

Ref. No. KDL/28/2023-24/NSE

Date: 16th February, 2024

To,
The Manager - Listing Compliance
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-I, Block-G,
Bandra Kurla Complex, Bandra (E)
Mumbai-400051.

Company Symbol: KDL

Dear Sir/Madam,

Subject: Investor Presentation – February 2024.

With reference to above captioned subject, please find attached herewith Investor Presentation – February 2024.

The same will also be available on the website of the company at www.koredigital.com

This is for your Information and record.

Thanking You,

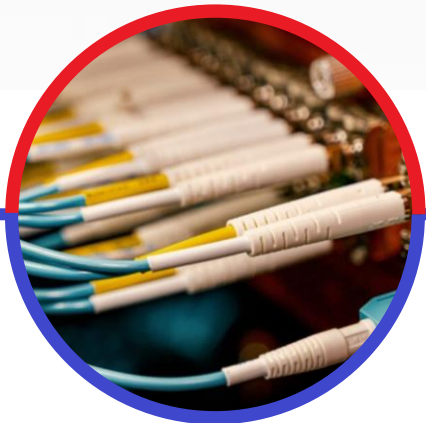
Yours faithfully,
For **KORE DIGITAL LIMITED**

Ravindra Doshi
Managing Director
DIN: 02494055



Kore Digital Limited

Investor Presentation

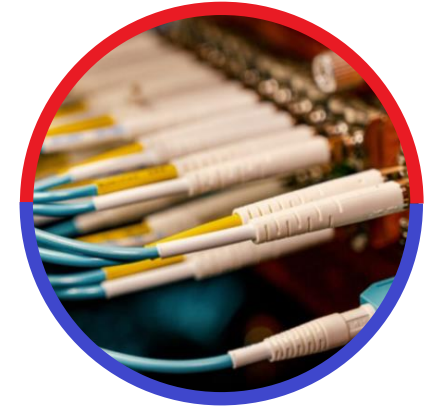


Kore Digital Limited: Leading The Way In Telecommunications Infrastructure



Kore Digital Limited (Kore Digi) is a Maharashtra-based telecommunications infrastructure company established in 2009 with an IP-I License. Specializing in passive communication infrastructure, the company has commissioned over 600 pole-based cell sites and owns a 700 KM Optical Fiber Cable (OFC) Infrastructure Backbone in Mumbai and surrounding regions.

Kore Digi provides services to Telecom Network Operators, Broadband Service Operators, and ISPs. It excels in establishing and maintaining assets like Dark Fibres, duct space, and towers for lease or sale. The company offers project management, dark fiber leasing, and turnkey services.



10+ Years of
Experience



Installed **600+**
cell poles



Built **700** km
network



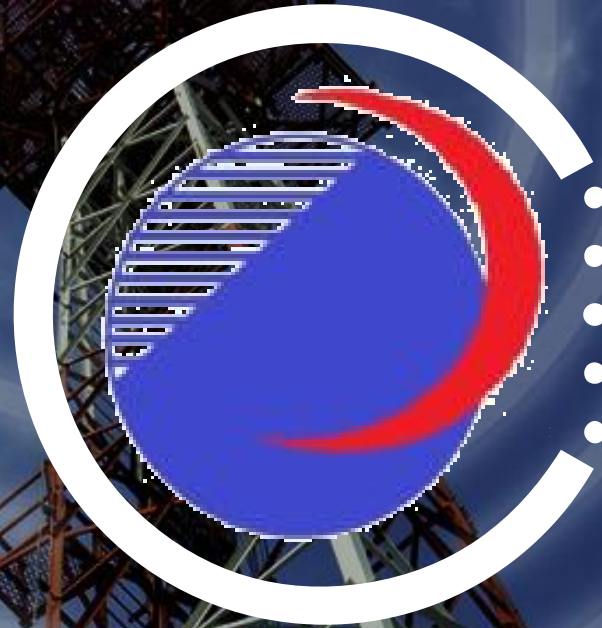
Deployed
600 km
underground fiber



FY23
Revenue - ₹2,127.45 L
EBITDA - ₹474.57 L
PAT- ₹322.17 L

KDL'S Top Customers





1

KDL provides +100 Gig connectivity to top corporate clients i.e. RJIO, TATA, BHARTI AIRTEL, VODAFONE IDEA and SIFY etc.

2

KDL has Infrastructure Provider Category I (IPI) license from Department of Telecommunication, Govt. Of India.

3

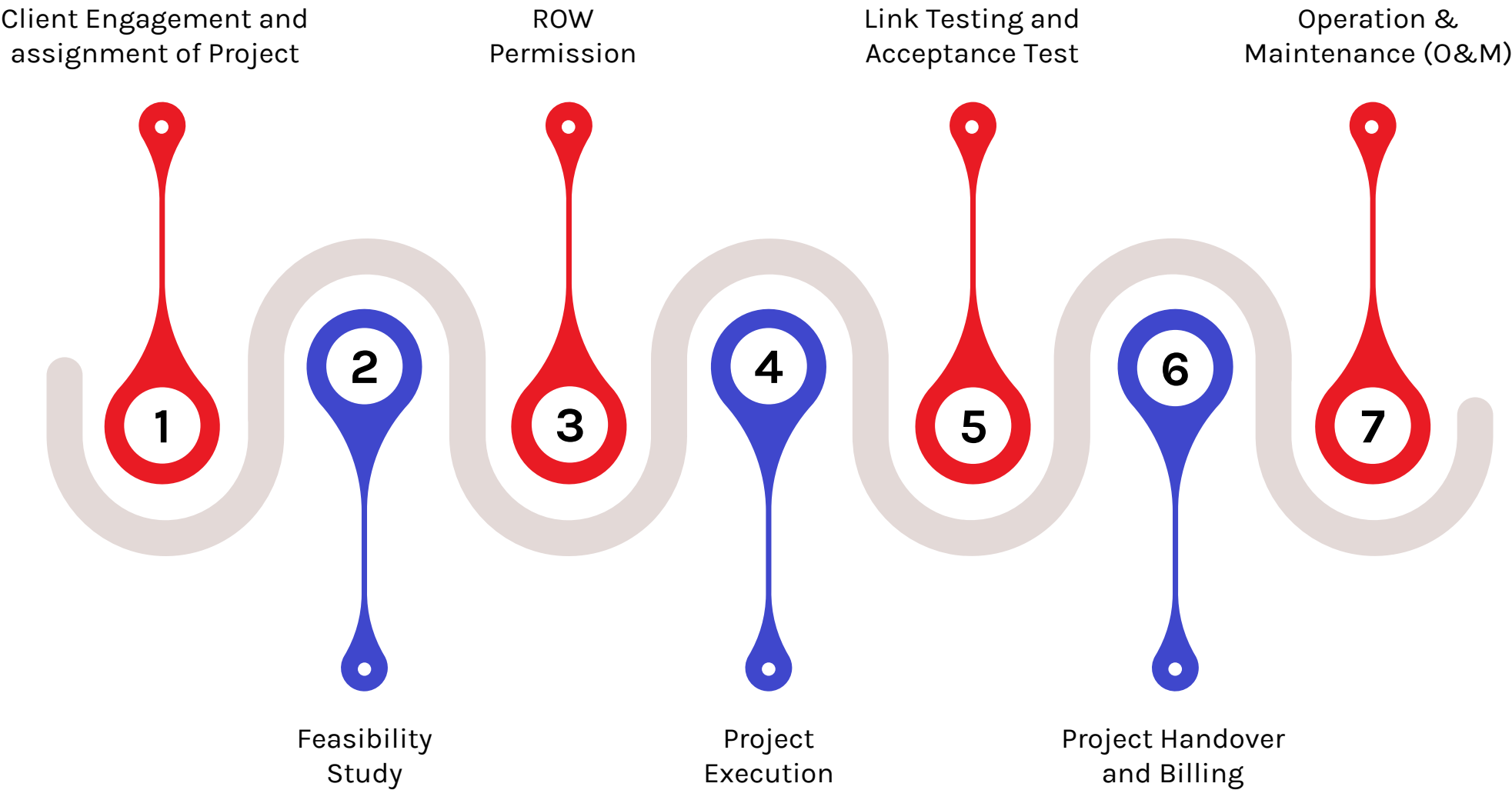
KDL is constructing communication corridor and road infra for M/s Navyuga Engineering at Samruddhi Mahamarg Pkg16.

4

KDL is in process of procuring 3 mega projects on Mumbai Metro , Samruddhi Mahamarg and Mumbai Delhi Expressway to enhance communication and infrastructure facilities.

5

KDL is in process of developing Deep-Tech additive manufacturing facility at Kharghar, this facility will be utilized for metal 3 D printing (Defense and Aerospace) and Plant tissue culture.





Achievements

KDL has developed and currently own and maintain **Optical Fiber Cable Infrastructure Backbone** of more than **700 KM** across Mumbai city and its surrounding districts of Maharashtra.

KDL has commissioned more than **600 pole based cell sites** across Mumbai and surrounding regions along with various RTT, GBT and Microwave backhaul.

Have executed a prestigious FTTC project for **Indian Navy at NOFRA and Navy Nagar Colaba, Mumbai**, Quality certified by **LAVITON US**.





The projects involve fiber connectivity on expressways, development of communication corridors along with expressways, and specialized infrastructure construction.

Kore Digital Limited (KDL) has projects worth ₹400 crore in the pipeline for 2024-2025, focusing on Samruddhi and Mumbai Metro lines.

KDL foresees substantial growth with an estimated ₹1,000 crore from similar projects in the upcoming year, 2025-2026.

Board Of Directors Profile



Mr. Ravindra Navinchandra Doshi

Managing Director

- He holds a degree of Master of Science and Post Graduate Diploma in Management.
- He has more than 32 years of experience in the industry.
- He is playing vital role in formulating business strategies and effective implementation of the same.
- He is responsible for the expansion and overall management of the business of the Company.

Mrs. Kashmira Ravindra Doshi

Executive Director & CFO

- She holds a degree of Bachelor of Commerce.
- She has more than 30 years of experience in the industry.
- She assists in managing the financial matters of the Company.
- She is presently looking into the financial and technical matters of the Company.

Mr. Chaitanya Ravindra Doshi

Executive Director & CEO

- He holds a Biotech degree from Manipal Institute of Technology.
- He possesses specialized certification in Epidemiology and Genomic Data Science from Johns Hopkins University.
- He has experience in 3D printing, Biomaterial science, and Bioinformatics.
- His previous roles include a Software Engineer at Kore Digital Limited and a Computer and Communication Engineer at Trunet Private Limited.

Mr. Ajeet Krishna Kadam

Non-Executive Independent Director

- He did Diploma from Sasmira's Institute of Design And Textile, Mumbai.
- Having experience of more than 23 years manufacturing sector.
- He is a Founder of KK Steel Works, handling various manufacturing activities including steel and furniture

Ms. Hiral Jainesh Shah

Non-Executive Independent Director

- She is a Post Graduate & Company Secretary.
- She has vast experience in Secretarial field.
- She has worked as a Company secretary at private limited company, public unlisted company as well as brought successful IPO for Bhatia Colour chem limited.

Ms. Ruchi Ramesh Gupta

Non-Executive Independent Director

- She graduated from Delhi University and completed Article ship at Deloitte India.
- She is a qualified Chartered Accountant with over 13 years of experience.
- Founder of AJRG & Associates, specializing in Management consulting, Business Process Re-engineering, Labour Law Consultancy, and Direct and Indirect taxation advisory.

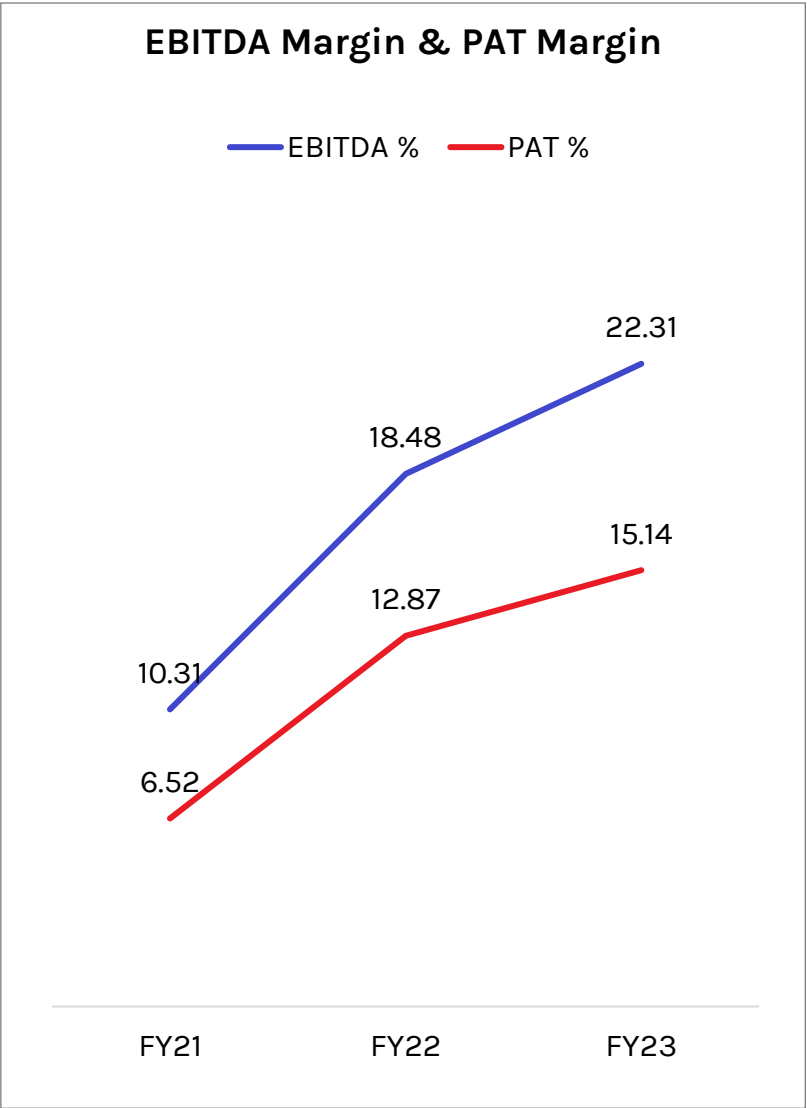
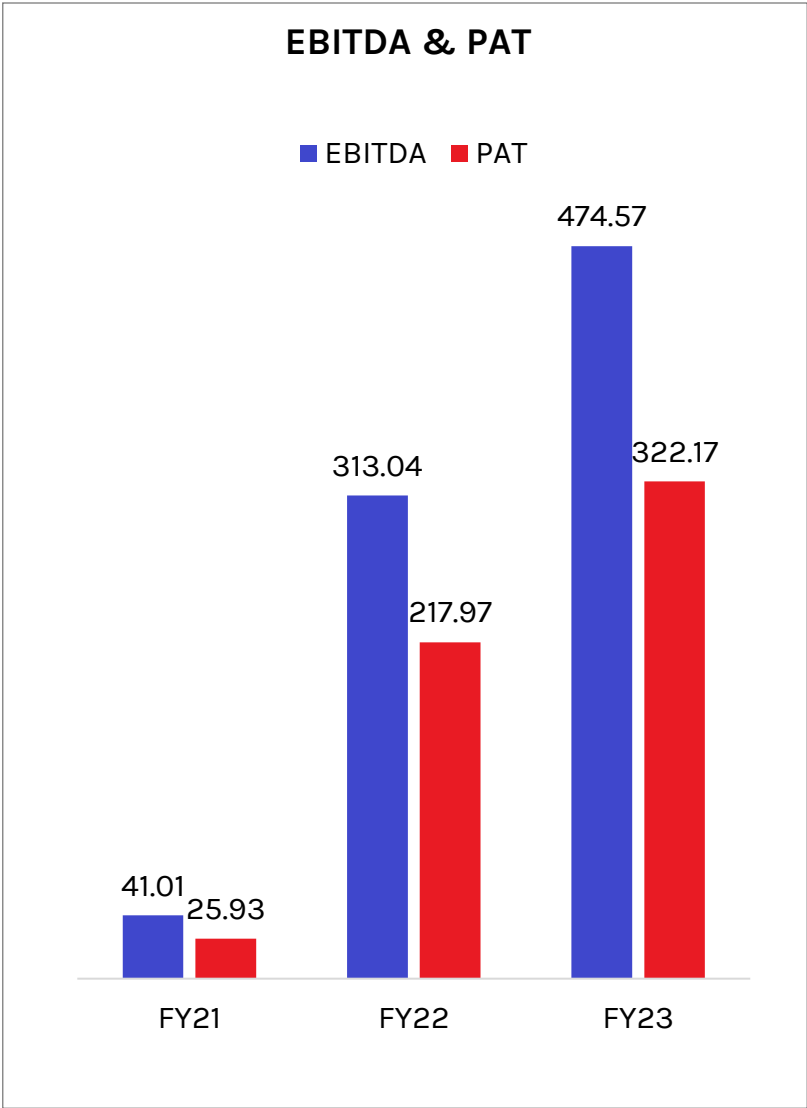
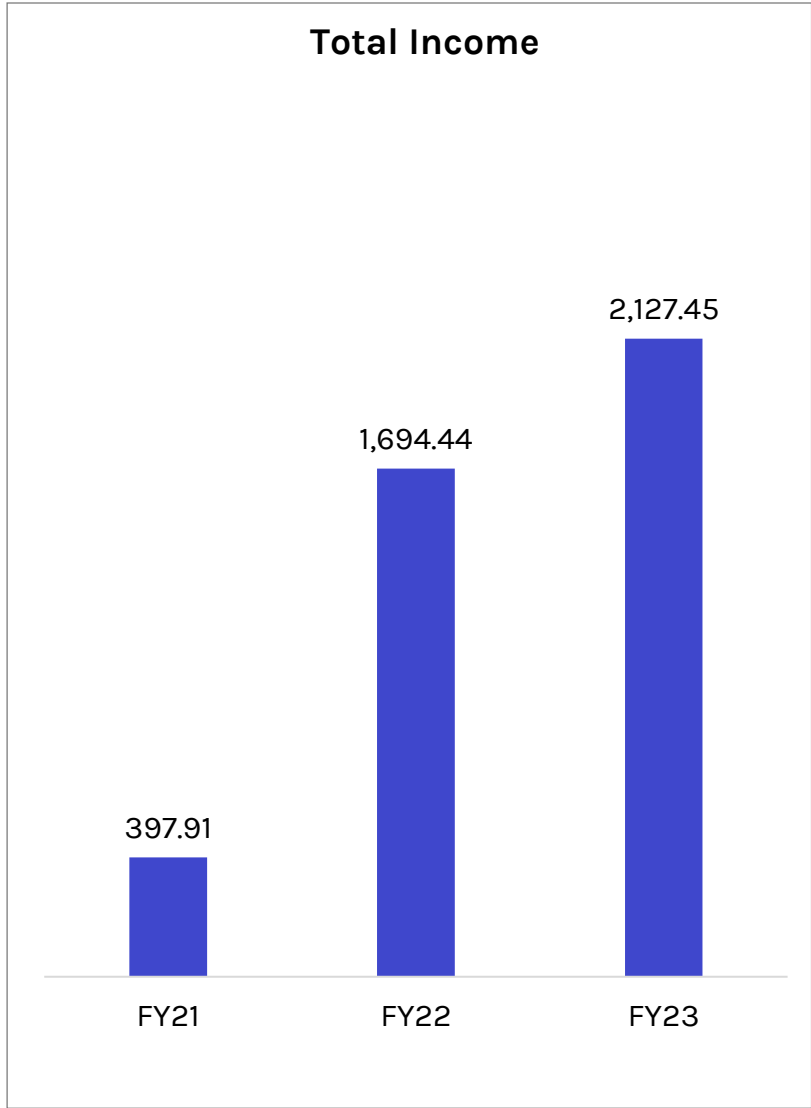
Quarterly Result Highlights



In ₹ Lakhs

Particulars	Q3 FY24	Q2 FY24	Q3 FY23
Revenues	5,394.79	1,283.19	584.53
Other Income	0.00	0.00	0.00
Total Income	5,394.79	1,283.19	584.53
Raw Material Expenses	4,757.59	836.97	428.63
Employee costs	32.11	35.90	14.60
Other expenses	40.57	46.73	11.58
Total Expenditure	4,830.27	919.60	454.81
EBITDA	564.52	363.59	129.72
Finance Costs	8.61	9.28	8.07
Depreciation	8.51	7.71	
PBT	547.41	346.61	121.65
Tax	131.45	94.25	20.08
PAT	415.96	252.36	101.57
EPS	12.77	16.43	4.03

Key Financial Highlights



All Amount In ₹ Lakhs & Margins In %



Profit & Loss Statement

In ₹ Lakhs

Particulars	FY23	FY22	FY21
Revenues	2,127.45	1,693.92	397.82
Other Income	0.00	0.52	0.09
Total Income	2,127.45	1,694.44	397.91
Raw Material Expenses	1,408.11	1,303.88	191.84
Employee Costs	31.24	19.22	11.25
Other Expenses	213.53	58.30	153.81
Total Expenditure	1,652.88	1,381.40	356.90
EBITDA	474.57	313.04	41.01
EBIDTA (%)	22.31	18.48	10.31
Finance Costs	17.91	2.35	0.78
Depreciation	25.15	8.44	4.85
PBT	431.51	302.26	35.37
Tax	109.34	84.29	9.44
PAT	322.17	217.97	25.93
PAT (%)	15.14	12.87	6.52
EPS	12.78	8.65	259.29

Balance Sheet



In ₹ Lakhs

Equities & Liabilities	FY23	FY22	FY21
Equity	252.00	1.00	1.00
Reserves	322.29	251.11	33.14
Net Worth	574.29	252.11	34.14
Non Current Liabilities			
Non Current Borrowings	174.60	17.72	21.96
Other Non Current Liabilities	62.00	62.00	0.00
Deferred Tax Liabilities	2.60	0.00	0.00
Total Non Current Liabilities	239.20	79.72	21.96
Current Liabilities			
Short Term Borrowings	30.17	0.00	0.00
Trade Payables	2,582.36	1,020.77	38.83
Short Term Provisions	164.92	20.68	14.38
Other Current Liabilities	7.19	68.29	475.51
Total Current Liabilities	2,784.64	1,109.74	528.71
Total Equity & Liabilities	3,598.12	1,441.57	584.81

Assets	FY23	FY22	FY21
Non Current Assets			
Fixed Assets	310.37	24.15	32.59
Non Current Investments	125.52	125.52	0.00
Total Non Current Assets			
Current Assets			
Inventories	1,613.45	940.80	271.95
Trade Receivables	1,370.64	185.22	134.40
Cash & Bank Balance	6.21	132.10	13.50
Short Term Loans And Advances	77.63	0.00	61.55
Other Current Assets	94.30	33.79	70.82
Total Current Assets	3,162.23	1,291.91	552.22
Total Assets	3,598.12	1,441.57	584.81

Cashflow Highlights



In ₹ Lakhs

Particulars	FY23	FY22	FY21
Cashflow from Operations	43.00	131.26	25.88
Cashflow from Investments	-311.38	-6.70	-37.37
Cashflow from Financing	142.49	-5.97	21.20
Net Cash Flow	-125.89	118.59	9.71
Opening Cash Balance	132.10	13.50	3.79
Closing Cash Balance	6.21	132.10	13.50



Kore Digital Limited

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Thank You

