

RENAISSANCE GLOBAL LTD.

(FORMERLY RENAISSANCE JEWELLERY LTD.)

CIN.: L36911MH1989PLC054498

REGD. OFFICE / UNIT I : PLOT NO. 36A & 37, SEEPZ, ANDHERI (E), MUMBAI 400 096.
TEL. : 022-4055 1200 | FAX : 022-2829 2146 | WEB: www.renaissanceglobal.com

Highest Annual Turnover Since Inception EBITDA and PAT grew by 32%

Mumbai, May 28, 2019: Renaissance Global Limited (RGL), India's highly differentiated luxury lifestyle products company and the largest exporter of branded jewellery and supplier of licensed brands to leading global retailers, reported its unaudited and reviewed results for the financial year ending 31st March 2019 as approved by its Board of Directors.

Financial Highlights – Q4 FY19 Consolidated

- Quarterly revenue at INR 7071.5 million, up by 57% YoY
- EBITDA (including other income) at INR 190.7 million, up by 30% YoY
- PAT at INR 129.0 million, up by 54% YoY

Financial Highlights – FY19 Consolidated

- Revenue from operations at INR 25,833.2 million, up by 42% YoY
- EBITDA (including other income) at INR 1,342.1 million, up by 33% YoY
- PAT at INR 841.3 million, up by 32% YoY

Rs. In millions

Particulars	Q4 FY19	Q4 FY18	% YoY	FY19	FY18	% YoY
Revenue	7071.5	4504.6	57%	25,833.2	18,147.0	42%
EBITDA	190.7	146.3	30%	1,342.1	1,005.4	33%
*PAT	129.0	83.6	54%	841.3	637.9	32%

*including loss due to discontinued operations

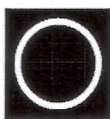
The Company acquired Jay Gems , a US based company which has an exclusive license for Enchanted Disney Fine Jewelry, in August 2018.

Mr. Sumit Shah, Vice Chairman of the company stated that, "With the successful integration of Jay Gems operations we now plan to capitalize on the international appeal of the Disney brand. Renaissance has acquired licenses for the Middle East, China, India, South Africa, the Philippines, Malaysia and Singapore. Due to the success of the 'Enchanted Disney Fine Jewelry', Renaissance has the opportunity to create jewellery for additional Disney license properties including Mickey and Minnie, Star Wars and other Disney I.P."

Verigold Jewellery DMCC, our subsidiary in Dubai has made a strategic investment of Rs 200 million in Verigold Jewellery India Private Limited (VJIPL) by subscribing to CCDs. VJIPL is a joint venture with Bennett, Coleman & Co Ltd (BCCL) to promote Fine Jewellery products in India under a brand "IRASVA". BCCL will provide an advertisement credit line of Rs 3500 Million to VJIPL. RGL group , upon conversion of CCDs will hold 51% share and BCCL will hold 49% share in VJIPL.

The Company has incorporated a subsidiary in China to facilitate distribution of Enchanted Disney Fine Jewelry.





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Q4 and FY19 Business Highlights

- Revenue share of studded jewellery was 75% and that of gold jewellery was 25% in Q4FY19. Similarly, the share was 74% for studded jewellery and 26% for Gold jewellery for full year FY2019.
- Healthy geographical distribution of sales across various markets for Q4FY19 it was – North America (61%), Middle East (34%) and Others (5%). For FY2019 it stood at – North America (57%), Middle East (35%) and Others (8%).
- Successful integration of Jay Gems operations positioning the company for robust growth.
- Continued focus on inventory management and working capital efficiency.

About Renaissance Global Limited:

Renaissance Global Limited is a highly differentiated luxury lifestyle products company. It is the largest exporter of branded jewellery and supplier of licensed branded jewellery through its licensing agreement to sell “Enchanted Disney Fine Jewellery” and “Heart of Hallmark” jewellery collections. The company has long-standing relationships with marquee global retailers like Amazon, Argos, Helzberg, J.C Penny, Malabar Gold, Signet, Wal-Mart, Zales Corp. etc. The Company has successfully expanded its product portfolio, backed by strong design capabilities, to offer a wide range of studded jewellery namely Diamond Fashion, Diamond Bridal, Gemstone Jewellery in line with latest fashion trends. The company has diversified operations across key markets in USA, UK & Middle East with its global marketing presence through own subsidiaries and via strategic acquisitions over the years.

For more information, visit www.renjewellery.com

For More Information, Please Contact:

Renaissance Global Limited
G. M. Walavalkar
Compliance Officer
investors@renaissanceglobal.com

