

Date: 15th May, 2025

To
The Manager,
Listing Department,
BSE Limited,
P.J. Towers, Dalal Street,
Mumbai – 400 001

To
The Manager
Listing Department
National Stock Exchange of India Ltd,
Exchange Plaza,
Bandra Kurla Complex, Bandra (East),
Mumbai— 400051

Scrip Code: 543547

Scrip Code: DDEVPLSTIK

Sub: Earning Presentation.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

**Dear Sirs** 

The Board of Directors of the Company had, at its meeting held on 15<sup>th</sup> May 2025 considered and approved the Earning Presentation, copy whereof is attached herewith.

The presentation will be uploaded on the website of the company viz-www.ddevgroup.in.

Kindly take the aforesaid information on record and oblige.

Thanking You,

Yours faithfully,

For Ddev Plastiks Industries Limited

Tanvi Goenka (Membership No. ACS 31176) Company Secretary



#### Ddev Plastiks Industries Limited

Regd. Office: 2B, Pretoria Street, Kolkata - 700 071

Tel: +91-33-2282 3744/45/3671/99, E-mail: kolkata@ddevgroup.in, www.ddevgroup.in

Mumbai Office: 1501, 15th Floor, Lodha Supremus, Senapati Bapat Road, Lower Parel West, Lower Parel, Mumbai – 400 013, India Tel.: +91-22-67021470/71/72/73, E-mail: mumbai@ddevgroup.in

CIN: L24290WB2020PLC241791



## **Ddev Plastiks Industries Ltd.**

Leading Manufacturer of Compounds

Earning Presentation 4QFY25

Visit Our Website - www.ddevgroup.in



#### Disclaimer



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Ddev Plastiks Industries Ltd.'s ("Ddev Plastiks" or the Company) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Ddev Plastiks Industries Ltd undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

# Ddev Plastiks: Now listed on NSE







Listing date: 15th January 2025 | NSE Scrip Symbol: DDEVPLSTIK

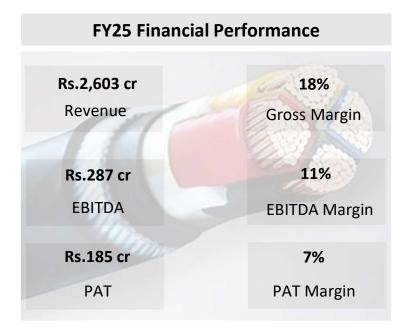
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# Ddev Plastiks: India's Largest Manufacturer of Polymer Compounds



- o 4 Decade of Operations current capacity 2,33,400 MTPA (as of March, 2025).
- 5 manufacturing units with state-of-the art machinery, infrastructure, equipment, and R&D facilities.
- o Diverse product portfolio with more than 200+ compounds.
- Proven track record: FY20-FY25 CAGR
   Revenue 9%, EBITDA 28%, PAT- 46% (Consolidated)
- India's largest and leading manufacturer of XLPE compounds, product portfolio further extended to High Voltage PE based Cable Compounds and HFFR Compounds.
- FY25 financial performance
   ROE 22%, ROCE- 32%, Net debt to equity-0.0x





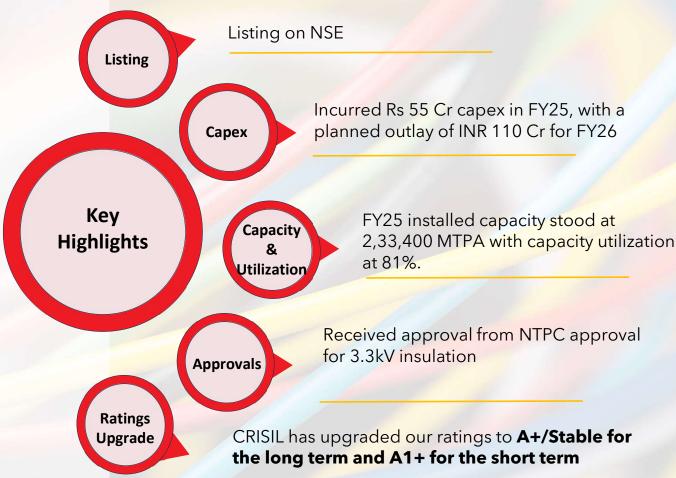
Note: EBITDA includes Other Income. ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants). Net Debt to Equity is calculated as Long and Short-term borrowing less Cash and Cash Equivalents divided by Total Equity.

## Key Highlights of 4Q & FY25



### **Ddev Plastiks**

India's largest manufacturer of Polymer Compounds



### FY25 Management Commentary



"Ddev Plastiks has delivered a strong performance in FY25, reinforcing its position as a key player in the industry. With revenue reaching ₹2,603 crore and an EBITDA of ₹287 crore at an 11% margin, the company has demonstrated its resilience and growth momentum. This quarter marked the highest-ever volume achievement of 51K MT, contributing to an annual volume of 190K MT—an impressive 14% growth year-on-year.

A significant milestone in this journey is Ddev Plastiks' listing on the NSE, further enhancing credibility and reaffirming its long-term commitment to value creation. Our focus on value-added niche products, coupled with rising demand from India's wires and cables industry—which makes up ~40% of the electrical sector—has significantly boosted our resilience, enhanced margins, and positioned us well for future success.

The electrification of everything—homes, factories, EVs, solar farms, and data centers—has brought major players like Adani and Ultratech into the wires and cables segment. This only strengthens our position as a leading supplier of compounds to top players in the segment.

Looking ahead, we remain committed to:

- Leveraging our operational strengths
- •Fostering innovation
- •Expanding our market presence

We are actively pursuing our long-term vision of achieving ₹5,000 crore in revenue by FY2030, while maintaining double-digit EBITDA margins and optimizing capacity utilization. Our capacity enhancement plans are progressing on schedule, keeping us aligned with our ambitious growth trajectory.

We are excited about the journey ahead and remain dedicated to delivering exceptional value to all our stakeholders."

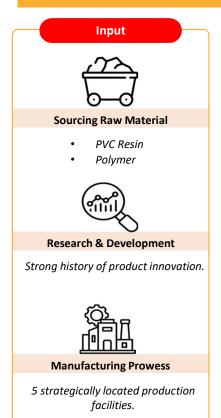


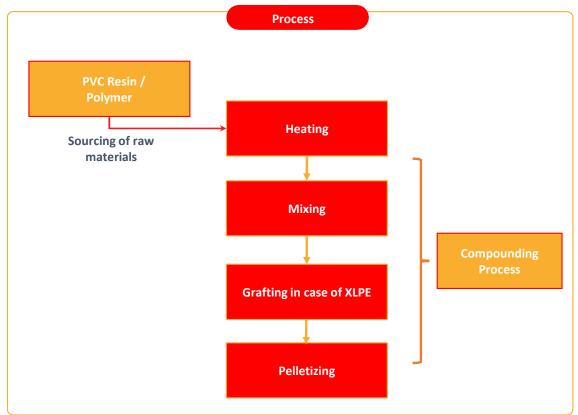
Narrindra Suranna Chairman and Managing Director

#### Our Business Value Chain



#### Ability to scale quickly on back of manufacturing capability and capacity to deliver high quality products.







# Key USP's



01

Operating in five high growth categories.

02

Diversified Revenue Structure; Leading supplier of cable compounds in India 03

Multi-location setup;
Minimizing transportation costs.

04

Strong R&D Infrastructure.

05

Customisation of products with 200+SKU's.

06

Highly competitive globally.

### Operating in 5 High Growth Categories with 200+SKU's





- Extensively in used packaging industry like woven bag and cement bag.
- We stand as the leading organized player in the highly fragmented unorganized market.
- Margins- ~3-5%

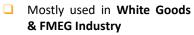
- Niche Product with high margin Widely used in Wire & Cable **Industry, Construction Industry** Global polymer compounding market is expected to reach USD 115bn by FY30
  - Margins ~4-6%





Sioplas/XLPE **Compounds/Semicons** 

- Global leader in XLPE and EHV compounds since 1980
- **Only player** in country to offer products from the range of 66kv to 132kv
- Major revenue contributor~50% market share in Sioplas and ~33% in XLPE compounds
- Margins- ~8-12%



High growth potential with very less Margins-~10-15%



Halogen Free Flame Retardant (HFFR)



- HFFR is expected to replace PVC house wiring cables and the govt mandate has come to use/replace in mall, metro stations, hospitals, schools.
- Margins-~10-12%

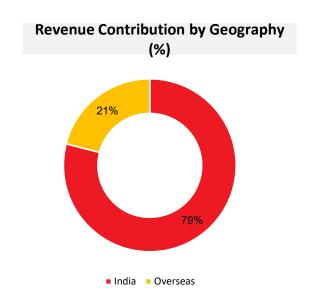


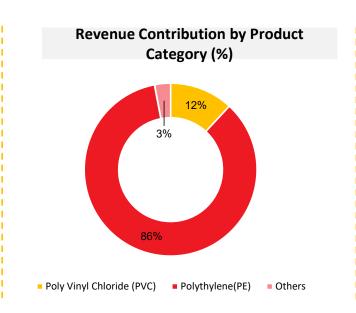


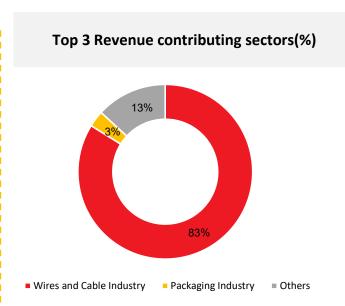
## Largest Supplier of Cable Compounds in India



#### Revenue for FY25 is INR 2,603 Cr







Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.

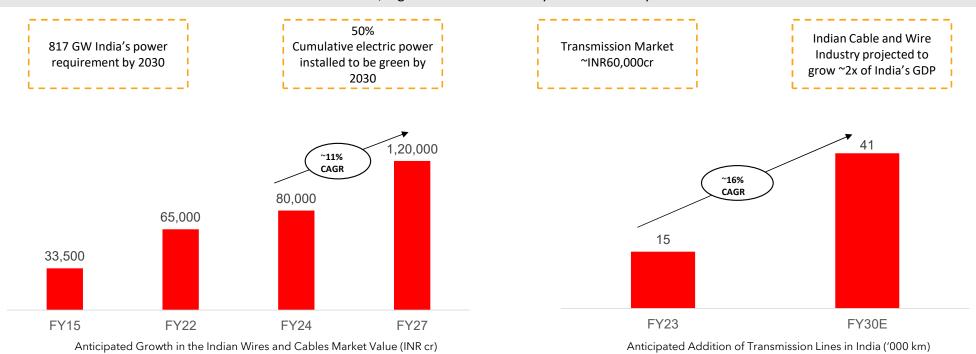
Apar, Havells, KEC, KEI, Paramount and Polycab contribute to ~22% of Total Revenue.



### Renewables has emerged as the new unprecedented catalyst



Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.



- $\circ$  ~2.5ltpa size of cable compounding industry in India; ~1/3<sup>rd</sup> of market share with Ddev Plastiks.
- $\circ \quad \textit{Direct co-relationship cable industry growth and demand for Polymer Compounds}.$

### Sectoral Tailwinds to support growth

Real Estate Infra push



#### **Global Polymer Compounding Market Growth (in USD bn) Demand Government Polices** National Infrastructure Pipeline Urbanization Har Ghar Bijlee Changing consumer behavior 115 Capex cycle uptick Increasing per capita income Electrification Premiumization **Smart cities** CAGR GDP growth 6.5% Plastic Parks 67 **Global Trends** Sectoral ripple effect Substitution effect for natural Renewable Energy raw materials. Wires and Cables **Industrial applications** Electric mobility

The current opportunity landscape presents a fertile ground for businesses to achieve exponential growth in the medium-to-long term

**■**2023 **■**2031

China +1

# Powering the Future: Key Drivers of Cable & Wire Growth



Factors driving growth in the cables segment	Segments
<ul> <li>Investments in power transmission and distribution</li> <li>Capacity addition in solar and wind energy</li> <li>Smart cities mission</li> <li>Increasing investments in Railways for electrification</li> </ul>	Power Cables
<ul> <li>Affordable housing schemes</li> <li>Spike in nuclear families</li> <li>Investments in commercial and residential infrastructure</li> <li>Increased construction activity supported by growing infrastructure projects</li> </ul>	Building Wires
<ul> <li>Capex rising across industries such as Auto, Steel, Oil and Gas, and Power</li> <li>Investment expenditure by Indian Railways and in other mass transit systems</li> <li>Increased focus on automation in 'manufacturing and processing' to monitor and control quality</li> </ul>	Control & Instrumentation Cables
<ul> <li>Service and industrial sector growth increasing the need for data cables</li> <li>Intercom and security system penetration in residential buildings</li> <li>Smart cities projects</li> <li>Surge in internet users with rising internet penetration as a percentage of total households</li> </ul>	Telecom Cables

## Strategically located manufacturing capabilities



Name of the Plant	Products manufactured	Installed Capacity (MTPA)
	Anti fibrillation Compound	12,000
Dhulagarh – West Bengal	Sioplas & Semicon	15,000
	PVC Compound	6,000
Cilvacca Dadra Dlant 1	PVC Compounds Cables	38,000
Silvassa - Dadra Plant 1	• HFFR	5,000
Silvassa - Dadra Plant 2	Semicon Compounds	2,500
	EP Compounds	2,400
Daman, Daman & Diu	• Sioplas	8,000
	Anti fibrillation Compound	8,500
	Semicon	8,400
Surangi, Dadra and Daman, UT	• Sioplas	92,600
	• Peroxide	35,000
Tot	2,33,400	



India's Largest Polymer Compound Manufacturer with Installed capacity of 2,33,400 MT as of March '25



Five modern state of art manufacturing plants located in West Bengal, Daman & Diu and Dadra & Nagar Haveli



Strategically positioned in the **East & West coast** of India resulting in lower freight costs



World-class R&D supervised by expert professionals



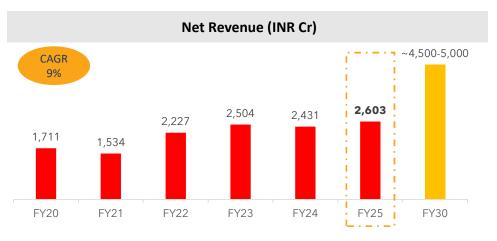
Joint research and development initiatives with leading institutes such as IIT Kharagpur and UICT (Mumbai)

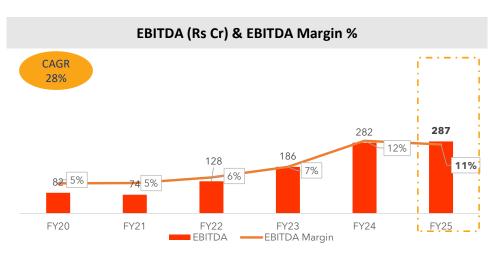


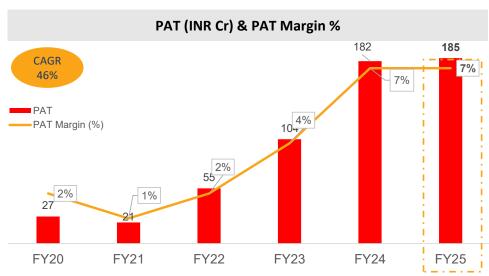
Judicious choice of equipment from Germany, Switzerland, Italy,
Taiwan etc

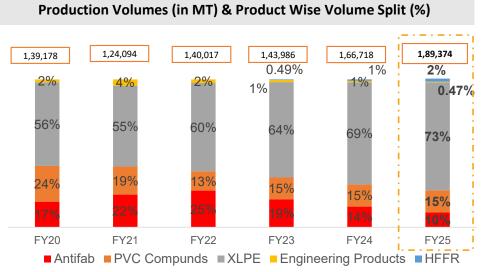
# Profit more than 6x in 5 years: Focus on High Margin Products











### Focus on shareholder value creation

FY23

FY24

FY22

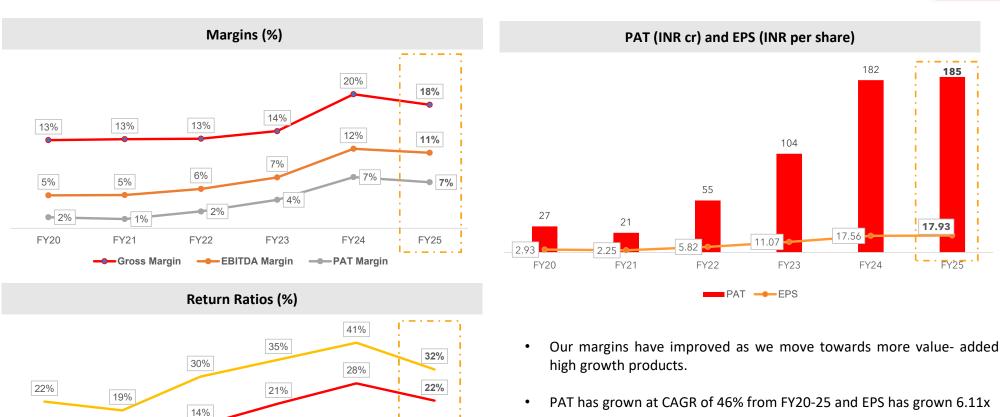
ROCE

6%

FY21

FY20





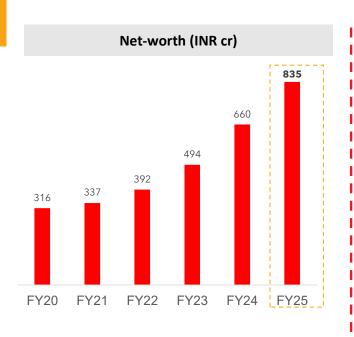
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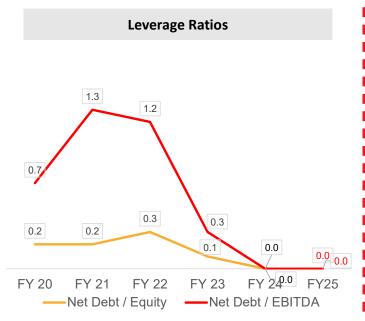
FY25

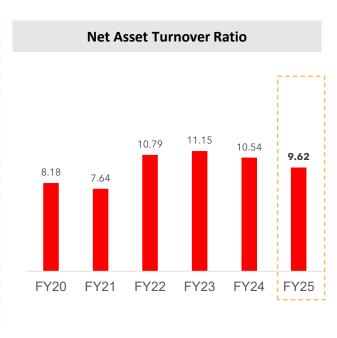
Strong return ratios has translated into superior wealth creation.

## Strong Balance Sheet to support future growth









- Strong Balance to support capex plans to be done in staggered manner over the next three years via brownfield expansion of existing manufacturing facilities.
- We became net debt-free in 4QFY24 and are committed to maintaining this status through FY26 and beyond.

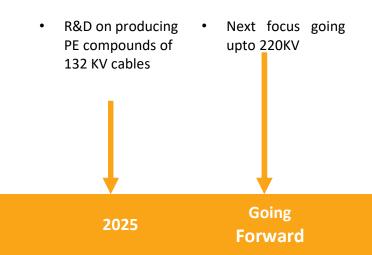
Credit Ratings	Rating Agency	Long Term Rating	Short Term Rating
	CRISIL An S&P Global Company	A+/Stable	A1+

## Pioneering Product Launches Powered by Extensive R&D



- Started
   manufacturing PE
   compounds for 66
   – 72 KV cables.
- Started manufacturing of Anti Track (Track Resistant) Compound suitable for 36 KV. It will find big demand in years to come for MVCC (Medium Voltage for Covered Conductor).
- Received Third Party approval for India's first locally produced Water Tree Retardant (WTR XLPE Insulation) Compounds.
- Introduced XL HFFR compound for Solar Cables.
- Cables.

2017 2022 <u>2023</u>



WTR XLPE (Water Tree Retardant XLPE) for the insulation of cables (72kv application) was primarily imported, however, DPIL has introduced an exceptional version that has successfully passed a long-term test at a third-party laboratory

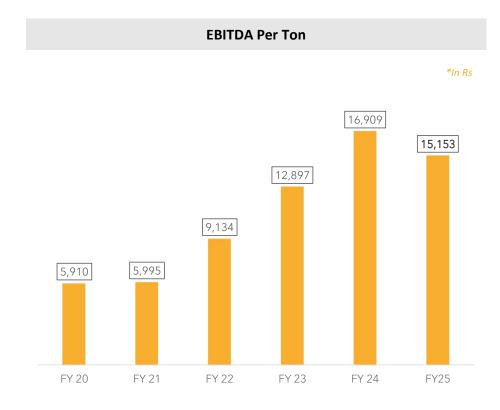
- A **novel compound** highly effective in reducing the growth of electrical treeing caused by water, making it a superior choice for insulation purposes.
- Successfully passed a two-year test on cable at a prestigious VDE laboratory, Germany.
- Reduced treeing result in better service life of the cable resulting into better returns for electrical distribution companies.

### **Enhancing Profitability Through Better Realizations**



#### Significant Growth: EBITDA Per Ton Increased by 2.5x in the Last 6 Years





# Annual Operational Performance



Particulars	FY21	FY22	FY23	FY24	FY25
Antifab Installed Capacity	50,000	36,000	36,000	20,500	20,500
% Utilization	55%	96%	76%	111%	89%
PVC Compounds	44,000	44,000	44,000	44,000	44,000
% Utilization	54%	42%	48%	57%	66%
Sioplas/XLPE/Semicons	1,28,500	1,42,500	1,42,500	1,53,500	1,61,500
% Utilization	53%	59%	65%	75%	85%
Engineering Products	14,500	14,500	14,500	14,500	2,400
% Utilization	36%	23%	13%	12%	37%
HFFR			2,000	5,000	5,000
% Utilization			35%	27%	63%
Total Installed Capacity	2,37,000	2,37,000	2,39,000	2,37,500	2,33,400
% Utilization	52%	59%	60%	70%	81%

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

# Quarterly Operational Performance Trend



FYE March,	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	
Antifab Installed Capacity	36,000	20,500	20,500	20,500	20,500	
% Utilization	56%	85%	95%	89%	89%	
PVC Compounds Installed Capacity	44,000	44,000	44,000	44,000	44,000	
% Utilization	63%	63%	57%	67%	77%	
Sioplas/XLPE/Semicons Capacity	1,42,500	1,61,500	1,61,500	1,61,500	1,61,500	
% Utilization	90%	85%	81%	87%	89%	
<b>Engineering Products Capacity</b>	14,500	2,400	2,400	2,400	2,400	
% Utilization	10%	17%	28%	47%	55%	
HFFR Capacity	2,000	5,000	5,000	5,000	5,000	
% Utilization	119%	59%	57%	57%	80%	
Total Installed Capacity	2,39,000	2,33,400	2,33,400	2,33,400	2,33,400	
% Utilization	75%	80%	76%	82%	86%	

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

### **Expanding XLPE Capacity: A Strategic Choice**





# Enhanced Safety and Accuracy

 □ XLPE cables offer superior electrical insulation, improving power transfer efficiency and reducing electrical faults that could lead to short circuits.



#### Temperature Resistance

☐ They are highly resistant to temperature fluctuations, making them suitable for both indoor and outdoor applications, even in high-temperature environments.



#### Mechanical Strength

 □ XLPE cables possess strong mechanical properties, allowing them to function effectively in diverse environments.



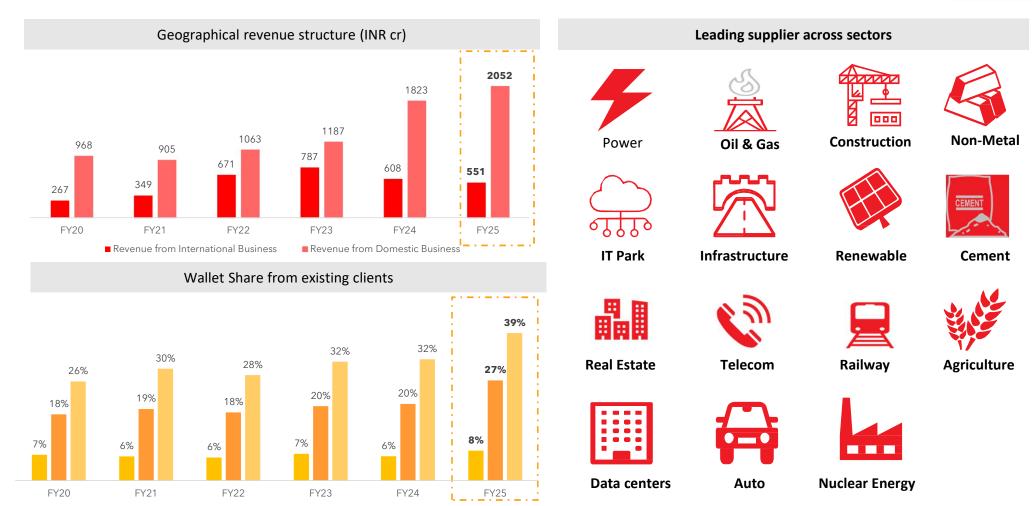
#### **Chemical Resistance**

☐ They exhibit excellent resistance to chemicals such as oil, solvents, acids, and alkalis, which prolongs their lifespan, especially in industries with frequent chemical exposure

## Penetrating in India and overseas markets

■% of revenue from top client ■% of revenue from top 5 clients ■% of revenue from top 10 clients





#### **HFFR Cables**



1.

#### **HFFR used in Solar Panels**

- Usage: used in the insulation and outer sheath of photovoltaic (PV) cables, which connect the solar panels to the inverter and other electrical components
- Enhanced Safety: HFFR cables are crucial for fire safety because they produce significantly less smoke

Halogen Free Flame Retardant Cable (HFFR)

#### In FY24:

India's HFFR market value stands at USD 613.25 million, growing at a CAGR of 4.25%

#### By 2030:

India's HFFR market expected to increase to USD 778.87 million Estimated Global Market ~ USD 4091.3 million



#### **Benefits of using HFFR**

- HFFR materials are designed to resist flame propagation
- Halogen-free materials reduce the environmental impact of cable manufacturing and disposal
- Minimizes the risk of smoke and toxic fumes spreading during a fire.

# 3.

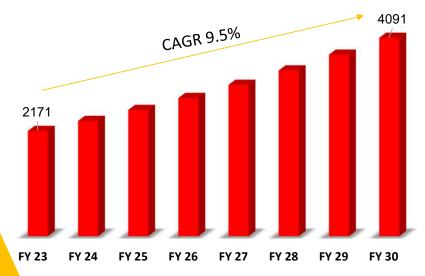
#### **Applications**

- Power Stations and Industrial Plants
- Airports and Transportation Hubs
- Data Centers

- Metro Stations and Tunnels
- Shopping Malls and Commercial Buildings
- Solar photovoltaic systems

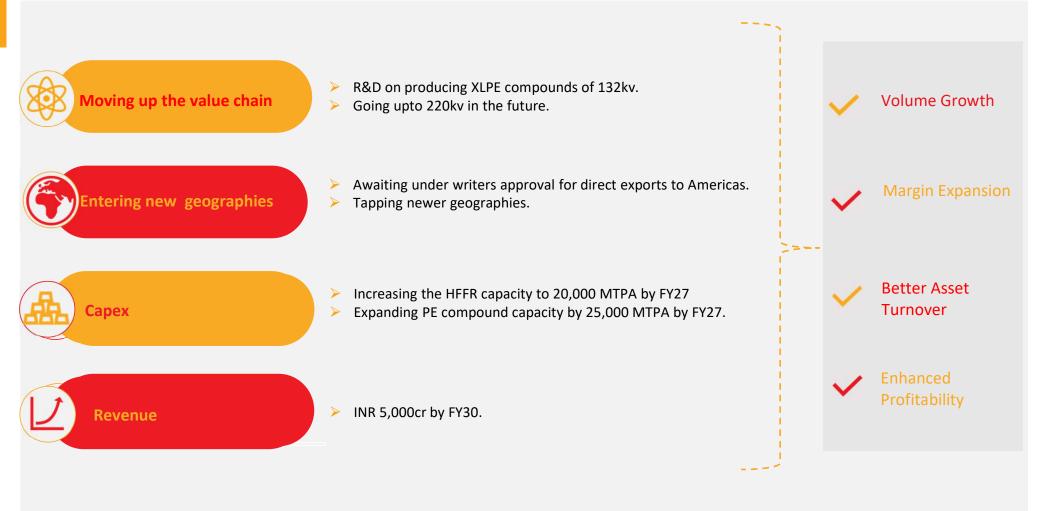






## Key Priorities: Our Focus Areas

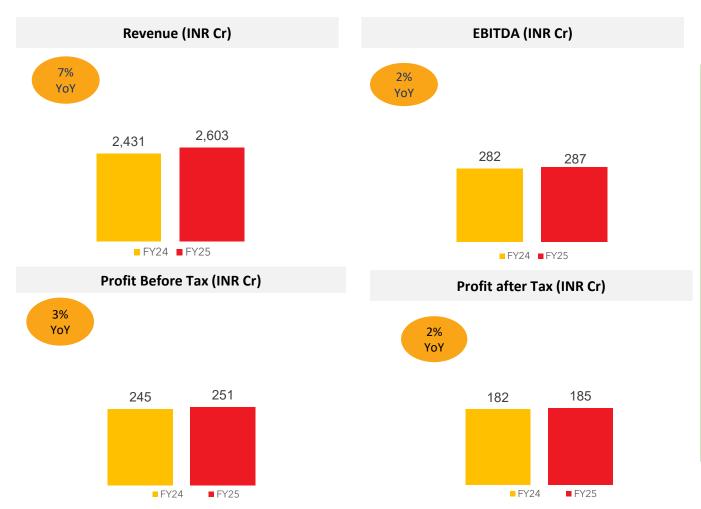






### FY25 Key Result Highlights





- In the fiscal, we experienced strong demand from the Cables segment, and our ongoing efforts to shift the product mix towards niche and high-voltage products led to better growth in volumes led by demand from domestic cable players.
- Our topline increased 7%yoy on the back of higher trade volumes experienced in the quarter.
- Better Product mix, significant reduction in Finance Cost has resulted in better margins and improved bottom-line.

Note- Number are rounded of to the nearest digit. EBITDA includes Other Income.

# 4Q & FY25 Financial Performance



Particulars (INR in Cr)	4QFY25	4QFY24	YoY(%)	3QFY25	QoQ(%)	FY25	FY24	YoY(%)
Revenue from Operations	737	597	23	661	11%	2,603	2,431	7%
EBITDA	79	92	-14%	75	6%	287	282	2%
EBITDA Margin %	11%	15%	-461bps	11%	-57bps	11%	12%	-57bps
Depreciation	4	4	0%	4	17%	15	14	6%
Earnings Before Interest & Tax	75	87	-14%	71	5%	272	244	2%
Interest	6	5	12%	7	-13%	27	23	17%
Profit Before Tax	69	82	-16%	64	7%	251	245	2%
Tax	17	21	-16%	18	-2%	66	63	4%
Net Profit	52	62	-16%	47	10%	185	182	2%
PAT Margin (%)	7%	10%	-328bps	7%	-7bps	7%	7%	-37bps
Earnings Per Share Basic (INR)	5	5.95	-16%	4.50	11%	17.93	17.56	2%
Earnings Per Share Diluted (INR)	5	5.95	-16%	4.50	11%	17.93	17.56	2%

 ${\it Note-Number\ are\ rounded\ of\ to\ the\ nearest\ digit\ . EBITDA\ and\ EBIT\ includes\ Other\ Income.}$ 

## Historical Income Statement

DEV	DIASTIK

					DDEV PL
Particulars (INR in Cr)	FY 21	FY 22	FY 23	FY 24	FY 25
Revenue from Operations	1,534	2,227	2,504	2,431	2,603
Gross Profit	199	291	355	475	476
EBITDA	74	128	186	282	287
EBITDA Margin %	5%	6%	7%	12%	11%
Depreciation	11	12	12	14	15
Earnings Before Interest & Tax	64	116	174	268	272
Interest	35	41	33	23	27
Profit Before Tax	28	76	140	245	251
Тах	8	21	36	63	66
Net Profit	21	55	104	182	185
PAT Margin (%)	1%	2%	4%	7%	7%
Earnings Per Share Basic (INR)	2.25	5.82	11.07	17.56	17.93
Earnings Per Share Diluted (INR)	2.25	5.82	11.07	17.56	17.93

Note- Number are rounded of to the nearest digit. EBITDA and EBIT includes Other Income

# Historical Balance Sheet



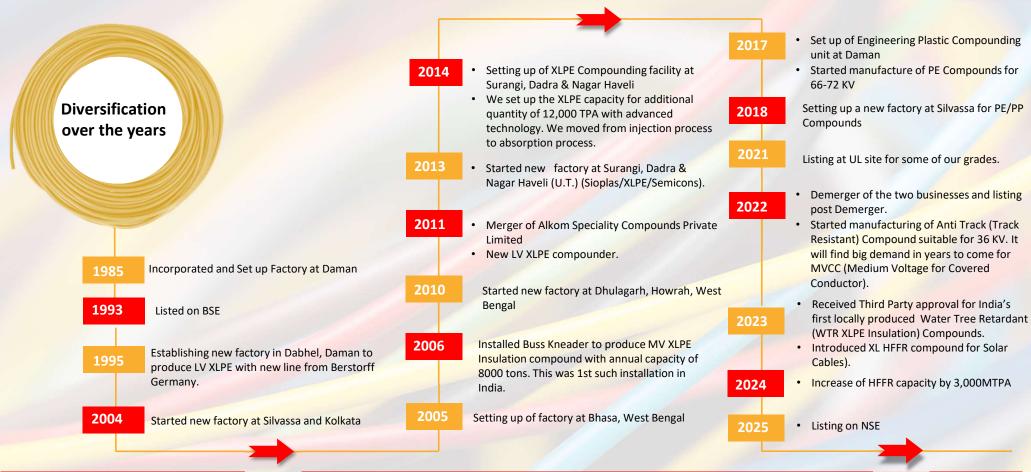
(a) Equity Share Capital       9       9       10       10       Non-Current         (b) Other Equity       382       485       650       824       Tangible Ass				
(b) Other Equity 382 485 650 824 Tangible Ass	sets 206			
		225	231	271
Total Equity         392         494         660         835         Other Intang	gible Assets 0	0	0	0
Non-current Liabilities Capital World	k in Progress 2	1	3	1
Financial Liabilities Right of use	lease 1	1	0	4
(a) Borrowing 0 0 0 Other Financia	cial Assets 7	15	11	13
(b) Lease Liability 0 0 0 3 Other Non-C	Current Assets 2	0	1	5
Provisions 3 3 4 5 <b>Total Non-C</b>	urrent Asset 218	241	247	294
Deferred Tax Liabilities (Net) 24 24 23 25				
Total Non-Current Liabilities 27 28 26 34 Current Asso	ets			
Current Liabilities Inventories	276	218	205	242
Financial Liabilities Trade Receiv	vables 349	363	398	466
(a) Borrowings 129 56 66 42 Cash and Ca	sh Equivalents 6	7	77	43
(b) Lease Liabilities 0 0 0 1 Other finance	cial assets 2	4	5	4
(c) Trade Payables 351 291 181 202	nt assets 78	80	63	44
Investments	0	0	0	61
(d) Other Financial Liabilities 11 29 38 34	nt Assets 711	671	748	861
Provisions 2 2 4 3				
Other current liabilities 9 4 5 3				
Current Tax Liabilities(net) 7 8 15 2				
Total Current Liabilities 510 390 309 286				
Total Equity and Liabilities 929 912 995 1,155 Total Assets	929	912	995	1,155

Note- Number are rounded of to the nearest digit.



#### Major Milestones Achieved





We have over the years has carefully mitigated concentration risk by innovating and developing various products to diversify product basket.

### **Experienced Board of Directors**





#### Mr. Narrindra Suranna Chairman & Managing Director

- Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership.
- B.Com (Hons.) and L.L.B from Calcutta University.



#### Mr. Ddev Surana Whole Time Director and CEO

- Dynamic business leader and key driving force of Company.
- B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA.



#### Mr. Rajesh Kothari Whole-Time-Director

- 25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with the group since 1997.
- B.Com from Rajasthan University, Ajmer.



#### Ms. Mamta Binani Independent Director

- 21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits ltd.
- B.Com, Law graduate and Fellow member of the ICSI.



Mr. Samir Kumar Datta Independent Director

- Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.
- Science graduate from Calcutta University and Fellow Cost Accountant.



#### Ms. Ramya Hariharan Independent Director

- In past, worked with Amarchand Mangaldas and Argus Partners.
   Founder of Citadel Law Chambers. On the board of various listed and unlisted companies.
- Qualified Company Secretary and LLB from Calcutta University.

## Leadership Team





#### Mr. Arihant Bothra Chief Financial Officer

- He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.
- Graduated from Calcutta University in 2010



#### Ms. Tanvi Goenka Company Secretary

 She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 12 years on mergers and acquisitions compliances involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

## Accreditations and Industry Recognition



























# Sustainability at the Core





Distributed balanced nutrition food to School Students at Surangi Govt. High School







Planted over 500 trees at manufacturing units and schools



Installed 1MW Solar Power Panels through PPA with Amplus Solar, the installed capacity now stands at 1.7MW



Eye check ups of 600 persons and distributed 300 eye drops and 100 specs

#### Diversified Customers - Domestic



Top clientele constitutes of prominent domestic and global companies

Well established relationships with renowned clientele provide stability to revenues and drive business going forward















































## Diversified Customers - Exports



















































































For further information, please get in touch with

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