the-bridge

APRIL - JUNE, 2013 VOL 3 ISSUE 1

25 YEARS

OMAXE
Turning dreams into reality

Strategy

Focusing regularly on right things and making little improvements every day

Contents

Company Overview

Presence	:	Across 30 Cities in 09 States
Project under Execution/ Construction	:	~125 mn sq. ft.
Area delivered in Real Estate	:	~54.7 mn sq. ft.
Area Delivered as Third Party Contractor	:	31.80 mn sq. ft. (over 123 contracts)
Employee Strength	:	~2350
No of projects (on going)	:	13 Group Housing, 19 Townships, 9 Commercial Malls/Hotels/ SCO

HI-TECH TOWNSHIPS

INTEGRATED TOWNSHIPS

GROUP HOUSING

COMMERCIAL-
SHOPPING MALLS /
OFFICE SPACE

HOTELS

Omaxe Presence Across India

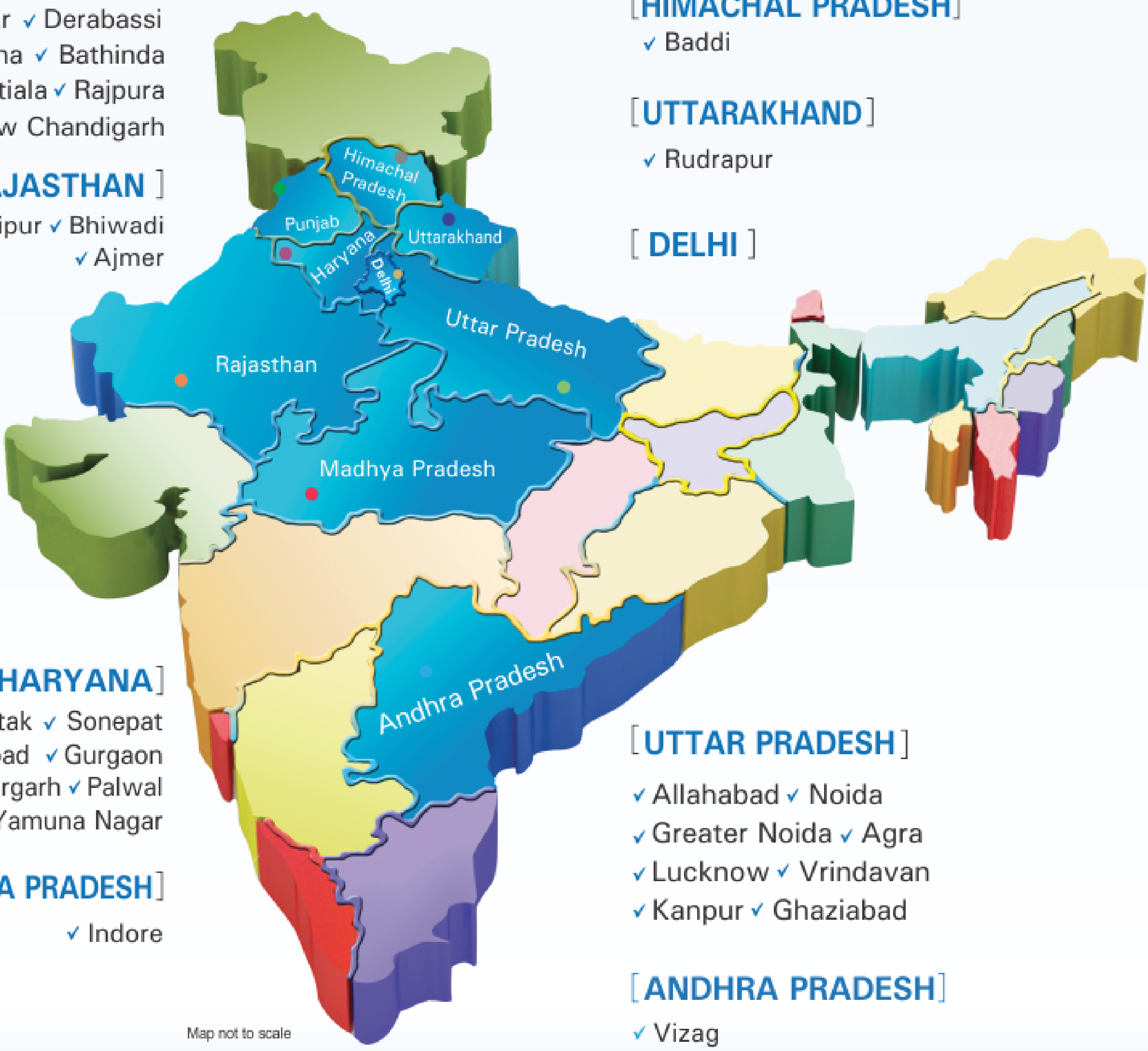
09 States | 30 Cities

[PUNJAB]

✓ Amritsar ✓ Derabassi
✓ Ludhiana ✓ Bathinda
✓ Patiala ✓ Rajpura
✓ New Chandigarh

[RAJASTHAN]

Jaipur ✓ Bhiwadi
✓ Ajmer



Map not to scale

[HIMACHAL PRADESH]

✓ Baddi

[UTTARAKHAND]

✓ Rudrapur

[DELHI]

[HARYANA]

✓ Rohtak ✓ Sonepat
✓ Faridabad ✓ Gurgaon
✓ Bahadurgarh ✓ Palwal
✓ Yamuna Nagar

[MADHYA PRADESH]

✓ Indore

[UTTAR PRADESH]

✓ Allahabad ✓ Noida
✓ Greater Noida ✓ Agra
✓ Lucknow ✓ Vrindavan
✓ Kanpur ✓ Ghaziabad

[ANDHRA PRADESH]

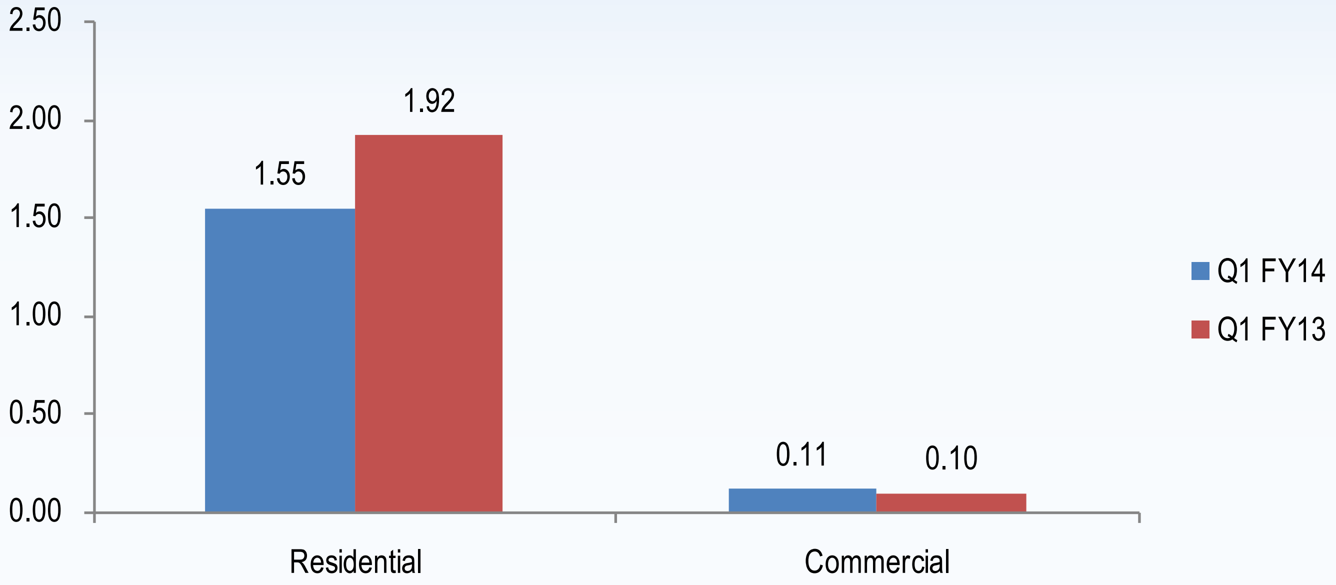
✓ Vizag

Overview Q1 FY14

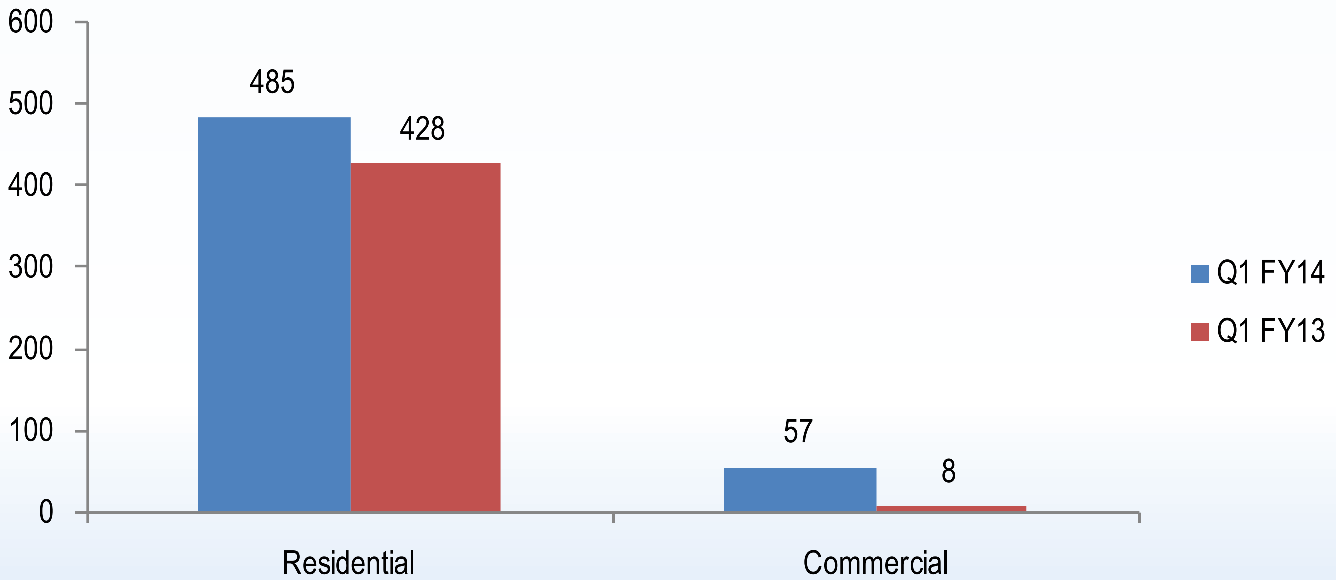
Particulars	Q1 FY14	Q1 FY13	Growth
Area Sold (Mn sqft)	1.66	2.01	-17.5%
Value of Booking (Cr.)	542	436	24.3%
Average Rate (INR/ sqft)	3,267	2,168	50.7%

Quarter	Q1 FY14		Q1 FY13	
Particular	**Area Sold (mn sq. ft.)**	**Value (Cr.)**	**Area Sold (mn sq. ft.)**	**Value (Cr.)**
Residential	1.55	485	1.92	428
Commercial	0.11	57	0.10	8
Total	**1.66**	**542**	**2.01**	**436**

Q1 FY14 **Area booked 1.66 mn sqft**

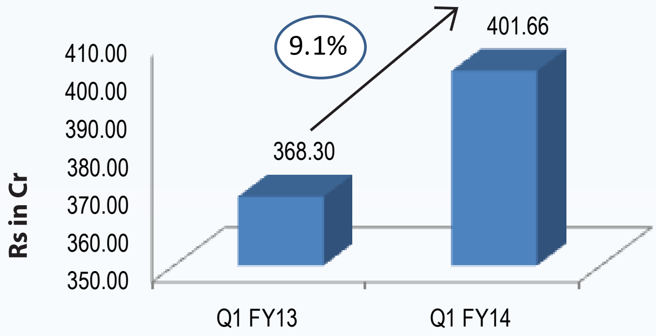


Q1 FY14 **Value of booking 542 Cr**

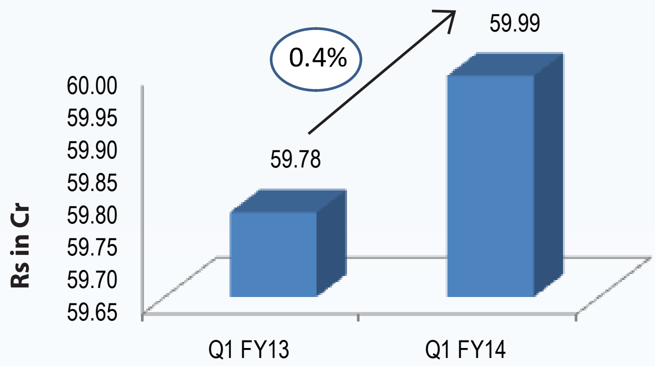


Operational Glimpse (Q1 FY14 vis-à-vis Q1 FY13)

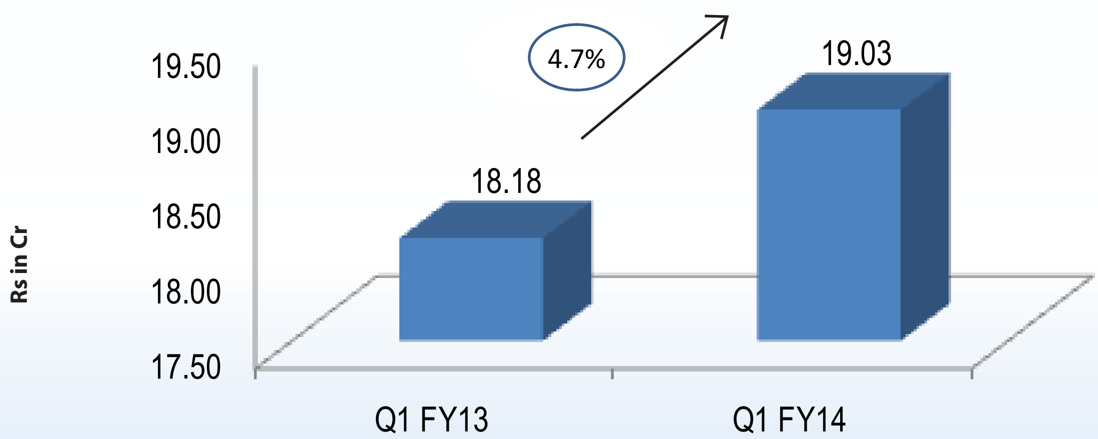
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Results (as on 30th June, 2013)

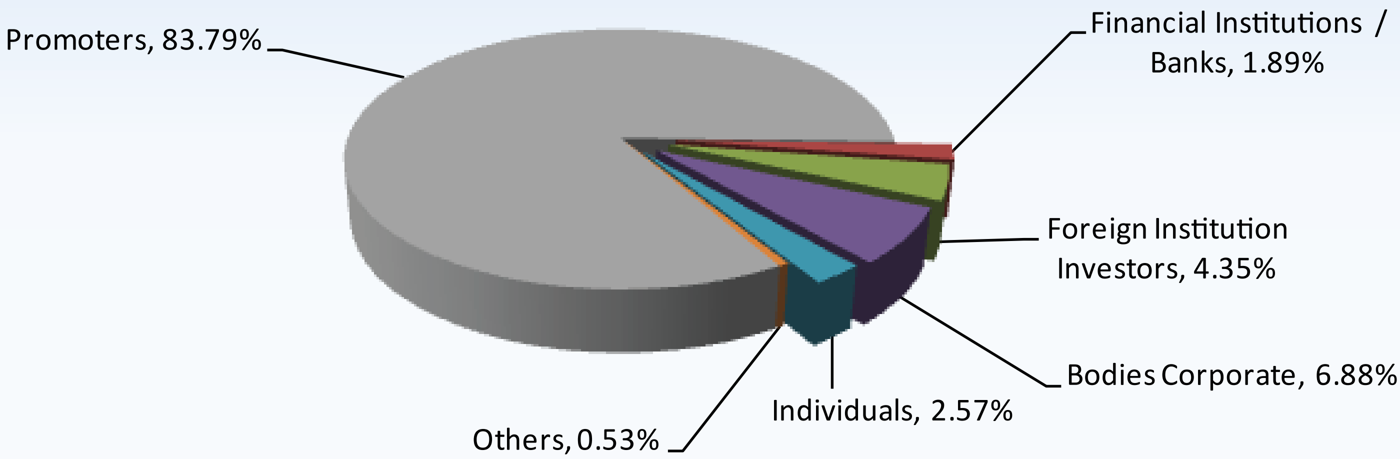
Particular	Q1 FY14	Q4 FY13	Q1 FY13
Income from Operation (Cr.)	401.66	679.67	368.30
EBITDA (Cr.)	59.99	55.13	59.78
PAT (Cr.)	19.03	35.66	18.18
EPS	1.10	2.05	1.05
EBITDA Margin	14.93%	8.11%	16.23%
PAT Margin	4.74%	5.25%	4.94%

Debt Status (as on 30th June, 2013)

Particulars	Amount in Cr.
Gross Debt Position (as on 1st April, 2013)	1,082
Add: New Loans availed	257
Less: Repaid during the Quarter	152
Add: Working Capital Limit utilized	36
Gross Debt Position (as on 30th June, 2013)	1,223
Debt Repayment Schedule	
Debt Repayment in next three months	127

Cash Flow Position (as on 30th June, 2013)

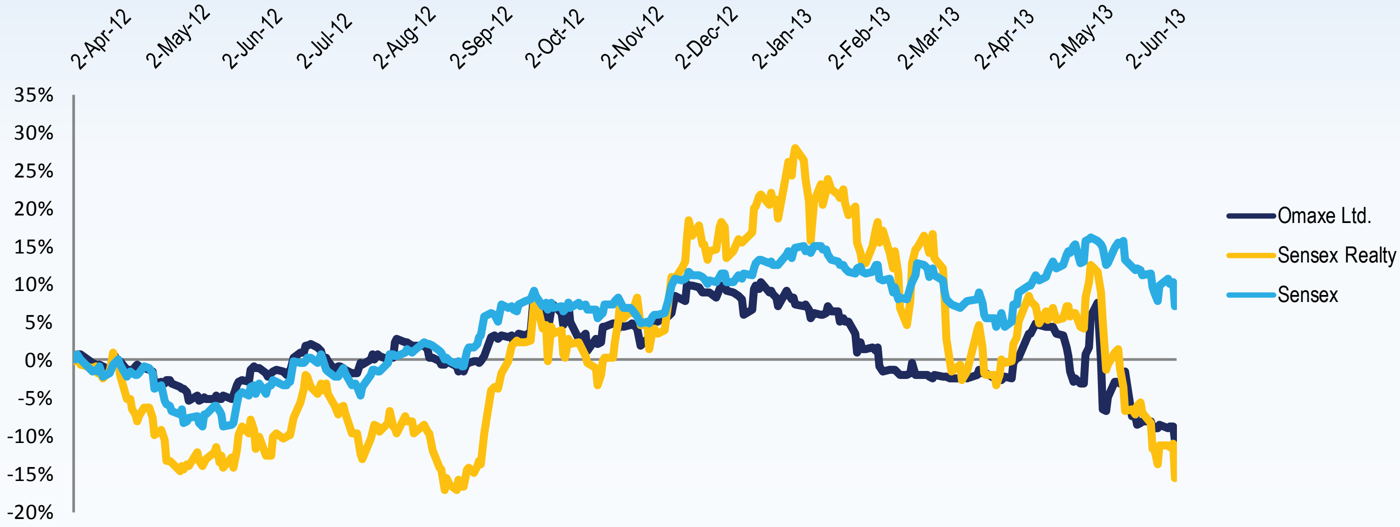
Particulars	Q1 FY14
Cash Flow from Operation	512
New Borrowings	91
Fixed Deposit Mobilization	32
Advance from Promoters	134
Total Inflow	***769***
Construction and Other Overhead Expenses	531
Selling and Admin Expenses	123
Interest Expenses	39
Debt Repayments	152
Total outflow	***845***
Net Balance	(76)



As on 8 August, 2013

Category	No of Shares	Percentage Shareholding
Promoters	14,54,24,697	83.79%
Financial Institutions / Banks	32,81,765	1.89%
Foreign Institution Investors	75,45,704	4.35%
Bodies Corporate	1,19,41,071	6.88%
Individuals	44,53,260	2.57%
Others	9,20,503	0.53%
Total	**17,35,67,000**	**100.00%**

Omaxe Limited – Share price movement



Last Trading Price *As on August 07, 2013*	INR 138.60
52 Week High	INR 171.20
52 Week Low	INR 136.00
Market Capitalization	INR 2,405 cr

Omaxe Connaught Place, Greater Noida

The Forest Spa, Surajkund

Omaxe City, Rohtak

Omaxe Residency, Lucknow

Omaxe Palm Greens, Gr. Noida

* Construction update

Achievers' meet 2013 in Singapore

Omaxe felicitated its staff and channel partners at the Achievers' Meet 2013 held in Singapore on May 18-23, 2013. The event saw enthusiastic participation and an enlightening discussion on how to further strengthen the company as it enters its next growth phase. Omaxe CMD Mr. Rohtas Goel was the guest of honor along with CEO Mr. Mohit Goel. The evening was laced with several entertainment options with the audience grooving to the racy numbers played by the DJ. The invitees were also treated with sightseeing of the landscaped beauty and the shopping experience of the world-class Malls. The cruise was one of its kind experience.

DESTINATION FARIDABAD

HT Live Faridabad, Saturday, May 04, 2013 03

Experience a whole new world of living in the lap of nature

On the periphery of South Delhi lies the Surajkund Tourist Complex in Faridabad. Made famous by the annual craft fair held every year in February, the area around this tourist complex is a premium real estate hub. The deep dense Aravalis nestles the curvy roads that is bustling with real estate activity. This road leads to Delhi in 10 minutes — located hardly 8 km from the complex.

Aptly named 'The Forest Spa', Omaxe's luxurious offering on the Surajkund Road is a delightful and prestigious address. Surrounded by 5000 acres of greens, 'The Forest Spa', with its ultra luxurious penthouses and apartments, offers a lifestyle that is truly global. The exquisitely designed spacious balcony offers its residents a breathtaking view of the picturesque Aravalis — an experience that is unparalleled.

The stunning architecture and dazzling interiors with exclusive personal health clubs in Master Bedroom with Jacuzzi, Sauna and Steam in each apartment, gyms, state-of-the-art clubs, swimming pool, health club, squash court, basketball court and multi-cuisine restaurant, etc are the facilities uncommon in the region. At The Forest Spa, every touch and fragrance gives an exceptional feeling. The architecture is splendid to say the least and the facilities extraordinary.

It is an awe-inspiring creation with units measuring between 2520 and 7450 sq ft. The work in 'The Forest Spa' is progressing at a brisk pace and the fit-out of the same is expected to be delivered in the first half of 2014. The complex is also being readied and stuffed with facilities that will make living special. Delhi-NCR's largest club "Club Aura" is one such example. It will have all the world-class facilities of indulgence such as swimming pool, spa, restaurant, mediation and gym facilities, to name a few.

Being located close to the highway, The Forest Spa makes it easily accessible from South Delhi, Noida, Ghaziabad and Gurgaon. With already operational Faridabad-Gurgaon four-lane expressway, it hardly takes 20 minutes to reach Golf Link Road in Gurgaon from this destination. The work on Faridabad Metro Corridor has also started and it will be operational by end of 2014. The nearest station will be NHPC Chowk - hardly five minutes from this destination.

Besides, this location is also an educational hub with institutes such as Manav Rachna University, Aravali International School, DPS; modern and premier Hospitals such as Asian Hospital also lie in the vicinity.

So, welcome to a great life. Make your loved ones feel special.

ईडब्ल्यूएस फ्लैटों का ड्रा निकाला गया

सेक्टर-86 में ईडब्ल्यूएस फ्लैटों का ड्रा निकालने की कार्रवाई के दौरान प्रशासनिक अधिकारी।

जागरण संवाद केंद्र, फरीदाबाद: रियल एस्टेट कंपनी ओमेक्स लिमिटेड ने बृहस्पतिवार को ग्रेटर फरीदाबाद के सेक्टर-86 में आर्थिक रूप से कमजोर वर्ग के लिए (ईडब्ल्यूएस) फ्लैटों का ड्रा निकाला। कंपनी ने इस श्रेणी में 125 फ्लैट देने के लिए आवेदन आमंत्रित किए थे। दो प्रोजेक्टों में फ्लैटों के लिए नौ नवंबर 2012 को आवेदन मांगे गए थे। सेक्टर-86 में 18 फ्लैटों के लिए 35 आवेदन फार्म जमा कराए गए थे, जबकि सेक्टर-78 में 107 फ्लैटों के लिए 147 आवेदन आए थे। ड्रा की कार्रवाई वरिष्ठ नगर योजनाकार गीता प्रकाश, जिला उपायुक्त की प्रतिनिधि सिटी मजिस्ट्रेट अनु, डीटीपी मेवात रेणुका सिंह, एकाउंट आफिसर रवि शर्मा, चंद्रकांता और एसके वाधवा की अगुवाई में की गई। इस मौके पर ओमेक्स की ओर से सुरेन गोयल मौजूद थे। सुरेन गोयल ने कहा कि सरकारी नीतियों के तहत ओमेक्स ग्रुप के फरीदाबाद प्रोजेक्ट में लकी ड्रा के माध्यम से फ्लैट दिए गए हैं। इससे आर्थिक तौर पर कमजोर तबके के लिए न केवल अपना घर बल्कि ओमेक्स जैसे आधुनिक आवासीय परिसर में घर के सपने को हकीकत में बदलने की मदद मिली है।

DEVELOPERS' FORUM

‘The infusion of ₹3,337 cr will elevate Noida-Greater Noida-Yamuna Expressway to the next level in the area of social and physical infrastructure. The development package will lead to the construction of several essential services’

— ROHTAS GOEL,
CMD, OMAXE LTD.

April, 21

‘With the implementation of the bill, buyers will gain on all fronts, be it delivery, transparency or monitoring of the projects. It will also lead to a shift in focus from the non-listed builders who do not comply with the norms to genuine ones’

— ROHTAS GOEL,
CMD, OMAXE GROUP

April, 7

ओमेक्स की सेल्स बुकिंग बढ़ी

नई दिल्ली • बीते वर्ष के दौरान रियल्टी फर्म ओमेक्स की सेल्स बुकिंग में 55 फीसदी की बढ़ोतरी दर्ज की गई है और यह 2,373 करोड़ रुपये के स्तर पर पहुंच गई है। कंपनी द्वारा दी गई सूचना में कहा गया है कि वित्त वर्ष 2012-13 के दौरान कंपनी ने 1.14 करोड़ स्क्वायर फीट क्षेत्र बेचा है जिसकी बिक्री वैल्यू 2,373 करोड़ रुपये रही है। इससे पहले वित्त वर्ष की समान अवधि के दौरान कंपनी ने 88.3 लाख स्क्वायर फीट क्षेत्र की बिक्री की थी जो 1,526 करोड़ रुपये में बेची गई थी। कंपनी का कहना है कि औसत कीमत रियलाइजेशन में 20 फीसदी की बढ़ोतरी दर्ज की गई है। मार्च 2013 को समाप्त हुए वित्त वर्ष में ओमेक्स का कुल कर्ज 1,082 करोड़ रुपये रहा। हालांकि 2012-13 के दौरान कंपनी के शुद्ध लाभ में 17 फीसदी की बढ़ोतरी हुई और यह 106 करोड़ रुपये रहा।

Omaxe starts to build 2080 more apartments

Lucknow: Real estate major Omaxe has started work on the next phase of its residency apartment project in Sector 7, Gomtinagar Extension. Spread over 17 acres, Omaxe would be investing Rs 856 crore to build about 2080 apartments in Residency-II. Omaxe had earlier completed the Residency-I phase of the project. The company has also executed an integrated township Omaxe City and two residential complexes Omaxe Heights and Omaxe Residency-I in the state capital. TNN

The reduction in abatement on homes and flats with a carpet area of 2,000 sq ft or more or of a value of ₹1 crore or more will marginally increase the cost of luxury homes. The introduction of one per cent TDS on sale of immovable property worth more than ₹50 lakh will only increase compliance. Overall, the real estate sector would have needed a lot more at this juncture of the economy.

ROHTAS GOEL, CMD, Omaxe

Be in Touch

We look forward to your feedback, suggestion and contribution to enable us to make this medium of expression truly enjoyable and informative. Our contact details are:

Email: investors@omaxe.com

Corporate Office:
Omaxe House, 7, LSC, Kalkaji, New Delhi - 110019 (India)
Telephones: +91-11- 41893100, 41896680-85, 41896776
Fax: +91-11- 41896773, 41896799, 41896653
www.omaxe.com

We are on

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