



#### ASTRAL POLY TECHNIK LIMITED CIN: L25200GJ1996PLC029134

Registered & Corporate Office: 207/1, Astral House, B/h. Rajpath Club, Off. S.G. Highway, Ahmedabad - 380 059, Gujarat, India.

Phone: +91 79 6621 2000 Fax: +91 79 6621 2121 E-mail: info@astralpipes.com Website: www.astralpipes.com

13th February, 2018

BSE Limited
P J Towers
Dalal Street

Mumbai - 400001

National Stock Exchange of India Limited "Exchange Plaza"

Bandra-Kurla Complex

Bandra (E)

Mumbai - 400051

Dear Sir/Madam,

Sub: Press Release.

Kindly find enclosed herewith Press Release with respect to Unaudited Financial Results of the Company for the quarter and nine months ended 31st December, 2017.

We kindly request you take the same on record.

Thanking you.

Yours faithfully,

For Astral Poly Technik Limited

Krunal Bhatt Company Secretary

Encl: a.a.



# Astral Poly Technik delivers Consolidated top-line growth of 17% & PBT growth of 45% for Q3 2017-18 (Volume growth of 28%)

**Ahmedabad, Gujarat- February 13, 2018** Astral Poly Technik Limited, pioneer in manufacturing of CPVC pipes & fittings announced the financial results for the Quarter and nine months ended on December 31, 2017.

### Overview of Consolidated Results for Q3 2017-18 v/s Q3 2016-17 and 9M 2017-18 v/s 9M 2016-17

(Rs. In Mn)

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Q3 2017-18	Q3 2016-17	% Change	9M 2017-18	9M 2016-17	% Change
6,208	5,073		16,705	14,679	
922	574		2,148	1,631	l
5,286	4,499	17.49%	14,557	13,048	11.56%
794	649	22.34%	2,089	1,795	16.38%
15.02%	14.43%		14.35%	13.76%	
644	443	45.37%	1,528	1,214	25.86%
12.18%	9.85%		10.50%	9.30%	
463	324	42.90%	1,103	891	23.79%
8.76%	7.20%		7.58%	6.83%	
605	457	32.39%	1,523	1,271	19.83%
11.45%	10.16%		10.46%	9.74%	
3.86	2.72	41.91%	9.19	7.46	23.19%
	2017-18 6,208 922 5,286 794 15.02% 644 12.18% 463 8.76% 605 11.45%	2017-18         2016-17           6,208         5,073           922         574           5,286         4,499           794         649           15.02%         14.43%           644         443           12.18%         9.85%           463         324           8.76%         7.20%           605         457           11.45%         10.16%	2017-18         2016-17         Change           6,208         5,073	2017-18         2016-17         Change         2017-18           6,208         5,073         16,705           922         574         2,148           5,286         4,499         17.49%         14,557           794         649         22.34%         2,089           15.02%         14.43%         14.35%           644         443         45.37%         1,528           12.18%         9.85%         10.50%           463         324         42.90%         1,103           8.76%         7.20%         7.58%           605         457         32.39%         1,523           11.45%         10.16%         10.46%	2017-18         2016-17         Change         2017-18         2016-17           6,208         5,073         16,705         14,679           922         574         2,148         1,631           5,286         4,499         17.49%         14,557         13,048           794         649         22.34%         2,089         1,795           15.02%         14.43%         14.35%         13.76%           644         443         45.37%         1,528         1,214           12.18%         9.85%         10.50%         9.30%           463         324         42.90%         1,103         891           8.76%         7.20%         7.58%         6.83%           605         457         32.39%         1,523         1,271           11.45%         10.16%         10.46%         9.74%

## Overview of Standalone Results for Q3 2017-18 v/s Q3 2016-17 and 9M 2017-18 v/s 9M 2016-17

(Rs. In Mn)

Particulars	Q3 2017-18	Q3 2016-17	% Change	9M 2017-18	9M 2016-17	% Change
Revenue from operations (Gross of	4,795	3,998		12,752	11,254	
Excise and GST)						
Less : Excise duty/GST	743	443		1,698	1,195	
Revenue from operations (net)	4,052	3,555	13.98%	11,054	10,059	9.89%
EBDITA	588	531	10.73%	1,586	1,388	14.27%
EBDITA (% of net sales)	14.51%	14.94%		14.35%	13.80%	
PBT	471	372	26.61%	1,142	930	22.80%
PBT (% of net sales)	11.62%	10.46%		10.33%	9.25%	
PAT (Before OCI)	314	247	27.13%	753	625	20.48%
PAT (% of net sales)	7.75%	6.95%		6.81%	6.21%	
Cash Profit	433	354	22.32%	1,098	934	17.56%
Cash Profit (% of net sales)	10.69%	9.96%		9.93%	9.29%	
Basic / Diluted EPS (In Rs.)	2.62	2.06	27.18%	6.28	5.22	20.31%
Installed Capacity p.a. (In M.T.)	1,37,708	1,27,762		1,37,708	1,27,762	
Sales (In M.T.)	26,764	20,852	28.35%	72,373	60,729	19.17%
Production (In M.T.)	27,252	21,279	28.07%	76,221	61,389	24.16%

#### **Key Highlights of Adhesives Business:**

(Rs. In Mn)

PARTICULARS	RESINOVA			SEAL IT			TOTAL ADHESIVE		
	Q3	Q3	%	Q3	Q3	%	Q3	Q3	%
	2017-18	2016-17		2017-18	2016-17		2017-18	2016-17	
SALES (net)	993	734	35.3%	345	299	15.4%	1338	1033	29.5%
EBDITA	189	120	57.5%	11	-2	650.0%	200	118	69.5%
EBDITA %	19.0%	16.3%		3.2%	-0.7%		14.9%	11.4%	

PARTICULARS	RESINOVA			SEAL IT			TOTAL ADHESIVE		
	9M	9M	%	9M	9M	%	9M	9M	%
	2017-18	2016-17		2017-18	2016-17		2017-18	2016-17	
SALES (net)	2,685	2,204	21.8%	1,074	1,041	3.2%	3,759	3,245	15.8%
EBDITA	443	364	21.7%	53	45	17.8%	496	409	21.3%
EBDITA %	16.5%	16.5%		4.9%	4.3%		13.2%	12.6%	

Expansion work at Rajasthan is going on with full swing. Construction work is over and machine installation is going on. We are expecting the production will start in the month of March 2018.

Construction work of Hosur (South) plant is going on as per schedule. We are expecting production to start in Q1 FY 19.

Company has installed 66KVA line at its Dholka plant considering our long term power requirement with expanded capacity.

To view the results, please click on the link given below:

http://www.astralpipes.com/investorrelation.aspx

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