



MAN INFRACONSTRUCTION LIMITED

**Investor Presentation
Q1FY16**



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Company Profile

- **Headquartered in Mumbai**, Man Infra is in **Civil Construction** business since 1964 and has forayed into **Real Estate Development**
- The Group has **successfully executed** construction of 5 private ports and **approximately 25 million sq. ft. of residential**, industrial and commercial **construction** pan India
- The Group is **currently executing** residential development / redevelopment projects with an approximate **saleable area of 5 million sq. ft.** in Mumbai currently.
- The **Promoters** of the Company, Mr. Parag Shah and family **hold 66% stake** between them
- An ISO 9001:2008, **ISO 14001:2004** and **OSHAS 18001:2007** certified Company

Board of Directors

Berjis Desai

Non Executive Chairman & Independent Director

Managing Partner at J Sagar Associates; he guides the Company towards strong corporate governance, legal & statutory guidelines

Parag Shah

Managing Director

Leads the Group with extraordinary business acumen, enthusiasm, passion and ethical values and has strong industry experience

Manan Shah

Executive Director

Young, Dynamic & Enthusiastic person associated with Real Estate Business Development Activities.

Suketu Shah

Executive Director

Leads the execution with a technical eye towards detail and successful engineering and resource planning

Kamlesh Vikamsey

Independent Director

Ex-President of the Institute of Chartered Accountants of India and a Member of the Audit Advisory Committee to The United Nations guides the company in the areas of tax policies, audit & accounting

Sivaramakrishnan Iyer

Independent Director

An experienced Chartered Accountant; he is involved in financial reporting, audit and accounting practices

Rajiv Maliwal

SA1 Holding (Private Equity) Investor Director

Brings professional alliances, business development and investor fraternity outreach to the company

Dharmesh Shah

Independent Director

Helps the company with overall financial engineering and asset allocation

Shruti Udeshi

Non-Executive Director

Manages the Group's Investor Relations including forming company's investor relations program and maintaining the company's relation with the investment and analyst community.

Organizational Strength

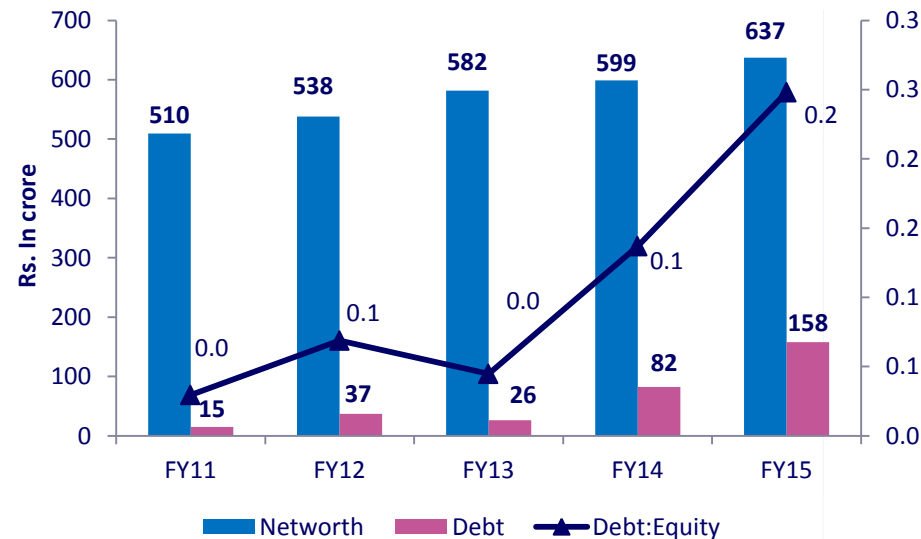
- Dedicated and professional **senior management with average 20+ years** of industry experience
- **Qualified and well-trained workforce** team of engineers, technical staff and project managers
- **Company owns most of the equipment** deployed on the projects
- Established track record and reputation of **timely and quality project execution**
- **Efficient project monitoring and cost control** with assistance on every level of construction
- Excellent **pre-qualification credentials**
- Excellent Client Relations with **No arbitration & No litigation** track record

Financial Strength

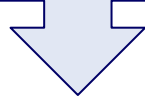
Strong Liquidity

- Strong balance sheet with networth of ₹ **625** crore (Consolidated) as at 30th June, 2015
- Zero Debt at Holding Company level
- One of the lowest Debt-equity Ratio (Consolidated) in the Industry
- Cash and Bank Balance of ₹ **181** crore (Consolidated) as at 30th June, 2015

Debt to Equity Ratio



Business Verticals



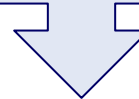
Port Infrastructure –

Construction of onshore container terminals, Container Freight Station

Residential - High-rise buildings, Townships and Affordable Housing

Commercial / Industrial / Institutional - Shopping malls and multiplexes, Hospitals and schools, Industrial factories and workshops

Roads - Earthwork & Paving, Sewerage & Storm water drainage

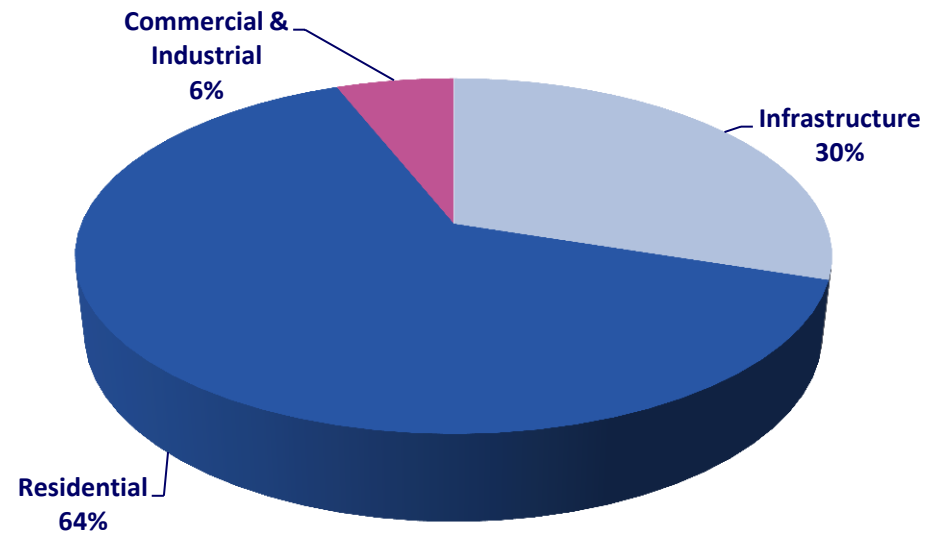


Real Estate Development -

Development of luxury residential complexes, Large scale townships, Redevelopment projects

Order Book

Order Book (as on 30th June, 2015) – ₹ 320 crore



Marquee Clientele

Port Infrastructure & Roads



Residential



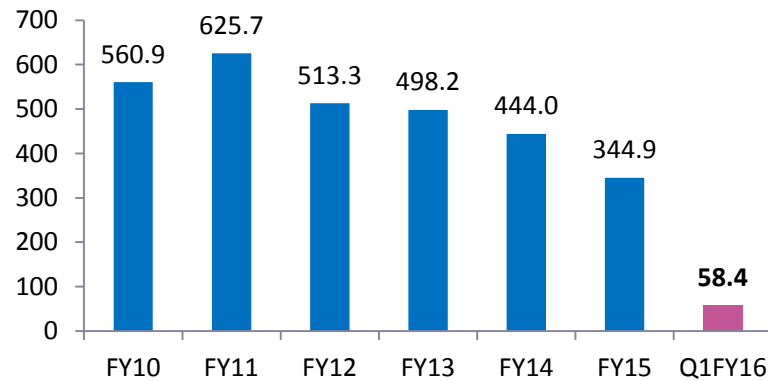
Commercial



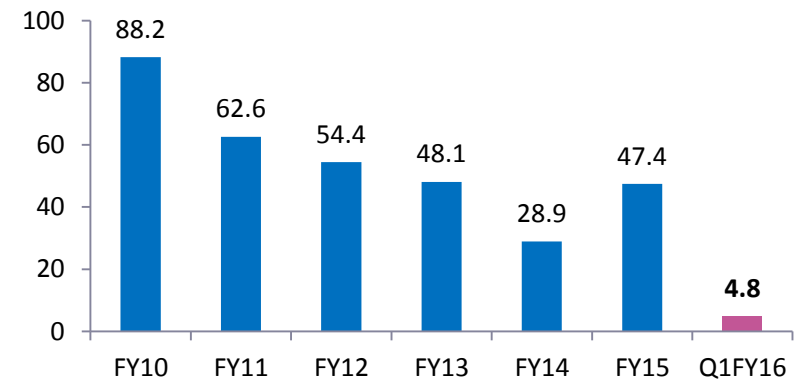
- Winner of TATA Housing's Business Excellence Award in the 'Organizational Business Partnering' category, 2012.
- Winner of TATA Housing's Business Excellence Award in the 'Organizational Business Partnering' category, 2013.

Financial Overview (Consolidated) – Highlights

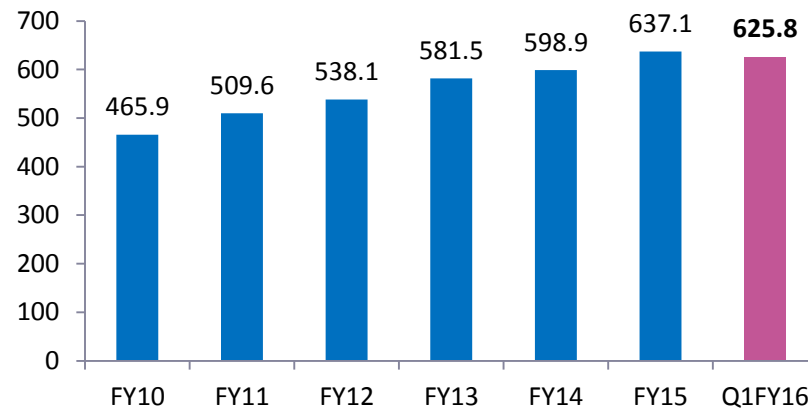
Total Income (₹ in crore)



Profit After Tax (₹ in crore)



Networth (₹ in crore)



Asset Ownership: *Moving up the value chain*

The Company is building Asset Ownership by undertaking Real Estate Development Projects along with pure EPC contracts

- **Well placed to enter the asset ownership** business which is a natural extension and in line with the aspiration to climb up the value chain
- **Sound liquidity position coupled with near zero debt status** places the Company in strong position to add Asset development projects in its portfolio without sacrificing margins or return on investment
- Man Infra's **construction and technical capabilities**, along with the reputation for **timely completion** of landmark projects gives the Company a significant edge in this industry

Real Estate Development Projects - Summary

	Project Name	Location	Estimated Saleable Area (in sq. ft.)	Commencement Date*	Man Infra's Share
1.	Aaradhya Tower	Ghatkopar (East)	75,190	May 2013^	50%
2.	Aaradhya Saphalya	Ghatkopar (East)	6,790	March 2015^	100%
3.	Aaradhya Nalanda	Ghatkopar (East)	11,696	September 2015	100%
4.	Aaradhya Signature	Sion (West)	32,171#	August 2015	60%
5.	Aaradhya Residency	Ghatkopar (West)	47,450	August 2015	100%
6.	MHADA Redevelopment Project	Ghatkopar (East)	465,000	December 2015	100%
7.	Atmosphere	Mulund (West)	18,00,000	April 2015^	17.5%
8.	Residential Project	Dahisar	26,42,000	December 2015	100%

****Projected, ^ Actual
Carpet Area***



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Disclaimer:

- Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local, political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Man Infraconstruction Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*
- All renderings, plans, drawings, etc. are proposed and are artist's impression and not the actual representation of the building, landscaping, etc. and are subject to approval of concerned authorities. The developer reserves sole rights to amend specifications during development stages.*