

ENVIRO INFRA ENGINEERS LIMITED

Date: 4th November, 2025

To To

National Stock Exchange of India Limited **BSE Limited** Exchange Plaza, C-1, Block G Phiroze Jeejeebhoy Towers

Bandra Kurla Complex

Dalal Street Bandra (E), Mumbai – 400 051 Mumbai - 400001

Scrip Symbol: EIEL **Scrip Code: 544290**

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and **Disclosure Requirements) Regulations, 2015**

Dear Sir/Madam,

We are enclosing herewith Investor Presentation of financial results for the quarter and half year ended on September 30th, 2025.

The above information is also available on the Company's website at: https://www.eiel.in/investor

Kindly take the above information on record.

Thanking you,

For Enviro Infra Engineers Limited

(Piyush Jain) **Company Secretary & Compliance Officer** A57000

Encl: a/a

201, 2nd Floor, R.G. Metro Arcade, Sector -11, Rohini, Delhi -110085 Phone: 011-40591549, 47563394 email: ho@eiepl.in, website: www.eiel.in

CIN NO.: L37003DL2009PLC191418





Contributing to

ENVIRONMENTALSUSTAINABILITY



Water and Wastewater Solutions

Designing, construction, operation and maintenance of Water and Wastewater Treatment Plants (WWTPs) and Water Supply Scheme Projects (WSSPs).

Cost effective and viable solutions with use of advanced technologies.

Projects contributing to
Sustainable Development
through installation and use of
green energy solutions likes
solar powers plants and CBG
plants.



Operating Performance

68.33% revenue CAGR & 72.44% PAT CAGR from FY22 to FY25

Delivered 53 water & waster water treatment plants with capacity of 880 MLD

Q2 FY26 Financial Highlights:

- Revenue from Operations: ₹2,273
 Mn
- EBITDA: ₹649 Mn, with a healthy EBITDA margin of 28.6%
- Profit After Tax (PAT): ₹495 Mn, reflecting a strong PAT margin of 20.5%



Focussed Strategies

Increase the size of projects undertaken from the current 50 to 200 MLD for STPs and 20 to 50 MLD for CETPs,

Expand geographical presence

New initiatives towards "Waste to Energy".

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Performance Highlights



Chairman & MD's Message



Order Book Analysis



Company Overview



Leadership Team



Industry Overview



Way ahead

PERFORMANCE HIGHLIGHTS

Management Comment



I am pleased to share that our company has delivered a strong quarter, with a 6.7% YoY revenue growth in Q2 FY26, a 16.8% in EBITDA and a 36.1% rise in PAT, reflecting our operational efficiency and execution capabilities.

During the year, our strong execution pipeline is supported by an order book of ₹18,005 million and an O&M portfolio of ₹9,328 million.

As a trusted partner in India's urban transformation, we take pride in delivering critical water and wastewater infrastructure under key government initiatives. Our focus on innovation and timely execution underscores our dedication to building a cleaner, more sustainable future

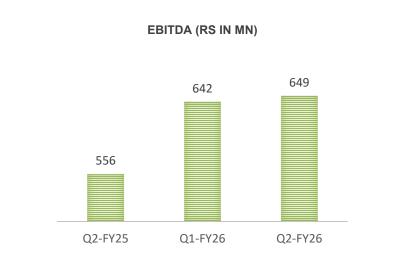
MR. SANJAY JAIN

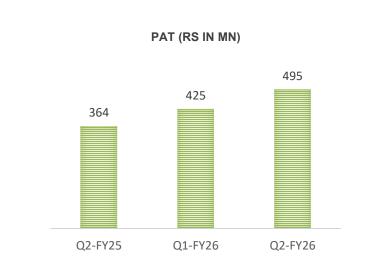
Chairman and Whole-time Director

Financial Highlights- Quarterly

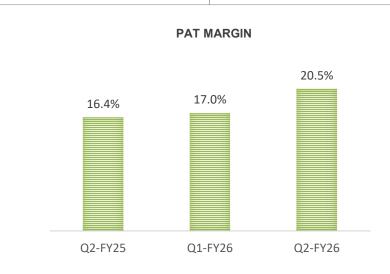








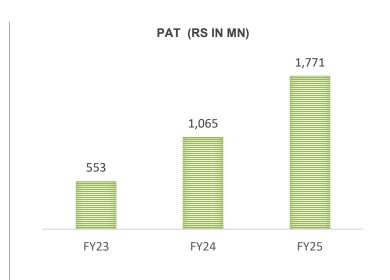




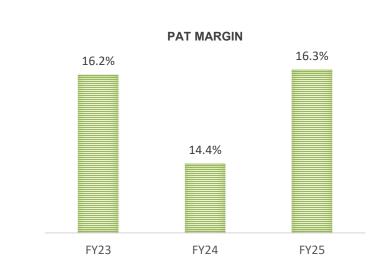
Financial Highlights- Annual









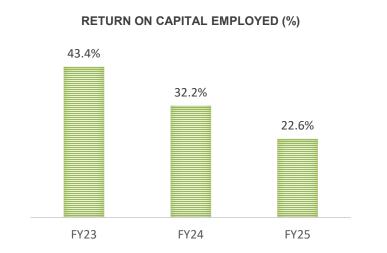


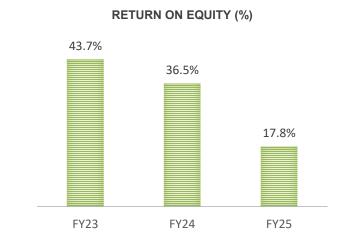
Key Ratios











Revenue Bifurcation (consolidated basis)



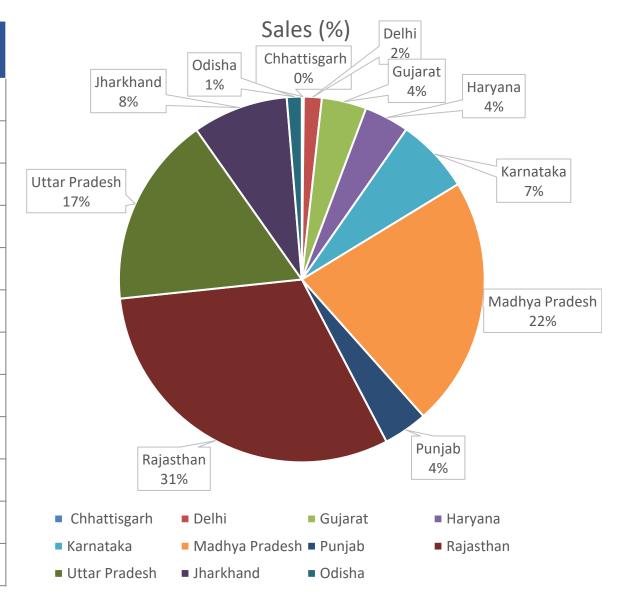
	During the Fiscal/ Period ended								
Type of Projects	Q2FY26	% of Revenue from Operations	FY25	% of Revenue from Operations	FY24	% of Revenue from Operations	FY23	% of Revenue from Operations	
WWTPS	1,562	68.7%	5,079	48.8%	2,030	27.8%	2,338	69.1%	
WWSP	503	22.1%	5,158	48.4%	4,967	68.1%	868	25.7%	
O&M	124	5.4%	302	2.8%	292	4.0%	175	5.2%	
Renewables Revenue	17	0.7%	-	-	-	-	-	-	
Annuity	67	3.0%	122						
TOTAL	2,273	100.0%	10,661	100.0%	7,289	100.0%	3,381	100.0%	

	During the Fiscal/ Period ended								
Type of Projects	Q2FY26	% of Revenue from Operations	FY25	% of Revenue from Operations	FY24	% of Revenue from Operations	FY23	% of Revenue from Operations	
EPC	2,046	90.0%	9,305	87.3%	6,284	86.2%	2,161	63.9%	
HAM	20	0.9%	932	9.9%	712	9.8%	1,045	30.9%	
O&M	124	5.4%	302	2.8%	293	4.0%	175	5.2%	
Renewables Revenue	17	0.7%	-	-	-	-	-	-	
Annuity	67	3.0%	122	1.1%	•	-	-	-	
TOTAL	2,273	100.0%	10,661	100.0%	7,289	100.0%	3,381	100.0%	

Revenue Bifurcation



Particulars (Rs. Mn)	Q2 FY26	FY25	FY24
Chhattisgarh	4	11	196
Delhi	36	203	253
Gujarat	90	586	398
Haryana	90	143	139
Karnataka	150	-	-
Madhya Pradesh	503	5,158	5,012
Punjab	89	40	33
Rajasthan	704	2,482	210
Uttar Pradesh	384	1,747	893
Jharkhand	192	290	155
Odisha	30	-	-
Total	2,273	10,661	7,289



Consolidated Profit and Loss Account – Quarterly



Particulars (Rs. Cr)	Q2 FY26	Q2 FY25	YoY%	Q1 FY26
Revenue from Operations	2,273	2,130	6.7%	2,409
Other Income	140	85		83
Total Revenue	2,413	2,215	8.9%	2,492
Cost of Raw Materials	1,380	1,428		1,549
Employee Benefit Expenses	147	109		152
Other expenses	97	37		67
EBITDA (Excl. Other Income)	649	556	16.8%	642
EBITDA Margin (%)	28.56%	26.11%	245 bps	26.65%
Depreciation and Amortization	50	22		32
Finance Cost	74	122		70
Exceptional item	(36)	-		-50
РВТ	631	497	26.8%	572
Total tax	136	134		148
PAT	495	364	36.0%	425
PAT Margin (%)	20.51%	16.43%	408 bps	17.0%
Basic EPS (Rs.)	2.27	2.60		2.39

Consolidated Profit and Loss Account - Annual



		AIIIL III IVIII
H1-FY26	H1-FY25	YoY %
4,683	4,182	12.0%
223	108	
4,906	4,290	14.4%
2,929	2,778	
298	211	
164	123	
1,292	1,069	20.8%
27.58%	25.56%	202 Bps
82	42	
144	207	
1,203	929	29.6%
284	265	
920	663	38.6%
18.75%	15.45%	330 Bps
5.16	4.85	6.4%
	4,683 223 4,906 2,929 298 164 1,292 27.58% 82 144 1,203 284 920 18.75%	4,683 4,182 223 108 4,906 4,290 2,929 2,778 298 211 164 123 1,292 1,069 27.58% 25.56% 82 42 144 207 1,203 929 284 265 920 663 18.75% 15.45%

Consolidated Profit and Loss Account - Annual



Particulars (Rs in Mn)	FY25	FY24	YoY %
Revenue from Operations	10,661	7,289	46.3%
Other Income	194	91	115.9%
Total Revenue	10,855	7,380	47.1%
Cost of Raw Materials	7,251	5,157	
Employee Benefit Expenses	479	339	
Other expenses	253	128	
EBITDA (Excl. Other Income)	2,678	1,665	60.8%
EBITDA Margin (%)	25.1%	22.8%	228 Bps
Depreciation and Amortization	94	61	
Finance Cost	372	225	
PBT	2,401	1,470	63.7%
Total tax	634	405	
PAT	1,771	1,065	66.4%
PAT Margin (%)	16.3%	14.4%	190 Bps
Basic EPS (Rs.)	11.76	7.97	47.6%

Consolidated Balance Sheet



Equity & Liabilities (Rs in Mn)	As on Sep'25	As on Mar'25
Share Capital	1,755	1,755
Other Equity	9,629	8,189
Non-Controlling Interest	6	(7)
Shareholders Funds	11,390	9,937
Long Term Borrowings	1,320	983
Other Financial Liabilities	25	25
Provisions	16	13
Other Liabilities	82	41
Non Current Liabilities	1,443	1,062
Short term Borrowings	1,626	1,359
Trade Payable	401	1,671
Other Financial Liabilities	745	520
Other Current Liabilities	103	320
Provisions	3	4
Current Tax Liabilities (Net)	36	110
Current Liabilities	2,915	3,984
Total Equity & Liabilities	15,748	14,983

Assets (Rs in Mn)	As on Sep'25	As on Mar'25
Property, plant & Equipment	2,107	702
Capital work-in-progress	23	-
Goodwill	27	
Intangible Assets Under development	-	1
Loans	2	2
Other financial Assets	2,346	1,854
Deferred Tax Assets (Net)	21	19
Other non-current Assets	14	170
Non Current Assets	4,540	2,749
Inventories	169	421
FA - Trade Receivables	1,265	2,057
FA - Cash & cash equivalents	762	1,624
FA - Bank balances	2,964	3,928
FA - Investments	525	94
FA - Other Financial Assets	5,014	3,792
Income Tax assets (Net)	20	15
Other Current Assets	488	304
Current Assets	11,20 8	12,235
Total Assets	15,748	14,983

ORDER BOOK ANALYSIS

Project Order Book as on 30-Sep-25



(Amt in Mn)

Туре	As on 30-Sep-25		
WWTP - EPC	14,887		
WWTP - HAM	2,860		
WSSP	1,046		
O&M	9,328		
Total	28,121		

^{*}WWTP: includes Sewage Treatment Plant (STP), Sewerage Schemes (SS), Common Effluent Treatment Plants (CETPs)

^{*}WSSP: includes Water Treatment Plant (WTP), pumping stations and laying of pipelines for supply of water

Seasonality/cyclicality of business



(Amt in Mn)

Percentage of revenue during the financial year							
Quarter	Fiscal 2026	Fiscal 2025	Fiscal 2024	Fiscal 2023	Fiscal 2022		
Quarter 1 - Apr - June	2,409	19.25%	21.89%	17.24%	14.13%		
Quarter 2 - July - Sept	2,273	20.29%	16.06%	9.98%	24.83%		
Quarter 3 - Oct - Dec	-	23.60%	20.76%	9.96%	23.48%		
Quarter 4 - Jan - Mar	-	36.86%	41.30%	62.83%	37.57%		
Total	4,682	100.00%	100.00%	100.00%	100.00%		

COMPANY OVERVIEW







Incorporated In

2009



Delivery Model

- Engineering Procurement Construction (EPC)
- Hybrid Annuity Model (HAM)
- Operation and Maintenance (O&M)



Clientele

- NMCG
- Jal Nigam
- Municipalities
- Public Work Dept.
- Industrial Clients



Service offerings

- Sewage Treatment Plant (STP) and Sewage System (SS)
- Common Effluent Treatment Plant (CETP)
- Water Supply Scheme Project (WSSP)

Snapshot















Long Term Rating
CRISIL A/Stable

(Reaffirmed)

Short Term Rating
CRISIL A2+
(Reaffirmed)

Key Milestones







WON 1ST LARGEST EPC WORK ORDER OF RS 16 CRORES for setting up CETP of 18 MLD capacity, on turnkey basis, at Balotra, Rajasthan.



WON TWO PROJECTS of Haryana State Industrial and Infrastructure Development Corporation worth Rs 37 Crores



WON STP PROJECT UNDER
AMRUT SCHEME of 32 MLD in
Surendernagar and 33 MLD in
Anand, Gujarat for an
aggregate value of Rs 77 Cr



CONVERSION OF THE
COMPANY from Private
Limited to Public Limited

- Completed Bareilly HAM Project 2+ months early and received bonus
- Secured ₹343.87 Cr Namami Gange Project
- Achieved ₹700+ Crore turnover
- IPO & Listing of shares

2009 2010 2011 2014 2016 2017 2021 2022 2023 2024 2025

INCORPORATION OF THE COMPANY

WON 52 MLD STP AT BATHINDA, PUNJAB, WORK ORDER FOR RS 31 CRORES – biggest project for the company, helped in enhancing technical eligibility of bidding WON 21 MLD CETP
PROJECT IN PANIPAT,
HARYANA, one of the
biggest projects in the
industry (in CETP segment)

AWARDED FIRST HAM
PROJECT - 3 STPs having
capacities of 63 MLD on by
UP Jal Nigam and National
Mission for Clean Ganga
(NMCG)

- ACHIEVED MILESTONE 3 OF "63 MLD STP HAM PROJECT", 7 months prior to scheduled time
- Incorporated EIEL
 Mathura Infra Engineers
 Pvt. Ltd
- Approved acquisition of EIE Renewables
- Achieved ₹1000+ crore turnover
- Secured projects worth Rs 1178 Cr

Visionary Leadership



MR. SANJAY JAIN
Chairman and Whole-time Director

- Holds a B.E. in Chemical Engineering from Manipal University, with over 27 years of industry experience.
- Brings deep expertise in the design, construction, procurement, and inspection of water and wastewater systems, including sewage treatment plants and related machinery.
- Has a proven track record in project execution, operations, and maintenance.
- Leads the company's Tendering, Designing, Procurement, and Business Development functions.



MR. MANISH JAIN

Managing Director

- Holds a B.E. in Chemical Engineering from Punjab University, Chandigarh, with more than 25 years of professional experience.
- Specializes in the end-to-end lifecycle of water and wastewater infrastructure—from design and construction to inspection, commissioning, and long-term maintenance.
- Oversees Business Development, Finance, and Execution with a focus on sustainable growth and operational excellence.



Mrs. RITU JAIN Executive Director



Mrs. SHACHI JAIN
Executive Director



Mr. ASEEM JAIN Independent Director



Mr. ANIL GOYAL Independent Director



Mrs. NUTUN
GUHA BISWAS
Independent Director



ENVIRO INFRA

ENGINEERS LIMITED

EMPOWERING GREEN PLANET





Sewage treatment plants and Sewerage Schemes

The sewerage scheme aims to collect domestic wastewater from households via pipelines and pumping stations, transporting it to a Sewage Treatment Plant, where it's treated to meet NGT norms or reuse standards for horticulture, refrigeration, and processing industries.





Common Effluent Treatment Plants (CETPs)

Provide specialized tailor-made solutions for recycling and reuse of contaminated wastewater produced by manufacturing facilities.



Water Treatment Plants and Water Supply Schemes

The scheme includes surveying, designing, laying pipelines, constructing reservoirs, and commissioning the WTP, followed by operation and maintenance.



Operations & Maintenance

Bids for most WWTP and WSSP turnkey projects include 1-15 years of O&M, covering operations, maintenance, and supply of consumables





Diversified Project Portfolio

Backed by strong technical expertise, on-time delivery, robust financials, and competitive pricing—enabling consistent success in winning and executing a wide range of projects.





In-House Design & Execution Strength.

Enviro's in-house engineering and execution team ensures:

- Accurate, specificationaligned bidding
- Timely, cost-effective project delivery
- Minimal reliance on outsourced design





Experienced Promoters and senior Leadership

Backed by over 2 decades of individual experience in the water and wastewater treatment sector, our promoters and senior management bring deep industry expertise, strategic vision, and executional excellence.



Integration of Advanced Technologies in WWTP & WSSP Installations

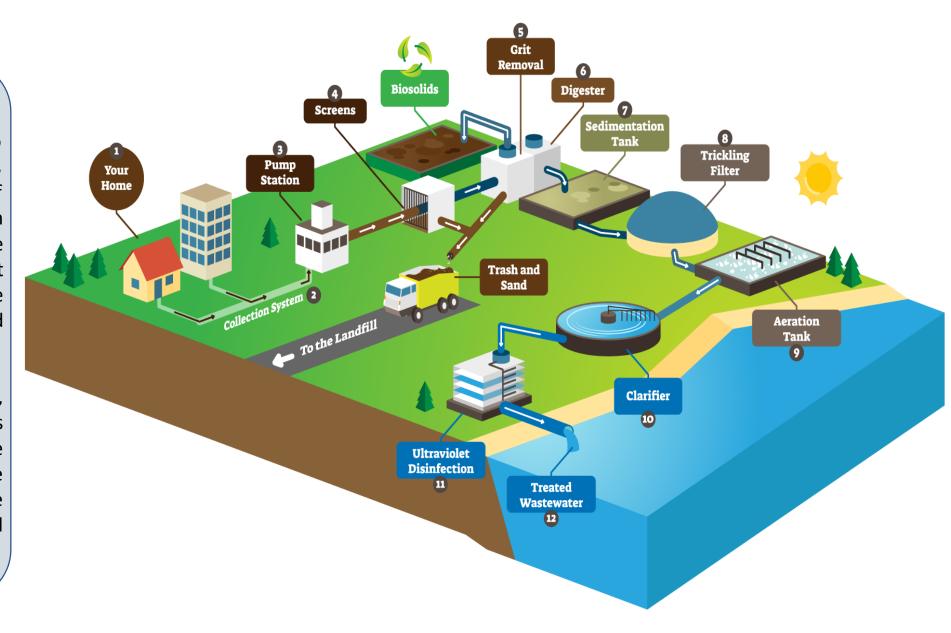
- **Deployment of Sequencing Batch** Reactors (SBR) to meet stringent effluent quality standards set by the National Green Tribunal (NGT).
- Installation of High-Rate Anaerobic Digesters (HRAD) for efficient organic load reduction.
- Adoption of tertiary treatment technologies including dual media filters, activated carbon filters, rapid sand gravity filters, chlorination, UV disinfection, disc filters, and ultra-filtration for enhanced water quality.
- Achieving Zero Liquid Discharge (ZLD) compliance in most STPs and CETPs, enabling reuse of treated water for horticulture, industrial processes, washing, and refrigeration.

Transforming Waste into Value



At Enviro Infra Engineers
Limited, our approach to
wastewater treatment is
rooted in the principles of
circular economy. This system
not only ensures effective
wastewater management but
also recovers valuable
resources—like biosolids and
treated water—for reuse.

From collection to purification, each stage in our process is designed to minimize environmental impact, reduce landfill burden, and promote sustainable reuse of natural resources.



Marquee Clients









































Major projects





42+20+1 MLD Bareilly UP (includes solar plant)



52 MLD STP, Bathinda, Punjab



33 MLD STP, Anand, Gujarat



32.3 MLD STP, Surendra Nagar, Gujarat



29 MLD STP, Khanna, Punjab



25 MLD STP, Jagdalpur, Chattisgarh



21 MLD CETP, Panipat, Haryana



10.5 MLD CETP, Faridabad, Haryana

Major projects





40+12 MLD STP Bikaner Rajasthan project (includes Solar Plant)



30 MLD STP Kota Rajasthan(Includes Solar Plant)



25 MLD STP,at Raigarh Chattisgarh



32 MLD STP Botad Gujarat



Upgradation of 16 to 26 MLD CETP Barhi Sonepat Harayana



Upgradation of 5 MLD to 10 MLD CETP Rai Sonipat Haryana



50 MLD Jalandhar Punjab

ISO Certification









INDUSTRY OPPORTUNITY

Need for Water Treatment

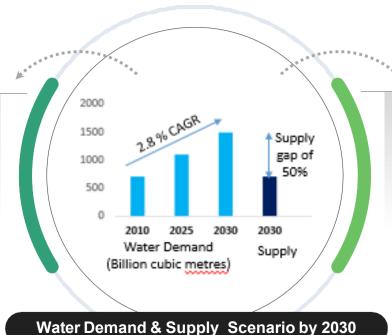




600 million people in India currently face acute water shortages and the future scenario gives no hope, as water demand is projected to exceed supply by 50 percent by 2030



A potential source of water – wastewater, is highly under utilised. If India reuses 80 % of its untreated wastewater from 110 of its most populous cities, 75% of projected industrial water demand can be met by 2025





Moreover, the use of treated wastewater for non-potable industrial and agriculture purposes frees up freshwater for drinking water consumption



India generates approx. 62,000 MLD of domestic sewage in urban centers. There are 920 STPs operated primarily by municipal corporations, with a treatment capacity of close to 23,000 MLD, i.e., merely 37% of generation. Only 33% of India's urban wastewater is actually treated, and an even smaller portion is reused.

Note - The demand for water is expected to grow at 2.8% CAGR from 2010 to 2030, facing a supply gap up of 50% by 2030

Source: The 2030 Water Resource Group Data, CPCB site

The Central Pollution Control Board (CPCB) estimates that sewage generation will increase to over 120,000 MLD by 2051. Moreover, approx. 13,500 MLD of industrial wastewater is generated by manufacturing clusters, 60% of which is treated at the country's 193 CETPs. The gaps in treatment capacity are amplified at local levels, as STPs are concentrated in larger cities and CETPs are unevenly distributed across states

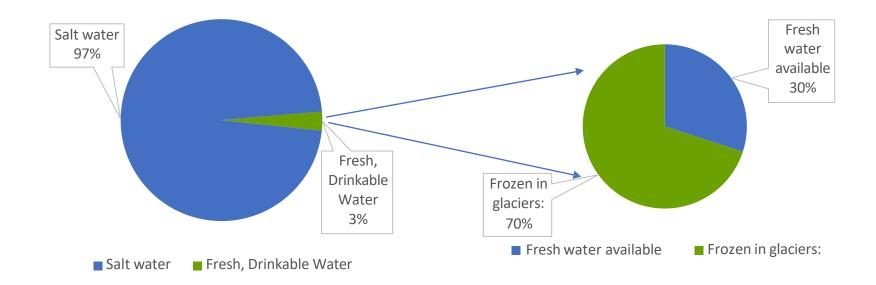
Industry opportunities



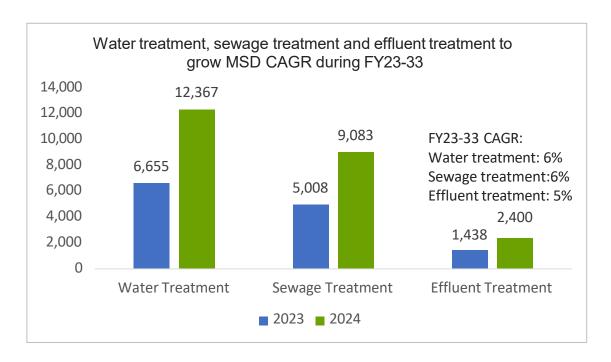
Amt in Cr

Scheme	FY20-21	FY21-22	FY22-23	FY23-24	FY24-25	FY25-26
Actual	Actual	Actual	Actual	Actual	Rev. Est.	Budgeted
IIIM	11,500	50,100	60,000	69,684	22,694	67,000
NMCG	1,600	2,250	2,800	1,800	2,890	3,290
AMRUT	7,300	10,000	14,000	16,000	6,000	10,000

Fresh water available for use is < 1% of total water on Earth

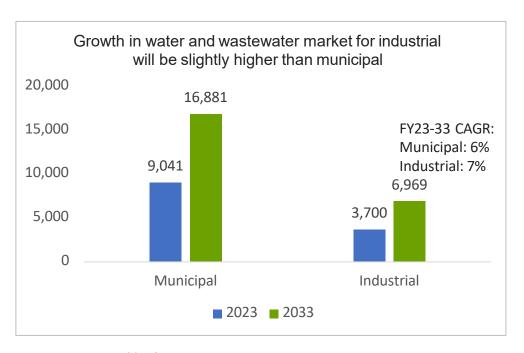


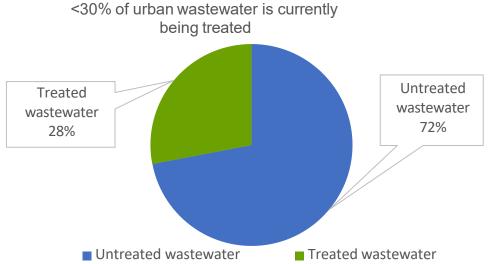
Industry Opportunities



- According to the Central Pollution Control Board (CPCB), over 70% of urban wastewater in India remains untreated, with only around 30% undergoing proper processing.
- This untreated discharge pollutes rivers, lakes, and groundwater, posing serious risks to public health and water quality.
- Major challenges include limited space for treatment facilities, high operational costs, lack of affordable technologies, and low public acceptance of recycled water.
- Tackling these barriers is essential for achieving sustainable urban water management.



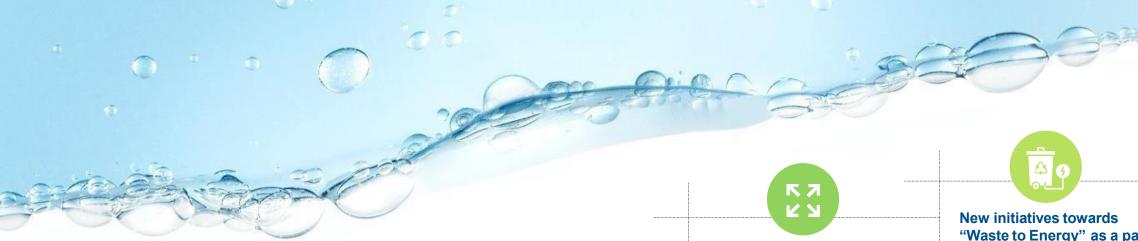






Growth Strategies







Expansion of Geographical Presence

Focused growth across PAN India to strengthen national footprint



Plan to bid for more HAM (Hybrid Annuity Model) projects

Funding and execution of HAM projects will enable the company to qualify and bid for larger HAM projects



Capitalize on Government policy initiatives in WWTP and WSSP sectors

Schemes like AMRUT 2.0, Namami Ganga Programme, National River Conservation Plan (NRCP) and National Plan for conservation of Aquatic Eco-system (NPCA)

Increasing the size of projects and pre-qualification

- Strengthen our presence in WWTP and WSSP space.
- Increase the size of Projects from the current 50 to 200 Minimal Liquid Discharge (MLD) for STPs and 20 to 50 MLD for CETPs
- Be pre-qualified for larger Projects of higher MLD to earn better margins
- Pursue larger Projects, both independently and in partnership with other players in the industry

"Waste to Energy" as a part of the projects

The company is committed to transforming "Waste to Energy" in its projects by installing solar power plants and Compressed Biogas (CBG) plants, contributing to renewable energy, maximizing energy efficiency, and reducing its carbon footprint. The integration of solar power and CBG plants in the company's projects not only supports the production of green energy makes the company eligible for sustainability incentives and benefits.

Corporate Social Initiatives



Animal Welfare



Education



Healthcare



Women Development



Eradication of Hunger



Social Support



Livelihood



Thank You



Piyush Jain

Company Secretary & Compliance Officer

investors.relation@eiepl.in

Website: https://www.eiel.in/

Investor Relations Advisors Adfactors Investor Relations

Ms. Shrusti Jain shrusti.jain@adfactorspr.com

Mr. Suraj Shinde suraj.shinde@adfactorspr.com