

December 12, 2025

To
The Secretary,
Listing Department
BSE Limited (SME)
25th Floor, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001

Scrip Code: 543615
Trading Symbol: SRSOLTD

Dear Sir/Madam,

Sub: Submission of Investor Presentation to be made to Analysts/ Investors.

Please find enclosed herewith the investor presentation to be made to Analysts/Investors at Phillip Capital – Bharat Conclave 2026 – Emerging Leaders Conference on Friday, December 12, 2025 at 05.00 PM (IST).

This presentation is being submitted in compliance with Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, as amended.

The same is also being made available on the Company's website: <https://silicongroup1.com/>

You are requested to please take the same on your record.

Thanking you,

Yours faithfully,

For Silicon Rental Solutions Limited

Sanjay Harish Motiani
Chairman & Managing Director
DIN: 07314538

Encl: as above

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Silicon Rental Solutions Limited

Silicon Rental Solutions Limited

Investor Presentation - Dec '25





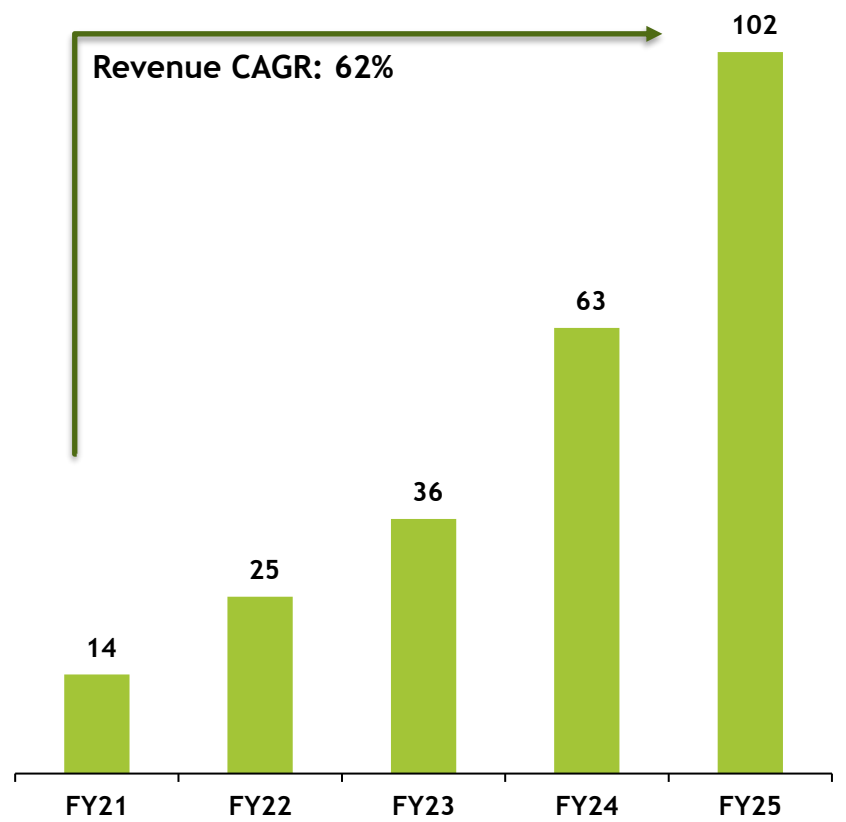
Agenda

1. About Silicon Rental Solutions

2. Benefits of Tech-as-a-Service
3. Defensible market position
4. Our growth flywheel
5. The SRSL investment case
6. Select financial statement data
7. Annexures

- Founded in 1993 as an IT equipment sales and service business, Silicon Rental Solutions Limited (SRS�), is one of India’s earliest IT-rental specialists
- Now evolved in a full-stack tech rental partner enabling enterprises to access bespoke infrastructure without owning depreciating assets
- Offer end-to-end rental solutions including sourcing, deployment, upgrades, service and disposal at predictable cost structures
- Beyond traditional IT hardware, SRS� is entering in robotics, 3D printing, edge-computing devices and AI-ready infrastructure
- Received ISO 9001:2015 certification in 2021
- Listed on SME BSE in Oct 2022; Raised ₹21.2 crores via public offering
- Raised ₹25.5 crores in Jan 2025 through preferential equity issuance to fund capex and working capital needs

In INR crores



30,000+

Tech assets deployed

1,000+

Enterprise customers

250+

Locations nationwide

1D-48M¹

Rental solutions

102 cr.

FY25 Revenue

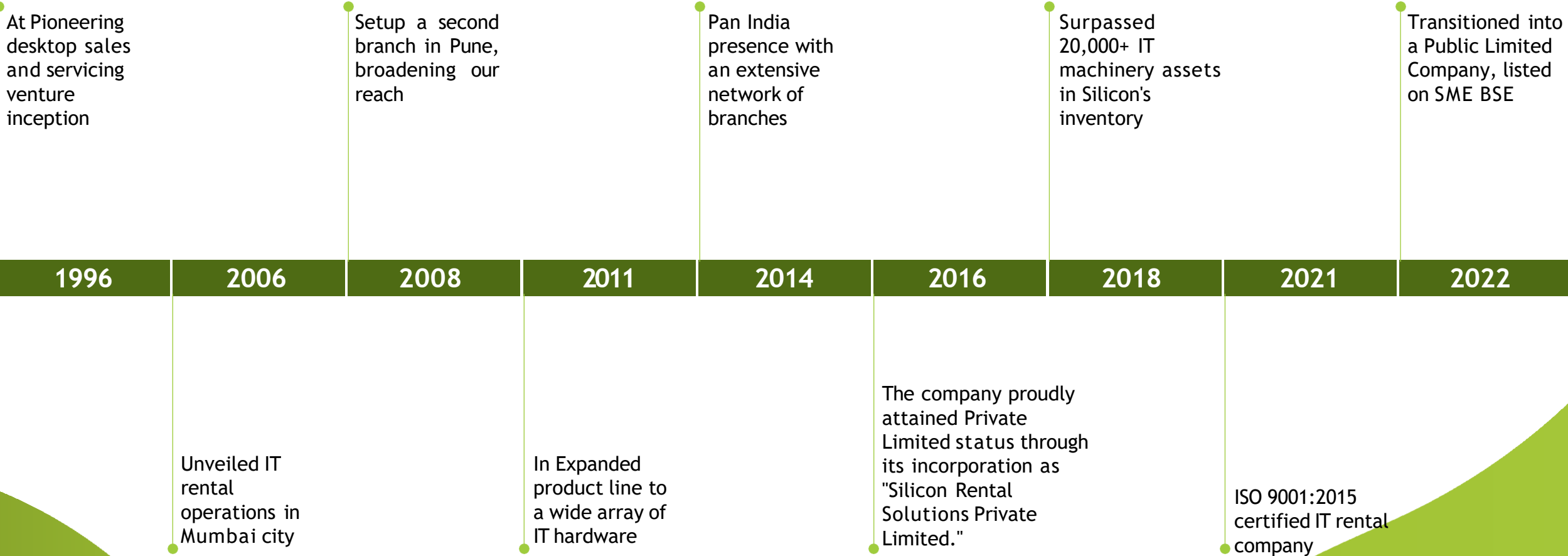
44.3%

FY25 EBITDA margin

3

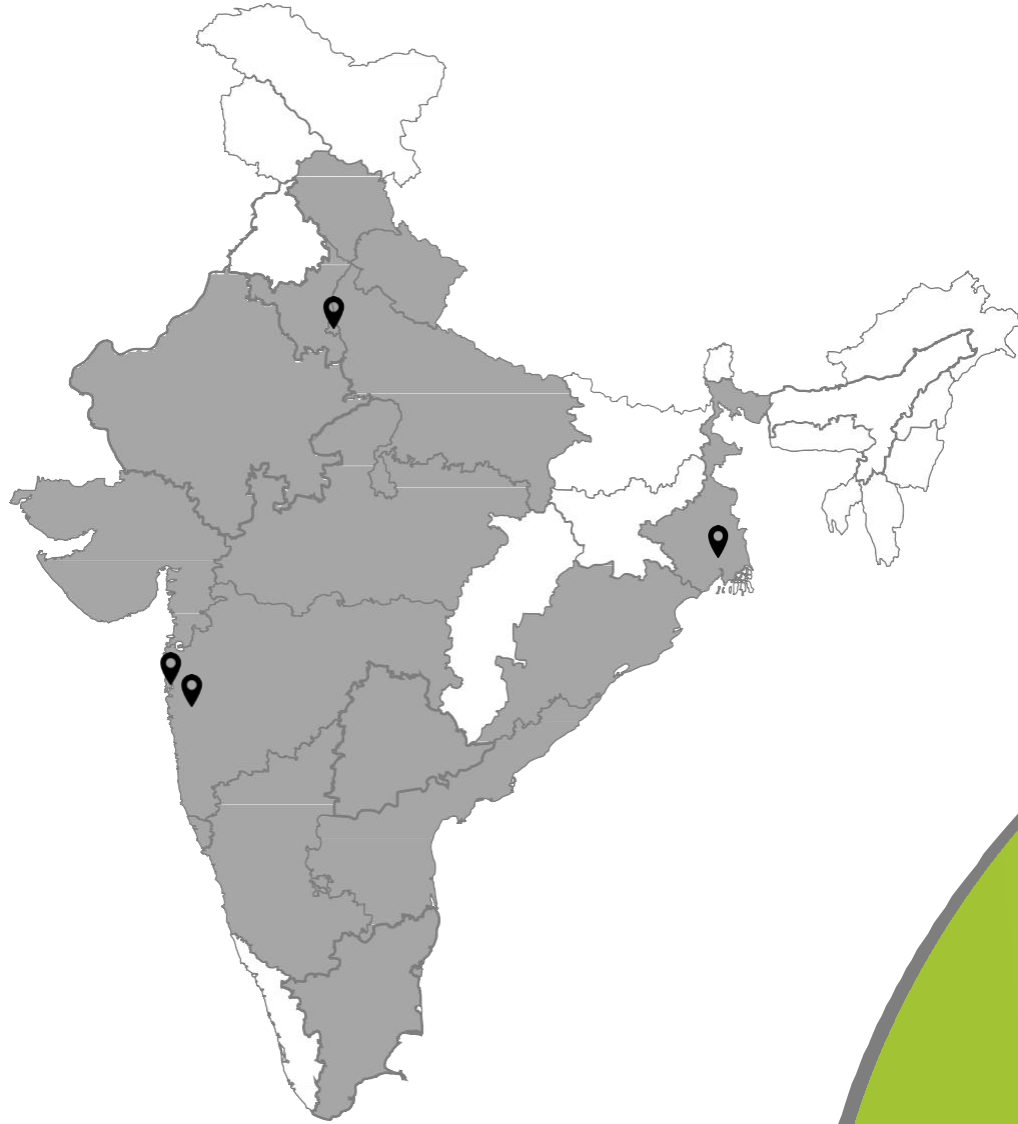
¹ 1 day to 48 months

Our journey since 1996



Vision

To be India's most trusted **technology enabler**, delivering reliable IT infrastructure solutions that empower businesses to scale **without the burden of ownership**



 Customer Presence  Company Offices

Present across
250+ locations
across 19 states
and union
territories

The company has its registered office situated in Mumbai, with branch offices in Pune, New Delhi, and Kolkata



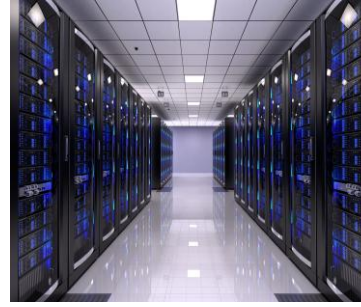
Desktops

- Wide range, from assembled to branded options
- Includes Mac, Core i7/i5/i3, and Core 2 Duo models
- Ideal for high-performance tasks



Laptops

- Latest MacBooks and Core i7/i5/i3 laptops
- Perfect for portable performance anytime, anywhere



Servers

- Robust IT infrastructure solutions. Options include Rack Mount, Tower Servers, and Blade Servers
- Top brands like HP, Dell, and IBM



Networking

- Switches, routers, and networking setups
- Ensure seamless connectivity for IT and business needs



Projectors

- High-performance DLP, multimedia, and interactive projectors
- Ideal for meetings and presentations



Cameras

- AI-enabled cameras for advanced surveillance and security
- Latest options from leading brands



EVs

- Electric bikes, cars, and commercial vehicles
- Sustainable business solutions.



Data Centers

- Tailored data center solutions
- From setting up state-of-the-art facilities to managing infrastructure
- Services include high-performance servers, energy-efficient cooling, and 24/7 support



Robotics

- Bespoke robotics services, including school robotics kits and advanced industrial robots for manufacturing
- Innovative and impactful robotics initiatives



3D Printing

- Solutions for prototyping, manufacturing, and education
- Provide cutting-edge 3D printers, materials, setup and training



Servers and Storages

- Efficient and reliable data options
- Includes NAS, SAN, and high-capacity storage solutions



High Performance Workstations

- High-performance workstations are designed to meet rigorous requirements of professionals across industries
- Solutions provide speed, precision, and capacity needed to elevate workflow and achieve exceptional results
- Access to the latest technology, expert support, and a seamless experience



AI, ML and IOT

- End-to-end services from IoT device supply to network setup and data flow management
- Offer AI-ready hardware, custom software, and consulting services

Trusted by marquee business groups

Silicon's proven excellence significantly cements its position as a trusted IT equipment rental partner



Sanjay Harish Motiani,
Promoter, Chairman and Managing Director.

- Experience: 28+ Years
- He holds a diploma in Electronics Engineering (I.T.) from the Board of Technical Examination, Maharashtra in 1989
- With nearly three decades of IT industry experience, he's a visionary entrepreneur who played a pivotal role in company's establishment
- He oversees overall business operations, including procurement, sales, and business development policy formulation. Under his leadership, company has experienced consistent growth



Kanchan Sanjay Motiani,
Promoter, Whole Time Director.

- Experience: 28+ Years
- She holds a Master's degree in Microbiology from the University of Bombay (1993) and brings extensive experience in accounting and finance
- Her primary responsibility involves overseeing the company's financial operations



Anushka Sanjay Motiani,
Promoter and Non-executive director.

- Experience: 4+ Years
- She holds a Bachelor of Design in Visual Communication and Strategic Branding from the University of Mysore (2018)
- Her responsibilities encompass overseeing company's marketing initiatives, while she also freelances in graphic design, boasting approximately four years of experience in graphic design and digital marketing



Nikhil Sanjay Motiani,
Promoter & Whole Time Director.

- Experience: 3+ Year
- He earned a Bachelor's degree in Electrical Engineering from the University of Hong Kong in 2021.
- With expertise in software engineering, Currently works as Head of Marketing and Sales at SRSL



Manish Sehgal,
Independent Director.

- Experience: 31+ Years
- He earned a diploma in Electronics Engineering from the Board of Technical Examination, Maharashtra, in 1989 and has since accumulated extensive experience primarily in the field of marketing



Ashok Kumar Jain,
Independent Director.

- Experience: 35+ Years
- He is a chartered accountant with expertise in corporate finance, governance, taxation and restructuring.
- Founder and owner of A Kumar Jain and Company



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Operational benefits

- End-to-end lifecycle support: service, repairs and replacements are included
- Near-zero downtime with 24×7 support and proactive maintenance
- Free upgrades reduce obsolescence risk
- Scale IT capacity up or down without long commitments



Financial benefits

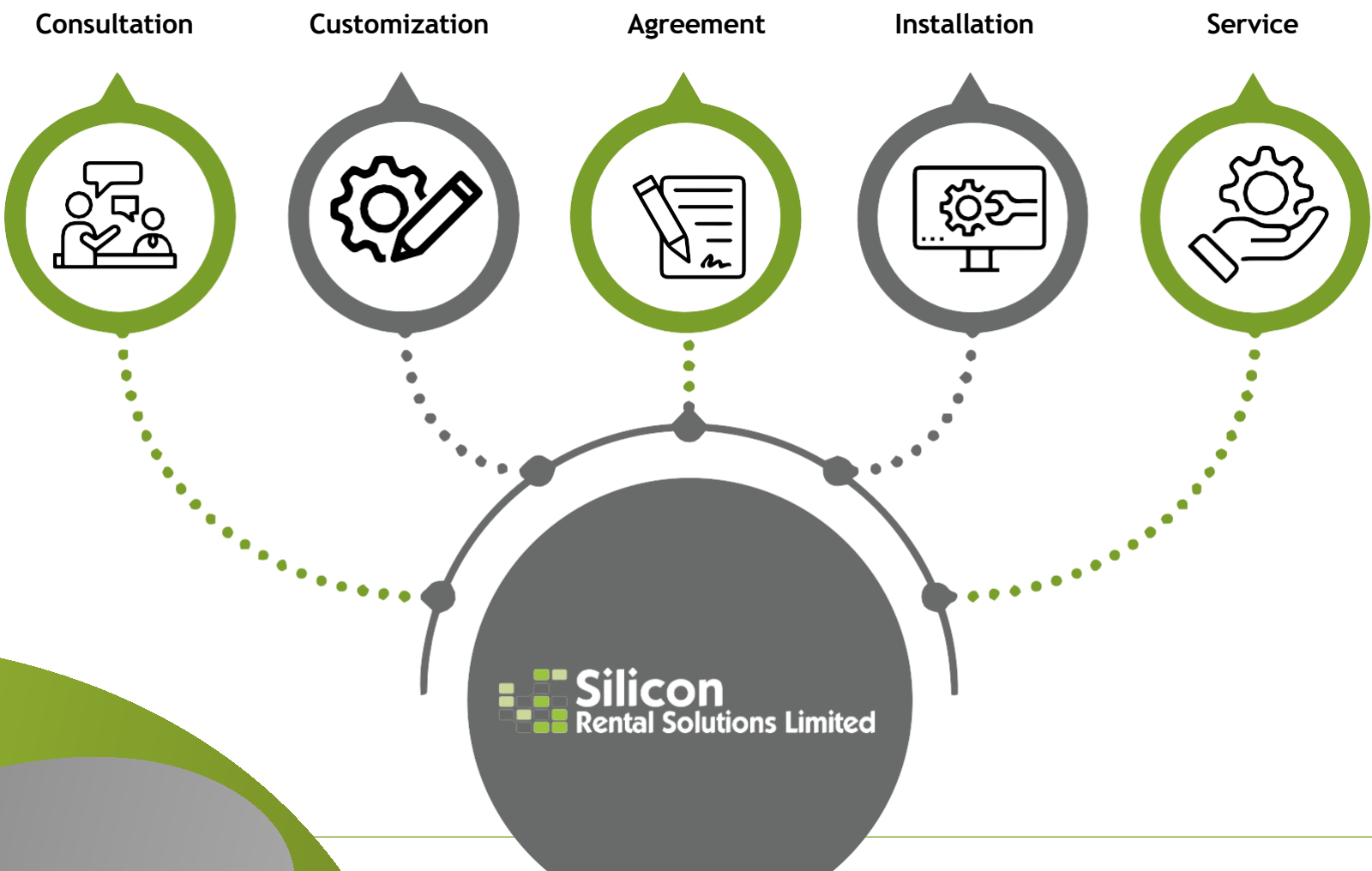
- Convert CAPEX into predictable operating expenses
- No capital locked in depreciating technology
- Rental expenses fully deductible as operating cost
- Better debt-equity profile vs. ownership



Technology benefits

- Access to latest-generation devices across leading OEMs
- Wider product choices and faster refresh cycles
- Enterprise-grade solutions without owning the asset
- Higher purchasing power, more tech for the same budget

At Silicon Rentals, renting IT equipment is a breeze. They have perfected the process to make it seamless, efficient, and customer-centric.



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01



Scale advantage

Large asset base enables lower procurement cost and logistics economics. Higher utilization drives margin expansion as we scale

OEM relationships

Direct sourcing and certified partner ecosystem ensures price benefits, faster replacement, and access to the newest technology cycles



04

02



End-to-end delivery capability

Acquisition + logistics + installation + maintenance + upgrades = one integrated solution, eliminating switching complexity

Customer stickiness

High dependency on uptime, integrated service, and zero-maintenance model increases retention and lifetime contract value



05

03



Nationwide service network

In-house engineers and support partners across states ensure guaranteed uptime and minimal on-site delays

Brand and legacy

30 years of operational expertise and longstanding enterprise trust creates a reputational moat which is difficult for new entrants to replicate quickly



06



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Expand national footprint

- Deeper penetration across Tier 2/3 locations
- Enter high-growth industrial cities and new office hubs

Broaden product portfolio

- Add emerging categories: AI infrastructure, robotics, drones, VR, smart workplace hardware, 3D printing
- Cross-sell new asset categories across existing enterprise clients



Strengthen client relationships

- Continuous upgrade programs
- Real-time support and uptime assurance
- Value-added digital asset tracking and monitoring

Invest in R&D and capability building

- Dedicated R&D function to evaluate upcoming technologies
- Develop differentiated offerings beyond conventional hardware rentals

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Attractive financial story

- Strong historical revenue growth
- Robust EBITDA and PAT margins
- Focused on sustainable profit growth



Structural market opportunity

- Large under-penetrated rental segment
- Long runway for adoption and growth
- Shift from capex to opex



Moats that strengthen with scale

- Procurement economics
- Pan-India service network
- Strong OEM partnerships
- High switching costs for customers



Clear path to expansion

- Entering Tier 2/3 cities
- Expanding in new technology categories
- Focused on cross-selling in enterprise installed base

High-margin rental platform with scale advantages and a long growth runway in under-penetrated enterprise markets



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Income statement

₹ crores unless otherwise mentioned

Particulars	H1 FY24	H1 FY25	H1 FY26	FY23	FY24	FY25
Revenue from operations	24.1	54.8	61.6	36.3	63.2	101.9
Cost of materials and services consumed, including finished goods and WIP	3.5	28.4	37.5	0.9	17.2	46.6
Employee benefits expense	1.4	1.6	1.8	2.1	3.0	3.3
Other expenses	1.3	2.0	2.1	3.4	4.2	6.9
EBIDTA	17.9	22.8	20.2	29.8	38.9	45.2
EBIDTA Margin	74.1%	41.5%	32.8%	82.2%	61.5%	44.3%
Other income	0.9	0.1	0.1	0.1	0.4	1.0
Finance costs	0.0	0.0	0.0	0.8	0.5	0.7
Depreciation	9.5	13.1	14.3	15.1	21.5	27.2
Profit before tax	9.3	9.8	6.1	14.0	17.3	18.2
Tax expenses	2.1	2.5	1.5	3.4	4.4	5.0
Profit after tax	7.1	7.3	4.6	10.7	12.9	13.2
PAT Margin	28.4%	13.1%	7.4%	29.4%	20.3%	12.8%

₹ crores unless otherwise mentioned				
Assets	FY23	FY24	FY25	H1 FY26
Non-current assets				
Fixed assets	40.0	44.0	57.8	52.9
Non-current investments	-	-	-	0.2
Total non-current assets	40.0	44.0	57.8	53.1
Current assets				
Inventories	-	-	0.5	0.5
Trade receivables	7.9	26.3	28.1	31.4
Cash & cash equivalents	7.6	5.9	29.0	32.3
Short term loans & advances	1.3	0.6	0.5	0.6
Other current assets	-	-	0.1	0.1
Total current assets	16.7	32.8	58.2	65.0
Total assets	56.8	76.8	116.0	118.0

₹ crores unless otherwise mentioned				
Equity and Liabilities	FY23	FY24	FY25	H1 FY26
Equity capital and reserves	50.9	62.8	101.1	104.6
Non-current liabilities				
Borrowings	1.8	4.8	4.5	4.4
Provisions	0.1	0.2	0.3	0.3
Deferred tax liabilities	1.1	0.9	1.1	0.5
Total non-current liabilities	2.9	5.9	5.9	5.2
Current liabilities				
Borrowings	0.1	1.1	0.2	0.1
Other current liabilities	2.8	7.0	8.6	8.1
Provisions	0.1	-	0.0	0.1
Total current liabilities	2.9	8.1	8.9	8.3
Total liabilities	5.9	14.0	14.9	13.5
Total equity and liabilities	56.8	76.8	116.0	118.0

Cashflow statement

₹ crores unless otherwise mentioned

Particulars	FY23	FY24	FY25	H1 FY26
Net profit before tax	10.7	12.9	13.2	4.6
Adjustments for: Non-cash items and other investment/financial items	19.2	26.1	32.0	15.6
Operating profit before working capital changes	29.9	39.1	45.2	20.2
Changes in working capital	-7.7	-13.5	-0.5	-3.9
Direct taxes paid (net of refund)	-3.1	-4.5	-4.8	-2.1
Cashflow from operations	19.0	21.0	39.8	14.1
Cashflow from investing activities	-28.8	-25.2	-40.0	-9.4
Cashflow from financing activities	7.7	2.5	23.3	-1.5
Change in cash and cash equivalents	-2.1	-1.7	23.1	3.3
Cash and cash equivalents at the beginning of the period	9.6	7.6	5.9	29.0
Cash and cash equivalents at the end of the period	7.6	5.9	29.0	32.3

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Enterprise-tech opportunity





Structural tailwinds across industries and technology

- Rapid digitalisation across BFSI, telecom, services and manufacturing
- Hybrid workplace will lead to faster replacement cycles and higher device density
- Cloud, cybersecurity & AI adoption driving enterprise hardware refresh
- Cost competitiveness vs global markets keeps India a global IT hub



Large and underpenetrated market

- 3M enterprise laptops/desktops sold annually
- ₹90,000 crore enterprise IT hardware spend
- <₹100 crore organised rental penetration today
- 50-100x expansion potential as “rental” awareness increases



Shift towards usage model

- Enterprises are moving from ownership to as-a-service models
- Prioritizing flexibility, uptime and opex optimization over capex ownership



Global positioning strengthening demand

- India remains the world's preferred IT offshoring destination
- Cost-efficient, skilled workforce, strong export base, and government-supported digital policies
- Emerging technologies (AI, Cloud, Edge, Automation) are increasing enterprise hardware needs across sectors

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Our ESG initiatives



Prioritizing societal well being while addressing environmental Concerns

Electronic waste (e-waste) causes environmental pollution through toxic chemical leaching and health risks when improperly managed

By diligently maintaining equipment, we prolong their lifespan and prevent them from ending up in landfills, thereby reducing e-waste



We acknowledge the significance of education and technology and, through our CSR initiative, donate IT equipment to underserved educational institutions, fostering education, innovation, and societal advancement

We donate computer setups to schools in outlying areas, providing students from underserved communities with equal access to digital literacy and skills development



We made a charitable contribution through the Rotary Club of Mumbai SoBo, creating a positive impact in our community.

We've donated to organizations where company's contributions can have the greatest impact

Gurukul Centre for Special Children, Ghatkopar (W)
Aural Education for Children with Hearing Loss, Mahalaxmi, Mumbai 11

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