#### **BOARD OF DIRECTORS**

Mr. Anil K. Bodani, Executive Chairman

Mr. Dharmil A. Bodani, Managing Director

Mr. Shyamal A. Bodani, Executive Director

Mr. D. S. Raghava, Executive Director-Operations

Mr. Harshvardhan Piramal, Non-Executive Director

Mr. Ranjit A. Puranik, Non-Executive Director

Mr. Prakash Mehta, Non-Executive Director

Ms. Amruda Nair, Non- Executive Director (appointed as an Additional Director w.e.f. 03.10.2013)

Mr. Girish M. Dave, Non-Executive Director (resigned w.e.f. 08.04.2013)

#### **Chief Financial Officer**

Mr. Girish Khandelwal

### **Company Secretary**

Ms. Nirmala Agarwal

### **Auditors**

Lodha & Co.
Chartered Accountants

#### **Bankers**

The Hongkong Shanghai Banking Corporation Limited Standard Chartered Bank Ratnakar Bank Limited

# **Corporate Office**

Jehangir Building, 133, Mahatma Gandhi Road, Fort, Mumbai-400 001.

#### **Registered Office**

Plot No. 3, GIDC Industrial Estate Nandesari- 391 340 Dist. Vadodara, Gujarat.

# **Registrar & Share Transfer Agent**

Sharex Dynamic India Pvt. Ltd., Unit No. I, Luthra Industrial Premises, Safed Pool, Andheri Kurla Road, Andheri (East), Mumbai-400 072.

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42<sup>nd</sup> Annual General Meeting of Camphor & Allied Products Limited will be held on Friday 26<sup>th</sup> September, 2014 at 12.00 Noon at the Regd. Office of the Company at Plot No. 3, GIDC Industrial Estate, Nandesari – 391340, Dist. Vadodara, Gujarat.

#### **NOTICE TO THE SHAREHOLDERS**

Notice is hereby given that the Forty Second Annual General Meeting of CAMPHOR AND ALLIED PRODUCTS LIMITED will be held on Friday the 26<sup>th</sup> September, 2014 at 12:00 Noon at Regd. Office of the Company - Plot No. 3, GIDC Industrial Estate, Nandesari - 391 340, Dist. Vadodara, Gujarat to transact the following business:

#### **ORDINARY BUSINESS:-**

- 1. To receive, consider and adopt the Audited Statement of Profit and Loss for the year ended 31st March, 2014 and the Audited Balance Sheet as at date together with the reports of Directors and Auditors thereon.
- 2. To declare a dividend on Equity shares.
- 3. To Appoint a Director in place of Mr. Anil K. Bodani (holding DIN 00617909) who retires by rotation in terms of Section 152(6) of the Companies Act, 2013 and being eligible, offers himself for reappointment.
- 4. To appoint Auditors to hold office from the conclusion of this Meeting, for four consecutive years till the conclusion of the 46<sup>th</sup> Annual General Meeting of the Company in the calendar year 2018 and in this regard, to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of section 139, 142 and other applicable provisions, if any of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, M/s. Lodha & Co., (Firm Registration No. 301051E), Chartered Accountants be and are hereby appointed as Auditors of the Company, to hold office from the conclusion of this Annual General Meeting for four consecutive years till the conclusion of the 46<sup>th</sup> Annual General Meeting of the Company in the calendar year 2018 subject to ratification by shareholders annually, at such remuneration as shall be fixed by the Board of Directors of the Company."

#### SPECIAL BUSINESS:-

- 5. To appoint Ms. Amruda Nair as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-
  - "RESOLVED THAT pursuant to the provisions of section 149, 152 read with schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and clause 49 of the Listing Agreement, Ms. Amruda Nair (holding DIN: 06716791), who was appointed as an Additional Director of the Company by the Board of Directors w.e.f. 3<sup>rd</sup> October, 2013, pursuant to the provisions of section 260 of the Companies Act, 1956 (section 161(1) of the Companies Act, 2013) and the Articles of Association of the Company and who holds office upto the date of this Annual General Meeting and in respect of whom the Company has received a notice in writing under section 160 of the Companies Act, 2013 from a member proposing her candidature for the office of director, be and is hereby appointed as an Independent Director of the Company to hold office for 5 (five) consecutive years for a term upto 2<sup>nd</sup> October, 2018.
- 6. To appoint Mr. Harshvardhan Piramal as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-
  - "RESOLVED THAT pursuant to provisions of sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment of Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and clause 49 of the Listing Agreement, Mr. Harshvardhan Piramal (holding DIN 00044972), who was appointed as an Independent Director, liable to retire by rotation and whose term expires at this Annual General meeting and in respect of whom the Company has received a notice in wring under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for 5 (five) consecutive years for a term upto the conclusion of 47<sup>th</sup> Annual General Meeting of the Company in the Calendar year 2019.
- 7. To appoint Mr. Prakash Mehta as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-
  - "RESOLVED THAT pursuant to provisions of sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment of Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and clause 49 of the Listing Agreement, Mr. Prakash Mehta (holding DIN: 00001366), who was appointed as an Independent Director, liable to retire by rotation and whose term expires at this Annual General meeting and in respect of whom the

Company has received a notice in wring under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for 5 (five) consecutive years for a term upto the conclusion of 47<sup>th</sup> Annual General Meeting of the Company in the Calendar year 2019.

8. To appoint Mr. Ranjit Puranik as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-

"RESOLVED THAT pursuant to provisions of sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment of Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and clause 49 of the Listing Agreement, Mr. Ranjit Puranik (holding DIN: 00199353), who was appointed as an Independent Director, liable to retire by rotation and whose term expires at this Annual General meeting and in respect of whom the Company has received a notice in wring under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for 5 (five) consecutive years for a term upto the conclusion of 47th Annual General Meeting of the Company in the Calendar year 2019.

9. To approve the payment of remuneration to Mr. Devendra Singh Raghava and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-

"RESOLVED THAT in partial modification of the resolution previously passed by the shareholders in their meeting held on 27th September, 2013 in this regard and pursuant to the provisions of Section 309 read with section 198 and section 349 of Companies Act, 1956 corresponding to Sections 197, 198 and all other applicable provisions, if any of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), Mr. Devendra Singh Raghava, Executive Director-Operations of the Company be paid the remuneration as per revised terms of appointment, as the Board of Directors may from time to time determine, not exceeding in aggregate ten percent of net profits of the Company for each financial year, as computed in the manner laid down in Section 198 of the Companies Act, 2013 or any statutory modification(s) or re-enactment thereof; the consent of the Company be and is hereby accorded to the revised terms of appointment of Mr. Devendra Singh Raghava, Executive Director-Operation of the Company, with effect from 1st day of April, 2014 to the extent and as set out herein below:

#### A. Salarv:

Gross salary not exceeding of Rs. 3,00,000/- per month with effect from 1st April, 2014.

All the other terms of appointment shall remain the same as are set out in the Agreement dated the 12<sup>th</sup> August, 2013, subject, however, to the modifications to be therein made as mentioned hereinabove."

RESOLVED FURTHER THAT the Board of Directors of the Company (including Nomination and Remuneration Committee) be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

10. To approve the payment of remuneration to M/s N. Ritesh & Associates, Cost Auditor and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**-

"RESOLVED THAT pursuant to the provisions of section 148 of the Companies Act, 2013 and Companies (Audit and Auditors) Rules, 2014, the remuneration not exceeding Rs. 1,30,000/- plus service tax as applicable and reimbursement of actual travel and out of pocket expenses as approved by the Board of Directors of the Company, be paid to M/s N. Ritesh & Associates, Cost Accountants, for the conduct of the audit of the cost accounting records of the Company, as may be prescribed by the Central Government, for the financial year ending 31st March, 2015, be and is hereby ratified and confirmed."

Place: - Mumbai Date: - 14<sup>th</sup> August, 2014. Registered Office:-Plot No. 3, GIDC Industrial Estate, Nandesari- 391 340 Dist. Vadodara, Gujarat. grievance@camphor-allied.com By Order of the Board of Directors Nirmala Agarwal Company Secretary

#### **NOTES:-**

- 1) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.
  - This instrument appointing proxy in order to be effective should be lodged at the Registered Office of the Company not less than forty- eight hours before the time of the meeting. A blank proxy form is sent herewith.
- 2) Corporate members are requested to send a duly certified copy of resolution authorizing their representatives to attend and vote at the meeting.
- 3) Members who hold shares in electronic form are requested to write their DP ID and Client ID numbers and those who hold shares in physical form are requested to write their folio no. in the attendance slip for attending the meeting to facilitate identification of membership at the meeting.
- 4) All the documents referred to in this notice are open for inspection of the members at the registered office of the Company on all working days between 11.00 a.m.to 1.00 p.m., upto the date of the Annual General Meeting and during the time of the Meeting.
- 5) The Members holding shares in physical form are requested to notify immediately change in their address, bank account details, NECS mandate if any, to the Company's Registrars and Share Transfer Agents, M/s Sharex Dynamic India Private Limited, Unit No. I, Luthra Industrial Premises, Safed Pool, Andheri Kurla Road, Andheri (E), Mumbai-400072. Members holding shares in demat account (electronic form) may notify changes to the Depository Participants.
- 6) The Register of Members and Share Transfer Books of the Company shall remain closed from 16<sup>th</sup> September, 2014 to 26<sup>th</sup> September, 2014 (both days inclusive).
- 7) (a) The Company has notified closure of Register of members and Share Transfer Books from 16<sup>th</sup> September, 2014 to 26<sup>th</sup> September, 2014 (both days inclusive) for determining the names of members eligible for dividend on Equity Shares, if declared at the meeting.
  - (b) Dividend for the financial year ended 31<sup>st</sup> March, 2014 has been recommended by the Board of Directors of your Company. The dividend when declared, will be made payable on or after 7<sup>th</sup> October, 2014 to the shareholders (holding shares in physical form) whose name stand on the Register of Members of the Company on 15<sup>th</sup> September, 2014 and to the beneficial owners (holding shares in demat/electronic form) as per data as the end of the day, the 15<sup>th</sup> September, 2014 given by the depositories.
    - i) The unclaimed dividends for the financial year ended 31<sup>st</sup> March, 2006, which remained unclaimed for a period of 7 years from the date of declaration have been transferred to the Investor Education and Protection Fund established by the Central Government pursuant to Section 205C of the Companies Act, 1956.
    - ii) Dividend for the financial year ended 31st March, 2007, which remains unclaimed, will be due for transfer to the Investor Education and Protection Fund of the Central Government on or before 9th October, 2014 pursuant to the Provision of Section 205A & 205C of the Companies Act, 1956. Members who have not encashed their dividend warrant(s) for the financial year ended 31st March 2007, or any subsequent financial year(s), are requested to seek issue of duplicate warrant(s) from the Company.
    - iii) Shareholders are requested to note that no claim shall lie against Company or the said Investor Education and Protection Fund after the transfer of unclaimed dividend to the Fund.
- 8) The Shares of the Company are under Compulsory demat list of SEBI and therefore trading in equity shares can be done only in demat form. In case you have not demated your shares, you may do so by opening account with any Depository Participant and completing the dematerialization procedures.
- 9) Under the system of payment of dividend through NECS, the shareholders get the credit of dividend directly in their designated bank account. This ensures direct and immediate credit with no chance of loss of warrant in transit or its fraudulent encashment. Shareholders holding share in physical form and desirous of availing NECS facility are requested to furnish particulars of their bank account (including 9 digit MICR code) to the Company's Registrar & Share Transfer Agent, M/s Sharex Dynamic India Private Limited and in respect of shares held in electronic (demat) form such particulars should be furnished to respective Depository Participants.
- 10) Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.

# Camphor & Allied Products Limited

- 11) In case of Joint holders attending the meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- 12) Members who hold shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send the share Certificates to Sharex Dynamic (India) Private Limited, for consolidation into a single folio.
- 13) The Securities and Exchange Board of India (SEBI) has mandated the submission of permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are therefore requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company/ Registrars and Transfer Agents, Sharex Dynamic (India) Private Limited.
- 14) Non- Resident Indian members are requested to inform Sharex Dynamic (India) Private Ltd, immediately of:
  - i) Change in their residential status on return to India for permanent settlement.
  - ii) Particulars of their bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code number, if not furnished earlier.
- 15) Details of Director retiring by rotation and seeking re-appointment at the ensuing Annual General Meeting:

Mr. Anil K. Bodani (age 74 years), He had started his career in 1958 as a perfumer. He has vast experience of more than 52 years and is an expert in fragrance and flavors industry.

Place: - Mumbai Date: - 14<sup>th</sup> August, 2014. By Order of the Board of Directors Nirmala Agarwal Company Secretary

Registered Office:-Plot No. 3, GIDC Industrial Estate, Nandesari- 391 340 Dist. Vadodara, Gujarat. grievance@camphor-allied.com

#### **EXPLANATORY STATEMENT**

As required under Section 173(2) of the Companies Act, 1956/ Section 102 of the Companies Act, 2013, the following Explanatory Statements sets out the material facts relating to the item nos. 5 to 10 of accompanying notice dated 14<sup>th</sup> August, 2014.

#### Item No. 5

The Board of Directors of the Company appointed, pursuant to the provisions of Section 260 of Companies Act, 1956/ Section 161(1) of the Companies Act, 2013 and the Articles of the Company, Ms. Amruda Nair as an Additional Director of the Company with effect from 3<sup>rd</sup> October, 2013.

In terms of the provisions of section 260 of the Companies Act, 1956 corresponding with the provisions of section 161(1) of the Companies Act, 2013, Ms. Amruda Nair would hold office upto the date of the ensuing Annual General Meeting.

The Company has received a notice in writing from a member alongwith the deposit of requisite amount under section 160 of the Companies Act, 2013 proposing the candidature of Ms. Amruda Nair for the office of Director of the Company.

Ms. Amruda Nair is not disqualified from being appointed as a Director in terms of section 164 of the Companies Act, 2013 and has given her consent to act as a Director.

Section 149 of the Companies Act, 2013 inter alia stipulates the criteria of Independence should a Company propose to appoint an Independent Director on its Board. As per said section 149, an Independent Director can hold office for a term up to 5(five) consecutive years on the Board of a Company and she shall not be included in the total number of directors for retirement by rotation.

The Company has received a declaration from Ms. Amruda Nair that she meets with the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013 and under clause 49 of the Listing Agreement.

Ms. Amruda Nair is heading Corporate Asset Management of Hotel Leela Venture Limited; she possesses appropriate skills, experience and knowledge.

In the opinion of the Board, Ms. Amruda Nair fulfills the conditions for her appointment as an Independent Director as specified in the Companies Act, 2013 and the Listing Agreement. Ms. Amruda Nair is Independent of the Management. Brief resume of Ms. Amruda Nair, nature of her expertise in specific functional areas and names of companies in which she holds directorships and memberships/chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under clause 49 of the Listing Agreement with the Stock Exchanges, are provided in Corporate Governance Report forming part of Annual Report.

Keeping in view her vast expertise and knowledge, it will be in the interest of the Company that Ms. Amruda Nair be appointed as an Independent Director of the Company.

Copy of the draft letter for appointment of Ms. Amruda Nair as an Independent Director setting out the terms and conditions is available for inspection by members at the Registered Office of the Company.

This statement may also be regarded as a disclosure under clause 49 of the Listing Agreement with the Stock Exchanges.

Save and except Ms. Amruda Nair and her relatives, to the extent of their shareholding interest, if any, in the Company, none of the other Director/Key Managerial Personnel of the Company/their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No. 5 of the Notice.

The Board commends the Ordinary Resolution set out at Item No. 5 of the Notice for approval by the Shareholders.

#### Item No. 6, 7 and 8:

Section 149 of the Companies Act, 2013 requires all listed public companies to have at least one-third of the total number of directors as Independent Directors. Your Company complies with this requirement.

Sub-section (10) of section 149 of the Companies Act, 2013 further provides that Independent Directors are required to hold office for a term up to five consecutive years on the Board of a company and can be re-appointed thereafter subject to the limit under sub-section (11) of section 149 of the Companies Act, 2013 which provides that they shall not hold office for more than two consecutive terms.

The amended clause 49 of the Listing Agreement with the Stock Exchanges also stipulates similar conditions with regard to initial tenure for appointment of Independent Directors for a term up to five consecutive years.

# Camphor & Allied Products Limited

Further, in terms of sub-section (13) of section 149 read with Explanation to sub-section (6) of section 152 of the Companies Act, 2013, Independent Directors are not liable to retire by rotation.

Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik are Independent Directors of the Company and have held the positions as such for more than 3/5 (three/five) years.

It is proposed to appoint Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik as Independent Directors of the company under section 149 of the Companies Act, 2013 and clause 49 of the Listing Agreement to hold office for 5(five) consecutive years for a term upto the conclusion of the 47<sup>th</sup> Annual General Meeting of the Company in the calendar year 2019.

Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik are not disqualified from being appointed as Directors in terms of Section 164 of the Companies Act, 2013 and has given their consent to act as Directors.

The Company has received notices in writing from members' alongwith the deposit of requisite amount under section 160 of the Companies Act, 2013 proposing the candidatures of each of Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik for the office of Directors of the Company.

The Company has also received declarations from Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik that they meet with the criteria of Independence as prescribed both under sub-section (6) of section 149 of the Companies Act, 2013 and under clause 49 of the Listing Agreement.

In the opinion of the Board, Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik fulfill the conditions for appointment as Independent Directors as specified in the Companies Act, 2013 and the Listing Agreement. Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik are Independent of the Management.

Brief resume of Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik, nature of their expertise in specific functional areas and names of companies in which they hold directorships and memberships/chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under clause 49 of the Listing Agreement with the Stock Exchanges, are provided in the Corporate Governance Report forming part of Annual Report.

Copy of the draft letters for respective appointments of Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik as Independent Directors setting out the terms and conditions are available for inspection by members at the registered office of the Company.

The statement may also be regarded as a disclosure under clause 49 of the Listing Agreement with the Stock Exchanges.

Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik are interested in the resolutions set out respectively at Item No. 6, 7 and 8 of the Notice with regard to their respective appointments.

The relatives of Mr. Harshvardhan Piramal, Prakash Mehta and Mr. Ranjit Puranik may be deemed to be interested in the resolution set out respectively at Item No. 6, 7 and 8 of the Notice, to the extent of their shareholding interest, if any in the Company.

Save and except the above, none of the other Directors/Key Managerial Personnel of the Company/their relatives are, in any way, concerned or interested, financially or otherwise, in these resolutions.

The Board commends the Ordinary Resolutions set out at Item No. 6, 7 and 8 of the Notice for approval by shareholders.

#### Item No. 9

In terms of the Resolution passed at a meeting of the Board of Directors held on 12<sup>th</sup> August, 2013 (and approved by Remuneration Committee Meeting dated 12<sup>th</sup> August, 2013) and as approved by the Company in its General Meeting held on 27th September, 2013, the terms and conditions for the appointment of Mr. Devendra Singh Raghava are remained same as contained in the agreement dated 12<sup>th</sup> August, 2013 entered into between the Company and Mr. Devendra Singh Raghava subject to Rs. 36,00,000 p.a. for the financial year 2014-15, are as under;

- a) **Salary:** Gross salary not exceeding Rs. 3,00,000/- per month.
- b) **Perquisites:** Perquisites classified in the PART A & B are included in the gross salary (as above) and perquisites classified in PART C are in addition to salary of the Executive Director-Operations, which are as under:-

#### PART A

i. **Medical Reimbursement:** Reimbursement of expenses incurred by the Executive Director-Operations for self and family subject to a ceiling of one month's basic salary in a year or five months' basic salary over a period of five years, which is included in the gross salary.

**ii. Leave Travel Concession:** Reimbursement of expenses incurred by the Executive Director-Operations for self and family subject to a ceiling of one month's basic salary in a year or five months' basic salary over a period of five years, which is included in the gross salary.

#### **PART B**

**i. Provident Fund and Superannuation Fund:** Company's contribution to Provident Fund and Superannuation Fund in accordance with the rules and regulations in force in the Company from time to time.

Contribution to these funds will not be included in the computation of the ceiling on perquisites to the extent these, either singly or put together, are not taxable under the Income Tax Act, 1961.

**ii. Gratuity:** Benefits in accordance with the rules and regulations in force in the Company from time to time, but shall not exceed half a month's salary for each completed year of service.

#### PART C

- i. **Car:** Provision of car for use on Company's business. Personal use of car shall be billed by the Company individually to the Executive Director-Operations.
- ii. Telephone: Provision of Telephone, at residence and mobile phone will not be considered as a perquisite.

Personal long distance calls on telephone, mobile phone shall be billed by the Company individually to the Executive Director-Operations.

#### OTHER BENEFITS:

- a) Leave as per rules in force in the Company from time to time.
- b) Benefits under loan and other Schemes, in accordance with the practices, rules and regulations in force from time to time.
- c) Such other benefits as may be provided by the Company to other senior officers from time to time.

In respect of item no. 9, Mr. Devendra Singh Raghava is interested in the resolution to the extent of remuneration, perquisites and benefits, he would enjoy and none of the other Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the resolutions set out at Item No. 9.

The Board commends the Ordinary Resolution set out at Item No. 9 of the Notice for approval by the shareholders.

#### Item No. 10:

Section 148 of the Companies Act, 2013 provides that the Central Government may direct audit of cost records of class of companies as may be prescribed. In pursuance of Rule 14 of the Companies (Audit and Auditors) Rules, 2014, the Board shall appoint an individual who is cost accountant in practice or a firm of cost accountants in practice, as cost auditor, on the recommendation of Audit Committee, which shall also recommend remuneration of such cost auditor. The remuneration recommended by the Audit Committee shall be considered and approved by the Board and ratified by the shareholders.

On recommendation of the Audit Committee at its meeting held on 29<sup>th</sup> May, 2014 and 14<sup>th</sup> August, 2014, the Board has considered and approved the appointment of M/s N. Ritesh & Associates, Cost Accountants, for the conduct of the audit of the cost accounting records of the Company, in case the same is prescribed, at a remuneration not exceeding Rs. 1,30,000/- plus service tax as applicable and reimbursement of actual travel and out of pocket expenses for the financial year ending 31<sup>st</sup> March, 2015.

None of the Directors and key Managerial Personnel of the Company and their relatives are concerned or interested, financial or otherwise, in the resolution set out at Item No. 10.

The Board commends the Ordinary Resolution set out at Item No. 10 of the Notice for approval by the shareholders and ratification in terms of section 148 of the Companies Act, 2013.

Place: - Mumbai Date: - 14<sup>th</sup> August, 2014. Registered Office:-Plot No. 3, GIDC Industrial Estate, Nandesari- 391 340 Dist. Vadodara, Gujarat. grievance@camphor-allied.com By Order of the Board of Directors Nirmala Agarwal Company Secretary

### **DIRECTOR'S REPORT**

Your Directors have pleasure in submitting the  $42^{nd}$ Annual Report together with the Audited Accounts of your Company for the year ended  $31^{st}$  March, 2014.

# Financial Results: Rs. in lacs

| Particulars                                       | Year Ended on 31.03.2014 | Year Ended on 31.03.2013 |
|---|--------------------------|--------------------------|
| Profit before Interest, Depreciation and Tax      | 4780.44                  | 3847.56                  |
| Deduction   |                          |                          |
| Interest  | 886.14                   | 57.47                    |
| Depreciation                                      | 768.46                   | 314.16                   |
| Provision for Income Tax and Deferred Tax         | 1175.22                  | 1077.40                  |
| Income Tax for earlier year                       | (60.21)                  | 4.74                     |
| Net Profit after Tax                              | 2010.83                  | 2393.79                  |
| Add: Balance brought forward from last year       | 4556.95                  | 2163.16                  |
| Profit available for appropriation                | 6567.78                  | 4556.95                  |
| Your Directors recommend following Appropriation: |                          |                          |
| General Reserve                                   | 151.00                   | -                        |
| Proposed Dividends                                | 102.67                   | -                        |
| Corporate Tax on Proposed Dividend                | 17.45                    | -                        |
| Balance carried to Balance Sheet                  | 6296.66                  | 4556.95                  |

#### **REVIEW OF OPERATIONS:-**

The Company's sales revenue has increased substantially during the year, the Company has achieved turnover of Rs. 30,932.95 Lacs which is increased by 42.67% as compared to last year turnover of Rs. 21,681.51 Lacs.

The Company earned a Profit after tax of Rs. 2010.83 Lacs during the year which is decreased by 16% as compared to last years' Profit after tax of Rs. 2,393.79 Lacs. Profit of previous year was including revenue from the sale of surplus land.

Your Company has performed well during the year by efficiently managing the resources, which result into improved performance and better sales realization, despite steep hike in price of main imported raw materials other inputs like power, natural gas, coal etc.

#### **DIVIDEND:**

Your Company recommended a dividend at the rate of Rs. 2 per Equity Share of Rs. 10/- each. In the previous year no dividend was recommended.

The dividend will be paid to the members whose names appear in the Register of Members as on 15<sup>th</sup> September, 2014 (one day before book closure date); in respect of shares held in dematerialized form, it will be paid to members whose names are furnished by National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL), as beneficial owners as on 15<sup>th</sup> September, 2014 (one day before book closure date).

#### FIXED DEPOSIT:

Your Company has accepted 3 deposits during the year of Rs. 2.5 Crores and which were repaid on their due date during the year.

Repayment of matured and unclaimed 4 Deposits amounting to Rs. 44,000/- were made during the year compared to last year's repayment of 5 Deposits amounting to Rs. 90,000/-.

The Company has 6 Deposits of Rs. 2,00,000/- as on 31st March, 2014 which have remained unclaimed as on 31.03.2014 compared to last year's 10 Deposits of Rs. 2,44,000 as on 31.03.2013.

#### **CORPORATE SOCIAL RESPONSIBILITY:**

The Board of Directors in their meeting held on 29<sup>th</sup> May, 2014, in terms of requirement of section 135 of the Companies Act, 2013 had constituted the Corporate Social Responsibility (CSR Committee) comprising Mr. Shyamal A. Bodani as the Chairman and Mr. Harshvardhan Piramal and Ms. Amruda Nair as members of Committee.

The said committee has been entrusted with the responsibility of formulating and recommending to the Board, a Corporate Social Responsibility Policy (CSR Policy) indicating the activities to be undertaken by the Company, monitoring the implementation of the framework of the CSR Policy and recommending the amount to be spent on CSR activities.

#### **INSURANCE:**

The Company's buildings, plant & machinery and inventories have been adequately insured. Loss of profit with respect to both factories has also been adequately insured.

#### **DIRECTORS:**

The Board comprises of eight directors, of which four are independent directors.

In accordance with the provisions of Companies Act, 1956 corresponding with the provisions of Companies Act, 2013 and Articles of Association of the Company, Mr. Anil K. Bodani, Executive Chairman of the Company is liable to retire by rotation at the ensuing Annual General Meeting and being eligible, has offered himself for reappointment.

Mr. Girish Dave had resigned as Director and discontinued to be Independent Director of the Company w.e.f. 8<sup>th</sup> April, 2013. The Board placed on record significant contributions made by Mr. Girish Dave during his tenure.

Pursuant to the provisions of Section 260 of the Companies Act, 1956 corresponding with the provisions of Section 161(1) of the Companies Act, 2013 and the Articles of Association of the Company, Ms. Amruda Nair was appointed as an Additional Director of the Company, designated as an Independent Director w.e.f. 3<sup>rd</sup> October, 2013 and she shall hold office upto the date of ensuing Annual General Meeting. The Company has received requisite notice in writing from a member proposing Ms. Amruda Nair for appointment as an Independent Director.

In compliance with the provisions of Companies Act, 2013, Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik, Directors retiring at the ensuing Annual General Meeting. The Company has received requisite notices in writing from members proposing Mr. Harshvardhan Piramal, Mr. Prakash Mehta and Mr. Ranjit Puranik for appointments as Independent Directors.

The Company has received declarations from all the Independent Directors of the Company confirming that they meet with the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013 and under clause 49 of the Listing Agreement with the Stock Exchange.

#### **AUDITORS:**

M/s Lodha & Co. Chartered Accountants, Mumbai the Statutory Auditors of the Company, hold office till the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment. In accordance with the provisions of section 139, 142 and other applicable provisions, if any of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, it is proposed to re-appoint them as the Auditors of the Company for a period of four consecutive years commencing from the conclusion of this Annual General Meeting , until the conclusion of 46<sup>th</sup> Annual General Meeting of the Company in the calendar year 2018.

As required under the provisions of section 139 of the Companies Act, 2013, the Company has obtained written consent from M/s Lodha & Co. that their appointment if made would be in conformity with the limits specified in the said section.

Further the Company has received letters from all of them to the effect that their re-appointment, if made, would be within the prescribed limits under Section 141(3)(g) of the Companies Act, 2013 and they are not disqualified for re-appointment.

#### **AUDITORS' REPORT:**

The Notes on Financial Statements referred to in the Auditors' Report are self-explanatory and do not call for any further comments.

The directors are taking corrective measures for the comments made by auditor.

#### **COST AUDITORS:-**

M/s. N. Ritesh & Associates, Cost Accountants, have been appointed to conduct cost audit for the year ended 31st March 2015. They will submit their report to the Ministry of Corporate Affairs, Government of India.

The cost audit report for the financial year 2012-13 was filed with Ministry of Corporate Affairs on 30<sup>th</sup> September, 2013.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EXCHANGE EARNINGS AND OUTGO:-

The particulars as prescribed under section 217 (I) (e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are given as Annexure "A".

#### **ENVIRONMENTAL COMPLIANCE AND SAFETY:-**

Your Company gives great importance to pollution control and environment protection and efforts are made at each stage of manufacture to maximize recovery, conserve water and to minimize effluents and emissions. As required by the local authorities the Company submits necessary analytical reports. Environment Audit is conducted on regular basis and reports are submitted to the concerned authorities.

#### **LISTING OF SECURITIES:-**

Your Company's Equity Shares are listed at Bombay Stock Exchange Limited. The Shares are under compulsory dematerialization list of the Securities & Exchange Board of India. As on 31st March 2014, total 45,08,446 shares representing 87.82% of Companies Equity Share Capital have been dematerialized. The Company has paid Annual Listing fees for the year 2014-2015 to the Bombay Stock Exchange Limited.

#### **INDUSTRIAL RELATIONS:-**

The relations with the employees of the Company remained cordial during the year under review.

#### **PARTICULARS OF EMPLOYEES:-**

In terms of provisions of section 217(2A) of the Companies Act, 1956 ("Act") read with Companies (Particulars of Employees) Rules, 1975, as amended, the names and other particulars of the employees are set out in the Annexure to the Directors' Report.

However having regard to the provisions of section 219(i)(b)(iv) of the said Act, the Annual Report excluding the aforesaid information is being sent to all the members of the Company and others entitled thereto. Any member interested in obtaining such particulars may write to the Company Secretary at the registered office or at the corporate office of the Company.

#### **DIRECTOR'S RESPONSIBILITY STATEMENT:-**

Pursuant to section 217 (2AA) of the Companies Act, 1956 inserted vide the Companies (Amendment) Act, 2000 the Directors of the Company Confirms that:

- 1. In the preparation of the annual accounts, the applicable accounting standards have been followed and there have been no material departure;
- 2. the selected accounting policies were applied consistently and the Directors made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2014 and of the profit of the Company for the year ended on that date;

- 3. proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- 4. the annual accounts have been prepared on a going concern basis.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT:-

As required under clause 49 of the listing agreement entered with the Stock Exchange, a report is given as Annexure "B" forming part of this Director's Report.

#### **CORPORATE GOVERNANCE:-**

Pursuant to Clause 49 of the Listing Agreement, the Management Discussion and Analysis and the Corporate Governance Report together with the Auditors' Certificate on compliance with the conditions of Corporate Governance as laid down forms part of the Annual Report.

#### **ACKNOWLEDGEMENTS:-**

The Directors wish to place on record their appreciation for their continued support and co-operation by Financial Institutions, Banks, Government authorities and other stakeholders. Your Directors also acknowledge the support extended by the Company's Unions and all the employees for their dedicated service.

ON BEHALF OF THE BOARD

**PLACE: - MUMBAI** 

**DATE:** - 14<sup>™</sup> AUGUST, 2014

ANIL K. BODANI (EXECUTIVE CHAIRMAN)

# ANNEXURE "A" TO THE DIRECTORS REPORT

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

#### I. Conservation of Energy:

- a. Efficient control and streamlining of the manufacturing process and proper maintenance of all equipment have been important tools of conservation of Energy.
- b. Various process changes and replacement of certain conventional equipments has also contributed to conservation of energy.
- c. The total energy consumption and consumption per unit of production are as under:

| Rate per unit  ii) Units generated (through Diesel)     Units per liter of Diesel Oil     Rate per Unit  Furnace Oil     Quantity     Total amount     Average rate per MT     High Speed Diesel     Quantity | Units Rs. (in Lacs) Rs. Units Units Rs. M. T. Rs. (in Lacs) Rs. M. T. Rs. (in Lacs) | 17231761<br>1086.20<br>6.30<br>583798<br>3.40<br>20.01<br>88.19<br>39.68<br>44993.76<br>28.00<br>15.66 | 12832073<br>821.85<br>6.41<br>494181<br>3.03<br>18.13<br>88.69<br>38.91<br>43871.91 |
|---|---|--|---|
| Total Value Rate per unit  ii) Units generated (through Diesel) Units per liter of Diesel Oil Rate per Unit  Furnace Oil Quantity Total amount Average rate per MT High Speed Diesel Quantity                 | Rs. (in Lacs) Rs. Units Units Rs.  M. T. Rs. (in Lacs) Rs.  M. T. Rs. (in Lacs)     | 1086.20<br>6.30<br>583798<br>3.40<br>20.01<br>88.19<br>39.68<br>44993.76                               | 821.85<br>6.41<br>494181<br>3.03<br>18.13<br>88.69<br>38.91<br>43871.91             |
| Rate per unit  ii) Units generated (through Diesel)     Units per liter of Diesel Oil     Rate per Unit  Furnace Oil     Quantity     Total amount     Average rate per MT     High Speed Diesel     Quantity | Rs. Units Units Rs.  M. T. Rs. (in Lacs) Rs.  M. T. Rs. (in Lacs)                   | 6.30<br>583798<br>3.40<br>20.01<br>88.19<br>39.68<br>44993.76  | 6.41<br>494181<br>3.03<br>18.13<br>88.69<br>38.91<br>43871.91                       |
| ii) Units generated (through Diesel) Units per liter of Diesel Oil Rate per Unit  Furnace Oil Quantity Total amount Average rate per MT High Speed Diesel Quantity  | Units Units Rs.  M. T. Rs. (in Lacs) Rs.  M. T. Rs. (in Lacs)                       | 583798<br>3.40<br>20.01<br>88.19<br>39.68<br>44993.76  | 494181<br>3.03<br>18.13<br>88.69<br>38.91<br>43871.91                               |
| Units per liter of Diesel Oil Rate per Unit  Furnace Oil Quantity Total amount Average rate per MT High Speed Diesel Quantity   | Units<br>Rs.<br>M. T.<br>Rs. (in Lacs)<br>Rs.<br>M. T.<br>Rs. (in Lacs)             | 3.40<br>20.01<br>88.19<br>39.68<br>44993.76<br>28.00   | 3.03<br>18.13<br>88.69<br>38.91<br>43871.91   |
| Rate per Unit  Furnace Oil  Quantity  Total amount  Average rate per MT  High Speed Diesel  Quantity  | Rs.  M. T. Rs. (in Lacs) Rs.  M. T. Rs. (in Lacs)                                   | 20.01<br>88.19<br>39.68<br>44993.76<br>28.00   | 18.13<br>88.69<br>38.91<br>43871.91   |
| Furnace Oil Quantity Total amount Average rate per MT High Speed Diesel Quantity  | M. T.<br>Rs. (in Lacs)<br>Rs.<br>M. T.<br>Rs. (in Lacs)                             | 88.19<br>39.68<br>44993.76<br>28.00  | 88.69<br>38.91<br>43871.91  |
| Quantity Total amount Average rate per MT High Speed Diesel Quantity  | Rs. (in Lacs)<br>Rs.<br>M. T.<br>Rs. (in Lacs)                                      | 39.68<br>44993.76<br>28.00   | 38.91<br>43871.91<br>13.65  |
| Total amount Average rate per MT High Speed Diesel Quantity   | Rs. (in Lacs)<br>Rs.<br>M. T.<br>Rs. (in Lacs)                                      | 39.68<br>44993.76<br>28.00   | 38.91<br>43871.91<br>13.65  |
| Average rate per MT  High Speed Diesel  Quantity  | Rs.<br>M. T.<br>Rs. (in Lacs)   | 44993.76<br>28.00  | 43871.91<br>13.65   |
| High Speed Diesel Quantity  | M. T.<br>Rs. (in Lacs)  | 28.00  | 13.65   |
| Quantity  | Rs. (in Lacs)   |  |   |
|   | Rs. (in Lacs)   |  |   |
| l I   |   | 15.66  |   |
| Total amount R  | 1   | 10.00  | 6.77  |
| Average rate per MT   | Rs.   | 55930.00   | 49565.00  |
| Natural Gas   |   |  |   |
| Quantity  | Scm   | 516712   | 585363  |
| Total amount R  | Rs. (in Lacs)   | 231.74   | 245.42  |
| Average rate per SCM  | Rs.   | 44.85  | 41.93   |
| Wood  |   |  |   |
| Quantity  | М. Т.   | 23562.03   | 22284.42  |
| Total amount R  | Rs. (in Lacs)   | 665.98   | 683.05  |
| Average rate per MT   | Rs.   | 2826.50  | 3065.15   |
| Steam   |   |  |   |
| Quantity  | M.T.  | 9640   | 14378   |
| Total amount R  | Rs. (in Lacs)   | 245.83   | 274.66  |
| Average rate per MT   | Rs.   | 2550   | 1910  |
| Coal  |   |  |   |
| Quantity  | Kgs.  | 4188615  | -   |
| Total amount R  | Rs. (in Lacs)   | 212.63   | -   |
| Average rate per Kg.  | Rs.   | 5.08   | -   |
| Consumption per unit of Production  |   |  |   |
| Electricity   | Units   | 5.30   | 7.23  |
| Furnace Oil   | Kgs.  | 0.01   | 0.02  |
| Natural Gas   | Scm   | 0.01   | 0.45  |
| Wood  | Kgs.  | 3.71   | 3.85  |
| Steam   | MT  | 0.003  | 0.01  |
| Coal  | Kgs.  | 1.47   | -   |

# II Particulars Regarding Research and Development & Technology Absorption:

The total expenditure for R & D during the year under review is Rs. 78.50 lacs (Previous year 374.05 lacs) of which Rs. Nil (previous year Rs. 301.37 lacs) is towards capital expenditure and Rs. 78.50 lacs (previous year Rs. 72.68 lacs) is towards revenue expenditure.

# III Foreign Exchange Earnings and Outgo:

The Company continues to export its various products to Europe, USA and other countries. The quality of the products of the Company is well accepted in these markets.

The information of foreign exchange earnings and outgo is included in Note No. 37 of Notes on Financial Statements.

#### ANNEXURE "B" TO THE DIRECTORS REPORT

#### **MANAGEMENT DISCUSSION AND ANALYSIS:**

The Management of Camphor and Allied Products Limited is pleased to present its analysis report covering the performance of the Company for the year 2013-14 and the outlook for the future.

#### **OVERVIEW:**

The Company has plants at Clutterbuckganj, Bareilly, U.P. and at Nandesari, Vadodara in Gujarat and is engaged in the manufacturing and selling of camphor, terpineols, resins, aromatic & other terpene chemicals, fragrance chemicals and fragrance chemical intermediaries.

#### **INDUSTRY STRUCTURE:**

The Indian Chemical Industry is one of the top five Industries in Asia and continues to grow over the years. Chemical Industry can be broadly divided into three categories- (1) Basic Chemicals like Petrochemicals, Fertilizers etc. (2) Specialty Chemicals like Intermediaries, auxiliaries or catalyst in nature and (3) High Technology based chemicals like medicinal or biotech products.

The Company's vast product range includes Synthetic Camphor, Terpineols, Pine Oils, Resins, Astromusk, perfumery chemicals, specialty chemicals and several other chemicals finding applications in vast array of industries ranging from Flavours & Fragrances, Pharmaceuticals, Soaps & Cosmetics, Rubber & Tyre, Paints & Varnishes and many more.

#### **OPPORTUNITIES AND THREATS:**

The management is aware of the environment in which the Company operated. There is a process of constantly identifying, monitoring and reviewing potential opportunities and threads to the business and take appropriate actions at suitable times.

#### **SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE:**

The information of segment-wise or product-wise performance is included in Note No. 30 of Notes on Financial Statements.

# **ECONOMY AND BUSINESS OUTLOOK:**

Global activity has broadly strengthened and is expected to improve further in 2014-15 with much of the impetus coming from advance economies. Activity in many emerging market economies has disappointed in a less favorable external financial environment. The renewed increase in financial volatility in late January of 2014 highlights the challenges for emerging market economies posed by the changing external environment. Although market pressures were relatively broadly based countries with higher inflation and wider current account deficits were generally more affected.

In view of possible capital flow reversals, risk related to sizable external funding needs and disorderly currency depreciations are a concern. Some emerging market economies have tightened macroeconomic policies to shore up confidence and strengthen their commitment to policy objectives. The cost of capital has increased as a result and this expected to dampen investment and weigh on growth.

Looking ahead, global growth is projected to strengthen, led by strong growth in United States and positive but varied growth projections for euro area: stronger in core, but weaker in countries with high debt (both private and public) and financial fragmentation. In emerging markets and developing economies, growth is projected to pick up helped by stronger external demand from advanced economies, but tighter financial condition will be dampener to domestic demand growth.

(Source: World Economic Outlook, April, 2014, International Monetary Fund)

The Indian economy continues to face an uphill task in attaining a higher growth trajectory, given the continued impact of global economic crisis. The challenges included an elevated current account deficit, persistent inflation and depreciation of rupee against the US dollar. Other domestic impediments like rising food and retail inflation, high input costs, pressure on profit margins and infrastructural bottlenecks contributed to pressure on economy. These challenges prompted the government to calibrate the fiscal policy and launch preventive administrative measures along with appropriate institutional mechanism to fast track investments in the country.

However, passive growth in the manufacturing sector resulted in the overall GDP growth rate hovering around 4.6% during the year. However, going forward, the economy has started picking positive cues from the advanced economies, alleviating external constrains, and paving the way of recovery.

(Source: Ministry of Finance, Government of India)

However, efforts are made to increase productivity, reduce costs by controlling wastages with most efficient use of plant & machinery.

The Company is striving hard to reduce/ control costs at all stages to improve the profitability.

#### **RISK AND CONCERNS:**

The Company is exposed to different types of risks such as economic, regulatory, taxation and environmental risk and also the investment outlook towards Indian Chemical Sector. The Company monitors such risk through the oversight of the senior management personnel in each of its business segments. The Company is planning to implement robust risk management policies and guidelines that set out the tolerance for risk and your Company's general risk management philosophy. The Company understands that in order to ensure consistent business growth, it is essential that risks be effectively identified, analyzed and then mitigated by means of appropriate control measures. In addition there is a strong competition from the existing players in this sector.

#### **INTERNAL CONTROL SYSTEMS AND ITS ADEQUACY:**

The Company has put in place necessary internal control system commensurate with its size and nature of business for facilitating accurate, reliable and speedy compilation of financial information, safeguarding the assets and interests of the Company and also ensuring compliance with various laws and rules & regulations thereunder.

The internal control system designed in such a manner where various risks faced by the Company are identified and assessed. The internal control system provides for well-documented policies, guidelines, authorizations and approval procedures.

Internal Auditors conduct the audit on a regular basis and remedial measures are taken wherever necessary. The Audit Committee of the Board of Directors periodically reviews audit plans, observations and recommendations of the internal auditors as well as of external auditors with reference to significant risk areas, adequacy of internal controls etc.

#### DISCUSSION OF FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:

Your Company is well known and established, specifically in Camphor and Aroma Chemicals. The Company's operational performance during the year shows a jump of 42.67% over the last year. The overview on Company's Financial and Operational Performance is briefed in Directors' Report of the Company.

#### **HUMAN RESOURCES/INDUSTRIAL RELATIONS:**

The Company recognizes human assets a primary source of its growth and competiveness. The Company continues to nurture its core management team.

The industrial relations in both manufacturing units of the Company continued to be cordial. The Company has arranged seminars and workshops for its work force for their developments and to equip them to adapt to the fast changing environment. In-house training programs are also conducted to enable the workforce to acquire necessary skills and update their knowledge. Necessary training and orientation in this regard is done on regular basis. Your Company continuously benchmark HR policies and practices with the best in the industry and carries out necessary improvements to attract and retain talent and build intellectual capital.

The total numbers of Employees in the Company are 216 (excluding directors and workers) as on 31st March 2014.

# **POLLUTION AND ENVIRONMENT CONTROL:**

Highest importance is always given by the Company to ensure that the environment remains relatively pollution free.

Adequate pollution control facilities are installed at both the plants as per guidelines of pollution control authority and are run as per set norms.

For safety, the work force is provided with appropriate safety equipments and necessary training from time to time.

#### **CAUTIONARY STATEMENT:**

Statements in the Management Discussion and Analysis that address expectations or projects about the future, including but not limited to statement about Company's strategy for growth, product development, market position, expenditures and financial results are forward looking statements and these forward looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations, include among others, economic conditions affecting demand/supply and price conditions in global and domestic markets, changes in government regulations, Tax laws and other statutes and incidental factors.

Every possible caution is undertaken to identify the risks and uncertainties that can affect the Company's performance.

#### **CORPORATE GOVERNANCE:**

Report on Corporate Governance in compliance with the requirements as stipulated in clause 49 of the Listing Agreement with the Stock Exchange. The Company has been incorporating, a separate section on Corporate Governance in the Annual Report to provide useful information to the Investors as well as the Shareholders.

#### 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

The Company's Philosophy on Corporate Governance encourages attainment of transparency, accountability and propriety in the functioning of the Company.

#### 2. BOARD OF DIRECTORS:

# Composition and Meeting of the Board:

The Board of Directors comprises of Mr. Anil K. Bodani, Executive Chairman, Mr. Dharmil A. Bodani, Managing Director, Mr. Shyamal A. Bodani, Executive Director, Mr. Devendra Singh Raghava, Executive Director-Operations and four Non- Executive Directors viz. Mr. Harshvardhan Piramal, Mr. Prakash V. Mehta, Mr. Ranjit A. Puranik and Ms. Amruda Nair. All Non-Executive Directors are Independent Directors. During the financial year under review total four Board Meetings were held i.e. on 24th May, 2013, 12th August, 2013, 13th November, 2013 & 12th February, 2014.

Ms. Amruda Nair was appointed as an Additional Director of the Company in the capacity of Independent Director w.e.f. 3<sup>rd</sup> October, 2013.

Mr. Girish Dave had resigned as Director and discontinued to be Independent Director of the Company w.e.f.  $8^{th}$  April, 2013. The Board placed on record significant contributions made by Mr. Girish Dave during his tenure.

#### Attendance of Directors for the year ended 31.03.2014:

Attendance of each Director at the Board Meetings and last Annual General Meeting:

| Name of Director           | Category of Directorship       | No. of Board<br>Meetings Attended<br>out of 4 held | Attendance at last AGM |
|----------------------------|--------------------------------|--|------------------------|
| Mr. Anil K. Bodani         | Executive Chairman             | 4  | Yes                    |
| Mr. Dharmil A. Bodani      | Managing Director              | 4  | No                     |
| Mr. Shyamal A. Bodani      | Executive Director             | 3  | No                     |
| Mr. Devendra Singh Raghava | Executive Director- Operations | 4  | Yes                    |
| Mr. Harshvardhan Piramal   | Independent, Non- Executive    | 3  | No                     |
| Mr. Ranjit A. Puranik      | Independent, Non-Executive     | 3  | No                     |
| Mr. Prakash Mehta          | Independent, Non-Executive     | 4  | No                     |
| Ms. Amruda Nair            | Independent, Non-Executive     | 1  | No                     |

Directorships and memberships/chairmanships in Public limited companies (including the Company) are given below:

|                             | Status as on 31st March, 2014 |                                 |          |
|-----------------------------|-------------------------------|---------------------------------|----------|
| Name of the Director        | Number of                     | Number of Committees in which # |          |
|                             | Directorships                 | Member                          | Chairman |
| Mr. Anil K. Bodani          | 2                             | _                               | _        |
| Mr. Dharmil A. Bodani       | 2                             | 2                               | _        |
| Mr. Shyamal A. Bodani       | 2                             | _                               | _        |
| Mr. Harshvardhan A. Piramal | 9                             | _                               | 3        |
| Mr. Prakash V. Mehta        | 8                             | 8                               | _        |
| Mr. Ranjit A. Puranik       | 2                             | 2                               | _        |
| Mr. Devendra Singh Raghava  | 1                             | _                               | _        |
| Ms. Amruda Nair             | 1                             | 1                               | _        |

<sup>#</sup> includes audit committee and Investor grievance committee.

None of the director on the board is a member of more than ten committees or chairman of more than five committees across all companies in which they are directors.

#### Details of Directors seeking appointment/re-appointment at the forthcoming Annual General Meeting:

Directors to Retire by Rotation

Mr. Anil K. Bodani is retiring by rotation at the ensuing Annual General Meeting and is eligible for re-appointment.

#### Independent Directors

Following Directors were duly appointed under the Companies Act, 1956 as Directors liable to retire by rotation. In compliance with the requirements of section 149 of the Companies Act, 2013 it is proposed that these Directors be appointed as Independent Directors under section 149 of the Act read with the amended Clause 49 of the Listing Agreement, to hold office for five consecutive years;

Mr. Harshvardhan Piramal

Mr. Prakash Mehta Mr. Ranjit Puranik

Ms. Amruda Nair was appointed as an additional director w.e.f. 3<sup>rd</sup> October, 2013 in the capacity of Independent Director of the Company whose term of office is completing on this annual general meeting. It is proposed to appoint Ms. Amruda Nair as Independent Director of the Company, under section 149 of the Companies Act, 2013 read with the amended Clause 49 of the Listing Agreement, to hold office for five consecutive years.

Brief profiles of above mentioned Independent Directors are given below:

Mr. Harshvardhan Piramal (age 40 years), he is a MBA in Finance & Strategy from London Business School, UK and Graduate in Science from Kings College, UK. Mr. Piramal began his career at venture capital firm Indocean Chase Capital Partners (now part of JP Morgan Chase). After his MBA, Mr. Piramal founded Thundercloud Technologies (India) Private Limited, IT Company, in May 2000. In August 2001, Mr. Piramal became COO – Allied Pharma Businesses at Nicholas Piramal India Limited (now Piramal Healthcare Limited), where he was responsible for robust growth in all divisions under his leadership. Mr. Piramal was in this position till April 2004, when he took up his current position. He is also the Vice Chairman of PMP Auto Components Private Limited. Under his stewardship, PMP Auto Components Private Limited had acquired two companies in Europe, to scale up and internationalize its operations.

Mr. Ranjit Puranik (age 45 years), he is Arts Graduate in Economics. He was member of Ayurvedic Committee of American Herbal Products Association & other similar organizations.

Mr. Prakash Mehta (age 72 years), Qualified as a Solicitor in 1966. Appointed as Notary in 1996. Member of Maharashtra & Goa Bar Association and also a Member of the Managing Committee of the Bombay Incorporated Law Society; His practice areas are, Joint Ventures & Foreign Collaborations, Property Law and Corporate Laws. Presently, one of the Senior Partners of M/s. Malvi Ranchoddas & Co. and is holding directorship in various public and private limited companies.

Ms. Amruda Nair (age 31 years), Master of Management in Hospitality from Cornell- Nanyang, Institute of Hospitality Management, U.S.A & Singapore, heading Corporate Asset Management of Hotel Leela Venture Limited.

# Disclosures regarding Directors Appointment/ Re-appointment:

Disclosures regarding director's appointment/ re-appointment are attached with the notice calling the Annual General Meeting of the Company.

# **Shareholding of Directors:**

None of the directors hold any shares in the Company.

#### Code of Conduct:

The Company has framed a code of conduct for the non-executive directors, executive directors and senior management personnel of the Company. The declaration regarding compliance of the said code of conduct by the non-executive directors, executive directors and senior management personnel is given as Annexure I to this report.

#### 3. AUDIT COMMITTEE:

#### **Terms of Reference:**

The terms of reference of the committee covers all items stated in clause 49 of the listing agreement entered by the Company with stock exchange in addition to the powers and role of the audit committee laid down under the provisions of Companies Act, 1956/ Companies Act, 2013 are summarized as under:

- 1) Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- 2) Recommending the appointment and removal of auditors, fixation of audit fee and also approval for payment for any other services.
- 3) Approving payment to statutory auditors for any other services rendered by the statutory auditors.
- 4) Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013
  - b) Changes, if any, in accounting policies and practices and reasons for the same
  - c) Major accounting entries involving estimates based on the exercise of judgment by management
  - d) Significant adjustments made in the financial statements arising out of audit findings
  - e) Compliance with listing and other legal requirements relating to financial statements
  - f) Disclosure of any related party transactions
  - g) Qualifications in the draft audit report
- 5) Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- 6) Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 7) Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 8) Approval of any subsequent modification of transactions of the company with related parties;
- 9) Scrutiny of inter-corporate loans and investments;
- 10) Valuation of undertakings or assets of the company, wherever it is necessary;
- 11) Evaluation of internal financial controls and risk management systems;
- 12) Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13) Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14) Discussion with internal auditors of any significant findings and follow up there on;

- 15) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 16) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors
- 18) To review the functioning of the Whistle Blower mechanism;
- 19) Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- 20) Examination of the financial statement and the auditors' report thereon;
- 21) Monitoring the end use of funds raised through public offers and related matters.
- 22) Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

#### Composition and Meetings of Audit Committee:-

During the year, under review the Committee met four times i.e. on 24<sup>th</sup> May, 2013, 12<sup>th</sup> August, 2013, 13<sup>th</sup> November, 2013 & 12<sup>th</sup> February, 2014.

#### The Audit Committee comprises of following Directors:

Mr. Harshvardhan A. Piramal, Chairman; Mr. Prakash Mehta, Member, Mr. Dharmil A. Bodani, Member (appointed w.e.f. 24.05.2013), Mr. Ranjit Puranik, Member (appointed w.e.f. 13.11.2013) and Ms. Amruda Nair, Member (appointed w.e.f. 13.11.2013).

Mr. Girish M. Dave, Member (Resigned w.e.f. 08.04.2013).

# Attendance of Directors for the year ended 31.03.2014:

| Name of Director            | No. of Audit Committee Meetings Attended out of 4 held. |
|-----------------------------|---|
| Mr. Harshvardhan A. Piramal | 3   |
| Mr. Prakash Mehta           | 4   |
| Mr. Dharmil A. Bodani       | 4   |
| Mr. Ranjit Puranik          | 1   |
| Ms. Amruda Nair             | 0   |

- a) Mr. Harshvardhan Piramal was the Chairman for three Audit Committee Meetings and Mr. Prakash Mehta was the Chairman for one Audit Committee Meeting. Except Mr. Dharmil A. Bodani, Managing Director, all other members of the Audit Committee are independent Directors.
- b) The Company Secretary acts as a Secretary to the Committee.
- 4. REMUNERATION COMMITTEE (Nomenclature of Remuneration Committee changed to Nomination and Remuneration Committee w.e.f. 1st April, 2014 in compliance with the provisions of Companies Act, 2013):-

#### **Terms of Reference**

To act as Remuneration Committee/Nomination and Remuneration Committee as required under the Schedule XIII to the Companies Act, 1956/under the provisions of Companies Act, 2013 and Clause 49 of the Listing Agreement with Stock Exchange.

#### Composition

During the year, 1 Remuneration Committee meeting of Company held on 12th August, 2013.

During the year under review, the Remuneration Committee comprises of three Independent, Non–Executive Directors viz. Mr. Harshvardhan Piramal, Mr. Prakash Mehta (appointed w.e.f. 24.05.2013) and Mr. Ranjit Puranik (appointed w.e.f. 24.05.2013).

Mr. Girish M. Dave (Resigned w.e.f. 08.04.2013),

In compliance with clause 49 of the Listing Agreement read with Schedule XIII of the Companies Act, 1956, the Remuneration Committee has been reconstituted on 24<sup>th</sup> May, 2013. The Remuneration Committee (Nomination and Remuneration Committee) comprises of following Directors after reconstitution:

Mr. Harshvardhan A. Piramal, Chairman; Mr. Prakash Mehta, Member and Mr. Ranjit Puranik, Member.

# **Compensation to non-executive Directors:**

Details of sitting fees paid for meetings attended during the financial year 2013-2014 are given below:

| Name                        | Sitting Fees (Rs. in lacs) |
|-----------------------------|----------------------------|
| Mr. Harshvardhan A. Piramal | 0.85                       |
| Mr. Prakash V. Mehta        | 1.03                       |
| Mr. Ranjit A. Puranik       | 0.60                       |
| Ms. Amruda Nair             | 0.13                       |
| TOTAL                       | 2.61                       |

Remuneration to Executive Chairman, Managing Director, Executive Director and Executive Director-Operations for the year ended 31<sup>st</sup> March, 2014.

(Rs. in Lacs)

| Name of the Director       | Salary | Perquisites | PF and other Contributions | Service<br>Contract | Notice<br>Period | Severance<br>fees |
|----------------------------|--------|-------------|----------------------------|---------------------|------------------|-------------------|
| Mr. Anil K. Bodani         | 13.80  | -           | -                          | 5 years             | 6 months         | NIL               |
| Mr. Dharmil A. Bodani      | 48.00  | 30.24       | -                          | 5 years             | 6 months         | NIL               |
| Mr. Shyamal A. Bodani      | 13.80  | -           | -                          | 5 years             | 6 months         | NIL               |
| Mr. Devendra Singh Raghava | 20.70  | -           | 1.30                       | 5 years             | 6 months         | NIL               |

#### **5. INVESTORS GRIEVANCE COMMITTEE:**

Keeping in mind the current requirements under Section 178(5) of the Companies Act, 2013 and the proposed amendments to Clause 49 of the Listing Agreement which comes into effect from 1st October, 2014, the name of the Committee will change to "Stakeholders Relationship Committee" w.e.f. 1st October, 2014.

#### **Terms of Reference**

The Investors Grievance Committee reviews and ensures the existence of a proper system for timely resolution of grievances of the security holders of the Company including complaints related to transfer of shares, non-receipt of balance sheet and non-receipt of declared dividends. The terms of reference of the Committee have been aligned to the Companies Act, 2013.

The Committee comprises of Two Non- Executive Directors viz. Mr. Harshvardhan A. Piramal, and Mr. Ranjit Puranik and One Executive – Director viz. Mr. Dharmil A. Bodani, Managing Director. Mr. Harshvardhan Piramal was the Chairman for three Investors Grievance Committee Meetings and Mr. Ranjit Puranik was the Chairman for one Investors Grievance Committee Meeting. The Committee met 4 times during the financial year 24<sup>th</sup> May, 2013, 12<sup>th</sup> August, 2013, 13<sup>th</sup> November, 2013 & 12<sup>th</sup> February, 2014. The Company's Registrars & Share Transfer Agent Sharex Dynamic (India) Private Limited had received 51 letters/complaints during the financial year, out of which all were replied /resolved to the satisfaction of the Shareholders and nothing is pending.

#### 6. CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE:

The Company has also constituted Corporate Social Responsibility Committee ('CSR Committee') on 29<sup>th</sup> May 2014. Details of this Committee are provided below:

#### **Constitution of the Committee**

The Corporate Social Responsibility Committee comprises three members, details are given below:

Mr. Shyamal A. Bodani, Chairman (Executive Director)

Mr. Harshvardhan Piramal, Member (Non- Executive, Independent Director)

Ms. Amruda Nair (Non- Executive, Independent Director)

The composition of the Committee is in compliance with Section 135 of the Companies Act, 2013.

#### **Terms of Reference**

The terms of reference of the Corporate Social Responsibility Committee include the following:

- (a) Formulate and recommend to the Board a CSR Policy, indicating therein the activities to be undertaken by the Company;
- (b) Recommend the amount of expenditure to be incurred on the CSR activities;
- (c) Monitor the CSR Policy of the Company from time to time;
- (d) Implement and monitor approved CSR activities;
- (e) Undertake such activities and carry out such functions as may be required under section 135 of the Companies Act, 2013 and the Rules prescribed thereunder.

The first meeting of the CSR Committee was held on 14th August, 2014.

#### 7. GENERAL BODY MEETINGS:

The last three annual general meetings were held as under:

| Financial Year | Date                             | Time       | Location   |
|----------------|----------------------------------|------------|--|
| 2010-2011      | 15 <sup>th</sup> September, 2011 | 12.30 p.m. | The Gate Way Hotel, Akota Garden,<br>Akota, Vadodara – 390 020.  |
| 2011-2012      | 27 <sup>th</sup> September, 2012 | 2:30 p.m.  | At Regd. Office of the Company - Plot<br>No. 3, GIDC Industrial Estate, Nandesari<br>- 391 340, Dist. Vadodara, Gujarat. |
| 2012-2013      | 27 <sup>th</sup> September, 2013 | 12:00 Noon | At Regd. Office of the Company - Plot<br>No. 3, GIDC Industrial Estate, Nandesari<br>- 391 340, Dist. Vadodara, Gujarat. |

All the resolutions set out in the respective notices were passed by the shareholders.

In the 39<sup>th</sup> Annual General Meeting held on 15<sup>th</sup> September, 2011, three Special Resolutions were passed.

In the 40th Annual General Meeting held on 27th September, 2012, no special resolution was passed.

In the 41<sup>st</sup> Annual General Meeting held on 27<sup>th</sup> September, 2013, 4 Special Resolutions were passed.

No postal ballot was conducted during the financial year 2013-2014.

No Special Resolution is proposed to be conducted through postal ballot.

Details of special resolutions passed at annual general meetings are as under:

# 2010-2011:- Special Resolution for;

- i) Approval u/s 293 (1) (a) of the Companies Act, 1956, to mortgage immovable or movable properties of the company.
- ii) Approval for revised terms of appointment & remuneration of Managing Director, Mr. Dharmil A. Bodani.
- iii) Approval for revised terms of appointment & remuneration of an Executive Director-Operation, Mr. Devendra Singh Raghava.

# 2011-2012:- No Special Resolution.

# 2012-2013:- Special Resolution for;

- (i) Approval for re-appointment of Mr. Anil K. Bodani, Executive Chairman for further period of 5 years w.e.f. 22.08.13 till 21.08.2018
- (ii) Approval for re-appointment of Mr. Dharmil A. Bodani, Managing Director for further period of 5 years w.e.f. 22.08.13 till 21.08.2018
- (iii) Approval for re-appointment of Mr. Shyamal A. Bodani, Executive Director for further period of 5 years w.e.f. 22.08.13 till 21.08.2018
- (iv) Approval for re-appointment of Mr. Devendra Singh Raghava, Executive Director-Operations for further period of 5 years w.e.f. 30.04.2014 till 29.04.2019.

#### 8. DISCLOSURES:-

- 1. There were no transactions of material nature with the promoters, the directors or the management, their subsidiaries or relatives, etc. that may have potential conflict with the interest of the company at large.
- 2. Disclosure of transactions with related parties as required under accounting standard 18 prescribed by the Companies (Accounting Standards) Rules 2006 is made in Note No. 33 (A & B) in Notes on Financial Statements.
- 3. There was no instance of non-compliance nor have any penalty, stricture been imposed by any stock exchange or SEBI or any other statutory authority during the last three years on any matter related to the capital markets.

#### Non- Mandatory requirement:

The Company has formed a Remuneration Committee (Nomination and Remuneration Committee), details of which are given earlier.

# 9. MEANS OF COMMUNICATION:

Quarterly/half yearly financial results of the company are forwarded to the stock exchanges on which Company's shares are listed and are published in the newspapers, Indian Express (English edition) at Vadodara and Financial Express (Gujarati edition) at Ahmedabad and in Free Press Journal (English edition) & Nav-Shakti (Marathi edition) in Mumbai. As directed by the stock exchanges, the company's working results and other disclosures are published by the company in its website www.camphorallied.com. Company has not made any presentation to any Institutional Investors /Analysts during the year.

#### 10. GENERAL INFORMATION FOR MEMBERS:

**Annual General Meeting** 

Date, Time & Venue: 26<sup>th</sup> September 2014 at 12.00 Noon

Regd. Office: Plot No. 3, GIDC Industrial

Estate, Nandesari - 391 340, Dist. Vadodara, Gujarat.

(Financial Calendar Proposed)

Financial year : April 2014 to March 2015

First Quarter Results : End of July/ Starting of August 2014

Half yearly Results : End of October/Starting of November 2014
Third Quarter Results End of January/Starting of February 2015

Audited Results for the

Year Ending 31st March 2014 : End of May, 2015

**Date of Book Closure** : 16<sup>th</sup> Sept. 2014 to 26<sup>th</sup> Sept. 2014

**Dividend payment date** : on or after 7<sup>th</sup> October, 2014

**Listing on Stock Exchange** : Bombay Stock Exchange (Scrip Code: 500078)

**Demat ISIN Number for NSDL & CSDL:** INE959C01015

**CIN number of Company** : L17299GJ1972PLC011626

Price on Mumbai Stock Exchange:

High/Low during the financial year 2013-14 High: Rs. 200.40

Low: Rs. 100.00

| Month      | Share Pr | Share Price (Rs.) |          | Sensex   |
|------------|----------|-------------------|----------|----------|
|            | Low      | High              | Low      | High     |
| April'2013 | 153.05   | 175.00            | 18144.22 | 19622.68 |
| May'2013   | 150.00   | 198.00            | 19451.26 | 20443.62 |
| June'2013  | 141.00   | 159.00            | 18467.16 | 19860.19 |
| July'2013  | 102.00   | 149.60            | 19126.82 | 20351.06 |
| Aug'2013   | 100.00   | 136.95            | 17448.71 | 19569.20 |
| Sep'2013   | 100.00   | 139.00            | 18166.17 | 20739.69 |
| Oct'2013   | 106.00   | 135.80            | 19264.72 | 21205.44 |
| Nov'2013   | 108.15   | 130.00            | 20137.67 | 21321.53 |
| Dec'2013   | 114.00   | 133.00            | 20568.70 | 21483.74 |
| Jan'2014   | 124.20   | 168.05            | 20343.78 | 21409.66 |
| Feb'2014   | 135.20   | 169.60            | 19963.12 | 21140.51 |
| Mar'2014   | 155.05   | 200.40            | 20920.98 | 22467.21 |

#### Distribution Schedule on Scrip Value - as on 31st March, 2014:

| Shares of<br>Nominal Value | No. of Holders | % of Holders | Total Amount | % of Amount |
|----------------------------|----------------|--------------|--------------|-------------|
| Upto 5000                  | 19140          | 97.70        | 10312780     | 20.09       |
| 5001 to 10000              | 274            | 1.40         | 2007550      | 3.91        |
| 10001 to 20000             | 98             | 0.50         | 1465220      | 2.85        |
| 20001 to 30000             | 28             | 0.14         | 686380       | 1.34        |
| 30001 to 40000             | 10             | 0.05         | 354950       | 0.69        |
| 40001 to 50000             | 11             | 0.06         | 503610       | 0.98        |
| 50001 to 100000            | 15             | 0.08         | 1100680      | 2.14        |
| 100001 to above            | 15             | 0.08         | 34905570     | 67.99       |
| TOTAL                      | 19591          | 100.00       | 51336740     | 100.00      |

#### **Share Transfer System:**

Your Company follows a fortnightly cycle for processing and updating share transfers.

The share transfers register and reports are approved by a Share Transfer Committee of the Company. The same are then confirmed by the Board of Directors at the next Board Meeting. No transfer of shares was pending on 31<sup>st</sup> March, 2014.

#### Shareholding Pattern as at 31st March 2014.

| Categories of shareholders  | Percentage |
|---|------------|
| Indian Promoters  | 57.664     |
| Foreign Promoters   | 0.000      |
| Mutual Funds, UTI, Banks, Venture Capital Fund and Financial Institutions | 0.103      |
| FIIS  | 0.000      |
| Private Corporate Bodies & Clearing Members                               | 2.305      |
| Indian Public   | 39.495     |
| NRIs/OCBs   | 0.432      |
| Total   | 100.000    |

#### **Dematerialization of shares**

Out of 51, 33,674 Shares, 45, 08, 446 Shares equivalent to 87.82% of the paid up capital of the Company have been dematerialised till  $31^{st}$  March, 2014.

#### Outstanding ADRs/GDRs etc.

The Company has not issued any GDRs, ADRs, Warrants or any Convertible Instruments, the conversion of which will have an impact on equity shares of the Company.

**Plant locations** 

(i) P.O. Clutterbuckganj, Bareilly (U.P.) 243 502.

(ii) Plot No. 3, GIDC Ind. Estate, Nandesari,

Vadodara (Gujarat) 391 340.

Address for correspondence

Registered Office

Plot No. 3, GIDC Ind. Estate, Nandesari, Vadodara - 391 340.

**Shareholder correspondence** 

For Physical & Demat

M/s. Sharex Dynamic India Pvt. Ltd Unit: Camphor & Allied Products Ltd., Unit no.1, Luthra Ind. Premises, Safed Pool,

Andheri Kurla Road, Andheri (East), Mumbai - 400072 Tel: 022-2851 5606/ 5644/ 6338. Fax: 022-28512885

Visit us at: http://www.sharexindia.com

Email: sharexindia@vsnl.com

Exclusive Email id for redressal of investor complaints

In terms of Clause 47(f) of the listing agreement, please use the following email

address, which is exclusive for shareholders complaints.

Email- grievance@camphor-allied.com

#### Annexure I

#### **Declaration on Compliance of the Company's Code of Conduct**

The Company has framed a Code of Conduct for the Non-Executive Directors, Executive Directors and Senior Management Personnel of the Company pursuant to Clause 49 of the Listing Agreement with Stock Exchange.

It is hereby confirmed that all the Non-Executive Directors, Executive Directors and Senior Management Personnel of the Company have affirmed due observance of the said Code of Conduct in so far as it is applicable to them and there is no non-compliance thereof for the financial year ended 31st March, 2014.

#### For CAMPHOR AND ALLIED PRODUCTS LIMITED

Place:- Mumbai

ANIL K. BODANI

Date:- 14<sup>th</sup> August, 2014

(EXECUTIVE CHAIRMAN)

# AUDITORS' CERTIFICATE ON COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE:

To the Shareholders,

We have examined the compliance of the conditions of Corporate Governance by CAMPHOR & ALLIED PRODUCTS LIMITED for the year ended on 31<sup>st</sup> March, 2014 as stipulated in clause 49 of the Listing Agreement of the said Company with Stock Exchange in India.

The Compliance of conditions of Corporate Governance is the responsibility of the management. Our examination is limited to a review of the procedure and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and based on the representations given by the Management of the Company, we certify that the Company has broadly complied with the conditions of Corporate Governance as stipulated in the above- mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Lodha & Co. Chartered Accountants

A.M. Hariharan Partner Membership No. 38323 Firm Registration No. 301051E

**Date : 14th August, 2014** 

#### INDEPENDENT AUDITORS' REPORT

To The Members of Camphor & Allied Products Limited

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **Camphor & Allied Products Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2014, the Statement of Profit and Loss and the Cash Flow Statement of the Company for the year then ended and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act") read with the general circular 15/2013 dt. 13th September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with the ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2014;
- (b)in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date, and
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2003("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the Balance Sheet, Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Act.
  - (e) On the basis of the written representations received from the directors as on 31st March, 2014 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2014 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.

For LODHA & CO.
Chartered Accountants
A.M. Hariharan
Partner
Membership No: 38323
Firm Registration No. 301051E

Place: Mumbai Date: 29th May 2014

# ANNEXURE REFERRED TO IN PARAGRAPH 1 UNDER THE HEADING "REPORT ON OTHER LEGAL AND REQUIREMENTS" OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF CAMPHOR & ALLIED PRODUCTS LTD.

On the basis of such checks as we considered appropriate and according to the information and explanations given to us during the course of our audit, we state that:

- 1. a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - b) The Company has carried out physical verification of all its Fixed Assets during the year. The frequency of verification is carried out in accordance with the phased programme of verification which, in our opinion, is reasonable considering the size of the Company and nature of its business. According to the information and explanations given to us, no material discrepancies have been noticed on such physical verification.
  - c) No substantial part of the fixed assets has been disposed off during the year.
- 2. a) The inventories have been physically verified by the management at reasonable intervals during the year. In our opinion, the frequency of verification is reasonable.
  - b) The procedures for physical verification of the inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c) The Company has maintained proper records of inventory. As explained to us, there was no material discrepancies noticed on physical verification of inventory as compared to the book records.
- 3. a) The Company has not granted any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under Section 301 of the Act.
  - b) (i) The Company had taken an unsecured loans from two companies covered in the register maintained under Section 301 of the Act. In respect of the said loans, the maximum balance due at any time during the year was ₹ 1,500 lacs and closing balance at year end is ₹ 825 lacs.
    - (ii) In our opinion and according to the information and explanations given to us, the terms and conditions of the aforesaid loan taken are prima facie, not prejudicial to the interest of the Company.
- 4. In our opinion and according to the information and explanations given to us, having regard to the explanations that purchase of certain items of inventory and fixed assets and sale of goods are of special nature for which suitable alternative sources do not exist for obtaining comparative quotations, there is adequate internal control system commensurate with the size of the Company and nature of its business for the purchase of inventory and fixed assets and for the sale of goods. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have we been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
- 5. a) According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that Section.
  - b) In our opinion, having regard to our comments in para 4 above and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements aggregating during the year to ₹ 5,00,000 or more in respect of each party have been made at prices which are reasonable having regard to prevailing market prices at the relevant time wherever such market prices are available.
- 6. During the year, no deposit within the meaning of directives issued by RBI (Reserve Bank of India) and Sections 58A and 58AA or any other relevant provisions of the Act and Rules framed thereunder have been accepted by the Company.
- 7. The Company has an internal audit system commensurate with the size of the Company and nature of its business.
- 8. We have broadly reviewed the cost records maintained by the Company pursuant to the Order of the Central Government under Section 209(1)(d) of the Act and are of the opinion that, prima facie, the prescribed records have been made and maintained. We are, however, not required to make a detailed examination of the records with a view to determine whether they are accurate or complete.

- 9.a) The Company is generally regular in depositing statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to the Company with the appropriate authorities. No amounts payable in respect of the aforesaid statutory dues were outstanding as at the last day of the financial year for a period of more than six months from the date they became payable.
  - b) According to the information and explanations given to us there are no disputed dues towards income tax / Sales tax / Wealth tax / Service tax / Custom duty / Excise duty / cess except for following:

| Particulars | Year to which the amount relates | Forum where the dispute is pending | ₹ in Lacs |
|-------------|----------------------------------|------------------------------------|-----------|
| Sales Tax   | 2000-01                          | Supreme Court, Delhi               | 12.75     |
| Sales Tax   | 2004-05 to 2006-07               | Commercial Tax Tribunal, Bareilly  | 37.62     |
| Income Tax  | A.Y 2009-10 and 2010-11          | CIT (Appeal), Baroda               | 396.19    |

- 10. The Company has no accumulated losses as at 31st March, 2014 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to banks.
- 12. During the year, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The Company is not a chit fund or a nidhi mutual benefit fund/society. Therefore, the provisions of clause 4(xiii) of the Order are not applicable to the Company.
- 14. The Company is not dealing in or trading in shares, securities, debentures and other investments. Therefore, the provisions of clause 4 (xiv) of the Order are not applicable to the Company.
- 15. According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks and financial institutions.
- 16. According to the information and explanations given to us, term loans were applied for the purpose for which they were obtained.
- 17. According to the information and explanations given to us and on an overall examination of the balance sheet and cash flow statements of the Company, in our opinion, the funds raised on short-term basis by the Company have not been used for the long-term investment.
- 18. The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year or in the recent past.
- 19. The Company has not raised any debentures during the year or in the recent past.
- 20. The Company has not raised any money by way of public issue during the year or in the recent past.
- 21. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing standards in India and according to the information and explanations given to us, we have not come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

For LODHA & CO. Chartered Accountants

A.M. Hariharan Partner Membership No: 38323

Firm Registration No. 301051E

Place: Mumbai Date: 29<sup>th</sup> May 2014

# Balance Sheet as at 31st March 2014

|                            | Particulars                         | Note<br>No. | As at<br>31-03-2014<br>₹ in Lacs | As at<br>31-03-2013<br>₹ in Lacs |
|----------------------------|-------------------------------------|-------------|----------------------------------|----------------------------------|
| I. EQUITY AND              | LIABILITIES                         |             |                                  |                                  |
| 1 Shareholders             | ' Funds                             |             |                                  |                                  |
| (a) Share Ca               | apital                              | 1           | 513.37                           | 513.37                           |
| (b) Reserves               | s and Surplus                       | 2           | 11,100.29                        | 9,209.61                         |
| 2 Non-Current              | Liabilities                         |             |                                  |                                  |
| . , _                      | m Borrowings                        | 3           | 3,407.93                         | 5,261.57                         |
|                            | Tax Liabilities (Net)               | 4           | 1,357.85                         | 882.63                           |
|                            | ong Term Liabilities                | 5           | 1.86                             | 0.64                             |
| (d) Long-Ter               | m Provisions                        | 6           | 254.42                           | 441.11                           |
| 3 Current Liabi            |                                     |             |                                  |                                  |
| (a)Short-Term              |                                     | 7           | 6,076.46                         | 5,395.20                         |
| (b)Trade Payal             |                                     | 8           | 3,672.37                         | 1,227.95                         |
| (c)Other Curre             |                                     | 9           | 3,094.89                         | 3,242.55                         |
| (d)Short-Term              |                                     | 10          | 317.05                           | 186.44                           |
| II. ASSETS                 | TOTAL                               |             | 29,796.49                        | 26,361.07                        |
| 4. Non Comment             | Accepts                             |             |                                  |                                  |
| 1 Non-Current (a) Fixed As |                                     | 11          |                                  |                                  |
| • •                        | jible Assets                        | 11          | 13,112.04                        | 12,499.31                        |
| ` '                        | tal Work-In-Progress                |             | 1.51                             | 219.41                           |
|                            | ngible Assets Under Development     |             | -                                | 12.80                            |
| . ,                        | rent Investments                    | 12          | _                                | 7.89                             |
| ` '                        | m Loans and Advances                | 13          | 222.69                           | 201.06                           |
| 2 Current asset            | ts                                  |             |                                  |                                  |
| (a) Inventor               | ies                                 | 14          | 7,919.00                         | 7,465.00                         |
| (b) Trade Re               | eceivables                          | 15          | 6,360.08                         | 3,789.84                         |
| ( - )                      | d Bank Balances                     | 16          | 332.01                           | 160.66                           |
| ` '                        | rm Loans and Advances               | 17          | 1,844.04                         | 1,995.40                         |
| (e) Other Cu               | urrent Assets                       | 18          | 5.12                             | 9.70                             |
|                            | TOTAL                               |             | 29,796.49                        | 26,361.07<br>=====               |
| Significant Acco           | unting Policies and accompanying No | otes        | _                                | _                                |
|                            | rt of the Financial Statements      | 1-38        |                                  |                                  |

As per our attached report of even date.

For and on behalf of the Board of Directors

For Lodha & Co.
Chartered Accountants

A. M. Hariharan
Partner
Anil K. Bodani
Executive Chairman
Managing Director

Place:MumbaiGirish KhandelwalNirmala AgarwalDate: 29th May, 2014Chief Financial OfficerCompany Secretary

# Statement of Profit and Loss for the year ended 31st March, 2014

|       | Particulars   | Refer<br>Note No.    | For the year ended<br>31st March, 2014<br>(₹ in Lacs) | For the year ended<br>31st March, 2013<br>(₹ in Lacs) |
|-------|---|----------------------|---|---|
| I.    | Revenue from operations<br>Less : Excise Duty   | 19                   | 33,302.62<br>2,369.67                                 | 23,650.69<br>1,969.18                                 |
|       | Net Revenue from Operations   |                      | 30,932.95   | 21,681.51   |
| II.   | Other income  | 20                   | 141.07  | 37.61   |
| III.  | Total Revenue (I + II)  |                      | 31,074.02   | 21,719.12   |
| IV.   | Expenses:   |                      |   |   |
|       | Cost of materials consumed  | 21                   | 21,160.11   | 14,848.74   |
|       | Manufacturing and operating costs   | 22                   | 3,915.86  | 2,751.85  |
|       | Changes in inventories of finished goods and  |                      | •   | •   |
|       | Work-in-Progress  | 23                   | (1,249.66)  | (1,242.57)  |
|       | Employee benefits expense   | 24                   | 1,267.85  | 1,035.50  |
|       | Finance costs   | 25                   | 950.37  | 127.49  |
|       | Depreciation and amortization expense   |                      | 768.46  | 314.16  |
|       | Other expenses  | 26                   | 1,146.21  | 1,010.46  |
|       | Total expenses  |                      | 27,959.21   | 18,845.63   |
| ٧.    | Profit before exceptional item and tax (III   | -IV)                 | 3,114.81  | 2,873.49  |
| VI.   | Exceptional items MTM (Loss) / Reversal on Interest Rate Swap I Foreign Exchange Gain / (Loss) (Net) Profit on Sale of Surplus Land | Derivative           | 186.69<br>(175.69)<br>-                               | (441.11)<br>(151.22)<br>1,194.79                      |
|       | Total Exceptional Item  |                      | 11.00   | 602.46  |
| VII.  | Profit before tax (V- VI)   |                      | 3,125.81  | 3,475.95  |
| VIII. | Tax expense: (1) Current tax (2) Deferred tax   |                      | 700.00<br>475.22                                      | 746.12<br>331.28                                      |
|       | (3) Tax in respect of earlier years   |                      | (60.22)   | 4.74  |
|       | Total Tax Expense   |                      | 1,115.00  | 1,082.14  |
| IX    | Profit (Loss) for the period (VII - VIII)   |                      | 2,010.81  | 2,393.81  |
| X     | Earnings per equity share of face value of Before exceptional items   | Rs. 10 each          |   |   |
|       | Basic & Diluted<br>After exceptional items<br>Basic & Diluted   |                      | 38.95<br>39.17  | 34.89<br>46.63  |
|       | Significant Accounting Policies and accomp<br>form integral part of the Financial Statements  | oanying Note<br>1-38 |   | 40.03   |

As per our attached report of even date.

For and on behalf of the Board of Directors

For Lodha & Co.

Chartered Accountants

A. M. Hariharan
Partner
Anil K. Bodani
Executive Chairman
Managing Director

Place: MumbaiGirish KhandelwalNirmala AgarwalDate: 29th May, 2014Chief Financial OfficerCompany Secretary

# Cash Flow Statement for the year ended 31st March, 2014

| Par                    | rticulars                            | Refer<br>Note No. | 2013-2014<br>(₹ in Lacs) | 2012-2013<br>(₹ in Lacs) |
|------------------------|--------------------------------------|-------------------|--------------------------|--------------------------|
| A) Cash Flow from Op   | perating Activities                  |                   |                          |                          |
| Net Profit before T    | āx ax                                |                   | 3,125.81                 | 3,475.95                 |
| Adjustments for:       |                                      |                   |                          |                          |
| Depreciation           |                                      |                   | 768.46                   | 314.16                   |
| Interest and Other F   |                                      |                   | 950.37                   | 127.49                   |
| Profit on sale of Fixe |                                      |                   |                          |                          |
|                        | scarding / sale of assets (Net)      |                   | 1.50                     | (1,177.49)               |
| Excess Provision Wri   | tten back                            |                   | (                        |                          |
| Dividend Received      |                                      |                   | (1.08)                   | (1.08)                   |
| Profit on sale of Inve |                                      |                   | (25.78)                  | -                        |
|                        | al) on Interest Rate Swap Derivative | 9                 | (186.69)                 | 441.11                   |
|                        | exchange rate difference             |                   | (73.88)                  | (15.84)                  |
| Adjustments for:       | efore Working Capital Changes        |                   | 4,558.71                 | 3,164.30                 |
| -                      | se in Trade & Other Receivables      |                   | (2,438.22)               | (1,153.61)               |
| (Increase)/Decreas     | se in Inventories                    |                   | (454.00)                 | (3,020.06)               |
| Increase/(Decrease     | e) in Trade Payables & Provisions    |                   | 2,127.58                 | 383.34                   |
| Cash generated fro     | om Operating Activities              |                   | 3,794.07                 | (626.03)                 |
| ` ,                    | Net of Refund Received               |                   | (665.08)                 | (766.89)                 |
| Net Cash from Ope      | erating Activities (A)               |                   | 3,128.99                 | (1,392.92)               |
| B) Cash Flow from In   | vesting Activities                   |                   |                          |                          |
| Purchase of Fixed As   | ssets                                |                   | (603.89)                 | (8,005.02)               |
| Sales of Fixed Assets  | S                                    |                   | 3.91                     | 1,256.62                 |
| Sale of Investments    |                                      |                   | 33.67                    | -                        |
| Dividend Received      |                                      |                   | 1.08                     | 0.85                     |
| Net Cash (used in)     | )/from Investing Activities (B)      |                   | (565.23)                 | (6,747.55)               |
| C) Cash Flow from Fig  | _                                    |                   |                          |                          |
|                        | ent) from / of Loan, (Net)           |                   | (1,422.88)               | 3,105.00                 |
| Interest and Other F   |                                      |                   | (971.82)                 | (115.43)                 |
| Net Cash (used in)     | )/from Financing Acitivities (C)     |                   | (2,394.70)               | 2,989.57                 |
| Net increase in cas    | sh and cash equivalents (A + B +     | · C)              | 169.06                   | (5,150.90)               |
| •                      | ents at beginning of the year        | 16                | 83.00                    | 5,233.84                 |
| Cash & cash equivale   | ents at end of the year              | 16                | 252.06                   | 83.00                    |

# Significant Accounting Policies and accompanying Notes form integral part of the Financial Statements

#### Note

- 1) The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in Accounting Standard 3 on "Cash Flow Statements" prescribed by Companies (Accounting Standards) Rules, 2006.
- 2) Previous year's figures have been regrouped / rearranged whenever necessary to conform to the current year's presentation.

As per our attached report of even date.

For and on behalf of the Board of Directors

For Lodha & Co.

Chartered Accountants

A. M. Hariharan
Partner
Anil K. Bodani
Executive Chairman
Anaging Director

Place: Mumbai
Date: 29th May, 2014
Anil K. Bodani
Executive Chairman
Anil K. Bodani

# Notes on Financial Statements for the year ended 31.03.2014

# **Note 1 - Share Capital**

| Particulars   | As at 31-03   | -2014     | As at 31-03-2013 |           |  |
|---|---------------|-----------|------------------|-----------|--|
|   | No. of Shares | ₹ in Lacs | No. of Shares    | ₹ in Lacs |  |
| Authorised  |               |           |                  |           |  |
| Equity Shares of Rs. 10 each                              | 10,000,000    | 1,000.00  | 10,000,000       | 1,000.00  |  |
| Issued, Subscribed & Paid up Equity Shares of Rs. 10 each | 5,133,674     | 513.37    | 5,133,674        | 513.37    |  |
| Total   | 5,133,674     | 513.37    | 5,133,674        | 513.37    |  |

#### a) Details of members holding equity shares more than 5%

| Particulars                                  | As at 31-03   | 3-2014  | As at 31-03-2013 |         |  |
|--|---------------|---------|------------------|---------|--|
|  | No. of Shares | % of    | No. of Shares    | % of    |  |
|  | held          | Holding | held             | Holding |  |
| Oriental Aromatics Limited (Holding Company) | 2,960,280     | 57.66%  | 2,960,280        | 57.66%  |  |
| Kedar Ramesh Vaze                            | 299,282       | 5.83%   |                  | -       |  |

# b) Terms & Rights attached to equity shares

- (i) The Company has only one class of equity shares having a par value of ₹10 each. Each holder of equity shares is entitled to one vote per share. The Company declares and pay dividend in Indian rupees. The dividend proposed by the Board of Directors is subject to approval of the Shareholders in the ensuing Annual General Meeting.
- (ii) In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amount, in proportion to the shareholding. However, no such preferential amount exist currently.

#### c) Reconciliation of numbers of equity shares

| Parti and an                                    | As at 31-03   | -2014     | As at 31-03-2013 |           |  |
|---|---------------|-----------|------------------|-----------|--|
| Particulars                                     | No. of Shares | ₹ in Lacs | No. of Shares    | ₹ in Lacs |  |
| Shares outstanding at the beginning of the year | 5,133,674     | 513.37    | 5,133,674        | 513.37    |  |
| Shares Issued during the year                   | -             | -         | -                | -         |  |
| Shares bought back during the year              | -             | -         | -                | -         |  |
| Shares outstanding at the end of the year       | 5,133,674     | 513.37    | 5,133,674        | 513.37    |  |

**d)** During previous 5 years, the Company has not issued bonus shares/Bought back share/issued shares for consideration other than cash.

| Note 2 - Reserves & Surplus  a. Capital Reserves     Opening Balance     Closing Balance  b. Securities Premium Account     Opening Balance     Closing Balance     Closing Balance  c. General Reserve:     Balance as per last Balance Sheet     Add: Transferred from Profit & Loss Statement  d. Surplus     Opening balance     (+) Net Profit for the year as per annexed accounts     (-) Proposed Dividend     (-) Tax on proposed dividend     (-) Transfer to Reserves     Closing Balance  Total  Note 3 - Long Term Borrowings Secured | 266.74<br>266.74<br>266.74<br>739.82<br>739.82<br>3,646.08<br>151.00<br>3,797.08<br>4,556.97 | 266.74<br>266.74<br>266.74<br>739.82<br>739.82<br>3,646.08 |
|--|--|--|
| a. Capital Reserves Opening Balance Closing Balance b. Securities Premium Account Opening Balance Closing Balance Closing Balance c. General Reserve: Balance as per last Balance Sheet Add: Transferred from Profit & Loss Statement  d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 739.82<br>739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82<br><b>739.82</b>                                    |
| Opening Balance Closing Balance  b. Securities Premium Account Opening Balance Closing Balance Closing Balance  c. General Reserve:     Balance as per last Balance Sheet     Add: Transferred from Profit & Loss Statement  d. Surplus     Opening balance     (+) Net Profit for the year as per annexed accounts     (-) Proposed Dividend     (-) Tax on proposed dividend     (-) Transfer to Reserves     Closing Balance  Total  Note 3 - Long Term Borrowings  | 739.82<br>739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82<br><b>739.82</b>                                    |
| Closing Balance  b. Securities Premium Account     Opening Balance     Closing Balance  c. General Reserve:     Balance as per last Balance Sheet     Add: Transferred from Profit & Loss Statement  d. Surplus     Opening balance     (+) Net Profit for the year as per annexed accounts     (-) Proposed Dividend     (-) Tax on proposed dividend     (-) Transfer to Reserves     Closing Balance  Total  Note 3 - Long Term Borrowings  | 739.82<br>739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82<br><b>739.82</b>                                    |
| b. Securities Premium Account Opening Balance Closing Balance  c. General Reserve: Balance as per last Balance Sheet Add: Transferred from Profit & Loss Statement  d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings   | 739.82<br>739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82<br><b>739.82</b>                                    |
| Opening Balance Closing Balance  C. General Reserve: Balance as per last Balance Sheet Add: Transferred from Profit & Loss Statement  d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings   | 739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82   |
| Closing Balance  c. General Reserve:     Balance as per last Balance Sheet     Add: Transferred from Profit & Loss Statement  d. Surplus     Opening balance     (+) Net Profit for the year as per annexed accounts     (-) Proposed Dividend     (-) Tax on proposed dividend     (-) Transfer to Reserves     Closing Balance  Total  Note 3 - Long Term Borrowings   | 739.82<br>3,646.08<br>151.00<br>3,797.08   | 739.82   |
| C. General Reserve: Balance as per last Balance Sheet Add: Transferred from Profit & Loss Statement  d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 3,646.08<br>151.00<br><b>3,797.08</b>  |  |
| Balance as per last Balance Sheet Add: Transferred from Profit & Loss Statement  d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 151.00<br><b>3,797.08</b>  | 3,646.08<br>   |
| Add: Transferred from Profit & Loss Statement  d. Surplus    Opening balance    (+) Net Profit for the year as per annexed accounts    (-) Proposed Dividend    (-) Tax on proposed dividend    (-) Transfer to Reserves    Closing Balance  Total  Note 3 - Long Term Borrowings  | 151.00<br><b>3,797.08</b>  | 3,646.08<br>   |
| d. Surplus Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings   | 3,797.08   |  |
| Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  |  |  |
| Opening balance (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 4,556.97   | 3,646.08   |
| (+) Net Profit for the year as per annexed accounts (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 7,330.37   | 2,163.16   |
| (-) Proposed Dividend (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 2,010.81   | 2,393.81   |
| (-) Tax on proposed dividend (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings  | 102.67   | -  |
| (-) Transfer to Reserves Closing Balance  Total  Note 3 - Long Term Borrowings   | 17.45  | -  |
| Total  Note 3 - Long Term Borrowings   | 151.00   | -  |
| Note 3 - Long Term Borrowings  | 6,296.65   | 4,556.97   |
|  | 11,100.29  | 9,209.61   |
|  |  |  |
|  |  |  |
| Term loans from Banks*   | 3,407.93   | 5,261.57   |
| (Secured By First Pari pasu Charge on Movable and Immovable Fixed Assets of the Company situated at 3, GIDC Industrial Area, Nandesari, Gujarat and Personal Guarantee of a Director)  |  |  |
| Total  | 3,407.93   | 5,261.57   |
| * Term Loan Repayment Schedule :   |  |  |
| Particulars Range of interest  | As at  | As at  |
|  | 31-03-2014   | 31-03-2013   |
|  | (₹ in Lacs)  |  |
| <b>From Banks-</b> 6.20% to 6.69%  | (* III Lacs)   | (₹ in Lacs)  |
| (6.20% to 6.69%)   |  |  |
| 0 - 1 Years  | 2,405.60   | 2,177.20   |
| Disclosed as Current Maturities of Long Term Debts refer note No. 7 "Other Current Liabilities"  |  |  |
| Total A)   | 2,405.60   | 2,177.20   |
| 1 2 Voors  | 2 405 60   | 2 177 20   |
| 1 - 2 Years<br>2 - 3 Years   | 2,405.60<br>1,002.33   | 2,177.20<br>2,177.20                                       |
| 3 - 4 Years  | 1,002.00   | 907.17   |
| Total B)   | -  |  |
|  | 3,407.93   | 5,261.57   |
| Grand Total A)+B)  | 3,407.93<br>5,813.53   |  |

|   |                             | — Annual Report            | 2013 -2014                |
|---|-----------------------------|----------------------------|---------------------------|
|   |                             | As at                      | As at                     |
| Turticului 3  |                             | 31-03-2014                 | 31-03-2013                |
|   |                             | ₹ in Lacs                  | ₹ in Lacs                 |
| Note 4 - Deferred Tax Liabilities (Net)   |                             |                            |                           |
| Deferred tax liability on account of :  |                             |                            |                           |
| Depreciation  Provision / Expanse allowable in Subsequent years   |                             | 1,891.41                   | 1,419.37                  |
| Provision / Expense allowable in Subsequent years   | Total                       | (533.56)<br><b>1357.85</b> | (536.74)<br><b>882.63</b> |
| Note E. Other Long Torm Lightlities   |                             |                            |                           |
| Note 5 - Other Long Term Liabilities  |                             |                            |                           |
| Deposits from employees   |                             | 1.86                       | 0.64                      |
|   | Total                       | <u> </u>                   | 0.64                      |
| Note 6 - Long Term Provisions   |                             |                            |                           |
| MTM Loss on Interest Rate Swap Derivatives  |                             | 254.42                     | 441.11                    |
|   | Total                       | 254.42                     | 441.11                    |
| Note 7 - Short Term Borrowings  |                             |                            |                           |
| Secured - Working Capital Loan from Banks<br>(Secured by first pari passu charge by way of Hypothe<br>Current Assets both Present and Future and other mov<br>and Second charge on Movable & Immovable Fixed As<br>Company at 3,GIDC Industrial Area, Nandesari, Gujara | vable assets<br>sets of the | 5,251.46<br>ks)            | 4,945.20                  |
| The above Working Capital Facilities carries Interest @ 2% p.a. to 14% p.a. (Previous Year 2.75% p.a. to 1  | 13% p.a.)                   |                            |                           |
| Unsecured - Inter Corporate Deposits from hold  | ing company                 | 825.00                     | 450.00                    |
| (Refer Note no. 33 B)<br>The above Unsecured Loan carries Interest @ 12% p.a<br>(Previous Year 12% p.a.)  | а.                          |                            |                           |
|   | Total                       | 6,076.46                   | 5,395.20                  |
| Note 8 - Trade Payables   |                             |                            |                           |
| a) Micro, Small and Medium Enterprises  |                             | -                          | -                         |
| b) Others   |                             | 3,672.37                   | 1,227.95                  |
|   | Total                       | 3,672.37                   | 1,227.95                  |
| Note 8.1 - The details of amounts outstanding t<br>Micro, Small and Medium Enterprises Developme<br>information with the Company are as under:  |                             |                            |                           |
| Principal amount due and remaining unpaid   |                             | -                          | _                         |
| 2) Interest due on above and the unpaid interest  |                             | -                          | -                         |
| 3) Interest paid  |                             | -                          | -                         |
| <ul><li>4) Payment made beyond the appointed day during th</li><li>5) Interest due and payable for the period of delay</li></ul>  | e year                      | -                          | -                         |
| 6) Interest accrued and remaining unpaid  |                             | -                          | -                         |
| 7) Amount of further interest remaining due and paya  |                             |                            |                           |

| Particulars                                    |       | As at           | As at      |
|--|-------|-----------------|------------|
|  |       | 31-03-2014      | 31-03-2013 |
|  |       | ₹ in Lacs       | ₹ in Lacs  |
| Note 9 - Other Current Liabilities             |       |                 |            |
| (a) Current maturities of long-term debt.      |       |                 |            |
| Secured (Refer Note No. 3)                     |       | 2,405.60        | 2,177.20   |
| (b) Interest accrued but not due on borrowings |       | 39.06           | 60.83      |
| (c) Unclaimed Dividends                        |       | 18.76           | 21.06      |
| (d) Deposits                                   |       | 19.11           | 8.99       |
| (e) Unclaimed Fixed Deposits                   |       | 2.00            | 2.44       |
| (f) Advance against sales                      |       | 29.10           | 18.60      |
| (g) Other payables                             |       |                 |            |
| Statutory dues                                 |       | 421.59          | 315.36     |
| Towards Capital Expenditure                    |       | 159.67          | 638.07     |
|  | Total | <u>3,094.89</u> | 3,242.55   |
| Note 10 - Short Term Provisions                |       |                 |            |
| (a) Provision for employee benefits            |       |                 |            |
| Leave Entitlement                              |       | 79.93           | 64.00      |
| Gratuity                                       |       | 74.69           | 41.01      |
| (b) Others                                     |       |                 |            |
| Proposed Dividend                              |       | 102.67          | -          |
| Corporate Tax on proposed Dividend             |       | 17.45           | -          |
| Provision for Tax (net of advance tax)         |       | 42.31           | 81.43      |
| •  | Total | 317.05          | 186.44     |
|  |       |                 |            |

Note 11 - Fixed Assets (₹ in Lacs)

|                            | (                                  | Gross Block (            | (at cost)                      | at cost) Depreciation / Amortisation |                                    |  |                 | Net Block                           |                                     |
|----------------------------|------------------------------------|--------------------------|--------------------------------|--------------------------------------|------------------------------------|--|-----------------|-------------------------------------|-------------------------------------|
| Particulars                | Balance<br>as at 1st<br>April 2013 | Additions/<br>Adjustment | Disposals/<br>Adjust-<br>ments | Balance as<br>at 31st<br>March 2014  | Balance<br>as at 1st<br>April 2013 | Deprecia-<br>tion charge<br>for the year | On<br>disposals | Balance as<br>at 31st<br>March 2014 | Balance as<br>at 31st<br>March 2014 |
| a Tangible Assets          |                                    |                          |                                |                                      |                                    |  |                 |                                     |                                     |
| Land                       | 4.74                               | -                        | -                              | 4.74                                 | -                                  | -  | -               | -                                   | 4.74                                |
| Assets under lease - Land  | 90.28                              | -                        | -                              | 90.28                                | 31.64                              | 1.25                                     | -               | 32.89                               | 57.39                               |
| Buildings                  | 3,260.09                           | 300.33                   | 0.47                           | 3,559.95                             | 283.99                             | 94.46                                    | 0.44            | 378.01                              | 3,181.94                            |
| Plant and Equipment        | 11,472.26                          | 1,052.34                 | 37.90                          | 12,486.70                            | 2,760.16                           | 602.33                                   | 33.26           | 3,329.23                            | 9,157.47                            |
| Furniture and Fixtures     | 526.61                             | 5.39                     | 1.40                           | 530.60                               | 95.78                              | 34.65                                    | 1.35            | 129.08                              | 401.52                              |
| Vehicles                   | 167.53                             | 22.04                    | 7.21                           | 182.36                               | 43.86                              | 13.97                                    | 6.09            | 51.74                               | 130.62                              |
| Office equipment           | 248.45                             | 10.36                    | 6.09                           | 252.72                               | 55.22                              | 21.80                                    | 2.66            | 74.36                               | 178.36                              |
| Total                      | 15,769.96                          | 1,390.46                 | 53.07                          | 17,107.35                            | 3,270.65                           | 768.46                                   | 43.80           | 3,995.31                            | 13,112.04                           |
| b Capital Work In Progress |                                    |                          |                                |                                      |                                    |  |                 |                                     | 1.51                                |

# Fixed Assets (Previous Year)

(₹ in Lacs)

|  |                                    | Gross Block (            | (at cost)                      |                                     | Depred                             | ciation / Am                             | ortisation      |                                     | Net Block                           |
|--|------------------------------------|--------------------------|--------------------------------|-------------------------------------|------------------------------------|--|-----------------|-------------------------------------|-------------------------------------|
| Particulars                                    | Balance<br>as at 1st<br>April 2012 | Additions/<br>Adjustment | Disposals/<br>Adjust-<br>ments | Balance as<br>at 31st<br>March 2013 | Balance<br>as at 1st<br>April 2012 | Deprecia-<br>tion charge<br>for the year | On<br>disposals | Balance as<br>at 31st<br>March 2013 | Balance as<br>at 31st<br>March 2013 |
| a Tangible Assets                              |                                    |                          |                                |                                     |                                    |  |                 |                                     |                                     |
| Land   | 7.59                               | -                        | 2.85                           | 4.74                                | -                                  | -  | -               | -                                   | 4.74                                |
| Assets under lease - Land                      | 90.28                              | -                        | -                              | 90.28                               | 28.99                              | 2.64                                     | -               | 31.64                               | 58.65                               |
| Buildings                                      | 812.48                             | 2,532.35                 | 84.74                          | 3,260.09                            | 291.60                             | 26.02                                    | 33.62           | 283.99                              | 2,976.10                            |
| Plant and Equipment                            | 4,690.29                           | 6,841.99                 | 60.02                          | 11,472.26                           | 2,565.28                           | 231.38                                   | 36.50           | 2,760.16                            | 8,712.10                            |
| Furniture and Fixtures                         | 440.38                             | 86.29                    | 0.06                           | 526.61                              | 65.75                              | 30.11                                    | 0.07            | 95.78                               | 430.82                              |
| Vehicles                                       | 114.71                             | 74.53                    | 21.71                          | 167.53                              | 51.28                              | 8.97                                     | 16.39           | 43.86                               | 123.67                              |
| Office equipment                               | 154.85                             | 93.75                    | 0.15                           | 248.45                              | 40.42                              | 15.04                                    | 0.24            | 55.22                               | 193.23                              |
| Total  | 6,310.58                           | 9,628.91                 | 169.53                         | 15,769.96                           | 3,043.31                           | 314.16                                   | 86.82           | 3,270.65                            | 12,499.31                           |
| Capital Work In Progress                       |                                    |                          |                                |                                     |                                    | 219.41                                   |                 |                                     |                                     |
| Intangible Assets under Development - Software |                                    |                          |                                |                                     |                                    |  | 12.80           |                                     |                                     |

Additions during the year in Buildings and Plant & Machinery include

- a) Foreign Exchange Loss aggregating to ₹ 813.41 Lacs (which includes ₹ 653.74 Lacs pertaining to previous years)
- b) Borrowing cost aggregating to ₹ Nil (which include ₹ 1434.94 Lacs pertaining to previous years)

| Particulars | As at      | As at      |
|-------------|------------|------------|
|             | 31-03-2014 | 31-03-2013 |
|             | ₹ in Lacs  | ₹ in Lacs  |

# Note 11.1 - Capital Work in progress and Pre-operative Expenditure during Construction Period

# Capital Work-in-Progress (at cost) comprises :

| -  | ening Balance<br>d : Incurred during the year  | A)      | 219.41 | 1,996.31 |
|----|--|---------|--------|----------|
| a) | Capital Work-in-Progress (at cost) comprises : |         |        |          |
|    | Buildings                                      |         | 84.78  | 966.62   |
|    | Plant & Machinery                              |         | 106.34 | 4,712.31 |
|    | Furniture & Fittings                           |         | 0.31   | 79.79    |
|    | Office Equipments                              |         | -      | 79.94    |
|    | Electrical Installation                        |         | 2.83   | 572.03   |
|    | To   | otal B) | 194.26 | 6.410.69 |

| Particula  | ırs  |                                | As at   | As at  |
|--|--|--------------------------------|---|--|
|  |  |                                | 31-03-2014  | 31-03-2013                                       |
|  |  |                                | ₹ in Lacs   | ₹ in Lacs  |
| b) Pre-c   | pperative Expenditure during Con   | struction Period               |   |  |
| Inter  | est on Loan  |                                | -   | 530.78   |
| Other  | Borrowing Cost   |                                | -   | 366.44   |
| Foreig   | gn Exchange Loss   |                                | -   | 159.98   |
| Legal  | & Professional Fees  |                                | -   | 138.92   |
| Trave  | lling Expenses   |                                | -   | 3.87   |
| Other  | Expenses   |                                |   | 102.51   |
|  |  |                                |   | 1,302.50   |
| Less   | : Interest Income  |                                |   | 95.87  |
|  |  | Total C)                       |   | 1,206.63   |
| Less   | : Capitalised during the year  | D)                             | 412.16  | 9,394.22   |
| Closi  | ng Balance   | (A+B+C-D)                      | 1.51  | 219.41   |
| Note 12 -  | Non Current Investments (Long  | Term)                          |   |  |
| Non Trad<br>Quoted   | e Investments  |                                |   |  |
| £  |  |                                |   |  |
| Equity   | y - Bank of Baroda   |                                | -   | 4.27   |
| Equity<br>(5000  | ) fully paid shares)   |                                | -   | 4.27   |
| Equity<br>(5000<br><b>Unquote</b> d  | ) fully paid shares)   |                                | -   |  |
| Equity<br>(5000<br><b>Unquoted</b><br>Mutua  | ) fully paid shares)   | •                              | -<br>-<br>-   | 4.27<br>3.62<br>-                                |
| Equity<br>(5000<br><b>Unquoted</b><br>Mutua  | o fully paid shares)<br><b>I</b><br>al Funds - UTI Balance Fund (Income  | •                              | -<br>-<br>-<br>-  |  |
| Equity<br>(5000<br><b>Unquoted</b><br>Mutua  | ) fully paid shares)  I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Sav  | ving Certificates              | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 3.62   |
| Equity<br>(5000)<br>Unquoted<br>Mutua<br>Gover   | fully paid shares)  I  al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Sav   | ving Certificates              | At Cost   | 3.62<br>-<br><b>7.89</b>                         |
| Equity<br>(5000)<br>Unquoted<br>Mutua<br>Gover   | ) fully paid shares)  I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Sav  | ving Certificates              | -<br>-<br>-<br>-<br>-<br>-<br>(4.27)                                    | 3.62<br>-<br><b>7.89</b>                         |
| Equity<br>(5000)<br>Unquoted<br>Mutua<br>Gover<br>Particular<br>Aggregate  | fully paid shares)  I  al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Sav   | ving Certificates              | -   | 3.62<br>-<br><b>7.89</b><br>Market Value         |
| Equity<br>(5000)<br>Unquoted<br>Mutua<br>Gover<br>Particular<br>Aggregate  | fully paid shares)  I  al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  rs  amount of Quoted Investments  | ving Certificates              | -   | 3.62<br>-<br><b>7.89</b><br>Market Value         |
| Equity<br>(5000)<br>Unquoted<br>Mutua<br>Gover<br>Particular<br>Aggregate<br>Aggregate   | fully paid shares)  I  al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  rs  amount of Quoted Investments  | ving Certificates              | (4.27)  | 3.62<br>-<br>7.89<br>Market Value<br>-<br>(4.27) |
| Equity (5000) Unquoted Mutua Gover  Particular Aggregate Aggregate  Note 13 -  | fully paid shares)  I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  rs  amount of Quoted Investments  amount of Unquoted Investments   | ving Certificates              | (4.27)  | 3.62<br>-<br>7.89<br>Market Value<br>-<br>(4.27) |
| Equity (5000) Unquoted Mutua Gover  Particular Aggregate Aggregate  Note 13 -  | fully paid shares) I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers amount of Quoted Investments amount of Unquoted Investments Long Term Loans and Advances d, considered good  | ving Certificates              | (4.27)  | 3.62<br>-<br>7.89<br>Market Value<br>-<br>(4.27) |
| Equity (5000) Unquoted Mutua Gover  Particular Aggregate Aggregate  Note 13 - Unsecure a. Capital  | of fully paid shares) I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  amount of Quoted Investments  amount of Unquoted Investments  Long Term Loans and Advances   | ving Certificates              | (4.27)  | 3.62  7.89  Market Value  (4.27)  (3.11)         |
| Equity (5000) Unquoted Mutua Govern  Particular Aggregate Aggregate  Note 13 - Unsecure a. Capital b. Security   | of fully paid shares) I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  rs amount of Quoted Investments  amount of Unquoted Investments  Long Term Loans and Advances  d, considered good  Advances  | ving Certificates <b>Total</b> | (4.27)<br>-<br>(3.11)   | 3.62  7.89  Market Value  (4.27)  (3.11)         |
| Equity (5000) Unquoted Mutua Gover  Particular Aggregate Aggregate  Note 13 - Unsecure a. Capital b. Securit c. Bank E   | of fully paid shares) I al Funds - UTI Balance Fund (Income rnment Securities 6 Year National Savers  amount of Quoted Investments  amount of Unquoted Investments  Long Term Loans and Advances d, considered good  Advances by Deposits  | ving Certificates <b>Total</b> | (4.27)<br>-<br>(3.11)   | 3.62  7.89  Market Value  (4.27)  (3.11)         |
| Equity (5000) Unquoted Mutual Government Gov | of fully paid shares) In the shares of the shares of the shares of the share of the | ving Certificates <b>Total</b> | (4.27)<br>-<br>(3.11)   | 3.62   |

| Particulars  | As at 31-03-2014 | As at<br>31-03-2013 |
|--|------------------|---------------------|
|  | ₹ in Lacs        | ₹ in Lacs           |
| Note 14 - Inventories  |                  |                     |
| a. Raw Materials   | 2,316.70         | 3,385.80            |
| Goods-in transit   | 200.47           | 19.73               |
|  | 2,517.17         | 3,405.53            |
| b. Work-in-progress  | 2,278.25         | 1,922.58            |
|  | 2,278.25         | 1,922.58            |
| c. Finished goods  | 2,549.31         | 1,780.65            |
| Goods-in transit   | 261.68           | 69.70               |
|  | 2,810.99         | 1,850.35            |
| d. Stores, Spares & Packing material   | 287.04           | 280.91              |
| Goods-in transit   | 25.55            | 5.63                |
|  | 312.59           | 286.54              |
| Total  | 7,919.00         | 7,465.00            |
| Note 15 - Trade Receivables  |                  |                     |
| Unsecured, Considered good   |                  |                     |
| Outstanding for a period exceeding six months from the due date                            | 16.54            | 3.44                |
| Outstanding for a period not exceeding six months from the due date                        | 6,343.54         | 3,786.40            |
| Total  | 6,360.08         | 3,789.84            |
| Note 16 - Cash and Bank Balances   |                  |                     |
| (I) Cash and Cash Equivalents  |                  |                     |
| a. Balances with banks   | 249.88           | 75.21               |
| <ul><li>b. Cash on hand</li><li>c Bank Deposit with less than 12 months maturity</li></ul> | 2.13<br>0.05     | 7.74                |
| C Bank Deposit with less than 12 months maturity   | <b>252.06</b>    | 82.95               |
| (II) Others  |                  |                     |
| a Unpaid Dividends   | 18.76            | 21.06               |
| b Margin Money Account   | 61.19            | 56.60               |
| c Bank Deposit with more than 12 months maturity   | -<br>79.95       | 0.05<br>77.71       |
| Total  | 332.01           | 160.66              |
|  |                  |                     |
| Note 17 - Short Term Loans and Advances Unsecured, considered good                         |                  |                     |
| Balance with Government Authorities  | 1,656.35         | 1,807.20            |
| Advances recoverable in cash or in kind or for value to be received                        | 187.69           | 188.20              |
| Total  | 1,844.04         | 1,995.40            |
| Note 18 - Other Current Assets   |                  |                     |
| Claims and other receivables   | 0.31             | 5.20                |
| Dividend, Interest Subsidy and Interest receivable   | 4.81             | 4.50                |
| Total  | 5.12             | 9.70                |
|  |                  | 37                  |

| Note 19 - Revenue from operations Sale of products Manufactured Products 33,217.46 | 23,534.20<br>116.49<br>23,650.69 |
|--|----------------------------------|
|  | 116.49                           |
|  |                                  |
| Other operating revenue:   |                                  |
| Scrap sales 85.16  | 23,650.69                        |
| Total 33,302.62  |                                  |
| Note 19.1 - Particulars of Sale of Products  |                                  |
| Camphor & Isoborneol 12,558.83   | 9,903.89                         |
| Pine Oil / Terpineols 3,503.75   | 2,777.37                         |
| Poly-Terpene Resin 1,321.09 Perfumery Chemicals 11,985.45                          | 1,153.91<br>5,285.80             |
| Speciality Chemicals 1,690.29  | 2,564.73                         |
| Others 2,243.20  | 1,964.99                         |
| Total 33,302.62  | 23,650.69                        |
| Note 20 - Other Income   |                                  |
| Dividend from Long Term Investment 1.08  | 1.08                             |
| Long term gain on sale of Investments 25.78  | -                                |
| Rent and compensation 13.36 Miscellaneous Income 27.80                             | 12.39<br>23.56                   |
| Liability/Provision no longer required written back 73.05                          | 0.58                             |
| Total 141.07   | 37.61                            |
| Note 21 - Cost of Material Consumed  | (₹ in Lacs)                      |
|  | ear ended                        |
| 31 March 2014 31 Mar   | rch 2013                         |
| Raw Material:  |                                  |
| Imported   69.47   14,700.64   70.24   1   | 0,429.08                         |
| Indigenous         30.53         6,459.47         29.76                            | 4,419.66                         |
| Total 100.00 21,160.11 100.00 14   | ,848.74                          |
| Note 21.1 - Particulars of Raw Material Consumed                                   |                                  |
| Turpentine / Pinene (KL) 12,092.25   | 9,532.65                         |
| Acetic Acid 862.84   | 736.59                           |
| Caustic Soda 519.31  | 444.96                           |
| Phenol 251.03  | 202.07                           |
| Others 7,434.68  | 3,932.47                         |
| Total <u>21,160.11</u>   | L4,848.74                        |
| Note 22 - Manufacturing and Operating Costs  |                                  |
| Consumption of Stores, Spare Parts and Packing Materials 622.18                    | 408.05                           |
| Power and fuel 2,653.23  | 2,148.95                         |
| Licence Fees (Technical knowhow) 306.02  | -                                |
| Other Manufacturing and Operating expenses 149.49 Repairs to Buildings 29.14       | 89.92<br>23.34                   |
| Repairs to Buildings 29.14 Repairs to Plant & Machinery 155.80                     | 23.34<br>81.59                   |
| Total 3,915.86   | 2,751.85                         |

Note 22.1 - Particulars of Stores, Spares Parts & Packing Materials Consumed

| Particulars                                       | %      | For the year ended<br>31 March 2014<br>(₹ in Lacs) | %      | For the year ended<br>31 March 2013<br>(₹ in Lacs) |
|---|--------|--|--------|--|
| Stores, Spares Parts & Packing Materials Consumed |        |  |        |  |
| Imported  | 0.00   | -  | 46.94  | 191.53   |
| Indigenous  | 100.00 | 622.18   | 53.06  | 216.52   |
| Total   | 100.00 | 622.18   | 100.00 | 408.05   |

| Particulars  | For                            | the year ended<br>31 March 2014<br>₹ in Lacs   | For the year ended<br>31 March 2013<br>₹ in Lacs   |
|--|--------------------------------|--|--|
| Note 23 - Changes in Inventories of Finishe  | ed Goods & Work-in-Pro         | ogress   |  |
| Opening Stock:<br>Finished Goods<br>Work-in-Progess  |                                | 1,850.35<br>1,922.58<br>3,772.93   | 1,456.57<br>995.63<br>2,452.20   |
| Closing Stock<br>Finished Goods<br>Work-in-Progess   |                                | 2,810.99<br>2,278.25<br>5,089.24   | 1,850.35<br>1,922.58<br>3,772.93   |
| Add/(Less):- Variation in excise duty on opening and   | closing stock of finished good | ds 66.65<br>66.65  | 78.16<br>78.16   |
|  | Total                          | (1,249.66)   | (1,242.57)   |
| Note 24 - Employee Benefits Expense  |                                |  |  |
| Salaries and Wages<br>Contributions to Provident and Other Funds<br>Staff Welfare Expenses   | Total                          | 1,053.25<br>123.32<br>91.28<br><b>1,267.85</b>   | 868.48<br>88.50<br>78.52<br><b>1,035.50</b>  |
|  | iotai                          |  |  |
| Note 25 - Finance Cost   |                                |  |  |
| Interest expense (Net) Other Borrowing Cost  | Total                          | 886.14<br>64.23<br><b>950.37</b>   | 57.47<br>70.02<br><b>127.49</b>  |
| Note 26 - Other Expenses   |                                |  |  |
| Rent Insurance Rates and taxes, excluding taxes on income Freight Legal & Professional charges Directors' Sitting Fees Auditors' Remuneration and Expenses Travelling Expenses Repairs and maintenance others Loss on Disposal / Discard of Fixed Assets Sales Commission Miscellaneous expenses |                                | 1.20<br>34.85<br>58.11<br>446.97<br>151.22<br>2.60<br>11.39<br>71.43<br>33.65<br>1.50<br>36.01<br>297.28 | 1.59<br>22.10<br>71.21<br>345.03<br>75.37<br>2.90<br>13.03<br>64.80<br>23.28<br>17.33<br>30.43<br>343.39 |
|  | Total                          | 1,146.21   | 1,010.46   |

#### 27. SIGNIFICANT ACCOUNTING POLICIES:

#### a. Basis of Preparation of Financial Statements

- (i) The financial statements are prepared on the basis of historical cost convention, and on the accounting principles of a going concern.
- (ii) Accounting Policies not specifically referred to otherwise are consistent and in consonance with the applicable Accounting Standards prescribed by the Companies (Accounting Standards) Rules, 2006 to the extent applicable.
- (iii) All expenses and income to the extent ascertainable with reasonable certainty are accounted for on accrual basis.

#### b. USE OF ESTIMATES:

The presentation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affects the reported amounts of assets and liabilities and the disclosures of contingent liabilities on the date of financial statements and reported amounts of revenue and expenses for that year. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively.

#### c. REVENUE RECOGNITION:

Revenue from sale of products is recognized when the risks and rewards of ownership are passed on to the Customers, which is generally on dispatch of goods. Sales are stated inclusive of Excise duty but exclusive of discounts, returns and sales tax / VAT.

Interest income is recognized on time proportion basis. Dividend income is recognized when the right to receive the dividend is established

#### d. FIXED ASSETS:

- (i) Fixed assets are capitalised at cost inclusive of freight, duties, taxes and all incidental expenses related thereto and net of Cenvat credit.
- (ii) Fixed assets are stated at cost less accumulated depreciation.

#### e. DEPRECIATION / AMORTISATION:

- (i) Premium on leasehold land is being amortized over the period of lease.
- (ii) Depreciation on fixed assets is provided on Straight Line Method at the rates and in the manner as specified in Schedule XIV to the Companies Act, 1956.
- (iii) Continuous Process Plant as defined in the said Schedule has been considered on technical assessment and depreciation provided accordingly.

#### f. INVESTMENTS:

Long term investments are valued at cost with an appropriate provision for diminution being other than temporary.

#### g. INVENTORIES:

Inventories are valued on the following basis:

- a. Raw material, Components, Stores & Spares are valued at lower of cost and net realizable value. However, items of raw material are considered to be realizable at cost if finished products, in which they will be used, are expected to be sold at or above cost. Cost is determined on monthly weighted average.
- b. Finished Goods (inclusive of Excise Duty):
  - i. Principal products are valued at lower of cost and net realizable value.
  - ii. By-Products are valued at net realizable value.
- c. Process stock is valued at cost and in cases where the net realizable value of the ultimate product is lower than the cost of production, necessary adjustments in the cost of process stock is made.
- d. Costs of Finished Goods & Process Stock are determined using the absorption costing principles and determined on yearly weighted average. Costs include cost of conversion and other costs and excise duty as applicable incurred in bringing the inventories to their present location & condition.

#### h. ACCOUNTING FOR TAXES ON INCOME:

Provision for current tax is made on the basis of the estimated taxable income for the current accounting year in accordance with the provisions as per Income-Tax Act, 1961.

The deferred tax for timing differences between book profits and tax profits for the year is accounted for using the tax rules and laws that have been enacted or substantially enacted as of the balance sheet date. Deferred tax assets arising from timing differences are recognised to the extent there is a reasonable certainty that these would be realized in future and are reviewed for the appropriateness of their respective carrying values at each balance sheet date.

Tax credit is recognized in respect of Minimum Alternate Tax (MAT) paid in terms of Section 115JAA of the Income Tax Act, 1961 based on convincing evidence that the Company will pay normal income tax within the statutory time frame and the same is reviewed at each balance sheet date.

#### i. BORROWING COST:

Borrowing Costs attributable to acquisition and construction of qualifying assets are capitalised as a part of the cost of such asset up to the date when such asset is ready for its intended use. Other Borrowing costs are charged to Profit & Loss Account.

#### j. TRANSACTIONS IN FOREIGN CURRENCY:

Transactions in Foreign currency are recorded at the rate of exchange in force at the date of the transactions. Foreign currency assets and liabilities are stated at the rate of ex-change prevailing at the year end and resulted gains / losses are recognized in the profit & loss account except in case of long term borrowings, where they relate to acquisition of fixed assets, in which case they are adjusted to the carrying cost of such assets. Premium / Discount in respect of Forward Foreign Exchange contracts is recognized over the life of the contract.

#### k. FINANCIAL DERIVATIVE INSTRUMENTS OTHER THAN FORWARD FOREIGN EXCHANGE CONTRACTS:

The Company enters into interest rate swap contracts that is not in the nature of forward contracts designated under AS 11, to hedge its risks with respect to interest rate exposure arising using foreign currency loan. In accordance with the ICAI announcement, at every year end, all outstanding derivative contracts are fair valued on a mark-to-market basis and any loss on valuation is recognized in the Statement of Profit and Loss, on each contract basis. Any gain on mark-to-market valuation on respective contracts is not recognized by the Company, keeping in view the principle of prudence as enunciated in AS 1, 'Disclosure of Accounting Policies'. Any reduction to fair value and any reversal of such reductions are included in the Statement of Profit and Loss of the year.

#### I. RESEARCH & DEVELOPMENT EXPENDITURE:

Revenue Expenditure is charged to the Profit & Loss account and Capital Expenditure is treated as addition to Fixed Assets.

#### m. EMPLOYEE BENEFITS:

Short Term Employee Benefits-

All employee benefits payable within twelve months of rendering the service are recognized in the period in which the employee renders the related service.

Post Employment / Retirement Benefits

#### **Defined Contribution plans:**

Company's contributions paid / payable during the year to Provident and Family pension Funds, Super annuation fund (wherever opted) and ESIC are recognized in the Profit and Loss Account.

#### **Defined Benefits plans:**

Gratuity liability under the Payment of Gratuity Act, 1972 is provided for on the basis of the actuarial valuation made at the end of each financial year.

Short term compensated absences are provided for based on estimates. Long term compensated absences are provided for based on Actuarial Valuation.

Actuarial gains/ losses are immediately taken to profit and loss account and are not deferred.

#### n. IMPAIRMENT OF ASSETS:

The Company assesses at each Balance Sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the amount of such impairment loss is charged to profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is restated to that effect.

#### PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS:

Provisions are recognized for liabilities that can be measured only by using a substantial degree of estimation, if a) the company has a present obligation as a result of a past event,

b) the probable outflow of resources is expected to settle the obligation and c) the amount of the obligation can be reliably estimated.

Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, such reimbursement is recognized to the extent of provision or contingent liability as the case may be, only when it is virtually certain that the reimbursement will be received.

#### Contingent liability is disclosed in the case of

- a) a present obligation arising from the a past event, when it is not probable that an outflow of resources will be required to settle the obligation.
- b) a possible obligation, unless the probability of outflow of resources is remote. Contingent assets are not recognised or disclosed in the financial statements.

# 28. Contingent liabilities (to the extent not provided for (Net of interest, if any, as may be levied on conclusion of relevant cases) and Commitments

#### a. Contingent liabilities:

i) Disputed Sales Tax:

Where Department is in appeal, ₹12.75 Lacs (Previous year ₹ 12.75 Lacs)

ii) Disputed Income Tax:

Where Company is in appeal, ₹ 406.56 Lacs (Previous year ₹ 16.65 Lacs)

- iii) Disputed Labour claims made by ex-employees estimated at ₹ 9.96 lacs (Previous year ₹ 9.96 lacs).
- iv) Penalties / Interest, if any as may be levied in respect of non-payment / late payment of certain statutory dues, amount unascertainable. In the opinion of the management liability, if any would not be material.
- v) Pine Chemicals Limited which was amalgamated with the Company had earlier filed a Writ Petition challenging the retrospective rescission by the Government of Jammu & Kashmir, of the Backward Area Incentive Scheme in respect of Sales Tax paid on Gum Resin for the period five years ending 31st March, 1984. The High Court of Jammu & Kashmir has passed an order directing the Sales Tax Department to review the Company's claim in the light of Supreme Court decision on a similar issue. The Company had filed Writ Petition before the Hon. High Court at Jammu which is still pending disposal.

In the event of the claim being decided in favour of the Company, the Company would be entitled to refund of ₹ 59.03 Lacs in respect of two years ended 31/03/1984 and in the event of it being decided against the Company, the company will be liable to repay ₹ 98.11 Lacs in respect of three years ended 31st March, 1982, which Pine Chemicals Limited had accounted for as income in earlier years. The refund or payment as the case may be will be accounted for after the final outcome of the petition.

#### b. Commitments:

i) Estimated amount of contracts remaining to be executed on capital account and not provided for ₹ 4.89 Lacs (Previous year ₹ 63.99 Lacs)

#### ii) Derivative Instruments:

| Dauticulaus                 |                     | 2013-14                          |                               | 2012-13                          |                               |
|-----------------------------|---------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|
| Particulars                 | Foreign<br>Currency | Amount in<br>Foreign<br>Currency | INR<br>Equivalent<br>In Lakhs | Amount in<br>Foreign<br>Currency | INR<br>Equivalent<br>In Lakhs |
| Interest Rate Swap Contract | US \$.              | 1,239,783                        | 745.61                        | 2,654,225                        | 1,444.69                      |

#### 29. Details of foreign currency unhedged:

|             |                     | 2013-14                          |                              | 2012-13                          |                              |
|-------------|---------------------|----------------------------------|------------------------------|----------------------------------|------------------------------|
| Particulars | Foreign<br>Currency | Amount in<br>Foreign<br>Currency | INR<br>Equivalent<br>In lacs | Amount in<br>Foreign<br>Currency | INR<br>Equivalent<br>In lacs |
| Receivables | US \$.              | 5,054,672                        | 3,035.84                     | 1,721,766                        | 935.78                       |
| Payables    | US \$               | 17,703,481                       | 10,646.39                    | 21,841,059                       | 11,888.09                    |

#### 30. Segment Reporting:

**Primary Segment:** The Company is exclusively engaged in the business of manufacture of fine chemicals, which is considered to constitute only one business segment.

Secondary Segment: (By Geographical Segment):

|                          | 2013-2014   | 2012-2013   |
|--------------------------|-------------|-------------|
| Sales & Operating Income | (₹ In Lacs) | (₹ In Lacs) |
| Domestic                 | 21,103.81   | 16,939.88   |
| Export                   | 9,970.21    | 4,779.25    |
| Total                    | 31,074.02   | 21,719.13   |

#### 31. Auditors' Remuneration

| Particulars                                    | 2013 - 14<br>(₹ In Lacs) | 2012 - 13<br>(₹ In Lacs) |
|--|--------------------------|--------------------------|
| Audit Fees                                     | 6.25                     | 6.25                     |
| Limited Review Fees                            | 2.25                     | 2.25                     |
| Certification Charges                          | 1.32                     | 3.18                     |
| Out of pocket expenses (including Service Tax) | 1.57                     | 1.35                     |
| TOTAL  | 11.39                    | 13.03                    |

## 32. Company has incurred following expenses on its in house Research & Development Facility u/s. 35 (2AB) of Income Tax Act, 1961.

(i) Capital Expenses included in various heads:

| Accounts Head       | 2013-14     | 2012-13     |
|---------------------|-------------|-------------|
|                     | (₹ In Lacs) | (₹ In Lacs) |
| Buildings           | 0.00        | 249.08      |
| Plant & Machinery   | 0.34        | 28.77       |
| Furniture & Fixures | 0.00        | 29.62       |
| Office Equipments   | 0.01        | 3.47        |
| TOTAL               | 0.35        | 310.94      |

#### (ii) Revenue Expenses included in various heads:

| Accounts Head             | 2013-14     | 2012-13     |
|---------------------------|-------------|-------------|
|                           | (₹ In Lacs) | (₹ In Lacs) |
| Cost of Material Consumed | 10.71       | 15.20       |
| Employee Benefit Expense  | 25.92       | 31.21       |
| Depreciation              | 12.49       | 8.91        |
| Other Expenses            | 30.37       | 17.36       |
|                           | 78.50       | 72.68       |

#### 33. Related Party Disclosures as per Accounting Standard (AS) 18:

#### A) List of Related party

#### a. Party where control exists:

Holding Company: **Oriental Aromatics Limited.** Fellow Subsidiary: **Oriental Aromatics Inc.** 

#### b. Other Parties with whom the Company has entered into transactions during the year :

#### i. Associate:

Oriental Fragrance & Flavours Ltd.

Keshavlal V. Bodani Education Foundation.

#### ii. Key Management personnel

Mr. Anil K. Bodani (Executive Chairman)

Mr. Dharmil A. Bodani (Managing Director)

Mr. Shyamal A. Bodani (Executive Director)

Mr. D.S.Raghav (Executive Director)

## B) The following transactions were carried out with the aforesaid related parties in the ordinary course of Business during the year:

| Sr.<br>No. | Name of the Party                           | Relationship       | Nature of<br>Transaction  | (Rs. in Lacs)       | Outstanding<br>As On<br>31.03.2014<br>(₹ in Lacs) |
|------------|---|--------------------|---------------------------|---------------------|---|
| 1.         | Oriental Aromatics Ltd.                     | Holding Company    | Sales                     | 536.62<br>(407.35)  | 103.57<br>(37.39)                                 |
|            |   |                    | Loan Taken                | 1700.00<br>(450.00) | 825.00<br>(450.00)                                |
|            |   |                    | Interest Paid             | 83.38<br>(0.46)     | 0.00<br>(0.46)                                    |
|            |   |                    | Rent Received             | 9.00<br>(9.00)      | 0.75<br>(0.75)                                    |
|            |   |                    | Rent Deposit<br>Received  | 9.00<br>(0.00)      | 0.00<br>(0.00)                                    |
|            |   |                    | Purchase                  | 21.08<br>(280.54)   | 0.00<br>(105.13)                                  |
|            |   |                    | Sale of Capital<br>Assets | 1.94<br>(0.00)      | 0.00<br>(0.00)                                    |
| 2.         | Oriental Aromatics Inc.                     | Fellow Subsidiary  | Sales                     | 0.00<br>(133.96)    | 0.00<br>(40.48)                                   |
| 3.         | Oriental Fragrances & Flavours Ltd.         | Associates         | Loan Taken                | 50.00<br>(0.00)     | 0.00<br>(0.00)                                    |
|            |   |                    | Interest Paid             | 3.49<br>(0.00)      | 0.00<br>(0.00)                                    |
| 4.         | Keshavlal V. Bodani Education<br>Foundation | Associates         | Donation                  | 5.00<br>(40.00)     | 0.00<br>(0.00)                                    |
| 5.         | Dharmil A. Bodani                           | Managing Director  | Remuneration              | 78.24<br>(44.18)    | 1.74<br>(2.42)                                    |
| 6.         | Anil K. Bodani                              | Executive Chairman | Remuneration              | 13.80<br>(13.80)    | -   |
| 7.         | Shyamal A. Bodani                           | Executive Director | Remuneration              | 13.80<br>(13.80)    | -   |
| 8.         | D.S. Raghav                                 | Executive Director | Remuneration              | 22.00<br>(19.87)    | -   |

Note: i) Figures in brackets pertain to previous year.

ii) No amounts in respect of related parties have been written off/written back/provided for during the year.

iii) Related party relationships have been identified by the management and relied upon by the auditors.

#### 34. Calculation of Earnings Per Share (EPS):

|   | 2013-14     | 2012-13     |
|---|-------------|-------------|
|   | (₹ in Lacs) | (₹ in Lacs) |
| Numerator:Profit after tax (before exceptional item)              | 1,999.81    | 1791.35     |
| Numerator:Profit after tax (after exceptional item)               | 2,010.81    | 2393.81     |
| Denominator: Weighted Average Equity Shares (No.)                 | 51,33,674   | 51,33,674   |
| Basic and Diluted Earnings Per Share (₹)(before exceptional item) | 38.95       | 34.89       |
| Basic and Diluted Earnings Per Share (₹)(after exceptional item)  | 39.17       | 46.63       |
| Face Value per Share (₹)  | 10.00       | 10.00       |

35. Disclosure as required by Accounting Standard 15 (Revised) on Employee Benefits, in respect of gratuity, a defined benefit scheme based on Actuarial Valuation using the projected unit credit method.

In respect of gratuity, a defined benefit scheme (based on Actuarial Valuation) – (₹ in Lacs)

| De |  |               | Year ended     |
|----|--|---------------|----------------|
| Α. | Expense recognised in the statement of Profit and Loss       | March 31,2014 | March 31, 2013 |
|    | Account for the year ended                                   |               |                |
|    | - Current Service Cost                                       | 14.98         | 13.20          |
|    | - Interest Cost  | 18.71         | 17.72          |
|    | - Expected return on plan assets                             | (16.28)       | (17.93)        |
|    | - Net actuarial (gain) / loss recognised during the year     | 19.97         | 9.97           |
|    | Total Expense  | 37.38         | 22.96          |
| В. | Actual return on plan assets                                 |               |                |
|    | - Expected return of plan assets                             | 16.28         | 17.93          |
|    | - Actuarial (gain) / loss on plan assets                     | 0.00          | 0.00           |
|    | - Actual return of plan assets                               | 16.28         | 17.93          |
| C. | Net Asset / (Liability) recognised in the Balance Sheet      |               |                |
|    | - Present value of obligation                                | 265.82        | 233.85         |
|    | - Fair value of plan assets                                  | 191.13        | 192.83         |
|    | - Funded status (surplus / (deficit))                        | (74.69)       | (41.02)        |
|    | - Net Asset / (Liability) recognised in the Balance Sheet    | (74.69)       | (41.02)        |
| D. | Change in Present value of Obligation during the year ended. |               |                |
|    | - Opening Balance of Present value of obligation             | 233.85        | 221.52         |
|    | - Current Service Cost                                       | 14.98         | 13.20          |
|    | - Interest Cost  | 18.71         | 17.72          |
|    | - Benefits paid  | (21.69)       | (28.56)        |
|    | - actuarial (gain) / loss on obligation                      | 19.97         | 9.97           |
|    | - Closing Balance of Present value of obligation*            | 265.82        | 233.85         |
| E. | Change in Assets during the year ended                       |               |                |
|    | - Opening Balance of Fair value of plan assets               | 192.83        | 199.57         |
|    | - Expected return on plan assets                             | 16.28         | 17.93          |
|    | - Contributions made   | 3.70          | 3.89           |
|    | - Benefits paid  | (21.69)       | (28.56)        |
|    | - actuarial (gains) / loss on plan assets                    | 0.00          | 0.00           |
|    | - Closing Balance of Fair value of plan assets               | 191.13        | 192.83         |

(₹ in Lacs)

| De | escription  | Year ended<br>March 31,<br>2014 | Year ended<br>March 31,<br>2013 |
|----|---|---------------------------------|---------------------------------|
| F. | Major categories of plan assets as a percentage of total plan                                 | Debt Fund 100%                  | Debt Fund 100%                  |
| G. | Actuarial Assumptions   |                                 |                                 |
|    | - Discount rate   | 8.00%                           | 8.00%                           |
|    | - Mortality Rate  | LIC (1994 96)                   | LIC (1994 96)                   |
|    |   | Table                           | Table                           |
|    | - Future salary increases consider inflation, seniority, promotion and other relevant factors | 4.00%                           | 4.00%                           |

<sup>\*</sup> Sum of ₹ 191.13 Lacs (Previous year ₹ 192.83 Lacs) lying in the Gratuity Fund managed by Life Insurance Corporation of India.

- 36. i) In the opinion of the Board, assets other than fixed assets and non-current investment have value on realization in the ordinary course of business, at least equal to the amount at they are stated.
  - ii) The accounts of certain Banks, Trade receivable, Trade payable, Loans and Advances are however, subject to confirmations/reconciliations and consequent adjustments, if any. The management does not expect any material difference affecting the current year's financial statements on such reconciliation/adjustments.

37. (₹In Lacs)

| CIF Value of Imports:                        | 2013-2014 | 2012-2013 |
|--|-----------|-----------|
| Raw Material                                 | 11,607.10 | 11,879.71 |
| Expenditure in Foreign currency:             |           |           |
| Traveling                                    | 31.74     | 21.58     |
| Professional Fees                            | 23.81     | 0.00      |
| Interest Expense                             | 565.94    | 100.50    |
| License Fee                                  | 306.02    | 0.00      |
| Commission on Export                         | 15.37     | 24.99     |
| Earnings in Foreign Exchange on account of : |           |           |
| Exports on F.O.B. Basis                      | 9,921.36  | 4,626.16  |

38. Previous year's figures have been regrouped / rearranged/ recast wherever necessary to conform to current year's presentation

#### SIGNATURES TO NOTES '1' TO '38'

For and on behalf of the Board Camphor & Allied Products Limited.

Anil K. Bodani
Executive Chairman

Dharmil A. Bodani
Managing Director

Place : Mumbai Girish Khandelwal Nirmala Agarwal
Dated : 29th May, 2014. Chief Financial Officer Company Secretary

### **CAMPHOR & ALLIED PRODUCTS LIMITED**

Registered Office: Plot No. 3, GIDC Industrial Estate Nandesari - 391 340, Dist. Vadodara, Gujarat. CIN: L17299GJ1972PLC011626

#### **ATTENDANCE SLIP**

I hereby record my presence at the 42nd Annual General Meeting of the Company on Friday, September 26, 2014 at 12.00 Noon at Regd. Office of the Company at Plot No. 3, GIDC Industrial Estate, Nandesari – 391340, Dist. Vadodara, Gujarat.

|             | Rregistered Folio No.                              | :  |
|-------------|--|--|
|             | DP- ID No.   | :  |
|             | Client ID No.                                      | :  |
|             | No. of Shares held                                 | :  |
|             | Signature of the Share                             | eholder / Proxy present  |
| į<br>H      | •  | proxies will be allowed to attend the meeting.<br>TEAR HERE  |
| ゴEAR HERE - | CAMPHOR & A Registered Office: Plot No. 3, GIDC Ir | ALLIED PRODUCTS LIMITED  Idustrial Estate Nandesari - 391 340, Dist. Vadodara, Gujarat.  : L17299GJ1972PLC011626  PROXY FORM |
| <br>        | I/We   |  |
| į           | of   |  |
| 1           |  | R AND ALLIED PRODUCTS LIMITED hereby appoint   |
| į           | -  | of   |
|             |  | of   |
| į           |  | of   |
|             | as my/ our proxy to attend and vo                  | te for me /us and on my/our behalf at the 42nd Annual to be held on Friday, September 26, 2014 and at any                    |
|             | AS WITNESS my hand / or hands this                 | day of 20143. Affix Re. 1  |
| ↓<br>↓      | Signed by the said :                               | Revenue  |
| <u>ም</u>    | Registered folio no . :                            | Stamp  |
| i           | DP-ID No. :  |  |
|             |  |  |
| 1           |  |  |

NOTE: The Proxy Form must be sent so as to reach the registered office of the Company Registered Office: Plot No. 3, GIDC Industrial Estate Nandesari - 391 340, Dist. Vadodara, Gujarat. not less than Forty-eight hours before the time for holding the aforesaid meeting.



# Comphor & Allied Products Ltd.

H. O.: Jehangir Bldg., 2nd Floor, 133 M.G. Road, Mumbai - 400001 India
 T : 91 22 43214000 F : 91 22 43214099 E : sales@camphor-allied.com

#### FORM A

## Format of covering letter of the annual audit report to be filed with the Stock Exchange

| Name of the company   | Camphor and Allied Products Limited  |
|---|--|
| Annual financial statements for the year ended  | 31.03.2014   |
| Type of Audit observation Un-qualified / Matter of Emphasis                             | Unqualified  |
| Frequency of observation Whether appeared first time/ repetitive/ since how long period | Nil  |
| Managing Director, Mr. Dharmil A. Bodani  | Camphor & Allied Products Ltd.  Managing Director  |
| Mr Girish Khandelwal, Chief Financial<br>Officer  | For and on behalf of Camphor & Allied Products Ltd.  (Girish Khandelwal) Chief Financial Officer |
| Auditor of the Company  | FOR LODHA & CO., MUMBAI<br>CHARTERED ACCOUNTANTS.  * MUMB. BARADIYA PARTNER (MEM. No. 44101)     |
| Audit Committee Chairman, Mr.<br>Harshvardhan Piramal                                   |  |

For and on behalf of Camphor & Allied Products Limited

Company Secretary