



Microstructures | Megastructures | Infrastructure Housing Development and Infrastructure Ltd.





Company Overview



- HDIL Group
 - HDIL listed on BSE/NSE in July 2007
 - Over Three Decades of expertise in the Real Estate Business
 - Developed over 100 million sq. ft. area
- Company Profile
 - A major player in Mumbai Realty with 90% land Reserves in the Mumbai Metropolitan Region (MMR)
 - Total Land Reserves (including TDR) of *227.36 million sq. ft. (saleable area) as on 31st March, 2013
- Market Leader in Residential and SRA projects in the Mumbai Metropolitan Region (MMR)
 - Currently executing the largest SRA project for rehabilitation of approx. 85,000 slum dwellers under expansion & modernization of Chhatrapati Shivaji International Airport, Mumbai
 - Approx. 33,000 housing units under construction for MIAL Slum Rehabilitation Project
 - Currently approx 104 million sq. ft. sale area of projects under construction
 - 23 ongoing projects with a combination of Residential, Commercial & SRA
 - Residential Portfolio of approx. 54 million sq.ft
 - More than 14 million sq. ft. of Residential apartments sold







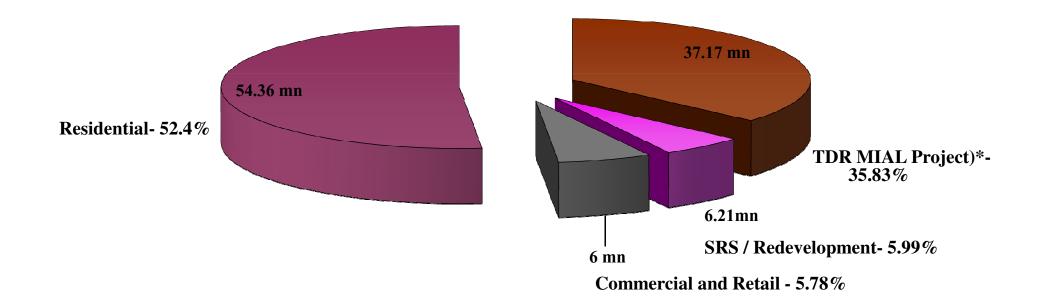
Strong track record of performance, consistent growth and profitability

Diversified Project Mix



Ongoing Projects (Saleable Area)

Segment wise Project Breakup



^{*} Includes proposed TDR for Phase II &III.

Ongoing Projects-Residential



Residential Projects as on 3	1 st March 13				
Project	Location	Saleable Area (in sf)			
Premier Residency- Phase I	Kurla	1,000,000			
Metropolis	Andheri	700,000			
Harmony	Oshiwara	43,858			
Galaxy	Kurla	475,000			
Majestic	Bhandup	1,300,000			
Residency Park - Phase I	Virar	1,250,000			
Residency Park - Phase II	Virar	600,000			
Meadows Phase I	Goregaon	1,000,000			
Premier Exotica - Phase I	Kurla	700,000			
Premier Exotica - Phase II	Kurla	800,000			
Whispering Towers- Phase I	Mulund	800,000			
Paradise City (Phase I and II)	Palghar	5,000,000			
Whispering Towers- Phase II	Mulund	800,000			
Mega Township Virar II (Kopari)	Virar	15,882,810			
Total		30,351,668			
Total Residential Portfolio of Approx. 54.36 mn sq.ft					

Forthcoming Projects-Residential



Project	Location	Saleable Area (in sf) Status
The Era, Ekta Nagar	Kandivali (W)	1,500,000 Sales launched in April' 13
Project Grande	Bandra (W)	FSI Sales/Sales to be 100,000 launched
Ghatkopar	Ghatkopar (E)	FSI Sales/Sales to be 509,457 launched
Premier Exotica Phase III	Kurla (W)	FSI Sales/Sales to be 600,000 launched
Meadows- Phase II	Corognon (W)	MHADA Redevelopment in progress, sales to be 1,602,290 launched
Meddows- Pridse II	Goregaon (W)	FSI Sales/Sales to be
Kannamwar Nagar Project	Vikhroli (E)	1,200,000 launched
Kochi	Kochi	Land Aggregation and site 6,299,640 infrastructure in progress
Kharadi	Pune	400,000 Sales to be launched in Q4
Novinon Property (Shahad)	MMR	Site preparation and infrastructure work in 5,000,000 progress
(crianda)	710101	3,000,000 p. 05. 033
Paradise City (Phase III)	Palghar	6,797,089 Sales to be launched
Total		24,008,476

Ongoing Projects- Commercial and Retail



Commercial and Retail Pr	ojects as of	31 st March 13	
Project	Location	Saleable/Lease Area (in sf)	Status
Kurla Premier	Kurla	2,000,000	Converted to Residential
Metropolis	Andheri (W)	200,000	Retail
54 Corporate Park Phase I	Santacruz (W)	250,000	Sales Launched
Kalamsarry-I.T SEZ (Phase I)***	Kochi	2,500,000	Proposal for J.V / P.E under consideration.
Harmony*	Oshiwara	349,456	Nearing Completion - Expected Possession in June'13
HDIL Industrial Park**	Virar	300,000	Nearing Completion - Expected Possession in FY 13 - 14
Whispering Towers	Mulund	400,000	Converted to Residential
Total		5,999,456	

^{*} Pre-leasing commenced

^{**} Sale Model

^{***} Construction Commenced

Ongoing Projects- SRA



Slum Rehabilitation Projects as on 31st March 13

Project	Location	Saleable Area (in sf)
. To ject	Locación	baleable / ii ea (iii 51)
MIAL Slum Rehabilitation Project (TDR)*	Mumbai	37,175,000
Meadows (Phase I and II)	Goregaon	1,800,000
Kannamvar Nagar Project	Vikhroli (E)	450,000
Ekta Nagar	Kandivali	950,000
Bandra (East) SRS Scheme I	Bandra-Kurla Complex	1,882,756
Bandra (East) SRS Scheme II	Bandra-Kurla Complex	159,074
Malad (West)	Malad	117,205
Ghatkopar	Ghatkopar	350,000
Daulat Nagar	Santacruz	500,000
Total		43,384,035

^{*} Includes proposed TDR for Phase III



Key Business Highlights

- HDIL will be launching approximately 3mn sq ft in the coming quarters located at Bandra West,
 Vikhroli, Kurla and Ghatkopar
- Possession of 2200 flats located at Goregaon West Harmony, Virar West Residency Park- Phase I and Kurla West - Premier Residences by June'2013.
- Exceptional Item: The Mumbai International Airport Limited (MIAL) has served a notice of termination on the company for the Mumbai International Airport Limited Slum rehabilitation Project citing unsubstantiated charges and the company has not accepted the said notice. The company has been advised by their legal counsel that said notice of termination is not tenable in the court of law and has initiated legal remedies available to it. The board following its conservative accounting policy has written off unrealised cost (aggregating to Rs.441.98crs), pertaining to the Mumbai International Airport Slum rehabilitation Project as exceptional item in the current period financial result for the quarter ended 31.03.13
- The termination notice served by Mumbai International Airport Limited Slum rehabilitation Project will not impact any ongoing developments of the company at various locations.





Residential Projects- Construction Update





Construction Update - Premier Residencies, Kurla (W)



Nearing Completion - Possession expected by June' 2013









Construction Update - Residency Park, Virar (West)



Nearing Completion - Possession expected by June' 2013









Construction Update - Harmony, Goregaon (West)



Nearing Completion - Possession expected by June' 2013









New Launch - 54 Corporate Park - I, Santacruz (West)





- Launched on 22nd March'13
- Total saleable area 250,000 sq.ft.
- Floor spaces available up to 160,000 sq.ft for commercial and 79,000 sq.ft for retail
- Floor spaces available from 500 to 25000 sq.ft
- Grand Elevation with Glass & Aluco bond façade and Spacious Atrium
- 5 High-speed elevators
- 2 Level Basement Parking & Escalators for Lower Basement, Ground Floor & First Floor
- High-speed data networking cabling provision
- Modern fire fighting facilities with fire alarm system
- Earthquake resistant strong and striking RCC frame structure
- Latest Intercom and Video Security



Financial Overview: Results

Housing Development and Infrastructure Limited <u>Financial Performance/ Ratios</u>



Housing Development and Infrastructure Limited

	Standalone						Consolidated	Consolidated
Particulars	Quarter ended		Growth %	(Quarter ended	Growth %	31/03/2013	31/03/2012
	31/03/13	31/12/12	Growth 70	31/03/13	31/03/12	Growth 70	31/03/2013	31/03/2012
Turnover (Net)	132.76	410.23	-67.64%	132.76	167.35	-20.67%	1,025.23	2,009.05
Other Income	43.68	43.66	0.05%	43.68	41.45	5.38%	39.98	46.77
Total Income	176.44	453.89	-61.13%	176.44	208.8	-15.50%	1,065.21	2,055.82
PBT&E	90.56	190.12	-52.37%	90.56	23.1	292.03%	536.06	846.36
PBT % to income	51.33%	41.89%		51.33%	11.06%		50.32%	41.17%
EBIDTA	114.55	214.96	-46.71%	114.55	41.68	174.83%	712.23	1,006.33
EBIDTA % to income	64.92%	47.36%		64.92%	19.96%		66.86%	48.95%
PAT	-262.28	125.62		-262.28	96.67		73.56	809.81
PAT % to income		27.68%			46.30%		6.91%	39.39%
Net worth	10,181.76	10,444.04	-2 .51%	10,181.76	10,036.60	1.45%	10,382.71	10,309.67
Debt	3,143.33	3,466.94	-9.33%	3,143.33	3,740.83	-15.97%	4,018.83	4,096.36
Debt Equity ratio	0.31	0.33		0.31	0.37		0.39	0.40
EPS -Basic	-6.26	3.00		-6.26	2.51		2.56	19.14
- Diluted	-6.26	3.00		-6.26	2.48		2.56	18.90
Inventories	10,587.92	10,833.49	-2.27%	10,587.92	10,569.14	0.18%	12,042.98	11,671.70

*** Consolidated

Cash as on 31/03/2013: Rs. 197.30 Crores

Net Debt- Rs. 3821.53 Crores Net Debt/Equity- 0.36

Quarterly Highlights- Financials



- 1. Standalone Turnover and Profit is from HDIL Industrial Park Project & Virar FSI sales
- 2. PBT improved to 51.33% as compared to 41.89 % in 3rd quarter
- 3. EBITDA margin stands at 64.93 % to Rs 114.56 Crores, as compared to 47.36% in 3rd quarter
- 4. Standalone Debt is reduced by Rs. 326 Crores and stands at Rs. 3143.33 Crores as on 31st March 2013.
- 5. Standalone Debt reduced by approx 16 %on YoY basis. Standalone Debt on 31st March 2012 3740.83
- 6. Consolidated Net Debt stands at Rs 3821.53 Crores as on 31st March 2013. Consolidated Debt reduced by approx Rs 120 crores as compared to 3rd quarter 2012-13.



Analysis of Standalone & Subsidiary Debt

March 2012	March 2013	Comment
Standalone Debt (Rs. Cr): 3740.80	Standalone Debt (Rs. Cr): 3143.33	Standalone Debt reduced by15.97% yoy.
Subsidiary Debt (Rs. Cr): 355.56	Subsidiary Debt (Rs. Cr): 875.50	Long term debt raised
Subsidiary Name	Loan Amount (Rs. Cr)	Comment
Privilege Power & Infrastructure Pvt. Ltd	519.94	Loan tenure of 8 years with a moratorium period of 4 years (No
		principal repayment till Nov 2016)

Approximately 60% of Debt is due for repayment after 2016.

Housing Development and Infrastructure Limited Consolidated Audited Balance Sheet as at 31/03/2013



Particulars	No	ote No		As at 31st March, 2013 (Audited) (Amount in `)	
I. EQUITY AND LIABILITIES (1) Shareholders' Funds (a) Share Capital (b) Reserves and Surplus		2 3	4,190,039,860 99,637,144,070	103,827,183,930	
(2) Share application money pending allotment				-	
(2) Minority Interest				72,575,530	
(3) Non-Current Liabilities (a) Long-term borrowings (b) Deferred tax liabilities (Net) (c) Long term provisions		4 5 6	12,502,710,000 166,140,935 13,544,269	12,682,395,204	
(4) Current Liabilities(a) Short-term borrowings(b) Trade payables(c) Other current liabilities(d) Short-term provisions		7 8 9	18,885,550,835 4,885,651,118 31,544,827,621 1,258,261,549	56,574,291,123	
W. A COPTIO	Total			173,156,445,787	
II.ASSETS (1) Non-current assets (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress	1	1	2,143,399,306 28,284,337 84,800,305	2,256,483,948	
(b) Goodwill on consolidation(c) Non-current investments(d) Long term loans and advances	1 1	13	14	741,624,342 519,680,754	973,401,793
(2) Current assets(a) Current investments(b) Inventories(c) Trade receivables(d) Cash and bank balances(f) Short-term loans and advances	1 1	15 16 17 18 19	254,765,613 120,429,843,830 8,061,220,501 1,973,072,030 37,946,352,976	168,665,254,950	
Significant Accounting Policies	Total	1		173,156,445,787	

Housing Development and Infrastructure Limited Standalone Balance Sheet as at 31/03/2013



Particulars	Note No.		As at March, 2013 mount in `)
I. EQUITY AND LIABILITIES		,	•
(1) Shareholders' Funds			
(a) Share Capital	2	4,190,039,860	
(b) Reserves and Surplus	3	97,627,579,461	101,817,619,321
(2) Non-Current Liabilities			
(a) Long-term borrowings	4	7,502,710,000	
(b) Deferred tax liabilities (Net)	5	151,661,051	
(c) Long term provisions	6	12,292,823	7,666,663,874
(3) Current Liabilities			
(a) Short-term borrowings	7	15,130,714,486	
(b) Trade payables	8	4,396,772,300	
(c) Other current liabilities	9	32,823,756,463	
(d) Short-term provisions	10	1,255,217,021	53,606,460,270
Total			163,090,743,465
II.ASSETS			
(1) Non-current assets			
(a) Fixed assets	11		
(i) Tangible assets		1,650,771,832	
(ii) Intangible assets		19,607,957	
(iii) Capital work-in-progress		80,740,780	1,751,120,569
(b) Non-current investments	12		8,388,645,365
(c) Long term loans and advances	13		139,884,490
(2) Current assets			
(a) Current investments	14	254,765,613	
(b) Inventories	15	105,879,238,405	
(c) Trade receivables	16	4,188,957,331	
(d) Cash and bank balances	17	1,924,807,944	
(e) Short-term loans and advances	18	40,563,323,748	152,811,093,041
Total			163,090,743,465
Significant Accounting Policies	1		

Housing Development and Infrastructure Limited Consolidated Profit and Loss Statement as on 31/03/2013



Particulars	Note No.	Quarter Ended 31st March, 2013 (Audited) (Amount in `)	Quarter Ended 31st December, 2012 (Unaudited) (Amount in `)	Quarter Ended 31st March, 2012 (Audited) (Amount in `)	Year Ended 31st March, 2013 (Audited) (Amount in `)	Year Ended 31st March, 2012 (Audited) (Amount in `)
Revenue:	_	(Amount in)	(Amount in)	(Antount III)	(Amount in)	(Amount in)
Revenue from operations	20	1,427,175,546	4,229,874,996	6,252,292,312	10,252,354,947	20,090,578,408
Other Income	21	128,198,091	88,768,909	240,801,574	399,855,160	467,775,060
Total Revenue	<u>-</u>	1,555,373,637	4,318,643,905	6,493,093,886	10,652,210,107	20,558,353,468
Expenses:	_	_,	_,,,	0,200,000,000	,,	
Cost of material consumed	22	1,506,213,765	1,602,869,994	1,132,519,552	4,549,705,761	6,808,525,523
Changes in inventories of finished goods, stock in trade						
and finished goods	23	(3,260,691,741)	(1,660,741,412)	526,699,776	(8,656,330,698)	(3,810,776,863)
Employee benefits expense	24	88,041,156	88,736,047	90,108,048	352,809,725	409,613,874
Finance costs	25	1,789,838,410	2,049,689,323	1,681,412,089	6,923,032,663	6,246,648,604
Depreciation and amortisation expense	11	209,009,230	216,923,415	215,089,791	845,397,226	858,259,490
Other expenses	26	478,317,136	303,539,468	368,365,373	1,276,928,547	1,582,425,853
Total Expenses	_	810,727,956	2,601,016,835	4,014,194,629	5,291,543,224	12,094,696,480
Profit before exceptional items and tax	_	744,645,681	1,717,627,070	2,478,899,257	5,360,666,883	8,463,656,988
Exceptional Items		(4,419,844,632)	- <u>-</u>	(78,233,681)	(4,419,844,632)	(78,233,681)
Profit before tax	_	(3,675,198,951)	1,717,627,070	2,400,665,576	940,822,251	8,385,423,307
Tax expense:						
Current tax		(892,229,799)	635,986,386	(789,063,318)	179,622,928	221,232,948
Deferred tax	_	16,541,312	8,455,397	37,221,620	25,546,549	69,196,852
	_	(875,688,487)	644,441,783	(751,841,698)	205,169,477	290,429,800
Profit after tax		(2,799,510,464)	1,073,185,287	3,152,507,274	735,652,774	8,094,993,507
Less: Minority Interest		26,487	(285,706)	209,163	(466,524)	(252,623)
Add/(Less): Share of profit/(loss) of Associates	_	33,865	22,014	2,903,406	(2,898,668)	2,899,592
Profit for the period/year	=	(2,799,503,086)	1,073,493,007	3,155,201,517	733,220,630	8,098,145,722
Earnings per equity share of `10/-						
(1) Basic		(6.68)	2.56	3.66	1.75	19.14
(2) Diluted		(6.68)	2.56	3.62	1.75	18.90

Housing Development and Infrastructure Limited Standalone Profit and Loss Statement as on 31/03/2013



Particulars	Note No.	Quarter ended 31st March, 2013 (Amount in `)	Quarter ended 31st December, 2012 (Amount in `)	Quarter ended 31st March, 2012 (Amount in `)	Year ended 31st March, 2013 (Amount in `)	Year ended 31st March, 2012 (Amount in `)
Revenue:		,	, ,	,		
Revenue from operations	19	1,327,688,906	4,102,324,941	1,673,559,877	9,805,313,925	9,200,747,050
Other Income	20	436,667,965	436,620,958	414,583,996	1,730,818,810	1,466,016,986
Total Revenue	_	1,764,356,871	4,538,945,899	2,088,143,873	11,536,132,735	10,666,764,036
Expenses: Cost of material consumed						
Changes in inventories of finished goods and work-in-	21	892,775,317	1,128,268,536	953,937,451	3,117,191,566	5,116,442,137
progress	22	(1,964,093,317)	(276,476,871)	(936,148,655)	(4,607,598,627)	(6,072,755,309)
Employee benefits expense	23	77,090,406	79,365,650	82,682,295	317,403,278	378,202,904
Finance costs	24	1,408,735,910	1,527,525,887	1,465,710,072	5,677,706,676	5,780,338,315
Depreciation and amortisation expense	11	19,159,332	19,702,696	21,098,250	78,197,632	84,417,673
Other expenses	25	425,083,545	159,301,388	269,835,881	882,305,837	1,226,418,765
Total Expenses	_	858,751,193	2,637,687,286	1,857,115,294	5,465,206,362	6,513,064,485
Profit before exceptional items and tax		905,605,678	1,901,258,613	231,028,579	6,070,926,373	4,153,699,551
Exceptional Items		(4,419,844,632)	-	-	(4,419,844,632)	<u>-</u> _
Profit before tax		(3,514,238,954)	1,901,258,613	231,028,579	1,651,081,741	4,153,699,551
Tax expense: Current tax :						
Income tax		(894,582,333)	635,500,000	(780,570,000)	176,717,667	218,730,000
Deferred tax charge / (credit)	_	3,156,632	9,553,936	44,807,421	20,564,820	65,401,974
	_	(891,425,701)	645,053,936	(735,762,579)	197,282,487	284,131,974
Profit for the period/year	_	(2,622,813,253)	1,256,204,677	966,791,158	1,453,799,254	3,869,567,577
Earnings per equity share of `10/- each Basic						
Diluted		(6.26)	3.00	2.51	3.46	9.41
Dialett		(6.26)	3.00	2.48	3.46	9.25

Housing Development and Infrastructure Limited Consolidated Cash Flow Statement for the period ended 31/03/2013



Quarter ended 31st March, 2013

		(Audited) (Amount in `)
A Cash flow from operating activities		(0. (TE 400.0E4)
Net profit before tax		(3,675,198,951)
Adjustments for:	200 000 220	
(1) Depreciation and amortisation expense	209,009,230	
(2) Interest expenses	1,789,838,410	
(3) Profit on sale of fixed assets	(100.107.002)	
(4) Interest received	(100,107,902)	
(5) Dividend received	-	
(6) Preliminary/pre-operative expenses written off	-	
(7) Loss on sale of investments	2 107 044	1 000 000 (00
(8) Loss on sale of fixed assets	2,137,944	1,900,877,682
Operating profit before working capital changes		(1,774,321,269)
Movements in working capital:	4.450.000.500	
Decrease / (Increase) in inventory	1,159,225,730	
Decrease / (Increase) in trade receivable	1,774,883,206	
Decrease / (Increase) in other receivables	841,858,521	
(Decrease) / Increase in trade and other payables	1,218,607,046	
Net movement in working capital		4,994,574,503
Cash generated from operations		3,220,253,234
Less: Direct taxes paid (net of refunds)		268,006,329
Net cash from operating activities		2,952,246,905
B Cash flows from investing activities		
(1) (Increase) / Decrease in capital work in progress	(20,249,238)	
(2) (Increase) / Decrease in investments (net)	(257,265,613)	
(3) Interest received	100,107,902	
(4) Dividend received	-	
(5) Purchase of fixed assets	45,434	
(6) Sale of fixed assets	190,000	
Net cash from investing activities		(177,171,515)
C Cash flows from financing activities		
(1) Proceeds from borrowings	2,665,940,548	
(2) Repayment of borrowings	(3,857,119,769)	
(3) Proceeds from share warrants	-	
(4) Increase in share capital by minority shareholders	1,960,000	
(5) Share application money pending allotement		
(6) Share issue expenses	(1,050,000)	
(7) Interest paid	(1,789,838,410)	
Net cash used in financing activities	(1,767,000,110)	(2,980,107,631)
		(2)300)201/002/
Net increase in cash and cash equivalents (A + B + C)		(205,032,241)
Cash and cash equivalents at the beginning of the year		2,178,104,271
Less: Delink of subsidiary		
Cash and cash equivalents at the end of the period / year		1,973,072,030
Components of cash and cash equivalents as at		<u>Quarter ended</u> 31st March, 2013
Components of cash and cash equivalents as at Cash on hand		
With banks - on current account		24,410,055 81,014,579
		485,545
- on escrow account		
- on deposit account *		1,867,161,851 1,973,072,030
Total		1,973,072,030

Housing Development and Infrastructure Limited Standalone Cash Flow Statement for the period ended 31/03/2013



Quarter ended

		31	(Audited) (Audited) Amount in `)
Α	Cash flow from operating activities		•
	Net profit before tax		(3,514,238,954)
	Adjustments for :		
	(1) Depreciation and amortisation expense	19,159,332	
	(2) Interest expenses	1,408,735,910	
	(3) Profit on sale of fixed assets	-	
	(4) Interest received	(436,645,715)	
	(5) Dividend received	-	
	(6) Loss on sale of fixed assets	2,137,944	
	(7) Loss on sale of investments	_	993,387,471
	Operating profit before working capital changes		(2,520,851,483)
	Movements in working capital:		
	Decrease / (Increase) in inventory	2,455,751,315	
	Decrease / (Increase) in trade receivable	409,135,971	
	Decrease / (Increase) in other receivables	(2,854,546,825)	
	(Decrease) / Increase in trade and other payables	2,480,340,997	
	Net movement in working capital		2,490,681,458
	Cash generated from operations		(30,170,025)
	Less: Direct taxes paid (net of refunds)		267,920,796
_	Net cash from operating activities		(298,090,821)
В	Cash flows from investing activities	(1 4 074 200)	
	(1) (Increase) / Decrease in capital work in progress	(14,974,398)	
	(2) (Increase) / Decrease in investments (net)	4,390,634,387	
	(3) Interest received	436,645,715	
	(4) Dividend received	- (112.27F)	
	(5) Purchase of fixed assets	(113,375)	
	(6) Sale of fixed assets	190,000	4 912 292 220
C	Net cash from investing activities		4,812,382,329
C	Cash flows from financing activities (1) Proceeds from borrowings	120,854,000	
	(2) Repayment of borrowings	(3,356,968,900)	
	(3) Proceeds from share warrants	(3,330,900,900)	
	(4) Interest paid	(1,408,735,910)	
	Net cash used in financing activities	(1,408,733,910)	(4,644,850,810)
	Net increase in cash and cash equivalents (A + B + C)		(130,559,302)
	Cash and cash equivalents at the beginning of the period / year		2,055,367,246
	Cash and cash equivalents at the end of the period / year		1,924,807,944
	Components of cash and cash equivalents as at		31-Mar-2013
	Cash on hand		5,728,829
	With banks - on current account		58,915,798
	- on Escrow account		485,545
	- on deposit account *		1,859,677,772
	Total		1,924,807,944
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Thank You