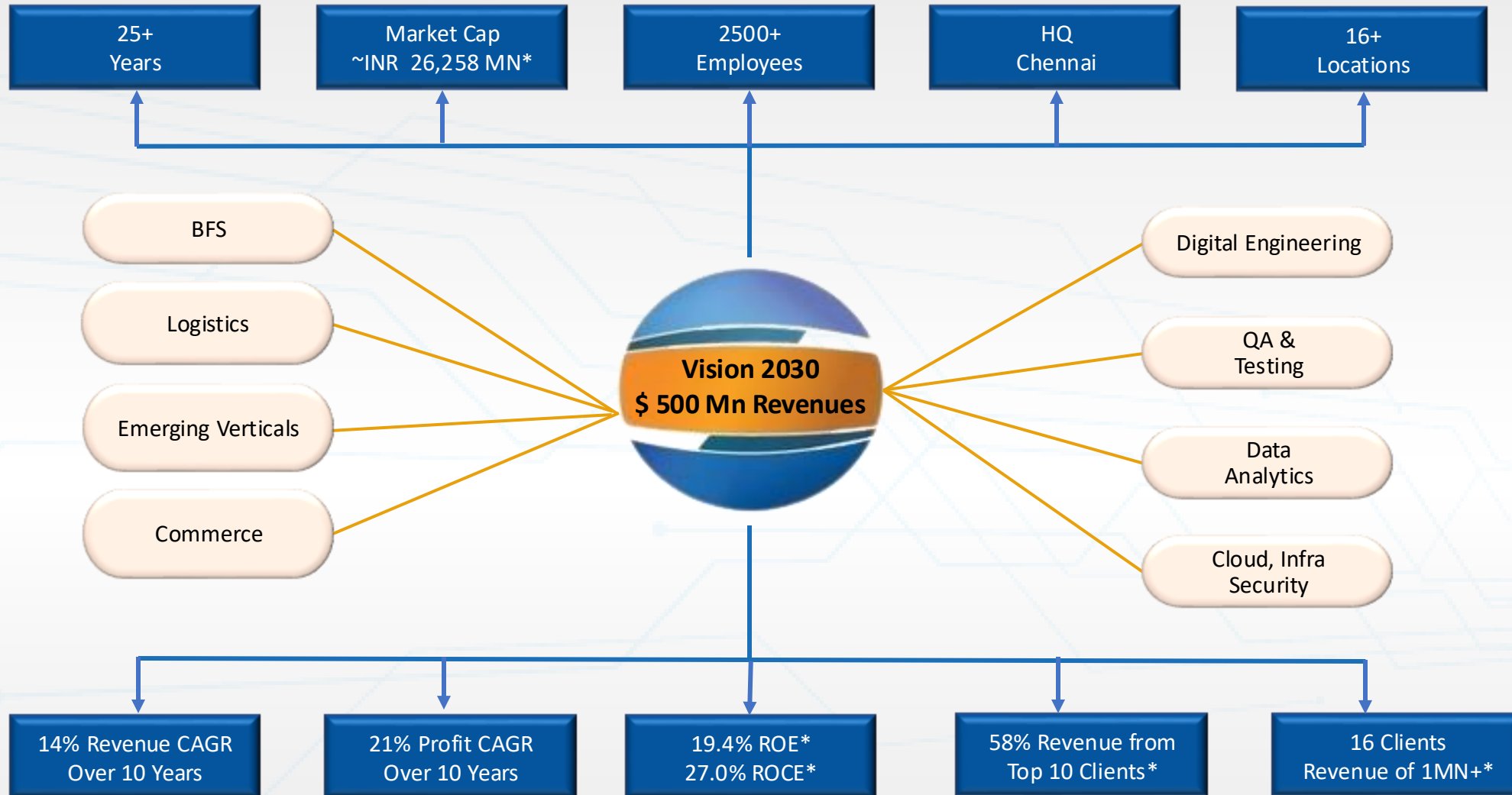


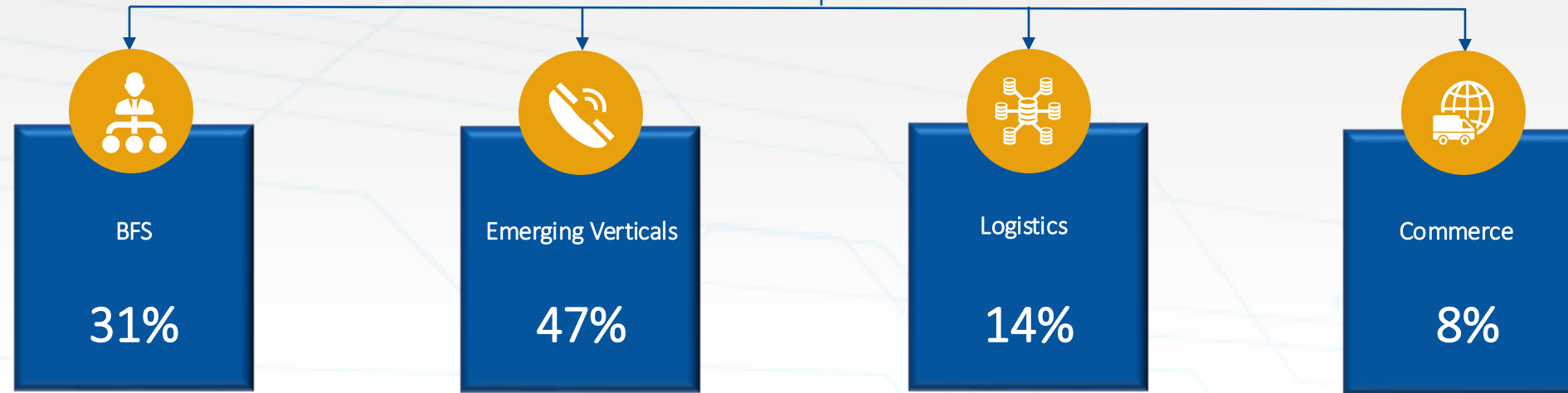


## EARNINGS PRESENTATION

Q2/H1-FY26



Saksoft



## Our USP

- Understanding of our clients Domain
- Technology Services capability
- Specialists from Saksoft group companies
- Offshore Delivery Infrastructure
- Referenceable

## How do we help

- Custom Developed Solutions
- Legacy Modernization
- Quality Assurance through Testing
- Data to Decisions through Data Analytics
- Cloud, Infrastructure & Cyber Security

**Task Force:** Experienced and dedicated management team with a diversified board.

**Building talent:** Due to overlapping time zones, businesses in Europe are using smaller nearshore teams to assist offshore operations. By developing talent resources locally, Saksoft was able to guarantee European clients that their time zones will be respected when receiving solutions.

**Consistent focus on digitalisation-driven** transformation along with Early entrant with a strong track record of successful digitalisation-driven projects and financial metrics are used to assess competence.

**Customer-fit:** Focus on clients with revenues ranging from USD 100 million to USD 3 billion- not too large to lose the customer perspective nor too little to be unable to spend appropriately.



**Cross-selling and upselling** by the company aided in its development as a full-service provider.

**Domain-specific solutions:** Companies are increasingly preferring to work with businesses that provide digital solutions tailored to their industries. Saksoft is a trustworthy digital partner because of its extensive expertise of the numerous industries it offers digital solutions for.

**Verticals specialization:** Concentration on a few verticals that are motivated by evolving lifestyle relevance and Comprehensive solutions expertise inside the vertical along with Verticals and competences interrelated.

The Company has lucrative **multiyear contracts** with well-known brands that guarantee revenue visibility.



# Q2/H1-FY26 PERFORMANCE

# Q2/H1-FY26 Financial and Operational Highlights

## Q2-FY26 Consolidated Performance

INR 2,584.93 Mn  
Operating Income

INR 506.19 Mn  
Operating EBITDA

19.58%  
Operating EBITDA  
Margins

INR 359.67 Mn  
Net Profit

13.91%  
PAT Margins

INR 2.80/ Share  
Basic EPS

## H1-FY26 Consolidated Performance

INR 5,075.68 Mn  
Operating Income

INR 964.49 Mn  
Operating EBITDA

19.00%  
Operating EBITDA  
Margins

INR 683.15 Mn  
Net Profit

13.46%  
PAT Margins

INR 5.34/ Share  
Basic EPS

## Operational Highlights

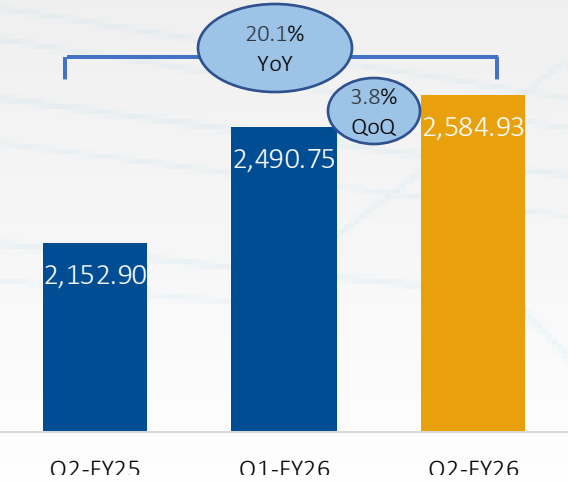
- Continued investments in **AI-powered frameworks** to accelerate the digital engineering lifecycle.
- Expanded portfolio beyond existing QA frameworks with:
  - **SakMod** – framework for **legacy modernisation and system integration**
  - **Sakcelerate** – unified AIOps and FinOps automation platform
- Introduced new **agentic AI-based solutions** with wrappers built on leading enterprise platforms, including:
  - **Conversational AI Agent**
  - **Emergency Care Agent**

Commenting on the performance, **Mr. Aditya Krishna, Chairman and Managing Director**, said:

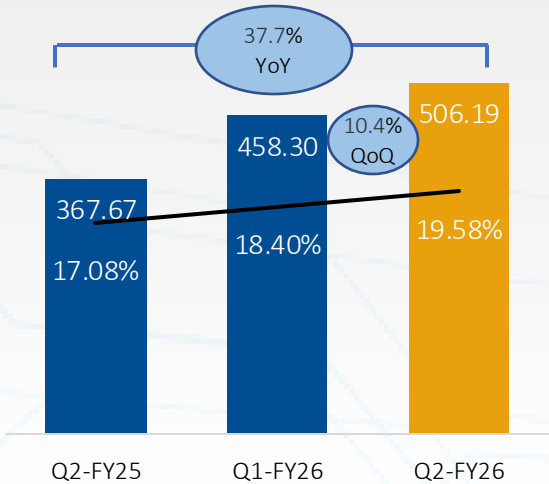
*“We continue to demonstrate both sequential and year on year growth in revenues and EBITDA. Our strategy of intelligent products and intelligent platforms continues to build traction resulting in greater predictability of revenues. Our customers continue to engage with us as partners giving us confidence that we can grow our wallet share in their tech spending.”*

Quarterly Performance

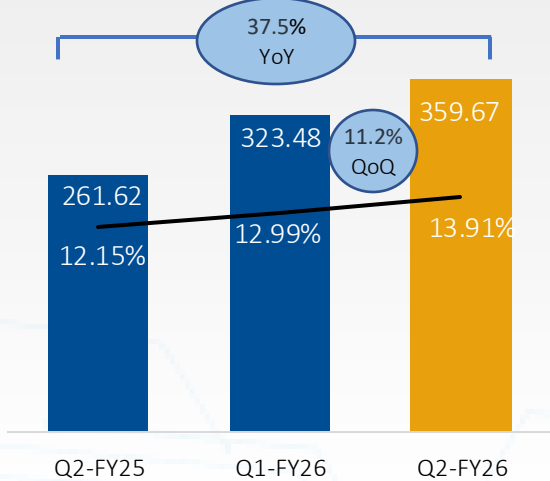
REVENUES (INR MN)



OPERATING EBITDA (INR MN)



PAT (INR MN)

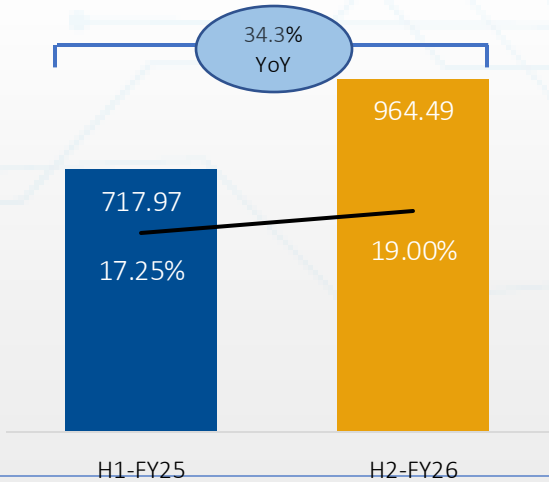


Half Yearly Performance

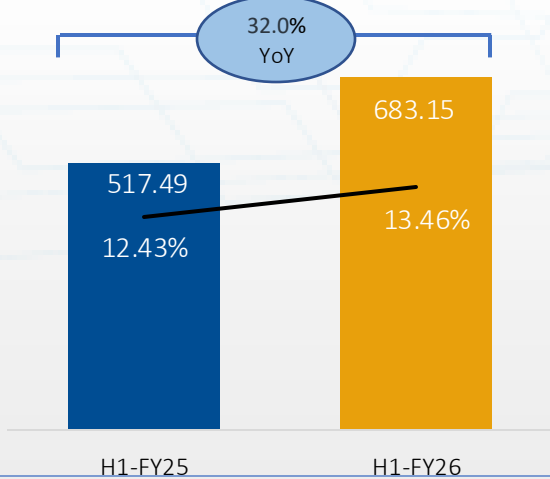
REVENUES (INR MN)



OPERATING EBITDA (INR MN)



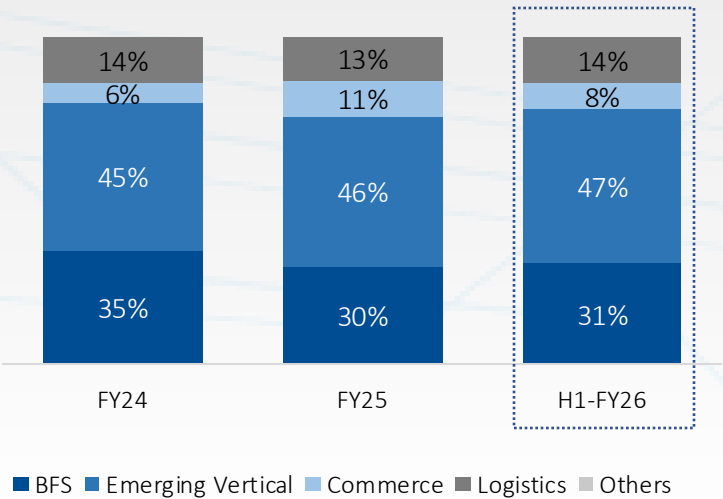
PAT (INR MN)



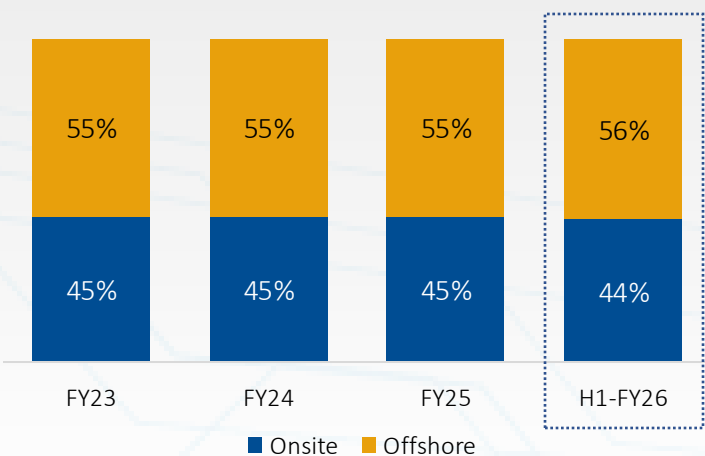


# H1-FY26 Key Performance Metrics

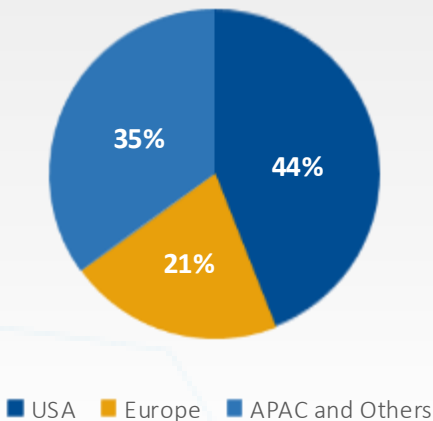
REVENUE BY VERTICALS\*



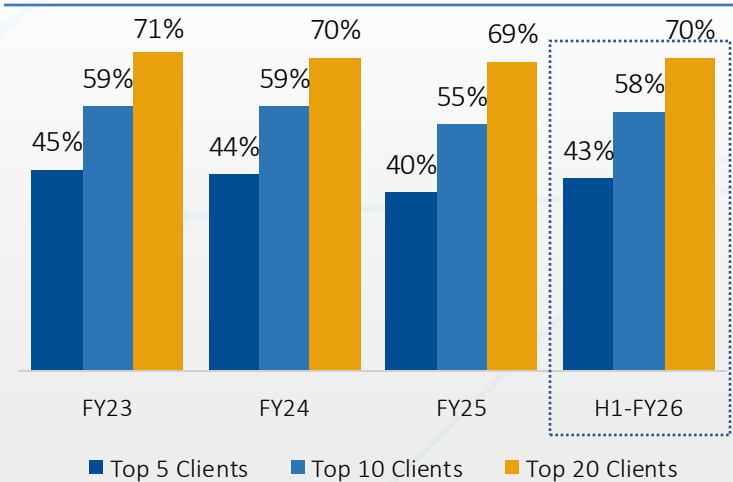
REVENUE MIX (%)



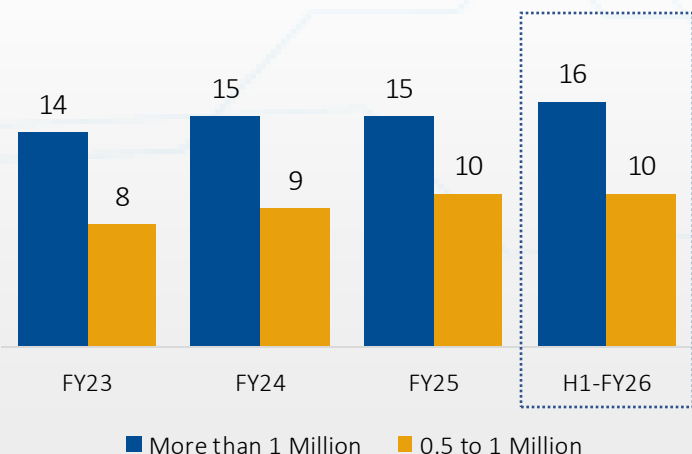
H1-FY26 REVENUE BY GEOGRAPHY (%)



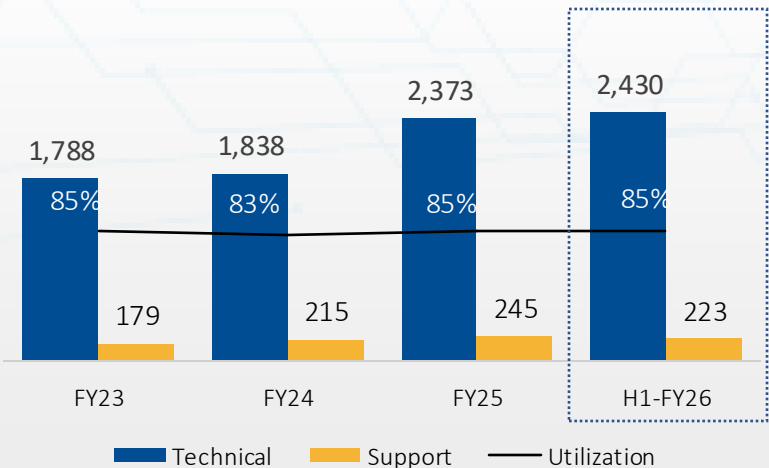
REVENUE BY MAJOR CLIENTS



NUMBER OF CLIENTS PER MILLION DOLLARS



EMPLOYEE BIFURCATION



\*For the purpose of segment and verticals, only FY24 has been re-casted into current segment information

# Quarterly Consolidated Financial Performance

INCOME STATEMENT (INR MN)	Q2-FY26	Q1-FY26	Q-o-Q	Q2-FY25	Y-o-Y
Operating Income	2,584.93	2,490.75	3.8%	2,152.90	20.1%
Expenses	2,078.74	2,032.45	2.3%	1,785.23	16.4%
Operating EBITDA	506.19	458.30	10.4%	367.67	37.7%
<i>Operating EBITDA Margins (%)</i>	<i>19.58%</i>	<i>18.40%</i>	<i>118 Bps</i>	<i>17.08%</i>	<i>250 Bps</i>
Depreciation	32.87	33.22	(1.1)%	31.57	4.1%
Finance Cost	23.16	27.76	(16.6)%	22.19	4.4%
Other Income	62.63	33.03	89.6%	38.90	61.0%
<b>PBT</b>	<b>512.79</b>	<b>430.35</b>	<b>19.2%</b>	<b>352.81</b>	<b>45.3%</b>
Tax	153.12	106.87	43.3%	91.19	67.9%
Profit After Tax	359.67	323.48	11.2%	261.62	37.5%
<i>PAT Margins (%)</i>	<i>13.91%</i>	<i>12.99%</i>	<i>92 Bps</i>	<i>12.15%</i>	<i>176 Bps</i>
Other Comprehensive Income	35.07	142.78	(75.4)%	107.77	(67.5)%
<b>Total Comprehensive Income</b>	<b>394.74</b>	<b>466.26</b>	<b>(15.3)%</b>	<b>369.39</b>	<b>6.9%</b>
EPS Basic (INR)	2.80	2.54	10.2%	2.06	35.9%

# Half Yearly Consolidated Financial Performance

INCOME STATEMENT (INR MN)	H1-FY26	H1-FY25	Y-o-Y
Operating Income	5,075.68	4,162.96	21.9%
Expenses	4,111.19	3,444.99	19.3%
Operating EBITDA	964.49	717.97	34.3%
<i>Operating EBITDA Margins (%)</i>	<i>19.00%</i>	<i>17.25%</i>	<i>175 Bps</i>
Depreciation	66.09	61.55	7.4%
Finance Cost	50.92	34.42	47.9%
Other Income	95.66	66.64	43.5%
<b>PBT</b>	<b>943.14</b>	<b>688.64</b>	<b>37.0%</b>
Tax	259.99	171.15	51.9%
<b>Profit After Tax</b>	<b>683.15</b>	<b>517.49</b>	<b>32.0%</b>
<i>PAT Margins (%)</i>	<i>13.46%</i>	<i>12.43%</i>	<i>103 Bps</i>
Other Comprehensive Income	177.85	117.12	51.9%
<b>Total Comprehensive Income</b>	<b>861.00</b>	<b>634.61</b>	<b>35.7%</b>
EPS Basic (INR)	5.34	4.08	30.9%

# FINANCIAL OVERVIEW

# Historical Consolidated Financial Performance

INCOME STATEMENT (INR MN)	FY23	FY24	FY25	H1-FY26
Operating Income	6,656	7,616	8,830	5,076
Expenses	5,574	6,249	7,368	4,111
Operating EBITDA	1,082	1,367	1,463	964
<i>Operating EBITDA Margins (%)</i>	<i>16.25%</i>	<i>17.95%</i>	<i>16.56%</i>	<i>19.00%</i>
Depreciation	100	119	126	66
Finance Cost	22	35	85	51
Other Income	94	69	168	96
<b>PBT</b>	<b>1,054</b>	<b>1,282</b>	<b>1,420</b>	<b>943</b>
Tax	234	320	332	260
<b>Profit After Tax</b>	<b>820</b>	<b>962</b>	<b>1,088</b>	<b>683</b>
<i>PAT Margins (%)</i>	<i>12.32%</i>	<i>12.63%</i>	<i>12.32%</i>	<i>13.46%</i>
Other Comprehensive Income	85	80	106	178
<b>Total Comprehensive Income</b>	<b>905</b>	<b>1,042</b>	<b>1,194</b>	<b>861</b>
EPS Basic (INR)	8.18	9.59	8.21	5.34



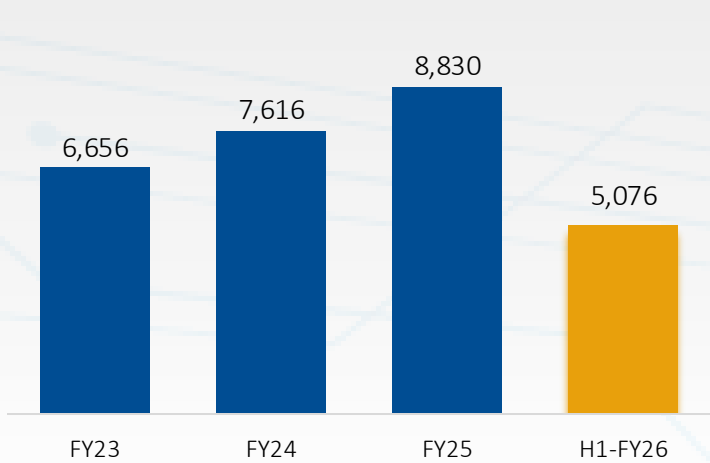
# Historical Consolidated Balance Sheet

PARTICULARS (INR MN)	FY24	FY25	H1-FY26
<b>EQUITIES &amp; LIABILITIES</b>			
<b>Equity</b>			
(A) Equity Share Capital	101	127	128
(B) Other Equity	4,953	6,064	6,899
<b>Total Equity</b>	<b>5,054</b>	<b>6,191</b>	<b>7,027</b>
<b>Non-Current Liabilities</b>			
(A) Financial Liabilities			
(i) Borrowings	73	326	227
(ii) Other Financial liabilities	302	396	-
(iii) Lease liabilities	124	126	90
(B) Provisions	151	210	246
(C) Other Non-Current Liabilities	-	-	-
<b>Total Non – Current Liabilities</b>	<b>650</b>	<b>1,058</b>	<b>563</b>
<b>Current Liabilities</b>			
(A) Financial Liabilities			
(i) Borrowings	11	217	99
(ii) Trade Payables	359	309	237
(iii) Lease Liabilities	56	85	98
(iv) Other Financial Liabilities	483	871	679
(B) Other Current Liabilities	1,157	1,068	1,090
(C) Provisions	94	129	183
<b>Total Current Liabilities</b>	<b>2,160</b>	<b>2,679</b>	<b>2,386</b>
<b>GRAND TOTAL - EQUITIES &amp; LIABILITIES</b>	<b>7,864</b>	<b>9,928</b>	<b>9,976</b>

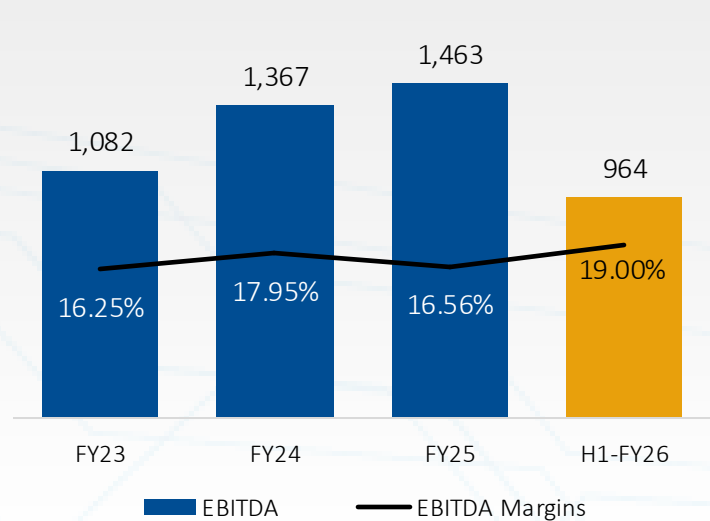
PARTICULARS (INR MN)	FY24	FY25	H1-FY26
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
(A) Property, Plant and Equipment	146	137	133
(B) Right-of-Use Assets	149	176	148
(C) Goodwill on Consolidation	3,270	4,888	5,044
(D) Other Intangible Assets	4	3	-
(E) Financial Assets			
(i) Investments	-	-	-
(ii) Other Financial Assets	31	69	36
(F) Deferred Tax Assets (Net)	86	141	153
(G) Other Non - Current Assets	-	-	-
<b>Total Non – Current Assets</b>	<b>3,686</b>	<b>5,414</b>	<b>5,514</b>
<b>Current Assets</b>			
(A) Financial Assets			
(i) Short term Mutual Fund	145	-	-
(ii) Trade Receivables	1,620	1,940	1,969
(iii) Cash & Cash Equivalents	1,418	1,683	1,674
(iv) Bank balances other than above	507	290	140
(v) Loans	17	-	-
(vi) Other Financial Assets	178	253	381
(B) Current Tax Assets (Net)	40	53	22
(C) Other Current Assets	253	295	276
<b>Total Current Assets</b>	<b>4,178</b>	<b>4,514</b>	<b>4,462</b>
<b>GRAND TOTAL – ASSETS</b>	<b>7,864</b>	<b>9,928</b>	<b>9,976</b>

# Consolidated Financial Performance

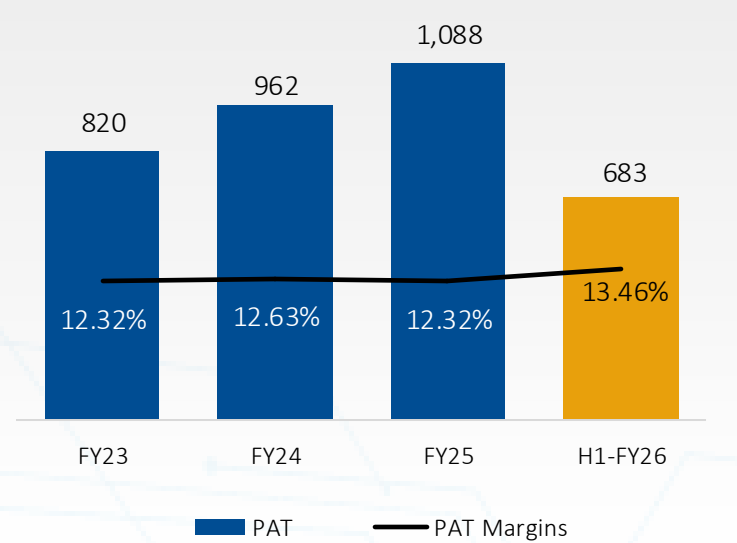
REVENUES (INR Mn)



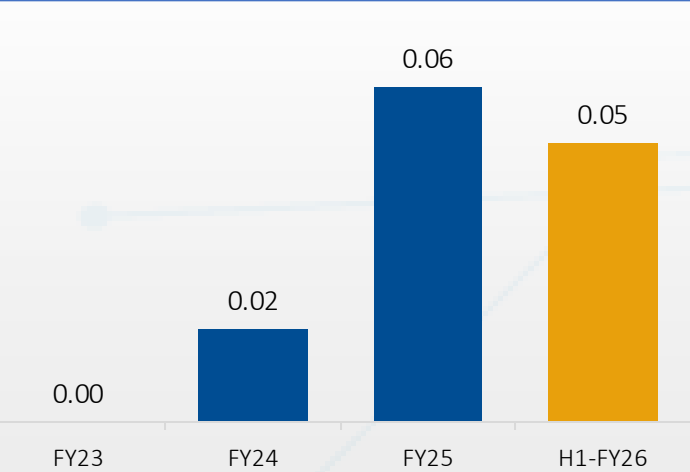
OPERATING EBITDA (INR Mn)



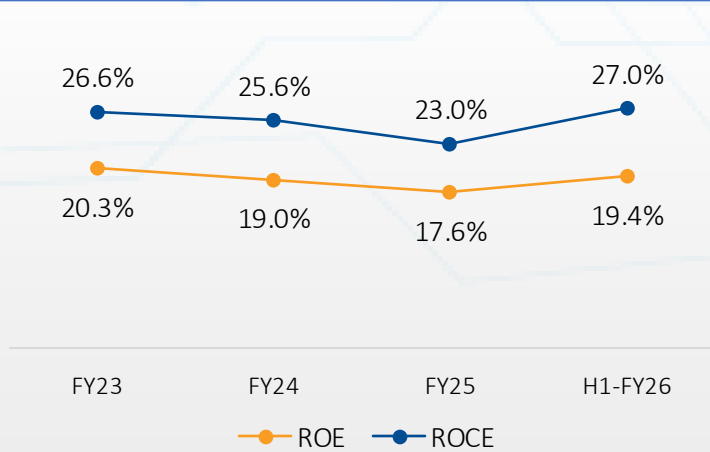
PAT (INR Mn)



DEBT/ EQUITY (x)

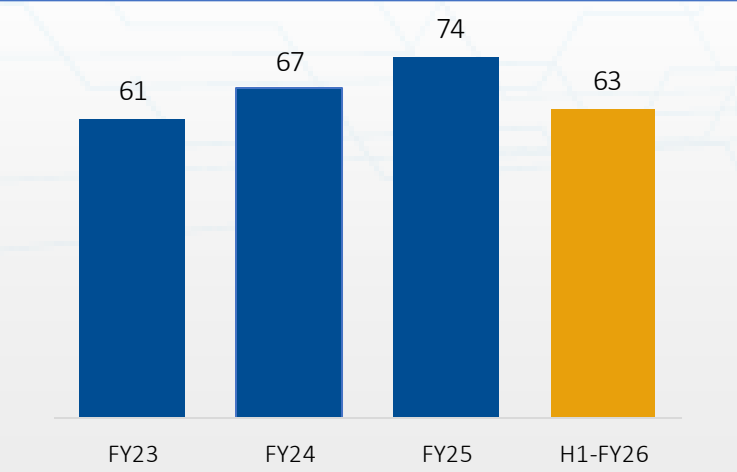


ROE (%) AND ROCE (%)

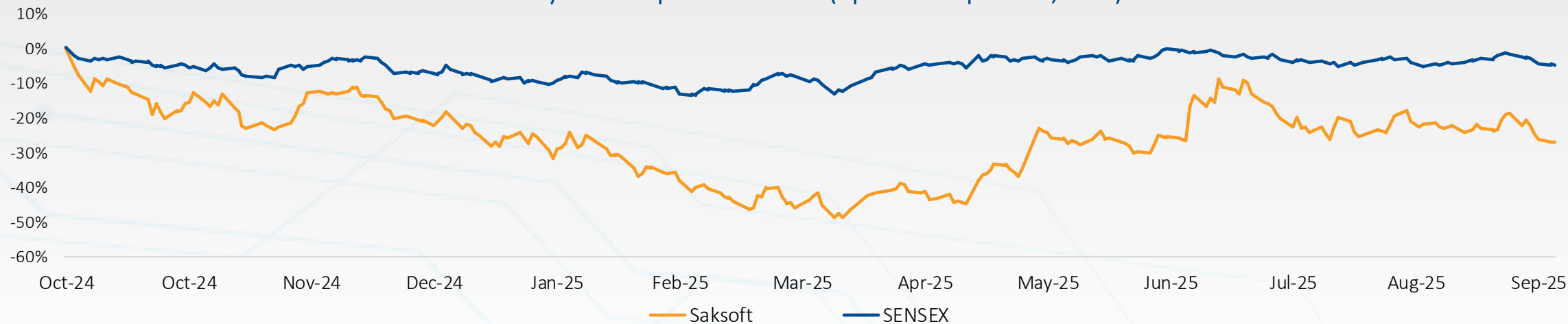


ROE = Net Profit/Net worth, ROCE = EBIT/Capital Employed

DSO DAYS

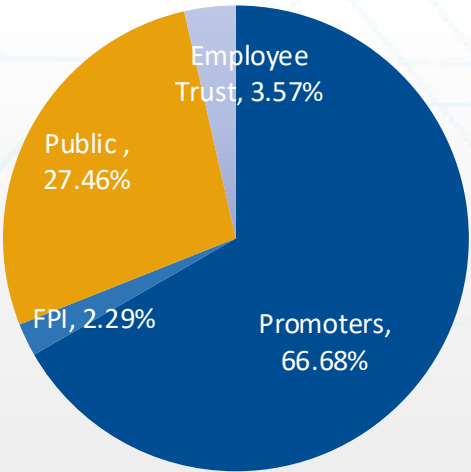


1 year share price movement (Up to 30<sup>th</sup> September, 2025)

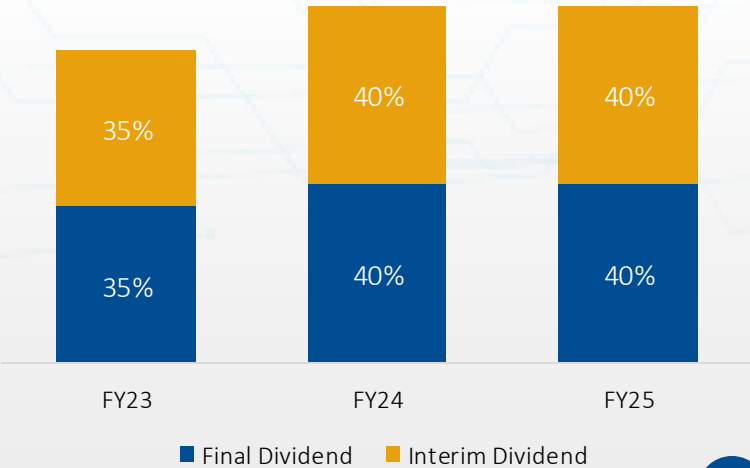


Price Data (as on 30 <sup>th</sup> September, 2025)	
Face value (INR)	1.00
Market Price (INR)	198.10
52 Week H/L (INR)	278.10/119.55
Market Cap (INR Mn)	26,258.40
Equity Shares Outstanding (Mn)	132.55
1 Year Avg. Trading Volume ('000)	468.48

Shareholding Pattern (As on 30<sup>th</sup> September, 2025)



Dividend as a % of Face Value



# Disclaimer

## Saksoft Limited

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Saksoft Limited ("Company"), which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.

Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration there from.

This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner.

## Valorem Advisors Disclaimer:

Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.



For further details please contact our Investor Relations Representatives:

VALOREM ADVISORS

Mr. Anuj Sonpal

Tel: +91-22-49039500

Email: [saksoft@valoremadvisors.com](mailto:saksoft@valoremadvisors.com)

Investor Kit-Link: <https://valoremadvisors.com/saksoft>



SAKSOFT LIMITED

Ms. Swetaleen Tripathy

Tel: +91 9840024120

Email: [swetaleen.t@saksoft.com](mailto:swetaleen.t@saksoft.com)

THANK YOU