allied digital services ltd

Q1 FY11 Earnings Presentation

Quarterly Highlights

- Total income from operations stood at ₹ 205 cr; up by 29% YoY and 6% QoQ.
- EBITDA margins stands at 22.4% for the quarter reflecting an uptick of 360 bps YoY and 100 bps QoQ.
- Net Profit for the quarter stands at ₹ 33.1 cr; up by 46% YoY and 7% QoQ.
- Diluted EPS for the quarter stands at ₹ 7.12, as compared to ₹ 6.28 in the corresponding quarter previous year.
- Healthy order book position with ₹ 125 crore from Solutions and ₹ 440 crore from the Services.
- Revenues from En Pointe Global Services stood at $ 11.4 Million.

Quarterly Consolidated Financials

	Particulars	Q1 11	Q4 10	QoQ Growth (%)	Q1 10	YoY Growth (%)
Revenue	Net Revenue (INR CR)	202.6	193.4	4.8%	158.8	27.6%
	Total Revenue (INR CR)	204.6	193.4	5.8%	159.0	28.7%
Profit	EBITDA (INR CR)	45.8	41.3	10.9%	29.9	53.2%
	PBT(INR CR)	41.4	37.7	9.9%	26.8	54.9%
	PAT (INR CR)	33.1	31.0	6.8%	22.8	45.5%
Margin	EBITDA (%)	22.4	21.3		18.8	
	PAT (%)	16.2	16.0		14.3	
EPS	Basic (Rs.)	7.12	6.68	6.6%	6.28	13.4%
	Diluted (Rs.)	7.12	6.67	6.8%	6.28	13.4%
Shareholding	Promoters (%)	43%	43%		56%	
	Public (%)	57%	57%		44%	

Operating Metrics

Revenue by Geography(₹ Cr.)	Q1 11	Q4 10
Domestic	142	129
International	63	65
Revenue by Service Offerings (%)		
Solutions	43	43
Services	57	57
Debtor Days	140	140
Order Book Position		
Solutions	125	110
Services	440	434

Quarterly Consolidated P&L Summary

Sr. No	Particulars	30-Jun-10	31-Mar-10	Q-o-Q Growth	30-Jun-09	Y-o-Y Growth
		Q1 11	Q4 10	(%)	Q1 10	(%)
1	**Net Sales / Income from Operations**	202.6	193.4	4.8%	158.8	27.6%
2	Other Operating Income	2.0	0.0	6247.8%	0.2	975.8%
3	**Total Income (1+2)**	**204.6**	**193.4**	5.8%	**159.0**	28.7%
4	Increase / Decrease in stock in trade	-0.8	-1.8	-54.0%	0.5	-266.0%
5	Consumption of Raw Material		0.0		0.0	
6	Purchase of traded goods	132.0	122.9	7.5%	97.7	35.1%
7	Employee expenses	19.2	21.1	-9.0%	20.3	-5.6%
8	Depreciation	3.1	2.5	22.2%	1.6	90.6%
9	Other expenditure	10.1	12.0	-15.8%	10.7	-5.5%
10	**Total Expenditure**	**163.5**	**156.6**	4.4%	**130.8**	25.0%
11	**Profit from operations before Other Income, Interest and Exceptional Items (3-10)**	**41.1**	**36.8**	11.6%	**28.2**	46.0%
12	Other Income	1.6	2.0	-17.2%	0.1	1146.2%
13	**Profit before Interest and Exceptional Items (11+12)**	**42.7**	**38.8**	10.2%	**28.3**	51.1%
14	Interest	1.3	1.1	21.9%	1.5	-14.3%
15	**Profit(+) / Loss (-) from Ordinary Activites before tax (13-14)**	**41.4**	**37.7**	9.9%	**26.8**	54.9%
16	Exceptional Items (Excess Depreciation reversal in respect of earlier years)		0.0		0.0	
17	**Profit(+) / Loss (-) from Ordinary Activites before tax (15-16)**	**41.4**	**37.7**		**26.8**	
18	Tax Expense	8.0	6.2	29.0%	3.7	116.8%
19	**Net Profit (+) / Loss (-) from Ordinary Activities after tax (17-18)**	**33.4**	**31.5**	6.1%	**23.1**	44.9%
20	Minority Interest	0.3	0.5	-41.4%	0.3	-3.4%
21	Extraodinary Items (net of Tax Expense Rs. NIL)	0.0	0.0		0.0	
22	**Net Profit (+) / Loss (-)for the period (19-20-21)**	**33.1**	**31.0**	6.8%	**22.8**	45.5%
23	Paid-up equity share capital (Face Value of Rs. 10/-)	23.3	23.2		18.1	
24	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	0.0	0.0		0.0	
25	Earnings per Share Before Extraordinary items - Rs.					
	Basic	7.12	6.68	6.6%	12.56	-43.3%
	Diluted	7.12	6.67	6.8%	12.56	-43.3%
26	Earnings per Share After Extraordinary items - Rs.					
	Basic	7.12	6.68	6.6%	12.56	-43.3%
	Diluted	7.12	6.67	6.8%	12.56	-43.3%

Quarterly Consolidated P&L Summary

27	Public Shareholding					
	Number of Shares	26,309,334	26,291,634		8,020,567	
	Percentage of shareholding	57%	57%		44%	
28	Promoters & promoter group shareholding					
(a)	Pledged / Encumbered					
	Number of Shares	-				
	Percentage of Shares (as a % of the shareholding of promoter and promoter group)	-				
	Percentage of Shares (as a % of the share capital of the company)	-				
(b)	Non-encumbered					
	Number of Shares	20,188,318	20,188,318		10,094,159	
	Percentage of Shares (as a % of the shareholding of promoter and promoter group)	100%	100%		100%	
	Percentage of Shares (as a % of the share capital of the company)	43%	43%		56%	

For any other information contact

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