

May 27, 2025

To,

National Stock Exchange of India Ltd.

Exchange Plaza, 5<sup>th</sup> Floor,
Plot No. C-1, Block G,
Bandra – Kurla Complex,
Bandra (East), Mumbai – 400 051

Symbol: TIMETECHNO

Dear Sir/Madam,

**BSE Limited** 

1<sup>st</sup> Floor, New Trading Ring, Rotunda Building,

P.J. Towers, Dalal Street, Fort, Mumbai – 400 001

Scrip Code: 532856

**Sub: Earnings Presentation** 

We enclose herewith a copy of the 'Earnings Presentation' in respect of the Audited (Consolidated & Standalone) Financial Results declared for the Quarter and Financial Year ended March 31, 2025.

The Earnings Presentation is also being hosted on the Company's website at www.timetechnoplast.com

This is for your information and records.

Thanking You,

Yours Faithfully,
For TIME TECHNOPLAST LIMITED

BHARAT KUMAR VAGERIA MANAGING DIRECTOR

DIN: 00183629

# TIME TECHNOPLAST LTD. Bringing Polymers To Life

CIN: L27203DD1989PLC003240



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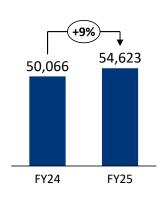
FY25 Financial Highlights

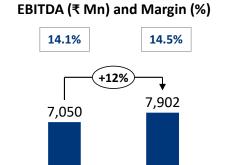


# FY25 Financial Snapshot



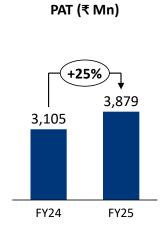
Total Income (₹ Mn)





FY25

FY24



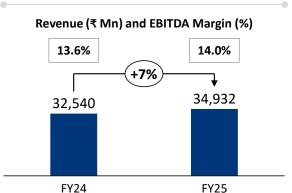
| Particulars             | India | Overseas |
|-------------------------|-------|----------|
| Volume Growth (13% YoY) | 12%   | 15%      |
| Revenue Growth (9% YoY) | 8%    | 11%      |
| Revenue Contribution    | 66%   | 34%      |
| EBITDA Margin           | 14.6% | 14.2%    |
| PAT Margin              | 6.8%  | 7.7%     |
| Cash Profit Margin      | 10.2% | 10.6%    |

- Value added products grew by 15% in FY25 as compared to FY24, while established products grew by 7%. The company's focus remains to increase the share of value-added products in its revenue and improve margins.
- Total Debt reduced by Rs. 981 Mn in FY25
- Net Cash from Operating Activities in FY25 is Rs. 3,441 Mn

# FY25 Segmental Performance (Based on Regulatory Reporting)

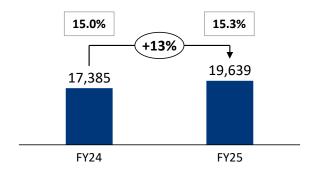


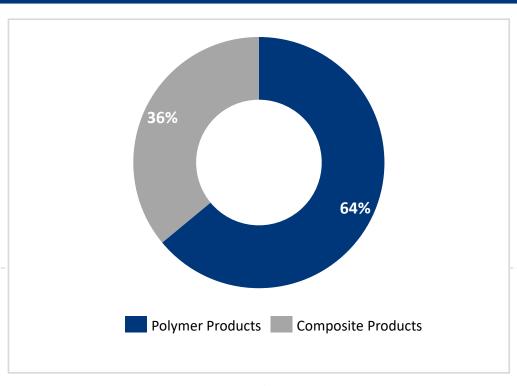
### **Polymer Products**



### **Composite Products**

#### Revenue (₹ Mn) and EBITDA Margin (%)





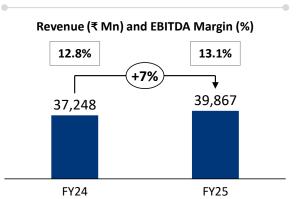
**Polymer Products:** HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins and MOX Films

**Composite Products:** Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG), Energy storage devices, Auto Products and Steel Drums.

# FY25 Segmental Performance (Based on Business Categorization)

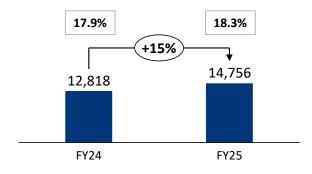


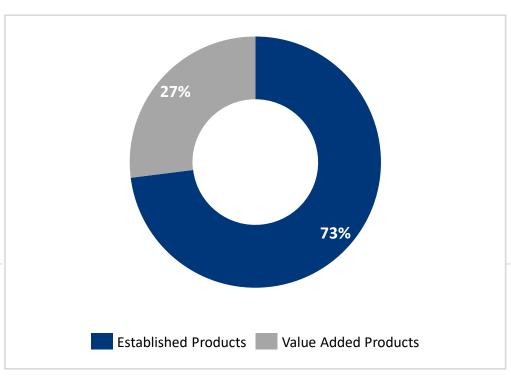
### **Established Products**



### **Value Added Products**

#### Revenue (₹ Mn) and EBITDA Margin (%)





**Established Products:** HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins, Energy storage devices, Auto Products and Steel Drums.

**Value Added Products:** Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG) and MOX Films.



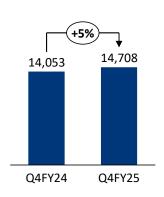
Q4FY25 Financial Highlights

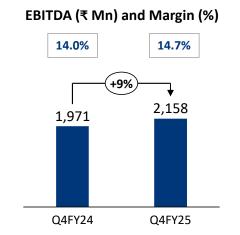


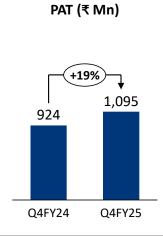
# Q4FY25 Financial Snapshot



Total Income (₹ Mn)







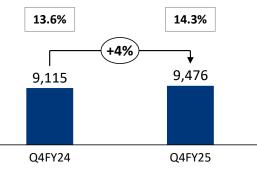
| Particulars             | India | Overseas |
|-------------------------|-------|----------|
| Volume Growth (11% YoY) | 9.0%  | 15.0%    |
| Revenue Growth (5% YoY) | 3.0%  | 9.0%     |
| Revenue Contribution    | 69%   | 31%      |
| EBITDA Margin           | 14.9% | 14.2%    |
| PAT Margin              | 7.3%  | 7.7%     |
| Cash Profit Margin      | 10.4% | 10.9%    |

Value added products grew by 10% in Q4FY25 as compared to Q4FY24, while established products grew by 3%. The company's focus remains to increase the share of value-added products in its revenue and improve margins.

# Quarterly Segmental Performance (Based on Regulatory Reporting)

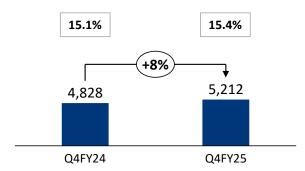


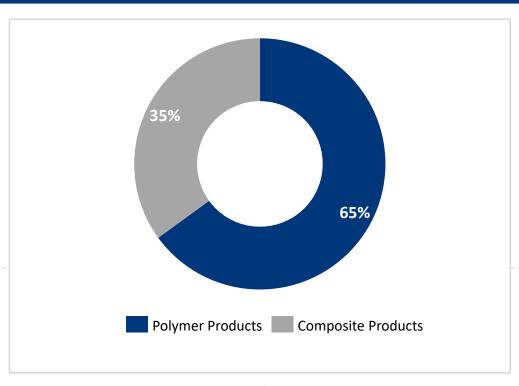




### **Composite Products**

#### Revenue (₹ Mn) and EBITDA Margin (%)





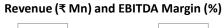
**Polymer Products:** HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins and MOX Films

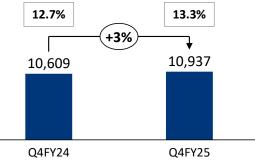
**Composite Products:** Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG), Energy storage devices, Auto Products and Steel Drums.

# Quarterly Segmental Performance (Based on Business Categorization)



## **Established Products**

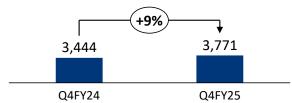


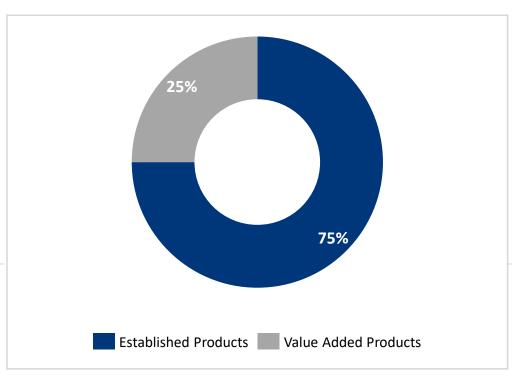


### **Value Added Products**

#### Revenue (₹ Mn) and EBITDA Margin (%)







**Established Products:** HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins, Energy storage devices, Auto Products and Steel Drums.

**Value Added Products:** Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG) and MOX Films.

# Key Highlights





### ₹3,441 Mn

Cash Generated from Operating Activities – FY25



### ₹ 981 Mn

Total Debt reduced by – FY25



### ₹ 1,954 Mn

Total CAPEX - FY25



### 28%

Composite Cylinders growth (CNG) – FY25



### 66:34

Share of Business (India v/s Overseas) – FY25



### 18.1%

Return on Capital Employed – FY25. FY24 – 16.4%



### ₹4,450 Mn

Confirm Tender received for Supply of Packaging Products



### ₹ 1,850 Mn

Strong order book- Composite Cylinders (CNG Cascades)



### ₹ 1,750 Mn

Strong order book- PE Pipes

# Other Highlights



#### 1. Dividend:

The Board of Directors has recommended a dividend of 250%, i.e., ₹2.50 per equity share of face value ₹1 each (previous year: ₹2.00 per share), for the financial year ended March 31, 2025. The recommendation is subject to the approval of the Members at the ensuing Annual General Meeting. The Company intends to maintain its dividend payout ratio.

#### 2. Focus on Improving ROCE:

We had earlier targeted the FY25 Return on Capital Employed (ROCE) at 18%, which has been successfully achieved with an actual ROCE of 18.1%. Building on this momentum, we are now targeting a ROCE of 20% for FY26. This will be driven by our continued focus on cost reduction through automation, re-engineering of machinery and moulds, and optimization of the working capital cycle—initiatives strategically aimed at enhancing net earnings and overall capital efficiency.

#### 3. Sale of Non-Core Assets:

Company had identified non-core assets for disposal with an estimated realization value of Rs. 125 Crores (approx.) which has now reduced to Rs. 51 Crores being balance amount already realized.

#### 4. Qualified Institutional Placement (QIP):

Necessary approval including Board & Shareholders for raising of funds by issue of equity shares through Qualified Institutions Placement (QIP) has been obtained for an amount not exceeding ₹1,000 Crores which is valid till November 27, 2025.

#### 5. Amalgamation of NED Energy Ltd. & Power Build Batteries Private Ltd:

The Scheme of Amalgamation involving NED Energy Limited (Transferor), a subsidiary of the Company, with Power Build Batteries Private Limited (Transferee), a wholly owned step-down subsidiary, has been approved by the Hon'ble Regional Director, South-East Region, Hyderabad, Ministry of Corporate Affairs. The approval was granted vide confirmation order dated May 3, 2025, under Section 233 of the Companies Act, 2013. The Appointed Date for the implementation of the Scheme is April 1, 2024. This will benefit in a. Better efficiency; b. Effective utilization of resources; c. Improved profitability and scale of operations and margins. d. Savings in the operational cost.

#### 6. Type-III Hydrogen Composite Cylinder for Drone Applications:

We are pleased to announce that the Company has received an **APPROVAL** from the Nodal Agency, Petroleum and Explosives Safety Organization (PESO) for the manufacture and supply of **HIGH-PRESSURE TYPE-3 FULLY WRAPPED FIBRE REINFORCED COMPOSITE CYLINDERS** (6.8 Litres). These **HIGH-PRESSURE CYLINDERS WILL FIND USAGE FOR STORING HYDROGEN TO POWER FUEL CELL DRIVEN UNMANNED AERIAL VEHICLES AND DRONE APPLICATIONS**. This is a significant milestone making Time Technoplast Ltd. – the **FIRST COMPANY IN INDIA** to receive such an Approval for Manufacture of Type-3 Fully Wrapped Fibre Reinforced Composite Cylinders for Hydrogen Powered Fuel Cell, Unmanned Aerial Vehicles (UAV'S) & Drones.

# Other Highlights



#### 7. Global Recognition for Type IV Composite Cylinder for Hydrogen applications:

The Company has received approval from Bureau Veritas Services SAS, France for manufacturing of 150-litre Fully Wrapped Fibre Reinforced Type IV Composite Cylinder for Hydrogen applications. This marks a key milestone in advancing the "Make in India" initiative in clean energy solutions. The Company is now the only one in India with approvals from both PESO and an international body for this product. It paves the way for manufacturing and supplying hydrogen cylinders to domestic and global markets.

#### 8. Consolidation of Products and Manufacturing Units:

The Company has made a strategic decision to consolidate its products and manufacturing units. This includes Brownfield expansion and adding New Units, which will better align with evolving market demands while optimizing operational costs.

#### 9. Green Energy- Conversion of Electricity Units consumed to Solar Power:

The Company has committed to transform 75% of its electricity consumption to green energy within the next two years by tie up with solar power generating Companies. This transition will not only result in cost savings but also contribute to a significant reduction in carbon emissions. As part of its dedication to sustainability, the Company is actively participating in global efforts to reduce carbon emissions.

#### 10. Launch of E-Rickshaw Batteries by Power Build Batteries Private Ltd:

Our subsidiary i.e. Power Build Batteries Private Limited has developed a low cost, high-performance E-Rickshaw battery in the brand name of "e-START with SELENIUM". With advanced lead-acid technology and enhanced with selenium, these batteries offer superior performance, safety and efficiency. The growing demand for e-rickshaws is supported by eco-friendly policies. Our battery solution meets OEM standards and ensures reliable power output and quick recharge, contributing to the expansion of clean mobility in India.

#### 11. New Sustainability-Focused Subsidiary: Time Ecotech:

The Company has incorporated Time Ecotech Private Limited (TEPL), a wholly owned subsidiary in India, focused on recycling and reprocessing industrial plastic packaging. In Phase I, a greenfield facility will be set up in Gujarat, launching a nationwide green recycling initiative. The long-term plan in a period of 3-4 years involves an investment of approx. ₹120 crores in fully automated recycling plants across key Indian regions (West, North, South, East) with the capacity to process up to 60,000 MT of plastic annually. This initiative underscores Time Technoplast's commitment to building a greener and sustainable future, supporting India's circular economy goals.

#### 12. Incorporation of Elan Steel Containers (FZC) – Step-Down Subsidiary in UAE:

As part of its international expansion, Time Technoplast has set up a new step-down subsidiary, Elan Steel Containers (FZC), in the Sharjah Airport Free Zone, UAE. This marks the Group's entry into steel drum manufacturing in the Middle East and complements its existing polymer packaging business. The facility, built with cutting-edge automation and quality controls, will help meet rising regional demand and strengthen the Group's position as a complete packaging solutions provider.



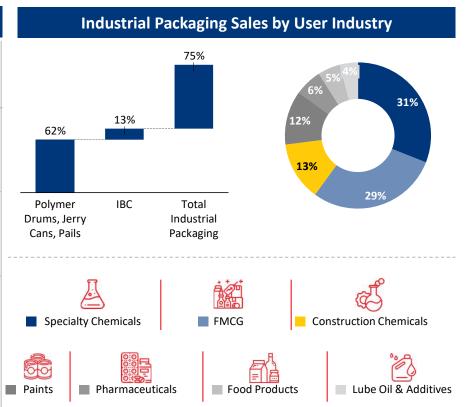
**Company Overview** 



### Time Technoplast at a Glance



#### Business Mix (FY25 Total Revenue: Rs. 5,462 Cr.) (Rs. 3,987 Cr.) (Rs. 1,475 Cr.) **73%** 27% **Established Products Value-Added Products Industrial Packaging -Industrial Packaging 62%** 13% **Intermediate Bulk Container** (Rs. 3,398 Cr.) (IBC) (Rs. 698 Cr.) Polymer Drums, Jerry Cans, Pails Infrastructure **Composite Products 7%** (Rs. 377 Cr.) 11% (LPG, CNG & Oxygen) Polyethylene (PE) Pipes, Energy storage (Rs. 622 Cr.) **Technical & Lifestyle MOX Film** 4% 3% (Rs. 212 Cr.) (Techpaulin) Turf & Matting, Disposable Bins, Auto (Rs. 155 Cr.) **Products**



- Strong presence in Asia & MENA regions
- 14+ recognized brands with over 900 institutional customers globally
- Well established in-house R&D team of over 30 people combined experience of 450+ years

## ...with over three decades of leadership position



Pre IPO (prior to 2007)

Post IPO (from 2007)

#### 1992 - 2000

- Incorporated Pvt. Ltd. Co.Production facilities in
- Production facilities in western region



 Launched Lifestyle products



 Expanded in North and South India

#### 2001 - 2006

 Launched Automotive related Products



- Production facilities in East India
- Ventured in Thailand
- Acquisition of TPL Plastech Ltd. formerly known as Tainwala Polycontainers Ltd.

#### 2007 - 2010

- Got listed on NSE & BSE
- Entered into battery business by way of acquisition of NED Energy Ltd.
- JV with Mauser for manufacturing steel drums
- Green field manufacturing set up in Sharjah (UAE)
- Additions in products base such as Plastic Fuel Tanks, IBC and Disposal Bins







#### 2011 - 2020

- Green field manufacturing set up overseas - Bahrain, Indonesia, Vietnam, Egypt, Malaysia and USA
- Acquisition in Industrial Packaging Segment – Thailand, Taiwan and Saudi Arabia
- Started HDPE and Cable
   Ducts pipe manufacturing
- Acquisition of company for technology of Composite Cylinders, consolidation with existing operations and Launch of LPG cylinders
- Started MOX films business



#### 2020 onwards

- Expanded in USA with 3rd
   Greenfield unit
- 1<sup>st</sup> and only company in India to receive PESO approval for manufacturing of Type-IV CNG cylinders for Cascade and on-board applications.



- Expanded composite cylinder portfolio with launch of Type-III Cylinders for breathing air and medical oxygen.
- 1<sup>st</sup> company in India to receive PESO approval for manufacturing of High-Pressure Type-IV Composite Cylinders for Hydrogen.



### LEADING THROUGH INNOVATION AND TECHNOLOGY

### **Leading Global Industrial packaging company**

First to launch Type-IV Composite Cylinder for LPG, CNG (CNG cascade and on-board application), and Hydrogen in India. **2nd Largest** Composite Cylinder manufacturer worldwide.



**Dominant market position** with over 55% market share in domestic Industrial packaging. **World's** largest manufacturer of large size plastic drums

2<sup>nd</sup> largest MOX film manufacturer in India







Market leader in 9 out of 11 countries it operates in





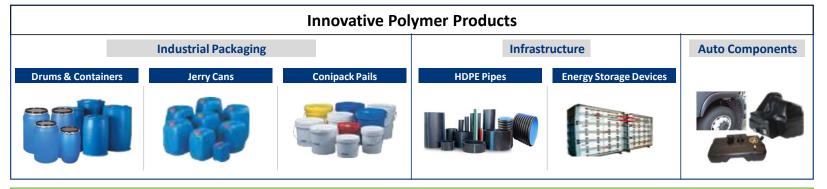
Major Player in manufacturing of HDPE pipes in India

**First** to launch Intermediate Bulk Container (IBC) in India and **3rd Largest** IBC manufacturer worldwide.

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# ...with diversified product portfolio







- 1st to launch PE drums to replace steel
- 1st to launch Tubular Gel Batteries
- 1st to launch Anti-Spray Rain Flaps
- 1st Plastic Fuel tanks in CVs
- 1st to launch IBC
- 1<sup>st</sup> to launch Composite Gas cylinders
  - 1st to receive approval for Composite cylinders for Hydrogen

### **Value Added Products**









### **Hi-Tech Products**



**Composite Air Tank** 



**Hydraulic Oil Tank** 



and more...

# ...with wide geographical presence



### Manufacturing Presence in 11 Countries to meet local demand | 20 Manufacturing locations in India





WE are where OUR CUSTOMERS are.... Focus on high growth manufacturing geographies

## ...with global marquee clients



































































































# ...with efforts towards sustainable development

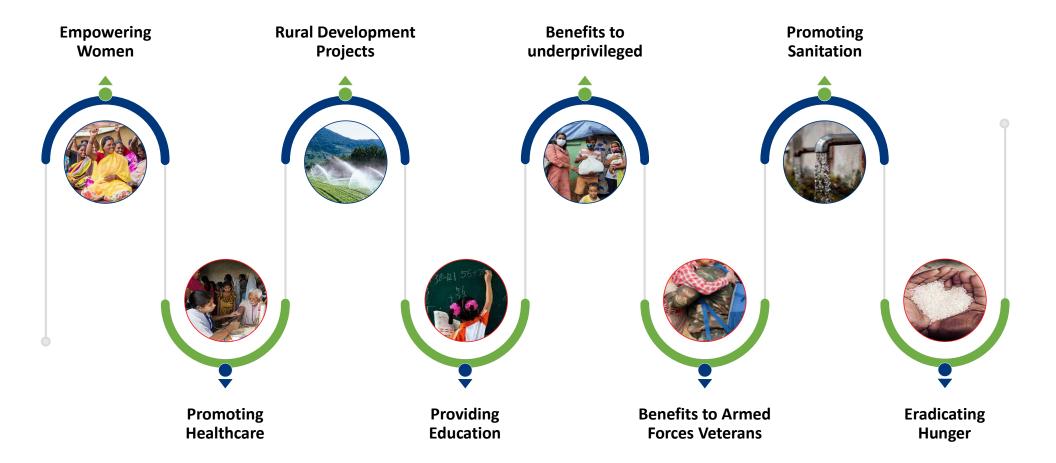






# ...with contribution for better society and a better tomorrow







Appendix



# Consolidated Income Statement



| Particulars (₹ Mn)           | Q4FY25 | Q4FY24 | Y-o-Y | FY25   | FY24   | Y-o-Y |
|------------------------------|--------|--------|-------|--------|--------|-------|
| Total Income                 | 14,708 | 14,053 | 5%    | 54,623 | 50,066 | 9%    |
| Total Expenses               | 12,551 | 12,082 |       | 46,721 | 43,016 |       |
| EBITDA                       | 2,157  | 1,971  | 9%    | 7.902  | 7,050  | 12%   |
| EBITDA Margin (%)            | 14.7%  | 14.0%  |       | 14.5%  | 14.1%  |       |
| Finance Cost (Net)           | 220    | 246    |       | 915    | 1,014  |       |
| Depreciation                 | 440    | 395    |       | 1,697  | 1,726  |       |
| PBT                          | 1,497  | 1,330  | 13%   | 5,290  | 4,310  | 23%   |
| Tax                          | 379    | 387    |       | 1,346  | 1,151  |       |
| PAT before Minority Interest | 1,118  | 943    |       | 3,944  | 3,159  |       |
| Minority Interest            | 23     | 19     |       | 65     | 54     |       |
| PAT after Minority Interest  | 1,095  | 924    | 19%   | 3,879  | 3,105  | 25%   |
| PAT Margins (%)              | 7.4%   | 6.6%   |       | 7.1%   | 6.2%   |       |
| EPS (₹)                      | 4.83   | 4.08   |       | 17.1   | 13.71  |       |

# Product Segment Wise Value and Volume Numbers



|   |        | Value  |               |      | Volum     | е         |               |
|---|--------|--------|---------------|------|-----------|-----------|---------------|
| Particulars   | FY25   | FY24   | YoY<br>Growth | Unit | FY25      | FY24      | YoY<br>Growth |
|   | (₹ Mn) | (₹ Mn) | %             |      |           |           | %             |
| TURNOVER  |        |        |               |      |           |           |               |
| Established Products  |        |        |               |      |           |           |               |
| Packaging (Excl. IBC Business ), Lifestyle , Auto , Batteries Business etc. | 37,036 | 34,734 | 6.6%          | M.T. | 326,203   | 291,203   | 12.0%         |
| PE Pipes  | 2,831  | 2,514  | 12.6%         | M.T. | 26,373    | 22,422    | 17.6%         |
| Sub - Total   | 39,867 | 37,248 | 7.0%          |      | 352,576   | 313,625   | 12.4%         |
|   |        |        |               |      |           |           |               |
| VALUE ADDED PRODUCTS  |        |        |               |      |           |           |               |
| IBC (Including Inner Containers)  | 6,976  | 6,226  | 12.0%         | Nos. | 931,128   | 801,128   | 16.2%         |
| Composite Products  |        |        |               |      |           |           |               |
| - LPG Cylinders   | 2,262  | 2,101  | 7.6%          | Nos. | 1,132,975 | 1,063,475 | 6.5%          |
| - CNG Cascades  | 3,954  | 3,081  | 28.3%         | Nos. | 505       | 394       | 28.2%         |
| MOX Film  | 1,564  | 1,410  | 10.9%         | M.T. | 6,614     | 5,894     | 12.2%         |
| Sub - Total   | 14,756 | 12,818 | 15.1%         |      |           |           | 16.7%         |
|   |        |        |               |      |           |           |               |
| Total   | 54,623 | 50,066 | 9.1%          |      |           |           | 13.3%         |

# **Consolidated Balance Sheet**



| Particulars (₹ Mn)             | FY25   | FY24   |
|--------------------------------|--------|--------|
| Equity & Liabilities           | 1123   | 1124   |
| Shareholder's Funds            |        |        |
| Share Capital                  | 227    | 227    |
| Other Equity                   | 28,694 | 25,301 |
| Total Shareholder's Fund       | 28,921 | 25,528 |
| Minority Interest              | 700    | 635    |
| Non-Current Liabilities        | 700    | 033    |
| Long-Term Borrowings           | 1,471  | 1,654  |
| Lease Liabilities              | 745    | 739    |
| Deferred Tax Liabilities (Net) | 1,331  | 1,127  |
| Total Non-Current Liabilities  | 3,547  | 3,520  |
| Current Liabilities            |        |        |
| Short-Term Borrowings          | 4,994  | 5,792  |
| Trade Payables                 | 4,511  | 4,439  |
| Other Financial Liabilities    | 116    | 115    |
| Other Current Liabilities      | 476    | 457    |
| Short-Term Provisions          | 182    | 167    |
| Current Tax Liabilities        | 540    | 487    |
| Total Current Liabilities      | 10,819 | 11,457 |
| TOTAL - EQUITY AND LIABILITIES | 43,988 | 41,140 |

| Particulars (₹ Mn)                                 | FY25   | FY24   |
|--|--------|--------|
| ASSETS   |        |        |
| Non-Current Assets                                 |        |        |
| Fixed Assets                                       |        |        |
| Property, Plant & Equipment                        | 12,825 | 12,866 |
| Capital Work-in-Progress                           | 794    | 412    |
| Right-to-Use Assets                                | 900    | 815    |
| Intangible Assets                                  | 2      | 2      |
| Others Financial Assets/Long Term Loans & Advances | 468    | 400    |
| Total Non-Current Assets                           | 14,989 | 14,495 |
| Current Assets                                     |        |        |
| Inventories  | 11,483 | 10,503 |
| Trade Receivables                                  | 11,623 | 10,821 |
| Cash and Cash Equivalents & Bank Balance           | 1,779  | 1,535  |
| Other Current Assets                               | 3,598  | 2,883  |
| Total Current Assets                               | 28,483 | 25,742 |
| Assets Classified As Held For Sale*                | 516    | 903    |
| TOTAL - ASSETS                                     | 43,988 | 41,140 |

<sup>\*</sup>In accordance with Ind AS 105 for Non-current Assets Held for Sale and Discontinued Operations, the management has identified a classified certain assets as held for sale

# **Consolidated Cashflow**



| Particulars (₹ Mn)                                 | FY25    | FY24    |
|--|---------|---------|
| Net cash flow from operating activities            | 4,305   | 4,062   |
| Profit before tax & extraordinary items            | 5,290   | 4,310   |
| Depreciation                                       | 1,697   | 1,726   |
| Interest   | 915     | 1,014   |
| Others   | 62      | (83)    |
| Working Capital Changes                            | (2,450) | (1,984) |
| Tax Payment  | (1,209) | (920)   |
| Net cash used in Investing Activities              | (1,466) | (1,870) |
| Purchase of fixed assets                           | (1,958) | (1,808) |
| Others   | 492     | (62)    |
| Net cash used in financing activities              | (2,487) | (1,973) |
| Net proceeds from borrowings                       | (981)   | (656)   |
| Increase in Share Capital Including Premium        | -       | 97      |
| Repayment of lease liability                       | (121)   | (105)   |
| Dividend paid & tax on dividend                    | (470)   | (295)   |
| Interest paid                                      | (915)   | (1,014) |
| Net increase/(decrease) in cash & cash equivalents | 352     | 219     |
| Cash & cash equivalents as at (opening balance)    | 912     | 693     |
| Cash & cash equivalents as at (closing balance)    | 1,264   | 912     |

# Way Forward





### **IBCs growing faster**

Time Technoplast is the largest and major player in most countries it operates in



Polymer and Composite products to gain share from metals



Recycling efforts to encourage sustainability



Chemical production shifting from China to other Asian countries



Market Potential



### Industrial Packaging Industry – Market & Development



#### Market

 The global market for industrial packaging is estimated to reach \$123.2 Bn by 2032, at a CAGR of over 5.9% owing to increasing trends in end-use industries such as automotive, food & beverages, chemical, construction and oil & lubricant.

#### **Drivers**

- Shift from metal to polymer packaging due to technical and operational advantages and lower costs.
- A clear trend towards IBC is visible, which is correlated with a growing demand for reconditioning solutions mainly in developed regions.
- Given the presence of strong domestic demand for specialty chemicals, low cost
  of production and availability of skilled labour, large foreign players are
  increasingly looking at India as an alternative investment destination due to
  implementation of strict environmental norms in China.

#### **Emerging Packaging Scenario**

- Multinational companies looking east for lower cost of production.
- Bringing in Good Manufacturing practices and improved handling systems.
- Improvement in transportation and handling facilities.
- Bulk transportation reducing logistic and shipping costs

| Packaging Product | Asia (Mn Units) |              |        | Global (Mn Units) |        |        |
|-------------------|-----------------|--------------|--------|-------------------|--------|--------|
| (Market Size)     | India           | Rest of Asia | Total  | Asia              | RoW    | Total  |
| Steel Drum        | 11              | 131          | 142    | 142               | 127    | 269    |
|                   | (41%)           | (87%)        | (80%)  | (80%)             | (81%)  | (81%)  |
| Polymer Drums     | 16              | 19           | 35     | 35                | 30     | 65     |
|                   | (59%)           | (13%)        | (20%)  | (20%)             | (19%)  | (19%)  |
| Total             | 27              | 150          | 177    | 177               | 157    | 334    |
|                   | (100%)          | (100%)       | (100%) | (100%)            | (100%) | (100%) |
| IBCs              | 1               | 2.5          | 3.5    | 3.5               | 15.0   | 18.5   |
|                   | (28.5%)         | (71.5%)      | (100%) | (19%)             | (81%)  | (100%) |

#### **Time Tech Customer Segment-Industrial Packaging**

| Segment                | %<br>Business | Expected Growth<br>in FY25 |
|------------------------|---------------|----------------------------|
| Speciality Chemicals   | 31%           | 11% - 13%                  |
| FMCG                   | 29%           | 11% - 13%                  |
| Construction Chemicals | 13%           | 6% - 8%                    |
| Paints & Inks          | 12%           | 6% - 8%                    |
| Pharmaceuticals        | 6%            | 8% - 10%                   |
| Lube Oils & Additives  | 4%            | 6% - 8%                    |
| Others                 | 5%            | 5% - 7%                    |

## Focus on Composites





# We are at inflection point Shifting from Tech based products to High-Tech products with focus on Composites



• Composite is a material of future replacing metals in high performance applications



Tectonic shift

- Harnessing new growth opportunities in existing business
- Launching new products with huge business potential
- Aspire to be largest Composite product company in the country
- New product launches will help improve margins and reduce working capital
- We draw strength from the launch of LPG Composite Cylinders and maintaining market leadership in 10 years

# CNG Cylinder: Overall Market Potential



### Huge revenue potential given India's low penetration of CNG fuel stations and CNG vehicles

|                                   | Total Estimated<br>Business (Rs. Cr.) | Business in<br>No. of Years | Estimated Market<br>Per Year (Rs. Cr.) | Conversion % | Total Estimated<br>Business (Type-<br>IV) per year (Rs.<br>Cr.) |
|-----------------------------------|---------------------------------------|-----------------------------|--|--------------|---|
| CNG Cascades                      | 11,453                                | 8                           | 1,432                                  | 50%          | 716   |
| MRUs                              | 1,320                                 | 4                           | 330                                    | 50%          | 165   |
| Compressed Bio Gas                | 6,000                                 | 3                           | 2,000                                  | 20%          | 400   |
| Gas Generators for Telecom Towers | 4,800                                 | 4                           | 1,200                                  | 20%          | 240   |
| CNG for Intracity Buses           | 5,304                                 | 4                           | 1,326                                  | 50%          | 663   |
| Total Estimated value of Business | 28,877                                |                             | 6,288                                  | <b>→</b>     | ~2,200  |

Focus on buses; Commercial vehicles and passenger cars, estimated to have equal or more potential Business from commercial vehicles and passenger cars not factored

### Value Added Products Recent Developments



### Type-III Composite Cylinder for Breathing Air / Medical OXYGEN

- Successfully developed Fully Wrapped Carbon Fibre Reinforced (Type-III) Composite Cylinder for Breathing Air/ Medical Oxygen; 1<sup>st</sup> locally manufactured cylinder to get approval from PESO in India.
- · Application as Self-Contained Breathing Apparatus (SCBA) by
  - o Fire Fighters,
  - Divers (SCUBA)
  - Mountain climbers at high altitudes

- Hospitals
- o Portable home oxygen bottles
- Emergency use in ambulances

### Numerous advantages over Type-I metal cylinders



**Explosion Proof** 



60% lighter in weight than Type-I metal cylinders



No Rusting and No Corrosion



Long service life



Type-III Composite Cylinders form a part of High-Tech Composite Products and are classified under Value-added products.

# Hydrogen Type III Composite Cylinder for Drone Applications





Hydrogen Type III Composite Cylinder

# Fly Longer, Higher & Faster

~50% Lighter Than Battery variant\*

Times More Flying Hours\*
In single fueling

5 minute
Refueling time\* Vs 3 hour charging time for battery variant

5000 + hours for Fuel cell system
500-1000 charge cycles for battery\* variants

Approved by PESO in November 2024 for Type-III cylinder for the FIRST TIME IN INDIA.

# Composite – Type III Hydrogen Cylinder for Drone Application



| Drone Application – Advantages of Hydrogen V/s Lithium-Ion Batteries  |  |  |  |  |
|---|--|--|--|--|
| Longer Flight Duration  Hydrogen fuel cells can provide a higher energy density compared to lithium-ion batteries, allowing drones to fly for longer periods without recharging/refuelling. | Lighter Weight for Energy Storage Hydrogen systems generally offer better energy-to-weight ratios, which can be crucial for drones where weight significantly impacts performance. |  |  |  |
| Faster Refuelling Refuelling a hydrogen cylinder takes a few minutes, whereas recharging lithium-ion batteries may take hours.  | Higher Altitude Performance Hydrogen-powered drones perform better at higher altitudes due to less dependency on air density for cooling compared to battery systems.              |  |  |  |
| Fco-Friendly  |  |  |  |  |

#### **Eco-Friendly**

Hydrogen fuel cells produce water as a byproduct, offering a more environmentally friendly solution compared to lithium-ion batteries, which may involve rare earth materials and hazardous chemicals.

| Key Takeaways   |  |  |  |  |
|---|--|--|--|--|
| Long Flight Missions  Hydrogen variants are ideal for long-duration missions, such as surveying or mapping. | Cost Considerations Initial costs for hydrogen systems can be higher, but operational costs may decrease over time due to longer life cycles and reduced refuelling times. |  |  |  |
| Weight Efficiency  Hydrogen systems reduce the drone's weight, improving flight efficiency.                 | Environmental Advantage  Hydrogen systems are more sustainable in the long term.   |  |  |  |

### eSTART with SELENIUM: E-rickshaw Battery





# More distance, less weight and cost efficient

~1.6 Mn E-Rickshaws In India
\*As of 31.03.2025

4 Batteries in each E-Rickshaw \*Each Battery costs ~10K INR

~6,400 **Cr** Market Size \*As of 31.03.2025

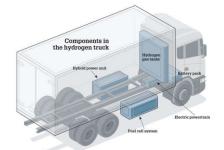
**0.4** Mn New E-Rickshaws are added every year in India

This is a product of our subsidiary company POWER BUILD BATTERIES PRIVATE LIMITED.

# **Upcoming Cutting-Edge Products**



# Hydrogen Cylinder for Fuel Cells



- Type-IV Carbon wrapped cylinders
- Light weight (90% weight reduction) - provides better fuel economy and better payload
- Reliable and safe
- Applications Hydrogen Cars, power generation (Towers)

### **Composite Fire Extinguisher**



- Made with HDPE inner liner
- Light Weight, Carbon Neutral and 100% recyclable
- Higher Strength with winding
- Maintenance Free & Corrosion Free
- Long shelf life

### **E-Rickshaw Battery**



- Made with Lead-Selenium Alloy
- High Cycle Life Provides up to 450 cycles
- Extended Battery Life –
   Reduced water loss
- Enhanced Efficiency & Cost Savings – Delivers extra mileage

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# Shareholding Pattern



| Shareholders   | As of 31 <sup>st</sup> Mar 2025 | As of 31 <sup>st</sup> Dec 2024 |
|--|---------------------------------|---------------------------------|
| Promoters  | 51.62%                          | 51.56%                          |
| Domestic Institutional Investors                             | 12.99%                          | 13.20%                          |
| - Tata Mutual Fund - Tata Small Cap Fund                     |                                 |                                 |
| - HDFC Trustee Company Ltd. A/c HDFC Balanced Advantage Fund |                                 |                                 |
| - HSBC Small Cap Fund  |                                 |                                 |
| Foreign Institutional Investors                              | 8.07%                           | 7.65%                           |
| - Foreign Portfolio Investors Category I & II                |                                 |                                 |
| Public   | 27.32%                          | 27.60%                          |





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**Thank You**