

**Alternatives:**

- **Only Indian Alternatives Manager to feature in top 100 global fund raisers in Private Debt.**
- **Deployment nearly doubled QoQ to INR 1,440 Cr invested during the quarter and ~INR 2,900 Cr in YTD Dec 21.**
- **Steady annuity income** flows from long term asset base; 75% of AUM has tenor > 3 years
- Two new funds launched during the quarter - **ISAF III and Credit Plus fund**
- **Asset Reconstruction**
  - Focus continues to be on **building retail capabilities even as recoveries from wholesale continue to be strong**
  - **Total recoveries** of ~INR 2500 Cr in the quarter, ~INR 200 Cr of which are from retail portfolio
  - Acquired assets worth ~INR 1,200 Cr. Share of Retail Assets grew 4x YoY, and currently stands at 11% of capital employed in Dec 21
- **Insurance**

**Life Insurance:**

  - **Gross premium grew by 15% YoY; Active client base has increased by ~8% YoY**
  - **Individual APE CAGR of 26%** since FY17 against industry growth at 13%

**General Insurance:**

- **Gross premium grew by 92% YoY;**
- **Expansion of distribution reach** – Digital Partnership with Alliance Insurance Brokers, Tata Motors OEM, Paybhima.com
- **Wealth Management (EWM)**
  - **33% YoY growth in AuA to INR 1,93,500 Cr, 16% growth YoY in clients, Revenue grew at 47%**
  - Exercised option to increase stake in Edelweiss Wealth Management to ~44%

**Remain on track on Key Priorities:**

- **Demerger and listing of Edelweiss Wealth Management**
  - Demerger of Edelweiss Wealth Management on track with listing expected by Dec 22
- **Scaled down wholesale credit assets**
  - Successful Workouts of over INR 3,000 Cr in last 18 months
  - Reduced wholesale assets by ~33% over 2 years, Expect book to reduce to ~INR 5,000 Cr by Dec-23
  - Expect inflows of ~INR 2,000 Cr in next 6 months
  -
- **Continued Scale up in Asset Management & Insurance Businesses, enabled by digitalization**
  - Asset Management cluster has seen its customer assets grow at a steady rate of 30% with a 2.2x growth in AUM over the past 2 years to INR 112,100 Cr
  - Life Insurance Individual APE CAGR since FY17 at 26% (industry at 13%)
  - General Insurance GDPI - 89% YoY growth in Dec-21 quarter (industry at 8%)

***Speaking on the occasion, Mr. Rashesh Shah, Chairman, Edelweiss Financial Services Limited said:***

“We end this quarter in the midst of the third wave of COVID-19. While the cases of the Omicron variant have seen an upsurge, the infections have been milder and the country has been far more prepared to cope with it on the back of a successful vaccination drive, focus on ease of testing & early isolation and increased medical facilities. Preliminary indications suggest that the economic impact will not be very significant and we will soon be back to normalcy.

For Edelweiss, this quarter has seen a steady performance with healthy profitability across all our business clusters. As we transition to more digitized business platforms, we continue to strengthen our customer franchisee. Our customer assets have seen a steady 30% growth in the same period to ~INR 3.4 trillion. Our Asset Management and Insurance Businesses have fueled a large part of this growth. The Asset Management cluster with an AUM of INR 112,100 Cr is at an inflection point. The Mutual Fund business has seen its customer reach increase by over 2.2x in the past two years, in addition to a 12x increase in AUM in the past five years to ~INR 82,000 Cr. The well-established annuity business of Alternatives has seen an AUM growth of 15x over the past seven years to INR 30,200 Cr. Our Life Insurance and the more nascent General Insurance franchisees are consistently outperforming industry with many industry firsts to their credit. In ARC, recoveries have been good. In our Credit cluster we continue our focus towards building an asset light model and have partnerships now with Indian Bank, Central Bank, among others.

Consistent with our strategy, we have built a robust balance sheet with strong capitalized businesses and adequate liquidity, which will be foundational for future growth.”

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**About Edelweiss Financial Services**

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include Asset Management, NBFC, Housing Finance, Asset Reconstruction, Wealth Management, Life Insurance and General Insurance. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is actively covered by sell side research analysts of Citi Research, Maybank Kim Eng Securities, Haitong International, and Emkay Global Financial Services. To learn more about the Edelweiss Group, please visit [www.edelweissfin.com](http://www.edelweissfin.com).

Edelweiss Financial Services Limited **Corporate Identity Number:** L99999MH1995PLC094641

**Edelweiss Social media handle:**[edelweissfinancialservicesltd](https://www.facebook.com/edelweissfinancialservicesltd) |[@EdelweissFin](https://twitter.com/EdelweissFin) |[Linkedin.com/company/edelweissfin](https://www.linkedin.com/company/edelweissfin)**For more details please contact:****Shalaka Kagathra**

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This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates.

This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and Edelweiss or its directors or employees will not be liable in any manner for the consequences of such actions. The company regularly posts all important information at its website [www.edelweissfin.com](http://www.edelweissfin.com).

**Edelweiss Financial Services Limited**

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**Consolidated Financial Results for the quarter and nine months ended 31 December 2021**

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	31 March 2021 (Audited)
(₹ in Crores)						
<b>1 Revenue from operations</b>						
(a) Interest income	687.15	790.16	965.01	2,250.59	3,105.95	4,034.40
(b) Dividend income	6.68	6.97	49.73	19.70	60.41	69.57
(c) Fee and commission income	375.59	372.29	401.02	1,033.23	1,146.93	1,654.14
(d) Net gain / (loss) on fair value changes	119.50	274.41	426.96	699.02	1,130.58	2,220.90
(e) Premium from insurance business	406.38	371.46	323.77	1,033.58	812.91	1,324.64
(f) Other operating income	7.80	5.85	12.05	21.33	42.70	53.71
<b>Total revenue from operations</b>	<b>1,603.10</b>	<b>1,821.14</b>	<b>2,178.54</b>	<b>5,057.45</b>	<b>6,299.48</b>	<b>9,357.36</b>
<b>2 Other income</b>	<b>284.19</b>	<b>32.17</b>	<b>12.80</b>	<b>332.40</b>	<b>68.42</b>	<b>1,491.49</b>
<b>3 Total income (1+2)</b>	<b>1,887.29</b>	<b>1,853.31</b>	<b>2,191.34</b>	<b>5,389.85</b>	<b>6,367.90</b>	<b>10,848.85</b>
<b>4 Expenses</b>						
(a) Finance costs	704.05	748.40	924.99	2,254.77	2,876.04	3,834.03
(b) Impairment on financial assets	44.05	(21.79)	105.96	19.31	328.04	1,260.92
(c) Change in valuation of credit impaired loans (Refer Note 7)	(102.81)	57.71	137.92	3.77	480.45	812.61
(d) Employee benefits expense	385.16	229.35	324.23	850.10	919.07	1,615.91
(e) Depreciation and amortisation expense	53.49	35.53	55.39	124.88	169.46	259.88
(f) Change in insurance policy liability - actuarial	220.61	386.46	396.03	816.13	947.69	1,302.33
(g) Policy benefits paid	115.39	127.83	78.50	357.73	170.75	276.30
(h) Other expenses	362.78	285.46	303.49	901.33	885.41	1,340.62
<b>Total expenses</b>	<b>1,782.72</b>	<b>1,848.95</b>	<b>2,326.51</b>	<b>5,328.02</b>	<b>6,776.91</b>	<b>10,702.60</b>
<b>5 Profit / (loss) before share in profit / (loss) of associates and tax (3-4)</b>	<b>104.57</b>	<b>4.36</b>	<b>(135.17)</b>	<b>61.83</b>	<b>(409.01)</b>	<b>146.25</b>
<b>6 Share in profit / (loss) of associates</b>	<b>22.80</b>	<b>35.98</b>	<b>-</b>	<b>79.97</b>	<b>-</b>	<b>(0.64)</b>
<b>7 Profit / (loss) before tax (5+6)</b>	<b>127.37</b>	<b>40.34</b>	<b>(135.17)</b>	<b>141.80</b>	<b>(409.01)</b>	<b>145.61</b>
<b>8 Tax expense</b>						
Current tax	33.65	25.36	(45.85)	89.58	48.84	23.99
Deferred tax	17.53	(50.24)	(26.32)	(114.48)	(75.06)	(132.29)
<b>9 Net profit / (loss) for the period (7-8)</b>	<b>76.19</b>	<b>65.22</b>	<b>(63.00)</b>	<b>166.70</b>	<b>(382.79)</b>	<b>253.91</b>
<b>10 Other comprehensive income/(loss)</b>	<b>(28.98)</b>	<b>48.56</b>	<b>51.08</b>	<b>(40.83)</b>	<b>48.30</b>	<b>(1.80)</b>
<b>11 Total comprehensive income / (loss) (9+10)</b>	<b>47.21</b>	<b>113.78</b>	<b>(11.92)</b>	<b>125.87</b>	<b>(334.49)</b>	<b>252.11</b>
<b>12 Net profit / (loss) for the period attributable to:</b>						
Owners of the company	70.96	57.29	(69.72)	146.34	(363.30)	265.33
Non controlling interests	5.23	7.93	6.72	20.36	(19.49)	(11.42)
<b>13 Other comprehensive income / (loss) for the period attributable to:</b>						
Owners of the company	(13.84)	23.41	32.10	(18.06)	28.18	1.19
Non controlling interests	(15.14)	25.15	18.98	(22.77)	20.12	(2.99)
<b>14 Total comprehensive income / (loss) for the period attributable to:</b>						
Owners of the company	57.12	80.70	(37.62)	128.28	(335.12)	266.52
Non controlling interests	(9.91)	33.08	25.70	(2.41)	0.63	(14.41)
<b>15 Earnings Per Share (₹) (Face Value of ₹ 1/- each)</b>						
- Basic (Refer Note 6)	0.79	0.65	(0.78)	1.64	(4.08)	2.98
- Diluted (Refer Note 6)	0.79	0.64	(0.78)	1.64	(4.08)	2.97

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**Notes:**

- The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') and associates for the quarter and nine months ended 31 December 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 31 January 2022.
- The consolidated financial results of EFSL for the quarter and nine months ended 31 December 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The Standalone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

Particulars	Quarter Ended			Nine Months Ended		(₹ in Crores)
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	Year Ended 31 March 2021 (Audited)
Total income	438.55	169.33	69.01	793.09	56.41	1,721.88
Profit / (loss) before tax	344.80	96.94	(0.80)	513.35	(115.50)	693.92
Net profit / (loss) after tax	333.26	188.93	(0.22)	593.80	(121.26)	716.22
Other comprehensive income / (loss)	-	-	0.81	-	0.79	0.95
<b>Total comprehensive income / (loss)</b>	<b>333.26</b>	<b>188.93</b>	<b>0.59</b>	<b>593.80</b>	<b>(120.47)</b>	<b>717.17</b>

- The attribution of consolidated profit / (loss) before tax between owners of the company and non controlling interests is as per below table:

Particulars	Quarter Ended			Nine Months Ended		(₹ in Crores)
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	Year Ended 31 March 2021 (Audited)
<b>Profit / (loss) before tax attributable to:</b>						
Owners of the company	111.57	21.42	(150.31)	92.86	(411.06)	131.58
Non controlling interests	15.80	18.92	15.14	48.94	2.05	14.03
<b>Profit / (loss) before tax</b>	<b>127.37</b>	<b>40.34</b>	<b>(135.17)</b>	<b>141.80</b>	<b>(409.01)</b>	<b>145.61</b>

- During the quarter ended 31 December 2021, the Company has issued 54,41,038 equity shares of face value of ₹ 1 each to the employees of the Company and its subsidiaries/associates on exercise of employee stock options.
- Earnings per share for the quarters ended 31 December 2021, 30 September 2021, 31 December 2020 and nine months ended 31 December 2021 and 31 December 2020 are not annualised.
- Change in valuation of credit impaired loans represents valuation movement of loans originated by consolidated ARC trusts.
- Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- The uncertainty on account of COVID-19 outbreak continues to have adverse effect across the world economy including India. However, recent results from the industry is showing signs of revival signaling a return in economic growth. The impact of the COVID-19 pandemic, on Group's results, including credit quality and provisions, gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government, RBI and other regulators to mitigate the economic impact and foster speedier growth. Further, the Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Group liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets, intangible assets (including goodwill), investments and in case of life insurance business, estimate of claims, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions.
- The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- Edelweiss Custodial Services Limited ("ECDSL"), a associate of Edelweiss Financial Services Company ("EFSL") challenged an order, by an investigating agency, marking lien on its clearing account, before the 47th Additional Chief Metropolitan Magistrate Court, Mumbai. Since the investigation against Anugrah Stock and Broking Pvt. Ltd. ("trading member"), for which ECDSL was a clearing member, is still under process, the said investigative agency contended that it had no objection to setting aside the lien order upon ECDSL providing an undertaking to keep sufficient assets unencumbered. ECDSL has since provided undertaking to keep sufficient assets amounting to ₹ 480.32 crores belonging to the Group and associate unencumbered and the said lien order has been set aside. The matter has been listed for further hearing.

The MCSGF Committee of NSE Clearing Limited ("NCL") vide its order dated 20 October 2020 has directed ECDSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities got liquidated. ECDSL filed an appeal against the impugned order with Securities Appellate Tribunal ("SAT"). SAT vide its order dated 05 November 2020 has directed ECDSL to give an undertaking to NCL that it will deposit ₹ 212 crores or other amount as directed by the SAT after disposal of Appeal. ECDSL has since provided the declaration to NCL. The matter has been listed for further hearing.

Various Arbitration/Writ Petitions have been filed before the Hon'ble Bombay High Court ("Hon'ble Court") by various end clients of the trading member against trading member and its associates. ECDSL has been made party to the same. All the Writ Petitions have been tagged together and common orders have been passed. The matter has been listed for further hearing.

ECDSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, ECDSL has assessed such liability to be remote as at 31 December 2021.

- During the quarter and nine months ended 31 December 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 197.62 crores and ₹ 974.85 crores (net of provisions) respectively to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 167.98 crores and ₹ 803.13 crores respectively from these ARC Trusts. Ind AS 109 – 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Group has recorded fair value gain of ₹ 220.50 crores (net) and ₹ 362.02 crores (net) for the quarter and nine months ended respectively and is included in 'Net gain / (loss) on fair value changes'.
- Two subsidiaries in the Group had initiated sale of certain credit impaired financial assets before 31 December 2021 and for which definitive contracts were executed post the quarter end. These financial assets sold after 31 December 2021, amounted to ₹ 42.15 crores to asset reconstruction companies trusts (ARC Trust). As per Ind AS 109, Financial Instruments, prescribed under section 133 of the Companies Act, 2013 significant judgement is involved in classification of assets which has been accentuated on account of factors caused by COVID-19. Accordingly, on account of subsequent sale to and recovery from ARC Trusts of such credit impaired assets, management has recorded such financial assets as recoverable and not as credit impaired financial assets. EFSL, the holding Company has, undertaken substantially all risks and rewards in respect of these financial assets aggregating to ₹ 35.83 crores. As at 31 December 2021, there is no impact on the financial results of the Group.
- During the quarter ended 31 December 2021, the Company sold its controlling stake in the insurance broking business (Edelweiss Gallagher Insurance Broking Limited) to its joint venture partner Arthur J Gallagher & Co., Accordingly, the difference between the carrying value of equity sold and sale consideration have been accounted for as a gain amounting to ₹ 267.58 crores in the statement of profit and loss as 'other income'.

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**15 Consolidated Segment Results for the quarter and nine months ended 31 December 2021**

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	31 March 2021 (Audited)
<b>(₹ in Crores)</b>						
<b>1 Segment revenue [Total income]</b>						
Agency business	149.55	138.52	347.98	414.48	950.98	1,336.59
Capital business	929.51	676.87	490.20	2,190.14	2,020.61	4,804.83
Insurance business	474.49	620.05	607.82	1,511.45	1,450.53	2,070.95
Asset reconstruction business	161.55	277.80	370.70	703.17	1,160.06	1,706.37
Treasury business	181.26	156.90	367.40	611.04	754.11	880.79
Unallocated	13.73	19.15	7.24	39.54	31.61	48.68
<b>Total income</b>	<b>1,910.09</b>	<b>1,889.29</b>	<b>2,191.34</b>	<b>5,469.82</b>	<b>6,367.90</b>	<b>10,848.21</b>
<b>2 Segment results [Profit / (loss) before tax]</b>						
Agency business	33.24	24.90	62.46	66.97	159.10	172.15
Capital business	52.14	(69.92)	(398.73)	(224.93)	(897.53)	(349.01)
Insurance business	(82.49)	(84.06)	(64.74)	(225.50)	(232.70)	(297.77)
Asset reconstruction business	92.94	90.17	68.22	244.57	175.41	225.01
Treasury business	31.03	74.76	196.24	279.21	396.41	415.67
Unallocated	0.51	4.49	1.38	1.48	(9.70)	(20.44)
<b>Total profit / (loss) before tax</b>	<b>127.37</b>	<b>40.34</b>	<b>(135.17)</b>	<b>141.80</b>	<b>(409.01)</b>	<b>145.61</b>
<b>3 Segment assets</b>						
Agency business	545.18	686.67	5,905.47	545.18	5,905.47	732.66
Capital business	25,194.33	25,467.20	30,709.74	25,194.33	30,709.74	29,008.20
Insurance business	6,818.54	6,397.68	5,317.90	6,818.54	5,317.90	5,648.93
Asset reconstruction business	6,130.49	6,263.50	6,105.31	6,130.49	6,105.31	6,066.50
Treasury business	3,399.28	3,513.51	3,668.97	3,399.28	3,668.97	2,723.85
Unallocated	2,020.61	2,053.35	1,730.45	2,020.61	1,730.45	1,794.88
<b>Total assets</b>	<b>44,108.43</b>	<b>44,381.91</b>	<b>53,437.84</b>	<b>44,108.43</b>	<b>53,437.84</b>	<b>45,975.02</b>
<b>4 Segment liabilities</b>						
Agency business	162.67	254.92	5,098.83	162.67	5,098.83	327.72
Capital business	23,966.67	24,188.52	30,466.04	23,966.67	30,466.04	26,880.20
Insurance business	5,962.30	5,659.06	4,580.53	5,962.30	4,580.53	4,993.79
Asset reconstruction business	3,833.57	4,035.65	4,032.63	3,833.57	4,032.63	3,951.67
Treasury business	2,152.43	2,182.19	2,041.85	2,152.43	2,041.85	1,891.60
Unallocated	232.66	262.16	283.11	232.66	283.11	253.04
<b>Total liabilities</b>	<b>36,310.30</b>	<b>36,582.50</b>	<b>46,502.99</b>	<b>36,310.30</b>	<b>46,502.99</b>	<b>38,298.02</b>
<b>5 Segment capital employed [Segment assets - Segment liabilities]</b>						
Agency business	382.51	431.75	806.64	382.51	806.64	404.94
Capital business	1,227.66	1,278.68	243.70	1,227.66	243.70	2,128.00
Insurance business	856.24	738.62	737.37	856.24	737.37	655.14
Asset reconstruction business	2,296.92	2,227.85	2,072.68	2,296.92	2,072.68	2,114.83
Treasury business	1,246.85	1,331.32	1,627.12	1,246.85	1,627.12	832.25
Unallocated	1,787.95	1,791.19	1,447.34	1,787.95	1,447.34	1,541.84
<b>Total capital employed</b>	<b>7,798.13</b>	<b>7,799.41</b>	<b>6,934.85</b>	<b>7,798.13</b>	<b>6,934.85</b>	<b>7,677.00</b>

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency business, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency business includes advisory and other fee based businesses; Capital business represents lending business; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading and investment activities.

16 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.

17 The consolidated financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

**RASHESH** Digitally signed by  
**CHANDRAKANT SHAH**  
Date: 2022.01.31  
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Rashesh Shah  
Chairman

Mumbai, 31 January 2022.



Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to  
The Board of Directors  
Edelweiss Financial Services Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Edelweiss Financial Services Limited (the "Holding Company"), its subsidiaries and its trusts (the Holding Company, its subsidiaries and its trusts together referred to as "the Group") and its associates for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the subsidiaries, trusts and associates (Refer Annexure A)
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to note 9 to the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investment properties, investments, intangible assets (including goodwill) and in case of life insurance business, estimate of claims which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.
7. The accompanying Statement includes the unaudited financial results and other financial information, in respect of:
  - a. 32 subsidiaries, whose unaudited financial results include total revenues of Rs. 1,663.88 crores and Rs. 5,018.08 crores, total net loss after tax of Rs. 125.68 crores and Rs. 117.74 crores, total comprehensive loss of Rs. 154.41 crores and Rs. 159.34 crores, for the quarter ended December 31, 2021 and the period from April 1, 2021 to December 31, 2021 respectively, as considered in the Statement which have been reviewed by their respective independent auditors.

- b. 6 associate companies, whose unaudited financial results include Group's share of net profit of Rs. 2.84 crores and Rs. 13.53 crores and Group's share of total comprehensive income of Rs. 2.91 crores and Rs. 13.81 crores for the quarter ended December 31, 2021 and for the period from April 1, 2021 to December 31, 2021 respectively, as considered in the Statement whose financial results, other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on financial results and other financial information of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate companies is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- c. The auditors of Edelweiss Tokio Life Insurance Company Limited (ETLIFE), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2021 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2021 has been duly certified by the ETLIFE 's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. ETLIFE's auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
- d. The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that the actuarial valuation of liabilities of EGICL for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at December 31, 2021 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. EGICL's auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

**SHRAWAN  
BHAGWATI  
JALAN**

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per Shrawan Jalan

Partner

Membership No.: 102102

UDIN: 22102102AAAABV9415

Place: Mumbai

Date : January 31, 2022



## Annexure A

SUBSIDIARIES:	TRUSTS:	TRUSTS:
ECL Finance Limited	ESAF - I Trust	EARC Trust SC 392
Edelweiss Rural & Corporate Services Limited	EARC SAF - 2 Trust	EARC Trust SC 395
Edelweiss Asset Reconstruction Company Limited	EARC SAF - 3 Trust	EARC Trust SC 380
Edelweiss Housing Finance Limited	EARC Trust SC 6	EARC Trust SC 387
Edelweiss Retail Finance Limited	EARC Trust SC 7	EARC Trust SC 388
Edel Finance Company Limited	EARC Trust SC 9	EARC Trust SC 393
Edelweiss Asset Management Limited	EARC Trust SC 102	EARC Trust SC 372
EdelGive Foundation	EARC Trust SC 109	EARC Trust SC 373
Edelweiss Tokio Life Insurance Company Limited	EARC Trust SC 112	EARC Trust SC 374
Edelweiss General Insurance Company Limited	EARC Trust SC 130	EARC Trust SC 375
Allium Finance Private Limited	EARC Trust SC 223	EARC Trust SC 376
Edelcap Securities Limited	EARC Trust SC 229	EARC Trust SC 385
Edelweiss Securities and Investments Private Limited	EARC Trust SC 238	EARC Trust SC 394
ECap Equities Limited	EARC Trust SC 245	EARC Trust SC 399
Edel Investments Limited	EARC Trust SC 251	EARC Trust SC 401
EC Commodity Limited	EARC Trust SC 262	EARC Trust SC 402
Aster Commodities DMCC (upto 7th December 2021)	EARC Trust SC 263	EARC Trust SC 406
EC International Limited	EARC Trust SC 266	EARC Trust SC 377
Edel Land Limited	EARC Trust SC 293	EARC Trust SC 378
Edelweiss Comtrade Limited	EARC Trust SC 297	EARC Trust SC 396
Edelweiss Multi Strategy Fund Advisors LLP	EARC Trust SC 298	EARC Trust SC 410
Edelweiss Gallagher Insurance Brokers Limited (upto 17th October 2021)	EARC Trust SC 306	EARC Trust SC 405
Edelweiss Private Equity Tech Fund	EARC Trust SC 308	EARC Trust SC 428
Edelweiss Value and Growth Fund	EARC Trust SC 314	EARC Trust SC 429
India Credit Investment Fund II	EARC Trust SC 318	EARC Trust SC 412
EAAA LLC	EARC Trust SC 321	EARC Trust SC 415
Edelweiss Alternative Asset Advisors Limited	EARC Trust SC 325	EARC Trust SC 430
Edelweiss Alternative Asset Advisors Pte. Limited	EARC Trust SC 329	EARC Trust SC 427
Edelweiss Investment Adviser Limited	EARC Trust SC 331	EARC Trust SC 413
Edelweiss Resolution Advisors LLP	EARC Trust SC 332	EARC Trust SC 416
EW Special Opportunities Advisors LLC	EARC Trust SC 334	EARC Trust SC 417
Edelweiss Trusteeship Company Limited	EARC Trust SC 342	EARC Trust SC 397
Edelweiss International (Singapore) Pte. Limited	EARC Trust SC 344	EARC Trust SC 227
Edelweiss Capital Services Limited	EARC Trust SC 347	EARC Trust SC 228
Edelweiss Real Assets Managers Limited	EARC Trust SC 348	EARC Trust SC 431
Sekura India Management Limited	EARC Trust SC 349	EARC Trust SC 418
	EARC Trust SC 351	EARC Trust SC 434
Associates:	EARC Trust SC 352	EARC Trust SC 421
Edelweiss Securities Limited	EARC Trust SC 357	EARC Trust SC 422
Edelweiss Finance & Investments Limited	EARC Trust SC 360	EARC Trust SC 423
Edelweiss Broking Limited	EARC Trust SC 361	EARC Trust SC 424
Edelweiss Custodial Services Limited	EARC Trust SC 363	EARC Trust SC 436
Edelweiss Financial Services Inc.	EARC Trust SC 370	EARC Trust SC 444
Edelweiss Investment Advisors Private Limited	EARC Trust SC 381	EARC Trust SC 440
Edelweiss Securities (Hong Kong) Private Limited	EARC Trust SC 383	EARC Trust SC 441
Edelweiss Financial Services (UK) Limited	EARC Trust SC 386	EARC Trust SC 447
Edelweiss Securities (IFSC) Limited	EARC Trust SC 384	EARC Trust SC 425
ESL Securities Limited	EARC Trust SC 391	

## Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641  
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098  
Tel: +91-22-40094400 Fax: +91-22-40863610  
Website : www.edelweissfin.com



### Standalone Financial Results for the quarter and nine months ended 31 December 2021

Particulars	Quarter Ended			Nine Months Ended		(₹ in Crores)
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	Year Ended 31 March 2021 (Audited)
<b>1 Revenue from operations</b>						
(a) Interest income	92.38	52.38	33.79	192.91	41.73	83.50
(b) Dividend income	0.12	-	-	38.60	52.65	136.53
(c) Fee and commission income	22.52	22.82	28.47	64.71	57.52	99.12
(d) Other operating income	-	-	6.75	-	20.45	24.46
<b>Total revenue from operations</b>	<b>115.02</b>	<b>75.20</b>	<b>69.01</b>	<b>296.22</b>	<b>172.35</b>	<b>343.61</b>
<b>2 Other income</b>	<b>323.53</b>	<b>94.13</b>	<b>-</b>	<b>496.87</b>	<b>(115.94)</b>	<b>1,378.27</b>
<b>3 Total income (1+2)</b>	<b>438.55</b>	<b>169.33</b>	<b>69.01</b>	<b>793.09</b>	<b>56.41</b>	<b>1,721.88</b>
<b>4 Expenses</b>						
(a) Finance costs	68.69	39.96	39.29	143.66	55.83	97.33
(b) Net (gain) / loss on fair value changes	(82.08)	(49.35)	(0.04)	(150.79)	(0.09)	442.29
(c) Employee benefits expense	46.91	14.74	4.39	96.08	19.57	191.22
(d) Depreciation and amortisation expense	0.09	0.09	0.36	0.26	1.16	1.40
(e) Impairment on financial assets	(3.92)	(3.17)	1.24	(7.02)	46.43	148.70
(f) Other expenses	64.06	70.12	24.57	197.55	49.01	147.02
<b>Total expenses</b>	<b>93.75</b>	<b>72.39</b>	<b>69.81</b>	<b>279.74</b>	<b>171.91</b>	<b>1,027.96</b>
<b>5 Profit / (loss) before tax (3-4)</b>	<b>344.80</b>	<b>96.94</b>	<b>(0.80)</b>	<b>513.35</b>	<b>(115.50)</b>	<b>693.92</b>
<b>6 Tax expense</b>						
Current tax	-	-	(11.24)	-	(2.12)	(13.60)
Deferred tax	11.54	(91.99)	10.66	(80.45)	7.88	(8.70)
<b>7 Net profit / (loss) for the period (5-6)</b>	<b>333.26</b>	<b>188.93</b>	<b>(0.22)</b>	<b>593.80</b>	<b>(121.26)</b>	<b>716.22</b>
<b>8 Other comprehensive income/(loss)</b>	<b>-</b>	<b>-</b>	<b>0.81</b>	<b>-</b>	<b>0.79</b>	<b>0.95</b>
<b>9 Total comprehensive income / (loss) (7+8)</b>	<b>333.26</b>	<b>188.93</b>	<b>0.59</b>	<b>593.80</b>	<b>(120.47)</b>	<b>717.17</b>
<b>10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)</b>						
- Basic (Refer Note 4)	3.73	2.12	(0.003)	6.65	(1.36)	8.05
- Diluted (Refer Note 4)	3.72	2.11	(0.003)	6.64	(1.36)	8.01

#### Notes:

- The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and nine months ended 31 December 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 31 January 2022.
- The standalone financial results of EFSL for the quarter and nine months ended 31 December 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- During the quarter ended 31 December 2021, the Company has issued 54,41,038 equity shares of face value of ₹ 1 each to the employees of the Company and its subsidiaries/associates on exercise of employee stock options.
- Earnings per share for the quarters ended 31 December 2021, 30 September 2021, 31 December 2020 and nine months ended 31 December 2021 and 31 December 2020 are not annualised.
- Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- The uncertainty on account of COVID-19 outbreak continues to have adverse effect across the world economy including India. However, recent results from the industry is showing signs of revival signaling a return in economic growth. The impact of the COVID-19 pandemic, on Company's results, including gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government and other regulators to mitigate the economic impact and foster speedier growth. Further, the Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Company's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company may be different from that estimated as at the date of approval of these financial results. The Company will continue to closely monitor material changes in markets and future economic conditions.
- The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- During the quarter and nine months ended 31 December 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 197.62 crores and ₹ 974.85 crores respectively (net of provisions) to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 167.98 crores and ₹ 803.13 crores respectively from these ARC Trusts. Ind AS 109 - 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Company has recorded fair value gain of ₹ 41.59 crores (net) and ₹ 110.22 crores (net) for the quarter and nine months ended respectively and is included in 'Net (gain) / loss on fair value change'.
- During the quarter ended 31 December 2021, the Company sold its controlling stake in the insurance broking business (Edelweiss Gallagher Insurance Broking Limited) to its joint venture partner Arthur J. Gallagher & Co., Accordingly, the difference between the carrying value of equity sold and sale consideration have been accounted for as a gain amounting to ₹ 320.85 crores in the statement of profit and loss as 'other income'.

## Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641  
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098  
Tel: +91-22-40094400 Fax: +91-22-40863610  
Website : www.edelweissfin.com



### 10 Standalone Segment Results for the quarter and nine months ended 31 December 2021

Particulars	Quarter Ended			Nine Months Ended		(₹ in Crores)
	31 December 2021 (Reviewed)	30 September 2021 (Reviewed)	31 December 2020 (Reviewed)	31 December 2021 (Reviewed)	31 December 2020 (Reviewed)	Year Ended 31 March 2021 (Audited)
<b>1 Segment revenue [Total income]</b>						
Agency	19.15	19.68	21.21	54.56	35.48	66.41
Holding Company activities	416.70	149.65	47.80	735.83	16.78	1,648.69
Unallocated	2.70	-	-	2.70	4.15	6.78
<b>Total income</b>	<b>438.55</b>	<b>169.33</b>	<b>69.01</b>	<b>793.09</b>	<b>56.41</b>	<b>1,721.88</b>
<b>2 Segment results [Profit / (loss) before tax]</b>						
Agency	7.77	6.72	9.08	17.88	14.30	(14.27)
Holding Company activities	334.33	90.22	(9.88)	492.77	(133.95)	701.41
Unallocated	2.70	-	-	2.70	4.15	6.78
<b>Total profit / (loss) before tax</b>	<b>344.80</b>	<b>96.94</b>	<b>(0.80)</b>	<b>513.35</b>	<b>(115.50)</b>	<b>693.92</b>
<b>3 Segment assets</b>						
Agency	17.69	8.73	12.23	17.69	12.23	4.19
Holding Company activities	7,588.32	6,147.47	4,370.33	7,588.32	4,370.33	5,870.14
Unallocated	204.16	213.41	83.75	204.16	83.75	106.61
<b>Total assets</b>	<b>7,810.17</b>	<b>6,369.61</b>	<b>4,466.31</b>	<b>7,810.17</b>	<b>4,466.31</b>	<b>5,980.94</b>
<b>4 Segment liabilities</b>						
Agency	14.10	8.36	7.77	14.10	7.77	39.71
Holding Company activities	3,107.74	2,018.21	1,088.65	3,107.74	1,088.65	1,813.69
Unallocated	1.20	1.70	7.21	1.20	7.21	1.55
<b>Total liabilities</b>	<b>3,123.04</b>	<b>2,028.27</b>	<b>1,103.63</b>	<b>3,123.04</b>	<b>1,103.63</b>	<b>1,854.95</b>
<b>5 Segment capital employed [Segment assets - Segment liabilities]</b>						
Agency	3.59	0.37	4.46	3.59	4.46	(35.52)
Holding Company activities	4,480.58	4,129.26	3,281.68	4,480.58	3,281.68	4,056.45
Unallocated	202.96	211.71	76.54	202.96	76.54	105.06
<b>Total capital employed</b>	<b>4,687.13</b>	<b>4,341.34</b>	<b>3,362.68</b>	<b>4,687.13</b>	<b>3,362.68</b>	<b>4,125.99</b>

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries and investment activities.

11 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.

12 The standalone financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors  
RASHESH  
CHANDRAKA  
NT SHAH  
Rashesh Shah  
Chairman

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Mumbai, 31 January 2022.

**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

Review Report to  
The Board of Directors  
Edelweiss Financial Services Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 (2) of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to note 6 of the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Company's business and financial metrics including the Company's estimates of impairment of investments and other financial assets, which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

For S.R. BATLIBOI & Co. LLP  
Chartered Accountants  
ICAI Firm registration number: 301003E/E300005

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per Shrawan Jalan  
Partner  
Membership No.: 102102  
UDIN: 22102102AAAAABU3444  
Place: Mumbai  
Date: January 31, 2022

**Edelweiss Financial Services Limited**

Corporate Identity Number: L99999MH1995PLC094641  
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098  
Tel: +91-22-40094400 Fax: +91-22-40863610  
Website : www.edelweissfin.com

**Annexure**

(i) Pursuant to Regulation 52(7) of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we hereby confirm that issue proceeds of Non-Convertible Debentures (NCDs) issued by the Company and outstanding as on December 31, 2021 are being utilized as per the objects stated in the offer document. Further, we also confirm that there have been no deviations in the use of proceeds of issue of NCDs from the objects stated in the offer document.

(ii) Pursuant to Regulation 54 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we would like to state that all secured & redeemable debt securities issued by the Company and outstanding as on December 31, 2021 are fully secured by first charge / pari passu charge, as the case may be, on present & future receivables, book debts, loans and other financial & non-financial assets. Accordingly, the Company is maintaining asset cover of 1x or such higher asset cover required as per the terms of offer document/Information Memorandum.

(iii) Information as required pursuant to Regulation 52 (4) of SEBI (Listing Obligations and Disclosures Requirements)

	Particulars	Standalone	
		Nine Months Ended 31 December 2021	Year Ended 31 March 2021
1	Debt-Equity Ratio ( Refer Note 1)	0.53	0.20
2	Net worth (Rs.in Crores) (Refer note 2)	4,687.13	4,125.99
3	Debt Service Coverage Ratio (Refer note 3)	6.79	28.74
4	Interest Service Coverage Ratio (Refer note 4)	4.57	8.13
5	Capital redemption reserve (Rs.in Crores)	0.20	0.20
6	Debenture redemption reserve (Refer note 5)	NA	NA
7	Net profit after tax (Rs.in Crores)	593.80	716.22
8	Earnings Per Share (₹) (Face Value of ₹ 1/- each)		
	- Basic	6.65	8.05
	- Diluted	6.64	8.01
9	Total debt to Total assets (Refer Note 6)	0.32	0.14
10	Net profit margin (%) (Refer Note 7)	74.87%	41.60%

**Notes:**

- Debt-equity Ratio = Total debt (Debt securities + Borrowings (other than debt securities)) / Net worth
- Net worth = Equity share capital + Other Equity
- Debt Service Coverage Ratio = ( Profit before interest and tax)/ ( interest repayment + Principal repayment in next six months)
- Interest Service Coverage Ratio = Profit before interest and Tax / interest expense
- As per Rule 18 (7) (b) (iii) (A) B of the Companies (Share Capital and Debentures) Rules, 2014 the Company being listed company, is not required to create Debenture Redemption Reserve.
- Total debt to Total assets = (Debt securities + Borrowings other than debt securities) / Total assets
- Net profit margin = Net Profit for the period / Total Income
- Current ratio, Long term debt to working capital, Bad Debts to account receivables ratio, Current liability ratio, Debtors turnover, Inventory turnover and Operating margin (%) are not applicable owing to the business model of the company.