Date: 01.11.2025

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. BSE Scrip Code: 543945	To, The National Stock Exchange of India Limited "Exchange Plaza", Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400 051 NSE SYMBOL: NETWEB

Sub: STRATEGY PRESENTATION ON THE QUARTERLY AND HALF YEARLY UNAUDITED FINANCIAL RESULTS

Dear Sir/ Madam,

Please find enclosed herewith the strategy Presentation on the unaudited financial results for the quarter and half year ended on September 30, 2025.

Kindly take the same on record.

Thanking you,

For **Netweb Technologies India Limited**

Lohit Chhabra
Company Secretary & Compliance Officer
M.NO A36610

NETWEB TECHNOLOGIES INDIA LTD

India's Leading High-end Computing
Solutions (HCS) Provider

Investor Presentation

November 2025

INNOVATIVE
INTELLIGENT
INDIAN

AGENDA

Netweb ®
TECHNOLOGIES

ABOUT NETWEB TECHNOLOGIES

India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)

1 Offers a full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating high performance computing solutions

2 Collaborates with marquee technology partners such as Nvidia, AMD, Intel & Samsung

3 Develops indigenous technologies for compute, storage and software stack to deploy High-end Computing Solutions (HCS) to meet the rising computational demands of businesses, academia, PSUs, defense and research organizations

4 One of the select OEMs in the world for design & manufacturing AI GPU Systems & Stack under OEM partnership with NVIDIA

5 Compliant with the Government of India's 'Make in India' initiative, and distinguished as one of the few OEMs in the country to consistently receive PLI benefits under the IT Hardware Policy of the GOI

6 Established in 1999 with manufacturing facilities located in Delhi (NCR) and 18 offices located across India

Business Tailwinds ▶▶

'Make in India' Policy & 'PLI Scheme' of the GOI

'Make AI in India & Make AI work for India' initiative of the GOI

Indigenous LLMs fueling AI demand

Increased supercomputing adoption across verticals

Explosion of on-prem cloud infra across large enterprises and high data center demand in India

GOI's ₹103,000 million outlay for the IndiaAI Mission to establish the sovereign AI ecosystem in the country

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600+ | Supercomputing systems installed

7,000+ | Accelerator / GPU based AI systems

60+ | Private cloud & HCI installations

03 | Supercomputers listed 15 times in the world's top 500 supercomputers

H1 FY26 FINANCIAL METRICS

Revenue from Operation: ₹ 6,049.4 Million
Customers: Govt. (51.0%) vs Non-Govt. (49.0%)

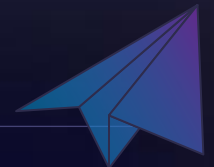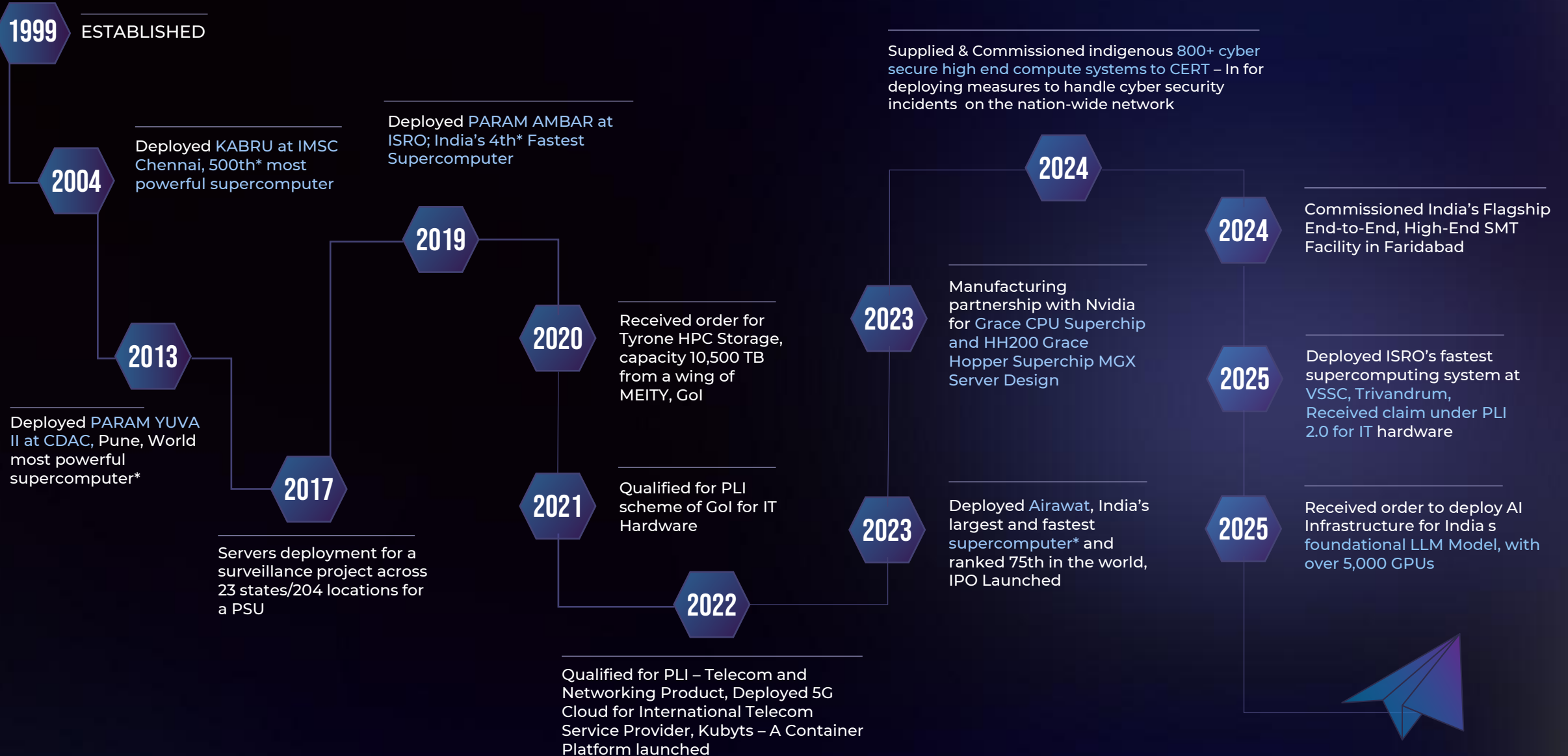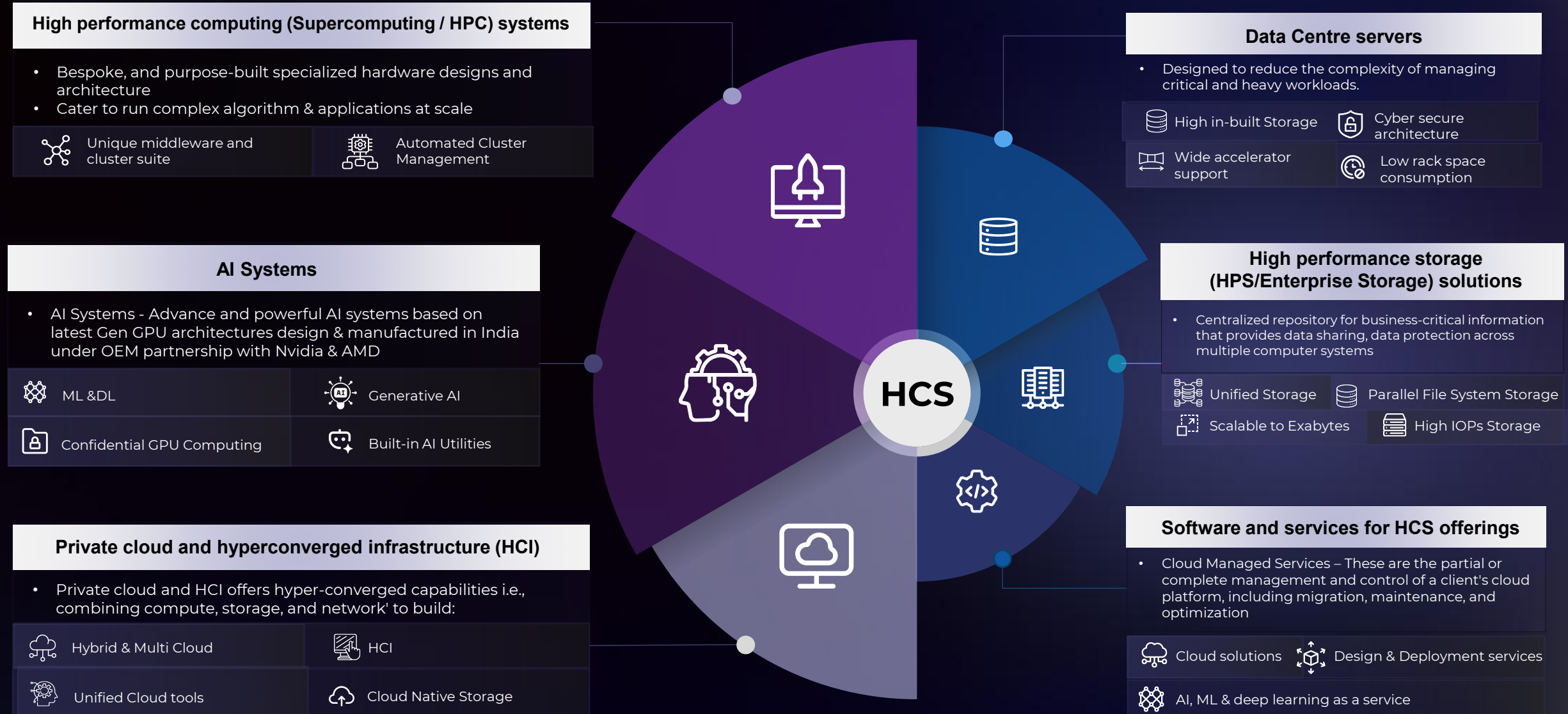Op EBITDA Margin: 14.9%

PAT Margin: 10.2%

ROCE*: 30.2%

ROE*: 22.4%

KEY MILESTONES

1999 ESTABLISHED

2004 Deployed KABRU at IMSC Chennai, 500th* most powerful supercomputer

2013 Deployed PARAM YUVA II at CDAC, Pune, World most powerful supercomputer*

2017 Servers deployment for a surveillance project across 23 states/204 locations for a PSU

2019 Deployed PARAM AMBAR at ISRO; India's 4th* Fastest Supercomputer

2020 Received order for Tyrone HPC Storage, capacity 10,500 TB from a wing of MEITY, GoI

2021 Qualified for PLI scheme of GoI for IT Hardware

2022 Qualified for PLI – Telecom and Networking Product, Deployed 5G Cloud for International Telecom Service Provider, Kubyts – A Container Platform launched

2023 Manufacturing partnership with Nvidia for Grace CPU Superchip and HH200 Grace Hopper Superchip MGX Server Design

2023 Deployed Airawat, India's largest and fastest supercomputer* and ranked 75th in the world, IPO Launched

2024 Supplied & Commissioned indigenous 800+ cyber secure high end compute systems to CERT – In for deploying measures to handle cyber security incidents on the nation-wide network

2024 Commissioned India's Flagship End-to-End, High-End SMT Facility in Faridabad

2025 Deployed ISRO's fastest supercomputing system at VSSC, Trivandrum, Received claim under PLI 2.0 for IT hardware

2025 Received order to deploy AI Infrastructure for India s foundational LLM Model, with over 5,000 GPUs

*Source: F&S Report

SNAPSHOT OF OUR HCS OFFERINGS

India's leading HCS provider with fully integrated design and manufacturing capabilities

Netweb®
TECHNOLOGIES

High performance computing (Supercomputing / HPC) systems

- Bespoke, and purpose-built specialized hardware designs and architecture
- Cater to run complex algorithm & applications at scale

Unique middleware and cluster suite	Automated Cluster Management

AI Systems

- AI Systems - Advance and powerful AI systems based on latest Gen GPU architectures design & manufactured in India under OEM partnership with Nvidia & AMD

ML &DL	Generative AI
Confidential GPU Computing	Built-in AI Utilities

Private cloud and hyperconverged infrastructure (HCI)

- Private cloud and HCI offers hyper-converged capabilities i.e., combining compute, storage, and network' to build:

Hybrid & Multi Cloud	HCI
Unified Cloud tools	Cloud Native Storage

HCS

Data Centre servers

- Designed to reduce the complexity of managing critical and heavy workloads.

High in-built Storage	Cyber secure architecture
Wide accelerator support	Low rack space consumption

High performance storage (HPS/Enterprise Storage) solutions

- Centralized repository for business-critical information that provides data sharing, data protection across multiple computer systems

Unified Storage	Parallel File System Storage
Scalable to Exabytes	High IOPs Storage

Software and services for HCS offerings

- Cloud Managed Services – These are the partial or complete management and control of a client's cloud platform, including migration, maintenance, and optimization

Cloud solutions	Design & Deployment services
AI, ML & deep learning as a service	

High-End Computing Solutions (HCS) Offerings Suite

Netweb TECHNOLOGIES

High Performance Computing (HPC) Systems	Private cloud and hyperconverged infrastructure (HCI)	AI Systems	High performance storage (HPS) solutions	Data Centre servers
TCM	**Skylus**	**KUBYTS** **Skylus.ai** **FMOcean**	Unified Storage **Tyrone VERTA** **VELOX** Prallel File System **ParallelStor**	**CAMARERO**
Make your HPC Cluster Reliable, Agile, and Responsive	Setup a Private Cloud Quickly and Accelerate your Cloud First Strategy	Accelerate your AI Enterprise workloads efficiently with Tyrone AI Systems	High performance unified data storage platforms meant for object, block, file & PFS architecture	Reimagine your Data Center strategies for running modern workload

NETWEB'S DIVERSIFIED APPLICATION INDUSTRY BASE

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base

| Government & Defense | Educational Institutes | New Age Financial Services | Large Enterprise* |

*Other enterprises includes IT&ITeS, media & entertainment, telecom, cloud services etc. |

HIGH PERFORMANCE COMPUTING (HPC)

India's Largest manufacturer of Supercomputing System

Netweb®
TECHNOLOGIES

Designed, Developed & Deployed some of India's most powerful supercomputing system

AIRAWAT*   **PARAM Ambar**   **PARAM YUVA-II**

*India's flagship AI supercomputer, designed and deployed by Netweb

HPC System Overview

- Scalable Clusters
- Zero-Hassle Deployments
- Smart Operations
- Expertise in hybrid architectures with CPU-GPU integration
- Tailor made Performance
- Customized HPC Solutions for Different Industry

India's only HPC OEM which has 3 Supercomputers listed 15 times in the world's top 500 supercomputers

Segmental Revenue Trend (INR Mn)

Revenue Share^

| 42% | 39% | 36% | 35% | 30% |

CAGR 57.90%

- FY22: 1,030
- FY23: 1,728
- FY24: 2,624
- FY25: 4,055
- H1 FY26: 1,795

Indian HPC Market ($Mn)*

CAGR : 9.3%

CAGR : 9.3%

- FY20: 413
- FY25E: 644
- 2029F: 919

*Source: F&S Report; Note: ^% share of revenue from operation excludes other operating revenue
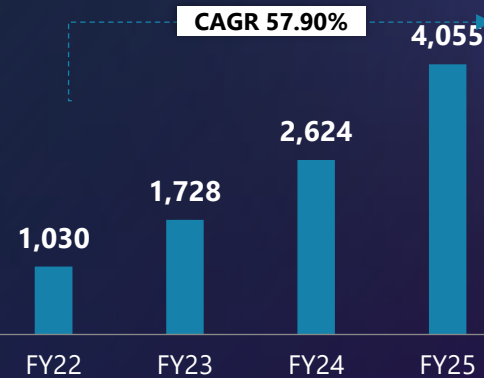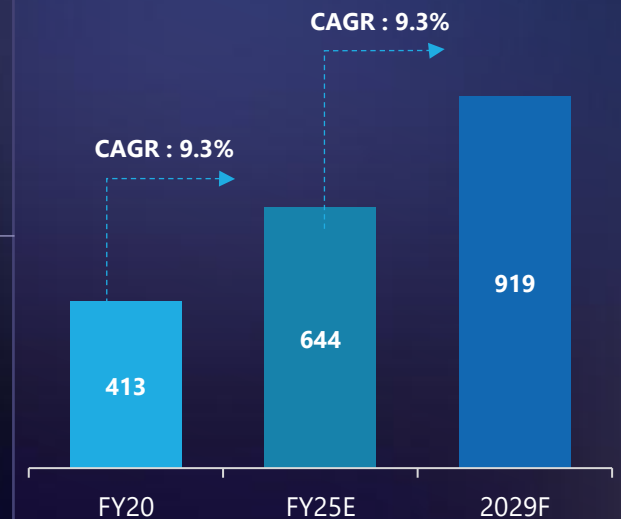
PRIVATE CLOUD AND HYPERCONVERGED INFRASTRUCTURE (HCI)

Offers hyperconverged capabilities – i.e. combine Compute, Storage, and Networking

Netweb®
TECHNOLOGIES

The company's private cloud and HCI offering is built and sold under our Tyrone Skylus brand

Private Cloud

Cloud Tools

Hybrid Cloud

Cloud Native Storage

HCI
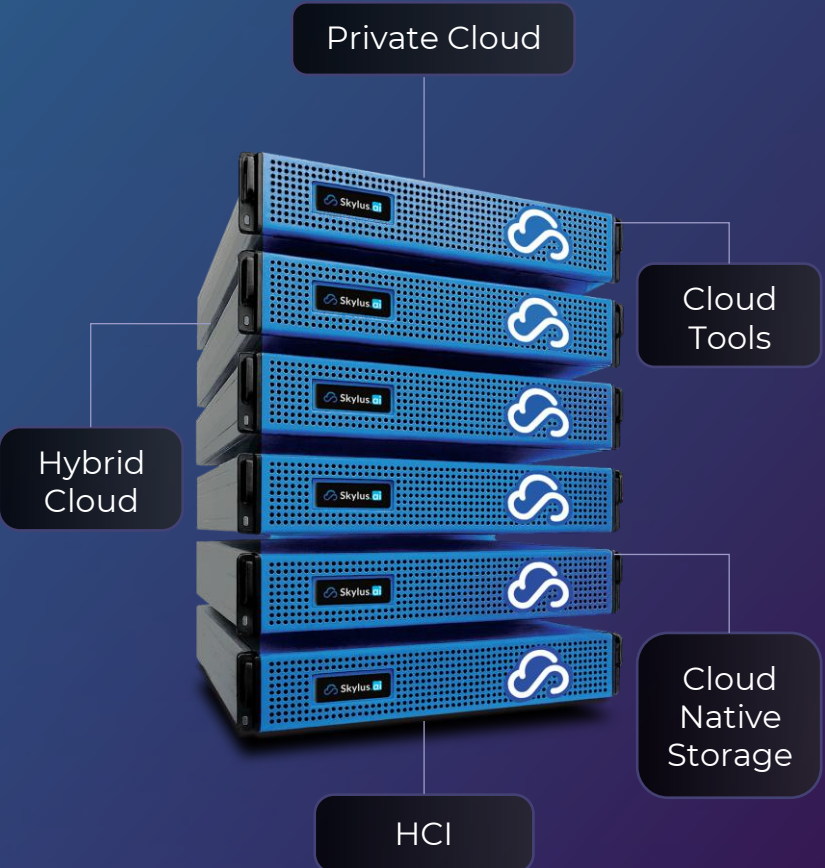
Private Cloud & HCI Overview

- ⏱ Cloud-in-a Click
- ✓ Single Dashboard
- ⚡ Scalable Deployment
- ↺ Resilient Architecture
- ⚙ Built-in 3 copies of data
- ☁ Integrated Disaster Recovery
- 📈 Built in powerful virtualization eradicating the need of traditional virtualization platforms

Segmental Revenue Trend (INR Mn)

Revenue Share^

| 19% | 33% | 37% | 35% | 34% |

CAGR 103.3%

FY22	FY23	FY24	FY25	H1 FY26
479	1,461	2,644	4,027	2,043

Indian Private Cloud & HCI Market ($Mn)*

CAGR : 19.9%

CAGR : 17.8%

FY20	FY25E	FY29F
1,710	3,876	8,007

*Source: F&S Report; Note: ^% share of revenue from operation excludes other operating revenue

AI SYSTEMS

Address requirements of Supercomputing systems, ML- DL workloads, LLMs-SLMs and visualization applications

Netweb TECHNOLOGIES

The company's AI Systems are designed to support wide range of applications such as ML/DL, LLM/SLM, Generative AI, CFD/CMD
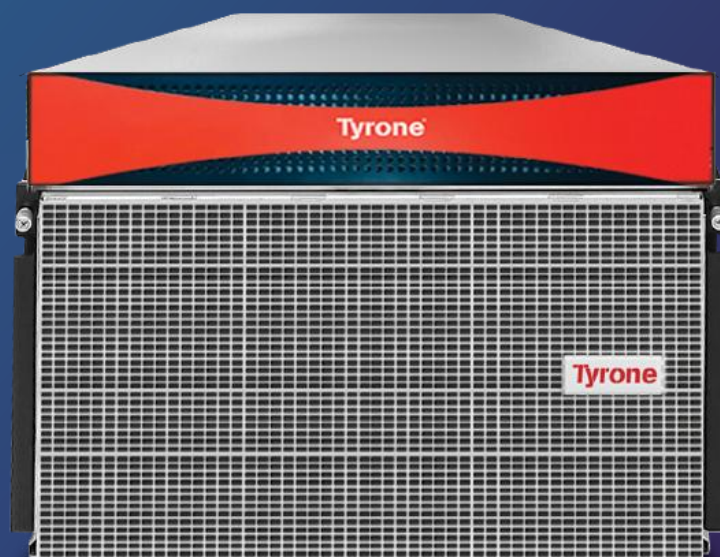
ML - DL

LLM, SLM

CFD & CMD

Generative AI

AI Systems Overview

- Sovereign AI Systems
- AI Systems for Training at scale
- GPU Accelerated Infrastructure
- Powered by latest GPUs & Accelerators
- Development & Inference-centric Systems
- Built in dynamic GPU allocation
- Pre-configured AI/ML frameworks
- Dense GPU Architecture with Liquid cooling
- Undertaken installation of over 7000+ accelerator GPU-based AI Systems

Segmental Revenue Trend (INR Mn)

Revenue Share^

| 10% | 7% | 11% | 15% | 25% |

CAGR 91.0%

FY22	FY23	FY24	FY25	H1 FY26
243	309	799	1,694	1,536
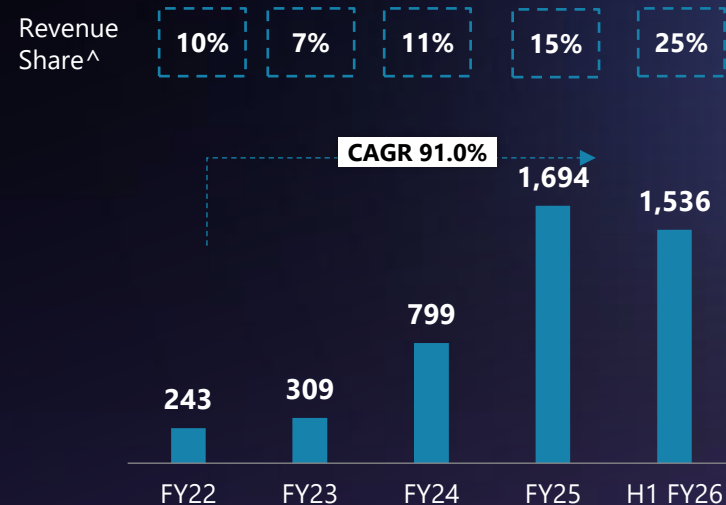
AI Spending in India, US$ Bn

CAGR : 31.5%

2023	2027F
2	5
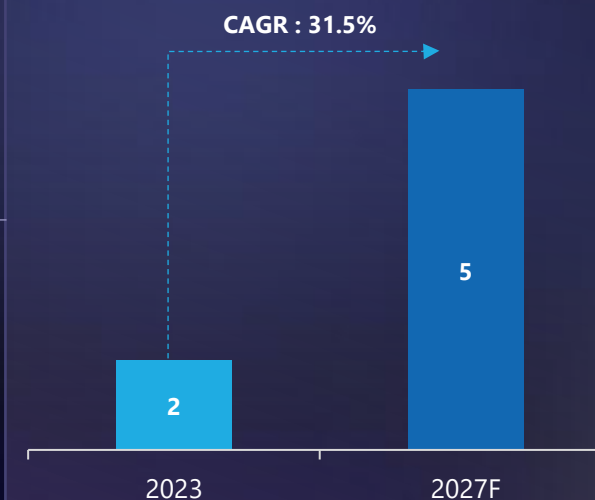
KEY INVESTMENT HIGHLIGHTS

Netweb® TECHNOLOGIES

1 India's leading Indian origin owned and controlled OEM for HCS with integrated design and manufacturing capabilities

4 Long standing relationship with a marquee and diverse customer base

2 Operates in a rapidly evolving and technologically advanced industry with high entry barriers

5 Track record of financial performance and consistent growth

3 Significant product development and innovation through R&D

6 Experienced Board & Senior Management Team

Netweb TECHNOLOGIES

Full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating HPC solutions

Deep Expertise in System Design & Architecture

Pre-compiled application stack

End user utilities

Proprietary middleware solutions

Proprietary designs are cloud native

Proprietary designs are capable of catering to the evolving needs of Customers

Providing End-to-End Solutions with Fully Integrated Design & Manufacturing Capabilities, and compliant with Make in India policy

Design
Design proprietary hardware, middleware stack and related software solutions

Manufacture
Manufacturing facility capable of producing x86 architecture & RISC based systems for high-end computing

Deployment
Deploy supercomputing infrastructure covering all layers of compute , storage , interconnect , middleware and algorithms/user applications through a single pane of glass utilities

Netweb
TECHNOLOGIES

End-to-End Designing & Production of Make-in-India Server

In-house Expert Design Team
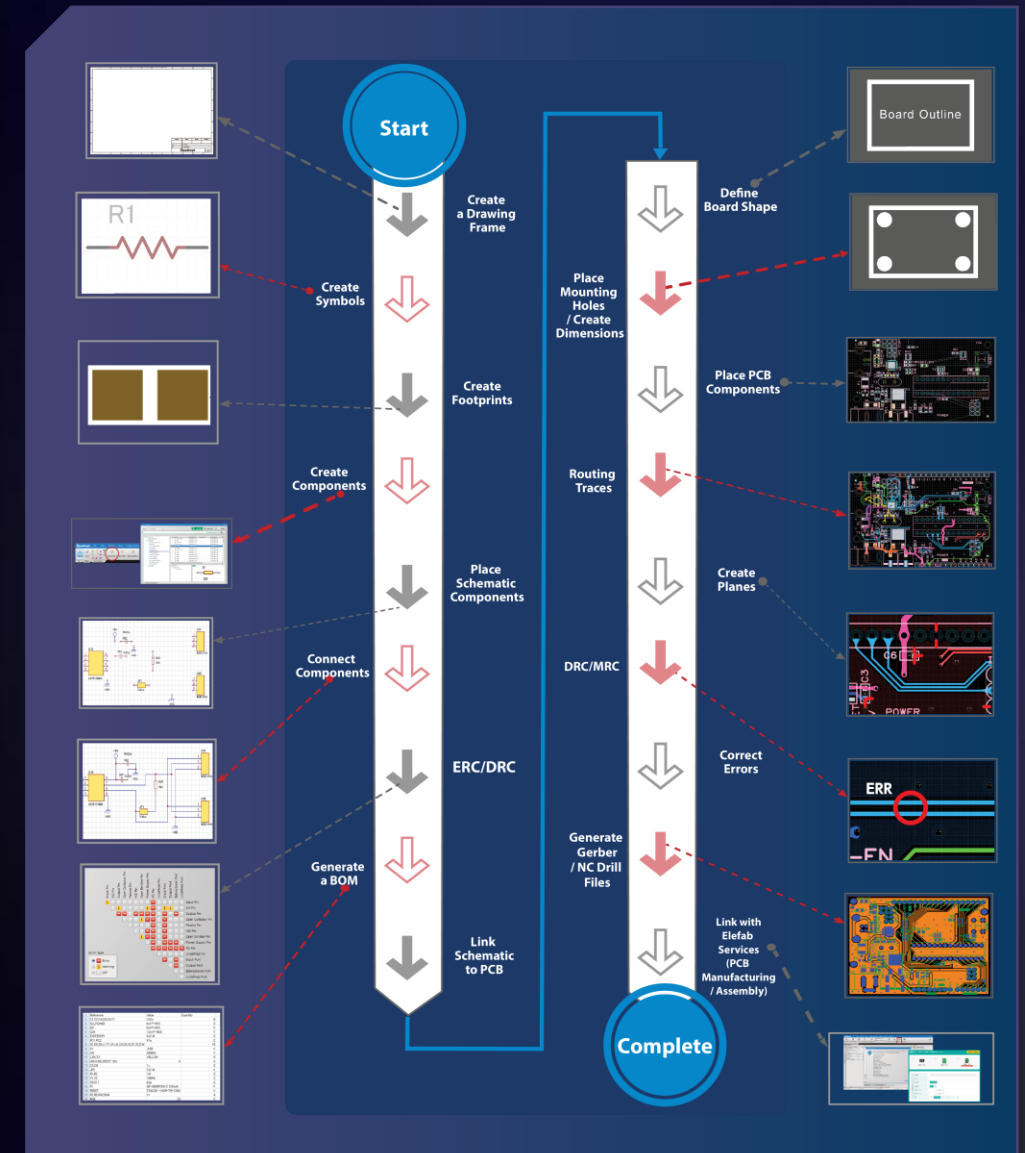
Advance Technology Integration

Quality Control Measures

Very Low Failure Rate

Scalable Production Capacity

26 Years of Expertise in the Domain

MAKE IN INDIA

Start

Create a Drawing Frame

Create Symbols

Create Footprints

Create Components

Place Schematic Components

Connect Components

ERC/DRC

Generate a BOM

Link Schematic to PCB

Define Board Shape

Board Outline

Place Mounting Holes / Create Dimensions

Place PCB Components

Routing Traces

DRC/MRC

Create Planes

Correct Errors

Generate Gerber / NC Drill Files

Link with Elefab Services (PCB Manufacturing / Assembly)

Complete

ERR

1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS
with integrated design and manufacturing capabilities (2/2)

Netweb®
TECHNOLOGIES

Netweb® TECHNOLOGIES

Experience of installing 600+ HPC systems, 60+ private cloud & HCI, 7000+ accelerator/GPU based AI systems.

Experience in Building AI and HPC Infrastructure of Tomorrow

1 Setting up Sovereign AI, Private Cloud & Centre of Excellences for GOI departments & large corporates with unique end to end stack built with purpose built hardware, middleware & AI software suites

2 Rich experience in building India's journey in space of supercomputing by providing world's some of the fastest supercomputing systems for organizations of national importance over last 25 years

3 High-performance, high-throughput data storage platforms delivering up to 2 TBps performance combining architectural robustness with millions of IOPS, built-in resiliency, and a distinctive 3-tier architecture

Our Capabilities

Continuous R&D

- System security – cyber secure firmware
- Application suite for Private Cloud & AI
- IP led innovation in System Manufacturing

Technical Skillset

- Kernel-Level Design
- Hardware Product Designs
- Dense Architectures
- Mixed-Workload Capabilities
- Fine-Tuned PCB Layouts
- Repository of HPC-AI Codes

Industry Entry Barriers

Rapidity of technological advancement necessitates:

- Hardware, Middleware & Application-level Innovation
- Application Optimization
- Track Record of Customer Service
- Fine tuning of Architectures

Modification of designs and changes in implementation requires

- Deep Expertise in system design & architecture
- Expertise in Hardware & middleware
- Exposure to large problem sets
- Technical skill set & expertise

3. SIGNIFICANT PRODUCT DEVELOPMENT AND INNOVATION THROUGH R&D

Netweb TECHNOLOGIES

The company's R&D Facilities has enabled it to increase its product lines across different HCS offerings

HPC / Supercomputing Systems

A suite which assists in simplified cluster development and management.

TCM

Private Cloud and HCI

Sovereign Private cloud solution with hyper-converged capabilities i.e., combining compute, storage, and network.

Skylus *a Tyrone product*

HPS Solutions

Tyrone VERTA

Range of Unified Storage Solutions providing flexibility and high performance

ParallelStor

A range of storage system which Provides high-throughput storage

ParallelStor VELOX

Integrated storage solution that work across AI/ML, HPC, analytics, and hybrid cloud environments.

Tyrone®

AI Systems

KUBYTS

Kubyts – A curated catalogue of GPUs & CPUs accelerated container applications & images for DL – ML, S/W

Skylus.ai

Skylus.ai - A unified layer for GPU resource management, application orchestration & workload provisioning

FMOcean

FMOcean - A data platform to build your complete data pipeline with FMOps and MLOps for your agentic AI

Data Centre Servers

CAMARERO | Data Centre Servers.

4. LONG STANDING RELATIONSHIP WITH A MARQUEE AND DIVERSE CUSTOMER BASE

Netweb®
TECHNOLOGIES

Diverse Customer Base

Higher education and Research

IIT Kanpur · IIT Delhi · IIIT NAYA RAIPUR · CDAC · IISER PUNE

IT & ITES

ZOHO · neysa · SAMSUNG · YOTTA · Infosys

Space & Defence

ISRO · MINISTRY OF DEFENCE

Others

GRAVITON Research Capital LLP · NK Securities Research

Revenue^ from Repeat Customers

FY23	FY24	FY25	H1FY26
90.7%	69.0%	81.4%	74.7%
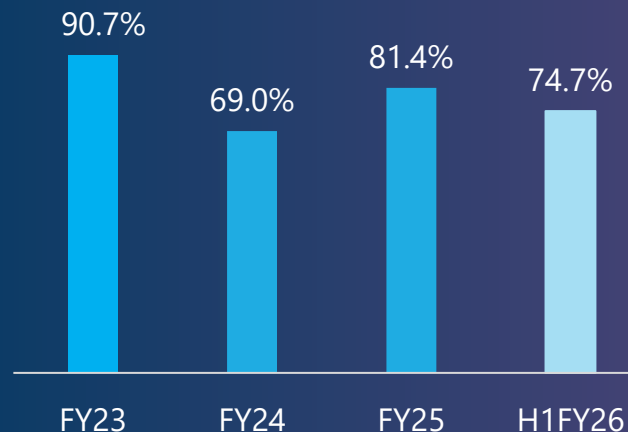
202 Repeat Customers (H1FY26) Associated for over **5.5 years** using Fiscal 2016 as the base

4.2 Yrs Average top 10 customer age (H1FY26) using Fiscal 2016 as base

Customer Concentration^

■ Top10   ■ Top 5

	FY23	FY24	FY25	H1FY26
Top10	57.8%	64.5%	65.8%	71.3%
Top 5	47.1%	50.3%	50.8%	56.4%
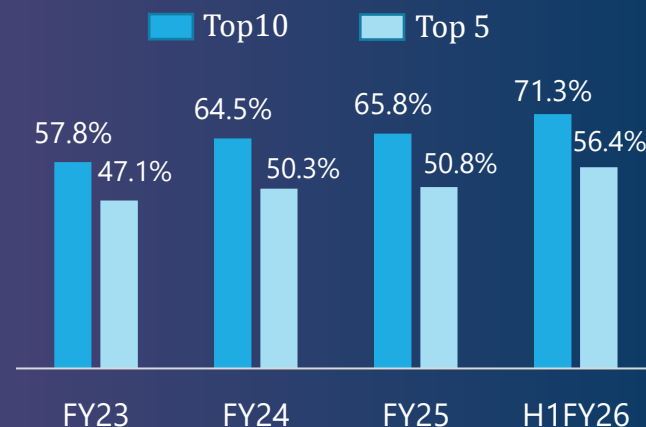
9.37% Customer Accretion CAGR*

61 New clients onboarded across diverse industries in H1FY26

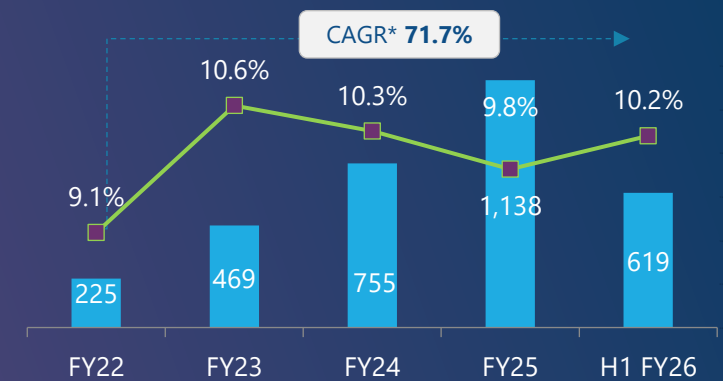# 5. TRACK RECORD OF FINANCIAL PERFORMANCE AND CONSISTENT GROWTH

Netweb® TECHNOLOGIES
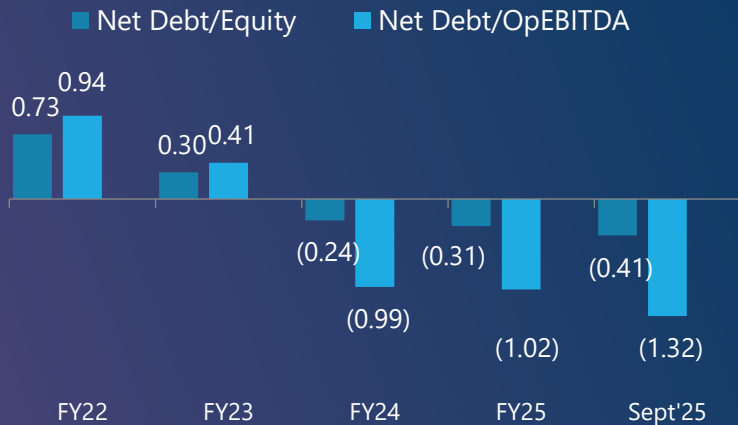
Operating Income (INR Mns)

CAGR* **66.9%**

FY22	FY23	FY24	FY25	H1 FY26
2,470	4,450	7,241	11,490	6,049

Op EBITDA (INR Mns & % Margin)

CAGR* **66.3%**

FY22	FY23	FY24	FY25	H1 FY26
346	700	1,020	1,590	903
14.0%	15.7%	14.1%	13.8%	14.9%

PAT (INR Mns & % Margin)

CAGR* **71.7%**

FY22	FY23	FY24	FY25	H1 FY26
225	469	755	1,138	619
9.1%	10.6%	10.3%	9.8%	10.2%

Net Debt Ratios[2]

■ Net Debt/Equity   ■ Net Debt/OpEBITDA

	FY22	FY23	FY24	FY25	Sept'25
Net Debt/Equity	0.73	0.30	(0.24)	(0.31)	(0.41)
Net Debt/OpEBITDA	0.94	0.41	(0.99)	(1.02)	(1.32)

ROCE[2]

FY22	FY23	FY24	FY25	Sept'25
51.6%	64.4%	38.5%	32.4%	30.2%

ROE[2]

FY22	FY23	FY24	FY25	Sept'25
67.9%	68.0%	29.4%	23.9%	22.4%

Note: 1 Earnings before interest and taxes expenses (EBIT) for the period/year divided by average capital employed; 2. September data are annualized * CAGR is from FY22-FY25

Netweb®
TECHNOLOGIES

Board of Directors

Sanjay Lodha
Chairman and Managing Director
- Founded Netweb Technologies in 1996 which was acquired by our Company in August 2016
- Been on Board of Advisors for Intel for the year 2020 and 2022
- BA (hons) in economics & PG diploma in business management

Navin Lodha
Whole Time Director
- Leads West Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Vivek Lodha
Whole Time Director
- Leads East Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Niraj Lodha
Whole Time Director
- Leads South Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Mrutyunjay Mahapatra
Independent Director
- Has served as Deputy MD at SBI & MD and CEO of Syndicate Bank
- 40+ years of experience in Banking and Finance Sector
- Holds Bachelor's and Master's Degree in Physics

Jasjeet Singh Bagla
Independent Director
- Presently associated with IISER, Mohali
- 25+ years of experience in Research and Academia
- Holds Bachelor's and Master's Degree in Science, PhD in Physics

Romi Jatta
Independent Director.
- Presently, Chief Procurement Officer at Usha India Ltd
- 25+ years of experience
- Holds a Bachelor's degree in Electronics Engineering

Vikas Modi
Independent Director
- Partner in Doogar and Associates, a CA firm Since 2006
- Holds a Bachelor's Degree in commerce , CA with membership from ICAI

6. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (2/2)

Senior Management

Hemant Agarwal
Chief Operating Officer
- 32+ years of experience with the company
- Holds a bachelors' degree in commerce from the University of Calcutta

Hirdey Vikram
Chief Sales and Marketing Officer
- 15+ years of Experience with the company
- Previously associated with HCL Infosystems Limited
- Holds a B.Tech (Information Technology)

Mukesh Golla
Chief Research and Development Officer
- 21+ years of Experience with the company
- Holds a B.Tech (Computer Science and Engineering)

Swastik Chakraborty
VP – Technology
- 20+ years of Experience in the tech industry
- Holds a Master of Science (M.Sc.) degree in Electronic Science from Calcutta University

Ankit Kumar Singhal
Chief Financial Officer
- 15+ years of experience in Accountancy and Finance
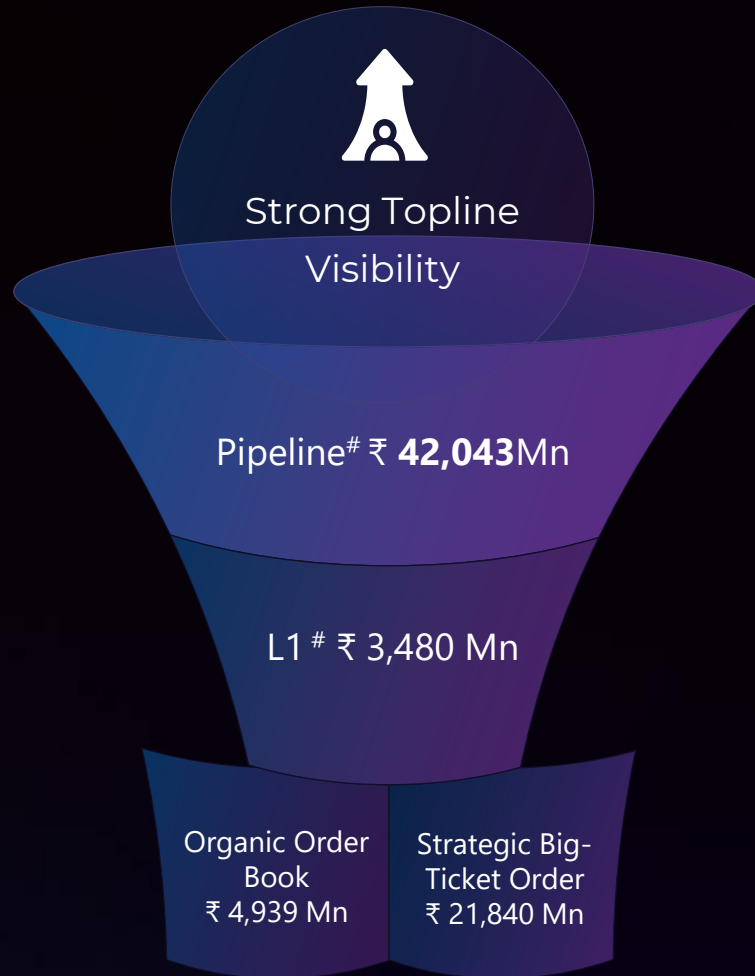- Holds a bachelors degree in commerce and is a chartered accountant

Lohit Chhabra
Company Secretary and Compliance Officer
- 10+ years of experience in secretarial compliance
- Holds a Bachelors degree in commerce and also holds a certificate of membership from the Institute of Company Secretaries of India

GROWTH DRIVERS

Opportunities to realize sustainable growth of the business

Netweb® TECHNOLOGIES

Strong Topline Visibility

Pipeline# ₹ **42,043**Mn

L1 # ₹ 3,480 Mn

Organic Order Book
₹ 4,939 Mn

Strategic Big-Ticket Order
₹ 21,840 Mn

Enhanced Capabilties

- State of the art new manufacturing facility with latest Surface Mount Technology (SMT) commissioned in May'24

- AI native appliances with built-in GPU resource abstraction using Skylus.ai

- Under our OEM partnership with NVIDIA, we have established a roadmap to design and develop AI GPU systems based on the world's most advanced NVIDIA Blackwell platform. This will solidify Netweb's technological leadership in the AI domain

- Launched Intel Emerald Rapids & AMD Turin based 'Make in India' high-end computing servers

Enhanced Opportunities

- Rising investments in Generative AI infra by Govt & Large enterprises, especially to cater to demand generated by indigenous LLMs

- Heavy adoption of Private Cloud across sectors

- Huge demand of high-end compute for booming in-bound data centers across India

- Foray into Europe & Middle East, plan to setup service network in 4 countries to start with

Expanding Product Portfolio

- Introduced Skylus.ai, a unified solution to set up a GPU-based AI infrastructure on the go

- Introducing unified data storage platforms for high throughput and high IOPS requirements with built in three-tier architecture

- On-prem AI Sovereign cloud for demand of contemporary data & AI workloads

- Container Platforms replacing Virtualization Platforms

Pipeline excludes L1, L1 excludes Order Book, all figures are as on 30.09.25

Netweb TECHNOLOGIES

Thank You

Netweb TECHNOLOGIES

Uirtus Advisors

Chief Financial Officer

Ankit Kumar Singhal
Email: ankit.singhal@netwebindia.com

Investor Relations Advisor

Mudit Nahata
Email: ir@uirtus.in

netwebindia.com   company/netweb-technologies   twitter.com/netwebtech