



IKIO TECHNOLOGIES LIMITED

(Formerly known as IKIO LIGHTING LIMITED)

(CIN.:L31401DL2016PLC292884)

Regd. Office:

411, Arunachal Building,
19 Barakhamba Road,
Cannaught Place New Delhi-110001

Corp. Office :

Plot No. 10, Sector 156
Noida (GB Nagar)-201307

Works :

Plot no. 102, Sector-07, IIE,
Sidcul Haridwar, 249403
India

Date: -04th May 2026

BSE Limited Dalal Street, Phiroze Jeejeebhoy Towers, Mumbai 400 001 Scrip Code: 543923	The National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051. Symbol: IKIO
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Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation Q4 & FY26

Dear Sir/Ma'am,

With Reference to our letter dated 25th April 2026 and Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, **an investor presentation is attached for the information of the investors.**

The same is also being hosted on the Company's website at <https://ikiotech.com/investormeet-and-earning-call>.

You are requested to take the same on record.

**Thanking You,
For IKIO Technologies Limited**

**Sandeep Kumar Agarwal
Company Secretary & Compliance Officer**



Diversifying Business. Reinforcing Growth.



Investor Presentation | Q4 & FY26

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **IKIO Technologies Ltd** formerly known as ‘IKIO Lighting Limited’ (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Q4 & FY26 Highlights



Company Overview



Annexure





Q4 & FY26 Highlights



Reimagining IKIO's Growth Trajectory

Beyond Lighting | Expanding Portfolio

Transitioning from core Home lighting to a diversified portfolio including home & commercial lighting, **hearables & wearables, energy solutions, electronic components and Automotive lighting** driven by strong R&D and ODM capabilities

Globalizing the Business Model

Expanded global footprint to **20+ countries**, with strong traction in overseas markets. Revenue from outside India grew by **53% YoY to Rs 1,101 Mn**, with its contribution increasing to **18% in FY26** (vs. 15% in FY25).

Scaling Manufacturing & Capabilities

Enhancing capacity by **~5 lakh sq. ft.** (greenfield facility with IPO proceeds), for new-age products, exports, and backward integration to drive efficiency and margins.

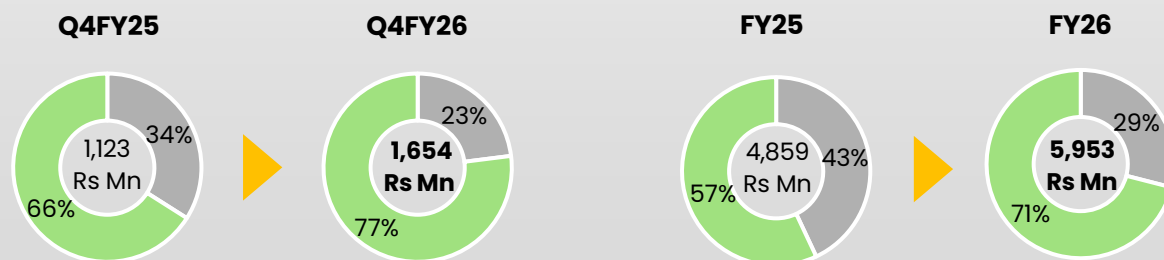
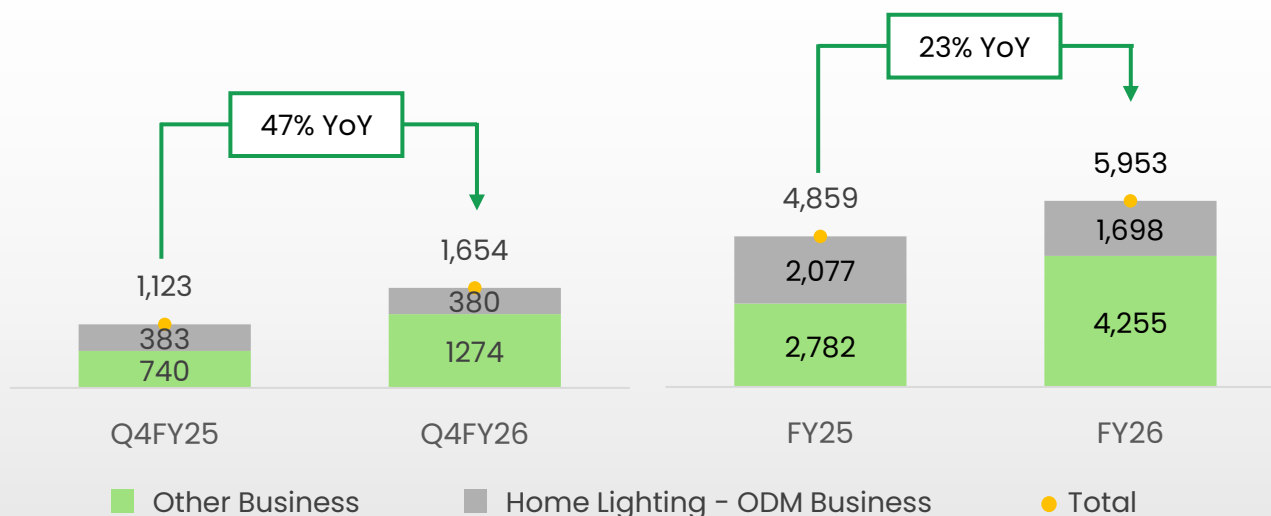
- Block I of ~2 Lac Sq. Ft. commercialized in May 2024
- Block II of ~2 Lac Sq. Ft. expected to be commercialized by **end of Q1FY27**.



To be a preferred manufacturing and solutions provider of Lighting, Energy Efficient Products, Electronic Components and Hardware Components in the global marketplace.

Vision

Revenue Growth Trajectory Continues in 'Other Business'



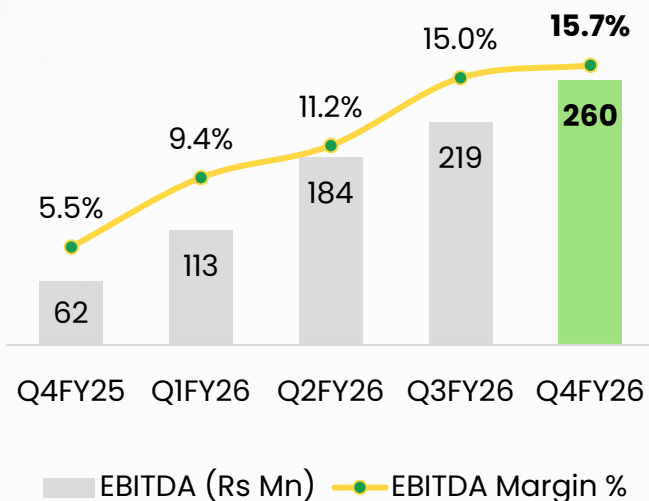
Key Business Updates

- ✓ **Other Business:** Up **72% YoY & 26% QoQ** to Rs 1,274 Mn in Q4FY26, and up **53%** to Rs 4,255 Mn in FY26
- ✓ **Revenue from Outside India** increased to **Rs 1,101 Mn**, up **53% YoY** in FY26, despite a slowdown in the US amid tariff uncertainty
- ✓ **Hearables & Wearables:** Maintains strong momentum driven by new client orders.
- ✓ **Middle East Market:** Diversification in the Middle East helped to sustain growth momentum
- ✓ **Marketing and Distribution:** Acquired an 88% stake in Gravus Tech to strengthen marketing and distribution. The acquisition leverages experienced leadership to expand market reach, with minimal capital outlay.
- ✓ **Commencement of Hearables & Wearables segment** directly under the **parent company** from end of Q1FY27. The move aims to streamline operations, improve efficiency, and drive growth in consumer electronics.

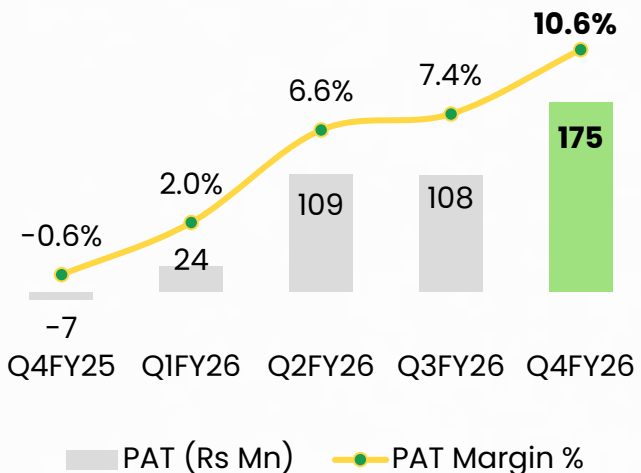
All figures are in Rs Mn unless specified

Improving Profit Margins led by Operating Leverage and Cost Measures

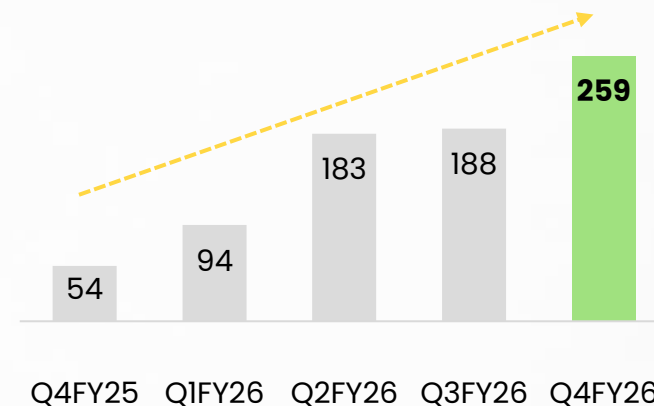
EBITDA (Rs Mn) & EBITDA Margin (%)



PAT (Rs Mn) & Margin (%)



Cash PAT (Rs Mn)



- EBITDA stood at **Rs 260 Mn (up 19% QoQ)** versus Rs 62 Mn in Q4FY25. **EBITDA margin expanded to approx. 16%**
- PAT stood at **Rs 175 Mn (63% QoQ)** versus Rs -7 Mn in Q4FY25. PAT margin **expanded to approx. 11%**
- Cash PAT stood at **Rs 259 Mn (38% QoQ)** versus Rs 54 Mn in Q4FY25



Consolidated Profit & Loss – Q4 & FY26

Particulars (Rs Mn)	Q4FY26	Q4FY25	YoY%	Q3FY26	QoQ%	FY26	FY25	YoY%
Revenue from Operations	1,654	1,123	47%	1,456	14%	5,953	4,859	23%
Raw Material Expenses	916	619		813		3,559	2,811	27%
Gross Profit	737	503	46%	643	15%	2,394	2,048	17%
<i>Gross Margin (%)</i>	<i>44.6%</i>	<i>44.8%</i>		<i>44.2%</i>		<i>40.2%</i>	<i>42.1%</i>	
Employee Expenses	245	183		215		869	683	27%
Other Operating Expenses	233	258		209		750	765	-2%
EBITDA	260	62	320%	219	19%	775	600	29%
<i>EBITDA Margin (%)</i>	<i>15.7%</i>	<i>5.5%</i>		<i>15.0%</i>		<i>13.0%</i>	<i>12.3%</i>	
Depreciation	84	61		80		309	243	27%
Finance Cost	22	17		20		82	84	-2%
Other Income	52	24		30		145	151	-4%
Profit Before Tax	205	8	2369%	148	39%	530	424	25%
Tax expenses	30	15		40		114	100	14%
Profit After Tax	175	-7	2715%	108	63%	416	324	28%
<i>PAT Margin</i>	<i>10.6%</i>	<i>-0.6%</i>		<i>7.4%</i>		<i>7.0%</i>	<i>6.7%</i>	
<i>EPS (INR)</i>	<i>2.12</i>	<i>-0.30</i>		<i>1.18</i>		<i>4.87</i>	<i>4.19</i>	<i>16%</i>

Consolidated Balance Sheet

Liabilities (INR Mn)	Consolidated	
	Mar-25	Mar-26
Total Equity	5,620	6,094
Share Capital	773	773
Other Equity	4,848	5,321
Non-Current Liabilities	294	263
Borrowings	17	13
Lease Liabilities	265	236
Provisions	11	14
Current Liabilities	842	1,315
Borrowings	220	399
Trade Payables	341	450
Other Financial Liabilities	105	171
Other Current Liabilities	174	293
Provisions	1	1
Total Liabilities	6,756	7,672

Assets (INR Mn)	Consolidated	
	Mar-25	Mar-26
Non-Current Assets	2,924	3,534
Plant, Property & Equipment	1,482	1,482
Capital WIP	437	956
Goodwill & Intangibles	52	60
Right of use of Assets	515	498
Financial Assets	12	47
Other Non-Current Assets	426	491
Current Assets	3,831	4,137
Inventories	1,388	2,011
Debtors	1,132	1,330
Cash Eq. and Bank	1,097	576
Other Financial Assets	48	7
Other Current Assets	167	213
Total Assets	6,756	7,672



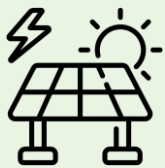
Company Overview

- IKIO Technologies is a leading ODM (Original Design Manufacturer) specializing in the **design, development and manufacturing of energy-efficient lighting and electronic solutions** for global markets. Backed by strong **in-house R&D and backward-integrated** capabilities, the company delivers high-quality, scalable and innovation-driven products to marquee clients.
- IKIO's **core strength lies in lighting**, with a strong presence across premium and specialized segments including decorative, indoor & outdoor, product display and RV lighting. Building on this, the company has expanded into non-lighting segments such as **hearables & wearables, solar panels, ABS pipes, IPS controllers and electronic components**, evolving into a **diversified, technology-led platform**.

Product Offerings



Lighting: Designs and manufactures a wide range of energy-efficient, premium and application-specific LED lighting solutions across residential, commercial and specialized segments.



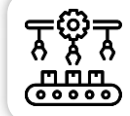
Non-Lighting: Expanding into high-growth adjacencies through a portfolio of consumer electronics, energy solutions and electronic components, leveraging core design and manufacturing capabilities.



~25 years of Relevant Experience



Strong and diversified product offering of over **2,000+ SKUs**



5 well-integrated facilities spread over **~5 Lac Sq. Ft.**



In-house **R&D and Product Design team of ~50+ employees**



Consistent Growth in Revenue with **Strong Fundamentals**

Other LED Lighting Manufacturers

IKIO Operates at the Top End of the LED Lighting Offerings



Basic Lighting



Mid-Range Lighting



High-End Home Decorative Lighting

Functional Lightings*

- Recessed Spotlights
- Track Lights
- Strip Lights
- Linear Lights
- Outdoor Lights
- Pendant Lighting
- Wall Scones
- Table and Floor Lamps



Specialised Lighting

Product Display Lighting for:

- Commercial Refrigeration
- Other Products

LED Lights for RVs

Battery Operated Products:

- Rechargeable Lights
- Inverter Bulbs

High-End Home Decorative



For Commercial Refrigeration



RV- LED Lights



For Other Products



* Please refer to Annexure (Slide #22) for description



Non-Lighting Products

- Solar Panels
- IPS Controllers
- Rotary Switches
- Fan Regulators & Assembly
- Lithium Battery
- USB Chargers

RV – Solar Panels



RV- ABS Pipes



IPS Stabilisers for CR



Hearables & Wearables



Rotary Switches



Fan Regulators & Assembly



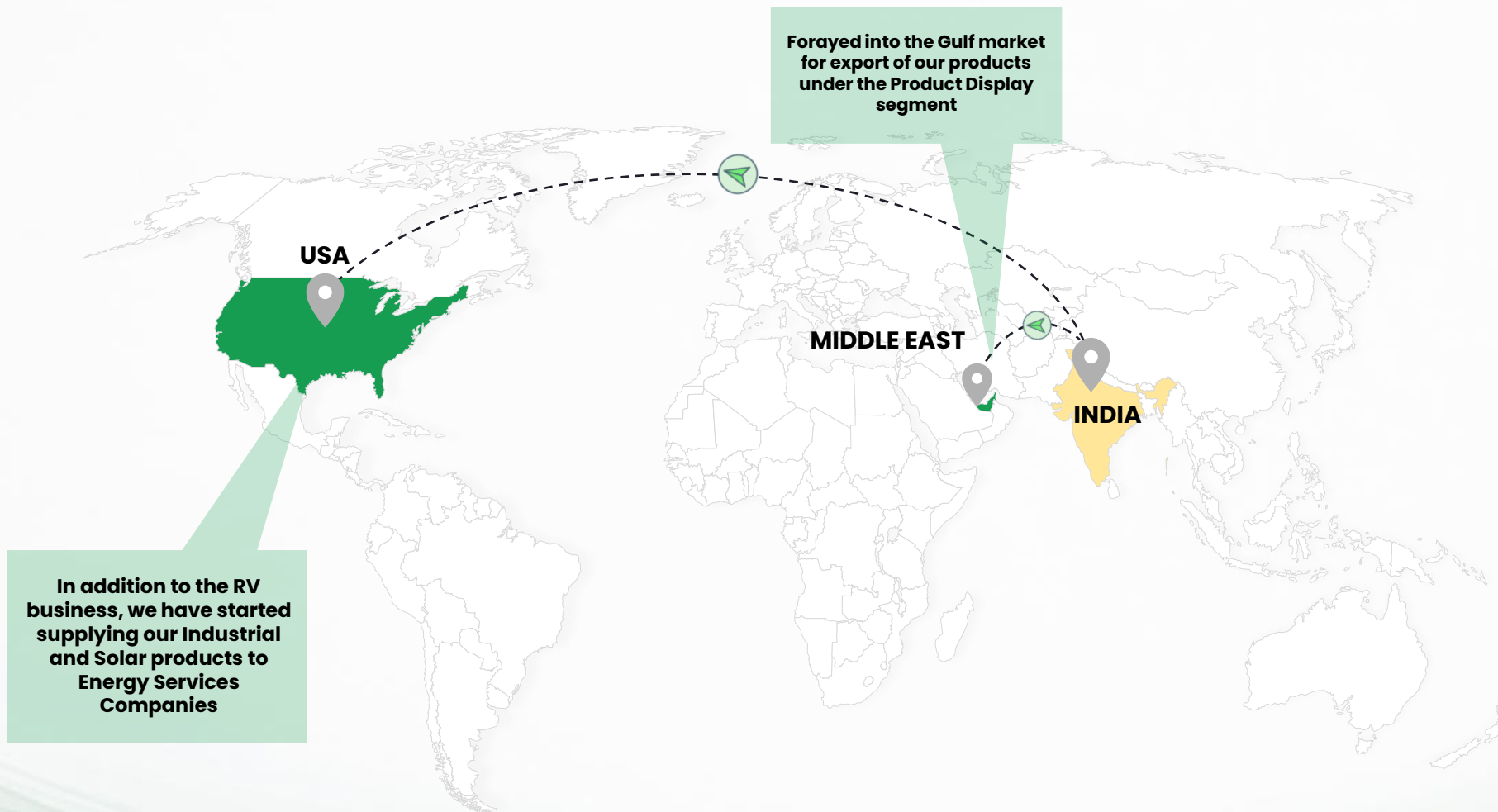
Lithium Battery



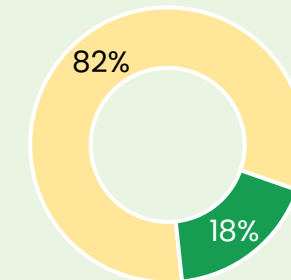
USB Chargers



Expanding Global Footprint: Revenue from Outside India at ~18% in FY26

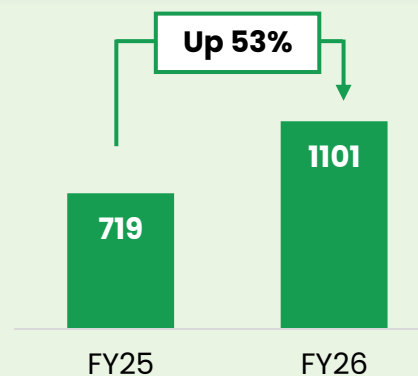


Mix as of FY26

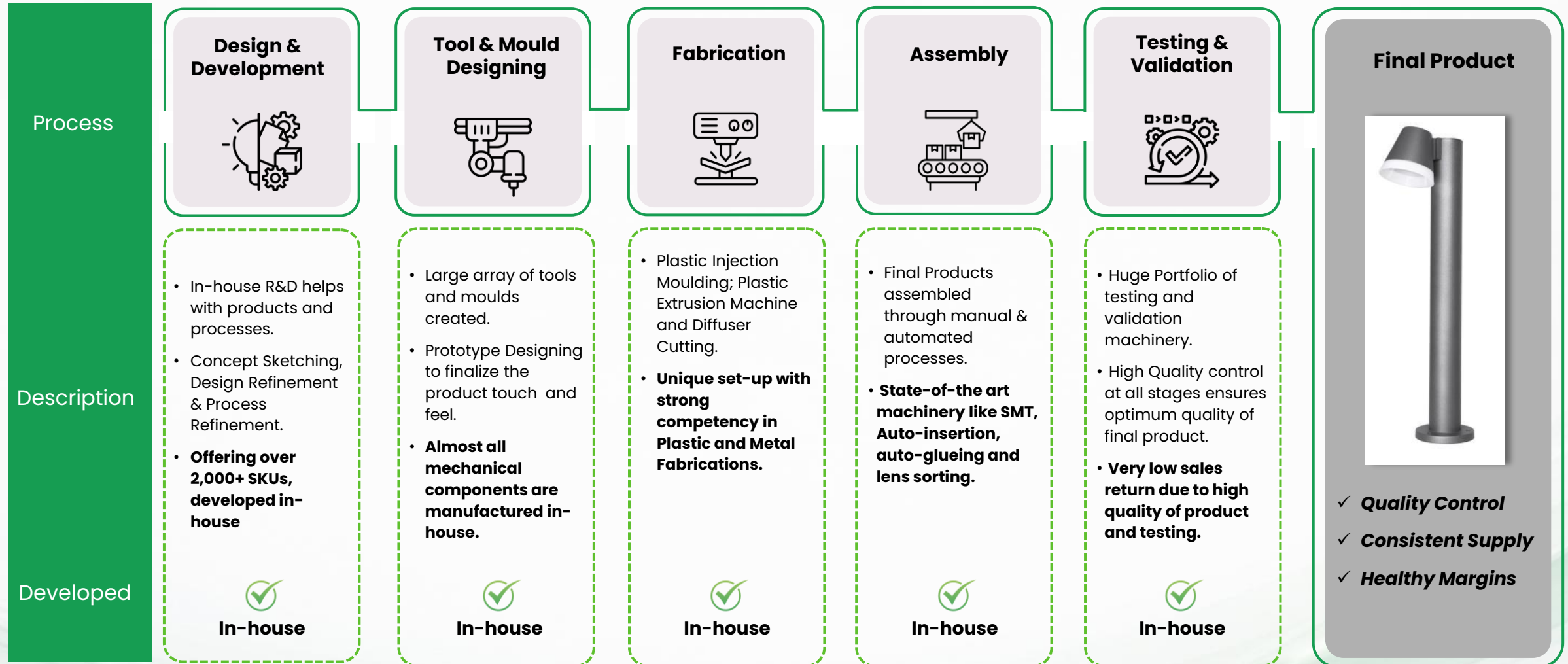


India Outside India

Revenue from Outside India (Rs Mn)



Backward Integration - Presence Across the Value Chain



“We are a Proud Supporter of the ‘Make in India Campaign’”

Existing State of the Art Manufacturing ~5 Lakh Sq Ft...

SIDCUL, Haridwar (42,517 Sq. Ft.)



Key Products:

- ✓ LED lights
- ✓ Regulator & switches

Noida (1,12,077 Sq. Ft.)



Key Products:

- ✓ Refrigeration LED Lightings & Controls
- ✓ LED Module
- ✓ Drivers
- ✓ IPS Controller

Noida (80,000 Sq. Ft.)



Key Products:

- ✓ Regulator
- ✓ Switches
- ✓ Backward integration processes like Tool Room, Injection Moulding, Powder Coating, CNC Machining, etc

Noida (57,171 Sq. Ft.)



Key Products:

- ✓ LED Lights (RV)
- ✓ Solar Panels
- ✓ ABS Pipes for RV

Noida (2,00,000 Sq. Ft.)



Key Products:

- ✓ LED Home Lighting
- ✓ Solar Panel Systems
- ✓ Other New Product Line

**Commissioned in
May 2024**


...Upcoming ~3 Lac Sq. Ft.

Capacity (Noida)

Size

Current Status

Proposed Activity

<p>Block II</p> 	<p>~2 Lac Sq. Ft.</p>	<p>Expected to be commercialized by end of Q1FY27.</p>	<ul style="list-style-type: none"> • Manufacturing of LED Home Lighting, Solar Panel & Systems, and other New Product Lines. • <i>This facility is aimed at enhancing our export business and for new product development in the domestic market.</i>
<p>Block III</p>	<p>~1 Lac Sq. Ft.</p>	<p>Construction progressing as planned</p>	



Installed Solar Rooftop Panel of 200 KVA at the New Facility, for Captive use



Site Pictures: Block I at Plot No 10, Sector 156, Noida, Gautam Budh Nagar, Uttar Pradesh

Experienced Board of Directors, supported by Professional Team



Hardeep Singh | *Chairman and MD*

More than two decades of experience in the manufacturing of television kits, electronic components, and LED lighting. oversees the overall functions of the Company and is responsible for overseeing the strategic growth initiatives and expansion plans.



Surmeet Kaur | *Whole Time Director & Promoter*

Holds a Bachelors' degree in Arts (Honours) from University of Delhi. She has been associated with the Company since inception and is responsible for management of Human Resources.



Sanjeet Singh | *Whole Time Director, CEO and CFO*

Holds a Bachelor's degree in Commerce from University of Delhi. He has been associated with the Company since February 1, 2019. He oversees the overall operations of the Company.



Chandra Sekhar Verma
Independent Director

He is a qualified Cost and Management Accountant and Company Secretary. He has previously served as Chairman and Managing Director of Steel Authority of India Limited.



Kishor Kumar Sansi
Independent Director

Previously he was the Executive Director of Punjab & Sind Bank and the Managing Director and Chief Executive Officer of Vijaya Bank and has years of experience in Public Sector Banks.



Rohit Singhal
Independent Director

He holds a bachelor's degree in Bachelor of Commerce from Delhi University. He is a qualified Chartered Accountant and has over 12 years of experience as a practicing Chartered accountant.



Madhu Pandit
Non-executive Independent Woman Director

She holds an MBA from Narsee Monjee, a Post-Graduation in Journalism and a Bachelor's degree in economics and political science. Expertise in marketing, social outreach, and brand positioning.

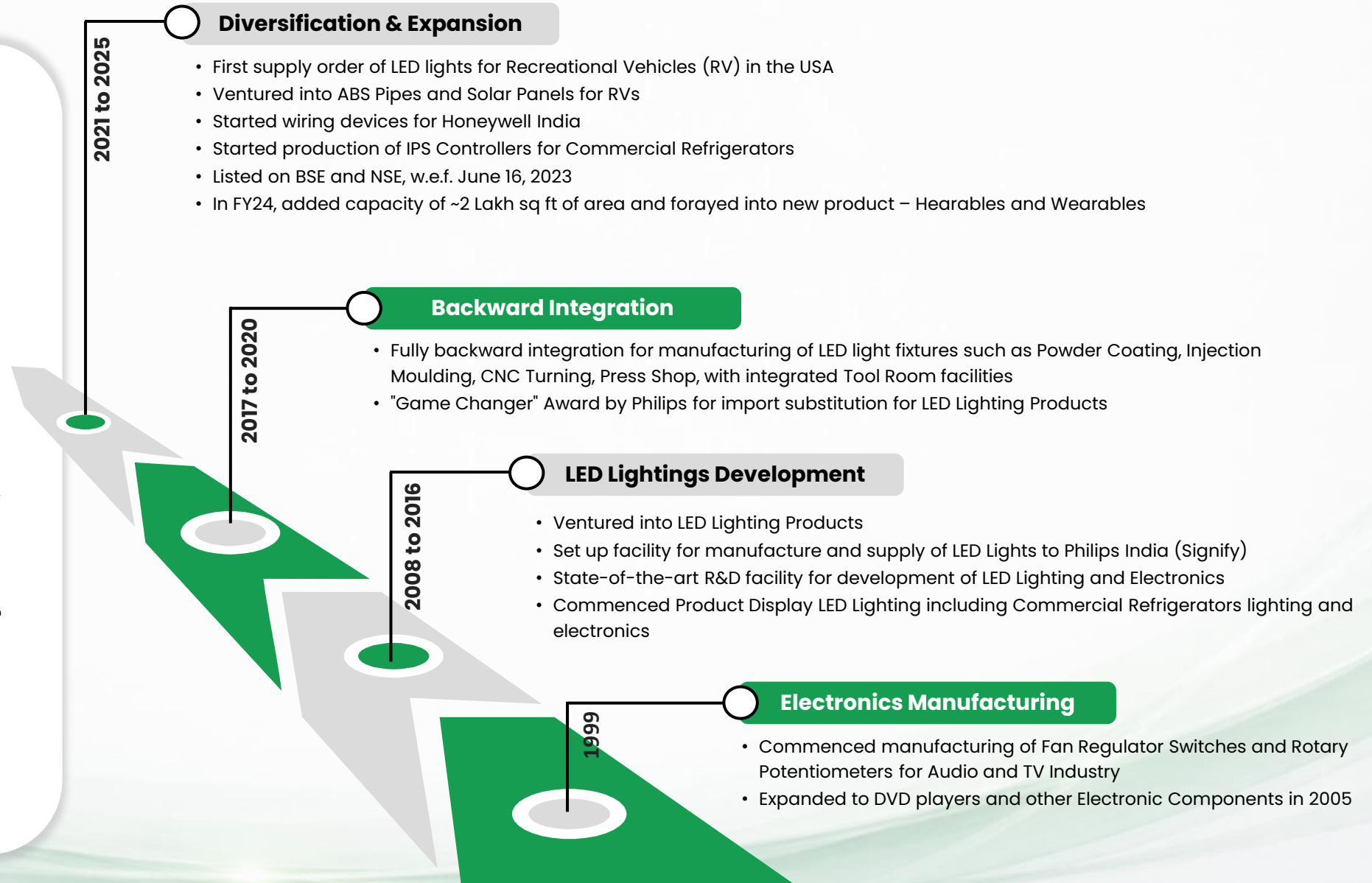


Annexure



Our Vision

To be a preferred manufacturing and solutions provider of Lighting, Energy-efficient Products, and Hardware Components in the Global Marketplace.



Description of High-End LED Lights – Functional Lighting



Recessed Spotlights: These are lights that are installed in hollow opening created in the ceiling. They usually have three main components: housing, trim and the bulb. The housing is what is hidden behind the ceiling, and they also have the electrical fixtures inside.



Track Lights: Track lights are lights that uses a track for support on the ceiling. These rails are used to provide electricity to each of the fixtures. They can either be mounted on the ceiling or on the wall.



Cove Lights: This lighting technique is one of the basic lighting techniques where the lights sit inside a cove and are directed to the ceiling. In many cases it is also referred to as ambient lighting or luminescence.



Linear Lights: Linear lights are typically long and are easily available. They are suspended lights, surface mounted or as recessed lights.



Outdoor Lights: These are lights that are typically used where ceilings are tall, and the intensity of the light is enough so that it can spread out over a large area or a focused area.



Recreational Vehicles Lights: LED lights are a popular choice for RVs because they are energy efficient and can provide bright illumination.



Commercial Refrigeration Lights: LED bulbs are a great choice for freezer or refrigerator light bulbs since they thrive in colder environments.



Mr. Sandeep Agarwal

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THANK YOU



Pooja Sharma / Suyash Samant

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suyash@stellar-ir.com