

#### TERA SOFTWARE LIMITED

Regd. Office: #8-2-293/82/A/1107, Road Number 55, Jubilee Hills, Hyderabad, Telangana 500033.

Tel: +91-40-2354 7447 E-mail: info@terasoftware.in www.terasoftware.com

24th July, 2023

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai-400001	National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Banda Kurla Complex, Bandra (F) Mumbai-400051
Scrip Code: 533982	Symbol: TERASOFT

Dear Sir/Madam,

Sub: Notice of 29th Annual General Meeting (AGM) and the Annual Report for the Financial Year 2022-23

We are pleased to inform you that the 29th Annual General Meeting of the members of Tera Software Limited is scheduled to be held (physically) on Thursday, 17th August, 2023 at 11:00 a.m. at Jubilee Hills International Centre, Near Post Office, Road No.14, Jubilee Hills, Hyderabad-500033, Telangana, India.

Notice of the 29th AGM and the Annual Report for the financial year 2022-23 being sent electronically to those members whose email Ids/addresses are registered with Company/Depository Participant(s).

The Notice of 29th AGM together with the Annual Report is made available on the Company's website <a href="www.terasoftware.com">www.terasoftware.com</a>.

This is for your information and records, please.

Thanking You,
Yours faithfully,
For TERA SOFTWARE LIMITED

TO THE WARE THE TO THE WAY TO THE

T. GOPICHAND
Chairman & Managing Director
DIN: 00107886

GST: 36AABCT1332L1ZF | PAN: AABCT1332L | CIN: L72200TG1994PLC018391





TERA SOFTWARE LIMITED

ANNUAL REPORT 2022-2023



### **BOARD OF DIRECTORS**



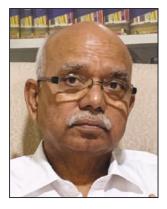
**Sri T. Gopi Chand** Chairman & Managing Director



**Dr. T. Hanuman Chowdary** Independent Director



**Dr. T.V. Lakshmi** Independent Director



**Sri. Divakar Atluri** Independent Director



**Prof. Dr. Braja Bandhu Nayak** Independent Director



**Sri. T. Bapaiah Chowdary**Non Executive Director



**Smt. T. Pavana Devi** Non Executive Director



## INDEX

	Pages Starting	g Fron
A Bird's Eye View of Tera Software Limited		2
Board and Committees		4
Corporate Information		5
Notice		9
Directors' Report		27
Corporate Governance Report		36
Report on Corporate Social Responsibility		52
Certificate of Non-disqualification of Directors		58
CEO and CFO Certification		59
Independent Auditor's Certificate on Corporate Governance		60
Declaration by the Managing Director		61
Extract of Annual Return		62
Management Discussion & Analysis Report		71
Form AOC-2		76
Secretarial Audit Report		78
Annual Secretarial Compliance Report		81
Independent Auditors' Report		85
Balance Sheet		96
Statement of Profit and Loss		97
Cash Flow Statement		98
Notes to Financial Statements		99
Significant Accounting Policies		106
Notes to Financial Statements	•••••	118



#### A Bird's Eye View of Tera Software Limited

Tera Software Limited founded in the year 1994 by Mr. Gopichand Tummala and holds 47.53 % shareholding together with his family members as on 31st March, 2023. Tera Software Limited has emerged as one of India's leading IT and ITeS players in the e-Governance Industry and turnovers of INR 130.80 Cr for the FY 2022-23 and INR127.14 Cr for the FYs 2021-22. Tera Software has proved time and again that it is fully equipped to develop and implement state-of-the-art solutions for the ever-changing technological needs of the Government bodies in India.

Tera Software Limited is a Hyderabad based company providing services in E Governance and development of enterprise information systems for Sales Tax/GST, Public Distribution System, Registration, Education, Road Transports, Electricity Billing, UIDAI (AADHAAR) & NPR (National Population Register). TSL has the rare distinction of being a pure and dedicated Indian e-Governance company.

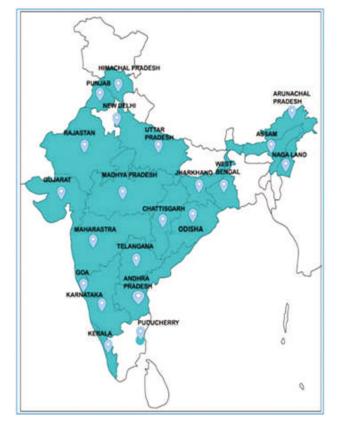
Tera Software Limited operations are in over 22 Indian States including Maharashtra, Karnataka, Jharkhand, Kerala, West Bengal, New Delhi, Gujarat, Himachal Pradesh, Rajasthan, Goa, Nagaland, Puducherry, Madhya Pradesh, Uttar Pradesh, Assam, Andhra Pradesh, Odisha.

#### Tera Software Service Profile covers

- Public Distribution System (Ration Cards)
- Sales Tax Automation (eChallans)
- Registration of Land Records
- Road Transport and Vehicle Registration Authorities
- Total Revenue Management & Spot Billing System
- Computer Education in Schools
- FiberNet-Fiber Network Infrastructure
- Modern Record Rooms Preparation
- AADHAAR Enrolment of Citizens of India
- NPR Creation of National Population Register
- Common Services Centres
- IT Infrastructure & related Facility management of Government Departments
- Smart Metering
- Smart Cities Mission

## Maintenance and Operations of Ongoing Projects Odisha BharatNet Phase-II Project

Tera Software had completed prestigious Odisha BharatNet Phase-II project for Survey, Design, Planning, Supply, Installation, end-to end Integration, testing & commissioning of OFC (Aerial) GPON Network in 3065 GPs covering 20427 Kms across the state and Comprehensive Annual Maintenance Contract (AMC) for a period of 5 years from 2022.





#### **Davanagere Smart City Project**

In the new domain of Smart Cities, Tera Software had bagged PAN City ICT Smart City Project of Davanagere, Karnataka and successfully implemented it with Command Control Centre (CCC), Secondary Command Control Centre (SCCC) and other ICT Components such as City Surveillance System, Integrated Traffic Management System (ITMS), Variable Message Sign (VMS) Boards, Public Address System (PAS), Environmental Sensors, E-Learning Centers, HelpDesk (One City-One Number), & so onfor a period of 5 years from December, 2022.

#### PVVNL Spot Billing System Project (Sep 2021 – Aug 2024)

Tera Software had bagged Spot Billing System Project from Paschimanchal Vidyut Vitran Nigam Limited (PVVNL) forDoor to Door Meter Reading, On-Spot BillGeneration, Bill Distribution and Bill Collection in Cluster-1 (Meerut,Saharanpur and Noida Distribution Zone of PVVNL) for a project value of Rs.169.66 Cr. for a period of 3 yearsserving a monthly consumer base of 28,22,226 nos.

#### DVVNL Spot Billing System Project (Sep 2021 – Aug 2024)

Tera Software had bagged Spot Billing SystemProject from Dakshinanchal Vidyut Vitran Nigam Limited (DVVNL) for Door to Door Meter Reading, On-Spot BillGeneration, Bill Distribution and Bill Collection in Cluster-5 (Agra-I, Agra-II and Aligarh Distribution Zone of DVVNL) for a project value of Rs. 166.32 Cr. for a period of 3 years serving a monthly consumer base of 27,87,780 nos.

#### E-Mahabhoomi Project (Dec 2022 - Aug 2024)

Tera Software had bagged e-Mahabhoomi Project from BEL for "Scanning & Digitization of Cadastral Maps in 19 districts of Maharashtra" for Land Records Dept., with a project value of Rs.46.70 Cr. for a period of 20 months.

#### **Modern Record Rooms Project**

Tera Software successfully implemented 'Preparation of Modern Record Rooms Project' for Dept. of Revenue, Govt. of Jharkhand in 38 locations in first phase of the project by Scanning and Digitization of land and revenue records using Document Management Software, supply & installation of requisite hardware and maintenance of the same for a period of 5 Years from 2017.

#### **Quality Philosophy**

Tera Software is committed to customer satisfaction, we provide clients with the highest quality products consistent with professional standards. In the E Governance solutions group of Tera Software Limited, a significant portion of time is set-aside for setting up the quality assurance process and implementing whatever measures are needed specific to the project.

#### **Tera Software Security Policy**

Tera Software committed to implement adequate and appropriate information security controls, towards security obligations to protect interests of customers and other stake holders. Assurance and ensuring of confidentiality, integrity and availability of information and information processing infrastructure to protect the interests of all its stakeholders is paramount to Tera Software.

With information security as an objective, systems, processes, infrastructure, and training for risk assessment, business continuity planning and disaster recovery mechanism and structure are continually reviewed for adequacy and improvement to meet information security requirements.



#### TERA SOFTWARE LIMITED

CIN: L72200TG1994PLC018391 BOARD AND COMMITTEES

#### **Board of Directors**

#### Sri. T. Gopichand

Chairman & Managing Director

Since 26-09-1994

e-mail: gopichand@terasoftware.com

#### Padmashri Dr. T. Hanuman Chowdary

Independent Director

Since 17-12-2001

e-mail: tripuraneni1931@gmail.com

#### Dr. T.V. Lakshmi

Independent Director

Since 17-12-2001

e-mail: lakshmitv726@gmail.com

#### Sri. Divakar Atluri

Independent Director

Since 12-02-2021

e-mail: atluridivakar@gmail.com

#### Prof. Dr. Braja Bandhu Nayak

Independent Director

Since 24-09-2022

e-mail: brajabnayak@gmail.com

#### Sri. T. Bapaiah Chowdary

Non-Executive Director

Since 01-11-1999

e-mail: tbapaiahchowdary@gmail.com

#### Smt. T. Pavana Devi

Non-Executive Director

Since 06-06-1995

e-mail: pavanatummala@gmail.com

#### **Executive Officers (KMP)**

#### Sri. O. Babu Reddy

Chief Financial Officer

(Resigned w.e.f.30-06-2023)

#### Sri. Ch. Mallikarjuna

Company Secretary & Compliance Officer

#### **Board Committees**

#### **Audit Committee**

Sri. Divakar Atluri, Chairman

Dr. T. Hanuman Chowdary

Prof. Dr. Braja Bandhu Nayak

Sri. T. Bapaiah Chowdary

#### **Nomination & Remuneration Committee**

Dr. T. Hanuman Chowdary, Chairman

Dr. T.V. Lakshmi

Sri. T. Bapaiah Chowdary

#### **Stakeholders Relationship Committee**

Sri. T. Bapaiah Chowdary, Chairman

Dr. T.V. Lakshmi

Smt. T. Pavana Devi

#### **Corporate Social Responsibility Committee**

Dr. T. Hanuman Chowdary, Chairman

Sri. Divakar Atluri

Sri. T. Gopichand

Smt. T. Pavana Devi

## **Debtors Review Committee** (Sub-committee of Audit committee)

Sri. T. Gopichand, Chairman

(Managing Director)

Sri. Divakar Atluri (Independent Director)

Prof. Dr. Braja Bandhu Nayak

(Independent Director)

Sri. O. Babu Reddy

Chief Financial Officer

(Resigned w.e.f.30-06-2023)

#### **Borrowing Committee**

Sri. T. Gopichand, Chairman

Prof. Dr. Braja Bandhu Nayak

Smt. T. Pavana Devi



#### TERA SOFTWARE LIMITED

CIN: L72200TG1994PLC018391

#### **CORPORATE INFORMATION**

#### **Registered Office**

# 8-2-293/82/A/1107, Plot No. 1107, Road No.55, Jubilee Hills, Hyderabad-500033, Telangana Tel: +91-40-23547447

#### **Statutory Auditors**

Narven Associates, Chartered Accountants 8-3-1047/1-B, Rama Apts., Sri Nagar Colony, Hyderabad –500073

#### **Secretarial Auditors**

C.V. Reddy K. & Associates, Company Secretaries # 402, Kamala Towers, Street No.15, Himayat Nagar, Hyderabad-500029

#### **Company Secretary & Compliance Officer**

Ch. Mallikarjuna

# 8-2-293/82/A/1107, Plot No: 1107, Road No: 55, Jubilee Hills,

Hyderabad-33, Tel: +91-40-23547447 Email: companysecretary@terasoftware.in

Website: www.terasoftware.com

#### Bankers

#### **Bank of Maharashtra**

Sultan Bazaar, Hyderabad-500001

#### Canara Bank

Large Corporate Branch, TSR Complex, S P Road, Secunderabad-500003

#### **Registrar & Transfer Agents**

KFin Technologies Limited

Selenium Building, Tower-B, Plot No.31 & 32, Financial District

Nanakramguda, Serilingampally, Hyderabad – 500032,

Rangareddy, Telangana

Toll free Number: 1-800-309-4001 WhatsApp Number: (91) 910 009 4099

KPRISM (Mobile Application): https://kprism.kfintech.com/

Email: einward.ris@kfintech.com

Kfintech Corporate Website: https://www.kfintech.com

RTA website: https://ris.kfintech.com

Investor Support Centre (DIY Link): https://ris.kfintech.com/clientservices/isc



#### PAN CITY ICT PROJECT IN DAVANAGERE

Implemented by Tera Software Limited under Davanagere Smart City Limited.



Award of Excellence to Davanagere Smart City Limited in the category of City with the Best safety and Security System & Record for their project implementation of ICT Project in Davangere City



City with Best Safety and Security System and Record Award received from Hon'ble Governor of Kerala Sri Arif Mohammad Khan in Kochi

**Intelligent Traffic Management System** 



**Speed Violation Detection** 



**Automatic Number Plate Recognition** 



**Red Light Violation Detection** 



#### PAN CITY ICT PROJECT IN DAVANAGERE

Implemented by Tera Software Limited under Davanagere Smart City Limited.



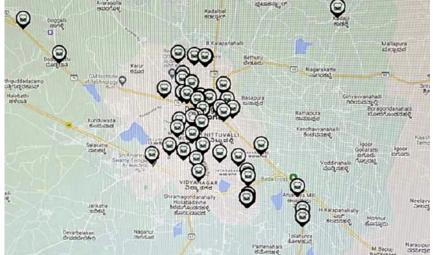
**Public Address System** 



**Mobile Surveillance Vehicle** 



**Integrated Command and Control Centre** 



**Intelligent Transport System** 



Variable Message Signboards



## CSR Activity - Installation of Gas based "Incinerator System for Human Body Cremation"





#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty-ninth (29th) Annual General Meeting (AGM) of the members of Tera Software Limited ("the Company") will be held on Thursday, the 17th August, 2023 at 11:00 AM at Jubilee Hills International Centre (Jubilee Hills Club), Near Post Office, Road No. 14, Jubilee Hills, Hyderabad-500033, Telangana, India to transact the following businesses:

#### **ORDINARY BUSINESS:**

01. To receive, consider and adopt the audited Standalone Financial Statements of the Company for the Financial Year ended 31st March, 2023, the report of the Auditors' thereon and the report of the Board of Directors:

To consider and if thought fit, to pass with or without modification(s), the following resolution as Ordinary Resolution:

- "RESOLVED THAT the Audited Standalone Financial Statements of the Company for the financial year ended 31st March, 2023, the report of the Auditors' thereon and the report of the Board of Directors, as circulated to the Members, be and are hereby considered and adopted."
- 02. To resolve not to fill the casual vacancy caused by retirement of Mrs. Tummala Pavana Devi (DIN: 00107698) who retires by rotation at the conclusion of this Annual General Meeting:

To consider and if thought fit, to pass with or without modification(s), the following resolution as Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 152 and all other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Appointment and Qualifications of Directors) Rules, 2014, as amended from time to time ("Act"), the casual vacancy caused by retirement of Mrs. Tummala Pavana Devi (DIN: 00107698), who retires by rotation at the conclusion of this Annual General Meeting and who does not offer herself for re-appointment, be not filled-up."

#### **SPECIAL BUSINESS:**

03. To appoint Mr. Tummala Madhu Mitra (DIN: 07124242), as a Director (Marketing) of the Company and fix his remuneration:

To consider and if thought fit, to pass with or without modification(s), the following resolution as Special Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 160, 196, 197, 198 and 203 read with Schedule V and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactments(s) thereof, for the time being in force) and Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, approval of the members be and is hereby accorded to appoint Mr. Tummala Madhu Mitra (DIN: 07124242) as a Whole Time Director designated as Director (Marketing) of the Company as recommended by the Nomination and Remuneration Committee and Board, for a period of 5 (five) years with effect from 17th August, 2023 to 16th August, 2028, the period of his office shall be liable to retire by rotation, on the terms and conditions including remuneration, notwithstanding that the remuneration may exceed the limits prescribed in the provisions of Section 197, 198 and Schedule V of the Companies Act, 2013 in case of no profits/inadequate profits."



**RESOLVED FURTHER THAT** the remuneration payable to Mr. Tummala Madhu Mitra is as follows:

#### A) Salary and Perquisites:

**Salary:** Rs. 1,50,000/- (Rupees One Lakh Fifty thousand Only) per month with every year increment of 10%.

#### **Perquisites:**

- B) The Director shall also be eligible to the following perquisites which are not included in the computation of ceiling remuneration specified in the said Part II Section IV of Schedule V of the Companies Act, 2013:
  - 1. Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
  - 2. Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.

#### C) Other terms:

- 1. He shall be entitled to re-imbursement of actual out of pocket and/or entertainment expenses incurred in connection with the business of the Company.
- 2. As long as he functions as Whole-time Director, he shall not be paid any sitting fees to attend any meeting of the Board and/or Committee thereof.

**RESOLVED FURTHER THAT** in the event of loss or inadequacy of profits in any financial year, Mr. Tummala Madhu Mitra shall be entitled to receive remuneration including perquisites, etc. upto the limit as approved by the members herein above, as minimum remuneration upto 3 years.

**RESOLVED FURTHER THAT** the Board of Directors be and is hereby authorized to alter and vary the terms and conditions of the appointment and/or remuneration based on the recommendation of the Nomination & Remuneration Committee.

**RESOLVED FURTHER THAT** the Board of Directors of the Company and Company Secretary be and is hereby authorized severally to do all such acts, deeds and matters and things as in its absolute discretion it may consider necessary, expedient and desirable to give effect to this resolution."

04. To increase the remuneration of Mr. Tummala Gopichand (DIN: 00107886), Chairman and Managing Director of the Company:

To consider and if thought fit, pass the following resolution as a Special Resolution, with or without modification(s):

"RESOLVED THAT further to the resolutions passed at the 27th Annual General Meeting held on 30th July, 2021 for remuneration payable to Mr. Tummala Gopichand (DIN: 00107886), Chairman and Managing Director, pursuant to the provisions under Section 196, 197, 198, Schedule V as applicable and other applicable provisions, if any, of the Companies Act, 2013 (hereinafter referred to as "the Act") including any statutory amendments, modifications or re-enactment thereof and Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and subject to such other requisite approvals, as may be required in this regard, the consent of the members be and is hereby accorded to increase the remuneration of Mr. Tummala Gopichand, Chairman and Managing Director



of the Company w.e.f. 1st June, 2023, for the remaining period of his present tenure upto 31st August, 2026, on the terms and conditions including remuneration, not with standing that the remuneration may exceed the limits prescribed in the provisions of Section 197, 198 and Schedule V of the Companies Act, 2013 in case of no profits/inadequate profits.

**RESOLVED FURTHER THAT** the remuneration payable to Mr. Tummala Gopichand, Chairman and Managing Director is as follows:

#### A) Salary and Perquisites:

Salary: Rs.9,00,000/- (Rupees Nine Lakhs Only) per month.

#### **Perquisites:**

- B) The Chairman and Managing Director shall also be eligible to the following perquisites which are not included in the computation of ceiling remuneration specified in the said Part II Section IV of Schedule V of the Companies Act, 2013:
  - 1. Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
  - 2. Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.

#### C) Other terms:

- 1. He shall be entitled to re-imbursement of actual out of pocket and/or entertainment expenses incurred in connection with the business of the Company.
- 2. As long as he functions as Chairman and Managing Director, he shall not be paid any sitting fees to attend any meeting of the Board and/or Committee thereof.

**RESOLVED FURTHER THAT** in the event of loss or inadequacy of profits in any financial year, Mr. Tummala Gopichand shall be entitled to receive remuneration including perquisites, etc. upto the limit as approved by the members herein above, as minimum remuneration upto 3 years.

**RESOLVED FURTHER THAT** the Board of Directors be and is hereby authorized to alter and vary the terms and conditions of the appointment and/or remuneration based on the recommendation of the Nomination & Remuneration Committee.

**RESOLVED FURTHER THAT** the Board of Directors of the Company and Company Secretary be and is hereby authorized severally to do all such acts, deeds and matters and things as in its absolute discretion it may consider necessary, expedient and desirable to give effect to this resolution."

By Order of the Board of Directors

**Tummala Gopichand** 

Chairman & Managing Director

DIN: 00107886

Place: Hyderabad Date: 27th May, 2023



#### **NOTES:**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND SUCH PROXY NEED NOT BE A MEMBER. PROXIES IN ORDER TO BE EFFECTIVE MUST BE DULY FILLED, STAMPED, SIGNED AND SHOULD BE DEPOSITED AT THE COMPANY'S REGISTERED OFFICE NOT LATER THAN FORTY-EIGHT (48) HOURS BEFORE THE TIME FOR HOLDING THE MEETING.

A person can act as a proxy on behalf of members not exceeding fifty (50) and holding in aggregate not more than ten percent (10%) of the total share capital of the Company carrying voting rights. In case a Proxy is proposed to be appointed by a member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or member. The proxy holder shall prove his identity at the time of attending the meeting.

Proxies submitted on behalf of Limited Companies, Societies, Partnership Firms, etc., must be supported by appropriate resolution/authority, as applicable, issued by the appointing organization.

In case of joint holders attending the meeting, only such joint holder who is higher in the order of names will be entitled to vote.

For convenience of Members, route map of the venue of the AGM is enclosed in this Annual Report at back cover page.

- 2. Members/Proxies/Representatives are requested to bring the attendance slip, annexed with this Annual Report for attending the meeting, duly completed and signed mentioning therein details of their DP ID and Client ID/Folio No.
- 3. Please note that except Members / Proxies / Representatives / Invitees of the Company, no other person shall be allowed to attend the Meeting at the Venue. Relatives and acquaintances accompanying Members will not be permitted to attend the Meeting at the venue.
- 4. The Annual Report of the Company for the year ended 31st March, 2023 along with Notice, process and manner of remote e-voting, Attendance Slip and Proxy form are being sent by e-mail to those Members who have registered their e-mail address with the Company or with their respective DP or Registrar and Share Transfer Agents of the Company.
- 5. A Statement setting out material facts pursuant to the provisions of Section 102(1) of the Companies Act, 2013 (the "Act") in respect of special businesses set out at Item No. 03 & 04 of the Notice is annexed hereto. Further, additional information with respect to the above items is also annexed hereto.
- 6. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act and Register of Contracts or arrangements in which directors are interested maintained under Section 189 of the Act and relevant documents referred to in this Notice of AGM and explanatory statement, will be available for inspection by the Members during the AGM. All documents referred to in the Notice will also be available for electronic inspection without any fee by the Members from the date of circulation of this Notice up to the date of AGM, i.e. 17th August, 2023. Members seeking to inspect such documents can send an e-mail to companysecretary@terasoftware.in.
- 7. The Share Transfer Books and Register of Members of the Company will remain closed from Friday, 11th August, 2023, to Thursday, 17th August, 2023 (both days inclusive).



8. In continuation with the MCA General Circulars No. 20/2020 dated May 5, 2020 & MCA General Circular No. 02/2022 dated May 5, 2022, SEBI Circular Nos. SEBI/HO/CFD/CMD2/CIR/P/2022/62 and SEBI/HO/DDHS/P/CIR/2022/0063 dated May 13, 2022 and in accordance with the General Circular No. 10/2022 and General Circular No. 11/2022 dated December 28, 2022 & SEBI/HO/CFD/PoD-2/P/CIR/2023/4 dated January 5, 2023 the financial statements (including Board's Report, Auditor's Report or other documents required to be attached therewith) for the Financial Year ended 31st March, 2023 pursuant to Section 136 of the Act and Notice calling the AGM pursuant to Section 101 of the Act read with the Rules framed thereunder, such statements including the Notice of AGM are being sent only in electronic mode to those Members whose e-mail addresses are registered with the Company / KFin or the Depository Participant(s). The physical copies of such statements and Notice of AGM will be dispatched only to those shareholders who request for the same.

Members who are desirous to have a physical copy of the Annual Report should send a request to the Company's e-mail id viz., companysecretary@terasoftware.in clearly mentioning their Folio number / DP and Client ID.

Members are requested to register/update their e-mail addresses, in respect of electronic holdings with the Depository through the concerned Depository Participants and in respect of physical holdings with the Company / KFin by following due procedure.

A copy of the Notice of this AGM along with Annual Report for the FY 2022-23 is available on the website of the Company at https://www.terasoftware.com, website of the Stock Exchanges where the shares of the Company are listed i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively and on the website of KFin at https://evoting.kfintech.com.

9. Shareholders who are attending the meeting in person and would like to express their views/have questions, may register themselves as a speaker by sending their request in advance mentioning their name, demat account number/ folio number, e-mail id, mobile number at companysecretary@terasoftware.in from the date of this notice up to 10th August, 2023 (5:00 p.m. IST). Those Members who have registered themselves as a speaker will only be allowed to express their views/ask questions during the AGM. The Company reserves the right to restrict the number of speakers depending on the availability of time for the AGM. Members are requested to share their questions if any in advance on companysecretary@terasoftware.in.

In case of any query and/or help, in respect of attending AGM contact at companysecretary@terasoftware.in, or Ms. Shobha Anand, Deputy Vice President, KFin at Selenium, Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad, Telangana – 500 032 or at the email ID evoting@kfintech.com or on phone No.: 040-6716 2222 or call KFin's toll free No.: 1800-3094-001 for any further clarifications.

10. Members are requested to note that dividends not encashed or remaining unclaimed for a period of 7 (seven) years from the date of transfer to the Company's Unpaid Dividend Account, shall be transferred, under Section 124 of the Act, to the Investor Education and Protection Fund ("IEPF"), established under Section 125 of the Act. Further, pursuant to the provisions of Section 124 of the Act and IEPF Rules, all shares on which dividend has not been paid or claimed for seven consecutive years or more shall be transferred to IEPF Authority as notified by the Ministry of Corporate Affairs.



The Members / claimants whose shares, unclaimed dividend, have been transferred to IEPF may claim the shares or apply for refund by making an application to IEPF Authority in Form IEPF 5 by following the refund procedure as detailed on the website of IEPF Authority https://www.iepf.gov.in/IEPF/refund.html along with requisite fee as decided by it from time to time.

Members who have not yet encashed the dividend warrant(s) from the financial year ended 31st March, 2015 onwards are requested to forward their claims to the Company's Registrar and Share Transfer Agents. It may be noted that once the unclaimed dividend is transferred to IEPF as above, no claim shall rest with the Company in respect of such amount. It may also be noted that the unclaimed dividend amounts which were lying with the Company upto the year ended on 31st March, 2014, have been transferred to IEPF.

The details of the unclaimed dividends are available on the Company's website at www.terasoftware.com and Ministry of Corporate Affairs at www.mca.gov.in. Members are requested to contact KFin Technologies Limited (earlier known as KFin Technologies Private Limited) ("KFin" or "KFintech"), Unit: Tera Software Limited, Selenium Tower B, Plot 31-32, Financial District, Nanakramguda, Gachibowli, Serilingampally Mandal, Hyderabad – 500 032, Telangana, the Registrar and Share Transfer Agents of the Company, to claim the unclaimed / unpaid dividends.

#### 11. Members are requested to:

- a. intimate to KFin/Company, changes, if any, pertaining to their postal address, e-mail address, telephone/ mobile numbers, Permanent Account Number (PAN), mandates, nominations, in prescribed Form ISR-1 and other forms pursuant to SEBI Circular No. SEBI HO /MIRSD/MIRSD\_RTAMB/ P/CIR/2021/655 dated November 3, 2021, in case of Shares held in physical form;
- b. intimate to the respective Depository Participant, changes, if any, in their registered addresses at an early date, in case of Shares held in dematerialised form;
- c. quote their folio numbers/Client ID/DP ID in all correspondence;
- d. consolidate their holdings into one folio in case they hold Shares under multiple folios in the identical order of names; and
- e. register their PAN with their Depository Participants, in case of Shares held in dematerialised form.
- 12. SEBI has made it mandatory for all companies to use the bank account details furnished by the Depositories and the bank account details maintained by the Registrar and Transfer Agent for payment of dividend to Members electronically. The Company has extended the facility of electronic credit of dividend directly to the respective bank accounts of the Member(s) through the Electronic Clearing Service (ECS) / National Electronic Clearing Service (NECS) / National Electronic Fund Transfer (NEFT)/Real Time Gross Settlement (RTGS)/Direct Credit, etc. As directed by SEBI, Members holding shares in physical form are requested to submit particulars of their bank account in Form ISR 1 along with the original cancelled cheque bearing the name of the Member to KFin / Company to update their bank account details. Members holding shares in demat form are requested to update their bank account details with their respective Depository Participant ("DP"). The Company or KFin cannot act on any request received directly from the Members holding shares in demat form for any change of bank particulars. Such changes are to be intimated only to the Depository Participants of the Members.



Further instructions, if any, already given by them in respect of shares held in physical form will not be automatically applicable to shares held in the electronic mode. Shareholders are requested to ensure that their bank account details in their respective demat accounts are updated, to enable the Company to provide timely credit of dividend in their bank accounts. In case, the Company is unable to pay dividend to any Member by the electronic mode, due to non-availability of the details of the bank account, the Company shall dispatch the dividend warrant/demand draft to such Member by post/courier.

- 13. Members are requested to note that, in order to avoid any loss/interception in postal transit and also to get prompt credit of dividend through National Electronic Clearing Service (NECS) / Electronic Clearing Service (ECS) they should submit their NECS / ECS details to the Company's Registrar and Share Transfer Agents. The requisite NECS/ECS application form can be obtained from the Company's Registrar and Share Transfer Agents. Alternatively, Members may provide details of their bank account quoting their folio numbers, to the Company's Registrar and Share Transfer Agents to enable them to print such details on the dividend warrants.
- 14. The members / investors may send their complaints/queries, if any to the Company's Registrar and Share Transfer Agents' E-mail id: einward.ris@kfintech.com or to the Company's E-mail id: companysecretary@terasoftware.in.
- 15. Members can avail of the facility of nomination in respect of shares held by them in physical form pursuant to the provisions of Section 72 of the Act and Rule 19(1) of the Companies (Share Capital and Debentures) Rules, 2014. Members desiring to avail of this facility may send their nomination in the prescribed Form No. SH-13 duly filled in to KFin at the above-mentioned address. Members holding shares in electronic form may contact their respective Depository Participants for availing this facility.
- 16. Members holding physical shares may kindly note that if they have any dispute against the Company or the registrar & share transfer agent (RTA) on delay or default in processing the request, they may file for arbitration with the stock exchanges in accordance with SEBI circular dated May 30, 2022.
- 17. As per Regulation 40 of the Listing Regulations as amended, securities of listed companies can be transferred only in dematerialised form with effect from April 1, 2019, except in case of transmission or transposition of securities. Further SEBI vide its Circular dated January 25, 2022, has mandated that securities shall be issued only in dematerialised mode while processing duplicate/unclaimed suspense/renewal/exchange/ endorsement / sub-division / consolidation/ transmission / transposition service requests received from physical securities holders. In view of the above and to eliminate risk associated with physical shares and to avail various benefits of dematerialisation, Members are advised to dematerialise their shares held in physical form.
  - Members are accordingly requested to get in touch with any Depository Participant having registration with SEBI to open a Demat account or alternatively, contact the nearest branch of KFin to seek guidance in the demat procedure. Members may also visit website of depositories viz. National Securities Depository Limited at https://nsdl.co.in/faqs/faq.php or Central Depository Services (India) Limited at https://www.cdslindia.com/Investors/open-demat.html for further understanding the demat procedure.
- 18. Effective April 1, 2020, dividend income is taxable in the hands of shareholders. Hence the Company is required to deduct tax at source [TDS] from the amount of dividend paid to shareholders at the prescribed rates. A Resident individual shareholder with PAN and who is not liable to pay income tax can submit a yearly declaration in Form No. 15G/15H, to avail the benefit of non-deduction of tax at source by e-mail to einward.ris@kfintech.com. Further no tax shall be deducted on the dividend



payable to a resident individual shareholder if the total amount of dividend to be received from the Company during the Financial Year 2023-24 does not exceed ₹5,000/-. Shareholders may note that in case PAN is not updated with the Depository Participant/Registrar of the Company, the tax will be deducted at a higher rate of 20%.

Non-resident shareholders can avail beneficial tax rates under Double Tax Avoidance Agreement [DTAA] i.e. tax treaty between India and their country of residence. Non-resident shareholders are required to provide details on applicability of beneficial tax rates and provide following documents:

- Copy of PAN card, if any, allotted by Indian Income Tax Authorities duly self-attested by the member
- Copy of Tax Residency Certificate [TRC] for the FY 2023-24 obtained from the revenue authorities of country of tax residence duly attested by the member
- Self-Declaration in Form 10-F
- No-PE [permanent establishment] certificate
- Self-Declaration of beneficial ownership by the non-resident shareholder
- Lower withholding Tax certificate, if any, obtained from the Indian Tax Authorities

The members/shareholders are required to provide above documents/declarations by sending an E-mail to einward.ris@kfintech.com at the earliest. The Shareholders in the category of Mutual Funds are required to submit their respective SEBI Registration Certificates to einward.ris@kfintech.com at the earliest. The aforesaid documents are subject to verification by the Company and in case of ambiguity, the Company reserves its right to deduct the TDS as per the provisions of the Income Tax Act, 1961. In case of Foreign Institutional Investors / Foreign Portfolio Investors tax will be deducted under Section 196D of the Income Tax Act @20% plus applicable Surcharge and Cess.

19. All documents referred in the accompanying Notice will be available electronically for inspection for Members on all working days up to 17th August, 2023 being the date of the Annual General Meeting. Members seeking to inspect such documents can send an E-mail to companysecretary@terasoftware.in.

#### 20. E-Voting:-

- 1) Pursuant to provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time and the provisions of Regulation 44 of the Listing Regulations, the Members are provided with the facility to cast their vote electronically, through the remote e-voting services provided by KFin on all resolutions set forth in this Notice.
- 2) The remote e-voting period commences at 9.00 a.m. IST on Monday, 14th August, 2023 and ends at 5.00 p.m. IST on Wednesday, 16th August, 2023 (3 days). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e., Thursday, 10th August, 2023, may cast their vote electronically in the manner and process set out here in above. The remote e-voting module shall be disabled for voting thereafter. Once the vote on a resolution is cast by the Member, the Member shall not be allowed to change it subsequently.
- 3) Any person holding shares in physical form and non- individual shareholders, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding



- shares as of the cut-off date, may obtain the login ID and password by sending a request at evoting@Kfintech.com. However, if he / she is already registered with KFin for remote e-Voting then he / she can use his / her existing User ID and password for casting the vote.
- 4) In case of Individual Shareholders holding securities in demat mode and who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date may follow steps mentioned below under "other instructions".
- 5) The details of the process and manner for remote e-Voting are explained herein below:
- **Step 1:** Access to Depositories e-Voting system in case of individual shareholders holding shares in demat mode.
- **Step 2:** Access to KFintech e-Voting system in case of shareholders holding shares in physical and non individual shareholders in demat mode.
- **Step 3:** Voting during the AGM.

#### Details of Step 1 are mentioned below:

#### 1) Login method for remote e-Voting for individual shareholders holding securities in demat mode:

Type of shareholders	Login Method
Individual Shareholders holding securities in demat mode with NSDL	<ol> <li>User already registered for IDeAS facility:         <ul> <li>Visit URL: https://eservices.nsdl.com</li> <li>Click on the "Beneficial Owner" icon under "Login" under 'IDeAS' section.</li> <li>A new page will open, enter User ID and Password.</li> <li>Post successful authentication, click on "Access to e-voting."</li> <li>Click on company name or e-Voting service provider and you will be redirected to e-voting page of KFin for casting the vote during the remote e-voting period.</li> </ul> </li> </ol>
	<ul> <li>2. User not registered for IDeAS e-Services: <ul> <li>a. To register click on link: https://eservices.nsdl.com</li> <li>b. Select "Register Online for IDeAS" OR directly click at https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</li> <li>c. Proceed with completing the required fields.</li> <li>d. Follow steps given in point 1.</li> </ul> </li> <li>3. Alternatively - Procedure for login directly through NSDLwebsite: <ul> <li>a. Open URL: https://www.evoting.nsdl.com/</li> <li>b. Click on the icon "Login" which is available under 'Shareholder/ Member' section.</li> <li>c. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number held with NSDL), type Password (if registered) or otherwise through OTP (in case your mobile/e-mail address is registered in your demat account) and a verification code as shown on the screen.</li> <li>d. On successful authentication, you will enter the e-voting module of NSDL. Click on "Active E-voting Cycles/VC or OAVMs" option under e-voting. You will see Company Name on the next screen. Click on the e-voting link available against Tera Software Limited and you will be re- directed to the e-voting page of KFin to cast your vote without any further authentication.</li> </ul> </li> </ul>



## Individual Shareholders holding securities in demat mode with CDSL

#### 1. Existing users already registered for Easi/Easiest facility of CDSL:

- a. Visit URL: https://web.cdslindia.com/myeasi/home/login OR
- b. Click on www.cdslindia.com and then click on New System Myeasi / to My Easi option under Quick Login.
- c. Enter your registered user id and password.
- d. The user will see the e-voting Menu. Click on e-voting link available against the name of the Company and you will be re-directed to e-voting page of KFin for casting the vote during the remote e-voting period.

#### 2. Procedure for user NOT registered with Easi / Easiest facility of CDSL:

- a. Option to register is available at https://web.cdslindia.com/myeasi/ Registration/EasiRegistration
- b. Proceed to complete registration using your DP ID-Client ID (BO ID), etc.
- c. Follow the steps given in point 1.

#### 3. Procedure for login directly through CDSL website:

- a. Open URL: https://evoting.cdslindia.com/Evoting/EvotingLogin
- b. Provide your demat Account Number and PAN No.
- c. System will authenticate user by sending OTP on registered Mobile & Email as recorded in the demat Account.
- d. On successful authentication, you will enter the e-voting module of CDSL. Click on the e-voting link available against the name of the company and you will be redirected to the e-voting page of KFin to cast your vote without any further authentication.

# Individual Shareholders login through their demat accounts / website of Depository Participant

- a. You can also login using the login credentials of your Demat account through your Depository Participant registered with NSDL/CDSL for e-voting facility.
- b. An option for "e-voting" will be available once you have successfully logged-in through your respective logins. Click on the option "e-voting" and you will be redirected to e-voting modules of NSDL/CDSL (as may be applicable).
- C. Click on options available against the name of the company or e-Voting Service Provider KFin. You will be redirected to e-voting website of KFin for casting your vote during the remote e-voting period without any further authentication.

#### **Important Note:**

- 1. Members who are unable to retrieve User ID/Password are advised to use "Forgot User ID"/ "Forgot Password" options available on the websites of Depositories / Depository Participants.
- 2. Helpdesk for Individual Members holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

Login type	Helpdesk details
a. Securities held with NSDL	Please contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at toll free no.: 1800 1020 990 and 1800 22 44 30
b. Securities held with CDSL	Please contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at 022- 23058738 or 022- 23058542-43



#### Details on Step 2 are mentioned below:

- 2) Information and Instructions for Remote e-Voting by Shareholders (Other than Individual Shareholders) holding securities in demat mode and Shareholders holding securities in physical mode:
  - (A) Procedure for Members whose e-mail IDs are registered with the Company / Depository Participant(s), and who receives email from KFin which will include details of E-Voting Event Number (EVEN), User ID and password:
    - i. Launch internet browser by typing / clicking the URL: https://emeetings.kfintech.com/
    - ii. Enter the login credentials (i.e. User ID and password). In case of physical folio, User ID will be EVEN (E-Voting Event Number), followed by folio number. In case of Demat account, User ID will be your DP ID and Client ID. However, if you are already registered with KFin for e-voting, you can use your existing User ID and password for casting the vote.
    - iii. After entering these details appropriately, click on "LOGIN".
    - iv. You will now reach password change menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A- Z), one lower case (a-z), one numeric value (0-9) and a special character (@,#,\$, etc,). The system will prompt you to change your password and update your contact details like mobile number, email ID etc. on first login. You may also enter a secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended that you do not share your password with any other person and that you take utmost care to keep your password confidential.
    - v. You need to login again with the new credentials.
    - vi. On successful login, the system will prompt you to select the E-voting Event Number (EVEN) for Tera Software Limited" and click on "Submit".
    - vii. On the voting page, enter the number of shares (which represents the number of votes) as on the Cut-off Date under "FOR/AGAINST" or alternatively, you may partially enter any number in "FOR" and partially "AGAINST" but the total number in "FOR/AGAINST" taken together shall not exceed your total shareholding as mentioned herein above. You may also choose the option "ABSTAIN". If the Member does not indicate either "FOR" or "AGAINST" it will be treated as "ABSTAIN" and the shares held will not be counted under either head.
    - viii. Members holding multiple folios/demat accounts shall choose the voting process separately for each folio/demat accounts.
    - ix. Voting has to be done for each item of the notice separately. In case you do not desire to cast your vote on any specific item, it will be treated as abstained.
    - x. You may then cast your vote by selecting an appropriate option and click on "Submit".
    - xi. A confirmation box will be displayed. Click "OK" to confirm or else "CANCEL" to modify. Once you have voted on the resolution(s), you will not be allowed to modify your vote. During the voting period, Members can login any number of times till they have voted on the Resolution(s).
    - xii. Corporate / Institutional Members (i.e. other than Individuals, HUF, NRI etc.) are also required to send scanned certified true copy (PDF Format) of the Board Resolution / Authority



Letter etc., authorizing its representative to attend the AGM on its behalf and to cast its vote through remote e-voting. Together with attested specimen signature(s) of the duly authorised representative(s), to the Scrutinizer at e-mail id cvreddykassociates@gmail.com with a copy marked to evoting@kfintech.com. The scanned image of the above-mentioned documents should be in the naming format "Tera Software Limited 29th Annual General Meeting".

- (B) Members whose e-mail IDs are not registered with the Company / Depository Participants(s), and consequently the Annual Report, Notice of AGM and e-voting instructions cannot be serviced, will have to follow the following process:
  - i. Members who have not registered their e-mail address and in consequence the Annual Report, Notice of AGM and e-voting instructions cannot be serviced, may temporarily get their e-mail address and mobile number provided with KFintech, by accessing the link: https://ris.kfintech.com/clientservices/mobilereg/mobileemailreg.aspx. Members are requested to follow the process as guided to capture the e-mail address and mobile number for sending the soft copy of the notice and e-voting instructions along with the User ID and Password. In case of any queries, member may write to einward.ris@kfintech.com.
  - ii. Alternatively, member may send an e-mail request at the e-mail id einward.ris@kfintech.com along with scanned copy of the signed copy of the request letter providing the e-mail address, mobile number, self-attested PAN copy and Client Master copy in case of electronic folio and copy of share certificate in case of physical folio for sending the Annual report, Notice of AGM and the e-voting instructions.
  - iii. After receiving the e-voting instructions, please follow all steps above to cast your vote by electronic means.

#### **Details on Step 3 are mentioned below:**

#### 3) Voting during the AGM:

The Members who have not cast their vote(s) through remote e-voting can exercise their voting rights at the AGM. The Company will make necessary arrangements in this regard at the AGM Venue. The facility for voting through Ballot shall be made available at the Meeting. Members who have already cast their votes by remote e-voting are eligible to attend the Meeting; however, these Members are not entitled to cast their vote again in the Meeting. A Member can opt for only single mode of voting i.e. through Remote e-voting or voting at the AGM.

#### 21. Other Instructions:

- i. In case of any queries, you may refer Help & FAQ section of https://evoting.kfintech.com or call KFin Toll Free No. 1800 309 4001.
- ii. In case a person has become a Member of the Company after dispatch of AGM Notice but on or before the cut-off date for E-voting, he / she may obtain the User ID and Password in the manner as mentioned below:
  - a. If the mobile number of the member is registered against Folio No./ DP ID Client ID, the member may send SMS: MYEPWD <space> E-Voting Event Number+Folio No. or DP ID Client ID to 9212993399
    - 1. Example for NSDL: MYEPWD < SPACE > In12345612345678
    - 2. Example for CDSL: MYEPWD < SPACE > 1402345612345678
    - 3. Example for Physical: MYEPWD < SPACE > XXXX1234567890



- b. If e-mail address or mobile number of the member is registered against Folio No. / DP ID Client ID, then on the home page of https://evoting.kfintech.com/ the member may click "Forgot Password" and enter Folio No. or DP ID Client ID and PAN to generate a password.
- c. Members who may require any technical assistance or support before or during the AGM are requested to contact KFintech at toll free number 1800 309 4001 or write to them at evoting@kfintech.com.
- iii. However, if you are already registered with Kfin for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using "Forgot User Details / Password" option available on https://evoting.kfintech.com or call KFin Toll Free No. 1800 309 4001.
- iv. The voting rights of Members shall be in proportion to their shares of the paid-up equity share capital of the Company as on the cut-off date i.e. Thursday, 10th August, 2023.
- v. The Board of Directors has appointed Mr. C. V. Reddy K, Proprietor of M/s C.V.Reddy K & Associates, (Membership No. FCS 7976/ CP No. PCS 8998), Practicing Company Secretary, Hyderabad as the Scrutinizer to scrutinize the voting process in a fair and transparent manner.
- vi. The scrutinizer shall immediately after the conclusion of voting at the general meeting, count the votes cast at the meeting and votes cast through remote e-voting in the presence of at least two witnesses who are not in the employment of the Company and within a period not exceeding two working days from the conclusion of the meeting, submit a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or person authorized by the Chairman in writing for counter signature.
- vii. The Results shall be declared either by the Chairman or the person authorized by the Chairman in writing and the resolutions will be deemed to have been passed on the AGM date subject to receipt of the requisite number of votes in favour thereof.
- viii. Promptly after declaration of results, the same shall be placed along with the Scrutinizer's Report on the Company's website at www.terasoftware.com and on the KFin's website at https://evoting.kfintech.com and communicated to BSE Limited and National Stock Exchange of India Limited, where the shares of the Company are listed for placing the same in their website.
- ix. A person who is not a member as on the cut-off date, should treat this Notice for information purpose only.

## EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

## Item 02. To resolve not to fill the casual vacancy caused by retirement of Mrs. Tummala Pavana Devi (DIN: 00107698) who retires by rotation at the conclusion of this Annual General Meeting:

Mrs. Tummala Pavana Devi, was appointed as a Director at the last Annual General Meeting held 30th July, 2021. Being the longest-serving Non-Executive Director on the Board, she is liable to retire by rotation at the conclusion of this 29th Annual General Meeting. She had expressed her desire not to offer herself for re-appointment.

Mrs. Pavana Devi is a Director in the Board since 1995 and a Promoter. At present she is a Non-Executive Director of the Company.

The Board of Directors had placed on record their appreciation for her valuable guidance and advice extended by her during her tenure as a Director of the Company.



The Board, based on the recommendation of the Nomination and Remuneration Committee, unanimously recommends the ordinary resolution to resolve not to fill casual vacancy as set out at item no. 2 of this notice.

Mrs. Tummala Pavana Devi, Mr. Tummala Gopichand, Mr. T. Bapaiah Chowdary and Mr. Tummala Madhu Mitra are related to each other and are concerned or interested in the resolution as set out at item no. 2 of this notice.

None of the other directors and key managerial personnel or their relatives are interested financially or otherwise in the resolution as set out in item no. 2 of this notice.

## Item 03. To appoint Mr. Tummala Madhu Mitra (DIN: 07124242), as a Director (Marketing) of the Company and fix his remuneration:

The Board, based on the recommendation of Nomination and Remuneration Committee considered the appointment of Mr. Tummala Madhu Mitra, (who is working presently as a Vice president) as a Whole-time Director designated as Director (Marketing) with a remuneration of Rs. 1,50,000/- per month and perquisites as mentioned in the resolution, at their meetings held on 27th May, 2023 respectively for a period of five years from 17th August, 2023 to 16th August, 2028 and recommends the resolution at item 03 of the AGM Notice for approval of the shareholders by a Special Resolution.

In his capacity as a Director (Marketing), Mr. Madhu Mitra will be focusing on Marketing, planning, strategy apart from other key initiatives.

The members of the Company are requested to note that, as per Regulation 17 (6)(e) of Listing Regulations, approval of the members by way of special resolution is required in case of annual remuneration payable to the directors who are promoters or members of the promoter group exceeds INR 5 crore or 2.50% of the net profits of the listed entity, whichever is higher or where there is more than one such director, the aggregate annual remuneration to such directors exceeds 5 per cent of the net profits of the Company.

The particulars of Mr. Madhu Mitra viz., qualification and directorships and memberships of other Board Committees, shareholding and other details as required under secretarial standards and Listing Regulations are furnished hereunder.

Mr. Tummala Madhu Mitra, Mr. Tummala Gopichand, Mr. T. Bapaiah Chowdary and Mrs. Tummala Pavana Devi are related to each other and are concerned or interested in the resolution as set out at item no. 03 of this notice.

None of the other directors and key managerial personnel or their relatives are interested financially or otherwise in the resolution as set out in item no. 03 of this notice.

## Item 04. To increase the remuneration of Mr. Tummala Gopichand, Chairman and Managing Director of the Company:

The members at their 27th Annual General Meeting held on 30th July, 2021 approved the appointment and remuneration of Mr. Tummala Gopichand, Chairman & Managing Director for a period of five years with effect from 01st September, 2021 with the Remuneration of Rs.7 Lakhs per month.

The Board, based on the recommendation of Nomination and Remuneration Committee considered to increase the remuneration of Mr. Tummala Gopichand from Rs.7 Lakhs to Rs.9 Lakhs per month and perquisites as mentioned in the resolution, at their meetings held on 27th May, 2023 respectively and recommends the resolution at item 04 of the AGM Notice for approval of the shareholders by a Special Resolution.



The members of the Company are requested to note that, as per Regulation 17 (6)(e) of Listing Regulations, approval of the members by way of special resolution is required in case of annual remuneration payable to the directors who are promoters or members of the promoter group exceeds INR 5 crore or 2.50% of the net profits of the listed entity, whichever is higher or where there is more than one such director, the aggregate annual remuneration to such directors exceeds 5 per cent of the net profits of the Company.

Mr. Tummala Gopichand, Mr. T. Bapaiah Chowdary, Mrs. Tummala Pavana Devi and Mr. Tummala Madhu Mitra are related to each other and are concerned or interested in the resolution as set out at item no. 04 of this notice.

None of the other directors and key managerial personnel or their relatives are interested financially or otherwise in the resolution as set out in item no. 04 of this notice.

BRIEF PROFILE OF DIRECTOR(S) SEEKING APPOINTMENT/RE-APPOINTMENT AT THE FORTHCOMING ANNUAL GENERAL MEETING OF THE COMPANY PURSUANT TO REGULATION 36 (3) OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 AND SECRETARIAL STANDARD 2 (SS-2) ON GENERAL MEETINGS ISSUED BY THE INSTITUTE OF COMPANY SECRETARIES OF INDIA (ICSI).

Particulars	Item 03
Name of the Director	Mr. Tummala Madhu Mitra
Director Identification Number (DIN)	07124242
Date of Birth/Age	14-10-1986/ 37 years
Nationality	Indian
Date of appointment on the Board	NA
Qualification	Bachelor of Science in Electrical Engineering from Purdue University, West Lafayette, IN (April 2010), USA
Nature of Expertise in specific Functional Areas	Having good work experience and knowledge in Software field.
	Working as Vice president, Planning & Strategy in Tera Software Limited from 2019 and associated with Tera Software Limited since 2009.
Terms and conditions of appointment/ re-appointment	Whole-time Director designated as Director (Marketing) and liable to retire by rotation
Details of relationship with other Directors, Manager and Key Managerial Personnel of the Company	Son of Mr. T. Gopichand (CMD) and relative of Mr. T. Bapaiah Chowdary (NED)
Names of other Companies in which the person holds the Directorship [along with listed entities from which the person has resigned in the past three years]	Intiqual Technologies Limited (unlisted Public Limited Company)
Number of memberships/ chairmanships of Committee(s) of the Board of the Listed entities including this Listed entity	Nil
Details of Shares held in the Company	8,41,308 (6.72%)



#### For Item 03 & 04:

The detailed information as required by Schedule V, Part II, Section II (A) of the Companies Act, 2013, is furnished hereunder for the information of the members in due compliance of the provisions of the said schedule.

I		GENERAL IN	FORMATION				
	1	Nature of Industry			The Company operates in the areas of IT, ITES and various e-governance projects of Public Sector Undertakings, State Governments and Central Government of India. Your company implements the projects as System Integrator/PPP model (BOOT, BOO, BOMT)		
	2	Date or expect of commercial	eted date of commencement		Company has commenced its mercial activities w.e.f. 26.09.1994.		
	3	commenceme	w companies, expected date of ent of activities as per project financial institutions appearing tus.	N.A.			
	4	Financial pointing	erformance based on given	As po	er Audited Financial Results F.Y.2022-		
				]	Particulars	Rs.in lakhs	
				Rever	nue 15,595.9		
				Profit	Profit before Tax 865.5		
			Pi		Profit After Tax 346.58		
	5	Foreign inves	tments or collaborators, if any.	·   · · ·		mpany is a listed entity and around of equity is held by NRIs.	
II	INI	FORMATION	ABOUT THE SALARY INCR	EASIN	G PERSON AN	D APPOINTEE:	
	1	Background details	Mr. Tummala Gopichand - M.7 Electronics & Communication 34+ years of experience in industry. Worked with Electronical Corporation of India Limited period of 13 years. In ECIL, I involved in the technical support Main Frame Computers participated in various project Power Plants Simulators at Roy Demand Drafts Conciliation and Bank of India, Delhi Electric St. Undertaking.	of Science in Electric from Purdue Unital Lafayette, IN (April 20 work experience and Software field.  At present he is work president, Planning & Software Limited for associated with Tera Since 2009.		Madhu Mitra - Bachelor Electrical Engineering & University, West April 2010) having good ce and knowledge in is working as Vice hing & Strategy in Teracited from 2019 and Tera Software Limited forked in	



1	Background details	He had also extensively worked on Steel, Oil and Electricity projects. His leadership made this company as one of the pioneer in e-Governance projects and fast growing with domestic focus.	a) Embedio Inc, Pune as Assistant Marketing Intern (Feb 2009 – May 2009) b) Scott A Jones (SAJE), Indiana (June 2008 – August 2008) Internship at SAJE c) Purdue University, West Lafayette, IN (Aug2007 – Dec 2007) Undergraduate teaching assistant for MATLAB and Engineering problem solving D) Xilinx Ltd, India (May2007 – July2007) Internship at XILINX.	
2	Past remuneration	Salary Rs.7,00,000/- per month	Salary Rs.1,23,709/- per month (working as Vice President)	
3	Recognition or awards	Nil	Nil	
4	Job profile and his suitability	Chairman & Managing Director and varied experience in the IT industry & related areas.	Whole Time Director designated as Director (Marketing) and having experience in Software Technology field.	
5	Remuneration proposed	Where in any financial year during the currency of tenure of a managerial person, a company has no profits or its profits are inadequate remuneration as specified in Schedule – V, Part-II, Section-II, Para-A of the Companies Act, 2013 or more with the approval of the Shareholders by passing a special resolution at the forthcoming general meeting.		
6	Comparative remuneration profile with respect to industry, size of the company, profile of the position and person (in case of expatriates the relevant details would be w.r.t. the country of his origin)	The remuneration proposed is simila	nuneration proposed is similar to the remuneration being drawn by with similar background in the IT. industry & related areas.	



	7	Pecuniary relationship directly or indirectly with the company, or relationship with the managerial personnel, if any	Mr. Tummala Gopichand holds 11,96,554 equity shares directly in the Company and 47,50,773 shares through his family and others aggregating to 47.53 % and he is relative to Mr. T. Bapaiah Chowdary, Mrs. T. Pavana Devi, Promoters/ Directors of the Company and Mr. T. Madhu Mitra, Proposed new Executive Director of the Company.	Mr. Tummala Madhu Mitra holds 8,41,308 equity shares directly in the Company and 51,06,019 shares through his family and others aggregating to 47.53% and he is relative to Mr. T. Gopichand (CMD), T. Bapaiah Chowdary, Mrs. T. Pavana Devi, Promoters/Directors of the Company.
III	OT	HER INFORM	IATION	
	1	Reasons for loss or inadequate profits	Due to the huge capital employed in future business, there may be increase in financial costs, depreciation and coverage of GST slab variations to the projects may result in lesser net profits.  On disposal of the present pending cases w.r.t. GST and other Taxes may affect the profitability.	
	2	Steps taken or proposed to be taken for improvement	Realisation of values to the extent of result in improvement of profit margins	works executed by Tera Software will sover a period of time.
	3	Expected increase in productivity and profits in measurable terms	Same As above.	

By Order of the Board of Directors

Tummala Gopichand Chairman and Managing Director DIN: 00107886



#### **DIRECTORS REPORT**

#### Dear Shareholders,

Your Directors have pleasure in presenting the Twenty-nineth (29th) Annual Report and Audited Accounts for the year ended 31st March, 2023.

#### 1. FINANCIAL SUMMARY AND HIGHLIGHTS

(Rs. in Lakhs)

PARTICULARS	Year Ended 31.03.2023	Year Ended 31.03.2022
Gross Income	15595.96	13032.72
Expenditure	14070.71	11962.65
Profit before Finance Cost, Depreciation & Tax	1525.25	1070.07
Less : Finance Cost Depreciation	636.20 23.49	1104.52 47.86
Profit/Loss Before Tax (PBT)	865.56	(82.31)
Less: Provision for Current tax Tax Expense relating to earlier years Deferred tax	190.37 276.53 52.08	51.54 - (3.70)
Profit/Loss After Tax (PAT)	346.58	(130.15)

#### 2. COMPANY'S PERFORMANCE

The Company has achieved a turnover of Rs.15595.96 lakhs for the year ended 31st March, 2023 as against Rs.13032.72 lakhs for the year ended 31st March, 2022. The Company has registered a profit of Rs. 346.58 lakhs as compares to previous year's net loss of Rs.130.15 lakhs.

#### 3. BOARD MEETINGS AND ANNUAL GENERAL MEETING

During the year under review Five meetings of the Board of Directors were held. Also, a separate meeting of Independent Directors as prescribed under Schedule IV of the Act, was held during the year under review. For details of the meetings of the Board and its Committees, please refer to the Corporate Governance Report forming part of this Report. The intervening gap between the Board meetings was within the period prescribed under Act.

One General Meeting i.e. 28th Annual General Meeting (AGM) of the Company was held on 24th September, 2022 during the year under review.

The Board of Directors affirms that the Company has complied with the applicable Secretarial Standards (SS) issued by the Institute of Companies Secretaries of India (SS1 and SS2) respectively relating to Meetings of the Board and its Committees and the Shareholders, which have mandatory applicable during the year under review.

## 4. CONSERVATION OF ENERGY, TECHNOLOGY, ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are as follows:



#### A) Conservation of energy

The operations of the Company are not energy intensive and every effort has been made to ensure the optimal use of energy, avoid waste and conserve energy by using energy efficient computers and equipment with latest technologies.

#### (B) Technology absorption

The Company is constantly upgrading its technological excellence with emerging technologies. It has not incurred any expenditure on Research and Development.

#### (C) Foreign exchange earnings and Outgo

Foreign Exchange Earnings during the year: NIL

Foreign Exchange outgo: NIL

#### 5. CORPORATE GOVERNANCE

As required under Regulation 34 (3) read with Schedule V (C) of the Listing Regulations, a report on Corporate Governance is annexed as "Annexure – A" and forms part of the annual report.

#### 6. CORPORATE SOCIAL RESPONSIBILITY (CSR)

The Corporate Social Responsibility (CSR) Policy and CSR Committee formed pursuant to section 135 of Companies Act, 2013 and Rules made there under. The CSR Committee details are mentioned in the Corporate Governance Report. A budget of Rs. 7,12,376/- (Rupees Seven Lakhs Twelve thousand three hundred and Seventy-six only) approved for the Financial Year 2021-22.

The approved CSR activity for the budget of FY 2021-22 is installation of Gas based "Incinerator System for Human Body Cremation" under the project of Moderation/Renovation of Funeral Cremation Ground at Panduranga Pet, Tenali, Guntur District, Andhra Pradesh, India.

The total CSR Budget allocated is Rs.14,77,137/- (FY 2020-21 & 2021-22) for the above said project. The total Price of installation of the above said system is Rs.15,93,000/- including GST@18% and administrative expenses.

Tera Software Limited is mutually agreed to pay 90% of the total cost (i.e. Rs.14,33,700/-) of the Equipment against supply and remaining 10% shall be payable by the "Mahaprasthana Seva Samithi" on successful installation and commission, who are the maintainers of Funeral Ground at Tenali. The Mahaprasthana Seva Samithi will look after the maintenance of the equipment and overseas cremation ground after installation.

Advance was given to Supplier "Global Enviro Care" of Rs.6,75,000/- on 13-03-2023 and the project is under process as on 31-03-2023. The balance of Rs.37,376/- transferred to CSR unspent account on 21-04-2023.

Rs.7,58,700/- (Rupees Seven Lakhs Fifty-eight thousand Seven hundred Only) paid to the above said supplier on 25-04-2023 after installation of the above said system. Rs.43,437/- (Rupees Forty three thousand four hundred and thirty seven Only) spent towards administrative expenses (3% on the project cost of Rs.14,33,700/-) in accordance with applicable CSR Rules, 2014 and amendment(s) thereof, if any for the above said project which was approved by CSR Committee and Board.

Full details of the above CSR Activities/expenditure mentioned in the disclosure as per Rule 8 of Companies (Corporate Social Responsibility Policy) Rules, 2014 which is enclosed as "Annexure - B" to this report.



#### 7. CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

In accordance with the Listing Regulations, a certificate has been received from M/s C.V.Reddy K & Associates, Practicing Company Secretaries, that none of the Directors on the Board of the Company has been disqualified to act as Director. The same is annexed herewith as "Annexure - C".

#### 8. COMPLIANCE CERTIFICATE SIGNED BY CEO & CFO

Compliance Certificate signed by CEO & CFO for the financial year ended 31st March, 2023 under Regulation 17(8) as specified in Part B of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, is annexed as "Annexure - D".

## 9. COMPLIANCE CERTIFICATE BY AUDITORS ON COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

Compliance Certificate by Auditors on Compliance of conditions of Corporate Governance as per Part E of Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015) for the year ended 31st March, 2023, is annexed as "Annexure - E."

#### 10. DEPOSITS

Your Company has not accepted any public deposits during the year under review.

#### 11. DIVIDEND

Your Directors have not recommended the payment of dividend for the F.Y. 2022-23 to manage the cash flows of the Company Business operations.

#### 12. DIRECTORS & KEY MANAGERIAL PERSONNEL (KMP)

Name of the Director/KMP	Director Identification Number (DIN)/Mem.No.	Category
Mr. T. Gopichand (KMP)	00107886	Chairman & Managing Director (Promoter Executive Director)
Dr. T. Hanuman Chowdary	00107006	Non-Executive & Independent Director
Dr. T. V. Lakshmi	00003020	Non-Executive & Independent Director
Mr. A. Divakar	00033386	Non-Executive & Independent Director
*Mr. T. Sivarama Prasad	06405913	Non-Executive & Independent Director
**Dr. Braja Bandhu Nayak	09702361	Non-Executive & Independent Director
Mr. T. Bapaiah Chowdary	00107795	Promoter Non-Executive & Non-Independent Director
***Mrs. T. Pavana Devi	00107698	Promoter Non-Executive & Non-Independent Director
#Mr. O. Babu Reddy (KMP)	(Resigned w.e.f. 30-06-2023)	Chief Financial Officer
Mr. Ch. Mallikarjuna (KMP)	Mem. No. A47545	Company Secretary & Compliance Officer

<sup>\*</sup>Mr. T. Sivarama Prasad (DIN: 06405913) resigned from the Board w.e.f.11-11-2022.

<sup>\*\*</sup>Dr. Braja Bandhu Nayak (DIN: 09702361) has been appointed by the members at their 28th AGM held on 24-09-2022 as an Independent Director for a term of five years, on the recommendation of Nomination and Remuneration Committee (NRC) and the Board of Directors of the Company.



\*\*\*Mrs. T. Pavana Devi (DIN: 00107698), retires in ensuing Annual General Meeting and she has expressed her desire not to offer her self for re-appointment and the Board as recommended by the Nomination and Remuneration Committee proposed to resolve not to fill the vacancy.

#Mr. O. Babu Reddy, Chief Financial Officer resigned w.e.f. 30-06-2023 due to his personal reasons.

The Board as recommended by the Nomination and Remuneration Committee Mr. Tummala Madhu Mitra, Vice President is proposed to appoint as a Whole time Director in the ensuing Annual General Meeting. Brief profile and details of Mr. Tummala Madhu Mitra, as required under the Listing Regulations are contained in the Notice convening the ensuing 29th Annual General Meeting of the Company.

Company has complied with the requirements of having Key Managerial Personnel as per the provisions of Section 203 of the Act, except the vacant position of CFO, who has resigned w.e.f.30-06-2023 and will be filled with in the stipulated time as per Companies Act, 2013 and applicable rules.

## 13. DECLARATION BY CEO ON CODE OF CONDUCT OF DIRECTORS & SENIOR MANAGEMENT

Declaration by the Chairman and Managing Director in accordance with Part D of Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, confirm that all the Members of Board of Directors and Senior Management Personnel of the Company have affirmed compliance with the Code of Conduct, as applicable to them, for the year ended 31st March, 2023, is annexed herewith as "Annexure - F."

#### 14. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions of Section 134(5) of the Companies Act, 2013 the Board of Directors to the best of their knowledge and ability confirm that:

- a) that in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures; if any
- b) Appropriate accounting policies have been selected and applied consistently and judgments and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- c) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The annual accounts have been prepared on a going concern basis;
- e) Appropriate internal financial controls have been laid down and that such internal financial controls are adequate and are operating effectively; and
- f) Proper systems have been devised to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 15. EXTRACT OF ANNUAL RETURN

Pursuant to section 134(3)(a) and section 92(3) of the Act, read with Rule 12(1) of the Companies (Management and Administration) Rules, 2014, the extract of the Annual Return, in form MGT 9 for the financial year 2022-23 is enclosed with this Report as "Annexure – G".



#### 16. INTERNALFINANCIAL CONTROLS

The Company has an Internal Financial Control System to commensurate with the size and scale of its operations. The scope of the internal audit is decided by the Audit Committee and the Board. To maintain its objectivity and independence, the Board has appointed an internal auditor, who reports to the Audit Committee and the Board on a periodic basis. The internal auditor monitors and evaluates the efficacy and adequacy of internal control systems in the company, its compliance with operating systems, accounting procedures and policies for various functions of the Company, Audit observations and actions taken thereof are presented to the Audit Committee.

#### 17. INDEPENDENT DIRECTORS

The Company's Independent Directors have submitted requisite declarations under Section 149 (7) of the Companies Act, 2013, confirming that they continue to meet the criteria of independence as prescribed under Section 149(6) of the Companies Act, 2013 and Regulation 16(1)(b) of the SEBI (LODR) Regulations, 2015. The Independent Directors have also confirmed that they have complied with Schedule IV of the Act and the Company's Code of Conduct.

## 18. INFORMATION REQUIRED UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

Your Company always believes and endeavors to provide safe and healthy environment, which is free from discrimination and harassment including sexual harassment. The Company has an Internal Complaints Committee which operate under a defined redressal system. During the year, there were no complaints filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and the Rules made thereunder.

#### 19. LISTING OF SHARES ON STOCK EXCHANGES

The Equity Shares of your Company are listed on the BSE Limited and National Stock Exchange of India Ltd. The Annual listing fees of both the stock exchanges have been paid.

#### 20. MATERIAL CHANGES & COMMITMENTS

There has been no material change and commitment, affecting the financial performance of the Company that occurred between the end of the Financial Year of the Company to which the Financial Statements relate and the date of this Report.

#### 21. MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management's Discussion and Analysis Report as stipulated under Regulation 34 read with Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is annexed hereto as "Annexure – H" and forms part of Annual Report.

#### 22. NOMINATION & REMUNERATION POLICY

The details of Nomination and Remuneration Policy of the Company for Directors, Key Managerial Personnel (KMP), Senior Management personnel (SMP) and other employees along with other related matters have been provided in the Corporate Governance Report. The Company has adopted a Nomination & Remuneration Policy for the Directors, Key Managerial Personnel and Senior Management, pursuant to the provisions of the Act and SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

It is affirmed that the remuneration paid to Directors, Key Managerial Personnel and all other employees is as per the Remuneration Policy of the Company.



#### 23. PERFORMANCE EVALUATION

Pursuant to applicable provisions of the Act, and the Listing Regulations, the Board has carried out annual evaluation of its own performance, performance of the Directors including Chairman assessment as well as the evaluation of the working of its committees.

The NRC has defined the evaluation criteria and procedure for the Performance Evaluation process for the Board, its Committees and Directors.

During the year, feedback was sought by way of structured questionnaires and evaluation was carried out based on various criteria and the responses received from the Directors.

The criteria for performance evaluation of the Board included aspects such as Board composition and quality, setting strategy, overall direction, effectiveness of Board processes, Board and management relations, contribution, board development, timeliness of information etc., The criteria for performance evaluation of the Committees included aspects such as structure and composition of Committees, effective participation of member of the Committees, deliberations and suggestions made by the Committee, effectiveness of the Committee's recommendation for the decisions of the Board, etc., A separate peer review exercise was carried out to evaluate the performance of Individual Directors. The performance evaluation of the Chairman of the Board was also carried out, considering the views of all the remaining Directors.

Further, the Independent Directors, at their exclusive meeting held during the year, reviewed the performance of the Board, its Chairman and Non- executive Directors and other items as stipulated under the Listing Regulations.

#### 24. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS UNDER SECTION 186

Particulars of the loans given, investment made or guarantee given or security provided and the purpose for which the loan or guarantee or security is proposed to be utilised by the recipient of the loan or guarantee or security if any are provided in notes to the Financial Statements.

#### 25. PARTICULARS OF EMPLOYEES

The information required under Section 197 of the Act read with rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below:

## a. The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year:

Name	Designation	Remuneration FY 2022-23 Amount in Rs.	Remuneration FY 2021-22 Amount in Rs.	% of Increase / Decrease in Remuneration	Ratio to Median Remuneration
Mr. T. Gopichand	Chairman & Managing Director	84,00,000	84,00,000	Nil	70.37
Mr. O. Babu Reddy	Chief Financial Officer	18,30,000	15,23,000	10.00 %	15.33
Mr. Ch. Mallikarjuna	Company Secretary	8,21,800	4,85,000	36.66%	6.89



## b. The percentage increase in remuneration in each Director, Chief Financial Officer (CFO), Company Secretary (CS) in the financial year:

- i) Increased in remuneration of CFO is 10% (from CTC of Rs.18,00,000/- p.a. to CTC of Rs.19,80,000/- p.a. w.e.f. 01-02-2023) and
- ii) Increased in remuneration of CS is 36.36% (from CTC of Rs.6,60,000/- to CTC of Rs.9,00,000/- p.a. w.e.f. 01-08-2022)
- c. The Median Remuneration of the employees of the Company during the financial year was Rs.1,19,375/-.
- d. The percentage increase in the median remuneration of employees in the financial year: Nil
- e. The number of permanent employees on the rolls of the Company as on 31st March, 2023: 1004

## f. Average percentile increase made in the salaries of employees other than the managerial personnel in the last financial year:

Average percentile increase already made in the salaries of employees other than the managerial personnel in the last Financial Year i.e. 2022-23 was 6.49%. Justification: Increase in remuneration is decided based on the individual performance, inflation, prevailing industry trends and benchmarks. The remuneration of Non-Executive Directors consists of sitting fees only.

g. Affirmation that the remuneration is as per the remuneration policy of the Company:

The company affirms that the remuneration is as per its remuneration policy.

#### 26. PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

Particulars of contracts or arrangements with related parties referred to in Section 188(1) of the Companies Act, 2013 is prescribed in form AOC-2 is appended as "Annexure – I" to the Board's report.

There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

All Related Party Transactions have been placed before the Audit Committee for their approval and to the Board, as and when required. In all cases prior omnibus approval of the Audit Committee is obtained on a yearly basis. The transactions entered into pursuant to the omnibus approval so granted are reviewed by the audit committee on a quarterly basis. The policy on Related Party Transactions as approved by the Board is uploaded on the Company's website.

## 27. PROCEEDINGS UNDER THE INSOLVENCY AND BANKRUPTCY CODE, 2016 (31 OF 2016):

During the financial year, neither any application nor any proceeding is initiated against the Company under the Insolvency and Bankruptcy Code, 2016.

#### 28. REPORTING OF FRAUD

During the year under review, the Statutory Auditors, Internal Auditors and Secretarial Auditors have not reported any instances of frauds committed in the Company by its Officers or Employees, to the Audit Committee under Section 143(12) of the Act, details of which need to be mentioned in this Report and rules made thereof. Therefore, no details are required to be disclosed under Section 134 (3) (ca) of the Act.



### 29. RISK MANAGEMENT

The provisions related to the Risk Management Committee as stated in SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are not applicable to the Company. The Audit Committee oversight the framework to identify, evaluate, mitigate and monitor the risk management, financial risk and controls in the Company.

### 30. SHARE CAPITAL

The Company's paid-up equity share capital is Rs.1251.19 lakhs as on 31st March, 2023. During the year under review, there was no change in share capital of the Company.

#### 31. STATUTORYAUDITORS

Pursuant to provisions of Section 139 of the Companies Act, 2013, read with the Companies (Audit and Auditors) Rules, 2014 M/s. Narven Associates, Chartered Accountants (Firm Registration No. 005905S), Hyderabad has been appointed as the Statutory Auditors, for a term of five years i.e. to hold office from the conclusion of 28th AGM held on 24-09-2022 till the conclusion of 33rd AGM of the Company to be held in the year 2027.

The Auditors have issued an unmodified opinion on the Financial Statements, for the financial year ended 31st March, 2023. The said Auditors' Report(s) for the financial year ended 31st March, 2023 on the financial statements of the Company forms part of this Annual Report.

### 32. SECRETARIALAUDITORS

Pursuant to the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed M/s. C.V.Reddy K & Associates, Practising Company Secretaries as Secretarial Auditor. The Secretarial Audit report for the financial year 2022-23 in Form No.MR-3 and Annual Secretarial Compliance Report is annexed herewith as "Annexure - J" to this Report and the Secretarial Audit Report does not contain any reservation, qualification or adverse remarks.

# 33. SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS

During the Financial year under review, no regulator or court has passed any significant and/or material orders impacting the going concern status of the Company and its future operations.

### 34. TRANSFER TO RESERVES

During the current financial year, there are no funds that are required to be transferred to Reserves.

## 35. VIGILMECHANISM/WHISTLE BLOWER POLICY

The Company has a Vigil Mechanism for Directors and Employees to report their concerns about unethical behavior, actual or suspected fraud or violation of the Company's Code of Conduct. The mechanism provides for adequate safeguards to employees and business associates reporting unethical practices and encourages employees to report genuine concerns or grievances such as unethical behaviour, actual or suspected fraud or violation of the Company's Code of Conduct. The whistle Blower Policy is available on the Company's website at the link: http://terasoftware.com/investors/ There were no complaints received during the year 2022-23.



#### 36. OTHER DISCLOSURES

Your Directors state that no disclosure or reporting is required in respect of the following items as there were no transactions / events on these items during the year under review:

- 1. Issue of equity shares with differential rights as to dividend, voting or otherwise.
- 2. Issue of Shares (including Sweat Equity Shares) to employees of the Company under any Scheme.
- 3. Voting rights which are not directly exercised by the employees in respect of shares for the subscription/purchase of which loan was given by the Company (as there is no scheme pursuant to which such persons can beneficially hold shares as envisaged under section 67(3)(c) of the Act).
- 4. There has been no change in the nature of business of your Company.
- 5. The Company has not made any one-time settlement for loans taken from the Banks or Financial Institutions.
- 6. There was no revision of financial statements and Board's Report.

### 37. ACKNOWLEDGMENTS

Your Directors appreciate and value the co-operation and support of the Company's customers, members, suppliers, bankers, associates, Central and State Governments and employees at all levels and look forward to continuance of the supportive relations and assistance in the future.

For and on behalf of the Board of Directors

Place: Hyderabad Date: 27th May, 2023 T. Pavana Devi Director DIN: 00107698 T. Gopichand Chairman & Managing Director DIN: 00107886



Annexure-A

#### **CORPORATE GOVERNANCE REPORT**

### 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company is committed to good Corporate Governance and your Company's actions are governed by its Values and Code of Conduct. The Company considers itself a trustee of its shareholders and fully realises the rights of its shareholders to information on the performance of the Company. The Company provides detailed information on various issues concerning the Company's business and financial performance to its shareholders. The basic philosophy of Corporate Governance in the Company is to achieve business excellence and dedicate itself for increasing long-term shareholder value, keeping in view the needs and interests of all its stakeholders. The Company is committed to transparency in all its dealings and places emphasis on business ethics.

### 2. BOARD OF DIRECTORS

The Board composition is in conformity with Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations) read with Sections 149 and 152 of the Companies Act, 2013 ('the Act').

The Board comprises of Seven (7) Directors which includes Executive Chairman & Managing Director, Non-Executive & Non-Independent Directors & Non-Executive & Independent Directors (including two Woman Directors) as under:

Name of the Director	Director Identification Number (DIN)	Category
Mr. T. Gopichand	00107886	Chairman & Managing Director (Promoter Executive Director)
Dr. T. Hanuman Chowdary	00107006	Non-Executive & Independent Director
Dr. T. V. Lakshmi	00003020	Non-Executive & Independent Director
Mr. A. Divakar	00033386	Non-Executive & Independent Director
*Prof. Dr. Braja Bandhu Nayak	09702361	Non-Executive & Independent Director
Mr. T. Bapaiah Chowdary	00107795	Promoter Non-Executive & Non-Independent Director
**Mrs. T. Pavana Devi	00107698	Promoter Non-Executive & Non-Independent Director

<sup>\*</sup>Prof. Dr. Braja Bandhu Nayak (DIN: 09702361) has been appointed by the members at their 28th AGM held on 24-09-2022 as an Independent Director for a term of five years, on the recommendation of Nomination and Remuneration Committee (NRC) and the Board of Directors of the Company.

During the F.Y. 2022-23, Mr. T. Sivarama Prasad (DIN: 06405913) resigned from the Board w.e.f.11-11-2022.

\*\*Mrs. T. Pavana Devi (DIN: 00107698) retires by rotation at the ensuing Annual General Meeting (AGM) and she had expressed her desire not to offer herself for re-appointment. Nomination and Remuneration Committee recommended that Mr. T. Madhu Mitra, Vice President is proposed to be appointed as a Director at the ensuing AGM. Brief profile and details of Mr. T. Madhu Mitra proposed to be appointed as required under the Listing Regulations are contained in the Notice convening the ensuing 29th Annual General Meeting of the Company.



None of the Directors on the Board is a Member of more than 10 Committees and Chairperson of more than 5 Committees (Committees being Audit Committee and Stakeholders Relationship Committee as per Regulation 26(1) of the Listing Regulations) across all public companies in which he/she is a Director. The necessary disclosures regarding committee positions have been made by all the Directors. None of the Directors hold office in more than 10 public companies as prescribed under Section 165(1) of the Act. No Director holds Directorships in more than 7 listed companies. Further, none of the Non-Executive Directors serve as Independent Director in more than 7 listed companies as required under Regulation 17A of the Listing Regulations. The Managing Director does not serve as an Independent Director in any listed company.

### 3. MEETINGS OF BOARD

During the financial year 2022-23 Five (5) Board meetings were held on the following dates: 30-05-2022, 12-08-2022, 24-09-2022, 12-11-2022 and 14-02-2023.

The gap between two Meetings did not exceed 120 days and the Meetings were conducted in compliance with all applicable laws. The necessary quorum was present for all the Board Meetings.

The names and categories of the directors on the Board, their attendance at Board meetings held during the year and the number of directorships and committee chairmanships/memberships held by them in public companies as on 31st March, 2023 are given herein below:

Name of the Director	Category	Number of board meetings attended during the year 2022-23	Whether attended last AGM held on 24-09-2022	**No. of Director- ships in public companies	***No. of Committee positions held in public companies		No. of shares held	%To the paid-up share capital
					Chairman	Member		
Mr. T. Gopichand	Chairman & Managing Director	5	Yes	1	0	0	1196554	9.56
Dr. T. Hanuman Chowdary	Independent Non- Executive Director	5	Yes	4	5	1	0	NA
Dr. T.V. Lakshmi	Independent Non- Executive Director	4	Yes	1	0	2	0	NA
Mr. A. Divakar	Independent Non- Executive Director	5	Yes	3	1	1	0	NA
Prof. Dr. Braja Bandhu Nayak	Independent Non- Executive Director	3	Yes	1	0	1	0	NA
Mr. T. Bapaiah Chowdary	Non-Executive Director	4	Yes	1	1	2	92,676	0.74
Mrs. T. Pavana Devi	Non-Executive Director	5	Yes	1	0	2	574760	4.59



\*\* In the above table the number of directorships does not include directorships of Private Limited Companies, Companies registered under Section 8 of Companies Act, 2013/Section 25 of Companies Act, 1956.

\*\*\* Chairmanship/Membership of Committees includes Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Audit Committee and Stakeholders Relationship Committees of Public Limited Companies.

### 4. DISCLOSURE OF RELATIONSHIPS BETWEEN DIRECTORS INTER-SE

Name of the Director	Nature of Relationship
Mrs. T. Pavana Devi	Spouse of Mr. T. Gopichand (Chairman &
(Non-Executive Director)	Managing Director of the Company)
Mr. T. Bapaiah Chowdary	Brother of Mr. T. Gopichand (Chairman &
(Non-Executive Director)	Managing Director of the Company)

### 5. INDEPENDENT DIRECTORS

The Independent Directors, who are from diverse fields of expertise, have long standing experience and expert knowledge in their respective fields of professions, which are very relevant as well as of considerable value for the Company's business. In terms of Regulation 25(8) of the Listing Regulations, the Independent Directors of the Company have confirmed that they are not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact their ability to discharge their duties with an objective independent judgment and without any external influence. Based on the declarations received from the Independent Directors, the Board of Directors has confirmed that they meet the criteria of independence as mentioned under Section 149 of the Act and Regulation 16(1)(b) of the Listing Regulations and that they are independent of the Management. The terms and conditions of appointment of the Independent Directors are disclosed in the Company's website at www.terasoftware.com.

### (i) INDEPENDENT DIRECTORS MEETING:

Separate meeting of Independent Directors in compliance with Schedule IV of the Companies Act, 2013 was held on 14-02-2023 without the attendance of non—Independent Directors. At such meeting, the Independent Directors, inter alia, reviewed the performance of (i) Chairman, Non-Independent Directors and the Board as a whole, (ii) Chairman of the Company taking into account views of Executive/Non-Executive Directors and (iii) assessing the quality, quantity and timeliness of flow of information between the Company's management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

## 6. DETAILS OF SKILLS/EXPERTISE/COMPETENCE OF THE BOARD OF DIRECTORS

The Company has identified the following skills/expertise/competence and those which are already available within the Board:

S.No.	Name of the Directors	Existing Skills / Expertise / Competence		
1	Mr. T. Gopichand	Technology Innovation, Strategic Development & Leadership		
2	Dr. T. Hanuman Chowdary	IT and Management Advisory		
3	Dr. T.V. Lakshmi	Research & Innovations		
4	Mr. A. Divakar	Accounts, Audit and Governance		
5	Prof. Dr. Braja Bandhu Nayak	Rich experience in the field of electronics and telecommunication engineering in the corporate world		
6	Mr. T. Bapaiah Chowdary	Management		
7	Mrs. T. Pavana Devi	Strategy & Leadership		



### 7. CODE OF CONDUCT

As required under Listing Regulations, the Company has in place a Code of Conduct applicable to the Board Members as well as the Senior Management Personnel and that the same has been hosted on the Company's website. All the Board Members and the Senior Management Personnel have affirmed compliance with the Code of Conduct, as on 31st March, 2023.

In accordance with the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, the Company has, inter-alia, adopted a Code of Conduct for Prohibition of Insider Trading Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information (Code) duly approved by the Board of Directors of the Company.

As per the above Code, Mr. Ch. Mallikarjuna, Company Secretary is the Compliance Officer.

## 8. BOARD AND DIRECTOR EVALUATION AND CRITERIA FOR EVALUATION

The Company follows a structured assessment process for evaluation of performance of the Board, Committees of the Board and individual performance of each Director including the Chairman based on the criteria approved by the Board.

The Board has adopted a formal performance evaluation policy for evaluating the performance of the Independent Directors. The exercise was carried out through a structured evaluation process covering various aspects such as understands the critical issues affecting the company, prompts board discussion on strategic issues, attendance for the meetings. The evaluation of the Independent Directors was carried out by the entire board excluding the director being evaluated.

### 9. REMUNERATION OF DIRECTORS

- (a) All pecuniary relationship or transactions of the non-executive directors vis- à-vis the listed entity: Except Mr. T. Gopichand (Chairman & Managing Director), Mrs. T. Pavana Devi and Mr. T. Bapaiah Chowdary (Non-executive Directors) does not have any pecuniary relationship or transactions vis-à-vis the listed entity except for receiving sitting fees for attending meetings of the Board and Committees.
- **(b)** Criteria of making payments to non-executive directors: The Non-Executive & Independent Directors receive sitting fees. The amount of sitting fees is subject to ceiling/limits as provided under Companies Act, 2013 and rules made there under or any other enactment for the time being in force and on the recommendations by the Nomination and Remuneration Committee and approved by the Board of Directors.
- (c) Disclosures with respect to remuneration:
  - (i) All elements of remuneration package of individual directors summarized under major groups:

For the year ending on 31st March, 2023

(Rs. in lakhs)

Sl. No.	Name of the Director	Salary	Sitting Fees	Total
1	Mr. T. Gopichand	84.00	-	84.00
2	Dr. T. Hanuman Chowdary	-	1.11	1.11
3	Dr. T.V. Lakshmi	-	0.52	0.52
4	Mr. A. Divakar	-	1.04	1.04
5	Prof. Dr. Braja Bandhu Nayak	-	0.30	0.30
6	Mr. T. Bapaiah Chowdary	-	0.82	0.82
7	Mrs. T. Pavana Devi	-	0.69	0.69



- (ii) Details of fixed component and performance linked incentives, along with the performance criteria: The Company does not have any performance linked incentives for the Executive Directors. The appointments are made for a fixed period of time on the terms and conditions in the respective resolution passed by the Members in the General Meeting.
- (iii) Service contracts, notice period, severance fees-Nil
- (iv) Stock option details: Nil

### 10. BOARD COMMITTEES

The Meetings of each of the Committees are convened by the respective Chairman of the Committees and also informed the Board about the summary of discussions held in the committee meetings. The minutes of the committee meetings are sent to all Directors individually and tabled at the respective Board/Committee Meetings.

The Company has Five (5) Committees namely Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee, Corporate Social Responsibility Committee, Borrowing Committee and One (1) Sub-committee of Audit Committee namely Debtors Review Committee.

The constitution, terms of reference and the functioning of the existing Committees of the Board is explained herein.

### (i) AUDIT COMMITTEE

## a) Terms of Reference:

The Audit Committee acts on the terms of reference given by the Board pursuant to Section 177 of the Act and Regulation 18 of the Listing Regulations.

The terms of reference are briefly described below:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- Recommending the Board, appointment, re-appointment, replacement or removal (in the event of necessity) of Statutory Auditors and / or any other auditors including fixation of remuneration;
- Reviewing, with the management, the annual financial statements before submission to the Board for approval, with particular reference to:
- a) matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of sub-section (5) of Section 134 of the Act;
- b) changes, if any, in accounting policies and practices and reasons for the same;
- c) major accounting entries involving estimates based on the exercise of judgment by management;
- d) significant adjustments made in the financial statements arising out of audit findings;
- e) compliance with listing and other legal requirements relating to financial statements;
- f) disclosure of any related party transactions; and
- g) qualifications in the draft audit report.
  - Reviewing, with the management:
    - the quarterly financial statements before submission to the Board for approval;
    - performance of Auditors, Internal Auditors, adequacy of the internal control systems;
  - Review and monitor the auditor's independence and performance and effectiveness of audit process;



- Review the adequacy of Internal Audit function including the structure of the internal audit department staffing and seniority of the head of the department, reporting structure coverage and frequency of internal audit;
- Approval or any subsequent modification of transactions of the Company with the related parties;
- Approval on appointment of Chief Financial Officer or any other person heading the finance function or discharging that function after assessing the qualification, experience and background etc., of such incumbent;
- Evaluation of internal financial controls and risk management systems;
- Discussing with internal auditors any significant findings and follow up thereon;
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- Review the functioning of the Whistle Blower mechanism.
- Carry out such other functions as may be delegated by the Board from time to time.

The Committee has discharged such other role / function as envisaged under Regulation 18 (3) read with Part C of Schedule II of the Listing Regulations and the provisions of Section 177 of the Act.

The Chairman of the Audit Committee was present at the last AGM (28th Annual General Meeting held on 24th September, 2022).

# (b) Composition, names of members & Chairperson, meetings held during the year and attendance at meetings:

The Audit Committee presently consists of four Non-executive Directors, out of which three are Independent Directors.

The Committee has held four meetings during the Financial Year 2022-23 i.e., 30-05-2022, 12-08-2022, 12-11-2022 and 14-02-2023.

The composition of the Audit Committee as on 31st March, 2023 and the attendance of members at the meetings held during the Financial Year 2022-23 were as follows:

Name of the Audit Committee Member	Category	Position	No of Meetings held	No of Meetings attended
Mr. A. Divakar	Non Executive & Independent Director	Chairman	4	4
Dr. T. Hanuman Chowdary	Non Executive & Independent Director	Member	4	4
**Prof. Dr. Braja Bandhu Nayak	Non Executive & Independent Director	Member	4	NA
Mr. T. Bapaiah Chowdary	Non Executive & Non-Independent Director	Member	4	3



Mr. Ch. Mallikarjuna, Company Secretary is the Secretary to the Audit Committee.

The gap between two Audit Committee Meetings did not exceed 120 days. The necessary quorum was present at the above Meetings.

\*Mr. T. Sivarama Prasad (Non-Executive and Independent), Member of Audit Committee resigned as a Director w.e.f.11-11-2022.

\*\*Prof. Dr. Braja Bandhu Nayak (Non-Executive and Independent), appointed as a member of Audit Committee in the Board Meeting held on 14-02-2023.

## (ii) DEBTORS REVIEW COMMITTEE (a sub-committee of Audit Committee)

Debtors Review Committee constituted to evaluate, review and report to the Audit Committee periodically, the Credit Loss Allowance Reserve provided on such long pending, overdue, outstanding amounts from the Debtors of the Company and to take such action may deem fit to collect the outstanding amounts at the earliest.

During the year, No Debtors Review Committee meeting was held. The composition of the Debtors Review Committee along with the details of the meetings held and attendance during the Financial Year 2022-23 are detailed below:

Name	Category	Position	No of Meetings held	No of Meetings attended
Mr. A. Divakar	Non-Executive & Independent Director	Chairman	0	NA
Prof. Dr. Braja Bandhu Nayak	Non-Executive & Independent Director	Member	0	NA
Mr. T. Gopichand	Chairman & Managing Director	Member	0	NA
*Mr. O. Babu Reddy	Chief Financial Officer	Member	0	NA

Mr. T. Sivarama Prasad resigned as above Committee Member on 11-11-2022 and Prof. Dr. Braja Bandhu Nayak appointed as a Member on 12-11-2022.

### (iii) STAKEHOLDERS RELATIONSHIP COMMITTEE

The said Committee has been authorized to approve the transfer / transmission / transposition of shares and issue of duplicate share certificates and to consider all other matters of shareholder interest.

In order to expedite the process, the Board of Directors has also delegated the authority severally to the Managing Director and the Company Secretary to approve the share transfers / transmissions and accordingly, the Managing Director or the Company Secretary approves the transfer / transmission of shares as and when required from time to time.

During the year, One SRC Committee meeting was held on 14th February, 2023. The composition of the SRC Committee along with the details of the meetings held and attendance during the financial year 2022-23 are detailed below:

<sup>\*</sup>Mr. O. Babu Reddy, Chief Financial Officer resigned w.e.f.30-06-2023.



Name	Category	Position	No of Meetings held	No of Meetings attended
Mr. T. Bapaiah Chowdary	Non-Executive Director	Chairman	1	1
Dr. T.V. Lakshmi	Non-Executive & Independent Director	Member	1	1
Mrs. T. Pavana Devi	Non-Executive Director	Member	1	1

During the year 4 Complaints/Queries of general nature (non-receipt of Annual Reports, Service/delivery of Annual Report) received from the shareholders and were attended promptly and replied/resolved to the satisfaction of the concerned shareholder. There are no pending complaints at the close of the financial year. The Company designated a separate email ID for investor grievances viz: info@terasoftware.in/companysecretary@terasoftware.in

# Compliance Officer Name and Address:

Mr. Ch. Mallikarjuna, Company Secretary & Compliance Officer, Tera Software Limited, #8-2-293/82/A/1107, Plot No. 1107, Road No. 55, Jubilee Hills, Hyderabad – 500033.

E-mail: companysecretary@terasoftware.in

# (iv) NOMINATION AND REMUNERATION COMMITTEE (NRC)

The terms of reference and Role of the Nomination and Remuneration Committee are as per the provisions of Section 178 of the Act and Regulation 19 of the Listing Regulations which includes:

- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal;
- Formulation of criteria for evaluation of Independent Directors and the Board;
- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;
- Devising a policy on Board diversity.

The Nomination and Remuneration Committee consists of three Non-executive Directors, two being Independent Directors. The Chairman is a Non-executive and Independent Director.

During the Financial Year 2022-23 One Nomination and Remuneration Committee meeting was held on 12th August, 2022. The composition of the NRC Committee and the attendance of members at the meeting held during the year under review were as follows:

Name	Category	Position	No of Meetings held	No of Meetings attended
Dr. T. Hanuman Chowdary	Non-Executive & Independent Director	Chairman	1	1
Dr. T.V. Lakshmi	Non-Executive & Independent Director	Member	1	1
Mr. T. Bapaiah Chowdary	Non-Executive Director	Member	1	1



## (v) CORPORATE SOCIAL RESPONSIBILITY COMMITTEE (CSRC)

The Company has constituted a Corporate Social Responsibility (CSR) Committee as required under Section 135 of the Companies Act, 2013 and Rules made there under with the following terms of reference:

- Formulate and recommend to the Board, a CSR Policy indicating the activity or activities to be undertaken by the Company as specified in Schedule VII of the Companies Act, 2013.
- Recommend the amount to be incurred on the CSR activities.
- Monitor implementation and adherence to the CSR Policy of the company periodically.
- Such other matters and functions as may be determined from time to time.

The CSR policy of the Company is available on website, www.terasoftware.com under investors section. The composition of the CSR Committee along with the details of the meetings held and attended during the financial year 2022-23 were detailed below. During the financial year 2022-23 Two (2) CSR Committee meetings were held on 30th May, 2022 and 14th February, 2023:

Name	Category	Position	No of Meetings held	No of Meetings attended
Dr. T. Hanuman Chowdary	Non-Executive & Independent Director	Chairman	2	2
Mr. A. Divakar	Non-Executive & Independent Director	Member	2	2
Mr. T. Gopichand	Executive Director	Member	2	2
Mrs. T. Pavana Devi	Non-Executive Director	Member	2	2

### (vi) BORROWING COMMITTEE

A Borrowing Committee has been constituted to delegate borrowing powers up to a maximum amount of Rs.25 Crores from the lenders at any time in a single tranche not exceeding of Rs.5 Crores and to enter into various agreements with the various Bodies Corporates, Companies whether under same management or not, Banks, Financial Institutions, Firms and Individuals, on behalf of the Company and to authorise any other person(s) to do all such acts as may be required for the said purpose.

During the year under review, No Borrowing Committee meetings were held. The composition of the Borrowing Committee along with the details of the meetings held and attendance during the Financial Year 2022-23 were as follows:

Name	Category	Position	No of Meetings held	No of Meetings attended
Mr. T. Gopichand	Chairman & Managing Director	Chairman	0	NA
Mr. A. Divakar	Non-Executive & Independent Director	Member	0	NA
Prof. Dr. Braja Bandhu Nayak	Non-Executive & Independent Director	Member	0	NA



Mr. T. Sivarama Prasad resigned as above Committee Member on 11-11-2022 and Prof. Dr. Braja Bandhu Nayak appointed as a Member on 12-11-2022.

### **GENERAL BODY MEETINGS**

The date, time and venue of the General Meetings & Postal Ballots held during the preceding three years and the Resolution (s) passed thereat are as follows:

Annual General Meeting (AGM)	Venue	Date, Day & Time	Special Resolution passed
28th AGM	Hotel Jubilee Ridge, Plot No.38 & 39, Kavuri Hills, 100ft Road, Madhapur, Jubilee Hills, Hyderabad-50033, Telangana, India	24th September, 2022, Saturday, 12:30 PM	1. To appoint Dr. Braja Bandhu Nayak (DIN: 09702361) as an Independent Director.
27th AGM	Through Video Conference	30th July, 2021, Friday, 11:00 AM	<ol> <li>To re-appoint Mr. Tummala Gopichand as a Vice Chairman and Director (KMP);</li> <li>To Sell Company's Land situated at Annaram/ Gaghillapur Village.</li> </ol>
26th AGM	Through Video Conference	31st October, 2020, Saturday 11:00 AM	Nil

### **Means of Communication**

The quarterly/half-yearly/annual financial results are published in Financial Express (English daily) and Nava Telangana (Telugu daily). The aforesaid financial results also placed on the Company's website "www.terasoftware.com".

The audited financial statements form part of the Annual Report which is sent to the Members well in advance of the Annual General Meeting. The Company also informs by way of intimation to BSE & NSE and placing on its website all price sensitive matters or such other matters, which in its opinion are material and of relevance to the members.

### **General Shareholder Information**

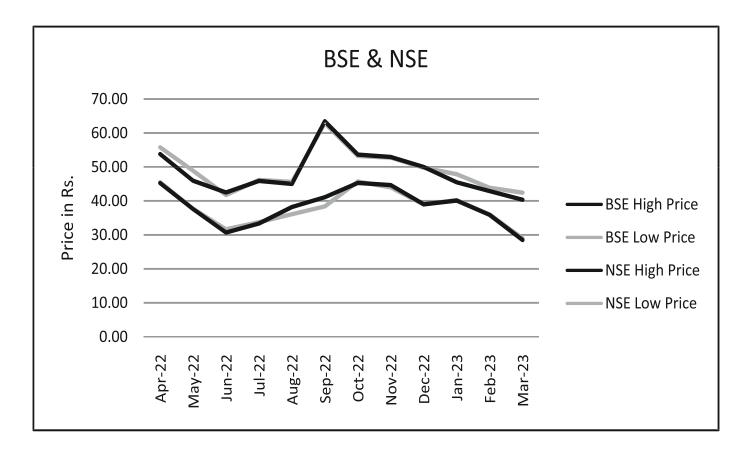
a)	AGM – Day, Date, Time and Venue	Thursday, the 17th day of August, 2023 at 11:00 AM at Jubilee Hills International Centre, (Jubilee Hills Club), Near Post Office, Road No.14, Jubilee Hills, Hyderabad-500033, Telangana, India.
B)	Financial Year	1st April, 2022 to 31st March, 2023.
c)	Date of Book Closure	Friday, 11th August, 2023 to Thursday, 17th August, 2023 (both days inclusive)
d)	Listing on stock exchanges	BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
		National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra-kurla Complex, Bandra (East), Mumbai-400051.
e)	Scrip Code/Symbol	BSE: 533982 NSE: TERASOFT
f)	Company's ISIN	INE482B01010



# g) Market Price Data

The monthly high and low stock quotations during the Financial Year 2022-23 in BSE & NSE are given below

	BS	SE	BSE-SENSEX NSE NIFT		NSE		NIFT	Y-50
Month	High Price	Low Price	High	Low	High Price	Low Price	High	Low
Apr-22	55.80	45.50	60845.10	56009.07	53.80	45.25	18114.65	16824.70
May-22	48.90	37.70	57184.21	52632.48	45.95	37.60	17132.85	15735.75
Jun-22	41.75	31.65	56432.65	50921.22	42.50	30.70	16793.85	15183.40
Jul-22	46.20	33.75	57619.27	52094.25	45.90	33.35	17172.80	15511.05
Aug-22	45.60	36.10	60411.20	57367.47	45.00	38.20	17992.20	17154.80
Sep-22	62.90	38.40	60676.12	56147.23	63.45	41.10	18096.15	16747.70
Oct-22	53.25	45.70	60786.70	56683.40	53.65	45.30	18022.80	16855.55
Nov-22	52.75	44.00	63303.01	60425.47	52.95	44.65	18816.05	17959.20
Dec-22	49.80	38.95	63583.07	59754.10	50.00	39.00	18887.60	17774.25
Jan-23	47.90	40.25	61343.96	58699.20	45.50	40.10	18251.95	17405.55
Feb-23	43.90	36.00	61682.25	58795.97	42.90	35.90	18134.75	17255.20
Mar-23	42.44	29.00	60498.48	57084.91	40.35	28.50	17799.95	16828.35





# h) Share Price Performance in comparison to Broad Based Indices BSE Sensex and NSE Nifty as on 31st March, 2023

Particulars	Share Pric	ce v/s NSE	Share Price v/s BSE		
	Share Price in Rs. Nifty50 S		Share Price in Rs.	BSE Sensex	
As on 1st April, 2022	48.05	17670.45	46.25	59,276.69	
As on 31st March, 2023	29.50	17359.75	29.87	58,991.52	
Changes (%)	-38.60	-1.75	-35.39	-0.48	

# h) Registrars and Transfer Agents (RTA)

Kfin Technologies Limited

Selenium Building, Tower-B, Plot No.31 & 32, Financial District

Nanakramguda, Serilingam pally, Hyderabad-500032, Rangared dy, Telangana

Toll free Number: 1-800-309-4001 WhatsApp Number: (91) 910 009 4099

KPRISM (Mobile Application): https://kprism.kfintech.com/

Email: einward.ris@kfintech.com

Kfintech Corporate Website: https://www.kfintech.com

RTA website: https://ris.kfintech.com

Investor Support Centre (DIY Link): https://ris.kfintech.com/clientservices/isc

# i) Share transfer system

The Company's shares are in Demat mode. The shares received for transfer in physical mode are registered and returned within a period of 15 days from the date of receipt, if the documents are clear in all respects.

The Company appointed M/s. KFin Technologies Limited as the Registrar and Transfer Agents for dealing with all the activities connected with both physical and Demat segments pertaining to the share transactions of the Company.

## J) Distribution of Shareholding as on 31st March, 2023

Category (Shares)	No. of Cases	% of Cases	Amount	% to equity
1-5000	14511	86.98	16526330.00	13.21
5001 - 10000	1162	6.96	9392220.00	7.51
10001 - 20000	549	3.29	8259190.00	6.60
20001 - 30000	165	0.99	4296100.00	3.43
30001 - 40000	93	0.56	3299210.00	2.64
40001 - 50000	46	0.28	2156280.00	1.72
50001 - 100000	95	0.57	6714920.00	5.37
100001 & Above	63	0.38	74474500.00	59.52
Total:	16684	100.00	125118750.00	100.00



# k) Shareholding Pattern as on 31st March, 2023

Sl. No	Category of Shareholder	No. Shareholders	<b>Total Shares</b>	% of Total Shares
A	Shareholding of Promoter & Promoter Group			
	Indian			
	Individuals/Hindu Undivided Family	8	5947327	47.53
	Foreign	Nil	Nil	Nil
B.	Public Shareholding:			
	Institutions:			
	Financial Institutions/Banks	1	100	0.00
	Non-Institutions:			
	Bodies Corporate	59	288389	2.30
	Individual shareholders holding nominal	16167	5111613	40.85
	share capital up to Rs. 2 lakhs.			
	Individual shareholders holding nominal	9	415326	3.32
	share capital in excess of Rs. 2 lakhs.			
	NBFCs Registered with RBI	0	0	0.00
	Clearing Members	14	7494	0.06
	Non Resident Indians	153	159356	1.27
	HUF	269	495352	3.96
	Investor Education & Protection Fund (IEPF)	1	85418	0.68
	Trust	1	1450	0.01
	KMP	1	50	0.00
	Total	16683	12511875	100.00

# i) Shareholders holding more than 1% of shares as on 31st March, 2023

Sl. No.	Name of the Shareholder	No. of Equity Shares	% of Shareholding
1	Raja Sekhar Tummala	2824617	22.58
2	Tummala Gopichand	1196554	9.56
3	Madhu Mitra Tummala	841308	6.72
4	Tummala Pavana Devi	574760	4.59
5	N Sri Durga	226537	1.81
6	Pravin N Gala HUF	180000	1.44
7	Mahendra Giridharilal	156209	1.25
8	T. Seetharamamma	136875	1.09
	Total	6136860	49.04



# m) Dematerialization of Shares & Liquidity

The Company's shares are traded in dematerialized form and are available for trading on both the depositories, viz. National Securities Depository Ltd., (NSDL) and Central Depository Services (India) Ltd., (CDSL).

Details of shares held in physical and dematerialized form as on 31st March, 2023:

Mode of Holding	Cases	No. of Shares	% of Total Shares
NSDL	6272	9100300	72.73
CDSL	10803	3363227	26.88
Physical	97	48348	0.39
Total	17172	12511875	100.00

As at the end of 31st March, 2023 total 99.61% of paid-up Equity Shares of the Company are in electronic form.

# n) Outstanding GDRs/ADRs/Warrants or any other convertible instruments, conversion date and likely impact on equity:

The Company has not issued any GDRs/ADRs/Warrants/convertible debentures during the year 2022-23 and there are no outstanding convertible instruments which will impact the equity.

## o) Address for correspondence and contact persons for investors' queries:

Investors' correspondence address: Mr. Ch. Mallikarjuna, Company Secretary & Compliance Officer, at the Registered Office of the Company at 8-2-292/82/A/1107, Plot No.1107, Road No: 55, Jubilee Hills, Hyderabad – 500 033, Tel: 040-23547447; E-mail: companysecretary@terasoftware.in

# p) Policies of the company with regard to related party transactions are available at http://terasoftware.com/investors.

# q) Outstanding of unclaimed dividend amounts:

In terms of Section 124 of the Companies Act, 2013, the Company is required to transfer the amount of dividend remaining unclaimed for a period of seven years from the date of transfer to the unclaimed dividend account to the Investor Education and Protection Fund (IEPF). Members are requested to claim their dividend(s) if any, unclaimed from the Company before transfer to the Investor Education and Protection Funds.

Further, pursuant to Section 124(6) of the Act read with relevant rule of Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 ("IEPF Rules"), the Company had transferred unclaimed dividend for the F.Y. 2014-15 of Rs. 1,40,320/- and 7,504 unclaimed equity shares to Investor Education and Protection Fund. Members are further requested to note that on completion of 7 years, no claims shall lie against the said fund or company for the amounts of dividend so transferred, nor shall any payment be made in respect of such claims. Shareholders may note that both the unclaimed dividend and the shares transferred to IEPF including all benefits accruing on such shares, if any, can be claimed back from IEPF after following the procedure prescribed in the Rules.



# Details of outstanding amount of unclaimed dividend lying in Unpaid Dividend Account as on 31st March, 2023.

Financial year	Date of declaration of Dividend	Amount remaining Unclaimed as on 31.03.2023 (in Rs.)	Last date for claiming unpaid dividend amount (on or before)	Last date for transfer to IEPF
2015-16	30/09/2016	243,264	06/11/2023	06/12/2023

#### **Other Disclosures**

- i. Related party transactions: There are no materially significant related party transactions during the year 2022-23 that has potential conflict of interest with the interest of Company at large.
- ii. There was no non-compliance by the Company for which penalties or strictures imposed on the Company by Stock Exchanges or SEBI or any statutory authority on any matter related to Capital Markets, during the last three years.
- iii. The Chairman & Managing Director and the Chief Financial Officer have given certification in accordance with Regulation 17(8) of the SEBI (LODR) Regulations, 2015 for the Financial Year ended 31st March, 2023.
- iv. The Company has a Whistle-Blower Policy for establishing a vigil mechanism for Directors and employees to report genuine concerns regarding unethical behavior, actual or suspected fraud or violation of the Company's code of conduct and ethics Policy. The said mechanism also provides for direct access to the Chairperson of the Audit Committee in appropriate or exceptional cases. During the year, no employee of the Company was denied access to the Audit Committee. The said policy has been uploaded on the website of the Company at http://terasoftware.com/investors.
- v. Prohibition of Insider Trading
  - The Company has adopted a Code of Conduct for Prevention of Insider Trading with a view to regulate trading in securities by the Directors and designated employees of the Company. The code provides for periodical disclosures from Directors and designated employees as well as pre-clearances of transactions by such persons.
- vi. The status on the compliance with the non-mandatory recommendation in the SEBI Regulations is as under
- The Chairman of the Board is an Executive Director.
- During the year under review, there is no audit qualification in the company's financial statements.
- The Internal Auditor directly reports to the Audit Committee.
- vii. SEBI Complaints Redressal System (SCORES): SEBI has initiated SCORES for processing the investor complaints in a centralized web-based redress system and online redressal of all the shareholders complaints. The Company is in compliance with the SCORES and redressed the shareholders complaints well within the stipulated time.
- viii. NSE Electronic Application Processing System (NEAPS), & BSE Corporate Compliance & Listing Centre (the 'Listing Centre'): The NEAPS, digital exchange website & BSE's Listing Centre are webbased application designed by BSE & NSE for corporate. All periodical compliance filings like shareholding pattern, corporate governance report, investor's complaints, media releases, among others are filed electronically on NEAPS & Listing, bseindia.com.

Place: Hyderabad

Date: 27th May, 2023



As on 31st March, 2023, the Disclosures of the compliance with Corporate Governance requirements ix. specified in regulation 17 to 27 and clauses (b) to (i) of sub-regulation (2) of regulation 46 are as follows:

Regulation	Particulars of Regulation	Compliance Status (Yes/No)
17	Board of Directors	Yes
18	Audit Committee	Yes
19	Nomination and Remuneration Committee	Yes
20	Stake Holders Relationship Committee	Yes
21	Risk Management Committee	NA
22	Vigil Mechanism	Yes
23	Related Party Transactions	Yes
24	Corporate Governance requirement with respect of Subsidiary of Listed entity	NA
25	Obligation with respect to Independent Director	Yes
26	Obligation with respect to Directors and Senior Management	Yes
27	Other Corporate Governance Requirement	Yes
46(2)(b)to(I)	Website	Yes

By Order of the Board of Directors

Tummala Gopichand Chairman and Managing Director

DIN: 00107886



Annexure - B

# Report on Corporate Social Responsibility as per Rule 8 of Companies (Corporate Social Responsibility Policy) Rules, 2014 For the Financial Year 2022-23 (Annexure - II)

## 1. Brief outline on CSR Policy of the Company:

Tera Software Limited (Company) believes that CSR plays an important role in an organization's existence and sustained growth. In line with this, Tera Software Limited would be carrying out CSR activities to build a better, sustainable way of life for the weaker sections of society and to promote the Education. CSR programmes, projects and activities are independent from the normal business activities of the Company. The core areas of CSR activities are:

- Promotion of education including special education and employment enhancing vocational skills
- Eradicating hunger, Poverty and malnutrition, promoting healthcare and sanitation
- Providing drinking water to weaker sections and to the children at government schools.
- Contribution to the Prime Minister's National Relief Fund or any other fund set up by the Central Government or the State Governments for social economic development and relief.
- Environment protection, animal welfare, agro forestry, conservation of natural resources.

## 2. Composition of CSR Committee:

Sl. No.	Name of Director	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1	Dr. T. Hanuman Chowdary	Chairman (Non-Executive & Independent Director)	2	2
2	Mr. A. Divakar	Member (Non-Executive & Independent Director)	2	2
3	Mr. T. Gopichand	Member (Chairman & Managing Director)	2	2
4	Mrs. T. Pavana Devi	Member (Non-Executive Director)	2	2

- 3. Web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the board are disclosed on the website of the company. www.terasoftware.com
- 4. Details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014, if applicable (attach the report). NOT APPLICABLE
- 5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social Responsibility

Sl. No.	Financial Year	Amount available for set-off from preceding financial years (in Rs.)	Amount required to be set-off for the financial year, if any (in Rs.)			
	NIL					



6. Average net profit of the company as per section 135(5): Rs.3,56,18,790

Doutionlong	For the Financial year ended 31st March			
Particulars	2022	2021	2020	
Net Profit in Rs.	-82,30,756	1,64,37,077	9,86,50,050	
Average Net profit for the preceding three financial years in Rs.		3,56,18,790		

- 7. (a) Two percent of average net profit of the company as per section 135(5) Rs.7,12,376/-
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years NIL
  - (c) Amount required to be set off for the financial year, if any NIL
  - (d) Total CSR obligation for the financial year (7a+7b-7c) Rs.7,12,376/-
- 8. (a) CSR amount spent or unspent for the financial year 2022-23:

Total Amount Spent for the Financial Year (in Rs.)	Amount Unspent (in Rs.)							
	Unspent C	transferred to SR Account tion 135(6)	Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5)					
	Amount in Rs. Date of transfer		Name of the Fund	Amount	Date of transfer			
6,75,000/-	37,376/-	21-04-2023	NA	Nil	NA			



(b) Details of CSR amount spent in the FY 2022-23 against ongoing projects for the financial year 2021-22:

(11)	Mode of Impleme ntation - Through Impleme nting Agency	CSR Registration number	NA
		Name	YZ Y
(10)	Mode of Impleme ntation - Direct (Yes/ No)		Yes
(6)	Amount transferred to Unspent CSR Account for the project as per Section 135(6) (in Rs.)		7,54,761/- transferred on 30-04-2022
(8)	Amount spent in the current financial Year (in Rs.)		10,000
(7)	Amount allocated for the project (in ₹)		7,64,761/-
(9)	Project duration	District	Guntur
(5)	Location of the project	State	Tenali, Andhra Pradesh
(4)	Local area (Yes/ No)		Yes
(3)	Item from the list of activities in Schedule VII to the Act		Ensuring environmental sustainability, ecological balance, conservation of natural resources and maintaining quality of soil, air and water
(2)	Name of the Project		Modernization/ renovation of Funeral Cremation ground, Tenali
(1)	SI. No.		-1



(c) Details of CSR amount spent against other than ongoing projects for the financial year 2022-23:

(6)	Mode of implementation - Through implementing agency	CSR registration number	NA
5)	Mod impleme Through im age	Name	NA
(8)	Mode of implementation- Direct (Yes/No)		Yes
(7)	Amount spent for the project (in Rs.)		-/000/-
(9)	Location of the project.	District	Guntur
(5)	Loc of the	State	Tenali, Andhra Pradesh
(4)	Local area (Yes/ No)		Yes
(3)	Item from the list of activities in schedule VII to the Act		Ensuring environmental sustainability, ecological balance.
(2)	Name of the Project		Installation of Gas based "Incinerator System for Human Body Cremation" under the project of Moderation/Ren ovation of Funeral Cremation
(1)	SI. No.		-



- (d) Amount spent in Administrative Overheads: 37,376/- (spent after 31-03-2023)
- (e) Amount spent on Impact Assessment, if applicable: Nil
- (f) Total amount spent for the Financial Year (8b+8c+8d+8e): Rs.7,12,376/-
- (g) Excess amount for set off, if any: Nil

# 9. (a) Details of Unspent CSR amount for the preceding three financial years:

Sl. No.	Preceding Financial Year	Amount transferred to Unspent CSR Account	Amount spent in the reporting Financial	specified (	ransferred to under Sched ction 135(6),	ule VII as	Amount remaining to be spent in succeeding
		under section 135 (6)(in Rs.)	Year (in Rs.)	Name of the Fund	Amount (in Rs.)	Date of transfer	financial years (in Rs.)
1.	2020-21	7,54,761/-	a) Rs. 4,00,000/- spent in the FY 2021-22 b) Rs.10,000/-	NA	Nil	NA	7,54,761/- (spent in the month of April 2023)
			spent in the FY 2022-23				
2.	2019-20	12,08,715/-	12,08,715/- spent in the FY 2021-22	NA	Nil	NA	Nil
3.	2018-19	7,71,587/-	7,71,587/- spent in the FY 2021-22	NA	Nil	NA	Nil

# (b) Details of CSR amount spent in the FY 2022-23 for ongoing projects of the preceding financial year(s)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Sl. No.	Project ID	Name of the Project	Financial Year in which the project commenced	Project duration	Total amount allocated for the project (in Rs.)	Amount spent on the project in the reporting Financial Year (in Rs.)	Cumulative amount spent at the end of reporting Financial Year (Rs.)	Status of the project - Completed /Ongoing
1.	Promotion of Education Development Project	Installation of Gas based "Incinerator System for Human Body Cremation" under the project of Moderation/ Renovation of Funeral Cremation Ground at Panduranga Pet, Tenali, Guntur District, Andhra Pradesh.	2021-22	Depended on works progress	14,77,137/-	6,85,000/-	6,85,000/-	Completed in the month April, 2023.



- 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year (asset-wise details):
  - (a) Date of creation or acquisition of the capital asset(s): Not Applicable
  - (b) Amount of CSR spent for creation or acquisition of capital asset: Not Applicable
  - (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.: Not Applicable
  - (d) Details of the capital asset(s) created or acquired (including complete address and location of the capital asset): Not Applicable
- 11. Reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5)

   Due to Projects are ongoing projects and the requirement of funds to spend on the Projects identified are slow down due to post Pandemic circumstances. Hence, the implementation of the project activities was in slow move.

By Order of the Board of Directors

Tummala Gopichand Chairman and Managing Director

DIN: 00107886

Place: Hyderabad Date: 27th May, 2023





UDIN: F007976E000348954

Annexure - C

## CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To,
The Members,
Tera Software Limited
MCH No.8-2-293/82/A/1107, Road No-55, Plot No-1107,
Jubilee Hills, Hyderabad-500033, Telangana.

Sub: Certificate under Schedule V(C)(10)(i) of SEBI (Listing Obligations and Disclosure Requirements), 2015

We have examined the Company and Registrar of Companies records, books and papers of TERA SOFTWARE LIMITED (CIN: L72200TG1994PLC018391) having its Registered Office at "8-2-293/82/A/1107, Road No-55, Jubilee Hills, Hyderabad-500033, Telangana (the Company) as required to be maintained under the Companies Act, 2013, SEBI Regulations, other applicable rules and regulations made thereunder for the Financial Year ended on 31st March, 2023.

In our opinion and to the best of my information and according to the examinations carried out by us and explanations and representation furnished to us by the Company, its officers and agents, we certify that none of the following Directors of the Company have been debarred or disqualified from being appointed or continuing as Directors of Companies by the SEBI/Ministry of Corporate Affairs or any such statutory authority as on 31st March, 2023:

S.No.	DIN	Name of the Director	Designation
1	00107886	Sri. Tummala Gopichand	Chairman & Managing Director
2	00107006	Dr. Hanuman Chowdary Tripuraneni	Independent Director
3	00003020	Dr. Thozuvanoor Vellat Lakshmi	Independent Director
4	00033386	Sri. Divakar Atluri	Independent Director
5	09702361	Prof. Dr. Braja Bandhu Nayak	Independent Director
6	00107795	Sri. Tummala Bapaiah Chowdary	Non-Executive Director
7	00107698	Smt. Tummala Pavana Devi	Non-Executive Director

For C. V. REDDY K & ASSOCIATES COMPANY SECRETARIES

C V REDDY K

**COMPANY SECRETARY IN PRACTICE** 

M No: 7976 CP No: 8998

Date: 22nd May, 2023

Place: Hyderabad

22110 May, 2023



Annexure - D

# CHIEF EXECUTIVE OFFICER (CEO) & CHIEF FINANCIAL OFFICER (CFO) CERTIFICATION

We, Tummala Gopichand, Chairman & Managing Director and Oduru Babu Reddy, Chief Financial Officer of the Company Certify that:

- a) We have reviewed the financial statements and cash flow statement for the year ended 31st March, 2023 and to the best of our knowledge and belief:
  - i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing Accounting Standards, applicable laws and regulations.
- b) To the best of our knowledge and belief, no transactions entered into by the Company during the year ended 31st March, 2023 are fraudulent, illegal or violative of the Company's code of conduct.
- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting. Deficiencies in the design or operation of such internal controls, if any, of which we are aware have been disclosed to the auditors and the Audit Committee and steps have been taken to rectify these deficiencies.
- d) i) There has not been any significant change in internal control over financial reporting during the year under reference;
  - ii) There has not been any significant change in accounting policies during the year requiring disclosure in the notes to the financial statements; and
  - iii) We are not aware of any instance during the year of significant fraud with involvement therein of the management or any employee having a significant role in the Company's internal control system over financial reporting.

Place: Hyderabad Date: 27th May, 2023 Tummala Gopichand Chairman & Managing Director DIN: 00107886 Oduru Babu Reddy Chief Financial Officer



Annexure - E

### INDEPENDENT AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To
The Members of
Tera Software Limited

1. Based on our physical examination of records of the company and shared to us via Email pertaining to the compliance of conditions of Corporate Governance by Tera Software Limited ("the Company") for the year ended 31st March, 2023, as stipulated in Regulation 15(2), 17-27 and applicable clauses, schedules to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') for the period 1st April, 2022 to 31st March, 2023.

# Managements' Responsibility

2. The compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure compliance with the conditions of the Corporate Governance stipulated in the Listing Regulations.

## Auditors' Responsibility

3. Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

### **Opinion**

- 4. In our opinion and to the best of our information and according to the explanation given to us by the directors, officers and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned listing regulations during the year ended 31st March, 2023.
- 5. We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Narven Associates Chartered Accountants Firm Reg. No: 005905S

Place: Hyderabad Date: 25th May, 2023 CA G.V. Ramana Partner Membership No: 025995 UDIN: 23025995BGSKZW6739 Place: Hyderabad

**Date: 27th May, 2023** 



Annexure - F

# DECLARATION BY THE MANAGING DIRECTOR UNDER PART D OF SCHEDULE V OF SEBI (LODR) REGULATIONS, 2015

In accordance with Part D of Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, I hereby confirm that all the Members of Board of Directors and Senior Management Personnel of the Company have affirmed compliance with the Code of Conduct, as applicable to them, for the year ended 31st March, 2023.

For Tera Software Limited

Tummala Gopichand
Chairman & Managing Director

**DIN: 00107886** 

Intentionally Kept Blank



Annexure-G

# Form No. MGT-9

# EXTRACT OF ANNUAL AS ON THE FINANCIAL YEAR ENDED ON 31ST MARCH, 2023

[Pursuant to Section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

# i. REGISTRATION AND OTHER DETAILS:

I.	CIN	L72200TG1994PLC018391
ii.	Registration Date	26/09/1994
iii.	Name of the Company	Tera Software Limited
iv.	Category / Sub-Category of the Company	Company limited by Shares/ Indian Non-Government Company
V.	Address of the Registered office and contact details	#8-2-293/82/A/1107, Road No: 55, Plot No: 1107, Jubilee Hills, Hyderabad-500033, Telangana. Tel: 040-23547447, 040 - 23547448 Fax: 040 - 23547449 Email: info@terasoftware.in; Website: www.terasoftware.com
vi.	Whether listed company (Yes / No)	Yes (BSE & NSE)
vii.	Name, Address and Contact details of Registrar and Transfer Agent, if any	Kfin Technologies Limited Selenium Building, Tower-B Plot No.31 & 32, Financial District Nanakramguda, Serilingampally Hyderabad – 500032, Rangareddy, Telangana Toll free Number: 1-800-309-4001 WhatsApp Number: (91) 910 009 4099 KPRISM (Mobile Application): https://kprism.kfintech.com/ Email: einward.ris@kfintech.com Kfintech Corporate Website: https://www.kfintech.com RTA website: https://ris.kfintech.com Investor Support Centre (DIY Link): https://ris.kfintech.com/clientservices/isc

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

Sl. No	Name and Description of main products/services	NIC Code of the Product/Service	% to total turnover of the Company
1	IT & Integrated related services	6201	100%



# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

Sl. No	Name and Address of the company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
			NIL		

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# (i) Category-wise Share Holding

Category of Shareholders	hares held ne year (1s				No. of Shares held at the end of the year (31st March, 2023)			% Change	
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
1) Indian									
a) Individual/HUF	5947327		5947327	47.53	5947327		5947327	47.53	
b) Central Govt.									
c) State Govt.(s)									
d) Bodies Corp									
e) Banks / FI									
f) Any Other									
Sub-total(A)(1):	5947327		5947327	47.53	5947327		5947327	47.53	
2) Foreign									
a) Individuals (Non-Residents Individuals/Foreign Individuals									
b) Government									
c)Institutions									
d) Foreign Portfolio Investor									
e) Any Other									
Sub-total(A)(2): -									
Total shareholding of Promoter $(A) = (A)(1)+(A)(2)$	5947327		5947327	47.53	5947327		5947327	47.53	
B. Public Shareholding									
1) Institutions									
a) Mutual Funds									
b) Venture Capital Funds									
c) Alternate Investment Funds									
d) Foreign Venture Capital Investors									
e) Foreign Portfolio Investors									



f) Financial	100		100	0	100		100	0	0.00
Institutions / Banks g) Insurance									
Companies									
h) Provident Funds/ Pension Funds									
i) Any other									
Sub-total(B)(1)	100		100	0	100		100	0	0.00
2. Central Government/State Government(s)/ President of India									
Sub-total(B)(2)									
3. Non-Institutions									
a) Bodies Corporate	269540		269540	2.15	288389		288389	2.30	0.15
b) Individuals									
(i) Individuals holding nominal share capital upto Rs. 2 lakhs	5124251	55098	5179349	41.40	5063315	48348	5111663	40.85	(0.55)
(ii) Individuals holding nominal share capital in excess of Rs. 2 lakhs	796113		796113	6.36	415326		415326	3.32	(3.04)
c) Others									
NBFC's registered with RBI									
Employee Trusts									
Overseas Depositories									
Trusts					1450		1450	0.01	0.01
Non-Resident Indians	195617		195617	1.57	159356		159356	1.27	(0.30)
Clearing Members	45914		45914	0.37	7494		7494	0.06	(0.31)
HUF					495352		495352	3.96	0.05
IEPF	77915		77915	0.62	85418		85418	0.68	0.06
a) Qualified Foreign Investor								-	-
Sub-Total B(3):	6509350	55098	6564448	52.47	6516100	48348	6564448	52.47	0.01
Total B=B(1) +B(2)+B(3):	6509450	55098	6564548	52.47	6516200	48348	6564548	52.47	0.01
Total (A+B):	12456777	55098	12511875	100.00	12463527	48348	12511875	100.00	0.00
C. Shares held by custodians for GDRs & ADRs									
Grand Total (A+B+C):	12456777	55098	12511875	100.00	12463527	48348	12511875	100.00	0.00



# (ii) Shareholding of Promoters

		Shareholding at the beginning of the year (1st April, 2022)			Shareholding at the end of the year (31st March, 2023)			
Sl. No.	Shareholder's Name	No. of Shares	% of total Shares of the company	% of Shares Pledged / encum- bered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encum- bered to total shares	% change in share holding during the year
1.	Mr. Tummala Gopichand	1196554	9.56	74.44	1196554	9.56	74.44	
2.	Mrs. Tummala Pavana Devi	574760	4.59	29.14	574760	4.59	29.14	
3.	Mrs. Tummala Tulasi Rani	54000	0.43		54000	0.43	-	
4.	Mr. Tummala Bapaiah Chowdary	92676	0.74	16.19	92676	0.74	16.19	
5.	Ms. N Sri Durga	226537	1.81		226537	1.81		
6.	Mr. Madhu Mitra Tummala	841308	6.72	96.18	841308	6.72	1.09	
7.	Mrs.T. Seetharamamma	136875	1.09		136875	1.09		
8.	Mr. Raja Sekhar Tummala	2824617	22.58		2824617	22.58		
	Total	5947327	47.53		5947327	47.53		

# iii) Change in Promoters' Shareholding: Nil

Sl. No.	Shareholder's Name		nt the beginning st April, 2022	Cumulative Shareholding during the year			
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company		



Shareholding	(iv) Shareholding	ON	Patte	ern of Top Ten Sha		romoters a	ind Holder	rs of GDRs a	and ADRs	):		
Name of the North	SHAREHOLDING PALTE	SHAREHOI	IAREHOI	DING		)LDERS B	EIWEEN	31/03/2022	AND 31/0	3/2023		
Name of the Shares         No of Shares         % of total shares of the company         Date in share softhe shares         Date of the in share softhe shares         Increase in share softhe shares         No of shares of the in share shares         No of shares of the shares         No of shares in share shares         No of shares in share shares           MAHENDRA GIRDHARILAL         156209         1.25         31/03/2022         287         Transfer 180000         17500           MAHENDRA GIRDHARILAL         156209         1.25         31/03/2022         287         Transfer 16209         156209           PROTECHSOFT SYSTEMS P LTD         102507         0.82         31/03/2022         102507         102507           SOLTY DEALTRADE PYT LTD         84638         0.68         31/03/2022         1156209         102507           AND PROTECTION FUND         77915         0.62         31/03/2022         6159         Transfer         84638           AUTHORITY M         77915         0.62         31/03/2022         134         Transfer         8418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         53552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -30000         77915           A					त	Shareholdi t the begin of the Yea	ing ning rr				Cumu Shareh during t	lative olding he Year
PRAVIN N GALA HUF         179713         1.44         31/03/2022         287         Transfer         180000           MAHENDRA GIRDHARILAL         156209         1.25         31/03/2023         287         Transfer         180000           MAHENDRA GIRDHARILAL         156209         1.25         31/03/2022         287         Transfer         180000           PROTECHSOFT SYSTEMS P.LTD         102507         0.82         31/03/2023         102507         102507           SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638         84638           AND PROTECTION FUND         77915         0.62         31/03/2023         77915         77915           AUTHORITY M         77915         0.62         31/03/2023         134         Transfer         84638           ANIL GURMUKH BHAGWANI.         53552         0.43         31/03/2023         31/03/2023         53552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         30000         73000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         50000	S. Folio/Dpid- Cate- Type No Clientid gory		Type		Name of the Share Holder		% of total shares of the company	Date	Increase/ Decrease in share holding	Reas	No of Shares	% of total shares of the company
MAHENDRA GIRDHARILAL 156209 1.25 31/03/2023 287 Transfer 180000 10.25 31/03/2023 156209 1.25 31/03/2023 156209 1.25 31/03/2023 156209 156209 1.25 31/03/2023 156209 10.2507 0.82 31/03/2023 10.2507 10	AAGHP5338C HUF Opening Balance		Opening Ba	lance	PRAVIN N GALA HUF	179713	1.44	31/03/2022			179713	1.44
MAHENDRA GIRDHARILAL         156209         1.25         31/03/2023         180000           PROTECHSOFT SYSTEMS PLTD         102507         0.82         31/03/2023         1156209           SOLTY DEALTRADE PVT LTD         44638         0.68         31/03/2023         102507           SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638           SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638           AND PROTECTION FUND         31/03/2023         6159         77915           AUTHORITY M         77915         0.62         31/03/2022         6159         77915           AUTHORITY M         77915         0.62         31/03/2022         6159         77915           AUTHORITY M         53552         0.43         31/03/2022         3552         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         17806           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         30000         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         30000         50000	Purchase	Purchase	Purchase					30/09/2022	287	Transfer	180000	1.44
MAHENDRA GIRDHARILAL         156209         1.25         31/03/2023         156209         156209           PROTECHSOFT SYSTEMS PLTD         102507         0.82         31/03/2023         102507         102507           SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2022         84638         84638           INVESTOR EDUCATION         31/03/2022         31/03/2023         84638         84638           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         1344         Transfer         85418           AUTHORITY M         53552         0.43         31/03/2022         1344         Transfer         85418           AUTHORITY M         53552         0.43         31/03/2022         1344         Transfer         85418           AUTHORITY M         53552         0.43         31/03/2022         30000         Transfer         85418           AUTHORITY M         53552         0.43         31/03/2023         30000         Transfer         35352           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         31/03/2023 <tr< td=""><td>Closing Balance</td><td>Closing Bal</td><td>Closing Bal</td><td>lance</td><td></td><td></td><td></td><td>31/03/2023</td><td></td><td></td><td>180000</td><td>1.44</td></tr<>	Closing Balance	Closing Bal	Closing Bal	lance				31/03/2023			180000	1.44
PROTECHSOFT SYSTEMS PLTD         102507         0.82         31/03/2023         156209           SOLTY DEALTRADE PYT LTD         84638         0.68         31/03/2023         102507           INVESTOR EDUCATION         31/03/2023         84638         84638           AND PROTECTION FUND         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         85418           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         50000         50000	AAAPW1327L PUB Opening Balance		Opening Ba	lance	MAHENDRA GIRDHARILAL	156209	1.25	31/03/2022			156209	1.25
PROTECHSOFT SYSTEMS PLTD         102507         0.82         31/03/2022         102507         102507           SOLTY DEALTRADE PYT LTD         84638         0.68         31/03/2023         84638         1058           INVESTOR EDUCATION         31/03/2023         84638         84638           AND PROTECTION FUND         77915         6.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           ANIL GURMUKH BHAGWANI         50000         0.40         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2022         50000         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         50000         50000	Closing Balance	Closing Bal	Closing Bal	ance				31/03/2023			156209	1.25
SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638         102507           SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638         84638           INVESTOR EDUCATION         AND PROTECTION FUND         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         53552         0.43         31/03/2023         1344         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         50000         50000	AACCP6862E LTD Opening Balance		Opening Ba	lance	CHSOFT	102507	0.82	31/03/2022			102507	0.82
SOLTY DEALTRADE PVT LTD         84638         0.68         31/03/2023         84638           INVESTOR EDUCATION         31/03/2023         81/03/2023         84638           AND PROTECTION FUND         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         31/03/2023         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         50000         50000	Closing Balance	Closing Ba	Closing Ba	lance				31/03/2023			102507	0.82
INVESTOR EDUCATION         77915         0.62         31/03/2022         6159         T7915           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           AUTHORITY M         53552         0.43         31/03/2022         1344         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           ANIL GURMUKH BHAGWANI         50000         0.40         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -30000         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -30000         50000	AAPCS2058G LTD Opening Balance		Opening Ba	lance	SOLTY DEALTRADE PVT LTD	84638	89.0	31/03/2022			84638	0.68
INVESTOR EDUCATION       AND PROTECTION FUND       77915       0.62       31/03/2022       6159       Transfer       84074         AUTHORITY M       77915       0.62       31/03/2022       6159       Transfer       84074         AUTHORITY M       09/12/2022       1344       Transfer       85418         ANIL GURMUKH BHAGWANI       53552       0.43       31/03/2022       -30000       Transfer       23552         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       -30000       Transfer       50000         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       50000	Closing Balance	Closing Bala	Closing Bala	ance				31/03/2023			84638	0.68
AND PROTECTION FUND       77915       0.62       31/03/2022       6159       Transfer       84074         AUTHORITY M       77915       0.62       31/03/2022       6159       Transfer       84074         AUTHORITY M       09/12/2022       1344       Transfer       85418         ANIL GURMUKH BHAGWANI       53552       0.43       31/03/2022       -30000       Transfer       23552         ANIL GURMUKH BHAGWANI       53552       0.43       31/03/2022       -30000       Transfer       23552         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       -30000       50000         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       -30000       50000	IN3007081   Copening Balance   Opening Balance		Opening Ba	lance	INVESTOR EDUCATION							
AUTHORITY M         77915         0.62         31/03/2022         77915         77915           AUTHORITY M         77915         0.62         31/03/2022         6159         Transfer         84074           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         S0000         50000           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         S0000         50000					AND PROTECTION FUND							
ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2023         1344         Transfer         84074           RAHUL RAVINDRA BHAT         50000         0.43         31/03/2023         -3000         Transfer         85418           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -3000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -         50000         50000					AUTHORITY M	77915	0.62	31/03/2022			77915	0.62
ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         85418           ANIL GURMUKH BHAGWANI         53552         0.43         31/03/2022         -30000         Transfer         53552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2022         -30000         Transfer         23552           RAHUL RAVINDRA BHAT         50000         0.40         31/03/2022         -30000         50000	Purchase	Purchase	Purchase					02/12/2022	6159	Transfer	84074	0.67
ANIL GURMUKH BHAGWANI       53552       0.43       31/03/2022       -30000       Transfer       23552         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       -30000       50000         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       50000	Purchase	Purchase	Purchase					09/12/2022	1344	Transfer	85418	0.68
ANIL GURMUKH BHAGWANI.       53552       0.43       31/03/2022       -30000       Transfer       23552         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2023       -30000       50000         RAHUL RAVINDRA BHAT       50000       0.40       31/03/2022       50000	Closing Balance	Closing Ba	Closing Ba	lance				31/03/2023			85418	0.68
RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         -30000         Transfer         23552           31/03/2023         31/03/2023         50000	AIRPB9282E NRI Opening Balance		Opening Ba	alance	_	53552	0.43	31/03/2022			53552	0.43
RAHUL RAVINDRA BHAT         50000         0.40         31/03/2023         50000         50000           31/03/2023         31/03/2023         50000         50000	Sale	Sale	Sale					16/09/2022	-30000	Transfer	23552	0.19
RAHUL RAVINDRA BHAT         50000         0.40         31/03/2022         50000         50000           31/03/2023         31/03/2023         50000	Closing Balance	Closing Bal	Closing Bal	ance				31/03/2023			23552	0.19
31/03/2023 50000	AIIPB6380L PUB Opening Balance		Opening B	alance	RAHUL RAVINDRA BHAT	20000	0.40	31/03/2022			50000	0.40
	Closing Balance	Closing Bal	Closing Bal	ance				31/03/2023			50000	0.40



0.39	0.32	0.23	0.04	0.03	0.01	0.01	0.00	0.00	0.36	0.36	0.36	0.35	0.35	0.35	0.36	0.36		0.32	0.36	0.36	0.32	0.32
49000	40000	28500	2000	4000	1500	849	0	0	45329	45329	45000	43250	43500	43750	45000	45000		40000	45000	45000	40256	40256
	Transfer					Transfer	Transfer	Transfer	Transfer				Transfer									
	-9000	-11500	-23500	-1000	-2500	-651	-849					-1750	250	250	1250				5000			
31/03/2022	08/04/2022	15/04/2022	20/05/2022	27/05/2022	03/06/2022	17/06/2022	15/07/2022	31/03/2023	31/03/2022	31/03/2023	31/03/2022	08/04/2022	15/04/2022	06/05/2022	13/05/2022	31/03/2023		31/03/2022	10/02/2023	31/03/2023	31/03/2022	31/03/2023
0.39									0.36		0.36							0.32			0.32	
49000									45329		45000							40000			40256	
ANURADHA RAJESH FOWKAR									DINESH LALCHAND AHUJA		ANIL MOHANLAL THAKKER						ANIL MOHANLAL THAKKER	(HUF)			RAKESH S GUPTA HUF.	
Opening Balance	Sale	Closing Balance	Opening Balance	Closing Balance	Opening Balance	Sale	Purchase	Purchase	Purchase	Closing Balance	Opening Balance		Purchase	Closing Balance	Opening Balance	Closing Balance						
PUB									PUB		PUB						HUF				HUF	
AAIPF6534A									AAHPA3151F		AAFPT8232N						AAHHA5690M				AAFHR5468C	
8									6		10						11				12	



# (v) Shareholding of Directors and Key Managerial Personnel:

Sl. No.	Name		nt the beginning 01-04-2022	Cumulative Shareholding during the year 31-03-2023			
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the company		
Sh	are Holding of KMP						
1.	Mr. T. Gopichand						
	Chairman & Managing Director	11,96,554	9.56	11,96,554	9.56		
2.	Mr. O. Babu Reddy, CFO	50	0.00	50	0.00		
3.	Mr. Ch. Mallikarjuna, CS	-	-	-	-		
Sh	areholding of Other Directors						
1.	Mrs. T. Pavana Devi	5,74,760	4.59	5,74,760	4.59		
2.	Mr. T. Bapaiah Chowdary	92,676	0.74	92,676	0.74		
3.	Dr. T.V. Lakshmi	-	-	-	-		
4.	Dr. T. Hanuman Chowdary	-	-	-	-		
5.	Mr. Divakar Atluri	-	-	-	-		
6.	Mr. Dr. Braja Bandhu Nayak	-	-	-	-		

# VI. INDEBTEDNESS

Indebtedness of the Company including interest outstanding / accrued but not due for payment (Amount in Rs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	43,12,63,060	16,40,06,429	-	59,52,69,489
ii) Interest due but not paid	-	1,01,47,316	-	1,01,47,316
iii) Interest accrued but not due	-	-	-	-
Total(i+ii+iii)	43,12,63,060	17,41,53,745		60,54,16,805
Change in Indebtedness during the financial year				
- Addition	-	5,98,95,483	-	5,98,95,483
- Reduction	23,81,12,080	18,93,91,912	-	42,75,03,992
Net Change	-23,81,12,080	-12,94,96,429		-36,76,08,509
Indebtedness at the end of the financial year				
i) Principal Amount	19,31,50,980	3,45,10,000		22,76,60,980
ii) Interest due but not paid	-	1,38,63,589		1,38,63,589
iii) Interest accrued but not due	-	-		-
Total(i+ii+iii)	19,31,50,980	4,83,73,589		24,15,24,569



# VII. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A.Remuneration to Managing Director, Whole-time Directors and/or Manager:

(Amount in Rs)

Sl. No.	Particulars of Remuneration	Name of MD/ WTD/Manager	Total Amount			
		Mr. T. Gopichand Chairman & Managing Director				
1	Gross salary  (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961  (b) Value of perquisites u/s 17(2)  Income-tax Act, 1961  (c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	84,00,000	84,00,000 - -			
2	Stock Option	-	-			
3	Sweat Equity	-	-			
4	Commission					
	- as % of profit					
	- others, specify	-	-			
5	Others, please specify		-			
	Total (A)	84,00,000	84,00,000			
	Ceiling as per the Act	Within the limits of Para-A, Section II, Part-II of Schedule V of the Companies Act, 2013				

# **B.** Remuneration to other directors:

(Amount in Rs)

Sl. No.	Particulars of Remuneration	Sitting Fee for attending the Board/Committee Meeting
1.	Independent Directors	
(i)	Dr. T. Hanuman Chowdary	1,11,000
(ii)	Dr. T.V. Lakshmi	52,000
(iii)	Mr. Divakar Atluri	1,04,000
(iv)	Prof. Dr. Braja Bandhu Nayak	30,000
	Total (1)	2,97,000
2.	Other Non-Executive Directors	
(i)	Mr. T. Bapaiah Chowdary	82,000
(ii)	Mrs. T. Pavana Devi	69,000
	Total (2)	1,51,000
	Total B=(1+2)	4,48,000



## C. Remuneration to Key Managerial Personnel other than MD / Manager / WTD

(Amount in Rs)

Sl. No.	Particulars of Remuneration		e KMP other TD/Manager	
		O. Babu Reddy Chief Financial Officer	Ch. Mallikarjuna Company Secretary	Total
1.	Gross salary	18,30,000	8,21,800	26,51,800
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 (b) Value of perquisites u/s 17(2)			
	Income-tax Act, 1961 (c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961			
2	Stock Option			
3	Sweat Equity			
4	Commission			
	- as % of profit			
	- others, specify			
5	Others, please specify	18,30,000	8,21,800	26,51,800

## VIII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES

(Amount in Rs)

Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees Imposed	Authority [RD /NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty	NONE				
Punishment					
Compounding					
B. DIRECTORS					
Penalty	NONE				
Punishment					
Compounding					
C. OTHER OFFICER	S IN DEFAULT	Γ			
Penalty	NONE				
Punishment					
Compounding					



Annexure – H

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT GLOBAL ECONOMIC OVERVIEW

The Global Economy recovered strongly from the COVID-19 pandemic, supported by the release of pent-up demand as movement restrictions were scaled back, as well as huge amounts of fiscal and monetary support. China's recent reopening has paved the way for a faster than expected recovery. But it is now being buffeted by two major shocks: high inflation and rising interest rates.

The IMF has projected that global growth will fall to 2.9 percent in 2023 but rise in 2024. Global inflation is expected to fall to 6.6 percent in 2023 and 4.3 percent in 2024, still above the pre-pandemic levels.

Labor markets are tight, household spending and business investment remain strong, and European economies proved quite resilient against the energy crisis. Global growth is expected to slow from 3.4% in 2022 to 2.9% in 2023. The slowdown will be more pronounced for advanced economies. China and India will account for 50% of global growth. (Source: IMF Global Economic Outlook)

#### INDIAN ECONOMIC OVERVIEW

The IMF has forecast India's growth at 6.1% in 2023 as compare to 6.8% in 2022, terming the country a bright spot and major engine of growth amid an expected fall in global growth. India is shifting toward greater renewable energy generation while striving to improve energy access, affordability, and security. It's also poised to be one of the fastest growing economies in coming years, which will in turn sharply boost energy demand.

As per survey by Ministry of Finance, the economy is expected to grow at 7% for the year ending March, 2023. Despite the three shocks of COVID-19, Russian-Ukraine conflict and the Central Banks across economies led by Federal Reserve responding with synchronized policy rate hikes to curb inflation, leading to appreciation of US Dollar and the widening of the Current Account Deficits (CAD) in net importing economies, agencies worldwide continue to project India as the fastest-growing major economy at 6.5-7.0 percent in FY 23.

#### INDUSTRY STRUCTURE AND DEVELOPMENTS

While FY2022 was a year of milestones and resurgence-an outlier for the Indian technology industry, FY2023 has been the year of continued revenue growth with a focus on strengthening industry fundamentals and building on trust and competencies. The volatile global economic scenario and impending recession continues to support the demand for technology adoption and digital acceleration. Consequently, technology continues to be a strategic imperative that is a critical component of business innovation and transformation, as well as a source of improving operational and cost efficiencies.

#### **OPPORTUNITIES**

India, currently holding the prestigious Presidency of G20 nations, has grown from being the tenth largest economy ten years ago to the fifth largest today. India has been the fastest growing major economy for the third year in a row—poised for further growth, driven strongly by, among other factors, a robust and diverse technology ecosystem. Diverse and inclusive new-age skilled talent pool with strong entrepreneurial mindset people first innovation, responsible & ethical tech & governance built on trust, commitment to Environmental, Social & Governance (ESG) goals, & Corporate Social Responsibility (CSR), form the cornerstones of this vibrant ecosystem.



Cost competitiveness and efficiencies, stable and trusted Government consistently building a conducive business environment and infrastructure through reforms and policies, along with the largest and youngest working population and consumer market, makes the industry's foundation even stronger.

India's inherent leadership skills have ensured Indian origin leaders occupy a seat at the table in global organizations, fronting global charters across various verticals.

#### **THREATS**

Cybersecurity, IT governance, and data security will be the number one risk in 2023. Ransomware has been a significant threat in 2022, but the nature of cyberattacks is changing. Relatively new hackers now take advantage of sophisticated ransomware as an opportunity.

ESG (Environmental, Social, and Governance) reporting is in its infancy, but the requirements will be broader and all-encompassing. Therefore, a lack of preparedness could be a threat. Organizations should ensure governance structures to provide reliable information on ESG risks and opportunities. Define ESG disclosures and metrics and identify the data to be captured and curated to comply with local ESG regulations on time.

#### SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE

- (i) The Technical Division revenue increased (94.29%) to Rs.5,809.57 Lakhs in FY 2022-23 as against Rs.2,990.21 Lakhs in FY 2021-22.
- (ii) The Projects Division revenue decreased (25.23%) to Rs.7,270.45 Lakhs in FY 2022-23 as against Rs.9,724.04 Lakhs in FY 2021-22.

#### FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The Company's total revenue increased (19.66%) to Rs.15,595.96 Lakhs in FY 2022-23 as against Rs.13032.72 Lakhs in FY 2021-22 and Net Profit is Rs.236.94 Lakhs for FY 2022-23 as against Net Loss of Rs.130.15 Lakhs for FY 2021-22. Your Company has achieved this by reduction of Financial Costs. Post Covid period your company could recover the billed amounts and utilised in reduction of financial costs.

#### **OUTLOOK**

E-governance in India is progressively evolving from basic digitization of government data and processes to actually facilitating delivery of various citizen services online. A common vision and strategy are being deliberated and firmed up across all levels of government Central, State and local bodies. This approach has huge potential in garnering cost savings, increasing transparency, and presenting a seamless view of government to citizens.

## **ACCOMPLISHMENTS OFTERA SOFTWARE**

• Tera Software has successfully completed the (SMART CITY) for implementation of PAN City ICT project in Davanagere City, State of Karnataka from Davanagere Smart City Limited, Government of Karnataka to implement and integrate City Surveillance System, Smart Health Management, Solid Waste Management System, Water supply system, Underground Drainage, Intelligent Traffic Management System, Smart Parking, Intelligent Transport System, City Wi-Fi, Environment Sensors, e-Learning Centres, Smart energy/Roof Top Solar System, Smart Street Lighting and Quality Monitoring System.



- This Davanagere project has been awarded as "City with the Best Safety and Security System & Record" by Government of India during the financial year. We currently providing maintenance & support services extended up to 5 years i.e. till FY 2027-28.
- The successful completion adds a feather on Tera Software Cap and brings pre qualifications for your company to participate in the prospective bid opportunities in the Surveillance which was mandated in the Police Stations and Public places by the Honorable Supreme Court.
- Tera Software completed in the current financial year the implementation of Bharat Net Project in the state of ODISHA. Bharat net is a Central Government of India Initiative to enrich the Rural India with the Broad Band Services, targeted to extend 2,50,000 Gram panchayats across India.
- The Govt. of India is emphasizing on the digital financial transactions which requires Broad Band services coverage to reach 90% of population from the current 35% coverage. This enhances the business opportunities to your company to build infra and maintenance services.
- Tera Software will be delivering the Maintenance services for Bharat net projects for next 6 Years to upkeep the network for delivery of services.
- Tera Software is more focused in the Broad Band services which is very essential post corona Pandemic to deliver on line services. Tera software is currently establishing the connectivity to 16,000 Gram panchayats under the Bharat Net project. And focused to bid for the same services in other parts of the Country under Bharat Net project.
- Tera Software will strive in technology in future days to extend the Fiber to Home services across rural India as it had the expertise and delivered the technology to 10 lakh Households in the state of Andhra Pradesh.
- We are ISO 20000-1:2011, ISO 27001:2013 and ISO 9001:2015 certified Company offering innovative, flexible and affordable software solutions to customers across the globe.
- FTTH Solutions. (Broad band services)
- Mobile Applications.
- Surveillance.
- Safe and
- SMART City.

#### RISKS AND CONCERNS

Human capital, diversity, and talent management is the second-highest business risk. The succession challenges and ability to recruit and retain top talent in the tightening market may limit the ability to achieve business goals. The pandemic has accelerated skills shortages with hard-to-fill gaps for crucial projects, such as digitalization – a process to alleviate such deficiencies in the future. Businesses must tackle wage inflation, skill shortages, and the need to offer better psychological support to staff. That entails retooling their organizational culture.

The company's management is continuously making efforts to mitigate this risk. The Company has a structured approach for handling risks. The Company has adequate mitigation plans for the risks based on the probability of their occurrence, potential impact and volatility. The emerging risks are discussed periodically with the management to ensure implementation of proper control mechanism.



### INTERNAL CONTROLS SYSTEMS AND ADEQUACY

Company's internal controls are commensurate with its size and the nature of its operations. These have been designed to provide reasonable assurance with regard to recording and providing reliable financial and operational information, complying with applicable statutes, safeguarding assets from unauthorised use, executing transactions with proper authorisation and ensuring compliance of corporate policies. Processes for formulating and reviewing annual and long-term business plans have been laid down.

## MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED

The Company constantly reviews the man power requirements and has a properly equipped department to take care of the requirements. The total number of people employed by the Company as on 31.03.2023 is 1004.

**Details of significant changes** (i.e. change of 25% or more as compared to the immediately previous financial year) in key financial ratios, along with detailed explanations therefor, including:

	Particulars	Numerator	Denominator	31.03.2023	31.03.2022	Variance
a)	Current Ratio	Current assets	Current liabilities	1.93	1.45	46.00%
b)	Debt-Equity ratio	Total liabilities	Shareholders equity	0.83	1.55	-71.00%
c)	Return on equity ratio	Net Income	Equity	0.03	(0.01)	2.00%
d)	Inventory turnover ratio	Inventory	Turnover	0	0.02	-2.00%
e)	Debtors (Trade receivable) turnover ratio	receivables	Turnover	0.86	1.47	-61.00%
f)	Net Profit ratio	net profit	Turnover	0.02	(0.01)	2.00%
g)	Interest coverage ratio	EBITDA	Interest expenses	2.40	0.97	143%
h)	Operating Profit Margin ratio	Operating Profit	Net Sales	9.47	4.93	454%

## **Explanation**

#### a) Current Ratio

During the year, the company accounted for outstanding payables/creditors as credit balances written back, resulting in back-to-back liabilities for the bad debts that were written off. This approach caused a significant decrease in current liabilities when compared to the previous year. This resulted increase in Current Ratio.

#### b) Debt-Equity Ratio

During the year, the company made the decision to treat outstanding payables/creditors as credit balances written back, resulting in back-to-back liabilities along with the write-off of bad debts. Additionally, the company successfully cleared a short-term loan from others amounting to Rs. 1,306 Lakhs compared to the previous year. As a result, the total liabilities decreased by 50%, leading to a decrease in the debt equity ratio. This reduction in liabilities and improved debt equity ratio signify a positive financial outcome for the company.

#### c) Debtors Turnover Ratio

During the year, the company exercised prudence by writing off long-outstanding bad debts, aligning its financial position with sound accounting practices. The decision to write off these debts was necessary to accurately represent the company's financial standing. Consequently, the debtors turnover ratio experienced a decrease, indicating a slower pace of collecting outstanding receivables.

Place: Hyderabad

**Date: 27th May, 2023** 



### d) Interest Coverage Ratio

During the Year, the company had a lower Utilization of funds, resulting in a reduction in the interest component. As a result, the company's Earnings before Interest, Taxes, Depreciation and Amortisation (EBITDA) increased compared to the previous Year.

## e) Operating Profit Margin Ratio

The Operating Profit Margin increased during the Year due to reduced expenses in subcontracting works, offsetting the drop in sales of services. This improvement can be attributed to the implementation of the operating Profit Method, emphasizing cost reduction and resulting in a higher Profit Margin.

For and on behalf of the Board of Directors

Tummala Gopichand Chairman and Managing Director

DIN: 00107886

Intentionally Kept Blank



Annexure-I

#### FORM NO. AOC -2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of Section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto.

### 1. Details of contracts or arrangements or transactions not at Arm's length basis.

The Company has not entered into any contract or arrangement or transaction with its related parties which is not at arm's length during financial year 2022-23.

### 2. Details of contracts or arrangements or transactions at arm's length basis.

Sl. No.	Particulars	A.	В.	C.	D.	E.	F.
a.	Name(s) of the related party and nature of relationship	Mr. T. Gopichand Chairman & Managing Director of the company	Mrs. T. Pavana Devi Wife of T. Gopichand & Director of the Company	Mr. T. Bapaiah Chowdary & Raja Enterprises: is owned and controlled by Mr. T. Bapaiah Chowdary, Director of the Company	Mr. T. Madhu Mitra (Son of Mr. T. Gopichand & Mrs. T.Pavana Devi), Mrs. T. Vindhya (Daughter-in- law of Mr. T. Gopichand & Mrs. T.Pavana Devi) & Mr. T. Girish (Son of Mr. T. Bapaiah Chowdary)	Mr. Ch. Mallikarjuna, Company Secretary	Mr. O. Babu Reddy, CFO
b.	Nature of contracts/ arrangements/ transactions	a) Remuneration paid b) Unsecured Loans c) Interest on Unsecured Loans	a) Sitting Fees b) Unsecured Loans c) Interest on Unsecured Loans	a) Sitting Fees	Salary	Salary	Salary
c.	Duration of the contracts/ arrangements/ transactions	NA	NA	NA	NA	NA	NA



Sl. No.	Particulars	Α.	В.	C.	D.	E.	F.
d.	Salient terms of the contracts or arrangements or transactions including the value, if any:	In the normal course of business					
e.	Date(s) of approval by the Board, if any:	30-05-2022	30-05-2022	30-05-2022	30-05-2022	NA	NA
f.	Amount paid as advances, if any:	Nil	Nil	Nil	Nil	Nil	Nil

For and on behalf of the Board of Directors

Tummala Gopichand
Chairman and Managing Director

DIN: 00107886

Place: Hyderabad Date: 27th May, 2023





UDIN: F007976E000349075 Annexure - J

## Form No. MR-3 SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31.03.2023

[Pursuant to Section 204(1) of the Companies Act, 2013 and rule no.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,
The Members,
Tera Software Limited
MCH No.8-2-293/82/A/1107, Road No-55, Plot No-1107
Jubilee Hills, Hyderabad-500033, Telangana

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Tera Software Limited (hereinafter referred as 'the Company'). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2023 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made there under;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review]
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review]



- (d) The Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015;
- (e) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review]
- (f) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review]
- (g) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (h) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review]
- (i) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; [The Listed entity didn't take any action which attracts the provisions of these Regulations during the period under review].
- (vi) The IEPF & Misc. Provisions Act, 1952;
- (vii) Other Laws applicable specifically to the Company, namely:
  - Information Technology Act, 2000;
  - The Micro, Small and Medium Enterprises Development Act, 2006

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to the Board and General Meetings.
- (ii) The Listing Agreements entered into by the Company with BSE (Bombay Stock Exchange) & NSE (National Stock Exchange) read with the Securities Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015.
  - During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

#### We further report that

- i. The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- ii. Adequate notice is given to all directors to schedule the Board Meetings, including Committees thereof, along with the agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.



iii. Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

For C V REDDY K & ASSOCIATES COMPANY SECRETARIES

C V REDDY K COMPANY SECRETARY IN PRACTICE

Place: Hyderabad
Date: 22nd May, 2023

M NO: 7976
CP NO: 8998

This report is to be read with our letter of even date which is annexed as 'Annexure A' and forms an integral part of this report.

'Annexure A'

To, The Members Tera Software Limited 8-2-293/82/A/1107, Road No-55 Plot No-1107, Jubilee Hills, Hyderabad-500033, Telangana.

### Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- 4. Wherever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of various Environmental Laws, Labour Laws and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For C V REDDY K & ASSOCIATES COMPANY SECRETARIES

C V REDDY K COMPANY SECRETARY IN PRACTICE

> M NO: 7976 CP NO: 8998

Place: Hyderabad Date: 22nd May, 2023



UDIN: F007976E000303361

To
The Members,
Tera Software Limited
8-2-293/82/A/1107, Road No-55
Jubilee Hills, Hyderabad-500033.

## ANNUAL SECRETARIAL COMPLIANCE REPORT OF TERA SOFTWARE LIMITED FOR THE YEAR ENDED 31ST MARCH, 2023

[under Regulation 24A of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

We C.V. Reddy K & Associates, Practicing Company Secretaries have examined:

- (a) all the documents and records made available to us and explanation provided by Tera Software Limited ("the listed entity"),
- (b) the filings/submissions made by the listed entity to the stock exchanges,
- (c) website of the listed entity,
- (d) any other document/ filing, as may be relevant, which has been relied upon to make this certification.

for the year ended 31st March, 2023 ("Review Period") in respect of compliance with the provisions of:

- (a) the Securities and Exchange Board of India Act, 1992 ("SEBI Act") and the Regulations, circulars, guidelines issued thereunder; and
- (b) the Securities Contracts (Regulation) Act, 1956 ("SCRA"), rules made thereunder and the Regulations, circulars, guidelines issued thereunder by the Securities and Exchange Board of India ("SEBI");

# The specific Regulations, whose provisions and the circulars/ guidelines issued thereunder, have been examined, include:

- (a) Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
- (b) Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018; **Not Applicable**
- (c) Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (d) Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; **Not Applicable**
- (e) Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; **Not Applicable**
- (f) Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; **Not Applicable**
- (g) Securities and Exchange Board of India (Issue and Listing of Non- Convertible and Redeemable Preference Shares) Regulations, 2013; **Not Applicable**
- (h) Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;



- (i) Securities and Exchange Board of India (Registrars to an issue and share transfer agents) Regulations 1993;
- (j) Securities and Exchange Board of India (Depositories and Participants) Regulations 2018; and circulars/guidelines issued thereunder;
- and based on the above examination, I/We hereby report that, during the Review Period:
- (a) The listed entity has complied with the provisions of the above Regulations and circulars/guidelines issued thereunder, except in respect of matters specified below:-

- 1	Sr. No.	Compliance Requirement (Regulations/ circulars/guid elines including specific clause)	Regulation/ Circular No.	Deviations	Action Taken by	Type of Action	Details of Violation	Fine Amount	Observations /Remarks of the Practicing Company Secretary	Management Response	Remarks
	Nil										

(b) The listed entity has taken the following actions to comply with the observations made in previous reports:

Sr. No.	Compliance Requirement (Regulations/ circulars/guid elines including specific clause)	Regulation/ Circular No.	Deviations	Action Taken by	Type of Action	Details of Violation	Fine Amount	Observations /Remarks of the Practicing Company Secretary	Management Response	Remarks
	Nil									

The additional affirmations by Practising Company Secretary (PCS) in Annual Secretarial Compliance Report (ASCR) in terms of the BSE Circular No.20230410-41 dated: April 10, 2023 and NSE Circular No.NSE/CML/2023/21are given in the attached Annexure.

For C V REDDY K & ASSOCIATES COMPANY SECRETARIES

C V REDDY K COMPANY SECRETARY IN PRACTICE

> M NO: 7976 CP NO: 8998

#### Annexure

Place: Hyderabad

Date: 13th May, 2023

Sr. No.	Particulars	Compliance Status (Yes/No/NA)	Observations / Remarks by PCS
1.	Secretarial Standards: The compliances of the listed entity are in accordance with the applicable Secretarial Standards (SS) issued by the Institute of Company Secretaries India (ICSI).	Yes	



2.	<ul> <li>Adoption and timely updation of the Policies:</li> <li>All applicable policies under SEBI Regulations are adopted with the approval of board of directors of the listed entities.</li> <li>All the policies are in conformity with SEBI Regulations and has been reviewed &amp; timely updated as per the regulations/ circulars/ guidelines issued by SEBI.</li> </ul>	Yes	
3.	<ul> <li>Maintenance and disclosures on Website:</li> <li>The Listed entity is maintaining a functional website</li> <li>Timely dissemination of the documents/ information under a separate section on the website</li> <li>Web-links provided in annual corporate governance reports under Regulation 27(2) are accurate and specific which re-directs to the relevant document(s)/ section of the website.</li> </ul>	Yes	
4.	<b>Disqualification of Director:</b> None of the Director of the Company are disqualified under Section 164 of Companies Act, 2013	Yes	
5.	To examine details related to Subsidiaries of listed entities:  (a) Identification of material subsidiary companies  (b) Requirements with respect to disclosure of material as well as other subsidiaries	NA	The Company is not having any subsidiaries
6.	Preservation of Documents:  The listed entity is preserving and maintaining records as prescribed under SEBI Regulations and disposal of records as per Policy of Preservation of Documents and Archival policy prescribed under SEBI LODR Regulations, 2015.	Yes	
7.	Performance Evaluation:  The listed entity has conducted performance evaluation of the Board, Independent Directors and the Committees at the start of every financial year as prescribed in SEBI Regulations.	Yes	



8.	Related Party Transactions:  (a) The listed entity has obtained prior approval of Audit Committee for all Related party transactions.  (b) In case no prior approval obtained, the listed entity shall provide detailed reasons along with confirmation whether the transactions were subsequently approved/ ratified/ rejected by the Audit committee.	Yes	
9.	Disclosure of events or information:  The listed entity has provided all the required disclosure(s) under Regulation 30 along with Schedule III of SEBI LODR Regulations, 2015 within the time limits prescribed thereunder.	Yes	
10.	Prohibition of Insider Trading: The listed entity is in compliance with Regulation 3(5) & 3(6) SEBI (Prohibition of Insider Trading) Regulations, 2015.	Yes	
11.	Actions taken by SEBI or Stock Exchange(s), if any:  No Actions taken against the listed entity/ its promoters/ directors/ subsidiaries either by SEBI or by Stock Exchanges (including under the Standard Operating Procedures issued by SEBI through various circulars) under SEBI Regulations and circulars/ guidelines issued thereunder.	Yes	
12.	Additional Non-compliances, if any:  No any additional non-compliance observed for all  SEBI regulation/circular/guidance note etc.	Yes	

For C V REDDY K & ASSOCIATES COMPANY SECRETARIES

C V REDDY K COMPANY SECRETARY IN PRACTICE

M NO: 7976 CP NO: 8998

Place: Hyderabad Date: 13th May, 2023



#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF TERA SOFTWARE LIMITED

Report on the Audit of the Standalone Financial Statements Opinion

We have audited the accompanying standalone financial statements of TERA SOFTWARE LIMITED (the "Company"), which comprise the Balance Sheet as at March 31, 2023, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year ended on that date and a summary of significant accounting policies and other explanatory information (hereinafter referred to as the ("standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013(the "Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("INDAS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2023 and its profit, total comprehensive income, changes in equity and its cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing ("SA" s) specified under section143 (10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statement section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules made there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

S. No.	Key Audit Matter	Auditor's Response
1.	Recognition and Measurement of Bad Debts:	Our audit procedure in respect of this area included:
	We have determined that the recognition and measurement of bad debts constitute a key audit matter in our audit of the financial statements of Tera Software Limited, a listed software company. Bad debts are considered significant due to their potential impact on the company's revenue recognition and financial performance. Our audit response involved evaluating the adequacy of the company's bad debt provision and assessing the effectiveness of internal controls over the estimation process.	Risk Assessment: We assessed the risk of material misstatement in the recognition and measurement of bad debts, considering the inherent complexities in the software industry's revenue recognition and the potential impact of economic factors on customers' ability to pay.  Evaluation of Internal Controls: We evaluated the design and implementation of internal controls over the estimation of bad debts, including the company's policies and procedures for assessing



S. No.	Key Audit Matter	Auditor's Response
		credit risk, monitoring customer payments, and determining appropriate provisions for doubtful accounts.
		Testing of Bad Debt Provision: We performed substantive testing procedures to validate the completeness and accuracy of the bad debt provision. This included reviewing the ageing of accounts receivable, analyzing historical collection patterns, assessing the reasonableness of assumptions used in the estimation process, and comparing the provision to actual write-offs.
		Management Representations: We obtained written representations from management regarding the completeness and accuracy of information provided to us concerning the bad debt provision, including details on significant write-offs during the period.
		Our audit procedures provided us with sufficient appropriate audit evidence to form an opinion on the reasonableness of the bad debt provision and its impact on the financial statements.
2	Provisions and Contingent Liabilities and Evaluation of uncertain tax positions:  There are material claims against the company and	We have obtained details of key claims against the company, completed tax assessments and demands and tax/duty positions.
	uncertain Tax/GST positions which are under various stages of dispute, involving significant judgment to determine the possible outcome of these disputes.	We reviewed status of disputes and representation taken from the management, discussed with appropriate senior management and evaluated the management's underlying key assumptions.
		We assessed management's estimate of the possible outcome of the disputed cases in evaluating management's position on these uncertain claims and tax positions and assessed the appropriate disclosures in the financials.

## Information Other than the Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the financial statements and our auditor's report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.



If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Management's Responsibilities for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, including other comprehensive income, changes in equity and cash flows of the Company in accordance with the Ind AS and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safe guarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's



report to the related disclosures in the standalone financial statements or, if such disclosures are in adequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the standalone financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the standalone financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and(ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with the all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because head verse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

- a) As required by Section 143(3) of the Act, based on our audit we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flows dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the IndAS Specified under Section 133 of the Act.
  - e) On the basis of the written representations received from the directors as on March31,2023 taken on record by the Board of Directors, none of the directors is disqualified as on March31,2023 from being appointed as a Director in terms of Section164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:



- h) In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- i) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements.
  - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts.
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- iv. (a) The Management has represented that, to the best of its knowledge and belief, no funds(which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner what so ever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries:
  - 1. The Management has represented, that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate)have been received by the Company from any person or entity, including foreign entity ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
  - 2. Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that there presentations under sub-clause(i)and(ii)ofRule11(e),as provided under(a)and(b)above, contain any material misstatement.
- v. No dividend has been declared by the company during the year.
- j) As required by the Companies (Auditor's Report) Order, 2020 (the "Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order

For Narven Associates Chartered Accountants Firm Regn. No: 0005905S

CA. G.V. RAMANA

Partner • 025995

Membership No: 025995 UDIN: 23025995BGSKZV1014

Place: Hyderabad Date: 27th May, 2023



## ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE INDAS FINANCIAL STATEMENTS OF M/S TERA SOFTWARE LIMITED

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 (the "Act")

We have audited the internal financial controls over financial reporting of M/s TERA SOFTWARE LIMITED (the "Company") as of March 31, 2023 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Management of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safe guarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing prescribed under Section 143(10) of the Companies Act,2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

(1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;



- (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- (3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may be come inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2023, based on the criteria for internal financial control over financial reporting established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI

For Narven Associates Chartered Accountants Firm Regn. No: 0005905S

CA. G.V. RAMANA

Partner Membership No: 025995 UDIN: 23025995BGSKZV1014

Place: Hyderabad Date: 27th May, 2023

# ANNEXURE 'B'TO THE INDEPENDENT AUDITOR'S REPORT ISSUED TO THE MEMBERS OF TERA SOFTWARE LIMITED OF EVEN DATE

To the best of our information and according to the explanations provided to us by the Company and the books of account and records examined by us in the normal course of audit, we state that:

- i. In respect of the Company's Property, Plant and Equipment and Intangible Assets:
  - (a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipment and relevant details of right-of-use assets.
    - (B) The Company does not have any Intangible Assets during the year. Hence reporting under clause 3(i)(a)(B) is not applicable.



- (b) The Company has a program of physical verification of Property, Plant and Equipment and right-of-use assets so to cover all the assets once every year which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
- (c) Based on our examination of lease agreement for land/ Registered sale deed/ transfer deed/conveyance deed provided to us, we report that, the title in respect of all other immovable properties (other than properties where the company is the lessee and the lease agreements are duly executed in favor of the lessee), disclosed in the financial statements included under Property, Plant and Equipment are held in the name of the Company as at the balance sheet date.
- (d) The Company has not revalued any of its Property, Plant and Equipment (including right-of-use assets) during the year.
- (e) No proceedings have been initiated during the year or are pending against the Company as at March 31, 2023 for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (as amended in 2016) and rules made there under.
- ii. (a) Physical verification of inventory has been conducted at reasonable intervals by the management and in our opinion, the coverage and procedure of such verification by the management is appropriate; According to the information and explanations given to us, no material discrepancies were noticed on such verification;
  - (b) The Company has been sanctioned working capital limits in excess of ₹ 30 crore, in aggregate, at any points of time during the year, from banks or financial institutions on the basis of security of current assets and hence reporting under clause 3(ii)(b) and the quarterly returns or statements filed by the company with such books or financials-institutions are in agreement with the books of accounts of the company.
- iii. The Company has not made any investments in, companies, firms, Limited Liability Partnerships, and granted unsecured loans to other parties, during the year, hence the reporting under this clause is not applicable.
- iv. The Company has complied with the provisions of Sections 185 and 186 of the Companies Act, 2013 in respect of loans granted, investments made and guarantees and securities provided, as applicable.
- v. The Company has not accepted any deposit or amounts which are deemed to be deposits. Hence, reporting under clause 3(v)of the Order is not applicable.
- vi. The maintenance of cost records has not been specified by the Central Government under sub-section (1) of section 148 of the Companies Act, 2013 for the business activities carried out by the Company. Hence, reporting under clause(vi) of the Order is not applicable to the Company.
- vii. In respect of statutory dues:
  - a. In our opinion, the Company has generally been regular in depositing undisputed statutory dues, including Goods and Services tax, Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Service Tax, duty of Custom, duty of Excise, Value Added Tax, Cess and other material statutory dues applicable to it with the appropriate authorities.
    - There were no undisputed amounts payable in respect of Goods and Service tax, Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Service Tax, duty of Custom, duty of Excise, Value Added Tax, Cess and other material statutory dues in arrears as at March 31, 2023 for a period of more than six months from the date they became payable, except in the case of GST of Rs.6.28 Crores



S. No	Nature of Dues	Amount	Period to which the amount relates
1	GST Due	6.28 Crores	2020-21

B. There are no dues of Income Tax or Sales Tax or Service Tax or Duty of customs or duty of Excise or Value added tax or GST, which have not been deposited on account of any dispute.

S. no.	Name of the Statute	Nature of the dues	Amount (Rs)	Period to which the amount relates	Forum where dispute is pending
1	The Kerala VAT Rules, 2005	Value Added Tax	84,16,222	2005-06	Kerala VAT AT
2	The Kerala VAT Rules, 2005	Value Added Tax	61,50,240	2006-07	Kerala VAT AT
3	The Kerala VAT Rules, 2005	Value Added Tax	7,42,446	2007-08	Kerala VAT AT
4	The Kerala VAT Rules, 2005	Value Added Tax	8,52,280	2008-09	Kerala VAT AT
5	The Kerala VAT Rules, 2005	Value Added Tax	4,66,474	2009-10	Kerala VAT AT
6	The AP VAT	Value Added Tax	50,70,072	2015-16	Vat Appellate Tribunal, Andhra Pradesh
7	The AP VAT	Value Added Tax	87,81,759	2016-17 (April to Sep)	Vat Appellate Tribunal, Andhra Pradesh
8	The AP VAT	Penalty on VAT	12,67,518	2015-16	Vat Appellate Tribunal, Andhra Pradesh
9	The AP VAT	Penalty on VAT	21,95,440	2016-17	Vat Appellate Tribunal, Andhra Pradesh
10	The AP VAT	Value Added Tax & Penalty	21,45,089	2016-17 & 2017-18 (Till June-18)	Vat Appellate Tribunal, Andhra Pradesh
11	The Finance Act 1994	Service Tax	3,99,98,766	2011-12	CESTSAT- Hyderabad
12	The Finance Act 1994	Penalty On Service Tax	4,00,08,766	2011-12	CESTSAT- Hyderabad
13	The Finance Act 1994	Service Tax	15,40,170	2008-09 to 2012-13	CESTSAT- Hyderabad
14	The Finance Act 1994	Penalty On Service Tax	15,50,170	2008-09 to 2012-13	CESTSAT- Hyderabad
15	The AP VAT	Value Added Tax & Penalty	6,97,000	2014-15	Vat Appellate Tribunal, Andhra Pradesh
16	GST	GST & Interest	5,55,67,058	March - 2020 to May-2021	Appellate Deputy Commissioner, Andhra Pradesh
17	GST	Interest & Penalty	91,28,981	September 2019 to March 2020	Appellate Deputy Commissioner, Andhra Pradesh
18	Transitional Credit	interest & Penalty	1,41,67,242	September 2019 to March 2020	Joint/Additional Commissioner of central Tax (Appeals), Andhra Pradesh



- viii. There were no transactions relating to previously unrecorded income that have been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961(43 of 1961).
- ix. (a) The Company has not defaulted in repayment of any loans or other borrowings from any lender. Hence reporting under clause 3(ix)(a) of the Order is not applicable.
  - (b) The Company has not been declared willful defaulter by any bank or financial institution or government or any government authority.
  - (c) The company has not taken any term loans during the year and hence, reporting under clause 3(ix)© of the Order is not applicable.
  - (d) On an overall examination of the financial statements of the Company, funds raised on short-term basis have, prima facie, not been used during the year for long-term purposes by the Company.
  - (e) On an overall examination of the financial statements of the Company, the Company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiaries.
  - (f) The Company has not raised any loans during the year on the pledge of securities held in its subsidiaries. Joint ventures and associates and hence reporting on clause 3(ix)(f) of the Order is not applicable.
- x. (a) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year and hence reporting under clause 3(x)(a) of the Order is not applicable.
  - (b) During the year, the Company has not made any preferential allotment or private placement of shares or convertible debentures (fully or partly or optionally) and hence reporting under clause3(x)(b) of the Order is not applicable.
- xi. (a) No fraud by the Company and no material fraud on the Company has been noticed or reported during the year.
  - (b) No report under sub-section (12) of section 143 of the Companies Act has been filed in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014withthe Central Government, during the year and up to the date of this report.
  - (c) The company has not received any whistle-blower complaints during the year.
- xii. The Company is not a Nidhi Company and hence reporting under clause (xii) of the Order is not applicable.
- xiii. In our opinion, the Company is in compliance with Section 177 and 188 of the Companies Act, 2013 with respect to applicable transactions with the related parties and the details of related party transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- xiv. (a) In our opinion the Company has an adequate Internal audit system commensurate with the size and the nature of its business.
  - (b) We have considered, the internal audit reports for the year under audit, issued to the Company during the year and till date, in determining the nature, timing and extent of our audit procedures.
- xv. In our opinion during the year the Company has not entered into any non-cash transactions with its directors or persons connected with its directors. And hence provisions of section 192 of the Companies Act, 2013 are not applicable to the Company.



- xvi. (a) In our opinion, the Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934. Hence, reporting under clause3(xvi)(a)(b)and(c) of the Order is not applicable.
  - (b) In our opinion, there is no core investment company within the Group (as defined in the Core Investment Companies (Reserve Bank) Directions, 2016) and accordingly reporting underclause3(xvi)(d) of the Order is not applicable.
- xvii. The Company has not incurred cash losses during the financial year covered by our audit and the cash loss amounting to Rs. 78.25 lakhs in the immediately preceding financial year has been reported.
- xviii. There has been no resignation of statutory auditors due to casual vacancy. The change of Statutory auditors has been happened under companies act 2013 i.e. Auditor retires by rotation.
- xix. On the basis of the financial ratios, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report indicating that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.
- In respect of ongoing projects, the Company has transferred unspent Corporate Social Responsibility XX. (CSR) amount as at the end of the previous financial year, to a Special account within a period of 30 days from the end of the said financial year in compliance with the provision of section 135(6) of the Act.

For Narven Associates Chartered Accountants Firm Regn. No: 0005905S

CA. G.V. RAMANA

Partner

Membership No: 025995

UDIN: 23025995BGSKZV1014

Place: Hyderabad Date: 27th May, 2023



## TERA SOFTWARE LIMITED BALANCE SHEET AS AT 31ST MARCH, 2023

Rs. in Lakhs

	Particulars	Note	As at 31-03-2023 Audited	As at 31-03-2022 Audited
I.	ASSETS			
	1. Non-current assets			
	(i) Property, Plant & Equipment	1	2,674.51	3,004.60
	(ii) Financial Assets			
	(a) Other Financial Assets	2	245.57	242.24
	(iii) Other non current assets	3	504.80	462.67
	(iv) Deferred tax Asset (net)	4	284.11	334.96
	Total non-current assets		3,708.99	4,044.47
	2. Current assets			
	(i) Inventories	5	12.28	273.99
	(ii) Financial Assets			
	(a) Trade receivables	6	12,800.19	18,349.68
	(b) Cash and Cash Equivalents	7	1,600.81	1,004.11
	(c) Other financial assets	8	659.26	1,770.45
	(iii) Other current assets	9	944.61	1,989.44
	Total current assets		16,017.15	23,387.67
TT	TOTAL		19,726.15	27,432.14
II	EQUITY AND LIABILITIES			
	A Equity	10	1 251 10	1 251 10
-	(a) Equity Share Capital (b) Other Equity	10	1,251.19 9,535.65	1,251.19 9,487.64
	Total Equity	11	10,786.84	10,738.83
	B Liabilities		10,780.84	10,730.03
	Non-current liabilities			
	(i) Financial liabilities		1	
	(a) Lease Liabilities		<del>  _</del>	_
	(b) Borrowings	12	483.74	435.30
	(ii) Provisions	13	166.94	140.40
	Total non-current liabilitie		650.68	575.70
2.				0,01,0
	(i) Financial liabilities			
	(a) Lease Liabilities			
	(b) Borrowings	14	1,931.51	5,618.87
	(c) Trade payables	15		
	Total Outstanding dues to Micro enterprises and small enterprises	s	145.22	271.31
	Total Outstanding dues to creditors other than Micro enterprises			
	and small enterprises		4,441.84	7,849.10
	(d) Other financial liabilities	16	821.00	1,203.32
	(ii) Other current liabilities	17	904.92	1,064.87
	(iii) Provisions	18	44.23	110.15
	Total current liabilities		8,288.72	16,117.62
	TOTAL		19,726.15	27,432.14



# TERA SOFTWARE LIMITED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2023

Rs. in Lakhs

				S. III Lakiis
	Particulars	Note	As at 31-03-2023 Audited	As at 31-03-2022 Audited
Inco	me			
I	Revenue from operations	19	13,080.03	12,714.25
II	Other income	20	2,515.93	318.47
III	Total Income (I+II)		15,595.96	13,032.72
IV	Expenses			
	Purchases	21	-	-
	Change in inventories	22	261.71	-
	Technical & Operation expenses	23	8,456.13	10,172.59
	Employee benefit expenses	24	1,751.93	1,442.63
	Finance costs	25	636.20	1,104.52
	Depreciation and amortization expenses	1	23.49	47.86
	Other expenses	26	3,600.94	347.43
	Total Expenses (IV)		14,730.40	13,115.03
V	Profit /(Loss) before Exceptional items and tax (III-IV)		865.56	(82.31)
VI	Exceptional items		-	-
VII	Profit/(Loss) before tax (V-VI)		865.56	(82.31)
VIII	Tax expense			
	1) Current tax		190.37	51.54
	2) Earlier years Taxes		276.53	-
	3) Deferred tax (Net)		52.08	(3.70)
IX	Profit/(Loss) for the period from continuing operations (VII-VIII)		346.58	(130.15)
X	Profit/(Loss)from discontinued operations		-	-
XI	Tax expense of discountinued operations		-	-
XII	Profit/(Loss) from discontinued operations (after tax) (X-XI)		-	-
XIII	Profit/(Loss) for the period (IX-XII)		346.58	(130.15)
XIV	Other Comprehensive income			
	"A (i) Items that will not be reclassified to Profit or Loss"	-	-	
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss		-	-
	Add: B (i) Items that will be reclassified to Profit or Loss		(4.88)	5.40
	(ii) Income tax relating to items that will be reclassified to profit or loss		(1.23)	1.36
XV	Total Comprehensive income for the period (XIII+XIV)			
	(Comprising Profit /(Loss) and Other Comprehensive income for the period		342.93	(126.11)
XVI	Earnings per equity share Rs10/- (for continuing operations)			
	1) Basic		2.77	(1.04)
	2) Diluted		2.77	(1.04)



## TERA SOFTWARE LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2023

Rs. in Lakhs

		KS. In Lakns
Particulars	Year Ended 31.03.2023	Year Ended 31.03.2022
A. Cash flow from operating activities		
Net Profit / (Loss) before tax as per Profit & Loss Statement	865.56	(82.31)
Adjustments for:		
Depreciation and amortisation	23.49	47.86
Sundry Credit Balances Written Back	1,421.00	-
Interest Income	(40.15)	(53.67)
Bad Debts Written Off	3,333.00	-
Finance Cost	(636.20)	(1,104.52)
Advances Written Off	347.53	-
Changes in Assets and Liabilities:		
Trade receivables	2,222.27	1,367.21
Other Financial Assets and Other Assets	760.33	952.89
Other Non Current Assets	(42.13)	176.28
Other Current Assets	(1,044.83)	(503.07)
Inventories	261.71	-
Trade Payables	(4,954.35)	(2,509.56)
Long Term Provisions	26.54	(21.13)
Other Current Liabilities	(159.95)	(140.16)
Short Term Provisions	(65.92)	(8.76)
Other Financial Liabilities	382.32	(199.07)
Cash generated from operations	2,700.22	(2,078.01)
Income tax paid	575.94	(46.14)
Net cash flow from operating activities (A)	3,276.16	(2,124.15)
B. Cash flow from investing activities		
Property, Plant & Equipment	(23.49)	-
Sale of Land	306.60	-
Interest Income	40.15	53.67
Net cash flow from Investing activities (B)	323.26	53.67
C. Cash flow from financing activities		
Short Term Barrowings(Net)	(3,687.36)	506.29
Long Term Borrowings	48.44	86.42
Interest Paid	636.20	1,104.52
Net cash flow from Financing activities (C)	(3,002.72)	1,697.23
Net increase in Cash and cash equivalents (A+B+C)	596.70	(373.25)
Opening balance of Cash and cash equivalents	1,004.11	1,377.36
Closing balance of Cash and cash equivalents	1,600.81	1,004.11
Components of Cash and Cash Equivalents		
Cash and cheques on Hand	9.40	10.91
Balances with Banks		
-On Current Accounts	1,011.46	8.30
-On Deposit Accounts	579.95	984.90
Cash and cash Equivalent as per Note 7	1,600.81	1,004.11

For Tera Software Limited

T. Gopichand Chairman & Managing Director

DIN: 00107886



Rs. in Lakhs 1.23 4.57 14.45 1.32 7.36 Upto As at As at 31-Mar-23 31-Mar-22 2,536.95 438.72 3,004.60 3,052.46 3.66 5.95 1.19 -0.105.67 Net Block 2,229.66 428.47 2,674.50 3,004.60 1,082.88 7,289.55 129.62 248.79 243.64 93.84 28.66 7,266.05 5,462.12 Upto during **Deletions** the year/ period Depreciation 8.50 47.86 10.25 1.33 0.82 1.69 23.50 0.91 For the period Year/ 242.73 247.10 31-Mar-23 01-Apr-22 119.37 85.34 27.84 7,266.05 7,218.19 5,460.79 1,082.88 As at 1,082.88 558.09 247.30 99.79 29.85 254.46 9,964.05 10,270.65 2,229.66 5,462.02 Upto **Deletions** 307.29 during the year/ 307.29 period **Gross Block** Additions during the year/ 69.0 0.69period 5,462.02 247.30 1,082.88 558.09 99.79 29.16 254.46 2,536.95 10,270.65 10,270.65 01-Apr-22 As at 1. PROPERTY, PLANT AND EQUIPMENT Capital Assets on Projects Division **Particulars** \*Previous Year Furniture and Fixtures Electrical & Fixtures: Plant and Equipment Office equipment Total TANGIBLE Buildings Vehicles Land \*



Rs. in Lakhs

	Particulars	As at 31-03-2023 Audited	As at 31-03-2022 Audited
FI	NANCIAL ASSETS		
2	OTHER FINANCIAL ASSETS		
	Security and other Deposits	245.57	242.24
	Total	245.57	242.24
3	OTHER NON CURRENT ASSETS		
	(Unsecured, Considered good)		
	Bank deposits maturity of morethan 12 months	76.41	34.28
	BG Claim Under Protest	428.39	428.39
	Total	504.80	462.67
4	DEFERRED TAX ASSET (NET)		
	On account of Fixed Assets	91.27	24.69
	On account of Income tax disallowances	192.84	310.27
	Total	284.11	334.96
5	INVENTORIES		
	(a) Finished Goods	12.28	160.51
	(b) Consumables	-	113.48
	(c) Work-in-progress	-	-
	Total	12.28	273.99
6	TRADE RECEIVABLES		
	a) Considered Good - Secured		
	b) Considered Good - Unsecured	13,393.89	19,123.13
	c) Trade Receivables which have significant increase in credit risk		
	d) Trade Receivables credit Impaired		
	Less: Credit Loss Allowance	(593.70)	(773.45)
_	Total	12,800.19	18,349.68
7	CASH AND CASH EQUIVALENTS	0.40	1001
	(i) Cash on hand	9.40	10.91
	(ii) Balances with Banks	1 000 02	4.46
	In current accounts	1,009.03	4.46
	In Dividend account	2.43	3.84
	In Marging Money Deposits	579.95	984.90
0	Total	1,600.81	1,004.11
8	OTHER FINANCIAL ASSETS	26.25	07.01
	Accrued Interest	26.35	27.21
	Unbilled Receivables	632.91	1,743.24
Λ	Total OTHER CURRENT ASSETS	659.26	1,770.45
9	OTHER CURRENT ASSETS (Ungacyard and considered good)		
	(Unsecured and considered good)	270.20	070 75
	(a) Advance to Suppliers / Service Providers  (b) Stoff Advances	378.38	879.75
	(b) Staff Advances	1.70	3.17
	(c) Advance for Expenses	0.72	5.05
	(d) Prepaid expense	118.26	126.82
	(e) Balances with government authorities	445.55	974.65
	Total	944.61	1,989.44



10 SHARE CAPITAL Rs. in Lakhs

Particulars	As at 31-03-2023 Audited		As at 31-03-2022 Audited	
raiticulais	Number of shares	Amount	Number of shares	Amount
AUTHORISED				
Equity Shares of Rs 10/- each	250.00	2,500.00	250.00	2,500.00
ISSUED, SUBSCRIBED & FULLY PAID UP				
Equity shares of Rs 10/- each	125.12	1,251.19	125.12	1,251.19
Total	125.12	1,251.19	125.12	1,251.19

### 10.1 DETAILS OF SHAREHOLDERS HOLDING MORE THAN 5% OF TOTAL NUMBER OF SHARES

Name of The Shareholder	As at 31 March 2023		As at 31-03-2022	
Name of The Shareholder	No of shares held (in lakhs)	% out of number of	No of shares held (in lakhs)	% out of number of
		shares of the company		shares of the company
Tummala Gopichand	11.97	9.56%	11.97	9.56%
Tummala Pavana Devi	5.75	4.59%	5.75	4.59%
Tummala Madhu Mitra	8.41	6.72%	8.41	6.72%
Tummala Raja Sekhar	28.25	22.58%	28.25	22.58%

### 10.2 RECONCILIATION OF NUMBER OF SHARES

Name of The Chareholder	As at 31 March 2023		As at 31-03-2022	
Name of The Shareholder	No of shares held (in lakhs)	% out of number of	No of shares held (in lakhs)	% out of number of
		shares of the company		shares of the company
Shares outstanding at the beginning of the year Add: Shares issued during the year	125.12 - 125.12	1,251.19 - 1,251.19	125.12 - 125.12	1,251.19 - 1,251.19
Less: Shares bought back during the year	125.12	1,251.19	125.12	1,251.19

The Company has only one class of shares having face value of Rs 10/- each and the holder of the equity share is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive the remaining assets of the Company in proportion to the number of equity shares held.



## 11 OTHER EQUITY

Rs. in Lakhs

Particulars	As at 31-03-2023 Audited	As at 31-03-2022 Audited
Securities Premium		
Figures as at the end of the previous reporting period	851.00	851.00
Additions	-	-
Deductions	-	-
Figures as at the end of current reporting period	851.00	851.00
General Reserve		
Figures as at the end of the previous reporting period	3,834.76	3,834.76
Additions	_	-
Deductions	_	-
Figures as at the end of current reporting period	3,834.76	3,834.76
Surplus in Profit and Loss Account		
Figures as at the end of the previous reporting period	4,807.21	4,927.98
CSR Expenditure	(12.45)	
IND AS Impact	(287.89)	
Add: Profit for the year / period	346.58	(130.15)
Figures as at the end of Reporting period	4,853.55	4,797.83
Other Comprehensive Income / Loss Net of Tax at the end of the previous reporting year		
Other Comprehensive Income / Loss Net of Tax	(3.65)	4.04
Less: Proposed dividend	_	_
: Tax on Proposed dividend	_	_
: Transfer to General Reserves	-	_
	(3.65)	4.04
Total of Reserves and Surplus	9,535.66	9,487.63

#### NATURE OF RESERVES

- i General Reserves Companies cummulative earnings since its formation less distribution.
- ii Security Premium-represents the premium received on issue of equity shares.
- iii The reserves are utilised in accordance with the provisions of Companies Act, 2013.



Rs. in Lakhs

	Particulars	As at 31-03-2023 Audited	As at 31-03-2022 Audited
12	LONG TERM BORROWINGS		
	Term loans		
	From Banks	-	0.46
	From Directors	483.74	434.84
	Total	483.74	435.30
13	LONG TERM PROVISIONS		
	Provision for employee benefits:	4.55.04	
	Gratuity	166.94	140.40
	Total	166.94	140.40
14	SHORT TERM BORROWINGS		
	- Secured		2.77
	(a) Loans repayable on demand from banks	1 021 51	2.77
	(b) Cash credit	1,931.51	4,309.40
	(c) Short Term Working Capital Loans from Banks		1 206 70
	(d) Short Term Loan from Others 1 & 2  Total	1,931.51	1,306.70
15	TRADE PAYABLES	1,931.51	5,618.87
13	- Total Outstanding dues to Micro enterprises and small enterprises	145.22	271.31
	- Total Outstanding dues to creditors other than Micro enterprises	173.22	2/1.31
	and small enterprises	4,441.84	7,849.10
	Total	4,587.06	8,120.41
16	OTHER FINANCIAL LIABILITIES	1,007100	0,120711
	Retention money	83.90	86.87
	Unpaid Dividend	2.43	3.84
	Other Payables	734.67	1,112.61
	Advance for Sale of Asset	_	_
	Total	821.00	1,203.32
17	OTHER CURRENT LIABILITIES		
	Advance from customers / Mobilisation advances	-	-
	Statutory dues	720.40	736.66
	Other payables	184.52	328.21
	Total	904.92	1,064.87
18	SHORT-TERM PROVISIONS		
	Provision for employee benefits:		
	Gratuity	44.23	44.15
	Provision- others:		
	- Provision for SLA's	-	66.00
	Provision for CSR		
	Total	44.23	110.15

## NOTE to Sl. No 14 (c) and (d)

- 1 Secured Purchase Finance of Rs 0.00 lakhs (Previous year Rs 1116.7 lakhs) availed from Oxyzo Financial Services Private Limited against Bank Guarantees
- 2 Secured Loan (availed Rs 200.00 Lakhs) outstanding of Rs NIL lakhs (Previous Year 190.00 Lakhs) from Merlin Holdings Private Limited against pledge of promoter shares



Rs. in Lakhs

	Particulars		As at 31-03-2023 Audited	As at 31-03-2022 Audited
19	REVENUE FROM OPERATIONS			
	Sale of Services		11,658.06	12,633.00
	Operating Revenue		1,421.97	81.25
		Total	13,080.03	12,714.25
20	OTHER INCOME		,	,
	Interest income		40.16	53.67
	Rental Income		297.41	264.80
	Other Income		2.25	-
	Profit on Sales Asset		2,176.11	-
		Total	2,515.93	318.47
21	PURCHASES		,	
	Purchase		-	-
		Total	-	-
22	CHANGES IN INVENTORIES			
	INVENTORIES AT THE BEGENNING OF THE YEAR			
	Opening Stock			
	Traded Goods		160.51	160.51
	Consumables		113.48	113.48
		Total (A)	273.99	273.99
	INVENTORIES AT THE END OF THE YEAR	` '		
	Closing Stock			
	Traded Goods		12.28	160.51
	Consumables		-	113.48
		Total (B)	12.28	273.99
	(Increase) / Decrease in Stocks (A) - (B)		261.71	-
23	TECHNICAL & OPERATION EXPENSES			
	Power and Fuel		28.49	24.05
	Software Maintenance Charges		77.40	42.32
	Rent Charges		16.11	18.27
	Consumables		1.39	0.71
	Insurance		11.82	30.22
	Repairs & Maintenance		62.57	38.20
	Transport Charges		9.86	20.71
	Exchange Fluctuation		58.06	20.84
	Subcontract & Other Work Charges		8,190.43	9,977.27
	-	Total	8,456.13	10,172.59
24	EMPLOYEE BENEFIT EXPENSE			
	Salaries, Wages and other benefits		1,592.69	1,310.33
	Contribution to Provident Fund & other Funds		158.09	130.85
	Staff Welfare Expense		1.15	1.45
	-	Total	1,751.93	1,442.63
25	FINANCE COST			
	Interest		521.20	852.73
	Other borrowing cost		115.00	251.79
		Total	636.20	1,104.52



Rs. in Lakhs

	Particulars		As at 31-03-2023 Audited	As at 31-03-2022 Audited
26	OTHER EXPENSES			
	Rates and Taxes		31.33	23.47
	Office Maintenance		8.80	2.95
	Communication Expense		4.43	6.16
	Conveyance Expense		25.05	26.02
	Travelling, Boarding & Lodging Expense		15.09	21.47
	Printing and Stationery		1.69	1.50
	Professional & Consultancy Expense		51.87	35.18
	Directors' sitting fee		4.48	5.79
	Advertisement Expense		1.85	1.28
	Advances Written Off		206.53	0.11
	Bad Debts Written off		3,333.39	-
	Business Promotion		2.17	5.12
	Bank Charges and Others		4.14	3.15
	CSR Expenses		5.33	-
	Interest on late payment on GST / Service Tax		5.14	46.54
	Expected Credit Loss		(179.76)	140.68
	Repairs & Maintenance-Buildings		4.45	-
	Miscellaneous Expense		61.46	15.02
	Payment to Auditors			
	Statutory Audit fee		9.00	9.00
	Tax Audit Fee		3.00	3.00
	Other Services		1.50	1.00
		Total	3,600.94	347.44





### SIGNIFICANT ACCOUNTING POLICIES

# a) Statement of compliance

The company's financial statements have been prepared in accordance with the provisions of the Companies Act' 2013 and the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards) Amendment Rules, 2016 as applicable. The financials of the company for the year ended March 31, 2023 and year ended March 31, 2022 are prepared in compliance with Ind AS.

### b) Basis of accounting

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) under the historical cost convention on accrual basis as stated in the provisions of the Companies Act, 2013 ('Act'). The Ind AS are prescribed under Section133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

Fair value measurements under Ind AS are categorized as below based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the company can access at measurement date;
- Level 2 inputs are inputs, other than quoted prices included in level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the valuation of assets/liabilities.

### c) Presentation of financial statements

The Balance Sheet and the Statement of Profit and Loss are prepared and presented in the format prescribed in the Schedule III to the Companies Act, 2013 ("the Act"). The statement of cash flows has been prepared and presented as per the requirements of Ind AS 7 "Statement of Cash flows". The disclosure requirements with respect to items in the Balance Sheet and Statement of Profit and Loss, as prescribed in the Schedule III to the Act, are presented by way of notes forming part of the financial statements along with the other notes required to be disclosed under the notified Accounting Standards.

### d) Operating cycle for current and non-current classification

Operating cycle for the business activities of the company covers the duration of the specific project/contract/product line/service including the defect liability period wherever applicable and extends up to the realization of receivables (including retention monies) within the agreed credit period normally applicable to the respective lines of business.



# e) Revenue recognition

The company accounts and recognizes contract with a customer only when the following criteria are met:

- (a) The parties to the contract have approved the contract (in writing, orally or in accordance with other customary business practices) and are committed to perform their respective obligations;
- (b) The entity can identify each party's rights regarding the goods or services to be transferred;
- (c) The entity can identify the payment terms for the goods or services to be transferred;
- (d) The contract has commercial substance (i.e., the risk, timing or amount of the entity's future cash flows is expected to change as a result of the contract); and
- (e) It is probable that the company will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, the company considers only the customer's ability and intention to pay that amount of consideration when it is due.

The amount of consideration to which the company will be entitled may be less than the price stated in the contract if the consideration is variable because the entity may offer the customer a price concession.

At contract inception, the company shall assess the goods or services promised in a contract with a customer and shall identify as a performance obligation each promise to transfer to the customer either: a good or service (or a bundle of goods or services) that is distinct; or

a series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer.

The company shall recognize revenue when (or as) the entity satisfies a performance obligation by transferring a promised good or service (i.e. an asset) to the customer. An asset is transferred when (or as) the customer obtains control of that asset.

When a performance obligation is satisfied, the company shall recognize as revenue the amount of the transaction price that is allocated to that performance obligation. Determining the transaction price, the company shall consider the terms of the contract and its customary business practices to determine the transaction price. The transaction price is the amount of consideration to which the company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties. The consideration promised in a contract with a customer may include fixed amounts, variable amounts, or both.

# f) Exceptional Items

Exceptional Items represents the nature of transactions which are not in recurring nature during the ordinary course of business but lead to increase / decrease in profit / loss for the year.

# g) Property, plant and equipment (PPE)

PPE is recognized when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. PPE is stated at original cost net of tax/duty credits availed, if any, less accumulated depreciation and cumulative impairment, if any. Property, plant and equipment acquired on hire purchase basis are recognized at their cash values. Cost includes professional fees related to the acquisition of PPE and for qualifying assets, borrowing costs capitalized in accordance with the company's accounting policy.



PPE not ready for the intended use on the date of the Balance Sheet are disclosed as "capital work-in-progress".

Depreciation is recognized using straight line method so as to write off the cost of the assets (other than freehold land and properties under construction) less their residual values over their useful lives specified in Schedule II to the Companies Act, 2013.

Depreciation method is reviewed at each financial year end to reflect the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful life and residual values are also reviewed at each financial year end and the effect of any change in the estimates of useful life/residual value is accounted on prospective basis.

Where cost of a part of the asset ("asset component") is significant to total cost of the asset and useful life of that part is different from the useful life of the remaining asset, useful life of that significant part is determined separately and such asset component is depreciated over its separate useful life.

Freehold land is not depreciated.

### h) Investment property

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured in accordance with the Ind AS16's requirement for cost model. An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no further economic benefits expected from disposal. Any gain or loss arising on derecognition of the property is included in profit or loss in the period in which the property is derecognized.

# i) Intangible assets

Identifiable intangible assets are recognized when the Company controls the asset, it is probable that future economic benefits attributed to the asset will flow to the Company and the cost of the asset can be reliably measured.

At initial recognition, the separately acquired intangible assets are recognized at cost.

Following initial recognition, the intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses, if any. The estimated useful life and amortization method reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible assets are amortized on straight line basis over the estimated useful life. The method of amortization and useful life is being reviewed at the end of each accounting year with the effect of any changes in the estimate being accounted for on a prospective basis.

# j) Impairment of assets

Intangible assets and property, plant and equipment:

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value in use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs. If such assets are considered to be impaired, the impairment to



be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### k) Employee Benefits

### **Short term employee benefits:**

Employee benefits such as salaries, wages, short term compensated absences, expected cost of bonus, ex-gratia and performance-linked rewards falling due wholly within twelve months of rendering the service are classified as short term employee benefits and are expensed in the period in which the employee renders the related service.

### **Post-employment benefits:**

#### **Provident Fund**

The company makes contribution to Provident Fund administered by the Central Government under The Employees Provident Funds and Miscellaneous Provisions Act, 1952 and recognizes the same as an expense in the profit and loss account.

### Gratuity

For defined post-employment benefit plans, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Re-measurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding net interest), is reflected immediately in the balance sheet with a charge or credit recognized in other comprehensive income in the period in which they occur. Re measurement recognized in other comprehensive income is reflected immediately in retained earnings and is not reclassified to profit or loss. Past service cost is recognized in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset.

### l) Leases

The determination of whether an agreement is, or contains, a lease is based on the substance of the agreement at the date of inception.

### (i) Finance leases

- a) Leases where the company has substantially all the risks and rewards of ownership of the related assets are classified as finance leases. Assets under finance leases are capitalized at the commencement of the lease at the lower of the fair value or the present value of minimum lease payments and a liability is created for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost, so as to obtain a constant periodic rate of interest on the outstanding liability for each period.
- b) Assets given under a finance lease are recognized as a receivable at an amount equal to the net investment in the lease. Lease income is recognized over the period of the lease so as to yield a constant rate of return on the net investment in the lease.



### (ii) Operating leases:

The leases which are not classified as finance lease are operating leases.

- a) Lease rentals on assets under operating lease are charged to the Statement of Profit and Loss on a straight line basis over the term of the relevant lease.
- b) Assets leased out under operating leases are continued to be shown under the respective class of assets. Rental income is recognized on a straight line basis over the term of the relevant lease.

### m) Financial Instruments

Financial assets and/or financial liabilities are recognized when the company becomes party to a contract embodying the related financial instruments. All financial assets, financial liabilities and financial guarantee contracts are initially measured at transaction values and where such values are different from the fair value, at fair value. Transaction costs that are attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from as the case may be, the fair value of such assets or liabilities, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

### **Financial assets**

#### Financial asset is

- 1. Cash/Equity Instrument of another Entity,
- 2. Contractual right to:
  - a) Receive Cash/another Financial Asset from another Entity, or
  - b) Exchange Financial Assets or Financial Liabilities with another Entity under conditions that are potentially favorable to the Entity.
- A. All recognized financial assets are subsequently measured in their entirety at amortized cost or at fair value depending on the classification of the financial assets as follows:
  - i) Investments in debt Instruments that are designated as fair value through profit or loss (FVTPL) at fair value.
  - ii) Other investments in debt instruments at amortized cost, subject to following conditions:
  - The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
  - The contractual terms of instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
  - (iii) Debt instruments that meet the following conditions are subsequently measured at fair value through other comprehensive income (FVTOCI) (unless the same are designated as fair value through profit or loss)
  - The asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
  - The contractual terms of instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



- iv) Investment in equity instruments issued by subsidiary, associates and joint ventures are measured at cost less impairment.
- v) Investment in preference shares of the subsidiary companies are treated as equity instruments if the same are convertible into equity shares or are redeemable out of the proceeds of equity instruments issued for the purpose of redemption of such investments. Investment in preference shares not meeting the aforesaid conditions are classified as debt instruments at FVTPL.
- vi) Investments in equity instruments are classified as at FVTPL, unless the related instruments are not held for trading and the company irrevocably elects on initial recognition to present subsequent changes in fair value in Other Comprehensive Income.

For financial assets that are measured at FVTOCI, income by way of interest, dividend and exchange difference (on debt instrument) is recognized in profit or loss and changes in fair value (other than on account of such income) are recognized in Other Comprehensive Income and accumulated in other equity. On disposal of debt instruments measured at FVTOCI, the cumulative gain or loss previously accumulated in other equity is reclassified to profit or loss. In case of equity instruments measured at FVTOCI, such cumulative gain or loss is not reclassified to profit or loss on disposal of investments.

- B. A financial asset is primarily derecognized when:
  - i) The right to receive cash flows from the asset has expired, or
  - ii) The company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a pass-through arrangement; and (a) the company has transferred substantially all the risks and rewards of the asset, or b) the company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

On de-recognition of a financial asset in its entirety, the differences between the carrying amounts measured at the date of de-recognition and the consideration received is recognized in profit or loss.

C. Impairment of financial assets: The Companyrecognizes impairment loss on trade receivables using expected credit loss model, which involves use of a provision matrix constructed on the basis of historical credit loss experience as permitted under IndAS 109.

### **Financial liabilities**

# Financial liability is Contractual Obligation to

- a) Deliver Cash or another Financial Asset to another Entity, or
- b) Exchange Financial Assets or Financial Liabilities with another Entity under conditions that is potentially unfavorable to the Entity.

Financial liabilities, including derivatives and embedded derivatives, which are designated for measurement at FVTPL are subsequently measured at fair value. Financial guarantee contracts are subsequently measured at the amount of impairment loss allowance or the amount recognized at inception net of cumulative amortization, whichever is higher. All other financial liabilities including loans and borrowings are measured at amortized cost using Effective Interest Rate (EIR) method.

Financial liability is derecognized when the related obligation expires or is discharged or cancelled.

### Fair value of financial instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and



assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices and dealer quotes. All methods of assessing fair value result in general approximation of value and such value may or may not be realized.

### Fair value measurement

The Company measures certain financial instruments at fair value at each reporting date. Fair value is the price that would be received on sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- a) In the principal market for the asset or liability, or
- b) In the absence of principal market, in the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

### n) Inventories

Inventories are valued after providing for obsolescence, as under:

- a) Raw materials, components, construction materials, stores, spares and loose tools at lower of Cost and net realizable value. However, these items are considered to be realizable at cost if the finished products, in which they will be used, are expected to be sold at or above cost.
- b) Finished goods and stock-in-trade (in respect of goods acquired for trading) at lower of Cost and net realizable value. Cost includes related overheads and GST paid/payable on such goods.

Assessment of net realizable value is made in each subsequent period and when the circumstances that previously caused inventories to be written-down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the write-down, if any, in the past period is reversed to the extent of the original amount written-down so that the resultant carrying amount is the lower of the cost and the revised net realizable value.

### o) Cash and bank balances

Cash and bank balances also include fixed deposits, margin money deposits, earmarked balances with banks and other bank balances which have restrictions on repatriation. Short term and liquid investments being subject to more than insignificant risk of change in value, are not included as part of cash and cash equivalents.

### p) Borrowing Costs

Borrowing costs include interest expense calculated using the effective interest method, finance charges in respect of assets acquired on finance lease and exchange differences arising on foreign currency borrowings to the extent they are regarded as an adjustment to interest costs.

Borrowing costs net of any investment income from the temporary investment of related borrowings that are attributable to the acquisition, construction or production of a qualifying asset are capitalised/inventoried as part of cost of such asset till such time the asset is ready for its intended use or



sale. A qualifying asset is an asset that necessarily requires a substantial period of time to get ready for its intended use or sale. All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

### q) Foreign currencies

- i) The functional currency and presentation currency of the company is Indian Rupee.
- ii) Transactions in currencies other than the company's functional currency are recorded on initial recognition using the exchange rate at the transaction date. At each Balance Sheet date, foreign currency monetary items are reported using the closing rate. Non-monetary items that are measured in terms of historical cost in foreign currency are not retranslated. Exchange differences that arise on settlement of monetary items or on reporting of monetary items at each Balance Sheet date at the closing spot rate are recognized in profit or loss in the period in which they arise except for:
  - a) Exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings; and
  - b) Exchange differences on transactions entered into in order to hedge certain foreign currency risks.

### r) Taxes on income

Income tax expense represents sum of the tax currently payable and deferred tax

#### **Current Tax**

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws that have been enacted or substantively enacted by the end of the reporting period.

### **Deferred** tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognised if the temporary differences arise from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that in addition, deferred tax liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

### Current and deferred tax for the year

Current and deferred tax are recognized in profit or loss, except when they relate to items that are



recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively.

# s) Property, Plant and Equipment

Property, Plant and Equipment represent a significant proportion of the asset base of the company. The changes in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by the management at the time the asset is acquired and reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in Technology.

### Property, plant and equipment consist of the following for the year ended 31st March -2023

Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Electrical & Fixtures	Capital Assets on Projects Division
Gross carrying value as at April 1, 2022	2,536.95	558.09	5,462.02	247.30	99.79	29.16	254.46	1,082.88
additions	-	-	-	-	-	0.69	-	-
Deletions *	307.29	-	-	-	-	-	-	-
Gross carrying value As at March 31, 2023	2,229.66	558.09	5,462.02	247.30	99.79	29.85	254.46	1,082.88
Accumulated Depreciation as at April 1, 2022	-	119.37	5,460.79	242.73	85.34	27.84	247.10	1,082.88
Depreciation	-	10.25	1.33	0.91	8.50	0.82	1.69	-
Accumulated Depreciation on Deletions	-	-	-	-	-	-	-	-
Accumulated Depreciation as at March 31, 2023	-	129.62	5,462.12	243.64	93.84	28.66	248.79	1,082.88
Carrying value as at April 1, 2022	2,536.95	438.72	1.23	4.57	14.45	1.32	7.36	-
Carrying value as At March 31, 2023	2,229.66	428.47	0.00	3.66	5.95	1.19	5.67	-



### Property, plant and equipment consist of the following for the year ended 31st March -2022

Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Electrical & Fixtures	Capital Assets on Projects Division
Gross carrying value as at April 1, 2021	2,536.95	558.09	5,461.47	247.30	111.63	29.16	254.46	1,082.88
Additions	-	-	0.54	-	-	-	-	-
Deletions *	-	-	-	-	11.84	-	-	-
Gross carrying value as at March 31, 2022	2,536.95	558.09	5,462.02	247.30	99.79	29.16	254.46	1,082.88
Accumulated Depreciation as at April 1, 2021	-	109.11	5,451.94	234.10	76.85	26.38	236.93	1,082.88
Depreciation	-	10.26	8.85	8.63	8.49	1.46	10.17	-
Accumulated Depreciation on deletions	-	-	-	-	1	-	-	-
Accumulated Depreciation as at March 31, 2022	-	119.37	5,460.79	242.73	85.34	27.84	247.10	1,082.88
Carrying value as at April 1, 2021	2,536.95	448.98	10.08	13.20	22.94	2.78	17.53	-
Carrying value As at March 31, 2022	2,536.95	438.72	1.23	4.57	14.45	1.32	7.36	-

# t) Provisions, contingent liabilities and contingent assets

Provisions are recognised only when:

- the company has a present obligation (legal or constructive) as a result of a past event;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation.

Provision is measured using the cash flows estimated to settle the present obligation and when the effect of time value of money is material, the carrying amount of the provision is the present value of those cash flows.

Contingent assets are disclosed where an inflow of economic benefits is probable.

Provisions, contingent liabilities and contingent assets are reviewed at each Balance Sheet date.

Where the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under such contract, the present obligation under the contract is recognised and measured as a provision.



### u) Statement of Cash Flows

Statement of Cash Flows is prepared segregating the cash flows into operating, investing and financing activities based on the available information. Cash flow from operating activities is reported using indirect method, adjusting the net profit for the effects of:

- i) changes during the period in inventories and operating receivables and payables transactions of a non-cash nature;
- ii) non-cash items such as depreciation, provisions, deferred taxes, unrealised foreign currency gains and losses, and undistributed profits of associates; and
- iii) all other items for which the cash effects are investing or financing cash flows.

Cash comprises cash on hand and demand deposits with banks.

Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

# v) Earnings Per Share:

Basic earnings per equity share are computed by dividing the net profit for the year attributable to the Equity Shareholders by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the net profit for the year, adjusted for the effects of dilutive potential equity shares, attributable to the Equity Shareholders by the weighted average number of the equity shares and dilutive potential equity shares outstanding during the year except where the results are anti-dilutive.

### w) Critical Accounting Judgments and key sources of estimation uncertainty

The preparation of the Company's financial statements requires management to make judgement, estimates and assumptions that affect the reported amount of revenue, expenses, assets and liabilities and the accompanying disclosures. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets and liabilities affected in future periods. The following are the critical judgments, apart from those involving estimations, that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in the financial statement.

### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### Depreciation/amortization and Useful life of Property, Plant and equipment

The company reviews the estimated useful lives of property plant and equipment at the end of each reporting period. The useful lives and residual values are based on the Company's historical experience with similar assets and take into account anticipated technological changes. The depreciation/amortization for future periods is revised if there are significant changes from previous estimates. During the current year, there has been no change in life considered for the assets.

### Recoverability of trade receivables

Judgments are required in assessing the recoverability of overdue trade receivables and determining



whether a provision against those receivables is required. Factors considered to determine the provision include the credit rating of the counterparty, the amount and timing of anticipated future payments and any possible actions that can be taken to mitigate the risk of non-payment.

### Estimation of net realizable value of inventories

Inventories are stated at the lower of cost and Fair value. In estimating the net realizable value / Fair value of Inventories the Company makes an estimate of future selling prices and costs necessary to make the sale.

### **Provision for employee benefits**

The Company uses actuarial assumptions to determine the obligations for employee benefits at each reporting period. These assumptions include the discount rate, expected long-term rate of return on plan assets, rate of increase in compensation levels and mortality rates.

### Fair value measurements and valuation processes

Some of the Company's assets and liabilities are measured at fair value for the financial reporting purposes. The valuation committee which is headed by the Chief Financial Officer of the Company determines the appropriate valuation techniques and inputs for fair value measurements.





# NOTES FORMING PART OF THE FINANCIAL STATEMENTS

# 27. Contingent Liabilities and Commitments not provided for

(Rs in Lakhs)

Particulars	As at March 31, 2023	As at March 31, 2022
(A) Contingent Liability		
(A) Matters under litigation		
Claims against the company not acknowledged as debt		
Bank Guarantee invoked by Andhra Pradesh State Fiber net Limited For which the Company has challenged the invocation with the High Court Of Andhra Pradesh**	428.38	428.38
Service Tax/GST	830.97	830.97
Disputed Service Tax Liability for which the company has filed an appeal with CESTAT-Hyderabad		
Sales tax/VAT		
Disputed VAT liability for which the company has filed an appeal with	166.27	166.27
Hon'ble Kerala Value Added Tax Appellate Tribunal, Kozhikode, Kerala. Disputed VAT liability for which the company has filed an appeal with AP VAT Appellate Tribunal-Visakhapatnam	173.15	173.15
Orders issued by Appellate Deputy Commissioner (CT), Tirupathi: Disputed VAT liability for which the company has filed An appeal with AP VAT Appellate Tribunal - Visakhapatnam.	21.45	21.45
Orders issued by Deputy Commissioner (CT), Guntur Division: Disputed VAT liability for which the company has filed an appeal With AP VAT Appellate Tribunal - Visakhapatnam.	6.97	6.97
Orders issued by GST Department: Disputed GST Liability including interest for which Company has filed an appeals with Appellate Deputy Commissioner, Tirupathi	555.67	555.67
Orders issued by GST Department: Disputed GST Liability between GSTR 3B Vs 2B during the period from Sept-2019 to March-2020 including interest for which Companydecidedto challenge Throughappeals/Writ-petitions before Appellate Deputy Commissioner, Tirupathi/Honorable High Court of Andhra Pradesh, Amaravathi.	91.29	-
Orders issued by Assistant Commissioner of Central Tax and Central Excise Amaravathi CGST Division Vijayawada: Disputed Transitional Credit including interest and Penalty for which Company decide to Filean appeal beforeJoint/Additional Commissioner of Central Tax		
(Appeals), Guntur, Andhra Pradesh.	141.67	-
(b) Impact of pending legal suits in various courts:	-	-
The Company is a party to several legal suits on contract terms related disputes, Pending before various courts in India as well as arbitration proceedings. It is not Possible to make a fair assessment of the likely financial impact of these pending Disputes / litigations until the cases are decided by the appropriate authorities	Amount not ascertainable	Amount not ascertainable
(c) Guarantees		
Bank Guarantees and Letters of credit issued by banks on behalf of Company	3,046.67	5,796.28
(B) Commitments	NIL	NIL



\*\* Bank guarantee invoked by "Andhra Pradesh State Fiber net limited" of Rs.428.38 Lakhs. The said action was challenged by the company before the division bench of Andhra Pradesh High Court, Amaravathi, which is pending. Based on the legal opinion given by the counsel, the company has not made any provision in its books of accounts.

### 28. Employee Benefits

The Liability for Gratuity has been determined by an actuary in conformity with the principle set out in Accounting Standard Ind AS - 19 (Revised) the details of which are as under:

	Description	2022-23 (Rs in Lakhs)	2021-22 (Rs in Lakhs)
1.	Reconciliation of opening and closing balances of obligation		
	a. Obligation as at the beginning of the year	184.55	170.12
	b. Current Service Cost	22.83	18.92
	c. Interest Cost	12.65	11.22
	d. Actuarial (Gain)/Loss	(4.88)	(5.40)
	e. Past services cost	-	-
	f. Benefits Paid	(13.74)	(10.31)
	g. Obligation as at the end of the year	211.17	184.55
2.	Expense recognized in the period		
	a. Current Service Cost	22.83	18.92
	b. Interest Cost	12.65	11.22
	c. Actuarial(Gain)/Loss	0.00	0.00
	d. Past service cost	0.00	0.00
	e. Expense recognized during the year	35.48	24.73
3.	Assumptions	%	%
	a. Discount Rate (per annum) as at the end of the year	7.37	7.12
	b. Salary Rise	2.00	2.00
	c. Attrition Rate	5.00	5.00

# **SensitivityAnalysis**

Significant actuarial assumptions for the determination of the defined benefit obligation are discount rate, expected salary increase and mortality. The sensitivity analysis below have been determined based on reasonably possible changes of the assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

The result of sensitivity analysis is given below:

Particulars	31-Mar-23	(Ind AS-19)	31-Mar-22 (Ind AS-19)		
Defined Benefit Obligation (Base)	2,11,17,021		1,84,5	54,912	
	Decrease	Increase	Decrease	Increase	
Discount Rate (-/+1%)	2,25,06,441	1,98,91,148	1,96,57,544	1,73,96,166	
(% change compared to base due to sensitivity)	(6.6)	5.8	(6.52)	5.74	
Salary Growth Rate (-/+1%)	1,84,92,289	2,42,88,468	1,62,01,779	2,11,78,816	
(% change compared to base due to sensitivity)	12.4	(15.00)	12.21	(14.76)	
Attrition Rate (-/+1%)	1,84,49,398	2,32,38,399	1,76,26,091	1,91,75,627	
(% change compared to base due to sensitivity)	12.6	(10.00)	4.49	(3.91)	
Mortality Rate (-/+10%)	2,06,53,152	2,15,69,963	1,84,32,662	1,84,77,040	
(% change compared to base due to sensitivity)	2.2	(2.1)	0.12	(0.12)	



### 29. Segment Reporting

The Company's operations predominantly relate to providing Integrated Solutions, Technical Division, Projects Division and Software Development Services to customers globally operating. Accordingly, the primary basis of segmental information set out in these financial statements, and secondary segmental reporting is performed on the basis of the geographical location.

Income & Direct expenses in relation to segments are categorized based on items that are individually identifiable to that segment, while the remainders of the costs are allocated on the bases of available information. Certain expenses, which form a significant component of total expenses, are not specifically allocable to specific segments. The Company believes that it is not practicable to provide segmental disclosures relating to those costs and expenses, and accordingly these expenses are separately disclosed as "unallocable" and directly charged against total income.

### **Year ended March 31, 2023 and 2022**

(Rupees in Lakhs)

	Integrated Solutions	Technical Division	Projects Division	Others	Unallocable	Total
Revenues	-	5,809.57	7,270.45	_	-	13,080.03
	-	2,990.21	9,724.04	-	-	12,714.25
Identified operating expenses	206.29	5,139.48	4,644.01	_	-	9,989.78
	20.84	2,675.64	8,427.87	-	-	11,124.35
Allocated Expenses			157.82	-	-	157.82
			212.65	-	-	212.65
Segmental operating income	(206.29)	670.09	2,468.63	-	-	2,932.43
	(20.84)	314.36	1,083.52	-	-	1,377.25
Unallocable expenses					3941.26	3941.26
					673.51	673.51
Operating income						(1008.82)
						703.74
Other income/(expenses), net					2,475.77	2,475.77
					264.90	264.90
Net profit before Interest						1,466.95
						968.64
(Less): Interest Expenses					636.20	636.20
					1,104.52	1,104.52
Add: Interest Income					40.16	40.16
					53.57	53.57
Net profit before taxes						865.56
						(82.31)
Income Taxes						518.98
						(47.84)
Net Profit after taxes						342.93
						(126.11)
Other Information						
Segment Assets	54.03	1,275.77	13,222.15		5,256.66	19,808.61
	592.67	1,338.04	19,919.43		5,290.63	27,139.77
Segment Liabilities	329.78	1,138.31	3,414.29		14,926.22	19,808.60
	822.69	989.05	6,681.30		18,647.72	27,140.76
Capital Expenditure			0.69			0.69
Depreciation			1.17		22.32	23.49
			1.91		45.95	47.86



# 30. Related Party disclosure

As per Indian Accounting Standard 24, the disclosures of transactions with the related parties as defined in the Accounting Standard and certified by the management are given below:

# A) Name of Related Parties, relationship

Party Name	Relation	Transactions Entered During the Period YES/NO
Mr. T. Gopichand	Key Management Personnel (Chairman & Managing Director), Spouse of Mrs. T. Pavana Devi & Brother of T.Bapaiah Chowdary.	YES
Mrs. T. Pavana Devi	Director & Spouse of Mr.T. Gopichand.	YES
Mr.TBapaiah Chowdary	Director & Brother to the Chairman & Managing Director (Mr.T.Gopichand)	YES
Mr.T.Madhu Mitra	Son of Chairman & Managing Director	YES
Mr.T.Girish	Son of T.Bapaiah Chowdary	YES
Mrs. T. Vindhya	Daughter-In-law of Sri.T.Gopichand (Chairman & Managing Director) & Smt T. Pavana Devi, Director	YES
Mr.OduruBabu Reddy	Chief Financial Officer	YES
Mr. Ch Mallikarjuna	Company Secretary	YES

# Transactions with Related parties:

Name of the related party	Mr. T. Gopichand	Mrs.T. Pavana Devi	Mr. T. Bapaiah Chowdary	Mr.T.Madhu Mitra Mrs.T.Vindhya &Mr. T.Girish
Description of the nature of transactions volume of the transactions either as an amount or as appropriate proportion	a) Remuneration b)Unsecured loan Received C)Interest on unsecured loan A)Managerial Remuneration of Rs. 84.00 lakhs (84.00 Lakhs) B)Unsecured Loan Received of Rs. 0.00 Lakhs (Rs. 128.50 lakhs) C)Interest on unsecured loan of Rs. 40.32 Lakhs (Rs. 34.50) lakh d) Loan repaid of Rs. 0.00 Lakhs (Rs. 97.00 Lakhs)	a)Sitting Fees b) Unsecured Loan Received c) Interest on Unsecured Loans a)Sitting Fee Paid Rs.0.69 lakhs. (Rs.0.79 lakh) b) Unsecured Loan Received of Rs. 0.00 Lakhs (111.10) c) Interest on Unsecured Loans Rs. 14.02 Lakhs (11.77)	a)Sitting Fee b)Supply of Goods a)Sitting Fee Paid Rs.0.82 lakhs. (Rs.1.19 lakhs) b)Total transaction value is Rs. NIL Lakhs (Rs. NIL Lakhs)	Salary Salary of Rs. 13.49 lakh, Rs.11.44 lakhs and Rs. 8.54 respectively (Rs.11.20, Rs.10.38 and Rs.7.08 Lakhs Respectively)



Any other elements of the related party transactions	NIL	NIL	NIL	NIL
The amounts or appropriate proportions of outstanding items pertaining to related parties at the Balance Sheet date	a)Managerial Remuneration Payable Rs. 220.84 lakhs (Rs. 303.87 lakhs) b)Unsecured Loan including interest Rs. 358.95 lakhs (Rs. 322.66 lakhs)	a)Unsecured Loan including interest Rs. 124.79 lakhs (Rs. 112.17 lakhs)	Purchase of Goods Rs. 21.29 lakhs (Rs. 21.29 lakhs) NIL	Salary Payable of Rs. 1.08 lakhs, Rs. 0.77 lakhs and Rs. 0.75 lakhs respectively. (Rs. 0.84, Rs 0.61 and 0.57 lakhs Respectively)
Provisions for doubtful debts due from such parties at that date and amounts written off or written back in the period in respect of debts due from or to related parties	NIL	NIL	NIL	NIL

Name of the related party	Mr. Oduru Babu Reddy, C.F.O.	Mr. Ch. Mallikarjuna, C.S.
Description of the nature of transactions	Salary	Salary
Volume of the transactions either as an amount or as appropriate proportion	Salary of Rs. 18.08lakhs (Rs. 15.01 lakhs)	Salary of Rs. 8.00 lakhs (Rs. 4.63 lakhs)
The amounts or appropriate proportions of outstanding items pertaining to related parties at the Balance Sheet date	Salary Payable of Rs. 1.40 lakhs (Rs. 1.37 lakhs)	Salary Payable of Rs. 0.71 lakhs (Rs. 0.69 lakhs)

### 31. Financial instruments:

Disclosure pursuant to Ind AS 107 "Financial Instruments: Disclosures"

### **Capital Management**

The company ensures financial flexibility and diverse sources of financing and their maturities to minimize liquidity risk while meeting investment requirements. The objectivity of company's capital management is to maximize the total shareholder return by optimizing cost of capital through flexible capital structure that supports growth. The company maintains financial strength to maintain/enhance credit ratings.

The Company determines the amount of capital required on the basis of budgets and estimates made annually and reviewing periodically the operating plan and long-term strategic plans. The company meets its funding requirement through internal accruals and long-term/short-term borrowings. The Company monitors the capital structure on the basis of Net debt to equity ratio and maturity profile of the overall debt portfolio of the Company.

For the purpose of capital management, capital includes issued equity capital, securities premium and all other revenue reserves. Net debt includes all long and short-term borrowings as reduced by cash and cash equivalents



The following table summarizes the capital of the Company:

Rs.In Lakhs

Particulars	As at March 31, 2023	As at March 31, 2022
A. Equity	10,601.16	10,738.82
B. Net debt		
Short-term borrowings and current portion of long-term debt	1,931.51	5,618.87
Add: Long-term debt	483.74	435.30
Less: Cash and cash equivalents	1,020.86	19.21
B. Total Net Debt	1,394.39	6,034.96
Total capital (A+B)	11,995.55	16,773.78

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the foreign currency exchange rates, interest rates, credit, liquidity and other market changes. The company's exposure to market risk is primarily on account of foreign currency exchange rate risk.

#### Interest rate risk

The company's total borrowings represent short term borrowings (WCDL) and the interest rate primarily basing on the company's credit rating and also the changes in the financial market. Company continuously monitoring over all factors influence rating and also factors which influential the determination of the interest rates by the banks to minimize the interest rate risks.

### • Foreign currency risk

The company has several balances in foreign currency and consequently the company is exposed to foreign exchange risk. The risk on company's foreign currency changes commensurate with the size of the company is not material. The company evaluates exchange rate exposure arising from foreign currency transactions and follows established risk management policies.

We summarize below the financial instruments which have the foreign currency risks as at March 31, 2023, and March 31, 2022

The carrying amounts of the Company's substantial foreign currency denominated monetary assets and monetary liabilities based on gross exposure at the end of the reporting period is as under:

Rs.In Lakhs

	Liab	ilities	Advances		
Currency	As at March 31, 2023	As at March 31, 2022	As at March 31, 2023	As at March 31, 2022	
USD	4.01 (INR 329.77)	10.7825 (INR 817.39)	1.73 (INR 142.158)	1.73 (INR 131.079)	

Sensitivity analysis of 2% change in exchange rate at the end of reporting period

Rs.In Lakhs

Particulars	Foreign Curre	Foreign Currency Sensitivity				
	As at March 31, 2023 INR	As at March 31, 2022 INR				
2% Depreciation in INR						
Impact on P&L	(9.44)	(18.97)				
Total	(9.44)	(18.97)				
2% Appreciation in INR						
Impact on P&L	9.44	18.97				
Total	9,44	18.97				



### Credit risk management

Credit Risk is the risk that a customer or counterparty to a financial asset fails to perform or pay the amount due causing financial loss to the company. The maximum exposure of the financial assets represents trade receivables and work in progress.

The company has a prudent and conservative process for managing its credit risk in the course of its business activities. The risk on trade receivables, work in progress is limited as the customers of the company mainly consist of Government promoted entities having strong credit worthiness. For doubtful receivables the company uses a provision matrix to compute the expected credit loss allowances for trade receivables. The provision Matrix takes into account ageing of accounts receivables and the company's historical experience of the customers and financial conditions of the customers.

### Liquidity risk management

Liquidity risk arises from the company's inability to meet its cash flow commitments on time. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities. Assessment of maturity profiles of financial assets and financial liabilities including debt financing plans and maintenance of Balance Sheet liquidity ratios are considered while reviewing the liquidity position.

# 32. Other disclosure pursuant to Ind AS 107 "Financial instruments: Disclosures":

### (i) Category wise classification of applicable Financial Instruments:

(Rs in Lakhs)

Sl. No.	Particulars	As at March 31, 2023	As at March 31, 2022
	Measured at Amortised cost		
(i)	Financial Assets		
	a. Trade receivables	12,880.19	18,349.68
	b. Cash & Cash Equivalents and bank balances		
	(Includes Margin Money Deposits)	1,600.81	1,004.11
	c. Other financial assets	659.26	1,770.45
	Total	15,140.26	21,124.24
(ii)	Financial Liabilities		
	Measured at Amortised cost		
	a. Borrowings	1,931.51	5,618.87
	b. Trade payables	4587.06	8,120.41
	c. Other financial liabilities	821.00	1,203.32
	Total	7,339.57	14,942.60

# (ii) Fair value of financial assets and financial liabilities measured at amortised cost Financial assets measured at amortised cost:

The carrying amounts of trade receivables and cash and cash equivalents are considered to be the same as their fair values due to their short-term nature. The carrying amounts of long term loans given with floating rate of interest are considered to be close to the fair value.



### Financial liabilities measured at amortised cost:

The carrying amounts of trade and other payables are considered to be the same as their fair values due to their short term nature. The carrying amounts of borrowings with floating rate of interest are considered to be close to the fair value.

# (iii) Maturity profile of financial liabilities

(Rs in Lakhs)

	As	at March 31,2	2023	As at March 31,2022			
Particulars	Within Twelve Months	After Twelve Months	Total	Within Twelve Months	After Twelve Months	Total	
Borrowings	1,931.51	-	1,931.51	5,618.87	-	5,618.87	
Trade payables	4,587.06	-	4,587.06	8,120.41	-	8,120.41	
Other financial liabilities	821.00	483.74	1,304.74	1,203.32	435.30	1,638.62	

### 33 Deferred Tax

Tax charged to Profit and Loss account is after considering deferred tax impact for the timing difference between accounting income and taxable income.

The deferred tax Asset as at March 31, 2023 and March 31, 2022 comprise of the following:

(Rs in Lakhs)

	Particulars	As at March 31, 2023	As at March 31, 2022
A	Deferred Tax Liability / Asset		
1	Related to fixed assets	91.27	24.69
В	Deferred Tax Assets		
1	Disallowance under the Income tax Act, 1961	192.84	310.27
C	Deferred tax (Liability)/Asset (net)	284.11	334.96

34. In order to comply with the requirement of the Micro, Small and Medium Enterprises Development Act, 2006, Company has sought confirmation from the vendors whether they are falling in the category of Micro/Small/Medium Enterprises. Based on the information available, the required disclosures are given below:

(Rs in Lakhs)

	Particulars	As at March 31, 2023	As at March 31, 2022
a)	Principal amount remaining unpaid	145.22	271.31
b)	Delayed payments due as at the end of each accounting year on account of Principal	145.22	271.31
c)	Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year.		



d)	Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises  Development Act, 2006.	119.49	77.87
e)	Interest accrued and remaining unpaid as at March 31	119.49	77.87
f)	Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise.	119.49	77.87

### 35. Corporate Social Responsibility Expenditure

As per Section 135 of the Companies Act, 2013, a company, meeting the applicability threshold, needs to spent at least 2% of its average net profit for the immediately preceding three financial years on Corporate Social Responsibility (CSR) activities. The areas for CSR activities are education of hunger and malnutrition, promoting education, art and culture, healthcare, destitute care and rehabilitation, environment suitability, disaster relief, Covid-19 relief and rural development projects, A CSR committee has been formed by the company as per the Act. The funds were primarily utilized through the year on these activities which are specified in schedule VII of the Companies Act, 2013

Rs. in Lakhs

Particulars	FY 2022-23	FY 2021-22
Gross Amount required to be spent during the year	7.12	11.65
Earlier Years	7.55	40.38
Amount spent during the year in Cash		
i) On Construction / acquisition of any asset	Nil	Nil
ii) On purposes other than (i) above	14.77	44.48
Unspent Amount **	0.37	7.55

<sup>\*\*</sup> Unspent amount of Rs 37,376/- has been transferred to a separate bank account as per the Companies Act

The Corporate Social Responsibility (CSR) Policy and CSR Committee formed pursuant to section 135 of Companies Act, 2013 and Rules made there under. The CSR Committee details are mentioned in the Corporate Governance Report. A budget of Rs. 7,12,376/- (Rupees Seven Lakhs Twelve thousand three hundred and Seventy-six only) approved for the Financial Year 2021-22.

(i) The approved CSR activity for the budget of FY 2021-22 is installation of Gas based "Incinerator System for Human Body Cremation" under the project of Moderation/Renovation of Funeral Cremation Ground at Panduranga Pet, Tenali, Guntur District, Andhra Pradesh, India.

The total CSR Budget allocated is Rs.14,77,137/- (FY 2020-21 & 2021-22) for the above said project. The total Price of installation of the above said system is Rs.13,50,000/- (Rs.15,93,000/- including GST@18%) excluding GST and administrative expenses.

Tera Software Limited is agreed to pay 90% of the total cost (i.e. Rs.14,33,700/-) of the Equipment and remaining 10% shall be payable by the "Mahaprasthana Seva Samithi", who are the maintainers of Funeral Ground at Tenali.

Advance given to Supplier "Global Enviro Care" of Rs.6,75,000/- on 13-03-2023 and the project is under process. The balance of Rs.37,376/- transferred to CSR unspent account on 21-04-2023.



# 36. Earnings Per Share

Rs. in Lakhs

Particulars	FY 2022-23	FY 2021-22
Net Profit After Tax (Rs in lakhs)	342.93	(126.11)
Weighted Average Number of Equity shares of Rs.10 each (In lakhs)	125.12	125.12
Nominal Value of Shares	10	10
Earnings Per Share (Basic/Diluted) (In Rs.)	2.77	(1.04)

# 37. Disclosures of share holding of Promoters and promoters group

	Shares held by Promoters at the	023		As at 31 March 2022		
S. No.	Name of the Promoter and Promoter Group	No of shares held (in lakhs)	% of total shares	% change during the year	No of shares held (in lakhs)	% out of number of shares of the company
1	Tummala Gopichand	11.97	9.56%	0.00%	11.97	9.56%
2	Tummala Pavana Devi	5.75	4.59%	0.00%	5.75	4.59%
3	Tummala Madhu Mitra	8.41	6.72%	0.00%	8.41	6.72%
4	Tummala Rajasekhar	28.25	22.58%	0.00%	28.25	22.58%
5	Tummala Bapaiah Chawdary	0.93	0.74%	0.00%	0.93	0.74%
6	Tummala Tulsi Rani	0.55	0.44%	0.00%	0.55	0.44%
7	N. Sri Durga	2.27	1.81%	0.00%	2.27	1.81%
8	Tummala Seetaramamma	1.37	1.09%	0.00%	1.37	1.09%

# 38. Ratios for the years ended March 31,2023 and 31st Match 2022 are as follows:

	Particulars	Numerator	Denominator	31.03.2023	31.03.2022	Variance
a)	Current Ratio	Current assets	Current liabilities	1.93	1.45	46.00%
b)	Debt-Equity ratio	Total liabilities	Shareholders equity	0.83	1.55	-71.00%
c)	Debt service coverage ratio	Operating Income	Interest expenses	2.66	0.90	149.00%
d)	Return on equity ratio	Net Income	Equity	0.03	(0.01)	2.00%
e)	Inventory turnover ratio	Inventory	Turnover	0	0.02	-2.00%
f)	Trade receivable turnover ratio	receivables	Turnover	0.86	1.47	-61.00%
g)	Trade payable turnover ratio	Payables	Turnover	0.29	0.62	-33.00%
h)	net capital turnover ratio	Net assets	Turnover	0.78	0.91	-15.00%
i)	net profit ratio	net profit	Turnover	0.02	(0.01)	2.00%
j)	Return on capital employed ratio	net profit	Turnover	0.03	(0.01)	2.00%
k)	Return on Investment	net income	Turnover	0.02	-	1.00%



# 39. Trade Receivables

S.#	Particulars	TOTAL	< 6 M	6 M - 1 Y	1 - 2 y	2 - 3 y	> 3 Y
	UNDISPUTED TRADE RECEIVABLES CONSIDERED GOOD						
1	APSFL-AMC-PT	5,06,20,398	-	-	-	84,36,734	4,21,83,664
2	APSFL - Mis - Works	64,67,085	-	-	-	-	64,67,085
3	Davanagere Smart City Limited	4,94,46,421	2,83,02,508	2,11,43,913	-	-	-
4	DVVNLUPPCL	8,90,13,356	8,90,13,356	-	-	-	-
5	GST Suvidha	5,98,191	5,98,191	-	-	-	-
6	Jharkand Project (JAPIT)	14,95,71,324	14,95,71,324	-	-	-	-
8	Maharashtra IT Corporation Ltd.	7,79,025	5,67,946	-	-	-	-
9	Odisha Power Transmission Corporation Ltd.,(OPTCL)	76,67,516	76,67,516	-	-	-	-
10	PVVNLUPPCL	5,81,86,996	5,81,86,996	-	-	-	-
11	WBSEDCL Order Oct 20 to Sep 23	7,92,99,269	4,92,11,841	3,00,87,428	-	-	-
	Sub-total	49,16,49,581	38,31,19,678	5,14,42,420	-	84,36,734	4,86,50,749
	UNDISPUTED TRADE RECEIVABLES WHICH HAVE SIGNIFICANT INCREASE IN CREDIT RISK	-		-	-	-	-
	Sub-total	-		-		-	-
	UNDISPUTED TRADE RECEIVABLES CREDIT IMPAIRED	-		-	-	-	-
	Sub-total	-		-	-	-	-
	DISPUTED TRADE RECEIVABLES CONSIDERED GOOD	-		-	-	-	-
1	APSFL-BBNL	41,77,40,586	-	-	-	15,70,22,708	26,07,17,878
2	APSFL-O&M Service	42,99,99,259	-	-	-	12,22,44,884	30,77,54,375
	Sub-total	84,77,39,845	-	-	-	27,92,67,592	56,84,72,253
	DISPUTED TRADE						
	RECEIVABLES WHICH HAVE						
	SIGNIFICANT INCREASE IN						
	CREDIT RISK					_	
	DISPUTED TRADE	-		-	-	-	-
	RECEIVABLES CREDIT						
	IMPAIRED						
	Sub-total	-		-	-	_	
	Grand Total	134,32,03,926	38,31,19,678	5,14,42,420	-	29,15,18,826	61,71,23,002



# 40. Unbilled dues from the clients:

S.#	Particulars	TOTAL	< 6 M	6 M - 1 Y	1 - 2 y	2 - 3 y	> 3 Y
1	Unbilled Receivable Odisha O&M	2,46,64,840	2,46,64,840		-	-	-
2	Unbilled Receivable R JIO Retail	3,86,25,873	3,86,25,873-	-	-	-	
	Total	6,32,90,713	6,32,90,713	-	-	-	-

# 41. Trade Payables

S.No.	Particulars	TOTAL	< 1 Y	1 - 2 y	2 - 3 y	> 3 Y
	(i) MSME					
1	Luminex Technosys Private Ltd	1,45,22,043	1,45,22,043	-	-	-
		1,45,22,043	1,45,22,043	-	-	-
	(ii) OTHERS					
1	Aabmatica Technologies Pvt. Ltd.,	28,417	28,417	-	-	-
2	Accord Power Conversion Pvt. Ltd.,	3,682	3,682	-	-	-
3	Altice Labs, S.A.	3,29,77,576	75,18,546	26,90,239	6,38,542	2,21,30,249
4	Amilionn Technologies Pvt. Ltd.,	14,80,00,660	14,80,00,660	-	-	-
5	A.Narahari	30,000	30,000	-	-	-
6	Buddi Ashok	35,100	35,100	-	-	-
7	BVM IT Consulting Services India Pvt. Ltd-Sub Cont.	9,56,200	9,56,200	-	-	-
8	Foregee Infotech - Setu Nashik	11,30,901	11,30,901	-	-	-
9	Hiliks Technologies Limited	50,89,278	50,89,278	-	-	-
10	N.Raja Sekhar	98,820	98,820	=	-	-
11	Obel Systems Pvt. Ltd.,	1,50,000	-	-	-	1,50,000
12	OTS Advertising Pvt. Ltd.	23,300	23,300	=	-	-
13	Pragathi Travels	19,733	19,733	=	-	-
14	Prakash Electricals	10,09,916	10,09,916	-	-	-
15	Praptham Tech Solutions Pvt. Ltd.	33,46,120	33,46,120	-	-	-
16	Raja Enterprises	21,28,757	-	-	-	21,28,757
17	R.Chandra Kumar-Bangalore Office	73,900	73,900	-	-	-
18	Schindler India Pvt Ltd	3,918	3,918	-	-	-
19	S.K.Chandra Sekhar	8,500	8,500	-	-	-
20	TVS Supply Chain Solutions Ltd.,	12,96,45,878	1,30,01,557	7,25,86,241	4,40,58,080	-
21	Universal Refrigeration	5,074	5,074	-	-	-
22	Vaibhu Infra Tech India Pvt. Ltd UPPCL	10,21,99,206	10,21,99,206	-	-	-
23	Vallabhaneni Constructions Pvt. Ltd. (Cr)	7 5,68,645	75,68,645	-	-	-
24	Veerabhadra Rao Anusuri	6,736	6,736	-	-	-
25	Vengalla Bajirani	25,000	25,000	-	-	-
26	Videonetics Technology Pvt. Ltd.,	87,000	87,000		-	_
27	Vizion Computers	36,604	36,604	-	-	-
28	Your Services	43,888	-	43,888	-	-
	TOTAL	44,92,54,851	30,48,28,856	7,53,20,368	4,46,96,622	2,44,09,006



### 42. CAPITAL WORK IN PROGRESS:

There is no capital work in progress for the period under consideration.

### 43. DETAILS OF BENAMI PROPERTY HELD

There were neither any proceedings initiated nor pending against the Company during the period.

### 44. WILLFULDEFAULTER:

The company has not been declared as willful defaulter by any Bank or any financial institution during the period.

# 45. REGISTRATION OF CHARGES OR SATISFACTION WITH REGISTRAR OF COMPANIES (ROC):

There were neither any pending registration of charges or satisfaction with registrar of companies.

46. Figures for the corresponding year ended March 31, 2023, wherever necessary, have been regrouped, recast, rearranged as per the Schedule III of Companies Act, 2013.

# As per our report of even date attached For Narven Associates

Chartered Accountants FRN: 0005905S

CA. G V Ramana

Partner

Director

M. No: 025995

T.Pavana Devi

Director

Chairman & Managing Director

DIN: 00107698

DIN: 00107886

Place: Hyderabad Oduru Babu Reddy Mallikarjuna Ch Date: 27th May, 2023 Chief Financial Officer CompanySecretary





### TERA SOFTWARE LIMITED

CIN: L72200TG1994PLC018391

Registered Office: #8-2-293/82/A/1107, Plot No. 1107, Road No.55, Jubilee Hills, Hyderabad-500033, Telangana, India -Mobile: +91-9949604854 Website: www.terasoftware.com, Email: companysecretary@terasoftware.in

# Form No. MGT-11 Proxy form

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Regd. Folio No.:			DP ID:				
No. of Shares held:			Client ID:				
I/We,			being the member (s) of Te	ra Software Limited			
holding			equity shares of the above named company, hereby appoint				
1	Name:						
	Address:						
	E-mail Id:						
	Signature:						
Comp No. 1	any, to be held	on Thursday, the 17th day of August, 20 ls, Hyderabad-500033, Telangana, Ir	on my/our behalf at the 29th Annual Ge 023at 11:00 a.m. at Jubilee Hills International and at any adjournment thereof	ational Centre, Road			
Reso	lution No.		Particulars				
Ordinary Business		Ordinary Resolutions					
1.			pt the audited Standalone Financial Year ended 31st March, 2023, ort of the Board of Directors.				
2.		To resolve not to fill the casual vacancy caused by retirement of Mrs. Tummala Pavana Devi (DIN: 00107698) who retires by rotation at the conclusion of this Annual General Meeting.					
Special Business		Special Resolution					
3		To appoint Mr. Tummala Madhu Mitra (DIN: 07124242), as a Director(Marketing) of the Company and fix his remuneration.					
To increase the remuneration of Mr. Tummala Gopichand (DIN:0 Chairman and Managing Director of the Company.			(DIN:00107886),				
Signe	d this	.day of2023		Affix			
Signa	ture of shareho	lder:		Revenue			
Signature of Proxy holder(s):		older(s):		Stamp			

Note: 1) This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

2) The Proxy need not be a member of the Company.



### TERA SOFTWARE LIMITED

CIN: L72200TG1994PLC018391

Registered Office: #8-2-293/82/A/1107, Plot No. 1107, Road No.55, Jubilee Hills, Hyderabad-500033, Telangana, India -Mobile: +91-9949604854 Website: www.terasoftware.com, Email: companysecretary@terasoftware.in

### ATTENDANCE SLIP

(To be handed over at the entrance of the meeting hall)

29thAnnual General Meeting on 17thAugust, 2023	
Full name of the members attending:	
Regd. Folio No.:	DP ID:
No. of Shares held:	Client ID:
I hereby record my presence at the 29th Annual General 17thAugust, 2023 at 11:00 a.m. at Jubilee Hills Internation Telangana, India	•
Note:	(Member's /Proxy's Signature)

- 1) Members are requested to bring their copies of the Annual Report to the meeting, since further copies will not be available.
- 2) The Proxy, to be effective should be deposited at the Registered Office of the Company not less than FORTY EIGHT HOURS before the commencement of the meeting.
- 3) A Proxy need not be a member of the Company.
- 4) The submission by a member of this form of proxy will not preclude such member from attending in person and voting at the meeting.
- 5) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by Proxy, shall be accepted to the exclusion of the vote of the other joint holders. Seniority shall be determined by the order in which the names stand in the Register of Members.
- 6) In terms of the Requirements of the Secretarial Standard on General Meetings (SS-2) issued by the Institute of the Company Secretaries of India; route map for the location of the venue of the 29th Annual General Meeting is given below:



### TERA SOFTWARE LIMITED

CIN: L72200TG1994PLC018391

Registered Office: #8-2-293/82/A/1107, Plot No. 1107, Road No.55, Jubilee Hills, Hyderabad-500033, Telangana, India -Mobile: +91-9949604854 Website: www.terasoftware.com, Email: companysecretary@terasoftware.in

# Form No.MGT-12 POLLING PAPER

(Pursuant to Section 109(5) of the Companies Act, 2013 and Rule 21(1)I of the Companies (Management and Administration Rules, 2014)

CIN	L72200TG1994PLC018391		
Name of the Company	Tera Software Limited		
Registered Office	# 8-2-293/82/A/1107, Plot No. 1107, Road No.55, Jubilee Hills, Hyderabad-500033, Telangana, India		
Name of the member(s)			
Registered Address			
E-mail Id			
Folio No./Client ID	DP ID		
Number of Equity shares held	·		

In respect of 29th Annual General Meeting of the Company held on 17th August, 2023 at 11:00 a.m., I hereby exercise my vote in respect of Ordinary/ Special Resolutions enumerated below by recording my assent or dissent to the said Resolutions in the following manner:

Sl. No.	Sl. No. Resolution (s)		Vote	
		For	Against	
Ordinary Business	Ordinary Resolutions			
1	To receive, consider and adopt the audited Standalone Financial Statements of the Company for the Financial Year ended 31st March, 2023, the report of the Auditors' thereon and the report of the Board of Directors.			
2	To resolve not to fill the casual vacancy caused by retirement of Mrs. Tummala Pavana Devi (DIN: 00107698) who retires by rotation at the conclusion of this Annual General Meeting.			
Special Business	Special Resolution			
3	To appoint Mr. Tummala Madhu Mitra (DIN: 07124242), as a Director (Marketing) of the Company and fix his remuneration.			
4	To increase the remuneration of Mr. Tummala Gopichand (DIN:00107886), Chairman and Managing Director of the Company.			

Place: Hyderabad

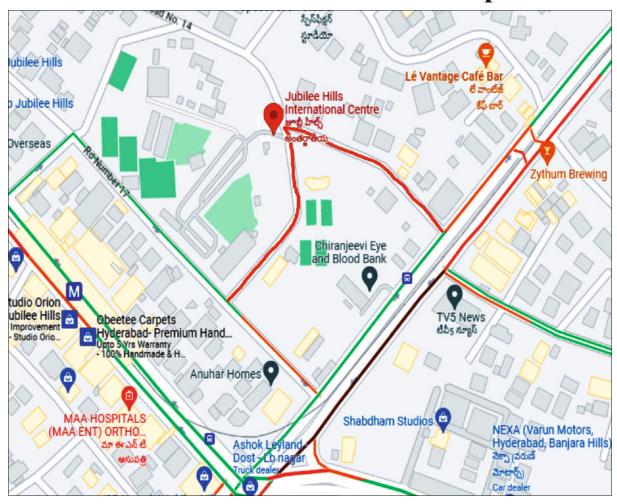
Date:

(Signature of the Shareholder / Proxy)

ING PAPER POLLING PAPER POLLING PAPER ING PAPER TERAL POLLING POLLING PAPER POLLING POLLING PAPER POLLING PAPER NG PAPER LLING PAPER LING PAPER TERA SOFT APER Annual Report 2022-23 POLLING PAPER POLLING PAPER POLLING PAPE POLLING PAPE LING PAPE POLLING PAPER POLLING PAPI POLLING PAPER POLLING PAPER POLLING PAP POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PA POLLING PAPER POLLING PAPER POLLING P POLLING PAPER POLLING PAPER POLLIN POLLING! APER POLLI POLLING PAPER POLLING PAPER ING PAPE POLLING PAR POLLING PAPER NG PAPER NG PAPE POLLING PAPER POLLING PAPER PER NG PAPER OLLING PAPER POLLING PAPER G PAPER POLLING PAPER POLLING PAPER APER POLLING PAPER PAPER POLLING PAPER POLLING PAPER POLLIN PAPE POLLING PAPER POLLING PAPER POLLING PAPE POLLI POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAP! POLLING PAPER POLLING POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER LLING PAPER POLLING PAPI POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAP POLLING PAPER POLLING PAPER POLLING PAI POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER POLLING PAPER LING PAPER POLLING PA POLLING PAPER IG PAPER NG PAPER 134 TING PAPER POLLING PAI POLLING PAI POLLING PAI POLLING PAI POLLING POLLING PAPER POLLING PAPER



# 29th AGM Venue Route Map





Road No. 14, Near Post Office, Jawahar Colony, Jubilee Hills, Hyderabad, Telangana 500033

Ph: 040-23557888



# 8-2-293/82/A/1107, Plot No: 1107, Road No: 55, Jubilee Hills, Hyderabad-33, **Tel:** +91-40-23547447 **Email:** companysecretary@terasoftware.in **Website:** www.terasoftware.com