



Date: April 15, 2025

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai- 400001

Scrip Code: 543714

Symbol: LANDMARK

Sub.: Intimation under Regulations 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

In accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information in terms of Regulation 8 of SEBI (Prohibition of Insider Trading) Regulations, 2015, the following is our business update for the quarter and Year ended March 31, 2025 ("the period"):

1. The consolidated total revenue from operations for the period are as below:

Particulars (Rs. in Cr)	Q4FY25	Q4FY24	YoY	Q3FY25	QoQ	FY25	FY24	YoY
	(Proforma)	(Proforma)		(Proforma)		(Proforma)	(Proforma)	
Total Revenue from Operations (Including Agency Sales)	1,525	1,300	17.31%	1,669	-8.63%	5,626	4,655	20.86%
Vehicle sales (including Agency Sales) *	1,257	1,038	21.10%	1,385	-9.24%	4,572	3,689	23.94%
Pre-owned vehicle sales including commission	22	40	-45.00%	37	-40.54%	115	116	-0.86%
After-sales service and spare parts and others	246	222	10.81%	247	-0.40%	939	850	10.47%

* The proforma revenue from operations above includes the revenue from sale of cars through Mercedes-Benz cars under agency model. Under the agency agreement, customers now place orders through company directly to MBIL on which LCL and LCEPL earns commission on each sale of Mercedes-Benz cars.

2. After undertaking rapid expansion during FY25, the company is now focussed on stabilising all new outlets.
3. Deliveries began for multiple new models which were unveiled during the previous quarter. Notably amongst them, the new Mahindra BE6, XEV 9E and the BYD Sealion 7 started deliveries towards the end of March'25.

Landmark Cars Limited

(Formally known as Landmark Cars Private Limited)

CIN: L50100GJ2006PLC058553 | **GSTIN:** 24AABCL1862B1Z2

Registered Office: Landmark House, Opp. AEC, Near Gurudwara, S. G. Highway, Thaltej, Ahmedabad – 380059

Tel.: +91-7966185555 | **Email:** info@landmarkcars.in | **Website:** www.grouplandmark.in



4. The company has opened 9 new workshops in FY25. Once the operations stabilize, we expect the service business to go back to its historic growth rate. The operations for Mercedes-Benz Patna (Sales and Service) and the workshop for Kia Hyderabad will be operational in Q1FY26.

The above information is provisional on a consolidated basis and is subject to audit by the Statutory Auditors of the Company.

This is for your information and for public at large.

Thanking you,

Yours faithfully,

For Landmark Cars Limited

Amol Arvind Raje
Company Secretary & Compliance Officer
Mem. No.: A19459

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