



Q3 FY16 Investor Presentation

Omaxe - Vision & Mission

Vision

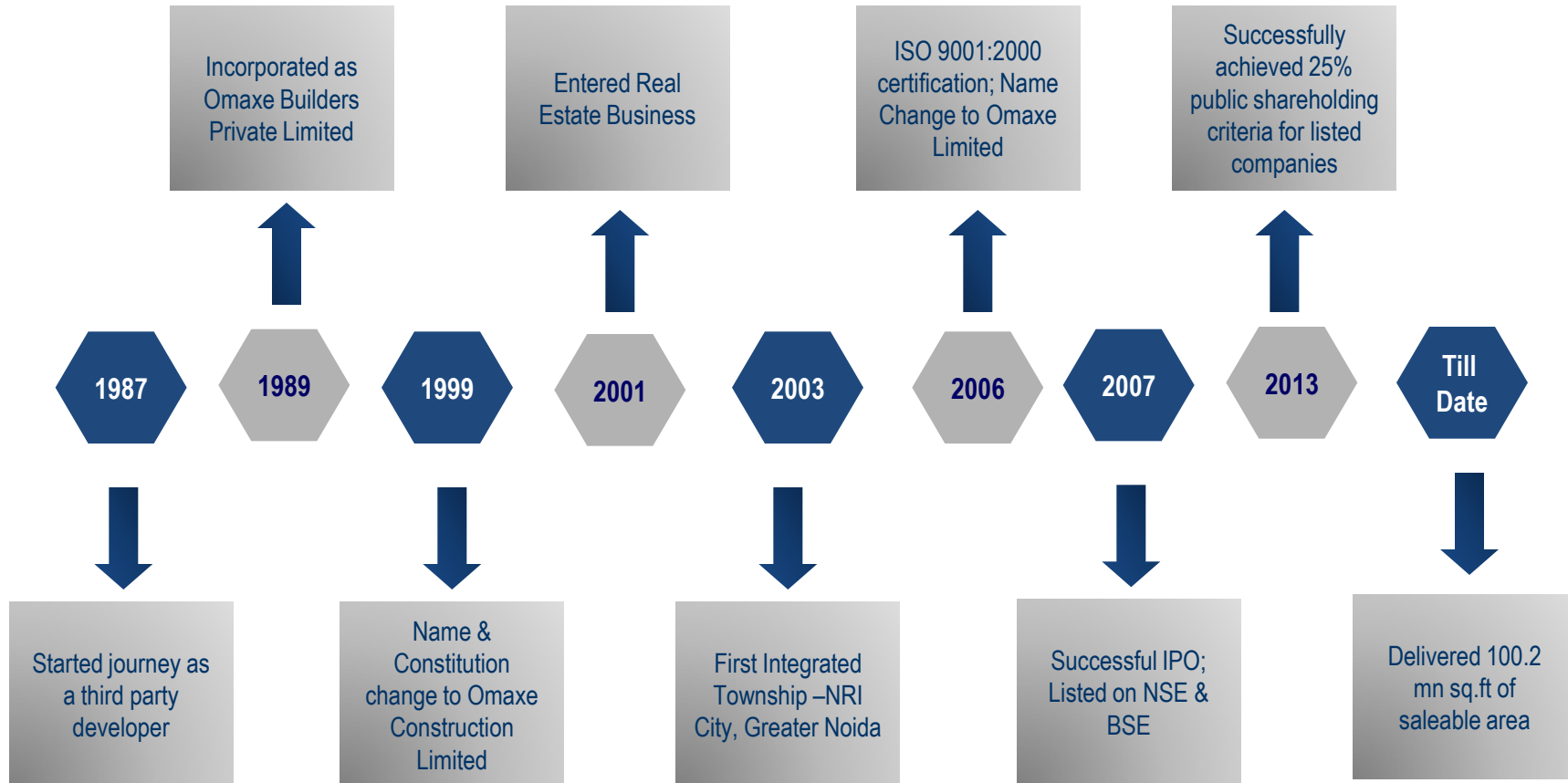
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

Area delivered in Real Estate: ~ 68.49 mn sq ft
(Delivered across 26 cities 8 states)

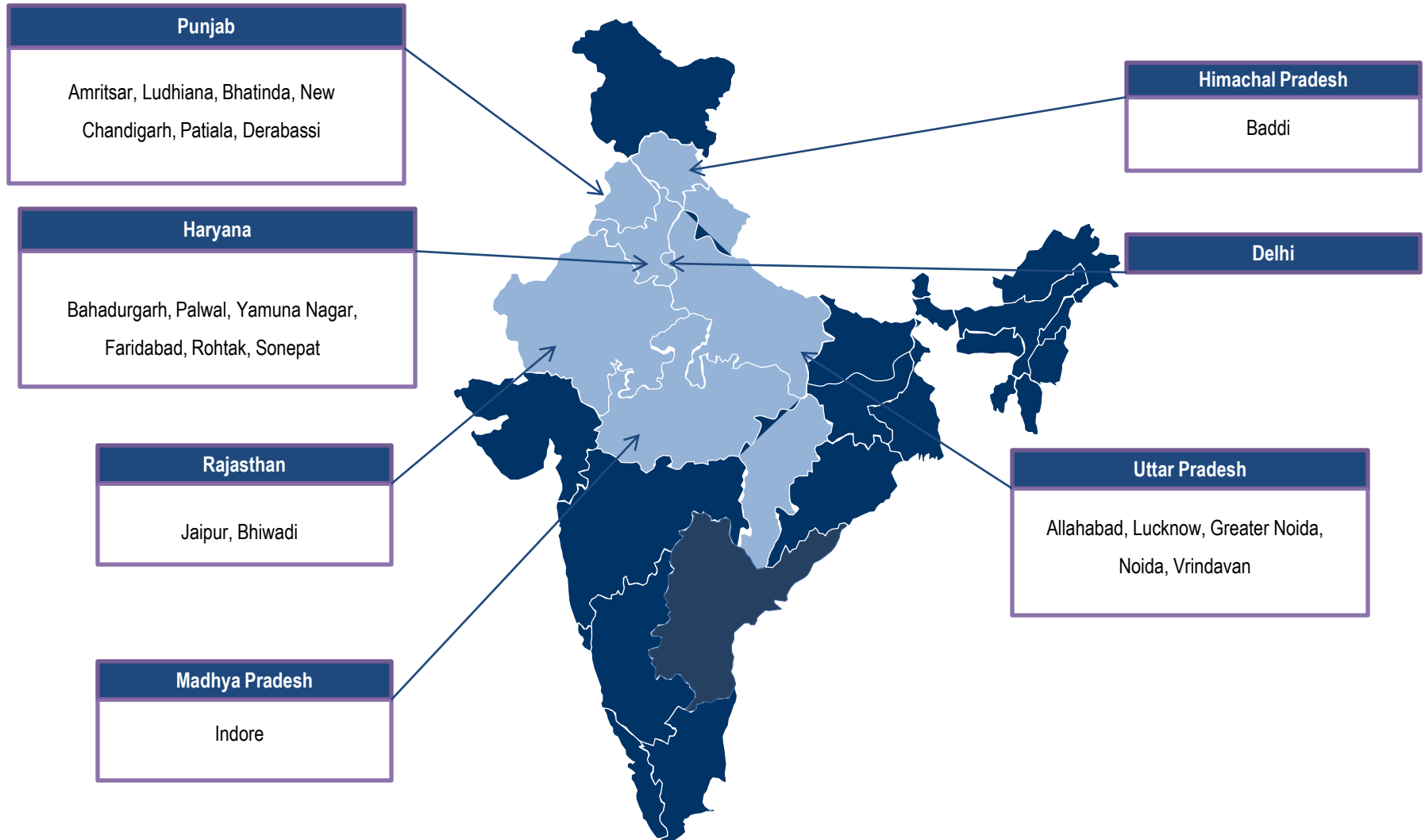
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,600

**No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO**

KEY FOCUS AREAS...

22 Cities in 7 States



Recent Awards

- Recently our Company won the award for 'Best Developer in Affordable Housing' for its group housing project "Omaxe Height" at sector 86, Faridabad at the recently concluded Infra & Realty Sutra Awards 2014, presented by the Honourable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari to our Chairman & Managing Director, Mr. Rohtas Goel.
- Our CEO, Mr. Mohit Goel received the award for 'Young Male Entrepreneur of the Year' from the Honorable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari at Infra & Realty Sutra Awards 2014.
- Our township project at Vrindavan, 'Omaxe Eternity', won the Best Project Award at the CREDAI-UPCON Real Estate Award 2014 at the hands of Shri. Akhilesh Yadav, Honourable Chief Minister of Uttar Pradesh.



Business Overview (Q3 FY 16 vis-à-vis Q3 FY 15)

	Q3 FY 16	Q3 FY 15	Change
Area Sold (mn sq.ft)	0.79	1.18	-33%
Value of Booking (Rs. Cr)	276	473	-42%
Avg Rate psf (Rs. INR)	3500	4013	-13%

	Q3 FY16		Q3 FY15	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.73	221	0.97	378
Commercial	0.06	55	0.21	95
Total	0.79	276	1.18	473
Avg Rate psf (Rs. INR)	3500		4013	

Area delivered during the quarter is 1.39 mn sqft

Business Overview (9M FY 16 vis-à-vis 9M FY 15)

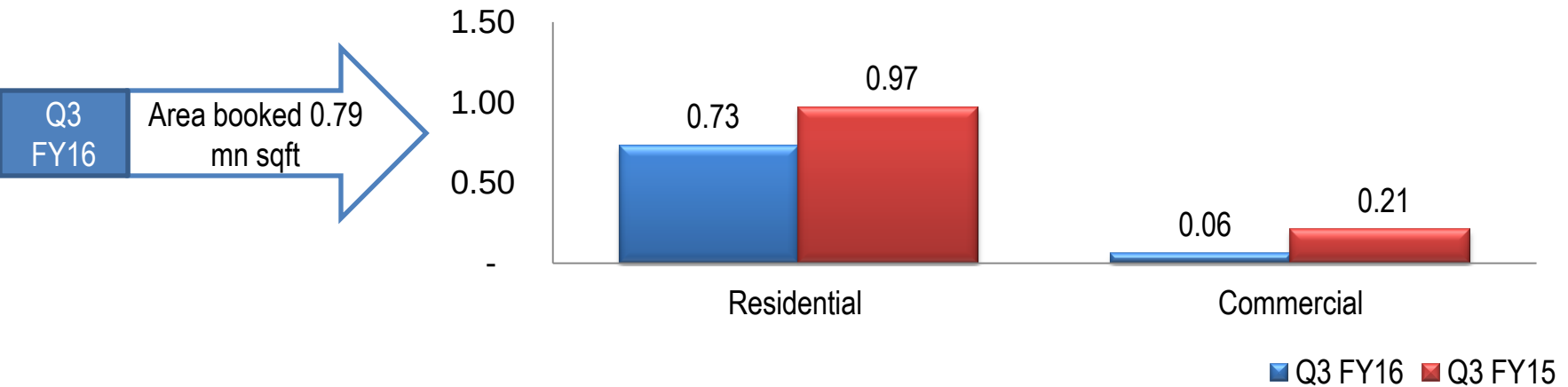
	9M FY 16	9M FY 15	Change
Area Sold (mn sq.ft)	3.57	2.87	24%
Value of Booking (Rs. Cr)	1335	1145	17%
Avg Rate psf (Rs. INR)	3744	3,997	-6%

	9M FY16		9M FY15	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	3.10	1115	2.36	908
Commercial	0.47	220	0.51	237
Total	3.57	1335	2.87	1145
Avg Rate psf (Rs. INR)	3744		3,997	

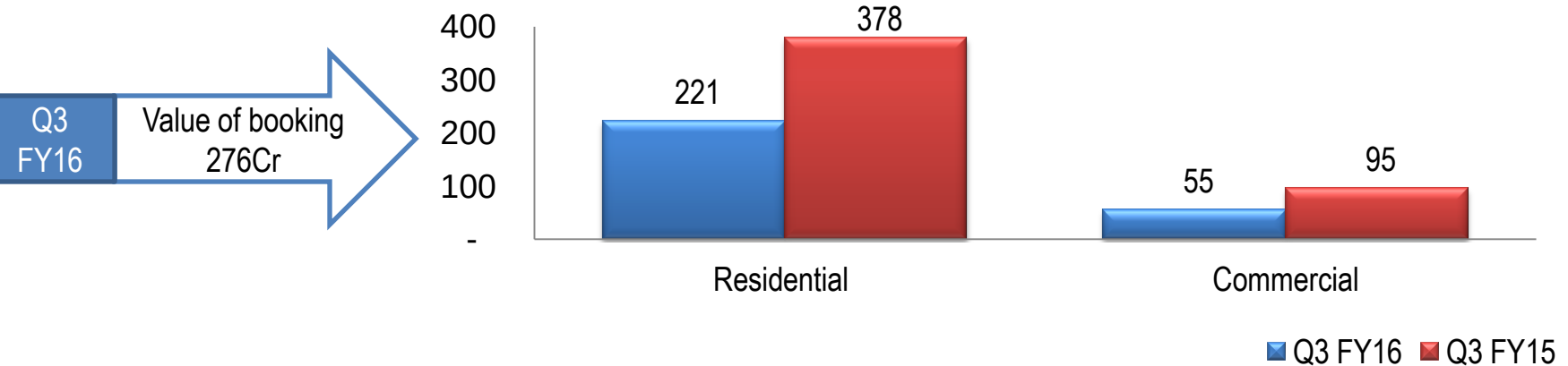
Area delivered during 9 months is 5.20 mn sqft

Business Operation (Q3 FY 16 vis-à-vis Q3 FY 15)

Area Booked (Mn Sqft)

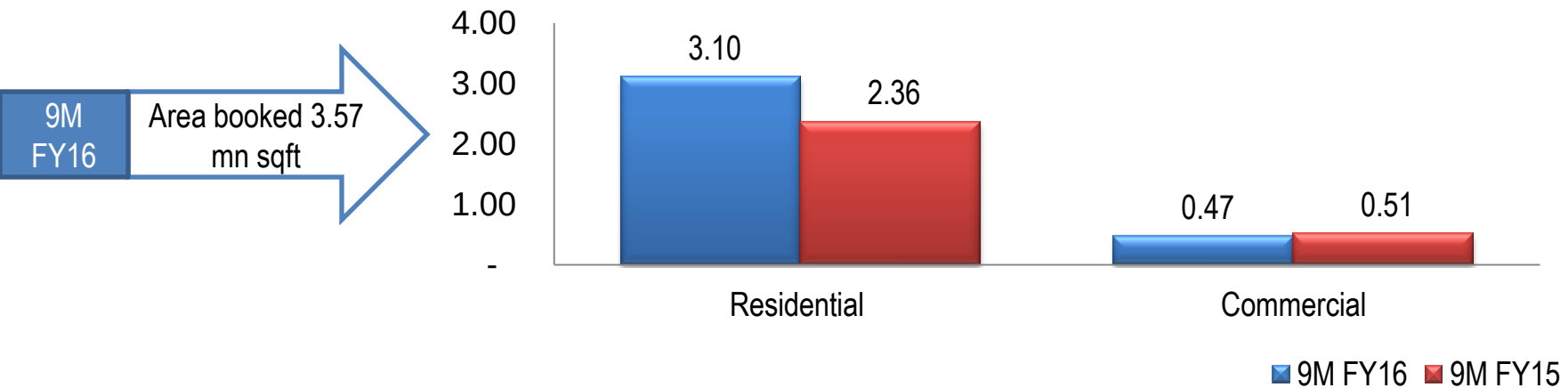


Value Of Booking(Rs in Cr)

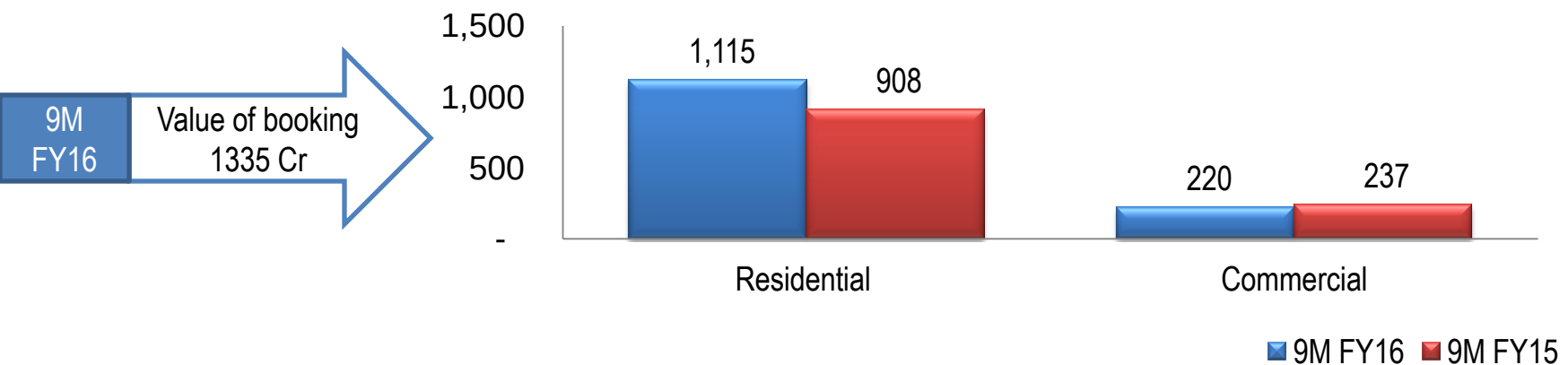


Business Operation (9M FY 16 vis-à-vis 9M FY 15)

Area Booked (Mn Sqft)



Value Of Booking(Rs in Cr)



Financial Highlights

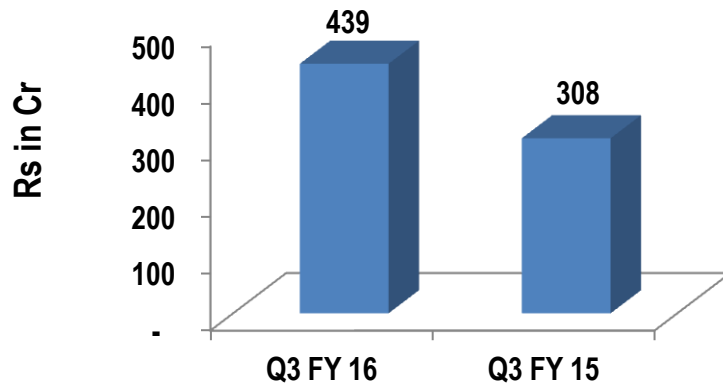
Results (Q3FY16 & 9MFY16)

Fig in Rs. Cr.

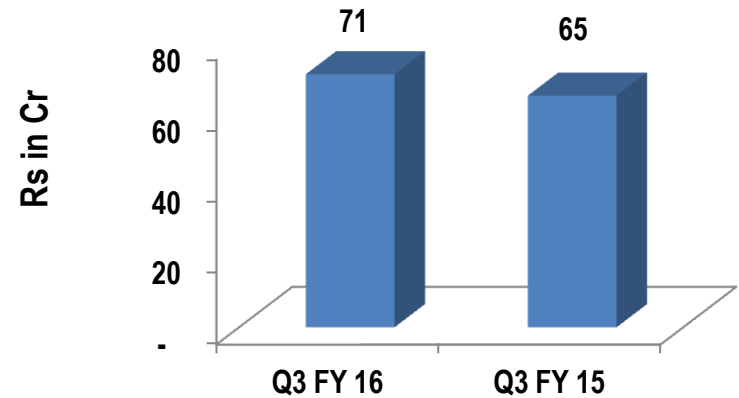
	Quarter Ended			Half year ended		Year Ended
	Q3 FY16	Q2 FY16	Q3 FY15	9MFY16	9MFY15	FY15
Turnover	439	410	308	1183	1017	1,431
EBIDTA	71	72	65	209	206	268
PBT	31	33	23	94	75	110
PAT	18	19	14	54	40	60
EPS (Diluted) INR	0.97	1.06	0.75	2.95	2.17	3.28

Operational Glimpse (Q3 FY16 vis-à-vis Q3 FY15)

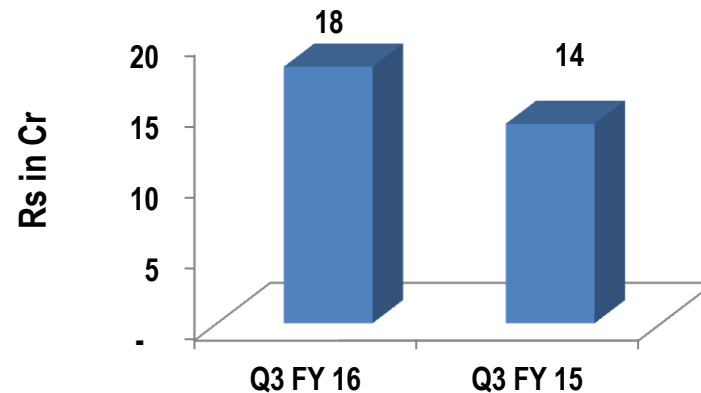
Income from Operation (Cr.)



EBITDA (Cr.)

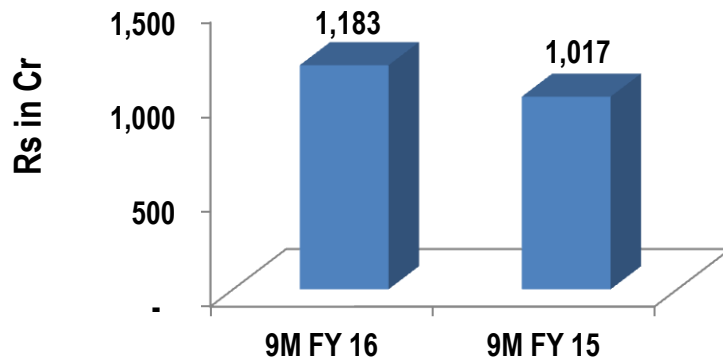


PAT (Cr.)

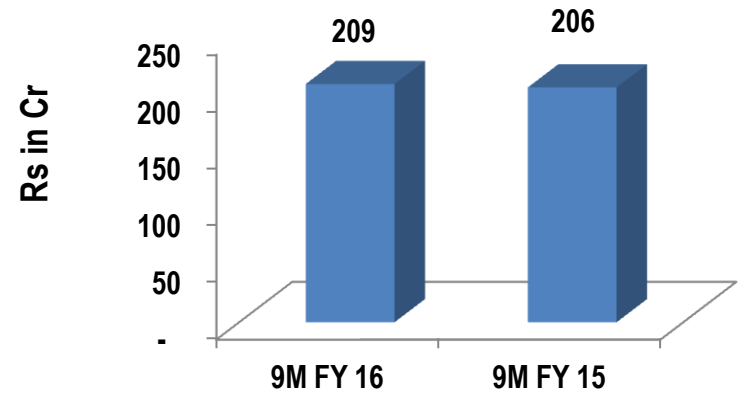


Operational Glimpse (9M FY16 vis-à-vis 9M FY15)

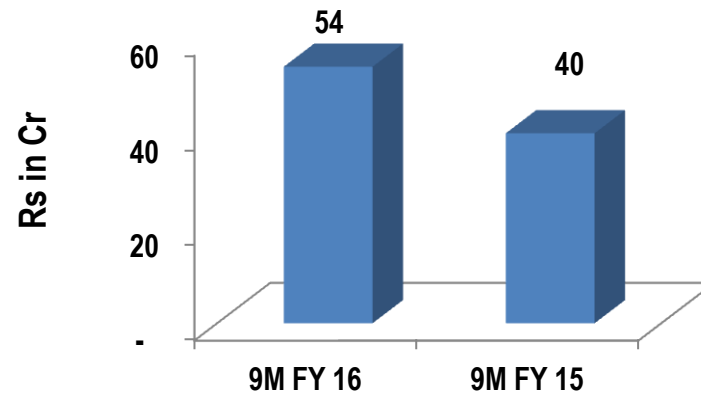
Income from Operation (Cr.)



EBITDA (Cr.)

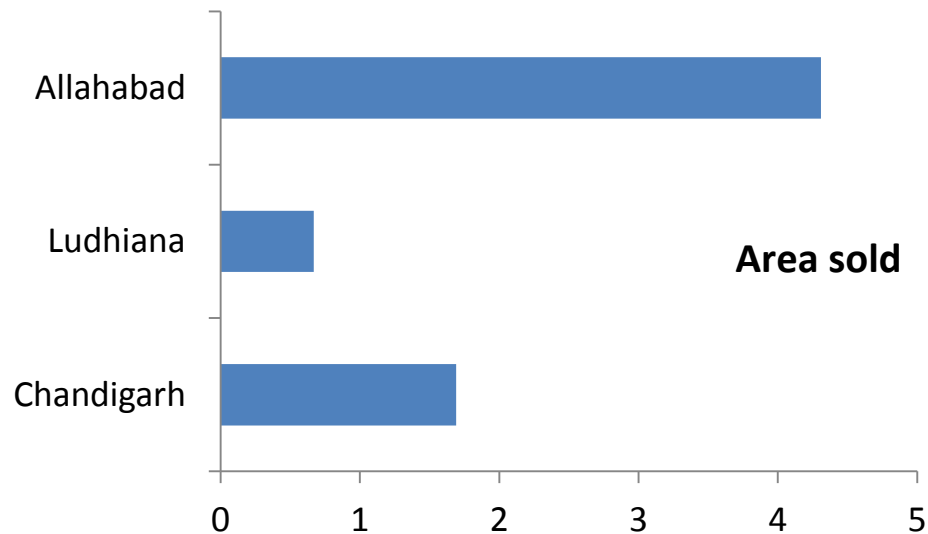


PAT (Cr.)



New Projects launched in Q3FY16

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
Celestia Royal	Floors	Chandigarh	1.69	68
Twin Tower	Group Housing	Ludhiana	0.67	26
Ananda	Group Housing	Allahabad	4.31	121



Financial Highlights

Debt Status (as on 31th December, 2015)

Particulars	Amount in Cr.
Gross Debt Position (as on October 1, 2015)	1,270
Add: Loans availed during the Quarter	166
Less: Repaid during the Quarter	177
Add: Working Capital Limit & Others	1
Gross Debt Position (as on December 31, 2015)	1260
Debt Repayment Schedule	
Debt Repayment in next 3 months	114
Net worth	2282

Financial Highlights

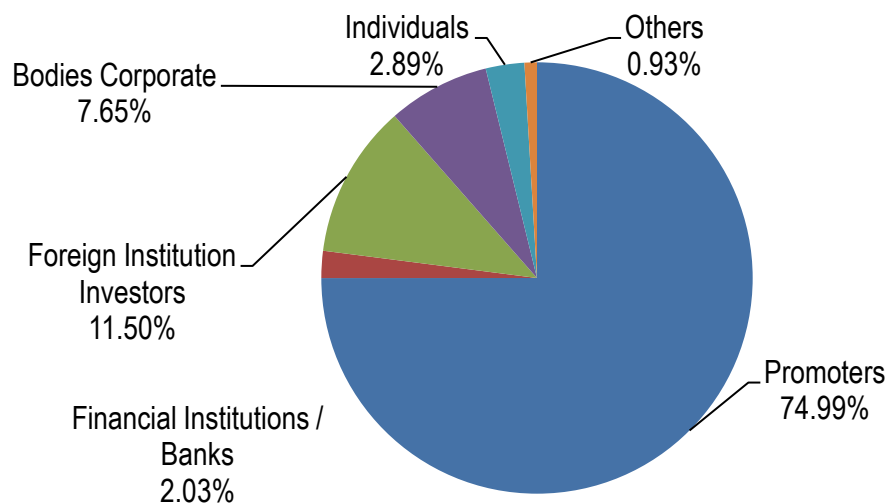
Cash Flow Position (Q3FY16 & 9MFY16)

Fig in Rs. Cr.

Particulars	Q3 FY16	9M FY16
Cash Flow from Operation	325	1026
Total Inflow (A)		
Construction and Other Overhead Expenses	224	633
Admin, selling & Others expenses	152	390
Financial expenses	45	131
Dividend payout		9
Total outflow (B)	421	1163
Net cash flow (A-B)=C	(96)	(137)
Net Borrowings (D)	(14)	159
Net Balance (C+D)	(110)	22

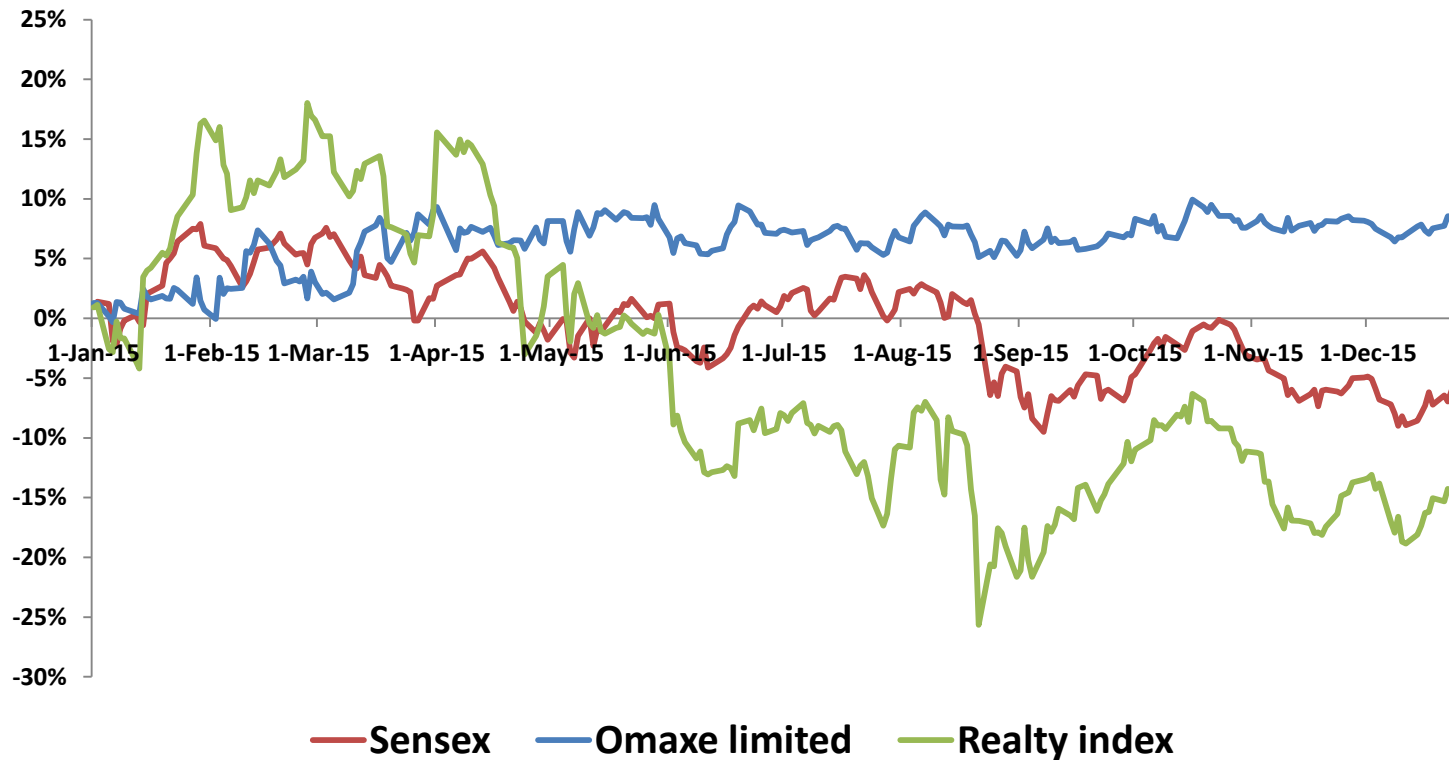
Shareholding Pattern

As on December 31, 2015



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	3,703,778	2.03%
Foreign Institution Investors	21,041,212	11.50%
Bodies Corporate	13,994,434	7.65%
Individuals	5,287,972	2.89%
Others	1,706,950	0.93%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price

As on February 08, 2016

INR 135.3

52 Week High

INR 140.0

52 Week Low

INR 127.0

Market Capitalization

INR 2476 cr

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