NELCAST
LIMITED

2nd August 2018

BSE Limited
Listing Operations
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Maharashtra, India
BSE Script Code: 532864

National Stock Exchange of India Limited
Listing Department,
Exchange Plaza,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400 051
Maharashtra, India
NSE Script Code: NELCAST

Dear Madam / Sir

Sub: Disclosure pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Pursuant to Regulation 30 read with Schedule III of the SEBI Listing Regulations, please find enclosed copy of the presentation to be made to the analyst/ institutional investors.

We request you to take the above on record.

Thanking you,

Yours faithfully,
For **NELCAST Ltd**

(S.K.SIVAKUMAR)
Company Secretary

NELCAST LIMITED

Q1FY19 Update

August 2018

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This presentation contains certain supplemental measures of performance and liquidity that are not required by or presented in accordance with Indian GAAP, and should not be considered as an alternative to profit, operating revenue or any other performance measures derived in accordance with Indian GAAP or an alternative to cash flow from operations as a measure of liquidity of the Company.

By accessing this presentation, you accept this disclaimer and any claims arising out of the use of the information from this presentation shall be governed by the laws of India and only the courts in Gudur, and no other courts, shall have jurisdiction over the same.

In this presentation, the financial information of the Company for Fiscals 2018 and 2017 are derived from the Company's audited financial statements prepared in accordance with Ind AS ("**Ind AS Financial Information**"), and the financial information of the Company for Fiscal 2016 is derived from the Company's audited financial statements prepared in accordance with Indian GAAP ("**IGAAP Financial Information**"). The Ind AS Financial Information may not be comparable with the historical IGAAP Financial Information, included in this presentation.

Company Overview

- Established in 1982, Nelcast engages in manufacturing and sales of Ductile Iron and Grey Iron castings
- Caters to clients in Commercial Vehicle, Tractor, Off-highway and Railway industries
- Key Products in the portfolio includes Rear Differential Carriers, Forward Differential Carriers, Brackets, Wheel Hubs, Centre Housings, Axle Housings, Hydraulic Lift Covers, Base plates and Brake Discs.
- Owns two (2) manufacturing plants at Ponneri, TN and Gudur, AP; Well connected by roads to Ports and Airports
- Experienced and qualified promoters including Mr. P Deepak (Master and Bachelor of Science from Northwestern University, MBA from Kellogg School of Management, Northwestern University)
- Strong credit rating: ICRA A+/ A1+ on Long-term/Short-term Fund-based Limits

Industries Served

Tractor Components

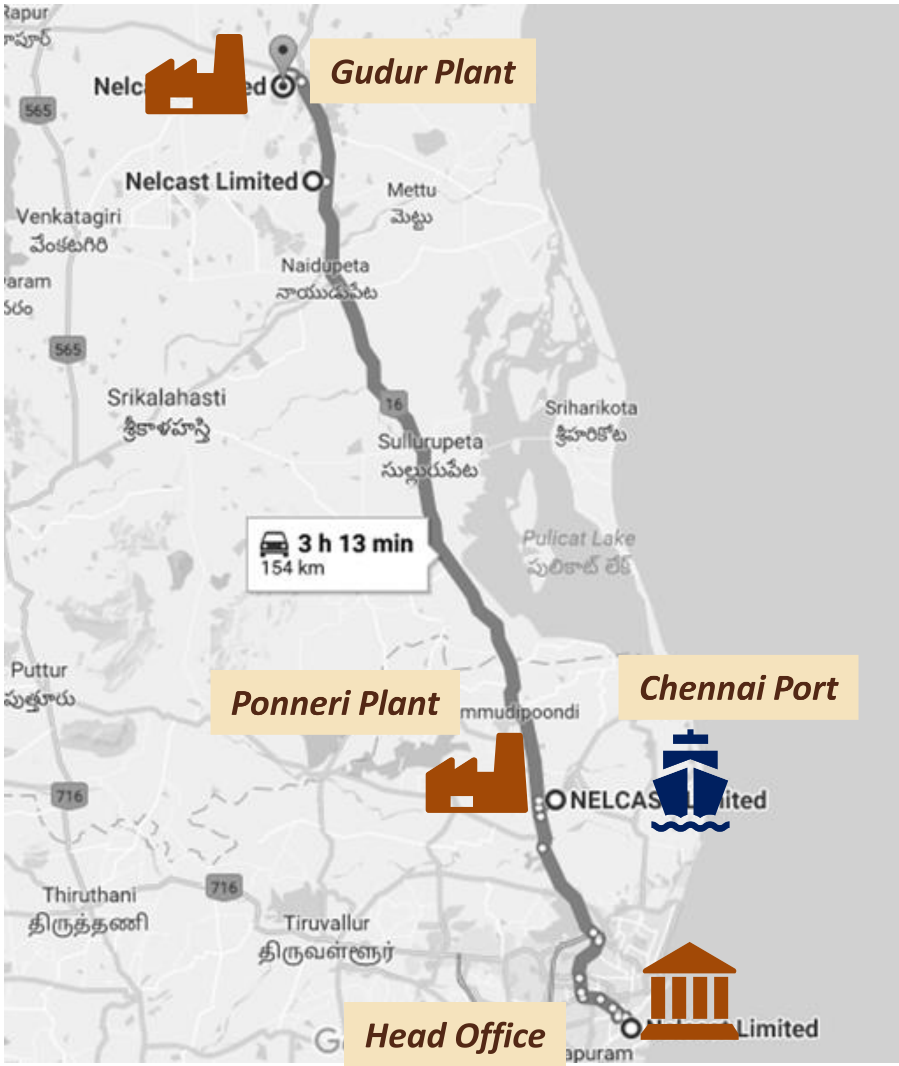
Commercial Vehicle Components

Off Highway Equipment

Railways

Select Product Portfolio

Manufacturing Facilities



*map not to scale

Manufacturing Facilities:

- Gudur, AP; Ponneri, TN with machining capabilities

Product Range:

- Ductile Iron Castings
- Grey Iron Castings

- Employees: 1,050#

- Manufacturing of Iron Castings

Research and Development:

- Gudur unit is recognised by Department of Scientific & Industrial Research, Government of India for its in-house R&D unit

 # As on 31 March 2018

Diverse Product Portfolio

Diverse Product Portfolio…

Tractor Components

Hydraulic Lift Cover

Axle Housing

Four-Wheel Drive Front Axle Housing

Transmission Clutch Housing

Centre/Differential Housing

Front Engine Support

Commercial Vehicle Axle Components

Rear Differential Carrier

Forward Differential Carrier

Differential Case (Flanged Half)

Differential Case (Plain Half)

Wheel Hub

Bearing Cap

Brake Drum

Brake Disc Rotor

Diverse Product Portfolio…

Commercial Vehicle Chassis Components

Bogie Suspension Bracket

Conventional Suspension/Engine/Steering/Cab Mounting Bracket

Powertrain Components

Gearbox Housing

Flywheel Housing

Exhaust Manifold

Diverse Product Portfolio…

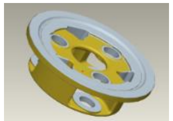
Off-Highway/Army Vehicles

Transmission Case

Converter Housing

Axle Housing

Planetary Carrier



Differential Case

Steering Systems

Housing for Manual & Power Steering

Railways

Base Plates for Ballastless Track Systems

Brake Discs

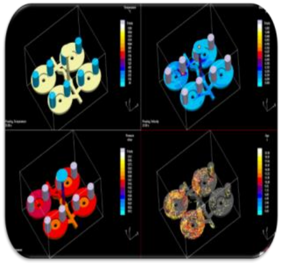
Gudur Plant

Manufacturing Capabilities

Ponneri Plant

Technology Capabilities – Design, Tooling, Moulding, Melting and Inspection

Tool Optimization



MAGMAsoft for Metal flow simulation

Tool Design & Manufacturing

8 Vertical Machining Centers are available for tool making

Melting Facilities

Dual-Trak Medium Frequency Induction Furnaces

Chemical Analysis

Optical Emission Spectrometers from Switzerland

Moulding Sand Preparation

Automated Sand Preparation Systems

Mixers & Coolers from Kuenkel-Wagner, DISA & Simpson

Moulding Facilities

Kuenkel-Wagner High Pressure Moulding Line & ABP Presspour, Ponneri Plant

DISA Flex 70HS & DISA Flex 90 High Pressure Moulding Lines & Inductotherm Visipour Tundish, Gudur Plant

Certified for Standards in Manufacturing Process

Quality Certification – IATF 16949


CERTIFICATE

NELCAST LIMITED

IATF 16949:2016


CERTIFICATE

NELCAST LIMITED

IATF 16949:2016

EOHS Certification – BS OSHAS 18001


CERTIFICATE

NELCAST LIMITED

ISO 9001 : 2015


CERTIFICATE

NELCAST LIMITED

ISO 9001 : 2015

Quality Certification – ISO 9001


CERTIFICATE

NELCAST LTD.

BS OHSAS 18001 : 2007


CERTIFICATE

NELCAST LTD.

BS OHSAS 18001 : 2007

EOHS Certification – ISO 14001


CERTIFICATE

NELCAST LTD.

ISO 14001 : 2015


CERTIFICATE

NELCAST LTD.

ISO 14001 : 2015

Certified for Standards in Manufacturing Process

Energy Management System – ISO 50001

CERTIFICATE

This is to certify that

NELCAST LIMITED
9 & 34, INDUSTRIAL ESTATE
GUDUR - 524 101
ANDHRA PRADESH
INDIA

has implemented and maintains an **Energy Management System**

Scope:
The Energy Activities and supporting processes associated with the Manufacture of Raw and Machined Ductile Iron castings for Industrial, Automotive and Railway applications

Through an audit, documented in a report, it was verified that the management system fulfils the requirements of the following standard:

ISO 50001 : 2011

Certificate registration no.	20002109 EMSt
Valid from	2016-10-04
Valid until	2019-10-03
Date of certification	2016-10-04

DQS GmbH

Frank Graichen
Managing Director

Accredited Body: DQS GmbH, August-Schanz-Straße 21, 60433 Frankfurt am Main, Germany
Administrative Office: DQS Holding GmbH, Konrad-Adenauer-Allee 8-10, 61118 Bad Vilbel, Germany

CERTIFICATE

This is to certify that

NELCAST LIMITED
MADHAVARAM VILLAGE, AMUR POST
TIRUVALLUR DISTRICT
PONNERI - 601 204
TAMIL NADU
INDIA

has implemented and maintains an **Energy Management System**

Scope:
The Energy activities and supporting processes associated with the manufacture of Raw and Machined Grey and Ductile Iron castings for Industrial, Automotive and Railway applications.

Through an audit, documented in a report, it was verified that the management system fulfils the requirements of the following standard:

ISO 50001 : 2011

Certificate registration no.	20002110 EMSt
Valid from	2016-10-20
Valid until	2019-10-19
Date of certification	2016-10-20

DQS GmbH

Frank Graichen
Managing Director

Accredited Body: DQS GmbH, August-Schanz-Straße 21, 60433 Frankfurt am Main, Germany
Administrative Office: DQS Holding GmbH, Konrad-Adenauer-Allee 8-10, 61118 Bad Vilbel, Germany

Q1FY19 Performance

Key Financials

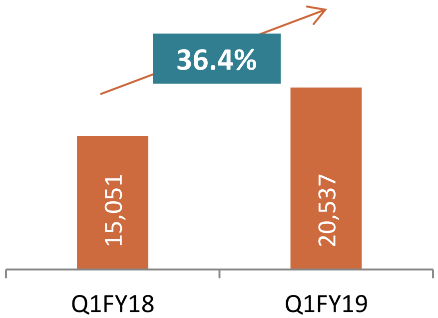
INR Lakhs	Q1FY19	Q1FY18	Q4FY18
Revenue from Operations@	20,537	15,051	21,292
EBITDA*	2,121	1,524	1,881
EBITDA Margin%	*10.3%*	*10.1%*	*8.8%*
EBIT#	2,037	1,437	1,827
PBT^	1,636	1,057	1,430
Profit for the Period	1,130	768	981

@ Considered Revenue from operations excluding Excise Duty
** EBITDA = PBT + Depreciation + Finance Cost - Other Income*
 # EBIT = PBT + Depreciation - Other Income
^PBT = PBT - Other Income

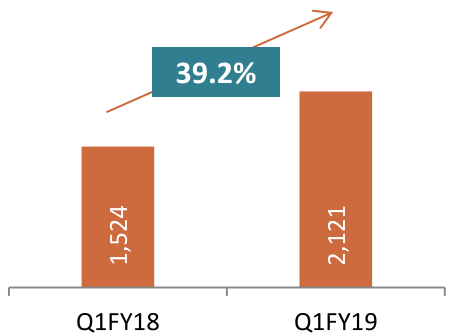
Financial Performance

Q1FY18 & Q1 FY19 (INR Lakhs)

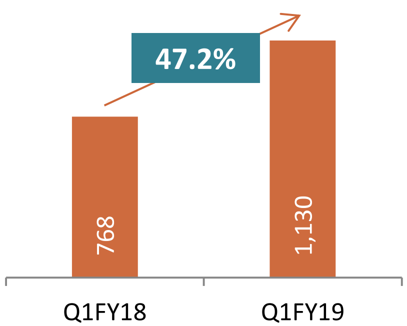
Revenue from operations (Excl. Excise Duty)



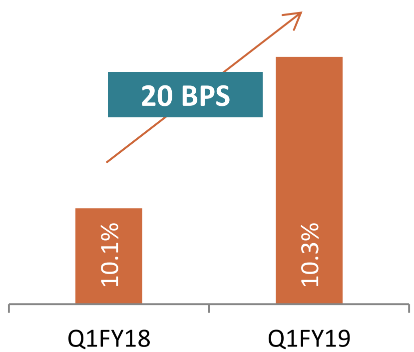
EBITDA (Excl. Other Income)



Profit for the Period

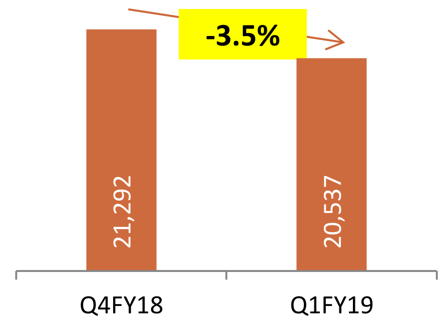


EBITDA Margin%

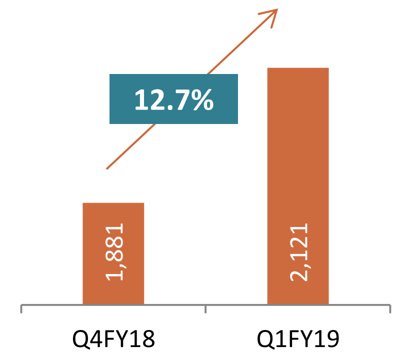


Q4FY18 & Q1 FY19 (INR Lakhs)

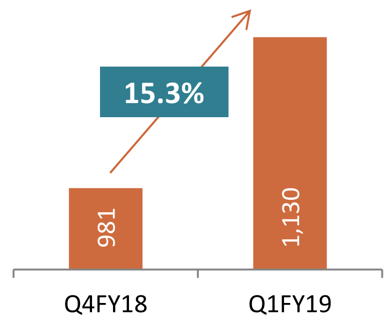
Revenue from operations (Excl. Excise Duty)



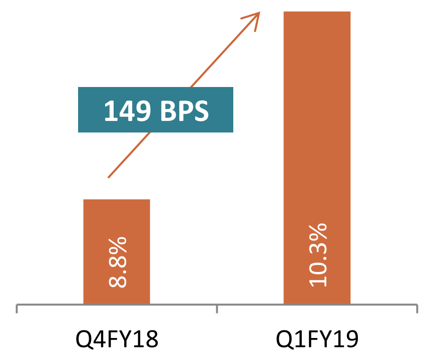
EBITDA (Excl. Other Income)



Profit for the Period



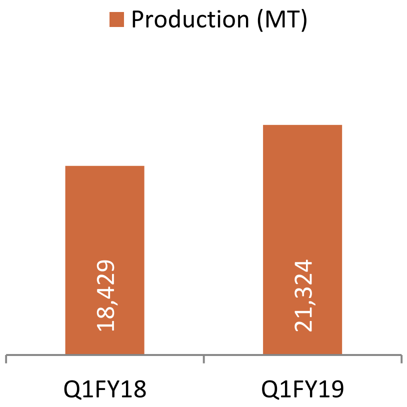
EBITDA Margin%

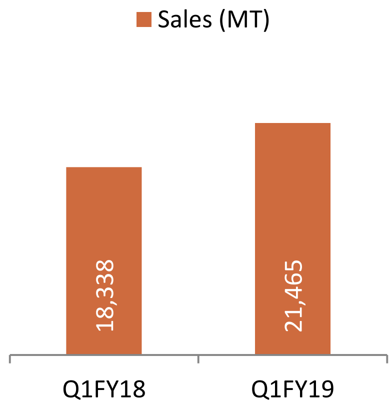


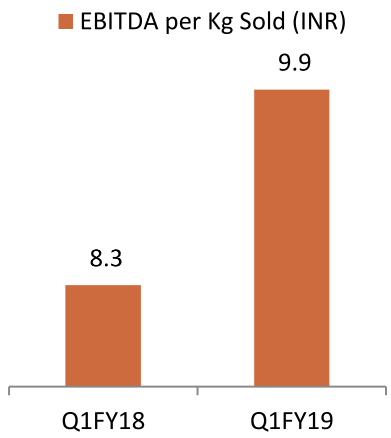
EBITDA = Profit Before Tax + Depreciation + Finance Cost - Other Income

Operational Performance

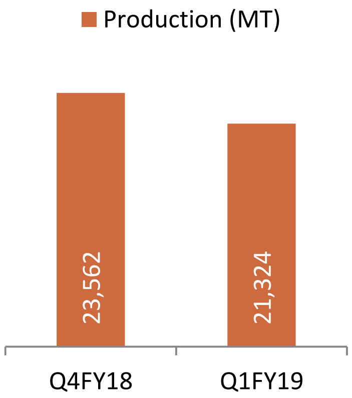
Q1FY18 & Q1 FY19 (INR Lakhs)

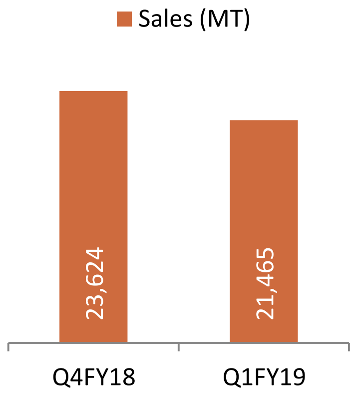


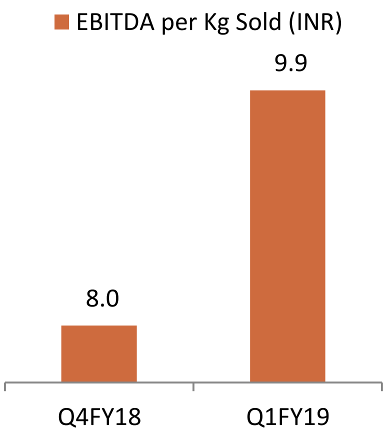




Q4FY18 & Q1 FY19 (INR Lakhs)







EBITDA = Profit Before Tax + Depreciation + Finance Cost - Other Income

Growth Strategy

Our Strategy

1. Increase business from existing clients by building deeper relationships
2. Diversifying to new geographies – Exports
3. Expanding product range by offering light castings for passenger car segment, heavy castings for Off-Highway segment and castings made of new materials like ADI & High Strength Ductile Iron
4. Capacity expansion, technology upgradation, improving operational efficiency and productivity
5. Increasing share in value added machined components and assemblies

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Thank You