – Long term airport concessions to capitalize on the growth in aviation market

5

Organic growth visibility given expansion at **Delhi, Hyderabad and Goa completed** – EBITDA to improve

2

Mature and predictable tariff regime for Aero Revenue driving 'Sustainable Cash Flow Profile'.

CP4¹ Tariff for DIAL to lead to significant uptick in Aero Revenue



Multiple growth and profitability levers - Exploit Services business opportunities for GMR Airports

Expand presence by winning new airports - Focus on opportunities mainly in India

3

Adding more Airport adjacency assets under "GAL Platform" to capture Non-Aero upside driven by strong India consumption story



Significant Cash Flows from adjacency businesses and Dividends from Airports - Facilitate servicing of GAL corporate debt and create FCFE to enable dividend from GAL in future



Substantial growth potential in valuable real estate parcels of over 2,500 acres



ESG focus remains at the core of the business framework





BUSINESS

HIGHLIGHTS



GAL Key Highlights – Q4FY25 (1/4)





Regulatory Updates



- New Tariffs effective from 16 Apr'25
- DIAL to see significant improvement in aero revenue, overall profitability and cash flow generation



DIAL:

- Concluded Share Purchase Agreement with Fraport AG Frankfurt Airport Services Worldwide ("Fraport") towards acquisition of Fraport's minority 10% equity stake in Delhi International Airport Limited (DIAL)²
- GAL stake in DIAL increased from 64% to 74%

GHIAL:

- Entered³ into a Share Purchase Agreement (SPA) to acquire 70% stake in ESR GMR Logistics Park Private Limited ("EGLPPL") from other shareholders at a consideration of up to ~INR 413mn
- GMR Hyderabad Aerotropolis Limited ("GHAL"), a wholly owned subsidiary of GHIAL, already holds 30% stake in EGLPPL. Upon conclusion of the transaction, EGLPPL would become a wholly owned subsidiary of GHIAL



DIAL: Construction underway on

- Self-development project Commercial office building with ~1mn sq.ft. built-up area
- Build to suit Luxury Hotel with ~0.6mn sq.ft. built-up area
- Other third-party projects with ~12mn sq.ft. built-up area

GHIAL: Construction underway on

- Self-development project GMR Interchange (GAL's First Retail Project) with ~0.55mn sq.ft. built-up area
- Build to suit MRO facility for Safran with ~0.4mn sq.ft. built-up area

GAL Key Highlights – Q4FY25 (2/4)





"GAL Platform": Adjacency Businesses **Delhi Cargo:** GAL has been granted¹ the concession to Operate, Maintain and Manage the existing Cargo Terminal on similar terms to ensure continuity of operations, post termination of existing concession to one of the cargo operator

Delhi Duty Free: GAL to start operating Delhi Duty Free from Jul'25

Hyderabad Duty Free: GAL to take over operations in Q2FY26



Hyderabad
Airport Declared
Dividend

The Board of Directors of GMR Hyderabad International Airport Ltd., a subsidiary of GAL, in its board meeting held on 24 Jan'25 have declared² an interim dividend of INR 7.5/share, aggregating to INR 2.8bn



Fund Raise and Refinance

GAL: Raised INR 15bn in form of Non-Convertible Bonds ("NCBs") with a tenure of 3 years

Bhogapuram: Availed sub-ordinate Debt Facility to an extent of INR 3.5 bn

Credit Rating Upgrades:

- Delhi Airport: S&P to BB from BB-, Fitch to BB+ from BB- and ICRA to AA from AA-
- Hyderabad Airport: Moody's to Ba1 from Ba2



Bhogapuram Airport: Airside works (~87% complete), Terminal Building (~59% complete) and Air Traffic Control tower (~71.5% complete) progressing simultaneously. ~69% overall progress achieved as of 31 Mar'25

Crete Airport: Expansion works progressing as per schedule. ~48% progress has been achieved as of 31 Mar'25

GAL Key Highlights – Q4FY25 (3/4)





Delhi Airport: Released its Sustainability Report 2024¹, a comprehensive disclosure that sets a new benchmark for climate action, innovation, and social impact in the Indian aviation industry. Key highlights of the report are:

- Became Asia's First Level 5 Carbon Accredited Airport (Over 40 MPPA)
- Operating on 100% Renewable Electricity since June 2022
- Achieved **52% absolute reduction in CO₂** emissions and 36% decrease in CO₂ emissions per passenger over last four years
- **Infrastructure projects** like the Eastern Cross Taxiway, deployment of Taxibots and 22 new Bridge-Mounted Equipment (BMEs) have dramatically cut aircraft taxiing time, fuel usage, and greenhouse gas emissions
- Implemented the Hidden Disability Sunflower Program, making the Airport a "Sunflower Friendly Airport" with personalized support for persons with non-visible disabilities
- In track to become a **water-positive airport** through advanced recycling systems, rainwater harvesting, and efficient sanitation infrastructure
- Through the GMR Varalakshmi Foundation, Delhi Airport is actively **uplifting underprivileged communities** via various initiatives across the NCR
- **Hyderabad Airport:** Achieved Level 5 Carbon Accreditation under the globally recognized Airport Carbon Accreditation (ACA) program Places the Airport among top four airports in the ACI Asia-Pacific & the Middle East region
- Mopa (Goa) Airport: Honored with the Build India Infra Awards 2025 for Sustainability in the Civil Aviation sector

GAL Key Highlights – Q4FY25 (4/4)





Major Awards and Recognition

ACI¹-ASQ Awards 2024

- **Delhi Airport** secured the Best Airport Award (in the "over 40 MPPA" category in Asia Pacific Region) for the seventh consecutive year
- **Hyderabad Airport** secured the Best Airport Award (in the "15 to 25 MPPA" category in Asia Pacific Region) for the third consecutive year

Skytrax World Airport Awards 2025

- **Delhi Airport** Recognized as Best Airport in India and South Asia, improving global ranking to 32 in 2025 from 36 in 2024
- Hyderabad Airport honored with Best Airport Staff in India & South Asia, improving global ranking to 56 in 2025 from 61 in 2024
- **Goa Airport** secured two notable distinctions, a) Best Airport under 5mn passengers and b) Cleanest Airport in India and South Asia. Global Rank increased to 80 in 2025 from 92 in 2024

Delhi Airport

- Ranked as 9th busiest airport by ACI in 2024, up from 10th in 2023
- Bagged two "Platinum Awards" at CII² platform for its continuous improvement projects (CIP)

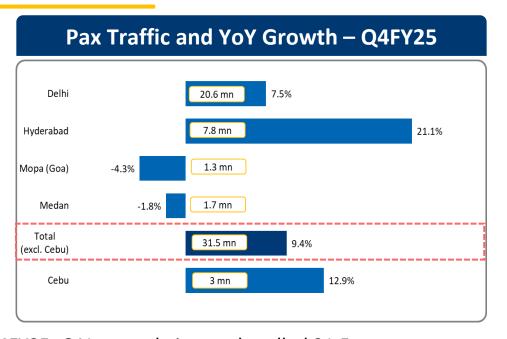
Goa Airport

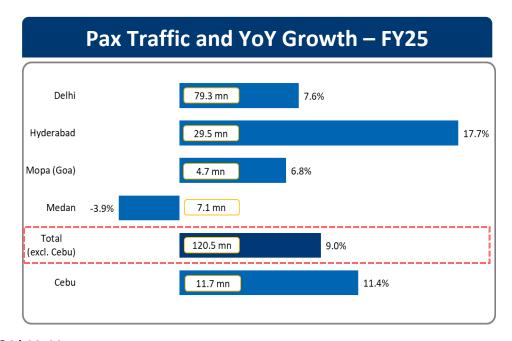
GMR Goa Air Cargo achieved World Health Organization (WHO) Good Distribution Practice (GDP) certification,
 validating GMR Goa Cargo's ability to handle the warehousing and distribution of pharmaceutical products within strict temperature ranges

GAL Operated Airport - Passenger Traffic

Healthy Growth Continues







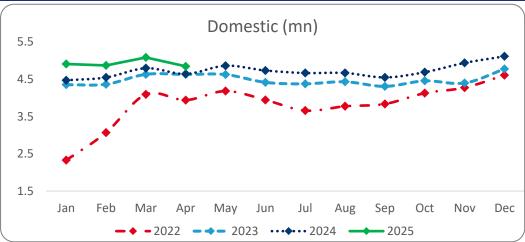
- In Q4FY25, GAL owned airports handled 31.5mn passengers, up 9% YoY
 - Domestic pax traffic up 9% YoY and International pax traffic up 11% YoY
- For FY25, passengers handled by GAL owned airports totaled 120.5mn, up 9% YoY
 - Domestic pax traffic up 7.5% YoY and International pax traffic up 14% YoY
- Indian airports operated by GAL handled 27.5% of total India passenger traffic (Delhi Airport: 19.2%) in FY25
 - Share of Domestic traffic handled was 26% (Delhi Airport: 17%)
 - Share of International traffic handled was 35% (Delhi Airport: 28%)
- International passengers comprised 24% of total passengers handled by GAL operated Indian airports in Q4 and FY25
- Both Delhi and Hyderabad Airports achieved record quarterly and annual traffic numbers

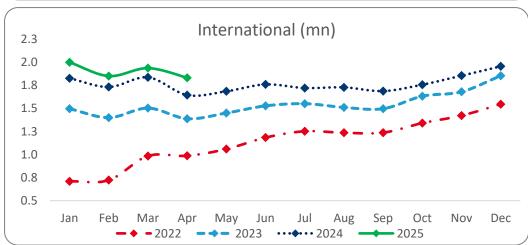
Passenger Traffic

Continues to Achieve New Highs

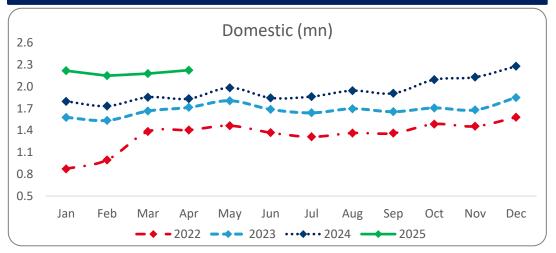


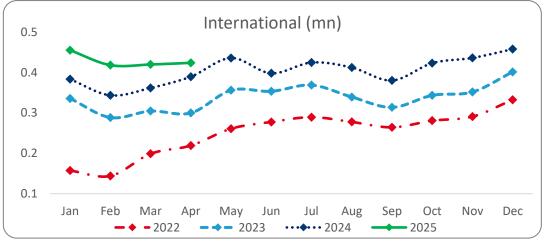






Hyderabad Airport – Monthly Pax¹





Note: 1) Covid restrictions for domestic flights lifted on 18 Oct'21. Scheduled International Operations began on 27 Mar'22.





FINANCIAL

HIGHLIGHTS



GAL Q4FY25 Consolidated Results at a Glance



Pax Traffic¹



31.5mn

▲ 9% YoY

▲ 1% QoQ

ATMs ('000)1



188.9

▲ 7% YoY

Unchanged QoQ

Aero YPP²



INR 260

▲ 1% YoY

▼ 2% QoQ

Non-Aero IPP³



INR 361

▲ 3% YoY

▲ 1% QoQ

Gross Income



INR 29.8bn

▲ 16% YoY

▲ 8% **QoQ**

EBITDA



INR 11.2bn

▲ 19% YoY

▲ 3% QoQ

Net Debt⁴



INR 315bn

▲ 16% YoY

▲ 6% **QoQ**

Capex Progress5



GVIAL⁶ – 69%

Crete - ~48%

¹Includes Delhi, Hyderabad, Goa and Medan (excludes Cebu). ATMs are passenger ATMs

²Aero Yield Per Pax = Aero Revenue of Delhi, Hyderabad and Mopa (Goa) ÷ Pax of Delhi, Hyderabad and Mopa (Goa)

³Non-Aero Income Per Pax = Non-aero Revenue of Delhi and Hyderabad ÷ Pax of Delhi and Hyderabad; ^{4&5} As of 31 Mar'25; ⁶ GMR Vishakhapatnam Airport

GAL FY25 Consolidated Results at a Glance



Pax Traffic¹



120.5mn

▲ 9% YoY

ATMs ('000)1



739.7

▲ 7% YoY

Aero YPP²



INR 267

▲ 11% YoY

Non-Aero IPP³



INR 354

▲ 2% YoY

Gross Income



INR 108.4bn

▲ 18% YoY

EBITDA



INR 41.9bn

▲ 23% YoY

Net Debt⁴



INR 315bn

▲ 16% YoY

Capex Progress⁵



GVIAL⁶ - ~69%

Crete - ~48%

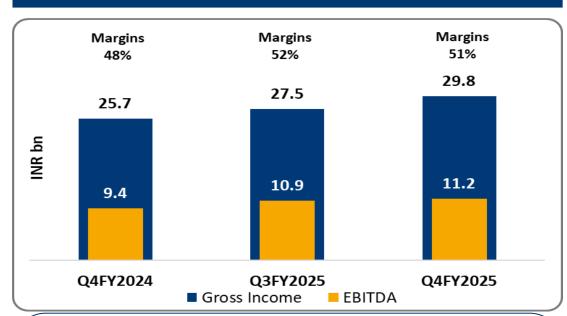
¹Includes Delhi, Hyderabad, Goa, Medan (excludes Cebu). ATMs are passenger ATMs

²Aero Yield Per Pax = Aero Revenue of Delhi, Hyderabad and Mopa (Goa) ÷ Pax of Delhi, Hyderabad and Mopa (Goa)

³Non-Aero Income Per Pax = Non-aero Revenue of Delhi and Hyderabad ÷ Pax of Delhi and Hyderabad; ^{4&5} As of 31 Mar'25; ⁶ GMR Vishakhapatnam Airport Humility | Entrepreneurship | Teamwork & Respect for Individual | Deliver the Promise | Learning & Inner Excellence | Social Responsibility | Financial Prudence - Frugality







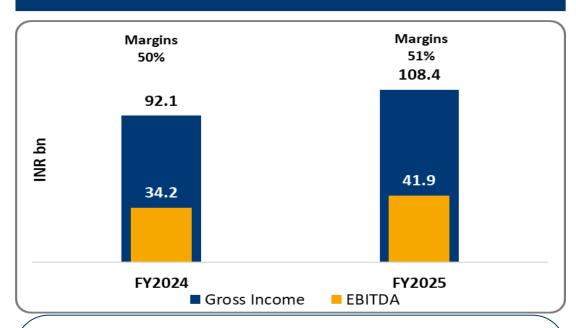


- Q4FY25: ▲ 19% YoY; ▲ 3% QoQ to INR 11.2bn
- EBITDA margins at 51%

Net Profit After Tax¹

 Q4FY25: Loss of INR 2.5bn vs profit of INR 2.0bn in Q3FY25 and loss of INR 1.7bn in Q4FY24

Gross Income & EBITDA – FY25



EBITDA:

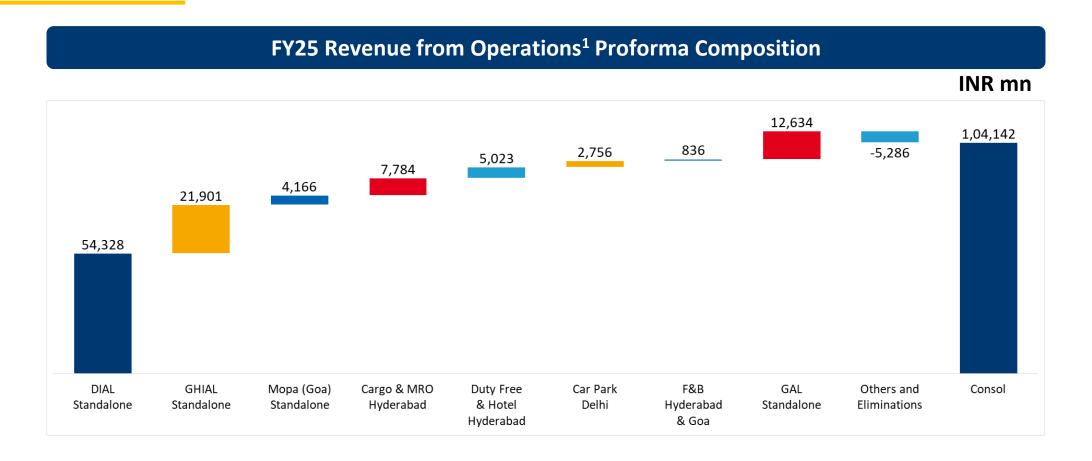
- FY25: ▲ 22.5% YoY to INR 41.9bn
- EBITDA margins at 51%

Net Profit After Tax¹

FY25: Loss of INR 8.2bn vs loss of INR 8.3bn in FY24

¹ from continuing operations

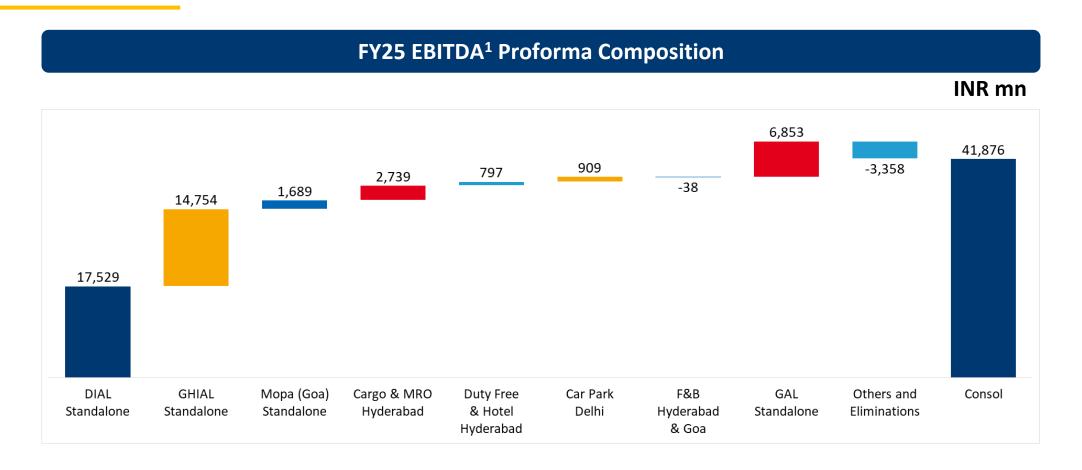




Non-Aero and Adjacency Businesses witnessing Strong Growth ...

¹ Excluding other income





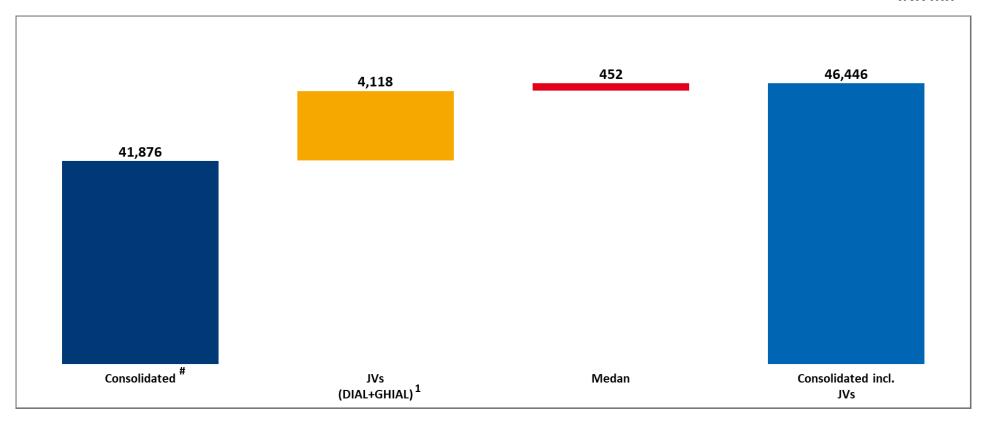
... Leading to Healthy EBITDA and Cash Flow Generation

¹ Including other income
Humility | Entrepreneurship | Teamwork & Respect for Individual | Deliver the Promise | Learning & Inner Excellence | Social Responsibility | Financial Prudence - Frugality

GAL Consolidated EBITDA incl. JVs (Proforma Attributable) – FY25





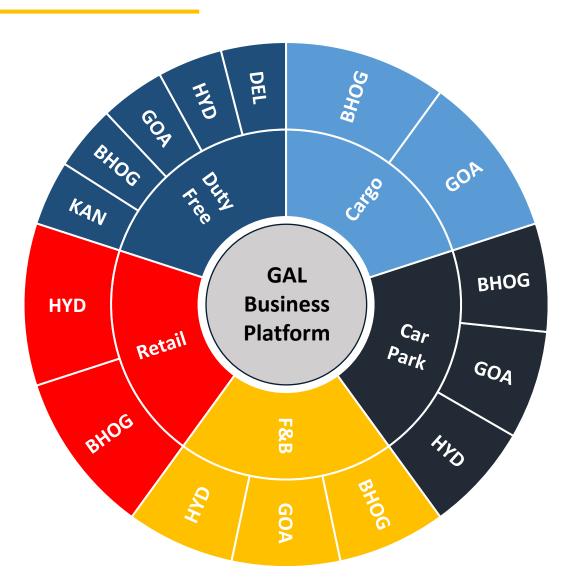


Consolidated EBITDA incl. JVs (Proforma Attributable) is ~INR 46.5bn

#: also includes airport subsidiaries; 1: DIAL – Delhi International Airport Limited; GHIAL: GMR Hyderabad International Airport Limited Key JV businesses of DIAL include Duty Free, Cargo, Advertisement, Fuel Farm, F&B while that of GHIAL includes Advertisement

Adjacency Business Platforms: Multiple assets under each platform





Non-Regulated
High Revenue Growth Potential
Less Capital-Intensive Business

Enable Entry Outside GMR Airports
Both - Domestic and International

Perpetual Business
Going Beyond Life of Existing Airport
Concessions

Consolidation to ensure
Higher Volumes, Better Yields,
Economies of Scale



FY25 Key Non-Aero Business Performance

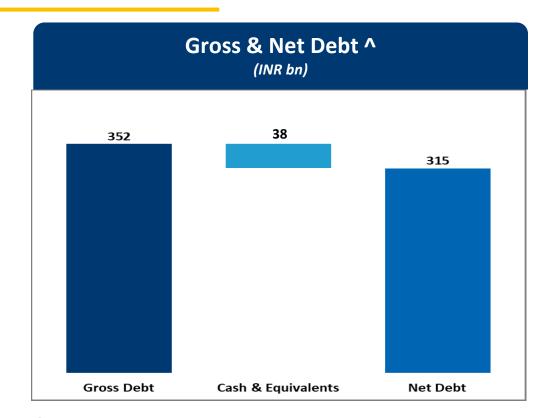
		Delhi Airport					Hyderabad Airport		
FY25	Duty Fron	Causa	Advertise-	Food &	Car	Cargo +	Duty Free +	Advertise-	Food &
(INR mn)	Duty Free	Cargo	-ment	Beverage	Park	MRO	Hotel	-ment	Beverage
Accounted as	JV	JV	JV	JV	Subsidiary	Subsidiary	Subsidiary	JV	Subsidiary
GAL Stake (%)	66.93%	26.00%	49.90%	40.00%				49.00%	
Revenue	22,094	7,867	4,332	2,408	2,756	7,784	5,023	1,335	836
EBITDA	3,426	1,757	608	639	909	2,739	797	334	-38
PAT	2,048	1,197	393	434	408	1,915	393	208	-88

GAL Platform - Key Non Aero Businesses									
FY25	Hyderabad Goa								
(INR mn)	Retail	Car Park	Duty Free	Car Park	Cargo				
Revenue	1,442	849	121	142	36				
EBITDA	384	303	18	70	-73				
PAT	274	302	2	49	-116				

Note: Subsidiary financials are included in respective line items of consolidated financials while for JV's only GAL share of profits are included in "Share in Profits of JVs / Associates"

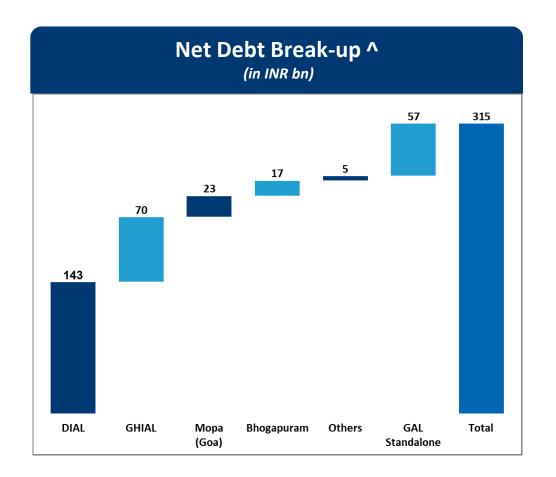
GAL Consolidated Debt – FY25





Gross Debt increased by INR 15.9bn QoQ Net Debt increased by INR 18.0bn QoQ

- INR 15 bn Non-Convertible Bonds raised by GAL of which INR 11bn received in Q4FY25
- INR 5.7bn net debt increase at Bhogapuram Airport



"Others" mainly includes net debt of GMR Airports Greece (INR 3.1bn)

Note: FCCB of INR 24.0bn held by Groupe ADP not considered in debt ^ As on 31 Mar'25





ASSET-WISE

PERFORMANCE





DOMESTIC AIRPORTS

Key Highlights

Delhi Airport (DIAL)

Key Highlights – Q4FY25





Total Income

Q4FY25: INR 16.4bn;

EBITDA

Q4FY25: INR 5.3bn; **A** 42.2% YoY

EBITDA margins: 57%

Revenues

Aero Revenue

▲ 5.2% YoY

Non-aero Revenue

▲ 13.7% YoY

CPD Rentals

▲ 87.8% YoY

Pax Traffic

Q4FY25: 20.6 mn; ▲ 7.5% YoY

FY25: 79.3 mn;

Destinations Connected:

- Domestic: 81; International 72
- **Tariff Order** for CP4¹ issued by AERA². New tariffs effective from 16 Apr'25
- Record traffic handled (both domestic and international) in Q4 and FY25
- Handled highest-ever cargo volumes of ~1.11mmt in FY25 up 10.6% YoY
- Credit Rating Upgraded by S&P to BB from BB-, Fitch to BB+ from BB- and ICRA to AA from AA-
- Introduced AI-enabled airside operations management system Unified Total Airside Management (UTAM)⁵
- Unveiled India's first Virtual Information Display (VID) Kiosks at T1 & T3 to enhance convenience, ensuring passenger journeys are smoother, smarter and more intuitive
- Terminal 1 resumed full operations on 15 Apr'25
- Released its Sustainability Report 2024⁶
- Achievements / Awards won:
 - ACI³-ASQ awards: Best Airport in Asia Pacific in "over 40mn pax" category Seventh time in a row
 - **2025 Skytrax World Airport Awards:** Recognized as Best Airport in India and South Asia, improving global ranking to 32 in 2025 from 36 in 2024.
 - Ranked **#9 Busiest Airports by ACI** in 2024, moving up from #10 in 2023
 - Bagged **two "Platinum Awards" at CII⁴ platform** for its continuous improvement projects (CIP)

Hyderabad Airport (GHIAL)

Key Highlights – Q4FY25





Total Income

Q4FY25: INR 5.9bn;

EBITDA

Q4FY25: INR 3.6bn;

EBITDA margins: 63%

Revenues

Aero Revenue ▲ 17.7% YoY

Non-aero Revenue

4 9.7% YoY

Pax Traffic

Q4FY25: 7.8 mn; \$\times 21.1\% YoY

FY25: 29.5 mn;

Destinations Connected:

- Domestic: 72; International 24
- Record traffic handled (both domestic and international) in Q4 and FY25
- Handled highest-ever cargo volumes of ~1.74 lakh mt in FY25 up 12.8% YoY
- Credit Rating Upgraded by Moody's to Ba1 from Ba2
- Announced successful completion and handover of state-of-the-art industrial manufacturing plant to TechnipFMC at GMR Industrial & Aerospace Park, Aerocity Hyderabad spanning 1.02 lakh sq.ft. across 4.11 acres
- Launched Government of India's pioneering "Fast Track Immigration-Trusted Traveller Programme" (FTI-TTP) for Indian passport holders and Overseas Citizen of India (OCI) cardholders²
- Upgraded its runway to CAT II Instrument Landing System (ILS) for improved operational efficiency
- Achievements / Awards won:
 - ACI¹-ASQ awards: Best Airport in Asia Pacific in "15-25mn pax" category for the third consecutive year
 - 2025 Skytrax World Airport Awards: Recognized as Best Airport Staff in India and South Asia, for fourth time. Improved global rank to 56 in 2025 from 61 in 2024
 - Achieved Level 5 Carbon Accreditation under the globally recognized Airport Carbon Accreditation (ACA) program, placing the Airport among the top four airports in the ACI Asia-Pacific & the Middle East region

¹ Airports Council International; ² Click here for more details

Mopa (Goa) Airport – GGIAL

Key Highlights – Q4FY25





Total Income

Q4FY25: INR 1,201mn; 1% YoY

EBITDA

Q4FY25: INR 253mn; **V** 51% YoY

EBITDA margins: 28%

Revenues

Aero Revenue

▲ 7% YoY

Non-aero Revenue

▲ 22% YoY

Pax Traffic

Q4FY25: 1.3mn; ▼ 4.3% YoY

FY25: 4.7 mn; • 6.8% YoY

Destinations Connected:

- Domestic: 16; International 10
- EBITDA and Margins impacted by commencement of revenue share
- Maintained ~40% market share (of Goa system traffic) in Q4FY25
- All Non-Aero outlets now operational
 - Selling of liquor at Passenger Terminal Building Domestic Arrival & Departure (by Boutique liquor) commenced
- Launched Safe Cloak Smart Digital Luggage Lockers for tourists, business travelers and anyone looking to explore Goa without the burden of luggage by providing a hassle-free secure solution
- Celebrated 2 years of successful operations on 5 Jan'25
- Implemented Digi Yatra with Facial Recognition System (FRS) enabling pass through without scanning the boarding pass
- Achievements / Awards won:
 - **2025 Skytrax World Airport Awards:** Recognized as Best Airport under 5mn passengers and the cleanest airport in India and South Asia. Rank improved to 80 in 2025 from 92 in 2024
 - GMR Goa Air Cargo achieved World Health Organization (WHO) Good
 Distribution Practice (GDP) certification, validating GMR Goa Cargo's ability to
 handle the warehousing and distribution of pharmaceutical products within
 strict temperature ranges
 - Honored with the Build India Infra Awards 2025 for Sustainability in the Civil Aviation sector

Bhogapuram Airport - Visakhapatnam, Andhra Pradesh

Key Highlights



- Authority declared 14 Dec'23 as the Appointed Date
- Received approval from project finance lenders for debt of INR 32.15bn with a tenure of 18 years 3 years of construction, 1 year of stabilization, and 14 years of structured repayments
- Entered into binding agreements with NIIF¹ to invest up to INR 6.75bn in form of CCDs
- **Physical progress of ~69% achieved by Mar'25:** Airside works (~87% complete); Terminal building (~59% complete) and Air Traffic Control tower (~71.5% complete)







Passenger Terminal Building



Air Traffic Control Tower

¹ National Investment and Infrastructure Fund



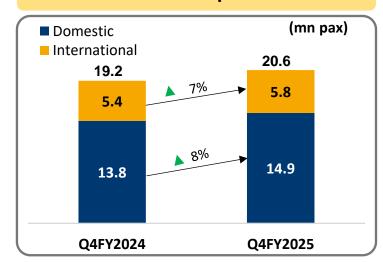
Airports Operational and Financial Performance

Operational & Financial Highlights – Q4FY25



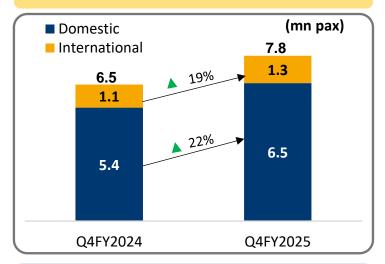
Particulars	Delhi Airport (Standalone)			Hyderabad Airport (Standalone)			Goa Airport (Standalone)		
INR mn	Q4FY2024	Q3FY2025	Q4FY2025	Q4FY2024	Q3FY2025	Q4FY2025	Q4FY2024	Q3FY2025	Q4FY2025
Net Income	7,339	7,967	9,188	5,304	5,848	5,657	1,215	1,159	902
EBITDA	3,706	4,355	5,269	3,272	3,868	3,580	520	634	253
Interest	3,294	3,932	3,993	1,612	1,720	1,695	658	717	726
PAT	534	(2,427)	(594)	339	609	299	(425)	(512)	(901)

Delhi – Traffic up 7.5% YoY



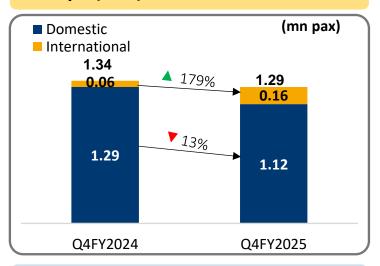
Traffic rose 1.7% QoQ in Q4FY25 (vs. 20.3mn in Q3FY25)

Hyderabad – Traffic up 21% YoY



Traffic rose 0.2% QoQ in Q4FY25 (vs. 7.8mn in Q3FY25)

Mopa (Goa) – Traffic down 4% YoY



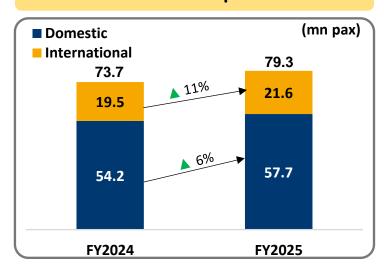
Traffic rose 6.3% QoQ in Q4FY25 (vs. 1.2mn in Q3FY25)

Operational & Financial Highlights – FY25

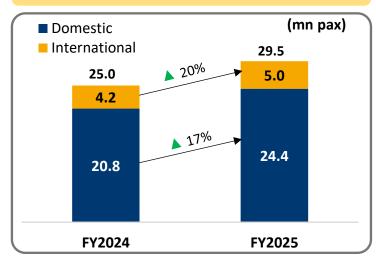


Particulars	Delhi Airport (Standalone)		Hyderaba (Stand	d Airport alone)	Goa Airport (Standalone)		
INR mn	FY2024 FY2025		FY2024	FY2025	FY2024	FY2025	
Net Income	28,296	32,378	19,444	22,572	2,764	3,986	
EBITDA	15,593	17,529	12,789	14,754	599	1,689	
Interest	11,270	16,872	5,184	6,765	2,750	2,759	
PAT	(1,806) (9,762)		2,771	1,900	(3,632)	(2,695)	

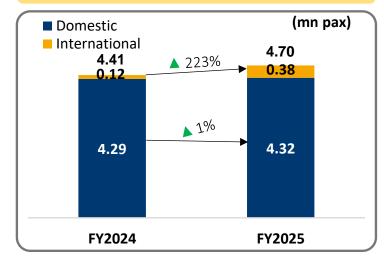
Delhi - Traffic up 8% YoY



Hyderabad – Traffic up 18% YoY



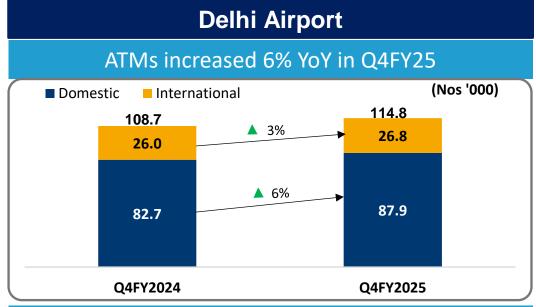
Mopa (Goa) – Traffic up 7% YoY

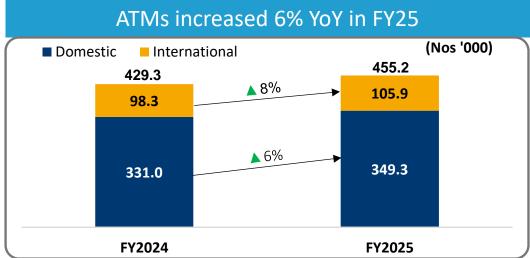


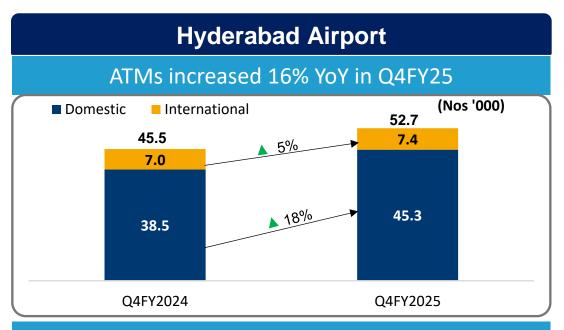
Key Parameters – ATM Movements

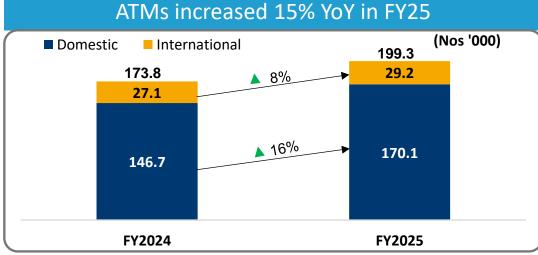
Continue to Trend Upwards





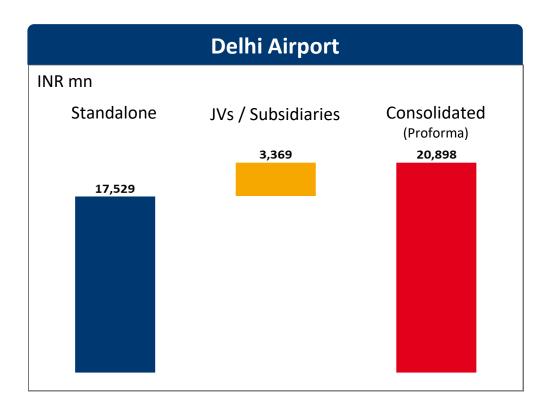




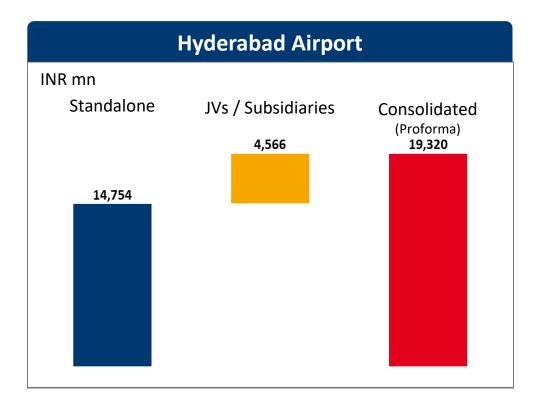


Consolidated EBITDA (Proforma Attributable) – FY25





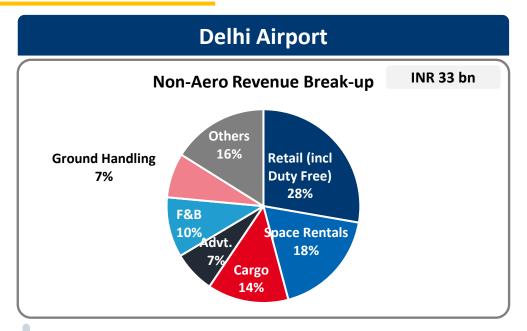
- Delhi Airport: INR 20.9bn
- Increased 10.1% YoY



- Hyderabad Airport: INR 19.3bn
- Increased 21.8% YoY

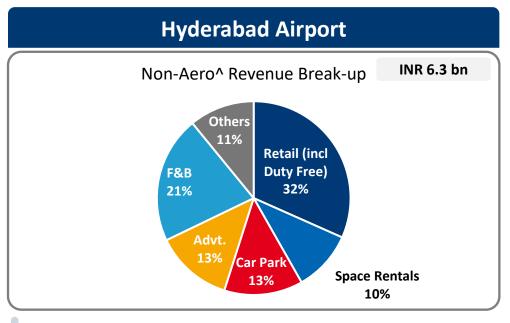
Non-Aero Revenues Performance – FY25







- **Retail** revenues 10% YoY to INR 9.2bn
- Duty Free SPP at INR 1,010 in FY25 vs INR 997 in FY24
- Cargo revenues ▲ 11% YoY to INR 4.5bn
- Cargo volumes ▲ 11% YoY to 1.1 mn ton
- **F&B** revenues ▲ 23% to YoY to INR 3.3bn
- **Advertisement** revenues ▲ 14% YoY to INR 2.3bn
- Site occupancy rate at 61% in FY25 vs 59% in FY24



- Non-aero revenues ▲ 11% YoY to INR 6.3bn
- **Retail** revenues ▲ 14% YoY to INR 2.0bn
- Duty Free SPP at INR 727 in FY25 vs INR 683 in FY24
- F&B revenues ▲ 40% YoY to INR 1.3bn
- **Car-Park** revenues ▼ 23% YoY to INR 0.8bn as Car Park now managed by GAL (vs GHIAL earlier)
- **Advertisement** revenues ▲ 26% YoY to INR 0.8bn
- Site Occupancy at 44% in FY25 vs 48% in FY24



INTERNATIONAL AIRPORTS

Key Highlights

Medan Airport (Indonesia)

Key Highlights



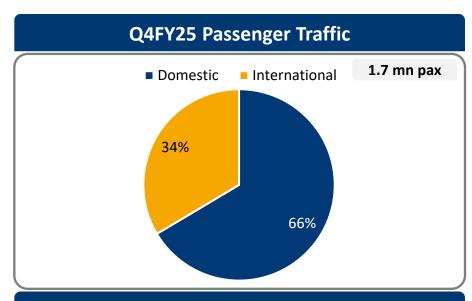
Traffic:

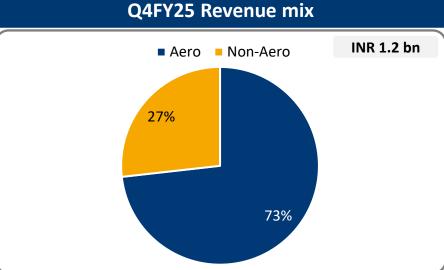
- Q4FY25 at 1.75mn ▼1.8% YoY; ▼4% QoQ due to delay in reactivation of fleets by airlines. FY25 at 7.11mn ▼3.9% YoY
- Gross Income: ▲ 9.1% YoY to INR 1.3bn in Q4FY25
 - Aero revenue ▲ 4.2% YoY to INR 914mn
- **EBITDA:** Unchanged YoY at INR 175mn in Q4FY25
- **Destinations connected:** 22 domestic and 6 International
- Thai AirAsia (new Airline) announced a 4x weekly flight to Phuket (new destination) effective 27 Jun'25.
- Etihad Airways announced 3x weekly flights from Abu Dhabi to Medan effective 2 Oct'25

Key Financials

(figures in INR mn)

Particulars	Reported (Standalone)							
INR mn	Q4FY2024	Q3FY2025	Q4FY2025	FY2024	FY2025			
Net Income	946	1,073	1,039	3,964	4,133			
EBITDA	175	257	175	1,001	922			
PAT	(155)	(94)	(195)	(376)	(485)			





Crete Airport (Greece)

Key Highlights



- Project is fully funded mainly through State Grant, which is already received, and Airport Modernisation & Development Tax. It is a debt free project
- Overall progress of ~48% achieved as of 31 Mar'25:
 - Passenger Terminal: Mechanical, Electrical, Plumbing, and Fire Protection (MEPF), Heating, Ventilation, and Air Conditioning (HVAC), Elevators, Escalators, Baggage Handling System Installations in progress
 - **Control Tower:** Structural Concreting works in progress
 - Runway, Taxiway & Apron: Asphalt & Pavement Quality Concrete pavement works & Above Ground Level infrastructure works in progress
 - Other Buildings: External wall cladding works are in progress for Maintenance building and Ground service installation building



Terminal Building
Baggage Handling System Installation



Runway
Concreting & Asphalt Works



Maintenance Building External Wall Cladding

Cebu Airport (Philippines)

Key Highlights



- GMR continues to operate as "Technical Services Provider" until Dec'26 and will be entitled to additional deferred consideration based on the performance of the airport during the period
- **Traffic** Q4FY25: ▲ 1% QoQ; ▲ 13% YoY to 3.0mn pax; FY25: ▲ 11% YoY to 11.7mn pax







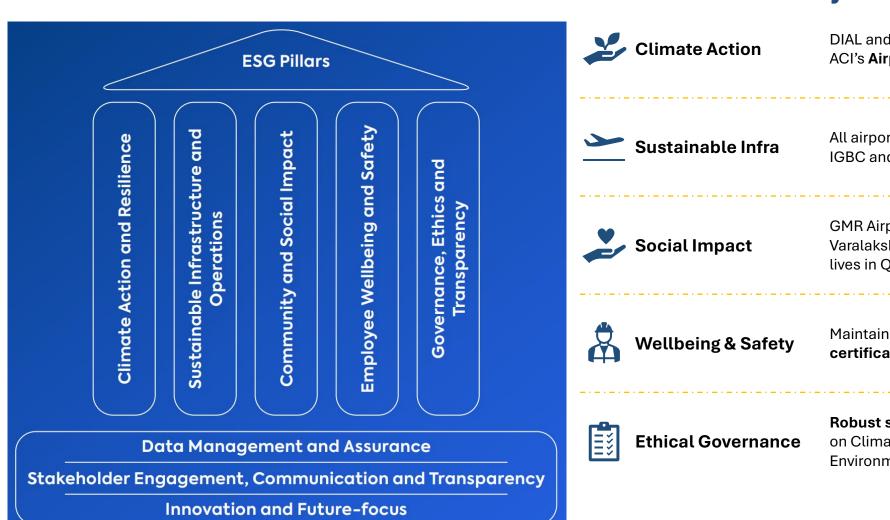








ESG Framework



Key Achievements

DIAL and GHIAL are certified at the highest level of ACI's **Airport Carbon Accreditation** program (**Level 5**)

All airports certified as **Green Buildings** under USGBC / IGBC and operating as **Zero Liquid Discharge**

GMR Airports' CSR initiatives, through GMR Varalakshmi Foundation, positively **impacted 50,000** lives in Q4 FY25

Maintaining highest level of safety with **ISO 45001** certification for all operating airports

Robust systems and procedures backed by policies on Climate Resilience, Human Rights, Discrimination, Environment, Safety, CSR and Privacy

GMR Airports – At the Forefront of Climate Action





How we got here?



Energy Efficiency & Resource Conservation: ISO 50001 certified energy management systems



Green Transportation: Transition towards electric vehicles



Green Buildings: All terminal buildings certified as green buildings reducing environmental impact



Carbon Sink: Tree plantation



Renewable Energy: Both DIAL and GHIAL Operates on 100% clean electricity



Systems and Processes: ISO 14064 alignment for GHG accounting



Strategic Projects: DIAL and GHIAL have taken up projects to reduce Scope 3 emissions; these include Cross Taxiway, Ground Service Tunnel and TaxiBots



Collaboration with Stakeholders

ESG Performance Highlights - Environment



Environmental initiatives are guided by the policy on 'Climate Resilience' which commits to alignment with 1.5°C growth. This is further complemented by the site level Environment / EHS Policies.







Sustainable Airport Management

- Highest Carbon Accreditation: Delhi and Hyderabad*
 Airports achieved the highest ACI-ACA Level 5
 certification based on multiple climate action initiatives
- Green Airports: All GMR-managed airports are certified Green Buildings and have implemented energy-efficient systems through building management systems and ISO 50001 for energy management
- Green Transportation: DIAL has switched 100% owned four-wheelers to EVs and initiated replacement of two-wheelers to EVs
- Local Ecosystem Enhancement: Biodiversity Centre at Delhi Airport spans over 4,00,000 ft² houses plantation collection of 1,26,000 indoor plants and 2,00,000 flowering and foliage plants; zon guns, bird chasers, plantation selection, and community engagement enforced for avoiding any bird strikes

Net Zero Initiatives

- 100% Clean Electricity Sourcing: Delhi and Hyderabad Airports source 100% clean electricity; collectively the three airports saved over 39,565 tCO₂ through clean electricity consumption in Q4 FY25
- Innovation led Decarbonization: Implemented industry firsts such as Taxi-Bots and Eastern Cross Taxiway at DIAL and Ground Service Equipment tunnel at GHIAL implemented to significantly reduce carbon emissions and noise
- Cleaner Connectivity Options: Efforts are underway
 to provide cleaner connectivity options, including
 metro and e-vehicles. Delhi airport is connected by
 two metro lines, with another proposed. A metro line is
 also under construction at Hyderabad airport

Waste and Effluent Management

- Zero Waste to Landfill: All our airports have established Integrated Solid Waste Management Facility for waste management and are working towards being "Zero Waste to Landfill" and "Single-Use Plastic free" airports. DIAL has developed 10 tons per day (TPD) Material Recovery Facility and 2 TPD biogas unit. Similarly, GHIAL is expanding towards 10 TPD for material recovery and composting each
- Zero Discharge: All airports are operating as Zero Discharge Facilities through sewage treatment units and reusing water for horticulture and non-potable requirements

ESG Performance Highlights - Social









Community and Social Welfare

- Recognised by National and State Leadership: Visits by Hon'ble President of India and Governor of Telangana to GMRVF skill centers in Kevadia and Hyderabad reflect strong institutional credibility and impact
- Job-Linked Skill Development: A job mela at GMRVF Hyderabad connected 192 job seekers with 23 companies with 100% placements
- National Empanelment for Emigrant Training: GMRVF Delhi was empanelled as a PDOT (Pre-Departure Orientation Training) Centre by the Ministry of Skill Development; the first certified batch was successfully trained during Q4 FY25
- **Direct Social Impact**: Through social welfare initiatives in Q4 FY25, 50,000 lives were positively impacted



Employee Wellbeing and Training

- High Training Coverage: 667 business/corporate trainings conducted in Q4 FY25. 1,58,240 work hours of training provided in Q4 FY25 covering 5,338 employees
- Highest Health and Safety Standards: Adheres to high health and safety standards with continuous monitoring and improvement of safety protocols in line with global best practices and ISO 45001 standards



Human Rights

 Code of Conduct: Human rights issues, including child labour, forced/ bonded labour, fair treatment, non-discrimination, harassment, and sexual harassment, are addressed in the Code of Business Conduct & Ethics



ESG Performance Highlights - Governance









Transparent & Ethical Practices

- Ethics and Integrity: GMR has a dedicated Ethics and Integrity team to inculcate an ethics driven culture
- Sustainable by Design: Sustainability principles are integrated from the design stage, reflecting a focus on the triple bottom line and strong corporate governance
- Robust Governance Frameworks: Established governance frameworks with relevant board committees to ensure transparency, accountability, and ethical practices
- Annual Sustainability Reporting: Presents GMR's approach to stakeholder engagement, ESG goals and demonstrate commitment to responsible business practices

Compliance & Risk Management

- Strict Regulatory Adherence: The Group rigorously adheres to regulatory requirements and implements comprehensive risk management systems to mitigate potential risks across its operations
- Integrating ESG Risks: As part of the Enterprise Risk Management Framework, the Group has integrated ESG risks to enhance sustainability and resilience
- Best-Practice Management Systems: Airports have developed management systems based on industry best practices and ISO standards, including ISO 9001, 10002, 14001, 14064, 20001, 22301, 27001, 39001, 45001, 50001, and 52001

Sustainable Supply Chain

- Code Implementation: Implemented a Supplier Code of Conduct & Business Ethics; mandatory for all suppliers
- Human Rights and Employment: Revised supplier code of conduct & business ethics mandates protection of human rights on multiple aspects such as minimum wages and labour practices
- Environmental Responsibility: Includes provisions for environmental protection and resource conservation
- Supplier Trainings: On various aspects such as Energy and emission accounting, water and waste management and other ESG aspects were provided to suppliers, basis a gap assessment study



Upcoming Events



Takeover of Nagpur Airport

Process to takeover the Nagpur Airport underway and expected in Q1FY26

Scaling adjacency businesses

GAL to take over operations of Duty-Free businesses of Delhi and Hyderabad Airports in Q2FY26

Control Period 4 Tariff for Hyderabad

Initiate the tariff proposal submission to AERA within H1FY26

Resume Operations at Delhi Terminal 2

Expedite completion of Terminal renovation and resume operations

Key Focus Areas



Improve Profitability

- Rationalise costs and focus on margin expansion
- Work towards optimizing the cost of debt

Develop & Operationalize

Accelerate the progress in greenfield projects at Crete and Bhogapuram

Adjacencies business at platform level

 Strengthen non-aero adjacencies businesses at platform level by selectively participating in upcoming opportunities at GMR and non-GMR airports

Monetize real estate

 Harness potential of prime airport commercial land through self development and thematic monetization

Airport opportunities

Judiciously participate in capex light opportunities (especially services) mainly in India,
 South & South-East Asia and Middle East

Thank How!

For further information, please visit

Website: www.gmraero.com or

Contact: investor.relations@gmrgroup.in





ANNEXURES



Annexures



Particulars	No.
GAL Profitability Statement (Consolidated)	Α
- Walkthrough of Quarterly Growth in Revenue from Operations	В
Walkthrough of YTD Growth in Revenue from Operations	С
GAL Profitability Statement (Standalone)	D
Financial Performance	
Delhi Airport (Standalone)	Е
Hyderabad Airport (Standalone)	F
Mopa (Goa) Airport (Standalone)	G

Note Some totals may not match due to rounding-off differences

Annexure A: GAL Profitability Statement (Consolidated)

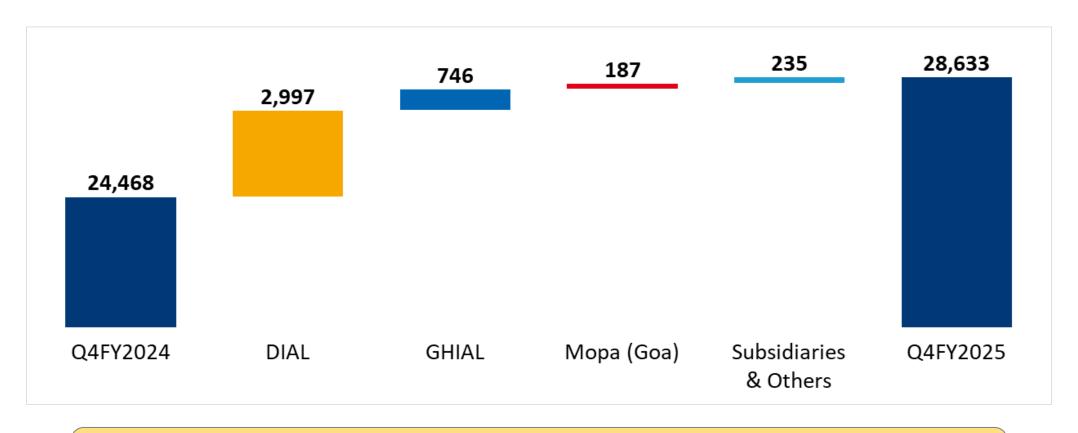


Particulars	Q4FY2024	Q3FY2025	Q4FY2025	FY2024	FY2025
Revenue from Operations	24,468	26,532	28,633	87,546	1,04,142
Other Income	1,237	950	1,134	4,524	4,217
Gross Income	25,705	27,482	29,768	92,070	1,08,359
Less: Revenue Share	6,071	6,668	7,748	23,466	26,348
Net Income	19,634	20,814	22,020	68,604	82,011
Total Expenditure	10,230	9,947	10,792	34,422	40,135
EBITDA	9,404	10,867	11,227	34,182	41,876
EBITDA margin	48%	52%	51%	50%	51%
Interest & Finance Charges	8,230	8,291	9,552	29,288	37,047
Depreciation	4,048	4,787	4,913	14,659	19,104
PBT before exceptional items	(2,874)	(2,212)	(3,237)	(9,765)	(14,275)
Exceptional Income / (Expense)	1,008	4,086	901	1,151	6,074
РВТ	(1,867)	1,874	(2,337)	(8,614)	(8,201)
Тах	192	442	568	1,926	1,816
Profit after Tax (PAT)	(2,059)	1,432	(2,905)	(10,541)	(10,017)
Add: Share in Profit of JVs / Associates	383	589	378	2,252	1,848
PAT from Continuing Operations	(1,676)	2,021	(2,527)	(8,289)	(8,169)
Add: Profit / (Loss) from Discontinued Operations	0	0	0	14	0
Add: Other Comprehensive Income (OCI)	(904)	(1,382)	(24)	(1,691)	110
Total Comprehensive Income	(2,579)	639	(2,551)	(9,966)	(8,059)

Annexure B: Walkthrough of Quarterly Growth in Revenue from Operations





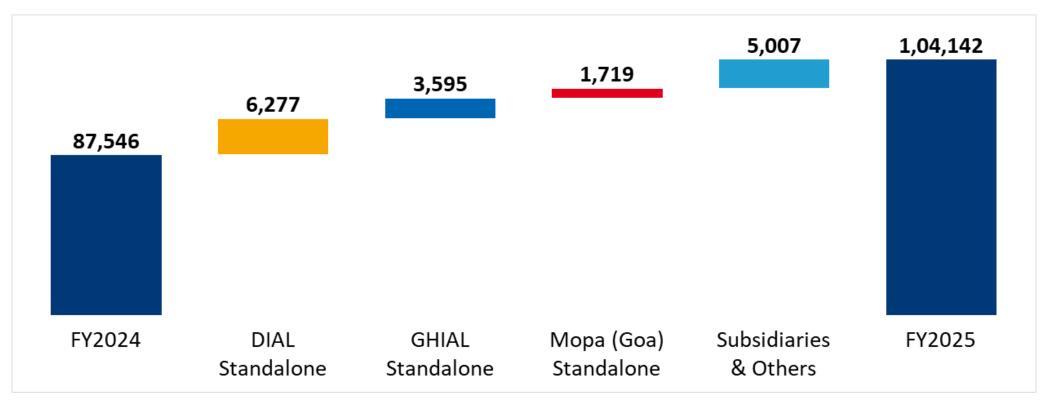


- Revenue from Operations ▲ 17% YoY; ▲ 8% QoQ to INR 28.6bn
 - YoY growth seen across Airports and Non-Aero Businesses

Annexure C: Walkthrough of YTD Growth in Revenue from Operations







- Revenue from Operations ▲ 19% YoY to INR 104bn
- YoY growth seen across Airports and Non-Aero Businesses

Annexure D : GAL Profitability Statement (Standalone)



				link mn
04FV2024	O3EV2025	04FV2025	FV2024	FY2025
				12,634
				37
				12,671
443	857	808	941	2,783
2,620	1,854	4,292	7,430	9,888
1,547	647	686	3,809	3,036
1,073	1,207	3,607	3,621	6,853
41%	65%	84%	49%	69%
2,509	1,652	2,883	8,818	9,624
42	45	38	128	170
(1,477)	(490)	685	(5,325)	(2,941)
(19)	0	(7)	(48)	1,061
(1,496)	(490)	678	(5,373)	(1,880)
4	4	0	46	28
(1,500)	(494)	678	(5,419)	(1,907)
1,98,430	2	62,869	1,98,429	(1,498)
1,96,930	(492)	63,547	1,93,011	(3,406)
	2,971 92 3,063 443 2,620 1,547 1,073 41% 2,509 42 (1,477) (19) (1,496) 4 (1,500) 1,98,430	2,971 2,709 92 2 3,063 2,711 443 857 2,620 1,854 1,547 647 1,073 1,207 41% 65% 2,509 1,652 42 45 (1,477) (490) (19) 0 (1,496) (490) 4 4 (1,500) (494) 1,98,430 2	92 2 23 3,063 2,711 5,100 443 857 808 2,620 1,854 4,292 1,547 647 686 1,073 1,207 3,607 41% 65% 84% 2,509 1,652 2,883 42 45 38 (1,477) (490) 685 (19) 0 (7) (1,496) (490) 678 4 4 0 (1,500) (494) 678 1,98,430 2 62,869	2,971 2,709 5,077 8,222 92 2 23 149 3,063 2,711 5,100 8,370 443 857 808 941 2,620 1,854 4,292 7,430 1,547 647 686 3,809 1,073 1,207 3,607 3,621 41% 65% 84% 49% 2,509 1,652 2,883 8,818 42 45 38 128 (1,477) (490) 685 (5,325) (19) 0 (7) (48) (1,496) (490) 678 (5,373) 4 4 0 46 (1,500) (494) 678 (5,419) 1,98,430 2 62,869 1,98,429

Annexure E : Delhi Airport (Standalone)



Particulars	Q4FY2024	Q3FY2025	Q4FY2025	FY2024	FY2025
Aero Revenue	2,840	2,950	2,987	10,618	11,526
Non Aero Revenue	7,753	8,594	8,811	29,417	33,013
CPD Rentals	2,040	1,979	3,831	8,017	9,789
Other Income	563	772	742	2,897	3,011
Gross Income	13,196	14,296	16,371	50,949	57,339
Less: Revenue Share	5,856	6,328	7,183	22,653	24,961
Net Income	7,339	7,967	9,188	28,296	32,378
Operating Expenditure	3,633	3,613	3,919	12,703	14,849
EBITDA	3,706	4,355	5,269	15,593	17,529
EBITDA margin	50%	55%	57%	55%	54%
Interest & Finance Charges	3,294	3,932	3,993	11,271	16,872
Depreciation	2,275	2,850	2,784	7,921	11,333
Exceptional Income/(Expense)	2,397	0	914	1,793	914
РВТ	534	(2,427)	(594)	(1,806)	(9,762)
Tax	0	0	0	0	0
Profit after Tax (PAT)	534	(2,427)	(594)	(1,806)	(9,762)
Other Comprehensive Income (OCI)	(630)	(1,071)	413	(1,052)	1,246
Total Comprehensive Income (Including OCI)	(96)	(3,498)	(181)	(2,858)	(8,516)

Annexure F: Hyderabad Airport (Standalone)



Particulars	Q4FY2024	Q3FY2025	Q4FY2025	FY2024	FY2025
Aero Revenue	3,362	3,992	3,959	12,602	15,596
Non Aero Revenue	1,539	1,682	1,689	5,704	6,306
Other Income	610	414	245	1,924	1,602
Gross Income	5,511	6,088	5,893	20,230	23,504
Less: Revenue Share	208	240	236	787	932
Net Income	5,304	5,848	5,657	19,444	22,572
Operating Expenditure	2,032	1,980	2,077	6,655	7,818
EBITDA	3,272	3,868	3,580	12,789	14,754
EBITDA margin	62%	66%	63%	66%	65%
Interest & Finance Charges	1,612	1,720	1,695	5,184	6,765
Depreciation	1,215	1,226	1,341	4,352	4,990
Exceptional Income/(Expense)	0	0	0	985	0
РВТ	446	922	544	4,239	2,999
Tax	107	313	246	1,468	1,099
Profit after Tax (PAT)	339	609	299	2,771	1,900
Other Comprehensive Income (OCI)	(253)	(133)	1	(185)	593
Total Comprehensive Income (Including OCI)	85	476	299	2,586	2,493

Annexure G: Mopa (Goa) Airport (Standalone)



Particulars	Q4FY2024	Q3FY2025	Q4FY2025	FY2024	FY2025
Aero Revenue	750	857	801	1,716	3,163
Non Aero Revenue	196	210	240	520	792
CPD Rentals	213	119	93	213	212
Other Income	56	57	68	315	204
Gross Income	1,215	1,243	1,201	2,764	4,370
Less: Revenue Share	0	84	299	0	383
Net Income	1,215	1,159	902	2,764	3,986
Operating Expenditure	696	525	650	2,165	2,297
EBITDA	520	634	253	599	1,689
EBITDA margin	43%	55%	28%	22%	42%
Interest & Finance Charges	658	717	726	2,750	2,759
Depreciation	286	429	428	1,481	1,626
Exceptional Income/(Expense)	0	0	0	0	0
РВТ	(425)	(512)	(901)	(3,632)	(2,695)
Тах	0	0	0	0	0
Profit after Tax (PAT)	(425)	(512)	(901)	(3,632)	(2,695)
Other Comprehensive Income (OCI)	1	0	2	(1)	3
Total Comprehensive Income (Including OCI)	(424)	(512)	(898)	(3,633)	(2,693)