

Certified ISO 9001:2015, ISO 27001:2013, CMMI ML5 Regd. Office: B-42, Industrial Estate, Sanath Nagar Hyderabad - 500 018, Telangana, India Phone: +91 40 2381 3281/3294/2894/4894

Fax: +91 40 2381 3694

Email: info@zentechnologies.com, Website: www.zen.in Corporate Identity Number: L72200TG1993PLC015939

Date: November 02, 2024

To **Listing Department**

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Through: NEAPS

Symbol/Security ID: ZENTEC

Dear Sir/Madam,

Sub: Press Release

To

Dept. of Corp. Services

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai- 400001

Through: BSE Listing Centre **Security Code: 533339**

Please find attached press release on the Un-audited Financial Results of the Company for the second quarter and half year ended September 30, 2024.

The above information is also available on the website of the Company: https://www.zentechnologies.com/press-releases

Kindly take the same on record and acknowledge the receipt.

Thanking you.
Yours faithfully,
For Zen Technologies Limited

Ravi Kumar Midathala

Whole-Time Director DIN: 00089921

Encl: as above

Works: Plot No. 36, Hardware Park, Near Shamshabad International Airport, Hyderabad - 501 510, Telangana, India







116% YoY

PRESS & MEDIA RELEASE

Hyderabad, November 02, 2024

152% YoY

Zen Technologies, India's leading anti-drone technology and defense training solutions provider announced its financial results for Q2 & H1FY25

Standalone Financi	(₹ In Crore) Unaudited Figures			
REVENUE	OPERATIONAL EBITDA	PAT		
241.69	79.42	65.24		
® 277% YoY	®265% Yo Y	① 276% YoY		
Standalone Financi	(₹ In Crore) Unaudited Figures			
REVENUE	OPERATIONAL EBITDA	PAT		
495.64	182.61	139.42		

Commenting on the results, Mr. Ashok Atluri - Chairman and Managing Director, said:

108% YoY

"I am pleased to share the results for Q2FY25, which reflect a solid continuation of the growth we achieved in Q1FY25. Our revenue from operations for Q2FY25 reached ₹241.69 crores, a significant increase of 277% compared to ₹64.03 crores in Q2FY24. Our operational EBITDA for the quarter was ₹79.42 crores, representing a growth of 265% from ₹21.76 crores in the same period last year, while our profit after tax stood at ₹65.24 crores, up 276% from ₹17.34 crores. We have exceeded the revenue and profit after tax of the previous year FY24 in the H1FY25 itself. As of 30th September 2024, our order book is strong at ₹956.74 crores, positioning us well for future growth.

During the quarter, we successfully completed a Qualified Institutional Placement (QIP), raising ₹1000 crores. This initiative received strong response, with subscriptions exceeding five times the issue amount. Notable marquee investors who have been allotted equity shares through our recent Qualified Institutional Placement (QIP) include Kotak Mutual Fund, Motilal Oswal and White Oak Offshore. Their participation underscores the confidence in our growth strategy and future prospects.

As of September 30, 2024, the Company has a robust liquidity position with balances in banks totalling $\sim ₹1,103$ crore. This strong cash reserve positions us favourably for future R&D investments and strategic acquisitions.

Continuing our commitment to organic and inorganic growth strategies, we are actively evaluating potential acquisition opportunities in simulator and electronic warfare technologies aligned with our strategy.

Our dedication to innovation, coupled with strategic investments in research and development, ensures we remain poised to capitalise on burgeoning demand driven by military modernisation initiatives globally."

Standalone Financials

Particulars (₹ in Crore)	Q2FY25 (Unaudited)	Q1FY25 (Unaudited)	Q2FY24 (Unaudited)	H1FY25 (Unaudited)	H1FY24 (Unaudited)
KEY PERFORMANCE INDICATORS					
Sales	241.69	253.96	64.03	495.64	196.48
Other Operating Revenue	8.43	3.05	4.79	11.47	7.42
Total Revenue	250.11	257.00	68.83	507.12	203.90
Total Operating Expenses	162.27	150.76	42.27	313.03	108.55
Operational EBITDA	79.42	103.20	21.76	182.61	87.93
Operational EBITDA Margins	32.86%	40.64%	33.98%	36.84%	44.75%
Interest Cost	2.07	1.02	0.45	3.08	0.80
Depreciation	2.32	2.24	1.77	4.56	3.23
Profit Before Tax	83.46	102.98	24.34	186.44	91.32
Profit After Tax	65.24	74.18	17.34	139.42	64.48

About Zen Technologies Limited

Zen Technologies Limited is a pioneer and leader in providing world class state-of-theart Defence Training and Anti-Drone solutions and has a proven track record in building training systems for imparting defense training and measuring combat readiness of security forces. With a dedicated R&D (recognized by the Ministry of Science and Technology, Government of India) and production facility in Hyderabad, the company has applied for over 155 patents and shipped more than 1,000 training systems around the world.

Contact Us

Afzal Malkani

Chief Financial Officer Zen Technologies Limited investors@zentechnologies.com

Diwakar Pingle

Investor Relations Advisor Ernst & Young diwakar.pingle@in.ey.com

Abhishek Mehra

Investor Relations Advisor The Investment Lab abhishek@theinvestmentlab.in

Safe Harbour

This document which have been prepared by Zen Technologies Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This document has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Document. This Document may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Document is expressly excluded.

Certain matters discussed in this Document may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Document. The Company assumes no obligation to update any forward-looking information contained in this Document. Any forward-looking statements and projections made by third parties included in this Document are not adopted by the Company and the Company is not responsible for such third-party statements and projections.