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April 28, 2025

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001, India.
Scrip Code: 544172

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400 051, India.
Trading symbol: INDGN

Dear Sir / Madam,

## Sub: Press Release - Financial results for the quarter and financial year ended March 31, 2025

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith press release dated April 28, 2025, issued by the Company, announcing the Financial Results for the quarter and financial year ended March 31, 2025 as approved by the Board of Directors at its meeting held today i.e. 28<sup>th</sup> April 2025.

This is for your information and records.

Thanking you,

Yours Sincerely, For Indegene Limited

Srishti Ramesh Kaushik
Company Secretary and Compliance Officer

Encl: As above



Indegene Limited

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CIN: U73100KA1998PLC102040

## Press release

## Indegene Reports 4.9% QoQ Growth in Revenue, with a healthy PAT margin of 15.6%

**Bengaluru, India, April 28, 2025:** Indegene, a digital-first, life sciences commercialization company, announced financial results for the quarter and the full year ended March 31, 2025.

- Achieved revenue of INR 7,556 million in Q4FY25, a growth of 4.9% QoQ
- Achieved PAT of INR 1,176 million in Q4FY25, a growth of 7.2% QoQ
- Full-year revenue of INR 28,393 million in FY25, a growth of 9.6% YoY
- Full-year PAT of INR 4,067 million in FY25, a growth of 20.8% YoY
- Announced its first-ever dividend at 100% for FY25

| SI.<br>No. | Particulars                            | Quarter ended   |                 |                 | Year ended      |                 |
|------------|--|-----------------|-----------------|-----------------|-----------------|-----------------|
|            |  | Mar 31,<br>2025 | Dec 31,<br>2024 | Mar 31,<br>2024 | Mar 31,<br>2025 | Mar 31,<br>2024 |
| 1.         | Revenue from operations                | 7,556           | 7,204           | 6,730           | 28,393          | 25,896          |
| 2.         | Revenue from operations (\$ Mn)        | 87.4            | 85.2            | 81.1            | 335.7           | 312.8           |
| 3.         | YoY revenue growth from operations (%) | 12.3%           | 7.0%            | 6.5%            | 9.6%            | 12.3%           |
| 4.         | EBITDA                                 | 1,526           | 1,501           | 1,474           | 5,622           | 5,356           |
| 5.         | EBITDA margin (%)                      | 20.2%           | 20.8%           | 21.9%           | 19.8%           | 20.7%           |
| 6.         | Profit after tax                       | 1,176           | 1,097           | 948             | 4,067           | 3,367           |
| 7.         | Profit margin (%)                      | 15.6%           | 15.2%           | 14.1%           | 14.3%           | 13.0%           |

Indegene was recognized as a Front-runner in GenAI for Life Sciences by the Everest Group. The company featured in Financial Times' High Growth Companies Asia-Pacific 2025, and Great Place To Work's Top 50 India's Best Workplaces in Health & Wellness.

"We sustained our profitable growth momentum in Q4FY25, clocking revenue growth of 4.9% QoQ, buoyed by recent deal wins from the last 2 quarters. We continued the momentum on deal wins this quarter also, which positions us well to drive continued revenue growth in FY26", said Manish Gupta, Chairman and CEO, Indegene Limited. "We remain focused on expanding our client base even as we continue to drive growth from existing and newly added clients. On the technology front, we further strengthened our capabilities with the launch of Cortex - our flagship GenAI platform, purpose-built for the life sciences industry. We have also announced our maiden dividend at 100% for FY25."

"Q4FY25 rounded out another year of stable and profitable growth. We delivered the highest-ever PAT margin of 15.6% for the quarter. The full-year PAT crossed INR 400 crs, a growth of 20.8% YoY", said Suhas Prabhu, CFO, Indegene Limited. "We will continue to focus on strong execution, margin improvement and greater value creation for our clients in FY26 to accelerate our growth goals."

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## About Indegene

Indegene is a digital-first, life sciences commercialization company. It helps biopharmaceutical, emerging biotech and medical device companies develop products, get them to the market, and grow their impact through the life cycle in a more effective, efficient and modern way. Indegene brings together healthcare domain expertise, fit-for-purpose technology and an agile operating model to provide a diverse range of solutions. These aim to deliver, amongst other outcomes, a personalized, scalable and omnichannel experience for patients and physicians. It's what drives Indegene's team and their purpose to enable healthcare organizations to be future-ready. To learn more, please visit <a href="https://www.indegene.com">www.indegene.com</a>

For Investor inquiries, please contact: IR@Indegene.com

For media inquiries, please contact: Yadunandan K V | yadunandan.kv@indegene.com