



February 11, 2025

Listing Manager, National Stock Exchange of India Limited Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E) Mumbai – 400051, India Symbol: YATRA ISIN No.: INE0JR601024	Manager - CRD BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400001, India Scrip Code: 543992 ISIN No.: INE0JR601024
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Sub: Intimation – Press Release in connection with the Un-audited Standalone and Consolidated Financial Results for the quarter ended December 31, 2024.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Press Release in connection with the Un-audited Standalone and Consolidated Financial Results of the Company for the quarter ended December 31, 2024.

The above will also be made available on the website of the Company at www.yatra.com.

This is for your information and records.

Thanking You,

Yours sincerely,

For Yatra Online Limited

Darpan Batra

Company Secretary and Compliance Officer

M. No. A15719

Encl.: as above

YATRA ONLINE REPORTS 113% GROWTH IN REVENUES, 207% GROWTH IN EBITDA AND 845% GROWTH IN NET PROFIT

February 11th 2025: Yatra Online Limited. {BSE: 543992 & NSE: YATRA}, India's largest corporate travel services provider and one of the largest online travel companies in India among key OTA players announces its results for the third quarter of financial year 2024-25.

Q3-FY25 Consolidated Financial Performance:

Revenue	EBITDA	EBITDA Margin	PAT
INR 2,353 Mn	INR 146 Mn	14%	INR 100 Mn
YoY Growth: 113%	YoY Growth: 207%		YoY Growth: 845%

Q3-FY25 Business Highlights:

- Revenue from operations grew by 113% YoY to INR 2,353 million, with continued momentum across key segments, including for a large part the Hotels and Packages business (up 66% YoY) and contribution from the MICE segment. The results for the quarter also include contribution from Globe All India Services Limited (GAISL), which was acquired back on September 11, 2024.
- Revenue less Service Costs (RLSC) (Gross Margin) grew 25% YoY to INR 1041 million demonstrating the strength of our diversified business model.
- Adjusted EBITDA surged 75% YoY to INR 175 million, reflecting our disciplined focus on profitable growth and cost optimization. As a result of the foregoing factors, our profit was up 845% YoY to INR 100 million.
- Yatra closed a record 50 new corporate accounts during the quarter with billing potential of INR 2,804 million strengthening its leadership in the corporate travel domain.
- Yatra's cash and cash equivalent and term deposit stands at INR 1,828 million as on 31st December 2024 and company has paid INR 245 million debt during the quarter and gross debt stands at INR 32.5 million as on 31st December 2024.

Management Comments:

Commenting on the results, Whole Time Director cum Chief Executive Officer, Mr. Dhruv Shringi stated:

"We are pleased to report a strong quarter, delivering revenue growth and continued momentum across key segments. Our corporate travel business continued to be a key growth driver. Our ongoing emphasis on operational efficiency has yielded tangible results, including improved cost rationalization, supply-side synergies, and enhanced margin sustainability. Furthermore, our success in onboarding 50 new corporate clients—a quarterly record—has strengthened our leadership in the corporate travel domain. Following our successful acquisition of Globe All India Services Limited, the integration efforts are progressing ahead of schedule, and we are already seeing early synergies, particularly in supplier consolidation, operational streamlining, and technology adoption. By leveraging Yatra's tech platform within GAISL's customer base, we expect to unlock further efficiencies, drive incremental revenue, and enhance our long-term competitive positioning. Looking ahead, we remain excited about the opportunities before us. With record corporate client

Media Release



acquisitions, continued expansion in MICE, and disciplined execution of our strategic priorities, we are confident in our ability to reinforce our market leadership and drive sustainable value for all stakeholders”

Financial Statements:

Results for the quarter ended December 31, 2024, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website <https://investors.yatra.com/Investor-Relations-India/Compliance-Under-Regulation-46/>

Quarterly Conference Call:

The earnings conference call will be held on Tuesday, February 11, 2025 at 4:00 PM (IST) to discuss the Financial Results and performance of the company for the quarter ended December 31, 2024. The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91-22-6280 1245 / +91-22-7115 8146 also accessible at: <https://shorturl.at/4bZ9u> Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at <https://investors.yatra.com/Investor-Relations-India/Compliance-Under-Regulation-46/>

About Yatra Online Limited:

Yatra Online Limited (BSE: 543992, NSE: YATRA) is India's Largest Corporate Travel services provider and one of India's leading consumer travel companies. Through the website, www.yatra.com, mobile applications, Corporate SaaS platform, and other associated platforms, leisure and business travelers can explore, research, compare prices and book a wide range of services. which include domestic and international air ticketing, hotel bookings, homestays, holiday packages, bus ticketing, rail ticketing, activities and ancillary services catering to the travel needs. Experience of being a NASDAQ listed company and managing public shareholders. Experienced management team and strong corporate governance comprising industry executives with deep roots in the travel industry with 90+ years of accumulated experience.

Contact Information:

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