



Date: 11<sup>th</sup> November, 2024

**To,**

**NSE Limited**

National Stock Exchange of India Ltd., Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051

**NSE Symbol: VIVIANA**

**Sub: Submission of Investor Presentation Under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015**

**Dear Sir/Madam,**

With reference to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are pleased to submit the Investor Presentation as a part of our commitment to transparent communication with our stakeholders.

Enclosed herewith, please find the comprehensive Investor Presentation that provides a detailed overview of our company's achievements, financial performance, strategic initiative for sustainable growth and future planning. This presentation marks a significant milestone as we celebrate the 10<sup>th</sup> Anniversary of our establishment. It encapsulates the key highlights of our journey, accomplishment and future outlook.

This is for your information and records.

Thanking you,

**Yours faithfully,**

**For Viviana Power Tech Limited**

**Kavaljit Parmar**

**Company Secretary & Compliance Officer**

**Mem. No. A53248**



**VIVIANA POWER TECH LIMITED**

*(Formerly known as Viviana Power Tech Private Limited)*

ELECTRIFYING NATION WITH TRUST

Epc Projects of Power Transmission/Distribution upto 400KV System

Regd. Add. : 313-315, Orchid Plaza, Bh..McDonalds's Sama Savli Road,Vadodara-390008

Email: [info@vivianagroup.in](mailto:info@vivianagroup.in) | Mo.No.:+91 8866797833 | Web : [www.vivianagroup.in](http://www.vivianagroup.in) | CIN : L31501GJ2014PLC081671



VIVIANA<sup>®</sup>

VIVIANA POWER TECH LIMITED

*Electrifying Nation with Trust*

INVESTOR PRESENTATION

NOVEMBER 2024



# OVERVIEW

Viviana Power Tech Ltd., established in 2014, has emerged as a leading service provider in power transmission, distribution, and renewable energy projects. We are dedicated to meet the diverse needs of our valued clients.

As we embark on a significant expansion and transformation journey, our primary focus is on achieving sustainable growth and effectively addressing challenges. We are conducting a comprehensive introspection of our business processes to identify opportunities for improvement and innovation, enhancing overall performance and efficiency.

Central to our transformation strategy is the strengthening of our financial capabilities. This includes implementing prudent financial management practices, investing in strategic initiatives, and prioritizing long-term financial sustainability to support our growth objectives. We aim to reinforce our commitment to excellence and maintain our leadership in the industry.



**58+**  
Completed  
Projects



**65+**  
Professionals



**350+**  
Committed  
Workforce



**15+**  
Years of Average  
experience of  
the core team



NSE  
Emerge  
Listed

# VOYAGE FOR RECOGNITION



2014

Company Incorporated

2016

Registered with GETCO and  
Received 66kV Transmission Line project

2017

First 66KV Switchyard commissioned for M/s. Suzlon Global Services Ltd

2018

220KV Transmission line project received from M/s. Suzlon Global Services Ltd

2020

220KV Transmission line project received from M/s. Adani Green Energy Ltd

2022

Listed on NSE Emerge Platform

2023

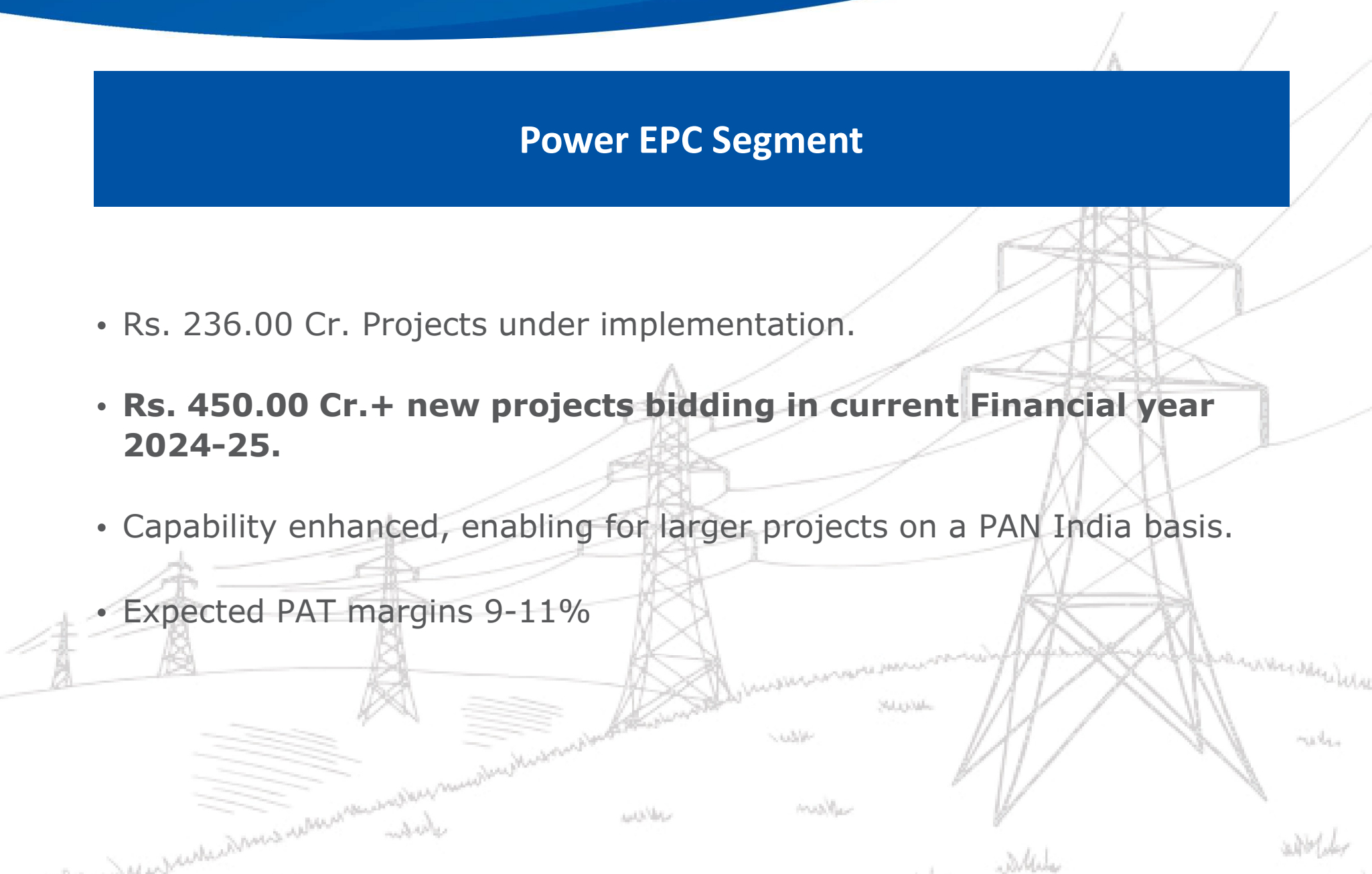
Received Rs.93.94 Cr Projects from DGVCL for RDSS work

2024

- Achieved order booking of 200+ Cr. from Power Distribution Utilities
- Commencement of Distribution Transformers Manufacturing Unit.



## Power EPC Segment

- Rs. 236.00 Cr. Projects under implementation.
  - **Rs. 450.00 Cr.+ new projects bidding in current Financial year 2024-25.**
  - Capability enhanced, enabling for larger projects on a PAN India basis.
  - Expected PAT margins 9-11%
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## Distribution Transformer Manufacturing Segment

### Current Manufacturing Facility

- ❑ Oil-Type and Dry-Type Transformers:
  - Rating capacity of 1250kVA with an annual production capacity of up to 7,000 units p.a.

### Strategic Growth Plan

- ❑ Capacity Expansion Roadmap:
  - FY 25-26: Increase in rating capacity up to 7 MVA.
  - FY 26-27: Increase in rating capacity up to 20.5 MVA
- ❑ Production Volume Growth:
  - FY 25-26: Increase up to 10,000 units p.a.
  - FY 26-27: Increase up to 20,000 units p.a.

### Key Planned Developments for next year

- ❑ Compact Substations:
  - Manufacturing of compact substations, offering integrated solutions for power distribution systems.

### Enhancement of Manufacturing Capabilities:

- ❑ Upgrading production lines and testing facilities for higher rating capacity.
- ❑ Adoption of cutting-edge technology to improve efficiency, quality, and scalability.
- ❑ Integration of smart AI-based sensors to enhance reliability and performance.

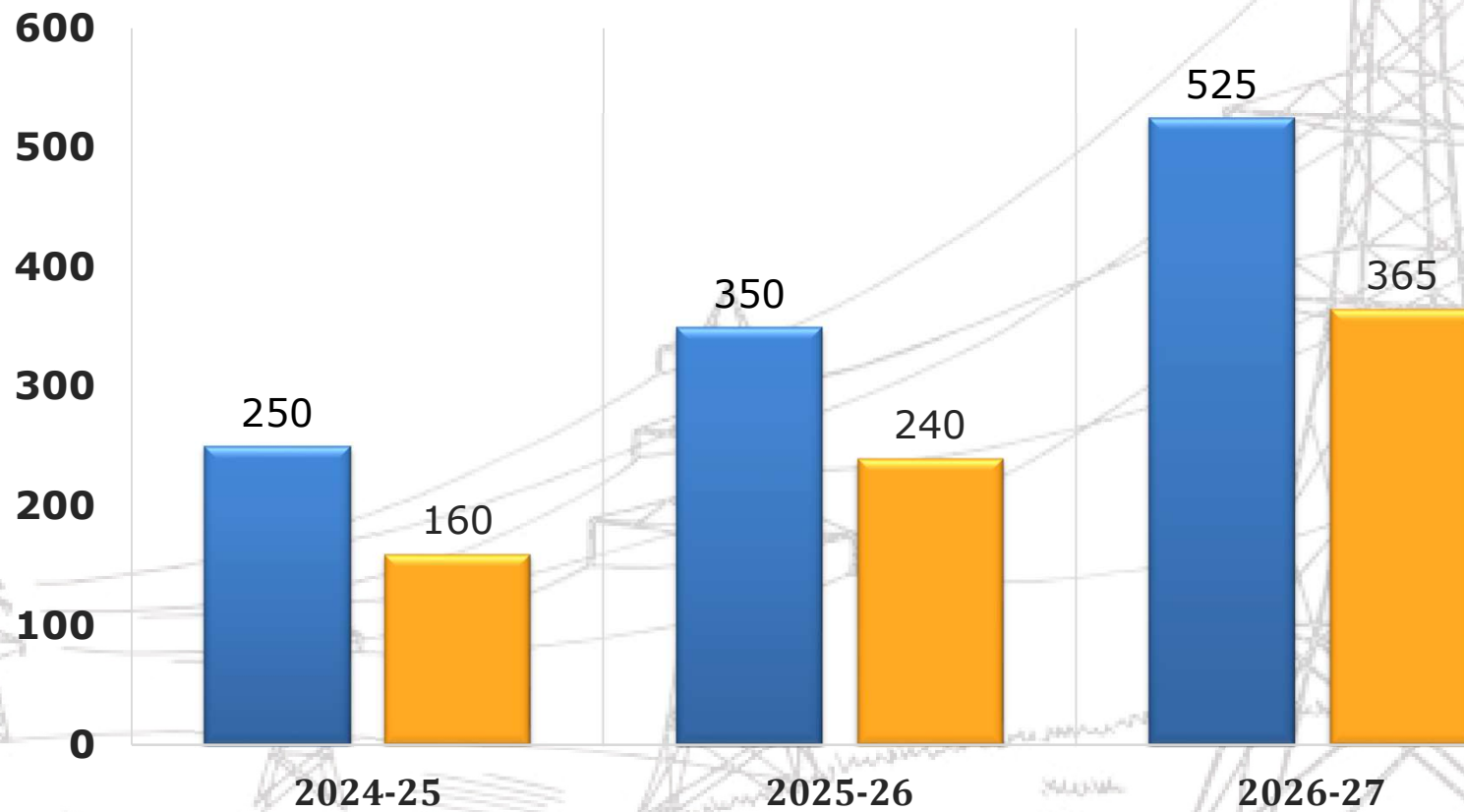
# KEY FINANCIAL METRICS



PARTICULARS	F.Y. 2024	F.Y. 2023	F.Y. 2022
Debt Equity Ratio	0.68	0.56	0.96
Return On Equity (%)	61.71%	48.67%	51.96%
Net Profit Ratio	9.99%	8.32%	8.58%
Return On Capital Employed	28.20%	18.03%	36.19%
PROFIT AND LOSS STATEMENT in Lacs			
Total Revenue	6,552.91	3,615.17	3,261.26
Finance Cost	273.63	107.22	101.62
Depreciation and amortization	24.36	20.71	19.05
PBT	887.51	397.98	378.48
PAT	654.61	300.88	279.82
Earnings Per Share	10.96	5.75	121.66

# BUSINESS PROJECTION

- Order Booking Target Including Carry Forward (Rs. In Crore)
- Projected Turn Over (Rs. In Crore)

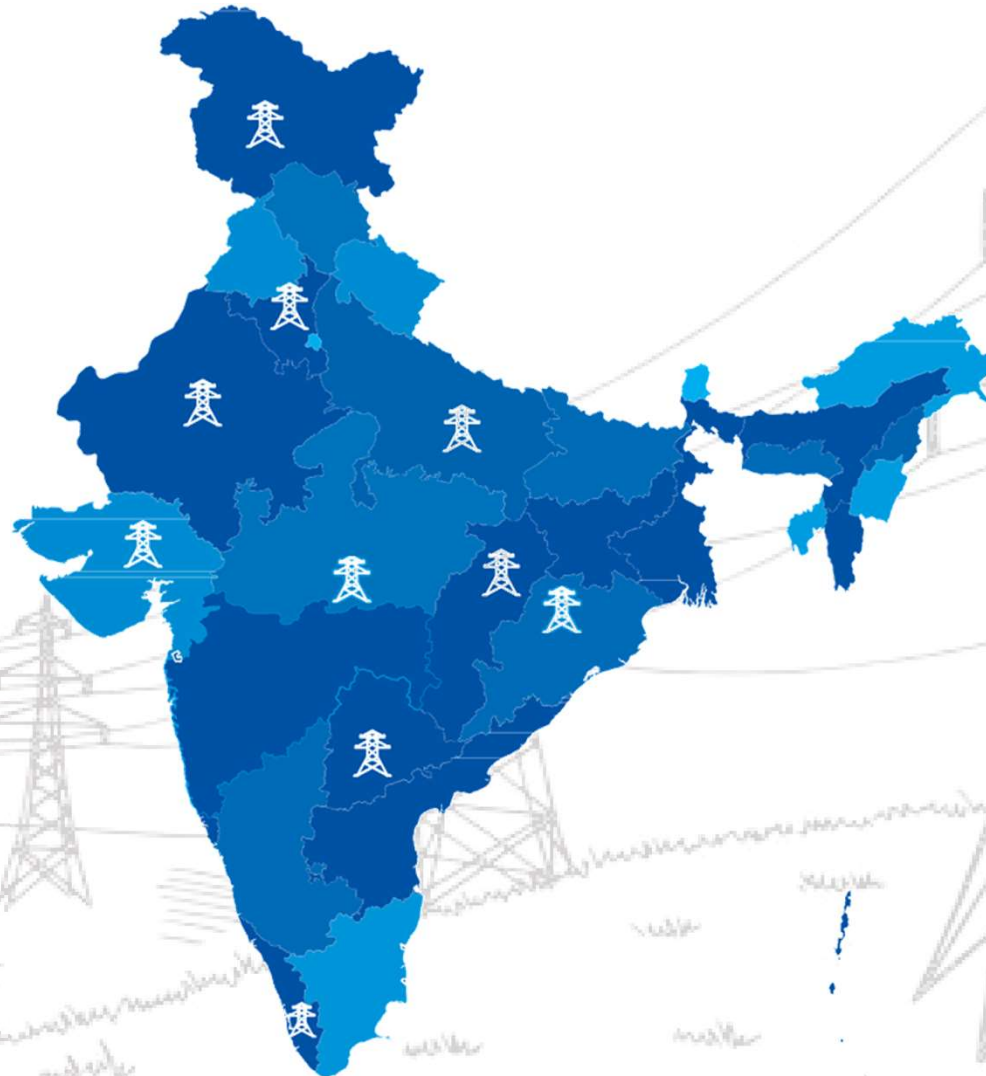




# BUSINESS PENETRATION



Viviana is engaging in an expansion strategy by extending its presence into additional states with careful planning and the development of a strong infrastructure to support operations in new regions



# PROJECT ACTIVITY



## Gujarat

Name of Project : 400 kV SINGLE CIRCUIT LINE ON DOUBLE CIRCUIT TOWER, Wind Zone-4 (24 KM) at Khawda, Kutch

Client : Adani Green Energy Limited



## Uttar Pradesh

Name of Project : MODIFICATION/SHIFTING OF 132KV DC OBRA - BADAUN LINE.

Client : Adani Green Energy Ltd

Activity : Transmission Towers Erection And Stringing Work



## Gujarat

Name of Project : Creation of Robust Network for 11/22KV XLPE HT Cable with Under Ground/Over Head Cable in Various sub- divisions

Client : Dakshin Gujarat Vij Company Ltd.

Activity : Underground Cable Laying Execution



# PROJECT ACTIVITY



## Gujarat

Name of Project : 66kV S/C Talangpore - SDB Line on D/C tower with ACSR Panther Conductor

Client : Gujarat Energy Transmission Ltd

Activity : Tower Foundation

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## Uttar Pradesh

Name of Project : MODIFICATION/SHIFTING OF 220KV CHANDUSI- BADUAN LINE

Client : Adani

Activity : Transmission line Stringing Work (night hours)

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## Gujarat

Name of Project : Creation of Robust Network for 11/22KV XLPE HT Cable with Under Ground/Over Head Cable in Various sub- divisions

Client : Dakshin Gujarat Vij Company Ltd.

Activity : Over head cable works.



# CLIENTELE

The Company is focusing on building long-term relationships with its stakeholders. The company has a good track record of repetitive business, which is a testament to its performance and execution capabilities.



adani



Larsen and Toubro



# OPPORTUNITIES

Government initiatives for robust Infrastructure development in India.

India is emerging as an advanced superpower

India to almost double its renewable power capacity within next 5 years.

## Electrifying Scope for Power Segment

National Power demand shall be double in next 10 year

India needs adding of 114667 Ckm Transmission lines and 7.76 MVA of Transformation capacity by 2027 for plant generation.

India is setting ambitious targets for developing advanced energy solutions such as clean hydrogen, energy storage and carbon capture. By 2030, it plans to invest over Rs. 2.9K billion annually in these areas.



# CORPORATE PHILOSOPHY



## Project Evolution

- Identifying the right opportunities and participating in the open bid process for Government as well as private players.
- With a close peer, objectively evaluating bids for feasibility, technical and commercial viability.
- Drive competitive offers.



## Project Execution

- Initiate design and engineering process in regard to project requirements.
- Develop setup and infrastructure.
- Harmonizes with client for smooth functioning.
- Organize supply and services.
- Ensure timely completion.



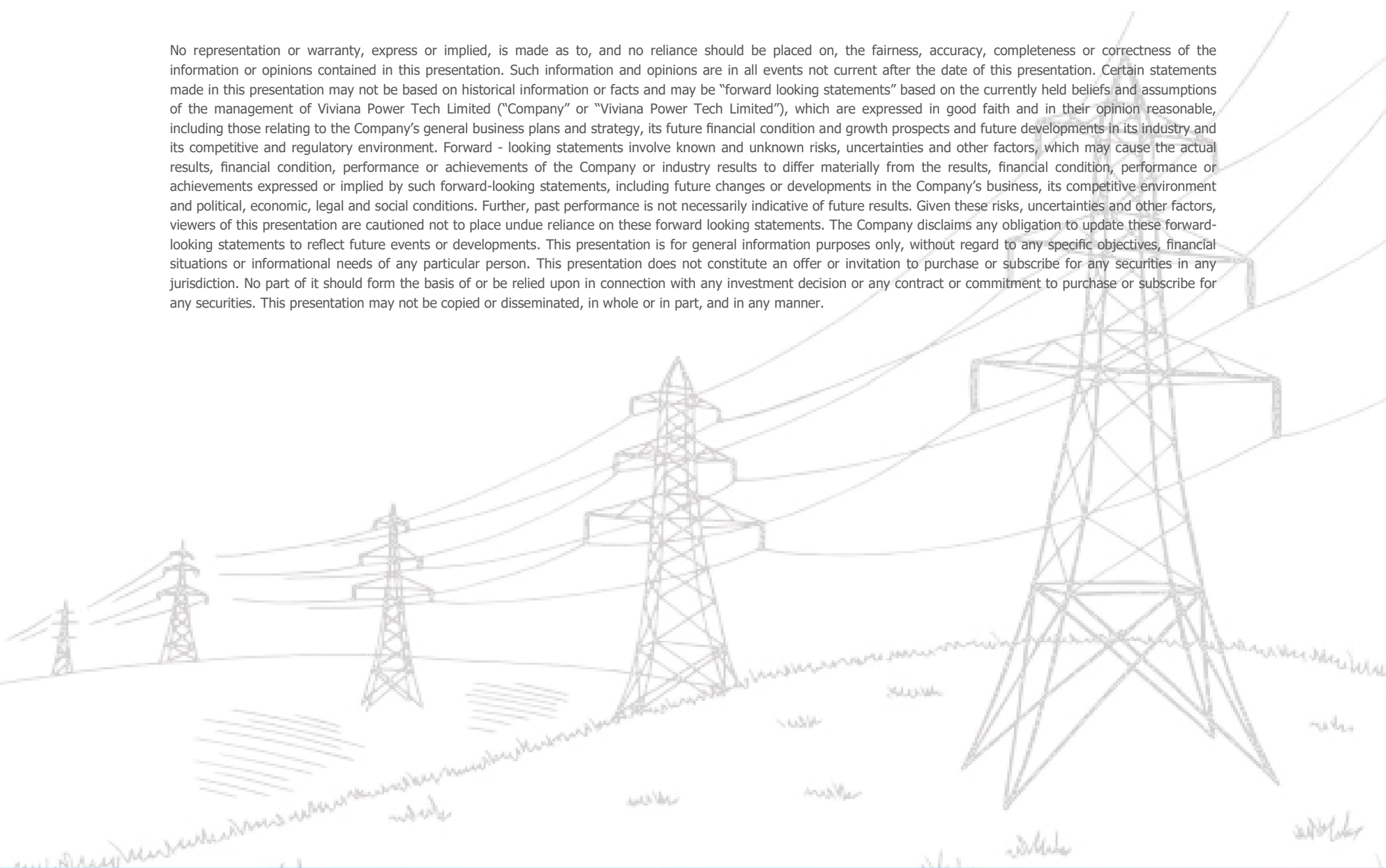
## Monitoring and Control

- ERP based Corporate monitoring through the expert team.
- Establish communication with the site and client.
- Maintaining cash flow for the project.
- Providing moral boost to project team.

# DISCLAIMER



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# Thank you!



VIVIANA<sup>®</sup>  
VIVIANA POWER TECH LIMITED  
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Registered Office : 313-315, Orchid Plaza, Bh. McDonald's, Sama-Savli Road, Vadodara,  
Gujarat - 390008.

**T:** +91 88667 97833 **E:** [info@vivianagroup.in](mailto:info@vivianagroup.in) **W:** [www.vivianagroup.in](http://www.vivianagroup.in)