

# MAHINDRA HOLIDAYS & RESORTS INDIA LIMITED ANNOUNCES ITS RESULTS FOR THE QUARTER ENDED 30th JUNE, 2017

# Q1 FY'18 Financial Highlights - Standalone

- Member Additions at 4005; up 10.3% YoY
- Total Income at Rs. 276.7 crs; up 9.0% YoY
- Profit After Tax at Rs. 32.3 crs; up 6.9% YoY

Chennai, 2<sup>nd</sup> Aug 2017: Mahindra Holidays & Resorts India Limited (MHRIL), India's leading leisure hospitality provider announced its standalone financial results for the first quarter of FY'18 today.

#### **Financial Performance**

On a Standalone basis, Total Income increased by 9.0% YoY at Rs. 276.7 crs as compared to Rs. 253.9 crs last year and profit after tax was up 6.9% YoY at Rs. 32.3 crs versus Rs. 30.2 crs last year.

Commenting on the results, Kavinder Singh, Managing Director & Chief Executive Officer, Mahindra Holidays & Resorts India Limited said, "Our focus on creating new family leisure experiences at our resorts along with continuous improvement & digitization in customer facing processes has enabled growth in resort income, vacation ownership income and profit after tax. Our new greenfield 50th resort Pristine Peaks, Naldhera became operational this quarter and is a significant milestone in our journey of 20 years."

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### About Mahindra Holidays and Resorts India Limited

Mahindra Holidays & Resorts India Limited (MHRIL), India's leading player in the leisure hospitality industry, offers quality family holidays primarily through vacation ownership memberships. While Club Mahindra is the flagship brand, the other brands offered by the company are – Club Mahindra Fundays and Svaastha Spa.

As on June 30, 2017, MHRIL has ~222K vacation ownership members and operates 50 resorts across India and abroad and its subsidiary, Holiday Club Resorts Oy, Finland, a leading vacation ownership company in Europe has ~ 50K members and 32 resorts across Finland, Sweden and Spain.

#### **About Mahindra**

The Mahindra Group is a USD 19 billion federation of companies that enables people to rise through innovative mobility solutions, driving rural prosperity, enhancing urban living, nurturing new businesses and fostering communities. It has a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume. It also enjoys a strong presence in agribusiness, components, commercial vehicles, consulting services, energy, industrial equipment, logistics, real estate, steel, aerospace, defence and two wheelers. Headquartered in India, Mahindra employs over 200,000 people across 100 countries.

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## For further enquiries, please contact

#### Media Relations:

Pramuch Goel Mahindra Group

Tel: +91 22 2490 5943

Email: goel.pramuch@mahindra.com

#### Investor Relations:

Chief Investor Relations Officer
Mahindra Holidays & Resorts India Limited

Phone: +91 22 3368 4733/20

Email: investors@mahindraholidays.com

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Corporate Office: Mahindra Towers, 1st Floor, 'A' Wing, Dr. G.M. Bhosle Marg, P.K. Kurne Chowk , Worli, Mumbai – 400 0018. t: +91 22 3368 4722 f: +91 22 33684721 Registered Office: Mahindra Towers, 2nd Floor, 17/18 Patullos Road, Chennai – 600 002. t: +91 44 3988 1000 f: +91 44 3027 7778 e: <a href="mailto:memberrelations@clubmahindra.com">memberrelations@clubmahindra.com</a> / w: <a href="mailto:www.clubmahindra.com">www.clubmahindra.com</a> / CIN: L55101TN1996PLC036595