

Shankara Building Products Limited reported its Q2 FY 22 results. Key highlights are as follows:

- \* 24% revenue growth in Q2FY22 compared with Q2FY21
- \* 43% PAT growth in Q2FY22 compared with Q2FY21
- \* Strong operating cash flow of Rs. 38 crores as on 30th September 2021
- \* Significant revenue growth despite lower store count
- \* Same store sales growth of ~40% YoY

Particulars (Rs. in Crores)	Q2FY22	Q2FY21	Sequential		H1FY22	H1FY21
			Q2FY22	Q1FY22		
Revenue from Operations	605.7	487.9	605.7	445.5	1051.2	834.0
Consolidated EBITDA	22.2	20.1	22.2	19.2	41.4	10.9
EBITDA Margin	3.7%	4.1%	3.7%	4.3%	3.9%	1.3%
PBT	11.8	5.4	11.8	8.5	20.3	-20.0
PAT	9.0	6.3	9.0	6.3	15.2	-19.0

**Retail Business Highlights**

Particulars (Rs. in Crores)	Q2FY22	Q2FY21	Sequential		H1FY22	H1FY21
			Q2FY22	Q1FY22		
No. Retail stores	90	115	90	90	90	90
Retail area (Sqft)	4,34,412	5,20,576	4,34,412	4,34,412	4,34,412	5,20,576
Retail Revenue	352.4	283.0	352.4	268.8	621.2	492.2
% on total revenue	58%	58%	58%	60%	59%	59%
Retail segment EBITDA	21.5	17.0	21.5	18.9	40.4	15.1
Retail segment EBITDA margin	6.1%	6.0%	6.1%	7.0%	6.5%	3.1%

