

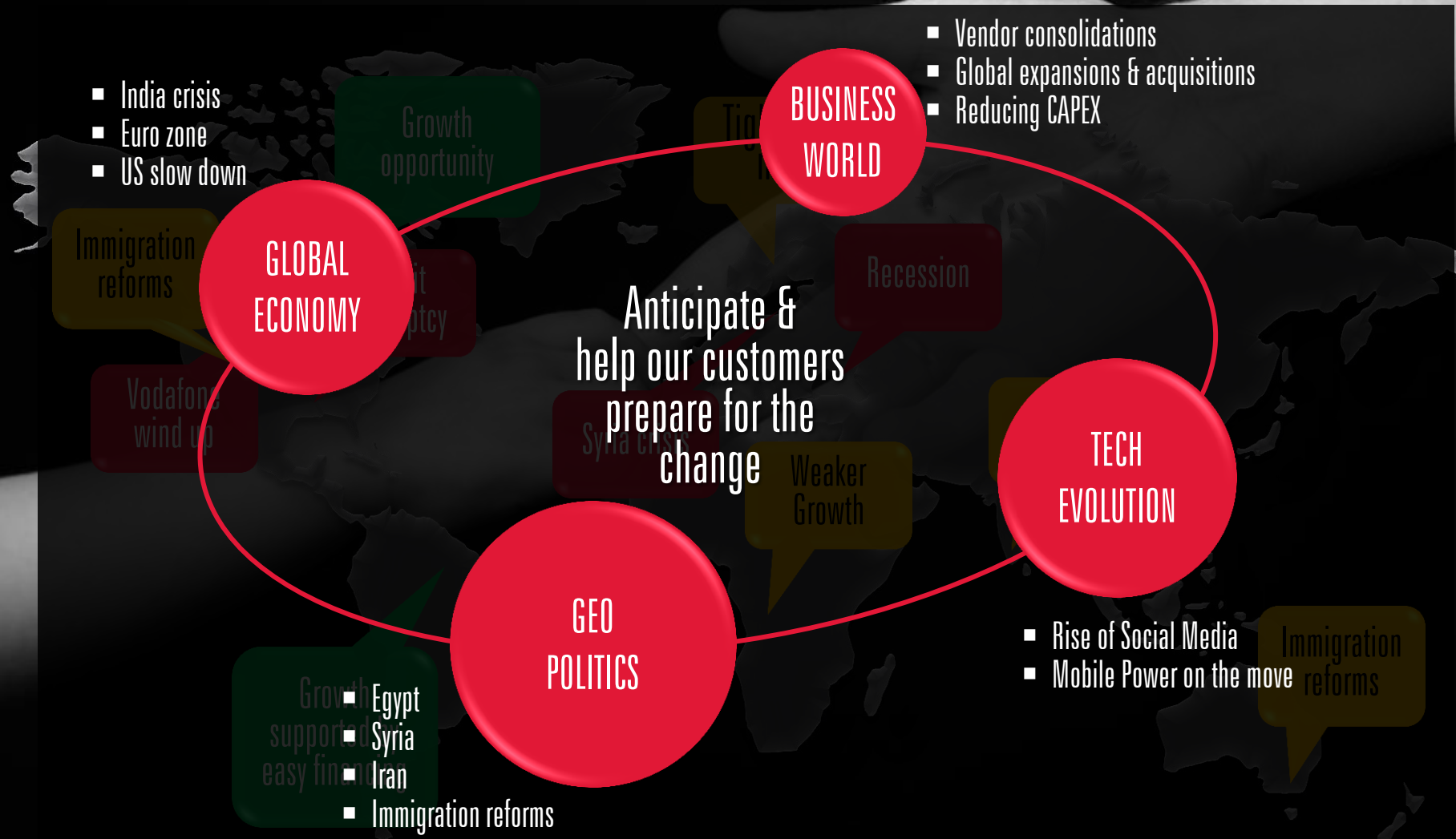
Connected World. Connected Solutions.

Investor Presentation 2014

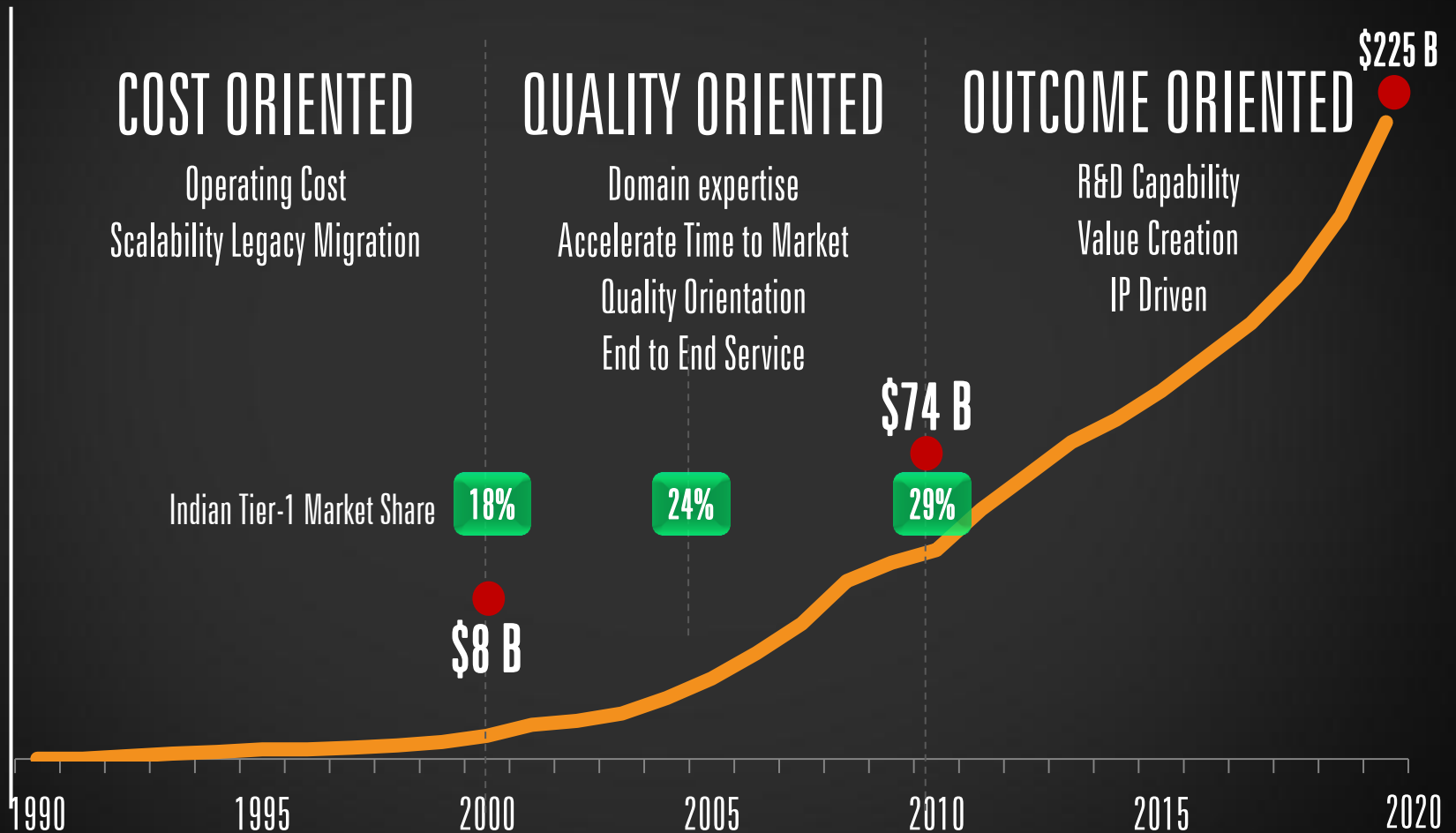
EVOLUTION & BUSINESS. CONNECTED.



EVOLUTION & BUSINESS. CONNECTED.



INDIAN IT: TRANSFORMATION JOURNEY...



M Satyam merges with Tech Mahindra, becomes 5th biggest IT firm

PNS ■ NEW DELHI

IT services firm Tech Mahindra on Tuesday announced completion of Mahindra Satyam's merger with the fifth largest software services company in India.

The merged entity will be called Tech Mahindra, which will aim to almost double the turnover to \$5 billion by 2015 with focus on telecom, manufacturing, BFSI among others.

Today we have fulfilled the commitment we acquired Satyam, to jointly become a unified players leveraging technology in a statement.

Over the past 4 years we worked

TechM is now
fifth biggest
IT company

New Delhi. IT services firm Tech Mahindra on Tuesday announced completion of Mahindra Satyam's merger with the fifth largest software services company in India.

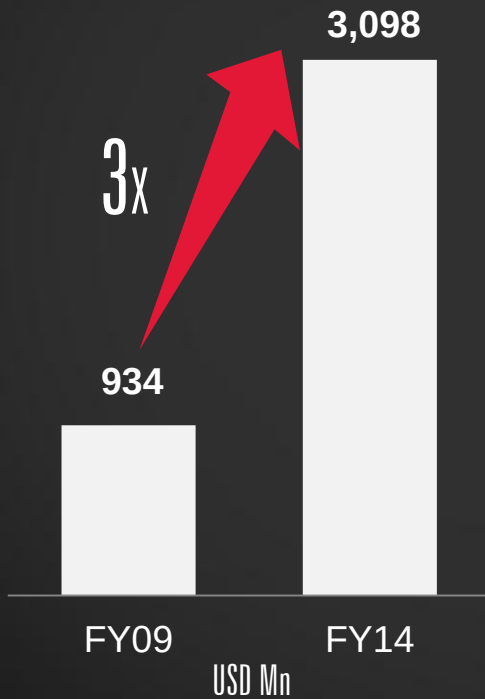
The merged entity will be called Tech Mahindra which will aim to almost double the turnover to \$5 billion by 2015 with focus on telecom, manufacturing, BFSI among others. Anand Mahindra will be the chairman of the combined entity. "Today we have fulfilled the commitment we acquired Satyam, to jointly become a unified players leveraging technology in a statement.

tions," Mahindra said in a statement. "Over the past 4 years we worked through the statutory and legal issues, our teams worked closely on the ground to integrate processes, eliminate overlaps, leverage best practices and deliver enhanced value to all our shareholders," Tech Mahindra executive vice chairman Vineet Nayyar said at a press conference here.

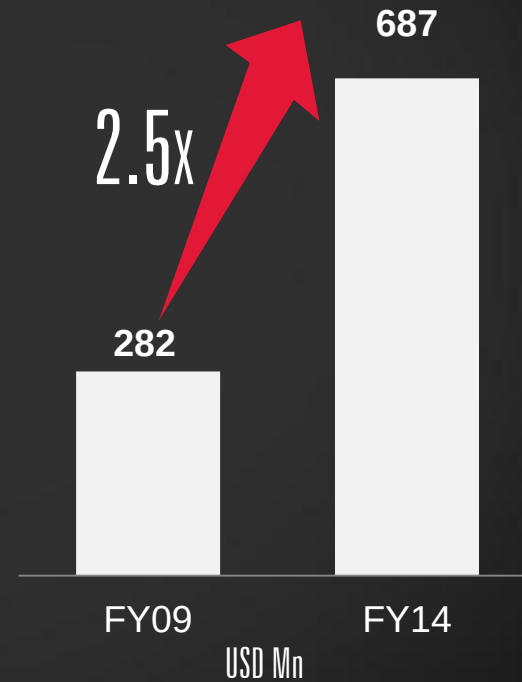
The \$16.2 billion Mahindra Group had in 2009 taken over Satyam Computers after a multi-billion dollar scam by its former chairman B Ramalinga Raju was unearthed. Boards of Tech Mahindra and Mahindra Satyam approved the merger on March 21, 2012. After an audit from the Mumbai-based

THE SKY IS OUR LIMIT ...

REVENUE



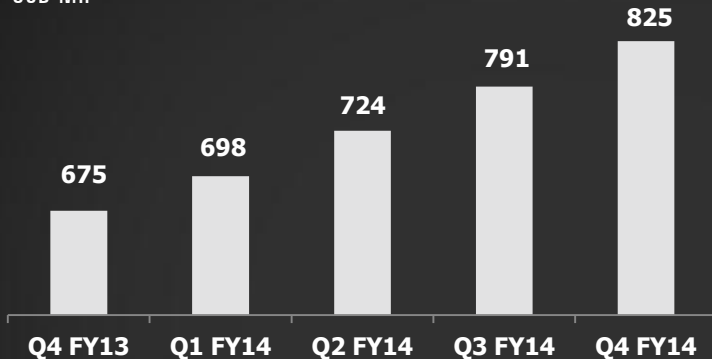
EBITDA



... TOWARDS THE SKY

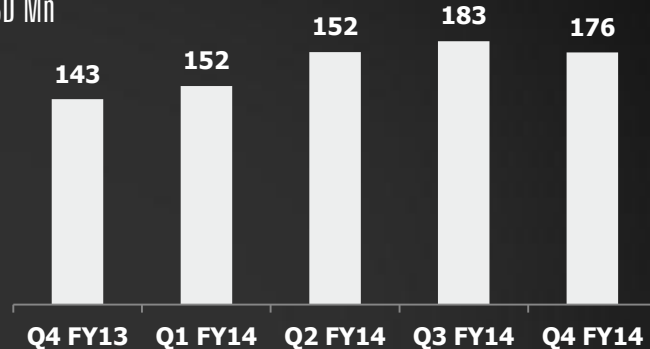
Revenue

USD Mn



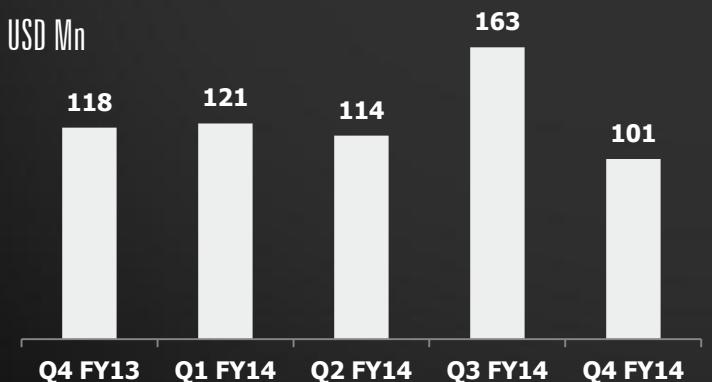
EBITDA

USD Mn



PAT

USD Mn

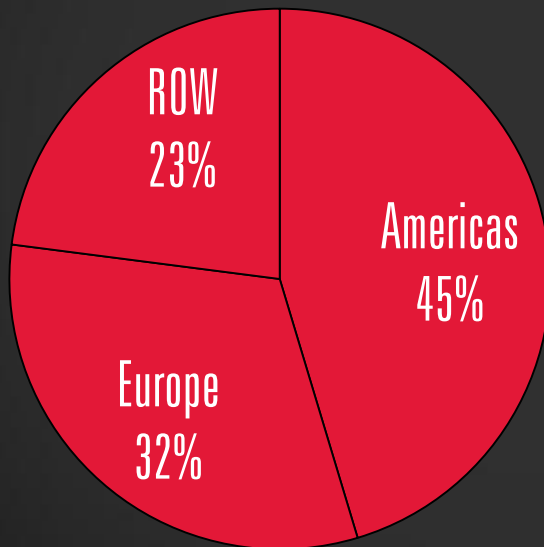


- 629 active clients in Q4FY14 vs 605 in Q3FY14
- Cash and cash equivalents at INR 3,599 crore as on 31st March, 2014
- Hedge book position at GBP 170.5 @ INR 95.3 and US\$ 783.9 @ INR 60.6

* We have not obtained the audit opinion on merged entity's consolidated financial figures

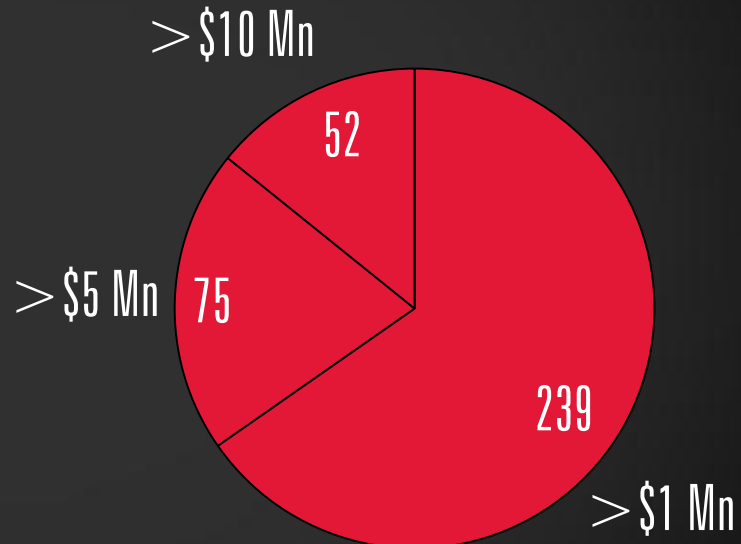
DE-RISKING OUR FUTURE

Diversified geography

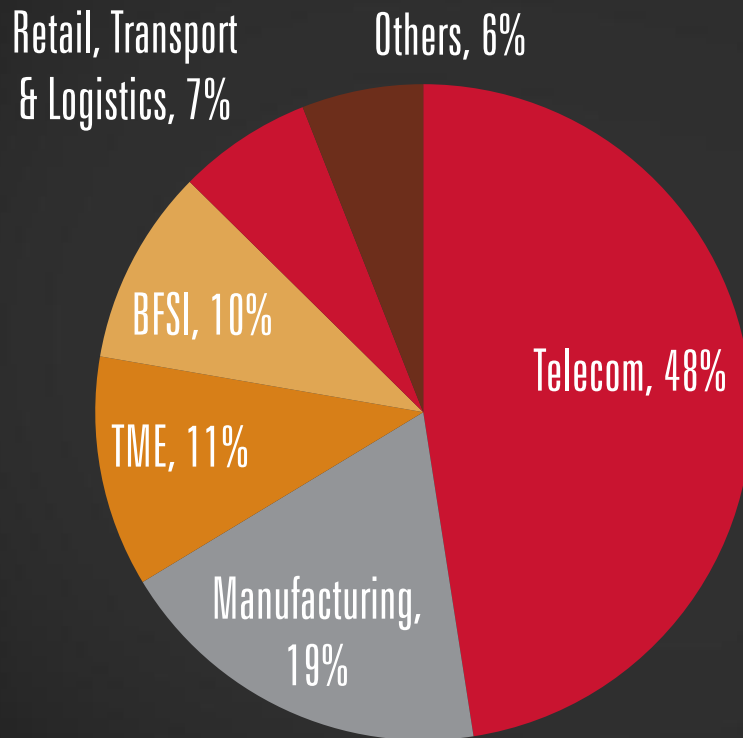


FY 14

Diversified client base



DEEP CAPABILITIES ACROSS VERTICALS



FY 14

- 12 out of top 20 global wireless telecom service providers
- 4 out of top 10 retail banks
- 2 out of top 3 in cards
- 5 of top 10 in Motor Vehicle and Parts

MISSION 2015



2

Growth Metric

0

Operational Metric

1

Social Inclusivity &
Associate Delight Metric

5

Leadership Metric

FOUR PILLAR STRATEGY FOR GROWTH



STRATEGIC INVESTMENTS SO FAR . . .



. . . looking forward for your
advise for future investments



TECH MAHINDRA TO THE WORLD

ACCIDENT FREE TRAINS

Life-saving
Innovation

99.999%
Predictability

SI & Testing for
Class I Railroad

Prevents
Train-to-train Collisions



FATCA FREE BANKS

Streamlining
Discreet Systems

Automated
Business Process

Flexible
Models

Centralized
Process



SHOP AS YOU DRIVE

In-vehicle
Infotainment

Frugal
Engineering

Service Delivery
Platform

Huge Cost
Advantage



24x7 PARENTING

Safe and Secure
Transportation

Detect Fuel
Theft

Automated Trip
Reports

Eliminates
Bus Misuse



AGILITY OF A START-UP AND MATURITY OF A BEHEMOTH



Agility of a young organization

- Customer centricity
- Flexible & frugal
- Empowered leadership
- Continuously challenging the status quo

Scale, maturity & experience of the BIG Boys

- Part of \$16.7 Bn Mahindra group
- 87,000 Associates
- Leaders in Enterprise and Telecom offerings
- Full suite of service offering:
IT, Consulting, Business Services

Living life the RISE™ way

- Accepting no limits
- Alternative thinking
- Driving positive change