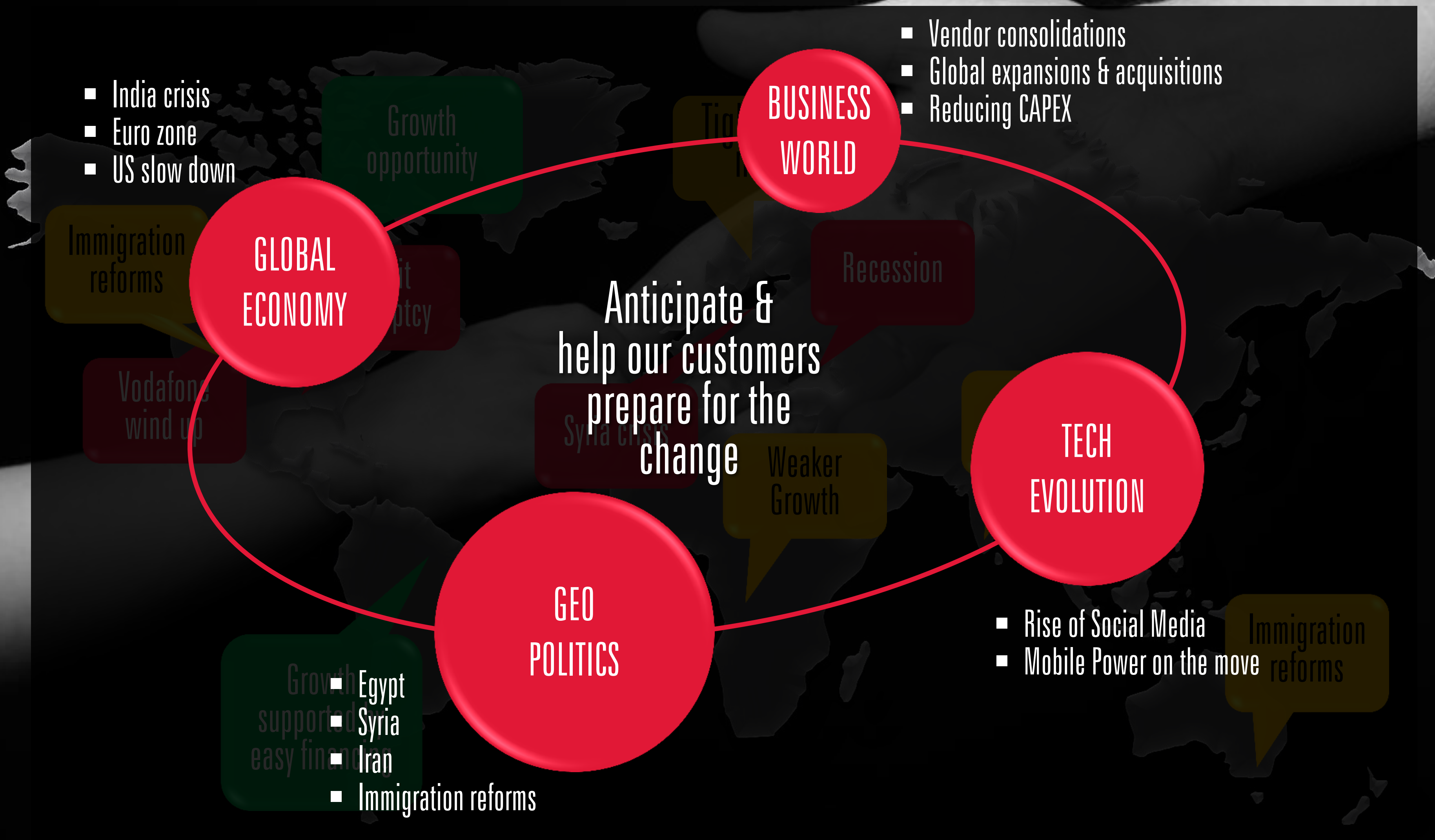
Connected World. Connected Solutions.

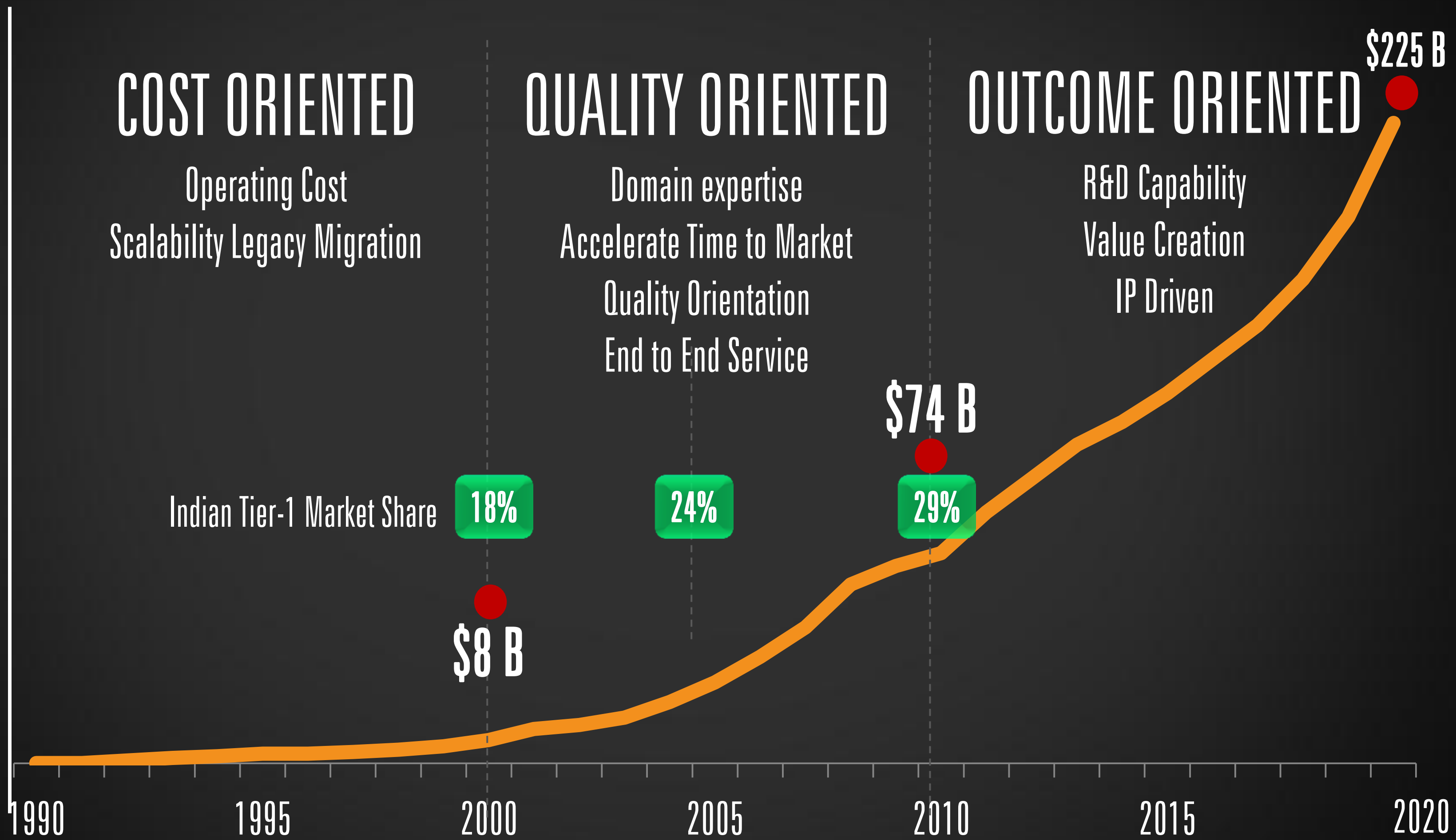
Investor Presentation 2015

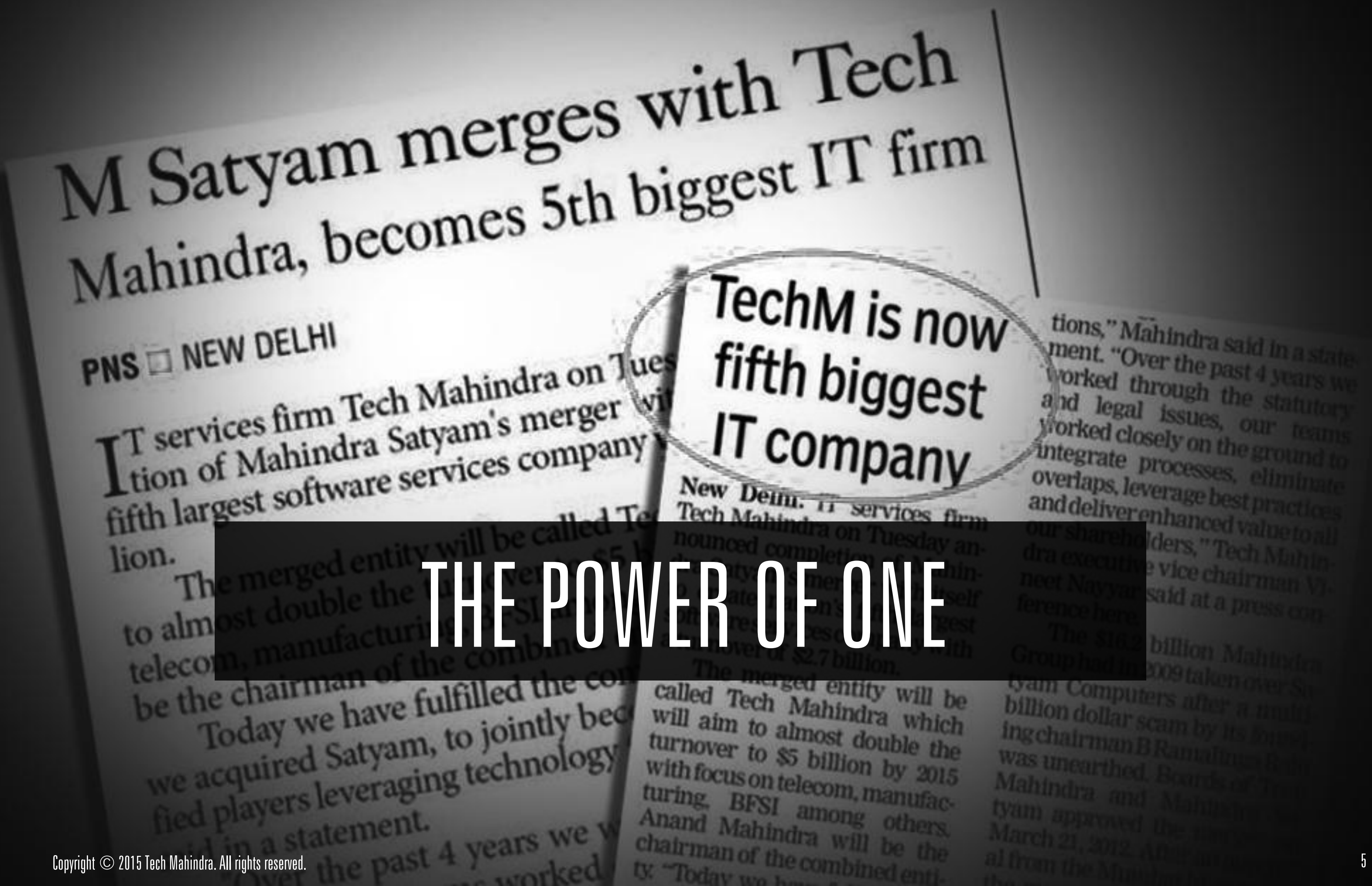
EVOLUTION & BUSINESS. CONNECTED.

EVOLUTION & BUSINESS. CONNECTED.



INDIAN IT: TRANSFORMATION JOURNEY...

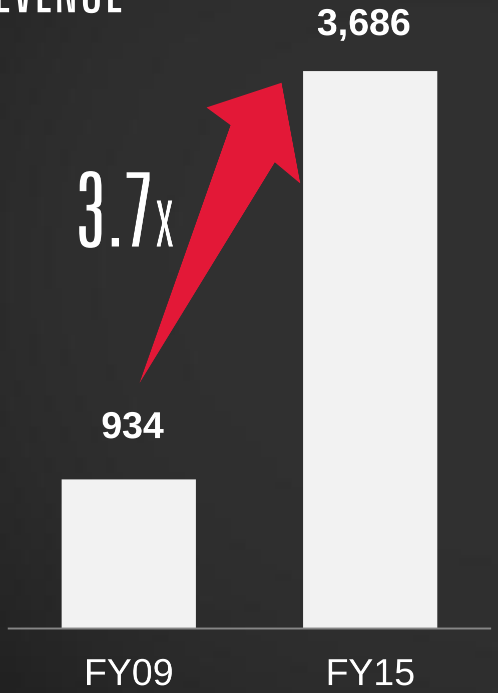




THE POWER OF ONE

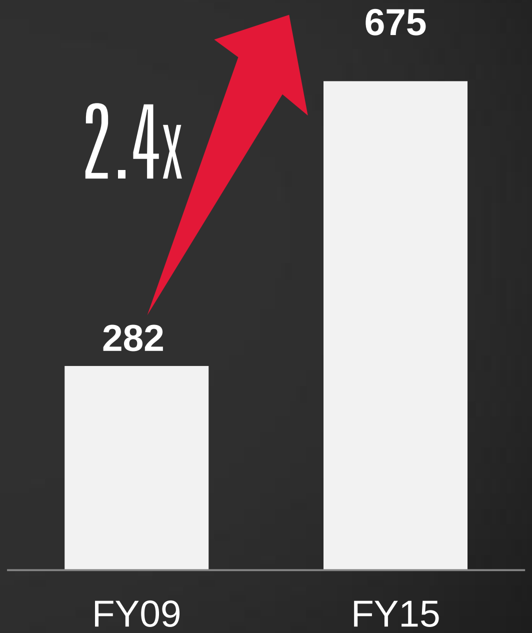
THE SKY IS OUR LIMIT ...

REVENUE



USD Mn

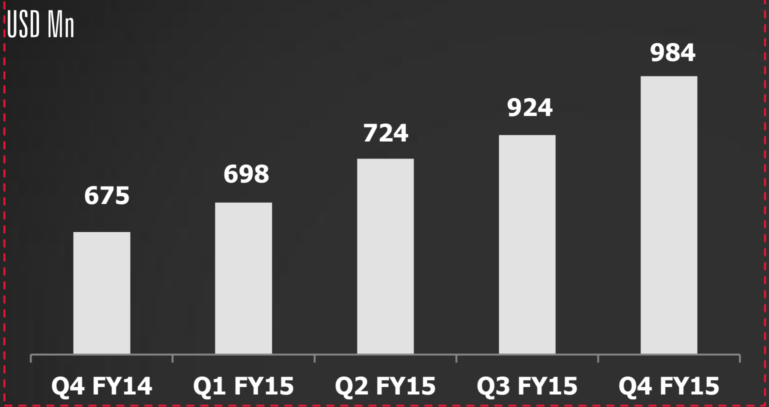
EBITDA



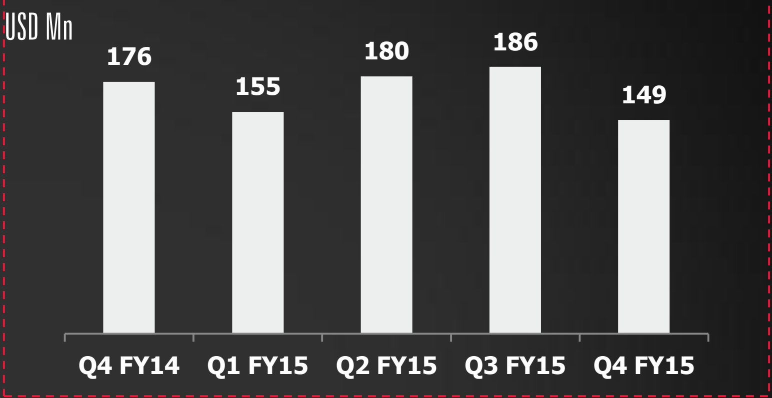
USD Mn

... TOWARDS THE SKY

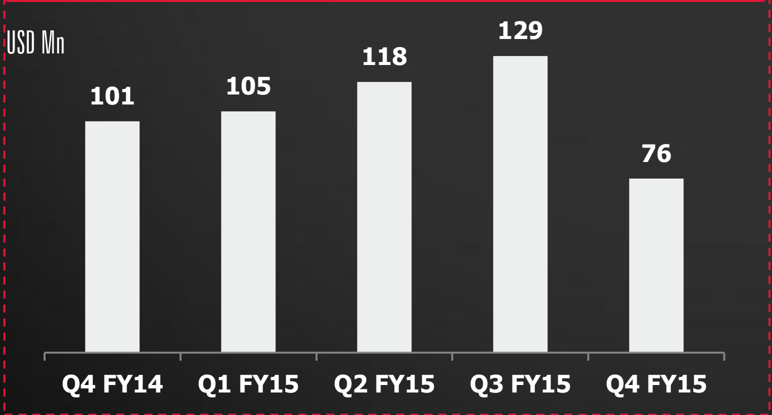
Revenue



EBITDA



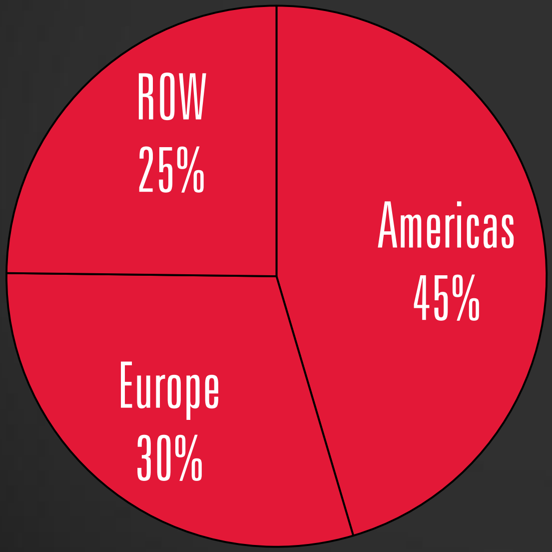
PAT



- 767 active clients in Q4FY15 vs 674 in Q3FY15
- Cash and cash equivalents at INR 3,212 crore as on 31st March, 2015
- Hedge book position at GBP 187@ INR 102.1 and US$ 1,370@INR 66.0

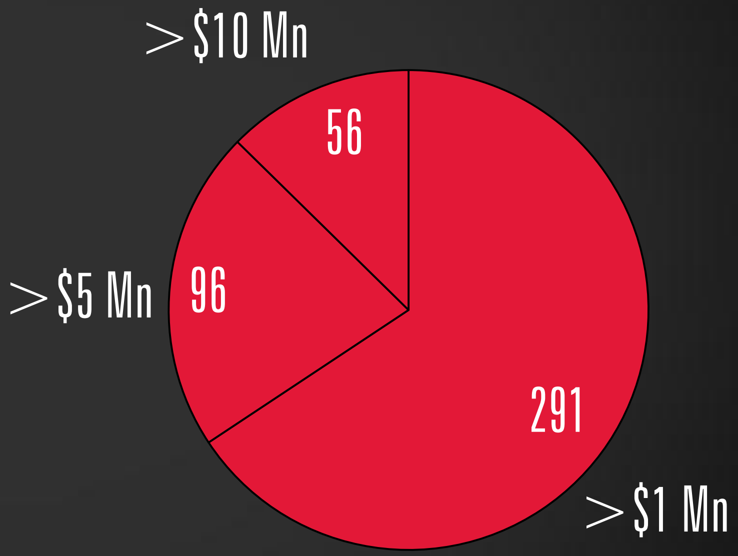
DE-RISKING OUR FUTURE

Diversified geography

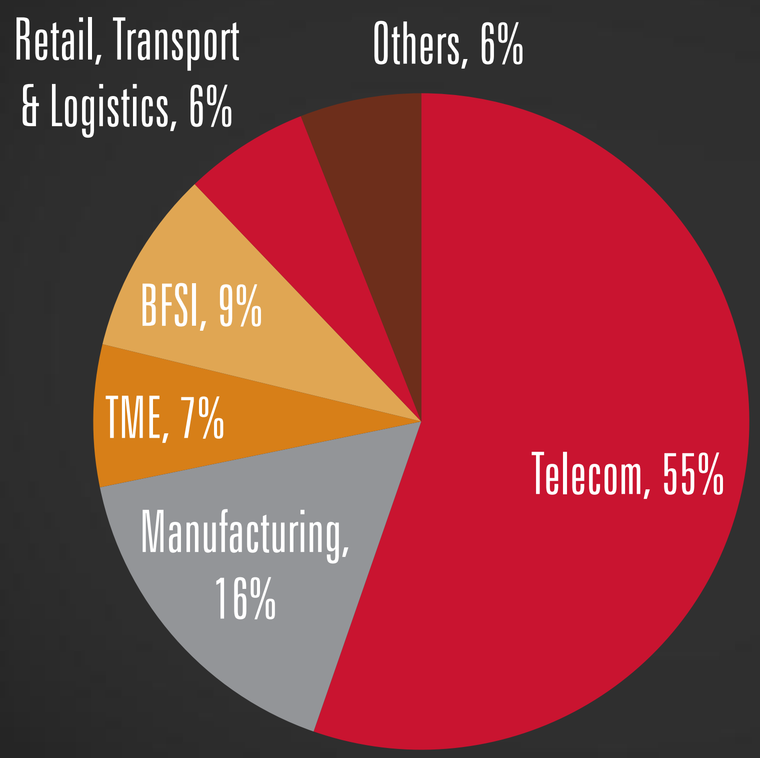


Q4 FY 15

Diversified client base



DEEP CAPABILITIES ACROSS VERTICALS



Q4 FY 15

- 12 out of top 20 global wireless telecom service provides
- 4 out of top 10 retail banks
- 2 out of top 3 in cards
- 5 of top 10 in Motor Vehicle and Parts

MISSION 2015

2 Growth Metric

0 Operational Metric

1 Social Inclusivity & Associate Delight Metric

5 Leadership Metric

FOUR PILLAR STRATEGY FOR GROWTH

STRATEGIC INVESTMENTS SO FAR . . .

VCUSTOMER

HUTCHISON GLOBAL SERVICES

comviva

COMPLEX

LCC

Mahindra ENGINEERING

SOFGEN

. . . looking forward for your advise for future investments

TECH MAHINDRA TO THE WORLD

ACCIDENT FREE TRAINS

Life-saving Innovation	99.999% Predictability	SI & Testing for Class I Railroad	Prevents Train-to-train Collisions

FATCA COMPLIANT BANKS

Streamlining Discreet Systems	Automated Business Process	Flexible Models	Centralized Process

SHOP AS YOU DRIVE

In-vehicle Infotainment	Frugal Engineering	Service Delivery Platform	Huge Cost Advantage

24x7 PARENTING

- Safe and Secure Transportation
- Detect Fuel Theft
- Automated Trip Reports
- Eliminates Bus Misuse

AGILITY OF A START-UP AND MATURITY OF A BEHEMOTH

Agility of a young organization

- Customer centricity
- Flexible & frugal
- Empowered leadership
- Continuously challenging the status quo

Scale, maturity & experience of the BIG Boys

- Part of $16.7 Bn Mahindra group
- 100,000 Associates
- Leaders in Enterprise and Telecom offerings
- Full suite of service offering:
  IT, Consulting, Business Services

Living life the RISE™ way

- Accepting no limits
- Alternative thinking
- Driving positive change

Tech
Mahindra