

CORPORATE OFFICE

15th Flr., D Wing, Trade World Bldg., Kamala Mills Compound, Senapati Bapat Marg, Lower Parel (W), Mumbai 400013.
Tel No. 022- 66343312 -16 / 022-24963304 - 07 / 022-66109036 - 40

FACTORY ADDRESS

Unit 1. Survey Plot No.187/4/1/2, 250, 251 P 257/1, & 258/3, Vill. Surangi, Silvassa, Dadra and Nagar Haveli 396230.
Unit 2. Survey Plot No.320/1/1/2/1/1, 314/1, 315&314/P, Vill. Surangi, Silvassa, Dadra and Nagar Haveli 396230.
Tel. No. 91-9081179797 / 91-9714109659

REGISTERED OFFICE

SRV NO. 187/4/1/2, Near Surangi Bridge, Surangi Dadra & Nagar Haveli Silvassa Dadra & Nagar Haveli Dn 396230.

Email: sales@sanathan.com

COMPANY IDENTIFICATION NO. L17299DN2005PLC005690

Date: March 18, 2025

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai-400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Scrip Code: **544314**

Trading Symbol: **SANATHAN**

Ref. No: - **2024-2025/Feb25/027**

Dear Sirs/Madam,

Sub: Investor Presentation

We hereby enclosed, pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation that will be discussed during the meet.

During the meet, no Unpublished Price Sensitive Information (UPSI) is intended to be discussed.

The Investor Presentation has also been hosted on the website of the Company viz. www.sanathan.com

We request you to take the same on your record.

Thanking You,

Yours faithfully,
For Sanathan Textiles Limited

Jude Patrick Dsouza
Company Secretary and Compliance Officer





Sanathan Textiles

Yarns for the Fabric of Life

Investor Presentation



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Management Comment

MANAGEMENT
COMMENT



Paresh Vrajlal Dattani

Chairman & Managing Director

“December 2024 marks a significant milestone for Sanathan Textiles with the successful completion of our IPO. I extend my heartfelt gratitude to all stakeholders, including our new shareholders, whose trust empowers us to set and achieve new benchmarks.

On the business front, industry consumption patterns are normalizing, supported by strong demand drivers and favorable government policies. We anticipate sustained growth in the near future, backed by these positive tailwinds.

Aligned with our expectations, all three yarn segments have delivered improved performance over the previous financial year. EBITDA has grown year-over-year by approximately 30% (9MFY24: ₹147 Cr; 9MFY25: ₹195 Cr), driven by stabilized pricing, enhanced margins, and improved operational efficiencies.

Looking ahead, our expansion plans focus on strategically increasing capacities across all three yarn segments. Our upcoming Punjab plant, expected to commence operations in Q1FY26, will scale our polyester filament capacity from 550 tonnes per day to 1,500 tonnes per day, bringing our total installed capacity to 5.50 lakh MTPA by FY28 in a phased manner. Additionally, we plan to enhance our cotton yarn production by 11,490 MTPA and expand our technical textiles yarn capacity by 9,000 MTPA.

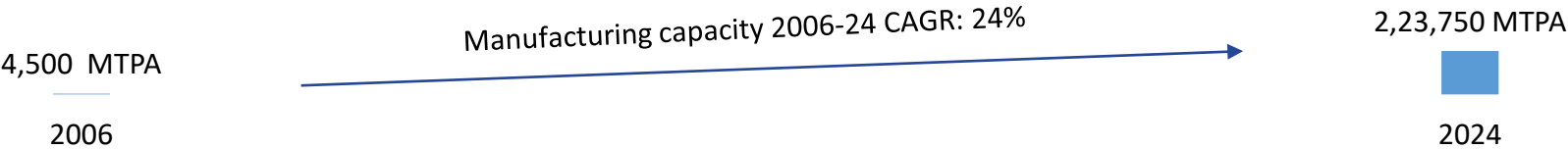
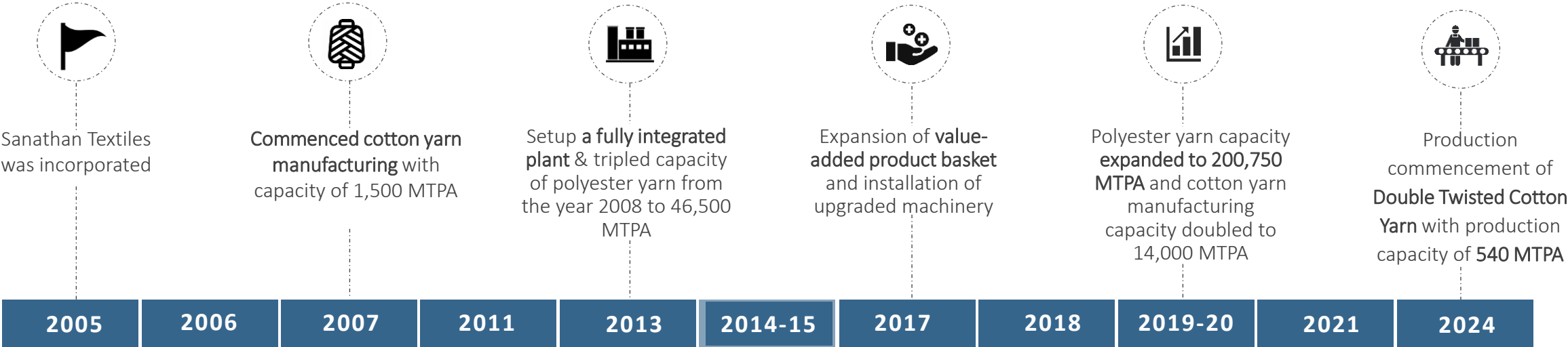
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BUSINESS

Overview



Key Milestones



Among India's Leading Yarn Manufacturers – catering to a wide spectrum of applications



Among few India yarn manufacturers **specializing in three yarn verticals**

- Polyester Filament Yarns
- Cotton Yarns
- Yarns for Technical Textiles



Promoters have **48+ Years experience** in Yarn industry



In-house Product Innovation and development team providing reliable yarn solutions, offering diverse & Value - Added Products catering to wide array of industries



223,750 MTPA Installed Capacity: (Silvassa)



Strong customer relationships with **7,000** customers pan India & across **27** international locations with a Geographical Mix: Domestic **95%** Exports **5%**



50,000 SKU's. **3,200** Yarn products



Human Capital: Offering employment to **4,400+**



ESG: Installed Solar Power and ensuring Zero Liquid Discharge



92% Customer Retention Rate



Professional Management Team



Paresh Vrajlal Dattani

Chairman & Managing Director



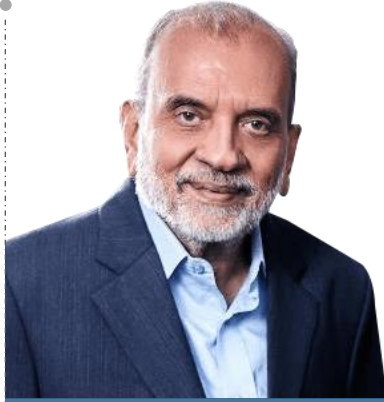
Ajay Vallabhdas Dattani

Joint Managing Director



Anilkumar Vrajdas Dattani

Executive Director



Dinesh Vrajdas Dattani

Executive Director



Sammir Dattani

Director – Raw Material & Fully Drawn Yarns



Varun Dattani

Director – Export & Yarns for Technical Textiles



Sanjay Shah

Chief Financial Officer



Nachimuthu Senthilvel

Chief Operating Officer



Mikesh Dattani

Director – Production Planning



Raj Kapadia

President – Domestic Sales



Jude Patrick Dsouza





Company Secretary and Compliance Officer



Beena Dattani

Director – Social Welfare

Business Verticals

 Overview	<div>Polyester yarn</div> <p>Fully Integrated manufacturing setup with forward and backward process integration & wide variety of products including</p> <ul style="list-style-type: none"> Partially oriented yarn Draw textured yarn Air-textured yarn Fully drawn yarn Twisted yarn Recycled yarn Blended yarn 	<div>Cotton yarn</div> <p>State of the art – Silvassa facility with 1.32 Lakh spindles. Focused Product offering of Fine Count Combed Compact yarns:</p> <ul style="list-style-type: none"> Cotton carded yarn Cotton combed compact yarn Others 	<div>Yarns for technical textiles</div> <p>Yarns for Technical Textiles</p> <ul style="list-style-type: none"> Low Shrinkage Yarns (HTLS) High Tenacity Yarns (GHT) Super Low Shrinkage (HTSLS) Low Elongation (HTLE) <p>Very durable, offer dimensional stability, and have high tenacity</p>
 Primary Raw Material	<ul style="list-style-type: none"> PTA (Purified Terephthalic Acid) MEG (Mono Ethylene Glycol) 	<ul style="list-style-type: none"> Raw cotton 	<ul style="list-style-type: none"> IDY chips
 Capacity & Revenue	<ul style="list-style-type: none"> 200,750 MTPA capacity Greenfield facility to increase yarn capacity by 255,500 MTPA by FY 26 Revenue Contribution: 77% 	<ul style="list-style-type: none"> 14,000 MTPA capacity Capacity expansion by 11,490 MTPA (expected commissioning by FY 26) Revenue Contribution: 18% 	<ul style="list-style-type: none"> 9,000 MTPA capacity Add facility to make specialized high intrinsic viscosity raw material Revenue Contribution: 5%
 End Use	<ul style="list-style-type: none"> Apparel Sports and athleisure Travel & Leisure Logistics & mobility Medical purposes Home Textiles Automobile 	<ul style="list-style-type: none"> Denim Weaving Knitting Flat knits 	<ul style="list-style-type: none"> Bullet proof jackets Fire proof jackets High altitude combat gear Applications across – agriculture, roads, railway tracks, sportswear and health

Diversified product portfolio enables to scale new markets and offer more to current customers

Applications Across Sectors



Travel & Leisure



Active & Inner Wear



Apparel



Logistics & Mobility



Sports & Athleisure



Home Textiles



Technical Textiles

Our Value Added Yarn Offerings



Cationic Dyeable

Cationic Dyeable Polyester (CDP) is a specialized polyester yarn that can be colored with cationic dyes



Born Dyed

Born Dyed Yarns significantly reduce water pollution. Eliminates the process of conventional dyeing. It can directly go for knitting & weaving of fabrics.



Stretch

S-flex is groundbreaking self-stretch polyester filament yarn offering four-way stretch capabilities without spandex.



Specialty Yarn

The products under this category are made by using dope dyed technology. Utilized in the making of outer-wear, shirts, suiting, rainwear, school belts, bags, etc.



Cotton Yarn

Puro Cotton Yarns range is used for apparel, suiting, shirting, bedsheets, home textiles, and more



Recycled Yarn

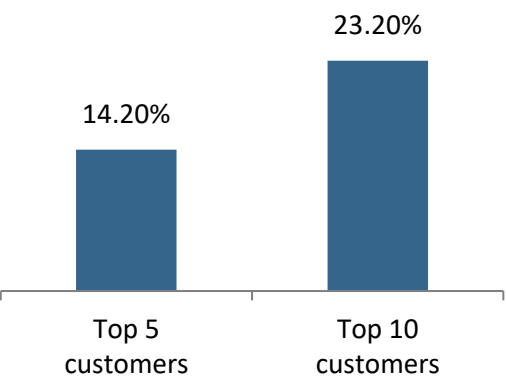
Manufacture products from recycled materials

Strong Marquee Relationships

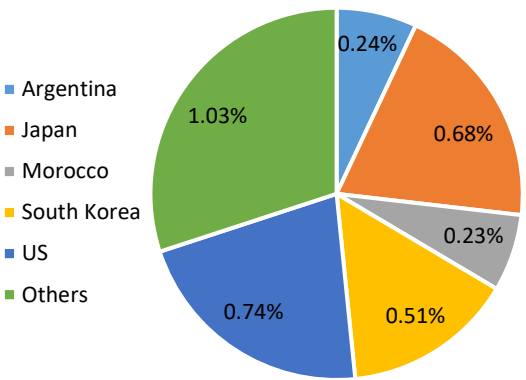
	
	
	
	
	

Low Customer Concentration

% of Fiscal 2024 revenue from operations



Geographical Mix



Over 10 years of association with our top 10 customers



14,000
Customers

2,292
New Customers

Our Manufacturing Facilities - Silvassa



50 Acres of free hold land.
Fully integrated yarn manufacturing set up at the strategic location of Silvassa, with all three segments at one location



Technologically advanced process configurations.



Automation in doffing, transport, packaging, and warehouse management reduces labor dependency, boosting efficiency and profitability. Data-driven decisions ensure timely production management for higher gains



Designed to handle **50,000** SKU's. **3,200** Yarn products.



Facility is ISO 9001:2015, ISO 14001 and ISO 45001 certified and is also Standard 100 certified by OEKO-TEX



Production Efficiency at **96%**



Human Capital: Offering employment to **4,400** people



ESG: Installed Solar Power and ensuring Zero Liquid Discharge



Our Manufacturing Facilities - Punjab

- 80 acres of land in **Wazirabad, Punjab**
- **Fully integrated** polyester filament yarn facility
- Located close to key **domestic markets in North India**
 - **1 Mn MTPA** pre-existing polyester yarn market
 - **Decade long** relationships with customers in Northern market
- **Increase manufacturing capacity** from 550 TPD to 1,500 TPD
- **Reduction in transportation** and allied costs
- **Low Power Cost / Unit.**
- Increased **speed of delivery**
- Positive impact on **customer satisfaction**
- **Automated / Higher efficiency – lower cost**
- **Generate** more employment – **2500+**
- **Usage of Rice Husk – for Heating**



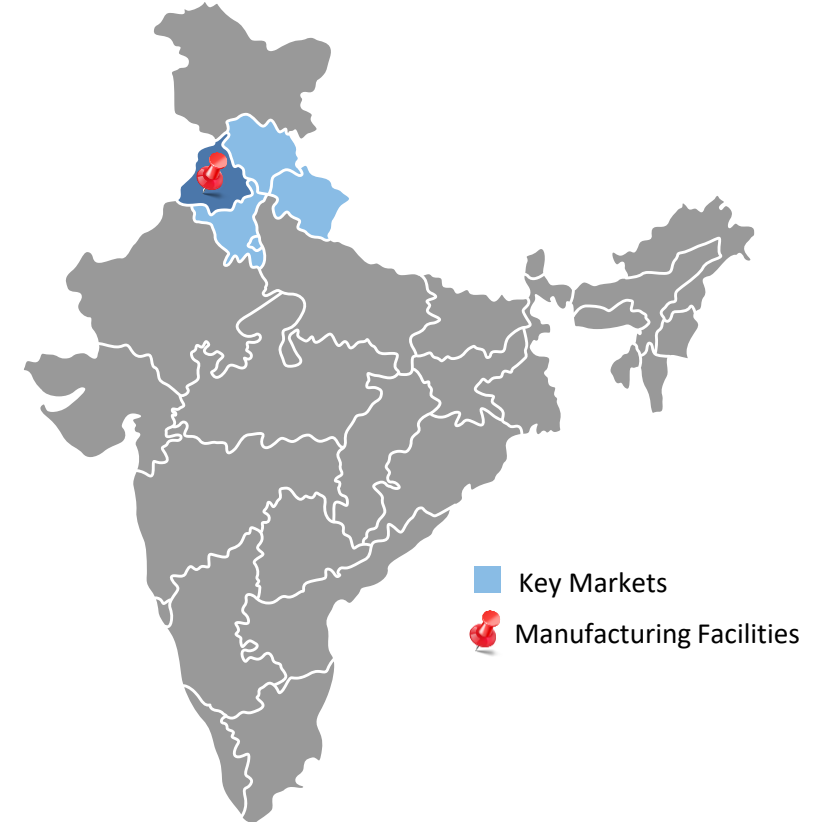
**More than doubling
Polyester capacity**



**Enhance value addition
in existing products and
development of new
products**



**1st of its kind fully
continuous integrated
polyester filament yarn
facility in northern India**



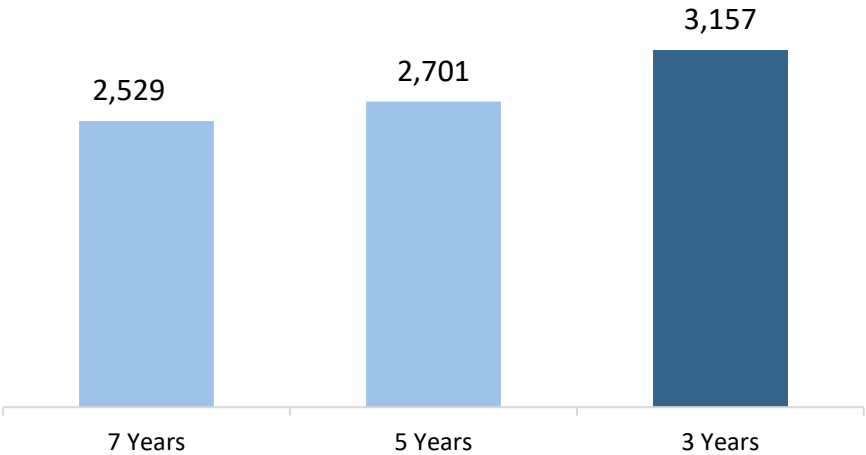
Details of Punjab Manufacturing facility				
Expected Commissioning	Phase	Product	Capacity per day (in tonnes)	Capacity per annum (MTPA)
Fiscal 2026	Phase 1	Polyester Yarn	700.00	255,500
Fiscal 2027	Phase 2	Polyester Yarn	250.00	91,250
Total			950.00	346,750



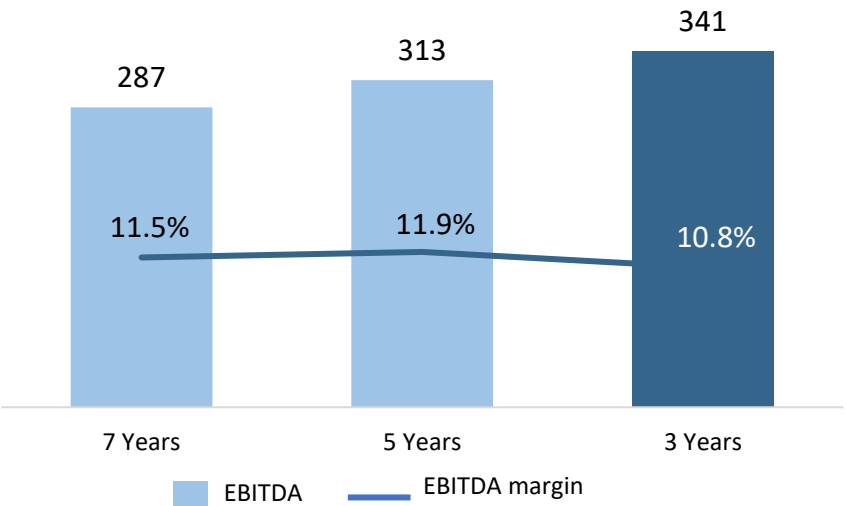
FINANCIAL Highlights

Historical Performance

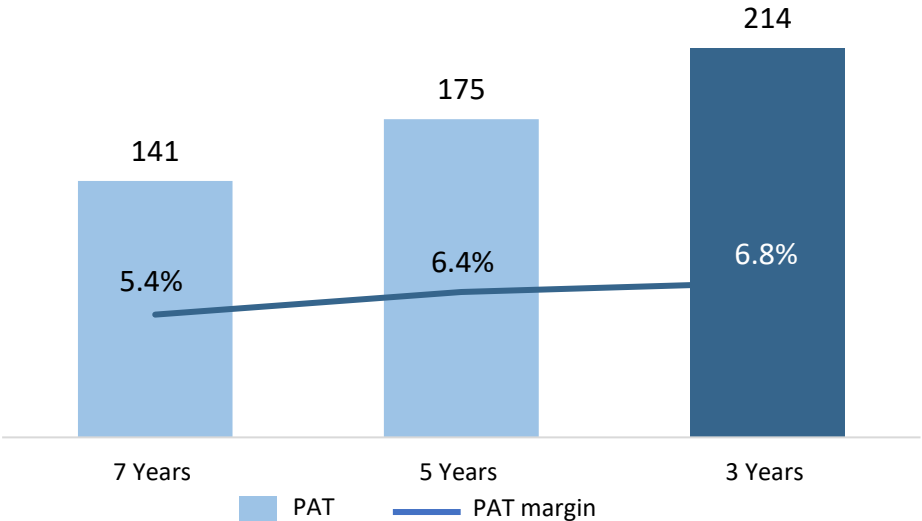
Average Revenue (INR Cr)



EBITDA (INR Cr)

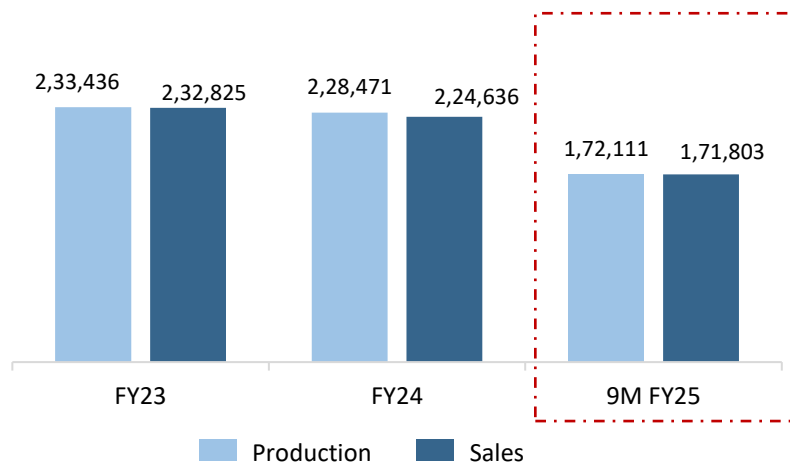


PAT (INR Cr)

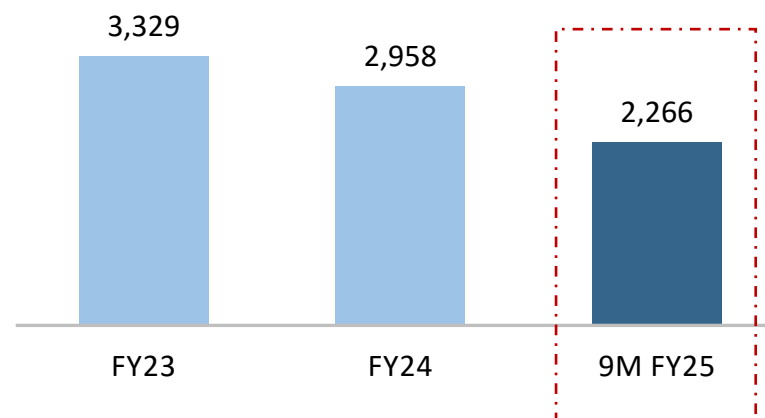


Annual Financial Performance (1/2)

Production & Sales (MTPA)



Revenue (INR Cr)

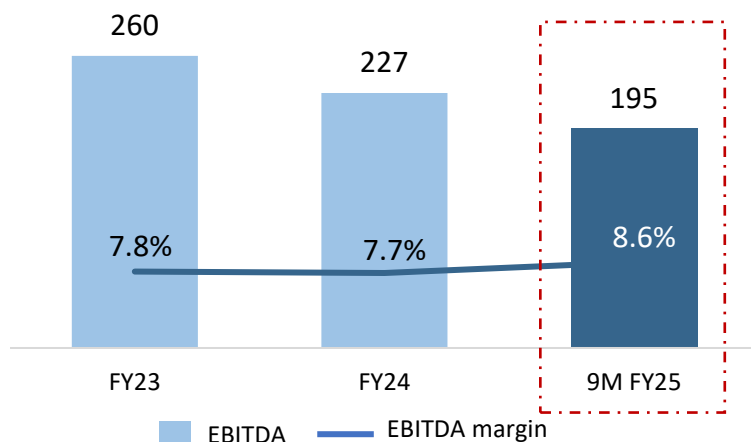


Revenue from Operations stood at INR 2,266 crore in 9M FY25 as against INR 2,201 in 9M FY24, led by higher sales volume

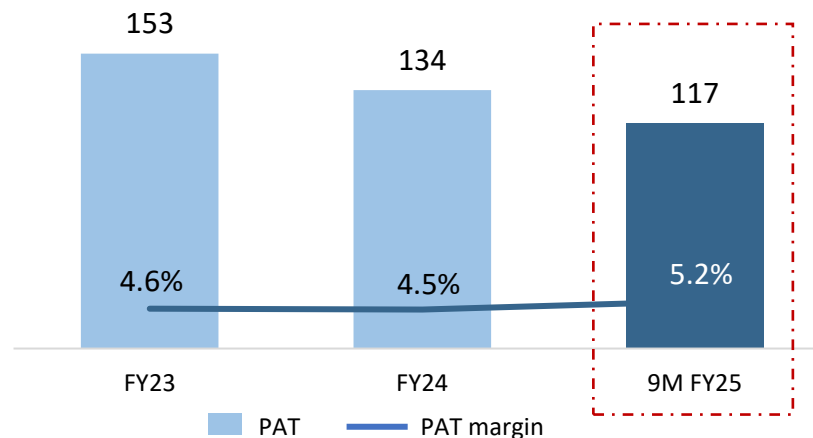
EBITDA for the 9M FY25 stood at INR 195 crore as against INR 147 crores in 9M FY24, on account of higher volumes and better margins

9M FY25 PAT stood at INR 117 crores against PAT of INR 82 crores in 9M FY24.

EBITDA (INR Cr)

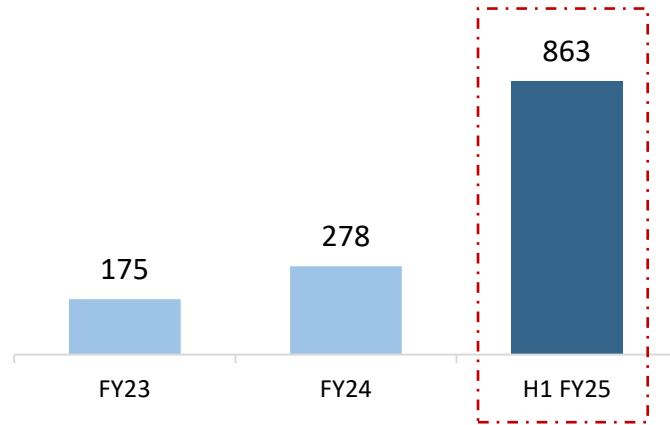


PAT (INR Cr)

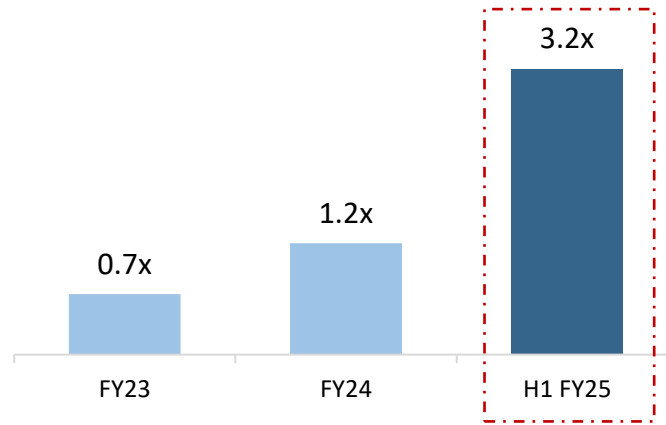


Annual Financial Performance (2/2)

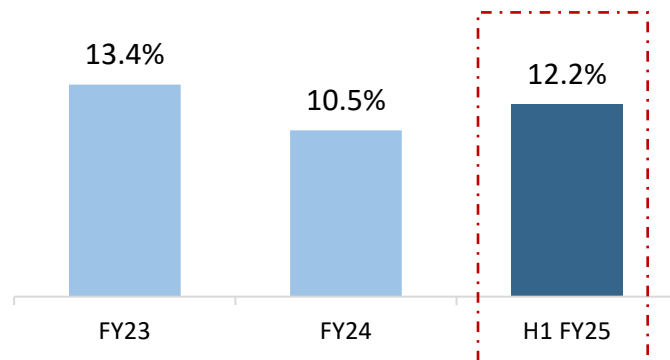
Net debt (INR Cr)



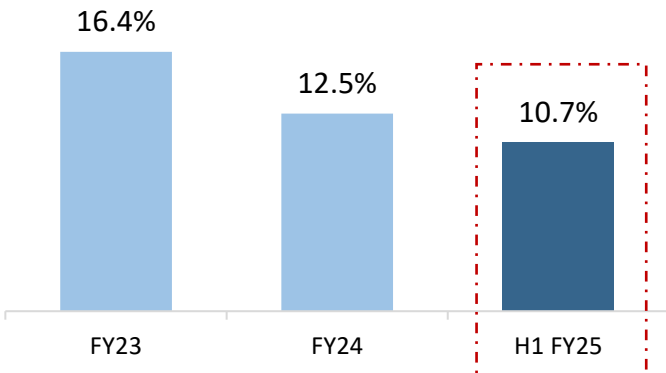
Net debt / EBITDA (x)



Return On Equity (%)

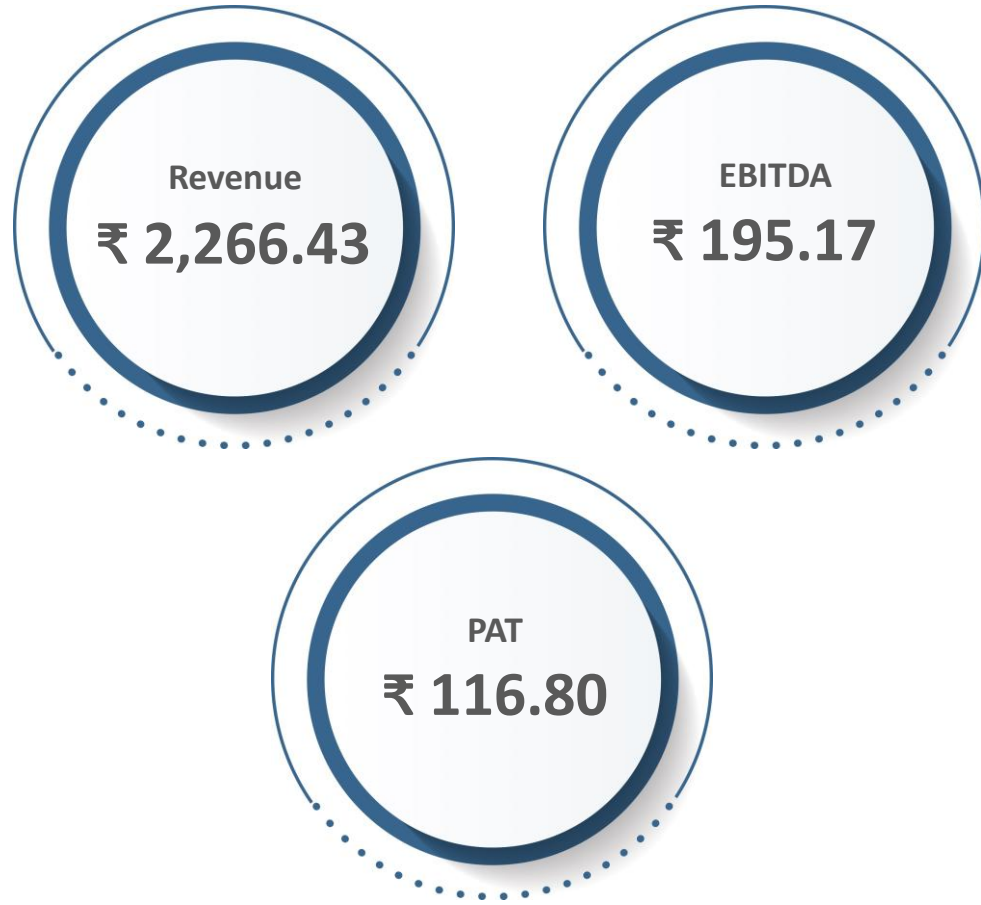


Return On Capital Employed (%)



The increase in debt is primarily attributable to the funds raised for the expansion in Punjab facility.

Key Financial Highlights – 9M FY25



[Click Here for Results](#)

Particulars (INR Cr)	9M FY25	9M FY24	Y-o-Y
Revenue from Operations	2,266.43	2,201.37	2.96%
Total Expense	2,071.26	2,053.89	
EBITDA (excluding Other Income)	195.17	147.48	32.34%
EBITDA Margins (%)	8.61%	6.70%	191 bps
Other Income	13.76	12.80	
Depreciation	34.30	33.35	
Finance cost	15.49	17.87	
PBT	159.14	109.06	45.92%
Tax	42.34	27.47	
PAT	116.80	81.59	43.15%
PAT Margins (%)	5.15%	3.71%	144 bps
Basic EPS (INR)	16.15	11.34	

Balance Sheet

Equity & Liabilities (INR Cr)	30.09.2024	31.03.2024
Share Capital	71.94	71.94
Other Equity	1,285.52	1,203.03
Shareholders Funds	1,357.46	1,274.97
Long Term Borrowings	909.39	337.20
Deferred Tax Liability	79.30	77.53
Non Current Liabilities	1,001.32	423.36
Short term Borrowings	43.41	42.68
Trade Payable	411.58	436.94
Other Financial Liabilities	11.34	7.34
Other Current Liabilities	18.45	14.98
Current Liabilities	493.54	505.35
Total Equity & Liabilities	2,852.32	2,203.68

Assets (INR Cr)	30.09.2024	31.03.2024
Property, plant & Equipment	917.25	926.47
Capital WIP	772.11	140.51
Other financial Assets	15.58	15.53
Other non-current Assets	276.37	207.46
Non Current Assets	1,985.20	1,294.35
Inventories	391.73	405.49
FA - Trade Receivables	153.52	125.68
FA - Cash & cash equivalents	32.52	29.93
FA - Bank balances	57.20	71.47
Other Current Assets	164.53	168.20
Current Assets	867.12	909.33
Total Assets	2,852.32	2,203.68



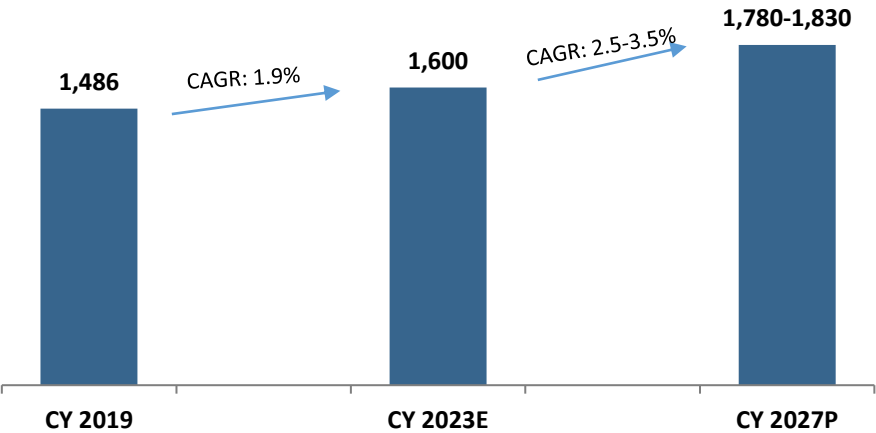
[Click Here for Results](#)

Way Ahead



Industry Overview

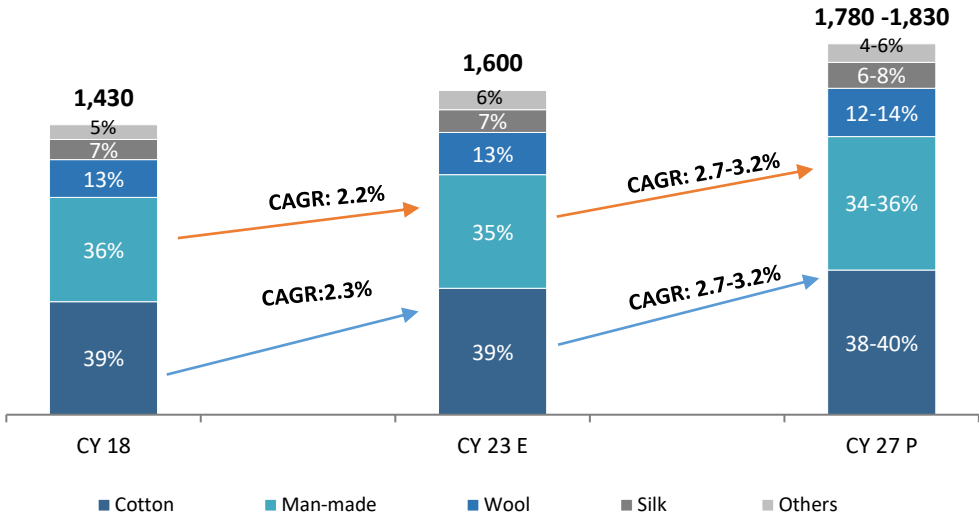
Global Textile Industry to grow at 2.5%–3.5% by CY27



Global Trend in textile Industry

Global Growth
<ul style="list-style-type: none">Global Textile industry is expected to grow at a CAGR of 2.5 - 3.5% between CY2023 to CY2027 to reach ~USD 1,780-1,830 billion in CY2027Volume wise, the industry is expected to grow from 193 billion tons in CY2023 to 210-220 billion tons in CY2027, registering a CAGR of 2.0 - 3.0%.Cotton and Man-Made textiles are expected to increase by a CAGR of 2.7-3.2% between CY2023- CY2027P, led by growing population and increasing demand of apparels in various textures and designs; supported by exceptional qualities like strength, absorbency, and colour retention

Fibre-wise segmentation of global textiles



Key Government Initiatives – Would Further Provide Impetus to Growth

FDI & National Technical Textiles Mission	Budget 2025
<ul style="list-style-type: none">100% FDI allowed in textile sector under the automatic routeAttracted FDI of INR ~272 bn in between April 2000 and September 2023 (~ 1.7% of overall FDI inflow in the country)Creation of the National Technical Textiles Mission (NTTM) in FY21-24 with an outlay of ~INR 15bn	<ul style="list-style-type: none">Allocation for textiles increased by 57.7%Finance Minister boost domestic technical textiles in Budget 2025-26. Revision of basic custom duty rate on Knitted fabrics.Proposed the inclusion of two additional types of shuttle-less looms in the list of fully exempted textile machinery.Focused on improving export competitiveness in MMF & technical textile segments

Thank you

For further information, please contact

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