

Presentation For Private Circulation



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SAHYADRITM
Indian. Innovative. Iconic.

Understanding the Identity

"In the realm of sustainability resides the little universe of Sahyadri wherein it has carved a niche for itself as a competent player. A dynamic company led by young leaders, it radiates the energy that walks a new direction and talks innovation, in the expanding world of green. A grounded enterprise true to its values and discipline in structure & function, Sahyadri drives the steady foundation set by its founders, the bond it shares with people and high regard for processes to provide answers that take you further and farther"

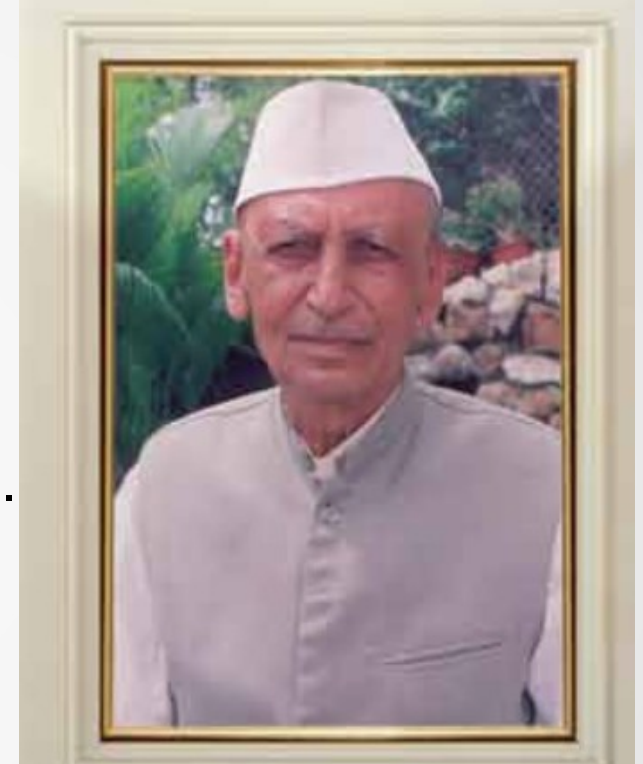
Shri.L.B.Patel – Group Founder



The belief in his deeds and values, resides the undercurrent of our business.

When he arrived in Maharashtra in the first quarter of the previous century, none including himself had imagined that it was to be the dawn of a revolutionary Enterprise - the enterprise that would spread its wings to shores beyond the continent in the coming 60 years.

Bestowed by the founder, the vision and values continue to live in each member of the enterprise, leaders and team alike, together striving to offer sound and reliable answers in the building material space.



SAHYADRI INDUSTRIES LTD



- A flagship company of the Patel Group from Pune (Maharashtra, India)
- Well known for its Swastik brand of Fiber cement roofing sheets
- An ISO 9001 : 2008 certified, SAP Enabled and BSE listed company
- A player in the building material space for over 6 decades now
- SIL has pioneered making the double width machines in the world and the templates required for the same

Plants, Dealers & Depots



Plants across Western and Southern India in below location:

1. MAHARASHTRA 2 PLANTS
2. GUJARAT 1 PLANT
3. TAMILNADU – 1 PLANT
4. AP – 1 PLANT

Production capacity of 45000 MT of roofing materials and 10000 MT of cement boards every month.

20 Depots across India

SIL has spread it's wings in the Globe – Export Presence



Brands & Applications



ent roofing sheets for rural sectors under the brand of **Swastik**, spearheaded the company to become one of the most recognized names in the industry.



A novel innovation from the same stable was the supply of high end anti-theft security doors by the name **Entasafe**, for the urban homes.



Further it ventured into flat sheets and cement doors under the banner of **Cemply** for a variety of applications.

Brands & Applications



A futuristic and ambitious product, the company has introduced in construction materials & systems under the banner of ECOPRO that promises to revolutionize and accelerate the development of building material sector.



SILBUILD is a speedy, innovative and sustainable building solution to enable cost-effective quality construction. The systems are factory produced, transportable and erect-on-site pre-engineered building technologies.

Social Innovation



Cemply Swachalay: Social initiative for Swachh Bharat Abhiyan. **Swachalay is the Ideal Green Toilet for the Swachh Bharat Abhiyan:** These modular toilet blocks can be installed and ready to use in less than 1 hour.

Swastik Kukdookoo Backyard Poultry: A woman Empowerment initiative that uses the backyard of her house to lay wealth in the hands of her, the rural woman, without disturbing their routine chores of work or job.

Brands & Applications



I. Swastik A.C. Sheets:

1. Clear coated Roofing Sheets for high rainfall zones
2. White colored sheet for Poultry and high temperature zones
3. Colored sheets for Aesthetic appeal



Khushiyoon ka chat



SAHYADRITM

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Corrugated Roofing sheets





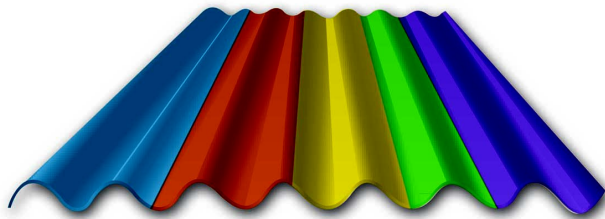
Khushiyaon ka chat

Range of Sheets



SAHYADRITM

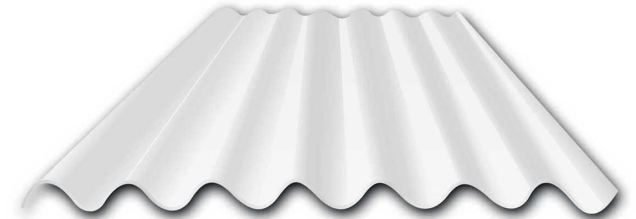
Indian. Innovative. Iconic.



Range of color coated cement sheets that would make your house attractive. Choose from a range of colors



Protection, especially for heavy rainfall areas. Stay free from algae formation, leakage and dampness.



Beat the heat and also make your house look brand new and elegant. 'Heat repellent white sheet' keeps your house cooler.

Brands & Applications



II. Cemply:

1. Plain doors
2. Designer doors
3. Plain windows
4. Designer windows
5. Mezzanine floors / Room in room

Brands



SAHYADRITM

Indian. Innovative. Iconic.



**Geelapan jahaan.
Keval CEMPLY hi chalein wahaan.**

Saaloosal tiknewale tayaar darvazein



Toilet



Kitchen



Balcony



Other wet areas



A quality product from
SAHYADRI INDUSTRIES LTD.



Cemply Designer Doors



SAHYADRI™

Indian. Innovative. Iconic.



Room in Room – Mezzanine Application



CEMPLY
FLATSHEETS



Brands & Applications



III: Entasafe

1. A Zero-Worry Main Door
2. Anti-Theft Door
3. Internal Doors

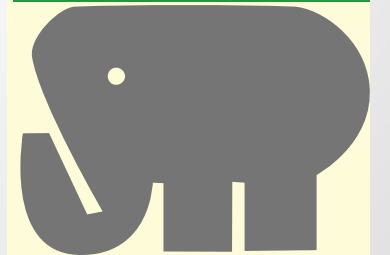




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entasafe



ENTRY DOORS

Brands & Applications

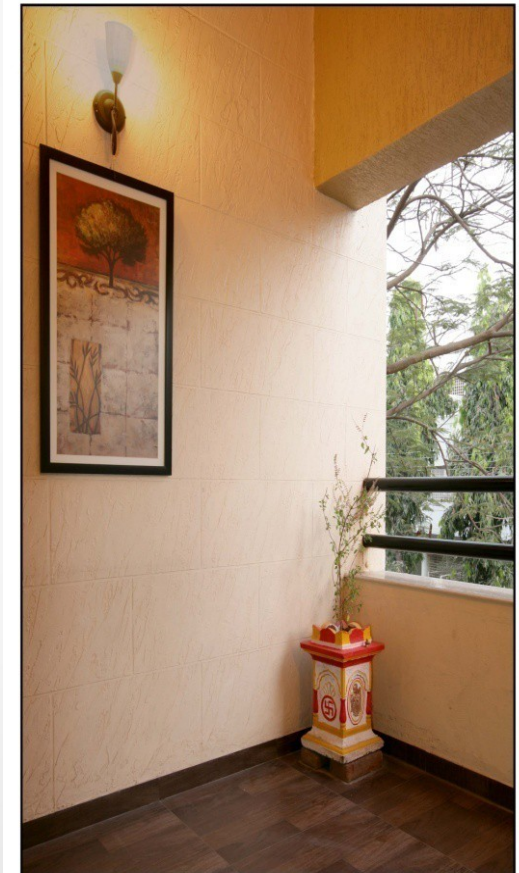
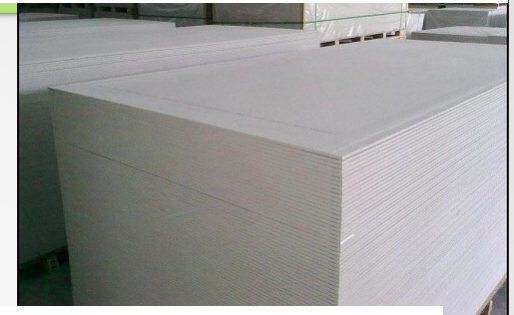


IV. ECOPRO

1. Plain Boards
2. Recessed Edge Boards
3. Designer Boards
4. Planks with clear coats
5. Non compressed plain ceiling tile
6. Compressed designer ceiling tile
7. Compressed board for external applications
8. Monolithic walls
9. Monolithic structures

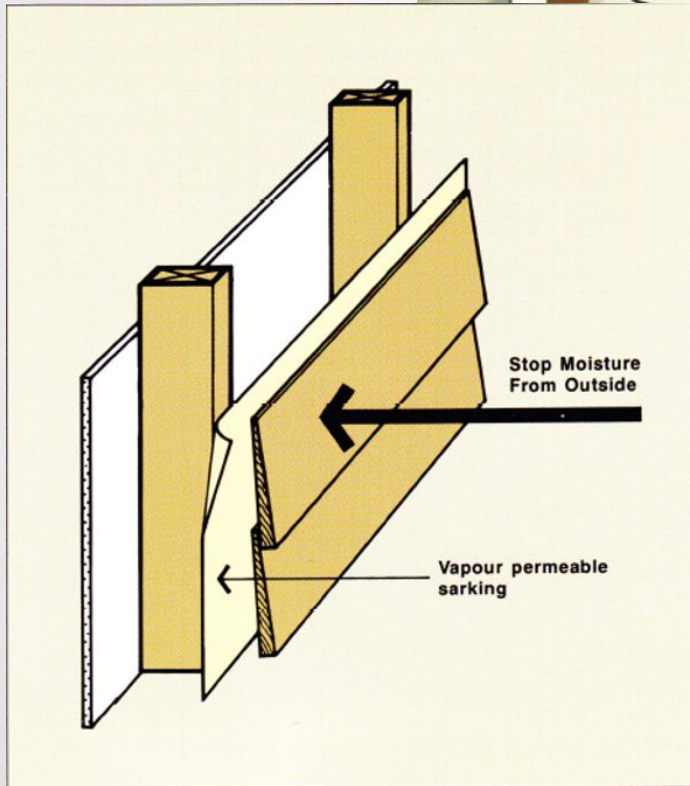


Non –asbestos Multi- Purpose Fibre Cement Boards



Designer Boards/Planks





Designer Boards/Planks



Roof Underlay



SILBUILD

INNOVATION.SPEED.SUSTAINABILITY.



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SILBUILD is a **speedy, innovative and a sustainable** building solution to enable cost-effective quality construction.

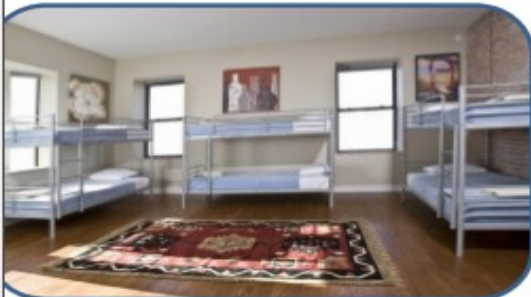
They are **factory produced, transportable and erect-on-site** pre-engineered building technologies.

Various Segments



Mass housing

Hospitals and Clinics



Worker accomodation

Hostels and transit accommodation



Resorts and Farmhouses



Defence housing



Relief camps



School, Colleges and training centers





SAHYADRI™

Indian. Innovative. Iconic.



Sahyadri Group wishes to extend a
supporting hand

To the Nation

&

Honorable Prime Minister

In

their commitment to the Swachh
Bharat Abhiyan & Women
Empowerment

BPL Ratio in India



About 276 million people

In 2012, the Indian government stated 21.9% of its population is below its official poverty limit. The World Bank, in 2011 based on 2005's PPPs International Comparison Program, estimated 23.6% of Indian population, or about 276 million people, lived below \$1.25 per day on purchasing power parity.

Sanitation Status in In India



50 percent of India's population defecates in the open: UNICEF

New Delhi, June 03, 2014: UNICEF estimates that almost 594 million - nearly 50 percent of India's population — defecates in the open...

New Delhi, June 26, 2013: Nearly 73 per cent households in rural India practice open defecation despite sanitation drives launched by the government, according to an independent evaluation by the Planning Commission.

Sanitation Status in In India



Toilet shortage fueling India rape scourge as women easy prey:

Badaun gang-rape highlights the dire necessity of sanitation and police reforms

June 2, 2014: Yet again, we find ourselves in the midst of a tale of barbaric gang-rape and murder. Two Dalit teenage girls in Badaun district of Uttar Pradesh, on their way to the open fields at night (because of the lack of bathrooms), are repeatedly raped and murdered, hanged from a mango tree.

Sanitation Status in In India

Toilets for the Girl Child

Globally, waterborne diseases kill more children than AIDS, malaria and measles combined. Waterborne diseases are caused due to the lack of safe drinking water and sanitation facilities. It is estimated that annually, about 37.7 million Indians are affected by waterborne diseases. Out of this, 1.5 million children are estimated to die of diarrhoea alone.

The statistics are more alarming at the school level. In India, 41.18% schools don't have separate toilets for girls. Some schools have only a single toilet, which is not clean. Single toilets increase the risk of not only disease transmission, but also sexual harassment. Many girls opt to drop out of school due to the lack of proper toilet facilities. It is especially true in the case of adolescent girls who skip school for five to six days every month, during menstruation. This hampers their education and leads them to drop out of school completely. The school drop out rates are 66% for girls.

Proper sanitation facilities in schools are critical for improving the rate of completion of studies at school for the girls.

**Need of the hour : To support Govt of India
in their initiative with**



**Green & Fast to build Toilet Units & Means of Livelihood especially for
Women**



A revolutionary initiative that offers a **sustainable toilet block**, catering to critical needs, addresses **sanitation** requirements and helps develop the habit of **hygiene** among the populace at large.

A **DIY** installation.

Cemplly Swachalay bring hygiene, health, and convenience in the affordable and durable way...

Swachalay is the Ideal Green Toilet For The Swachh Bharat

Abhiyan: These modular toilet blocks can be installed and ready to use in less than 1 hour.

1. **Green & Sustainable** : Raw materials used for making the Toilets is slag and fly-ash which is a by product of the thermal power stations hence saving the precious environment.
2. Use **Dry construction techniques**: Another uniqueness of this Innovative Green Toilet Technology is that it does not use water, sand, brick and mortar, typically used in conventional construction.
3. Requires **Minimum Labor**
4. Speedy/uniform **construction on a mass scale**
5. **Turn-key Solution offered** - On site ready-to-use Toilet Blocks with all accessories & soak pits
6. Modular, aesthetic construction
7. All weather resistant and Non-corrosive

Swachalay receives India CSR Award for Innovative Green Toilet Technology

Award Ceremony in Delhi on Feb 6, 2015



Mr. Matteo Rizzi - Global Expertise & Authority, WASH Household Care, Unilever UK handed over the award to the MD of Sahyadri Industries Ltd. Mr. Satyen Patel in New Delhi on Feb 6, 2015 at the India Sanitation Summit. Mr. Tushar A Gandhi - Managing Trustee, Mahatma Gandhi Foundation, Mr. H K Patil - Minister for Rural Development and Panchayat Raj, Govt of Karnataka and Dr. Bindeshwar Pathak Founder - Sulabh International were Present on the occasion .



Sahyadri is committed to provide separate sanitation facilities to Girls in Schools. Sahyadri installed 25 Swachalays in Schools for separate sanitation facility for girls under Radio City initiative..



Toilet donated by Clover Builders on the occasion of Women's Day to Z.P Primary School, Manjari Bk.



Toilet donated by Ravetkar Group on the occasion of Women's Day to Z.P Primary School, Manjari Khurd.



**Let us join hands to promote a healthy environment and build a
hygienic behavior!!!**

SIL supports Govt. of India in their initiative



Empowered Woman, Empowered Family



How BYP will be a catalyst in the Nation's Progress

1. By arresting the migration of rural farmers and farm workers / labor from Rural India as agriculture is not the steady source of income due to unstable weather conditions.
2. By supporting the farmers with additional, reliable and steady source of income irrespective of weather conditions. This will help in arresting the main reason of suicides of farmers in India. As per Wikipedia, the free encyclopedia, Farmer suicide in India is the intentional ending of one's life by a person dependent on farming as their primary source of livelihood. In 2012, the National Crime Records Bureau of India reported 13,754 farmer suicides. According to NCRB , 46 farmers commit suicide every day in India. As of 2013, a total of 296,438 farmers have killed themselves in India since 1995. Farmer suicides account for 11.2% of all suicides in India. Activists and scholars have offered a number of conflicting reasons for farmer suicides, such as monsoon failure, high debt burdens, genetically modified crops etc.
3. BYP is the best tool for Honorable PM's initiative of NRLM (National Rural Livelihood Mission) as it will provide the steady & consistent income to BPL families and uneducated, unskilled and semi-skilled people.



Agricultural produce, the main source of income is not a steady income because of imbalance in weather conditions & natural calamities.

Swastik Kukdookoo



WOMEN EMPOWERMENT



Ab, badlo apna naseeb

This BYP is the one & only business initiative which can support & uplift the BPL family and will provide steady source of income to women & unemployed & unskilled youth...

Swastik Kukdookoo



A income-generation alternative to make a **woman become financially stable by earning a reasonable amount every month** as revenue earned from poultry. At the same time, it provides better health to the chickens and hygiene for the family & the environment.



Ab, badlo apna naseeb

Swastik Kukdookoo



Swastik Kukdookoo brings an opportunity to make **women financially stable** and help bring an additional income for the family.

Moreover, this is **DIY (Do-it-yourself)** kit and can be easily set up by 2-3 people at help.



Swastik Kukdookoo – A Socio-economic initiative by Sahyadri



Ab, badlo apna naseeb



Swastik Kukdookoo – A Socio-economic initiative by Sahyadri



Ab, badlo apna naseeb

Swastik Kukdookoo G+1 & G+2

A new concept in Poultry production that can yield higher revenue opportunities for the poultry farmer.

Swastik Kukdookoo (G+1 & G+2) brings you an opportunity to double/multiply your existing production and income from the poultry business, without setting another poultry.



Ab, badlo apna naseeb

Other Business Verticals

Production of Non-Conventional Energy



Windmills



Our initiative with renewable green power generation has been one of the most acclaimed in the field of energy technology. We have set up 31 windmills in Maharashtra, Rajasthan and Tamil Nadu totalling to an output capacity of 23.12 MW.

Erstwhile Enercon India Ltd, now Wind World (India) Limited, have provided the technological support in the form of supply, erection and commission of all these machines.

AWARDS: Indian Wind Power Association adjudged Sahyadri Industries Ltd.'s Wind Mills as “Best Performing Wind Farms” in the Years 2006-2007, 2007-2008, 2008-2009, 2010-2011.

CSR Initiative - SWASTIK DISHA



CSR initiative of SIL is in consonance with the corporate business philosophy followed for undertaking socially useful programs for welfare & sustainable development of the society - this initiative is called **SWASTIK DISHA**.

Through our CSR activities, we further an opportunity to serve in growth of education, and health care.

A special focus area is the development of the country's youth, where programs for technical skills, personality development and communication training are given along with employment scope in the industry. Imparting skills & education to orphans so that they become self-employed.

CSR Initiative in Sports - Lakshya



Sahyadri Industries Limited under Corporate Social Responsibility initiates to support **Lakshya**. Lakshya is a professionally managed not for profit organization, which builds a bridge between the aspirations & the realization of ambitions of sports talents in the country.

Sahyadri is providing financial support to **Swapnil Kusale**: Shooter, **Soumya Swaminathan**: Chess Grand Master, and Chess Grand Master **Dronavalli Harika**. The for their coaching, physical and Psychological fitness training and other needs on an annual basis.

MD of Sahyadri Industries Ltd, Mr Satyen Patel has been a big follower of sports and has been keen in promoting players who have the potential to bring international glory to the country...

Mr. Satyen Patel is holding the current Vice Chairman position in Lakshya and he is a very active member of the Lakshya Institute.

Success Mantra of SIL



ONE TEAM. ONE DREAM.

“Every great dream begins with a dreamer.”

What started as one man's dream has over six decades spread across 11000 members, all working passionately towards enabling us achieve that glorious dream. And this reflects in the Company's motto, summed in the simple philosophy of... **ONE TEAM. ONE DREAM...**

The mission to develop the Country's infra-structure and building material industry with quality products & innovative designs, still continues to drive the passion of it's people under the leadership of able and dynamic individuals at the forefront.

Growing from city to state, to national and now international shores, Sahyadri is a success story penned by it's people...

Balance Sheet

Balance Sheet as at (Rs. In lakhs)

Particulars	31 st March 2015	31 st March 2014	31 st March 2013	31 st March 2012
<u>EQUITY AND LIABILITIES</u>				
SHAREHOLDER'S FUND	11415.09	11271.52	11895.15	10103.01
NON-CURRENT LIABILITIES	9450.19	9030.77	10830.73	10689.36
CURRENT LIABILITIES	22048.47	16484.94	17539.19	14055.54
TOTAL	42913.75	36787.23	40265.07	34847.91
<u>ASSETS</u>				
NON -CURRENT ASSETS	22873.51	20632.45	17836.58	18383.93
NON-CURRENT INVESTMENT	14.2	14.68	14.68	15.02
LONG TERM LOAN & ADVANCES	1623.33	1693.02	1574.51	1150.42
OTHER NON-CURRENT ASSETS	262.63	745.39	782.88	656.52
CURRENT ASSETS	18140.08	13701.69	20056.42	14642.01
TOTAL	42913.75	36787.23	40265.07	34847.9

Profit & Loss Statement



Statement of Profit and Loss for the period (Rs. In lakhs)

Particulars	31 st March 2015	31 st March 2014	31 st March 2013	31 st March 2012
INCOME	43875.78	37378.97	41153.64	37772.22
EXPENDITURE	42783.25	38242.85	38260.51	36415.46
PROFIT BEFORE TAX	1092.53	-863.88	2893.14	1356.76
TAX EXPENSES	380.92	-262.07	945.23	395.17
PROFIT AFTER TAX	711.61	-601.81	1947.91	961.59
EBITA	3808.31	1989.76	6169.31	4605.92
EARNING PER SHARE (EPS)	7.443	-6.29	20.37	10.06

Segment Revenue

Segment wise Revenue and Capital Employed (Rs. In lakhs)

	31 st March 2015	31 st March 2014	31 st March 2013	31 st March 2012
A) Segment Revenue				
a) Building Material	42635.79	35860.3	39234.14	36447.89
b) Power Generation	1586.82	2007.09	1664.78	1560.92
Sub-Total	44222.61	37867.39	40898.98	38008.81
Less: Inter Segment Revenue	457.64	630.74	125.2	330.61
Net Sales/Income from operation	43764.96	37236.65	40773.71	37678.19
B)Segment Results (Profit) (+)/Loss (-)before tax and interest from each segment				
a) Building Material	1683.52	-439.91	3572.55	2482.9
b) Power Generation	732.54	867.99	829.06	682.53
Sub-Total	2416.06	428.08	4401.61	3165.43
Less:(I)Interest	1395.06	1434.28	1803.93	1813.45
Add: Unallocable Income Net of allocable expenditure	71.53	142.32	295.46	4.77
Profit Before Income Tax	1092.53	-863.88	2893.15	1356.76
C) Capital Employed				
a)Segment - Building Material	6378.65	6714.42	7696.36	6307.44
b) Segment - Power Generation	5001.73	4522.18	4138.96	3735.38
c) Unallocable	34.71	34.71	59.24	59.24
Total	11415.09	11271.3	11894.55	10102.05

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**Businesses today don't just grow when you profit.
They grow when others profit.**



**We are striving to make the world a better place.
The world we share with you. The people...**