



A Global IT Transformation Architect.™



June 06, 2025

To,
Corporate Relationship Department
BSE Limited
P.J. Towers, Dalal Street
Mumbai — 400 001

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor Plot No. C-1,
G-Block, Bandra-Kurla Complex,
Bandra (East), Mumbai- 400 051

Scrip Code: 532875

Scrip Symbol: ADSL

Subject: Earnings Presentation w.r.t Consolidated and Standalone Audited Financial Results for the quarter/year ended March 31, 2025

Dear Sir / Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the earnings presentation w.r.t Consolidated and Standalone Audited Financial Results for the quarter/year ended March 31, 2025 for your records.

The above presentation is also being made available on the website of the Company at

<https://www.allieddigital.net/in/investors-presentation/>

Thanking you,
Yours faithfully,

For Allied Digital Services Limited



Khyati Shah
Company Secretary & Compliance Officer

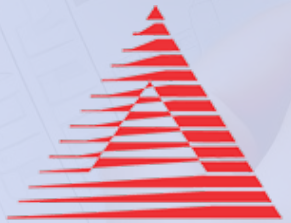
Encl: as above

Allied Digital Services Limited

Registered Office: 808, 8th Floor, Plot No. 221/222, Mafatlal Centre, Vidhan Bhavan Marg, Nariman Point, Mumbai - 400 021.

Email: cs@allieddigital.net | www.allieddigital.net | B: +91 22 6681 6400 | F: +91 22 2282 2030 | CIN - L72200MH1995PLC085488

INDIA | US | AUSTRALIA | SINGAPORE | UK | BRASIL | CHINA | JAPAN | IRELAND | GERMANY | SPAIN | ITALY | BELGIUM | CANADA



allied|digital®

IT managed. Responsibly.



**Q4 &
FY25**

**Earnings
Presentation**

June 2025

Disclaimer



Certain statements made in this document concerning our future growth prospects may be interpreted as forward-looking statements, which involve numerous risks and uncertainties that could cause the actual results to differ materially from those in such forward-looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time

ADSL at a Glance

41

Year History

70+

Countries

3,000+

Employees

20

Offices Worldwide

228

Number of
Customers

14

Smart / Safe Cities

10

Fortune 100
Customers



Net Debt Free

Rs. 807 cr

FY25 Revenue

Rs. 99 cr

FY25 EBIDTA

Rs. 32 cr

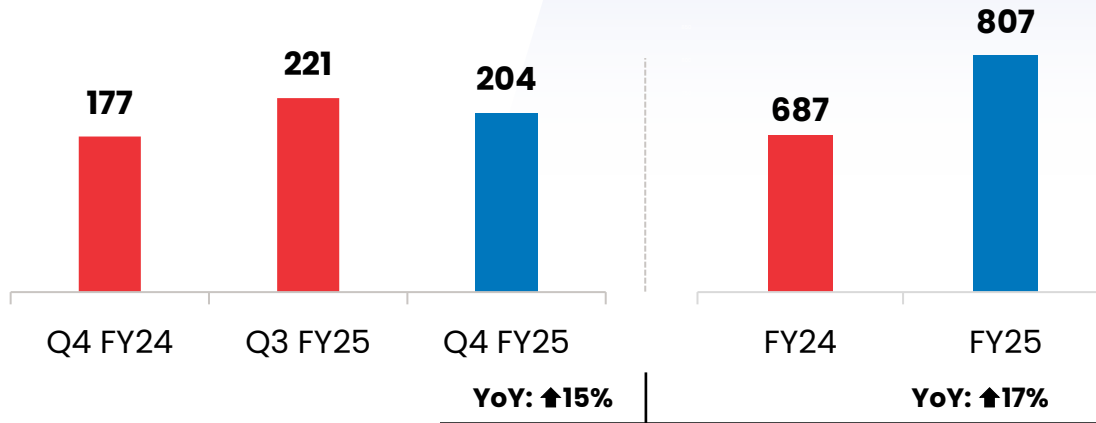
FY25 PAT

Rs. 188 cr

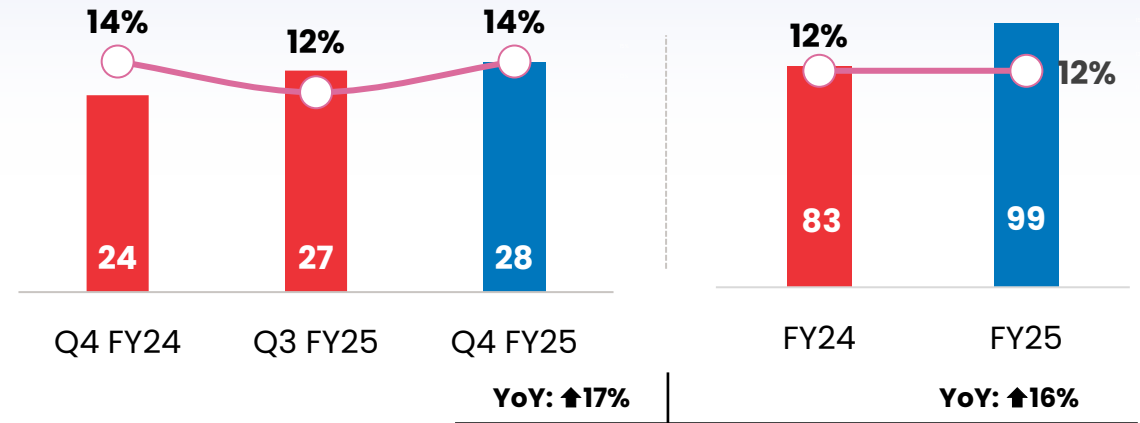
Cash Reserve

Financial Snapshot

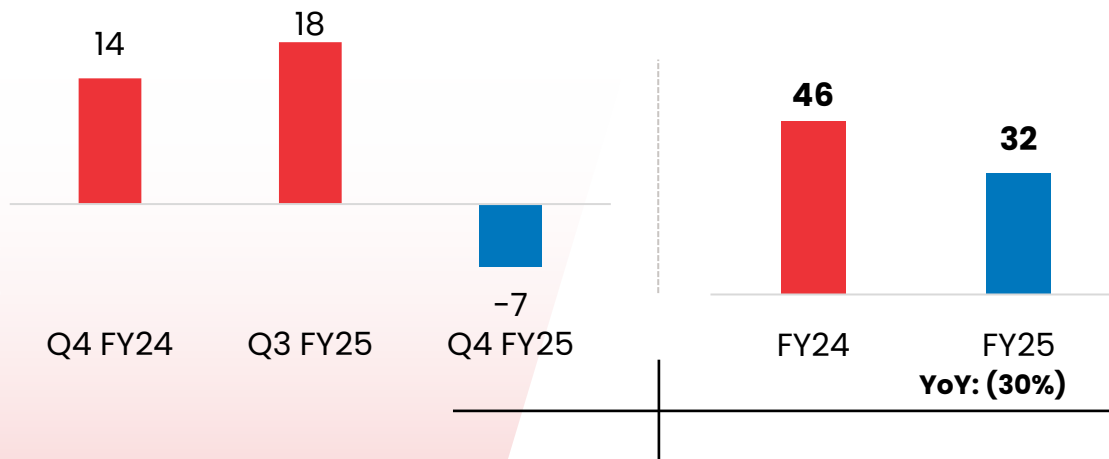
Revenue (Rs. Crore) Margin (%)



EBITDA (Rs. Crore) Margin (%)



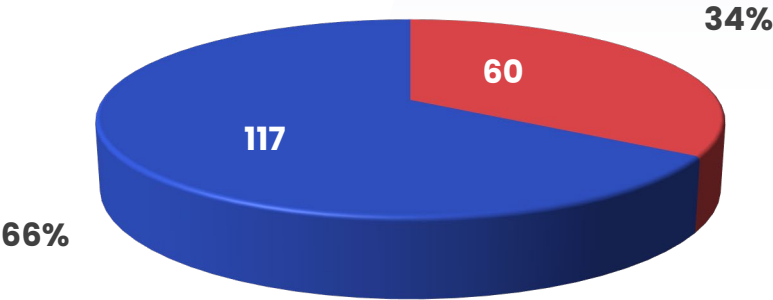
PAT (Rs. Crore)



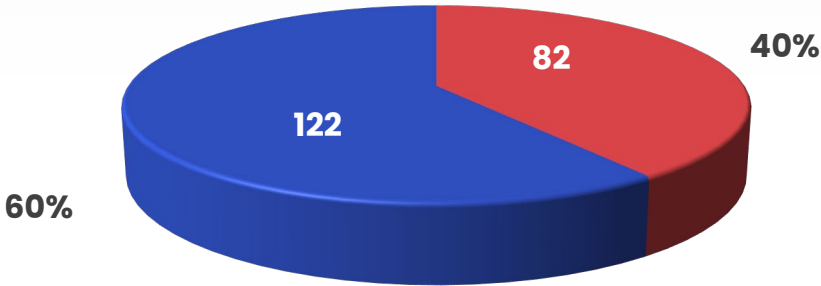
- ▮ The company delivered a strong revenue performance in FY25, reporting consolidated revenues of ₹807 crore — a 17% year-on-year growth.
 - ▮ This marks the highest annual revenue to date in the Company's history, setting a new benchmark for the Company's performance.
- ▮ Profitability during the period was impacted substantially on account of additional ECL provisions suggested by the auditors.
 - ▮ Those provisions, however, were one-time in nature and do not reflect the underlying strength of the Company's financial performance.

Revenue by Geography

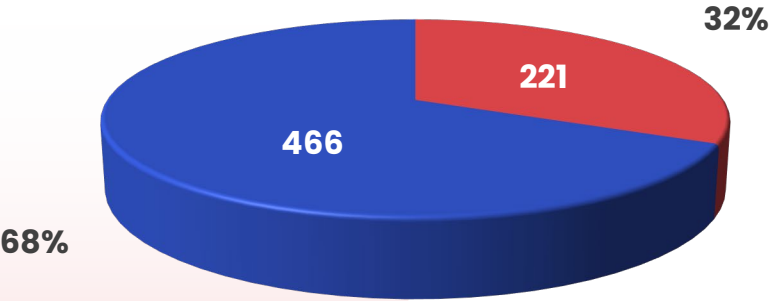
Q4 FY24



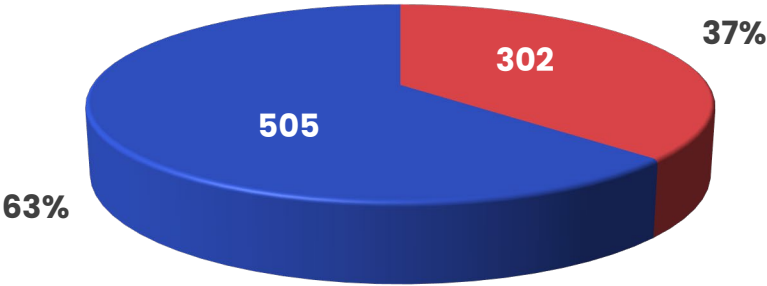
Q4 FY25



FY24

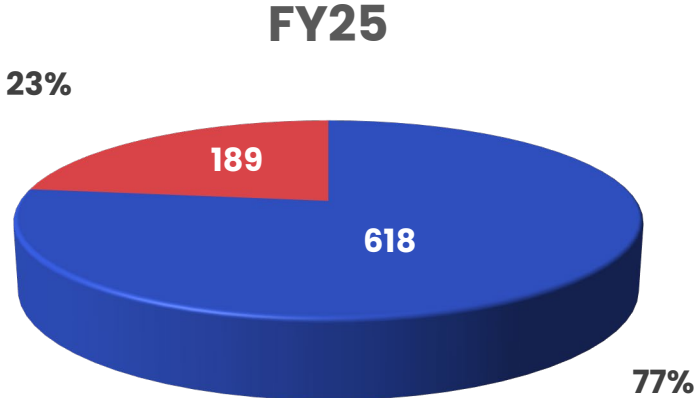
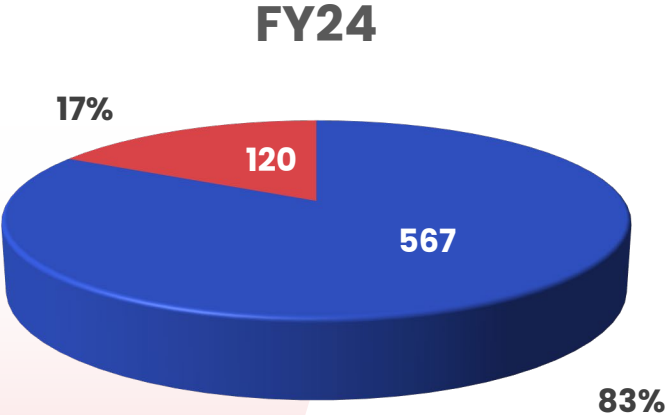
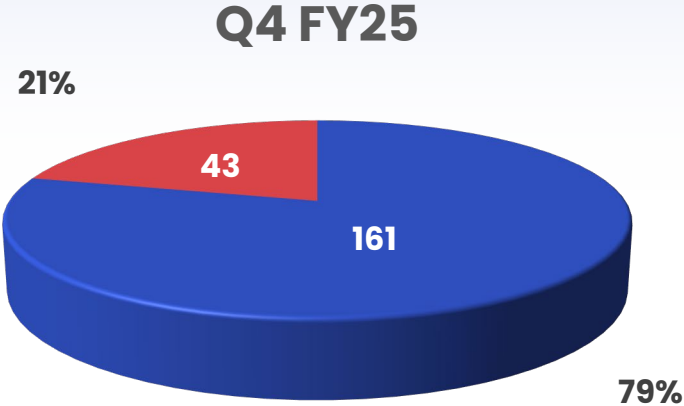
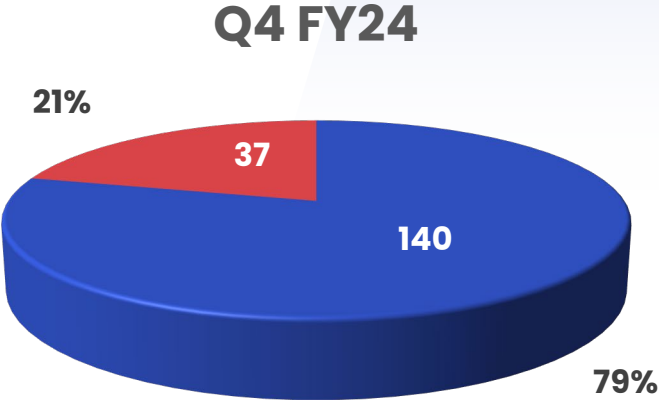


FY25



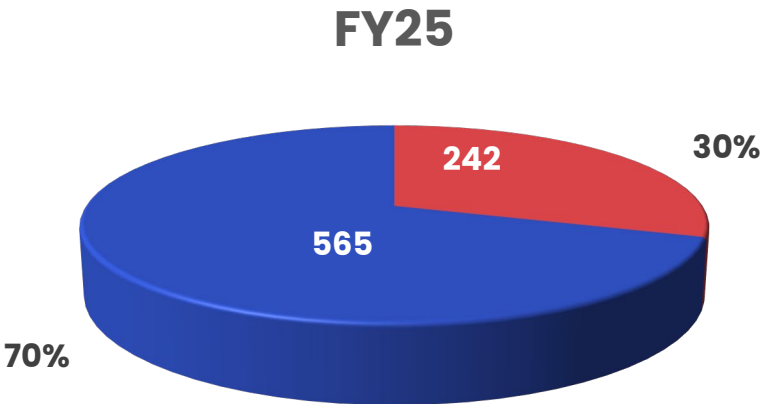
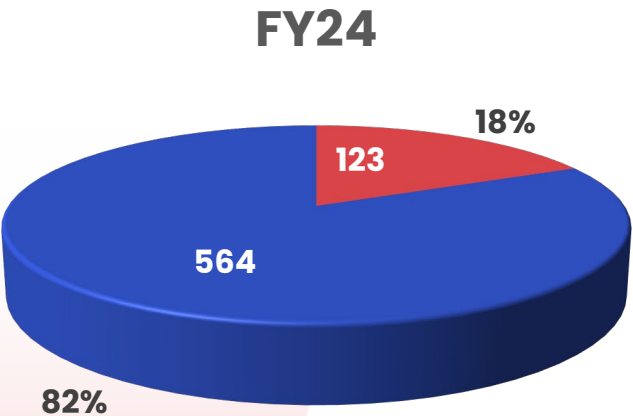
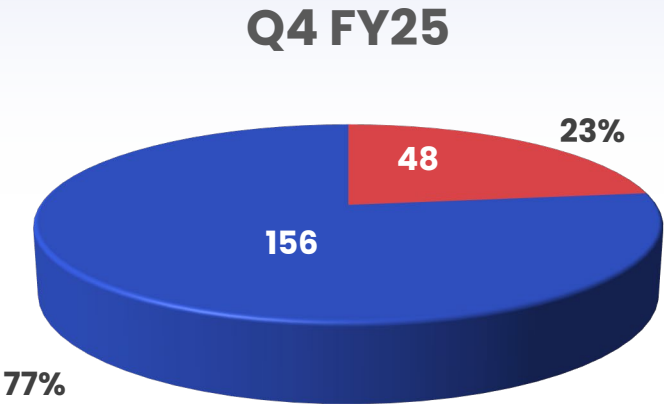
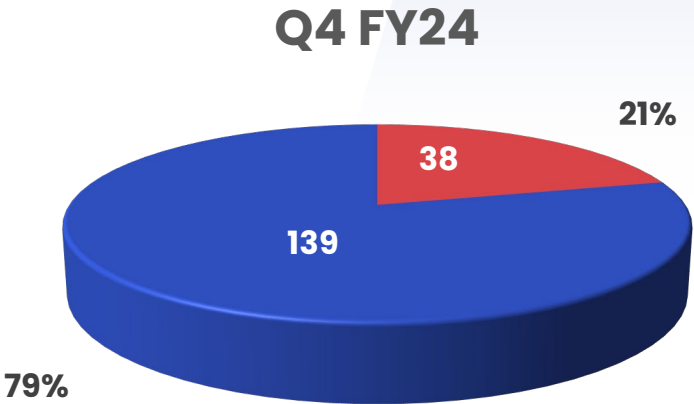
India Rest of World

Revenue by Segments



■ Services (Recurring) ■ Solutions (Projects)

Revenue by Customer Profile



■ Government Customers ■ Enterprise

Chairman's Message

Commenting on the performance for Q4 & FY25 Mr. Nitin D. Shah, Chairman & Managing Director, Allied Digital Services Limited (ADSL) said



Mr. Nitin D. Shah

Chairman & Managing Director

"We are pleased to announce a strong performance in FY25 as we have reported Consolidated Revenues of ₹807 crore, registering growth of 17% YoY. This represents the highest ever annual revenues in our history, setting a new benchmark. This performance highlights our strong execution capabilities as well as growing demand for our digital transformation services across geographies. The Board of Directors have maintained the Dividend @ 30% for FY25, which equates to Rs. 1.5 per share.

India operations continued to lead the growth trajectory with standalone revenues growing by a notable 28% YoY in FY25. Strong traction in both Enterprise and Government segments, particularly in Smart City projects, reflects robust ordering activity and the continued focus on modernization and digital transformation. We are proud to serve as a strategic enabler in India's digital journey. Our international business also showed encouraging signs. Enterprise clients in the US are re-engaging with more conviction, while the EMEA and Rest of World markets are poised to contribute more steadily to our diversified revenue base and order pipeline.

As we have indicated earlier, our 360-degree transformation program aimed at correcting legacy practices across our global operations. In addition to other areas, this aims to embed industry best practices, strengthen governance protocols, enhance processes and controls.

Throughout FY25, we have remained resilient amidst global macroeconomic headwinds, including inflationary pressures and geopolitical uncertainties. Our commitment to strategic investments, operational discipline and cost optimization has helped us protect margins and reinforce the strength and agility of our business model.

Our AI enabled Digital Engineering Services – powered by next generation technologies such as Agentic AI, Generative AI, Cloud AI, IOT, ML, Cybersecurity and Big Data – continue to unlock larger, multi-year contracts from global clients. Integrating these technologies into our offerings are helping us deliver scalable, customer centric solutions and expand our footprint globally. We remain focused on upskilling our workforce, nurturing talent, and further establishing ecosystem partnerships that strengthen our offerings. With a robust order pipeline, momentum in our core verticals, and a clear strategic vision, we are confident in our ability to sustain growth and create long-term value in FY26 and beyond.

Order Wins



Allied Digital has won a significant order from a publicly traded omni-channel financial services company headquartered in Plano, Texas. Operating across North America through retail and digital platforms, the client has selected Allied Digital to provide 24x7 Service Desk support in English and Spanish for their employees, contractors, and vendors across the USA, Mexico, and Puerto Rico.

Allied Digital has secured an order from a leading British oil and gas player, for its U.S. onshore operations in Texas and Louisiana with a focus on high-margin production, safety, and emissions reduction. Allied Digital will provide technical support for their IT collaboration tools, meeting rooms, and A/V platforms.

Allied Digital has been chosen by a leading therapeutic healthcare research company leveraging CRISPR-based genome editing to treat severe diseases. Allied Digital will provide Digital Workplace Services, including 24x7 Service Desk support for clinical users and End Point engineering for their EUC devices.

Allied Digital has secured a key order from MSETCL, a leading electricity transmission company in Maharashtra and a wholly owned entity of the Maharashtra Government. Under this engagement, Allied Digital will upgrade the existing network infrastructure by implementing SD-WAN across the state, extending up to the Division Office level.

Allied Digital has been awarded a contract by a multi-super-specialty hospital, a joint venture of renowned medical practitioners from Gujarat, to provide Facility Management Services.

Allied Digital has successfully renewed contracts across multiple sectors, including FMCG packaging, factoring services, global medical devices, colorant manufacturing, multinational IT services and consulting, and trade associations.

Awards and Accolades

Allied Digital has been honoured as India's Most Trusted Brand 2025 at the 5th edition of the Most Trusted Brands of India awards, presented by Marksmen Daily. The ceremony took place at the Sahara Star Hotel, Mumbai. This recognition reflects our unwavering commitment to excellence, innovation, and the strong trust we've earned from our clients and partners over the years.

Nitin Shah, Founder & CMD of Allied Digital, has been honoured as 'CMD of the Year' at the 23rd edition of The Business Leader of the Year awards. This recognition is a testament to his visionary leadership, global impact, and over four decades of dedication to innovation and digital transformation.



Profit & Loss Statement (Consolidated)

Particulars (Rs. in crore)	Q4 FY25	Q4 FY24	YoY Shift	Q3 FY25	QoQ Shift	FY25	FY24	YoY Shift
Revenue from Operations	204.35	176.76	16%	220.57	(7%)	807.07	687.06	17%
Other Income	37.53	0.14	26,707%	2.29	1,540%	44.6	1.16	3,745%
Total Income	241.88	176.90	37%	222.86	9%	851.67	688.22	24%
Total Operating Expenditure	213.65	152.43	40%	195.52	9%	752.98	603.69	25%
EBITDA	28.23	24.47	15%	27.34	3%	98.69	84.53	17%
EBITDA margin (%)	14%	14%	-	12%	+200 Bps	12%	12%	-
Depreciation and Amortization	15.30	4.00	(283%)	4.85	(215%)	29.64	16.36	(81%)
Finance Costs	1.95	1.67	(17%)	2.42	(19%)	8.29	5.21	(59%)
Profit before tax	10.98	18.80	(42%)	20.07	(45%)	60.76	62.96	(3%)
Tax Expenses	18.44	4.70	292%	2.36	681%	28.51	17.13	66%
Profit after tax	(7.46)	14.10	NA	17.71	NA	32.25	45.83	(30%)
PAT margin (%)	NM	8%	NA	8%	NA	4%	7%	(300 Bps)
Basic EPS (Rs.)	-1.42	2.53		1.83		4.98	8.29	
Diluted EPS (Rs.)	-1.42	2.46		1.79		4.91	8.07	

Balance Sheet (Consolidated)

Particulars (Rs. in crore)	As on 31 st March 2025	As on 31 st March 2024
Assets		
Non-Current Assets	290.28	330.20
Inventory	49.12	48.09
Receivables	187.54	149.90
Other Current Assets	398.41	249.86
Total Current Assets	635.07	447.85
Total Assets	925.35	778.05
Liabilities		
Shareholders' Funds	646.38	618.94
Long term borrowings	23.56	11.73
Other Non-Current Liabilities	44.96	22.47
Total Non-Current Liabilities	68.52	34.20
Payables	64.48	50.73
Short Term Borrowings	48.57	47.91
Other Current Liabilities	97.40	26.27
Total Current Liabilities	210.45	124.91
Total Equity and Liabilities	925.35	778.05

Cash Flow Statement (Consolidated)

Particulars (Rs. in crore)	As on 31 st March 2025	As on 31 st March 2024
Profit before Tax	60.77	62.96
Adjustment for Non-Operating Items	42.50	17.55
Operating Profit before Working Capital Changes	103.27	80.51
Changes in Working Capital	(6.26)	(4.97)
Cash Generated from Operations	97.00	75.55
Less: Direct Taxes paid	4.74	7.95
Net Cash from Operating Activities	92.27	67.60
Cash Flow from Investing Activities	(12.40)	(2.93)
Cash Flow from Financing Activities	(18.45)	(10.23)
Net increase/ (decrease) in Cash & Cash equivalent	61.42	54.43
Add: Cash and cash equivalents as at 1st April	126.71	83.45
Cash and cash equivalents as at closing	188.13	137.89

About ADSL

We are a publicly listed global leader in Information Technology consulting and services, with a legacy dating back to 1984. Headquartered in Mumbai, India, our organization is a trusted Managed Services Provider and Master Systems Integrator, delivering cutting-edge infrastructure solutions and services to clients across more than 70 countries.

Our comprehensive service portfolio encompasses Cloud Enablement, Cybersecurity, Integrated Solutions, Infrastructure Management, Software Services, and Workplace Services. Pioneering innovation in India, we became the first company to execute a Smart City project with the successful delivery of the Pune City Surveillance project in 2015.


With a global workforce exceeding 3,000 skilled professionals, we are powered by local support functions and robust governance frameworks. We proudly partner with several Fortune 500 companies, driving transformation and delivering excellence in every engagement.

Website- www.allieddigital.net

For further information, please contact:

Ms. Sneha Bandbe, Investor Relations


Allied Digital Services Ltd

 +91 22 66816462

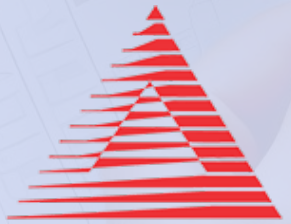
 investors@allieddigital.net | cs@allieddigital.net

Mayank Vaswani | Mit Shah

CDR India

+91 98209 40953 | 99201 68314 

mayank@cdr-india.com | mit@cdr-india.com 



allied|digital®

IT managed. Responsibly.



Allied Digital Services Ltd.

808, Mafatlal Centre, 8th Floor, Nariman
Point, Mumbai, Maharashtra - 400 021



Thank
You