

Shankara Building Products Limited reported its Q3 FY 22 results. Key highlights are as follows:

- * 4% revenue growth in Q3FY22 compared with Q3FY21
- * Strong operating cash flow of Rs. 58 crores as on 31st December 2021
- * Same store sales growth of ~17% YoY

Particulars (Rs. in Crores)	Q3FY22	Q3FY21	Sequential		9MFY22	9MFY21
			Q3FY22	Q2FY22		
Revenue from Operations	585.0	562.1	585.0	605.7	1636.2	1396.1
Consolidated EBITDA	15.3	38.4	15.3	22.2	56.6	49.2
EBITDA Margin	2.6%	6.8%	2.6%	3.7%	3.5%	3.5%
PBT	4.8	24.4	4.8	11.8	25.2	4.4
PAT	3.5	21.8	3.5	9.0	18.8	2.8

Retail Business Highlights

Particulars (Rs. in Crores)	Q3FY22	Q3FY21	Sequential		9MFY22	9MFY21
			Q3FY22	Q2FY22		
No. Retail stores	90	101	90	90	90	101
Retail area (Sqft)	4,34,412	4,71,264	4,34,412	4,34,412	4,34,412	4,71,264
Retail Revenue	348.5	323.6	348.5	352.4	969.7	815.8
% on total revenue	60%	58%	60%	58%	59%	58%
Retail segment EBITDA	19.2	26.0	19.2	21.5	59.6	41.1
Retail segment EBITDA margin	5.5%	8.0%	5.5%	6.1%	6.1%	5.0%

(Signature)
SHANKARA BUILDING PRODUCTS LTD.