



Commitment to Excellence

October 28, 2025

To, The General Manager, Department of Corporate Services, BSE Limited, P.J. Towers, Dalal Street, Mumbai – 400001 Company Code No.: 543972	To, The Listing Department. National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai – 400 051 Trading Symbol: AEROFLEX
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Sub: Investor Presentation for the Quarter and Half year ended September 30, 2025.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation for the quarter and half year ended September 30, 2025.

Kindly take the same on your record.

You are requested to kindly take note of the same.

Thanking you,

Yours faithfully,

FOR AEROFLEX INDUSTRIES LIMITED

Ruthu Parampogi
Company Secretary & Compliance Officer
Mem No: A60982

Aeroflex Industries Limited

Business Office & Factory

Plot No: 41 & 42/13, 14, 18, Village: Chal, Near Taloja M.I.D.C.,

Post: Ghot Camp, Tal: Panvel, Dist: Raigad,

Maharashtra - 410 208 India

Phone: +91 22 6146 7100 (100 Lines), Fax: +91 22 6146 7136

Email: info@aeroflexindia.com, Website: www.aeroflexindia.com

CIN: L24110MH1993PLC074576





Commitment to Excellence



Aeroflex Industries Limited

Engineering the Future of Flow

Investor Presentation - October 2025

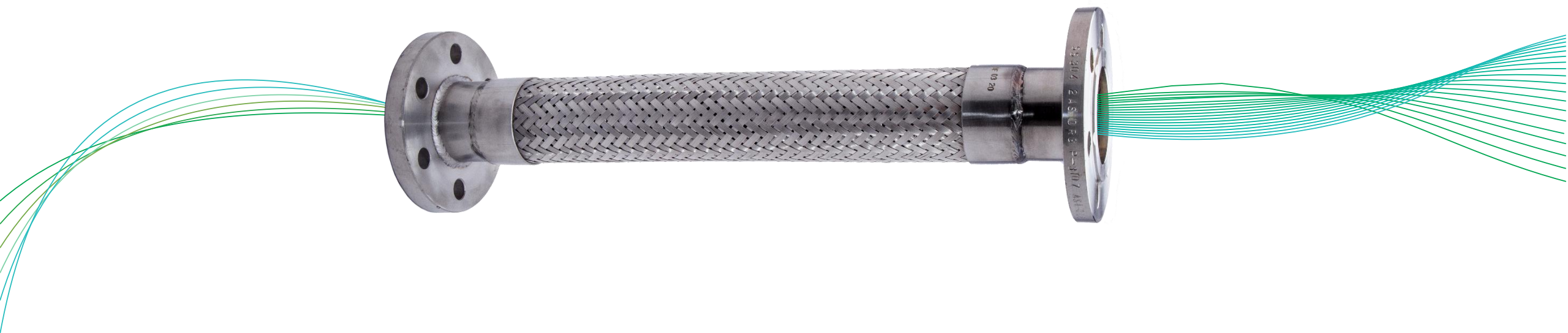


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Q2 & H1FY26 Performance Highlights



Highest Ever Quarterly Consolidated Financial Performance

Q2FY26

Total Revenue

Rs 111.05 Crs



16% YoY

31% QoQ

EBITDA

Rs 26.06 Crs



23% YoY

65% QoQ

EBITDA Margin

23.47%



136 bps YoY

479 bps QoQ

Profit After Tax

Rs 14.23 Crs



4% YoY

98% QoQ

Cash PAT

Rs 20.33 Crs



26% YoY

55% QoQ

Key Highlights

- The Company has delivered its highest-ever quarterly consolidated financial performance on all parameters
- Hyd-Air's performance is gaining traction, setting the stage for sustained sales growth
- Received second repeat order for advanced flow control components in high-performance liquid cooling systems in data centers
- Despite the recently announced U.S. tariffs causing some shipment deferments from USA customers, the company had no order cancellations
- Company's cash flow from operations turned positive on both standalone and consolidated basis
- The Company continues to focus on expanding across geographies, industries and technologies.



Commenting on the financial performance, Managing Director Mr. Asad Daud stated,

“We are pleased to share that Aeroflex Industries Limited has delivered highest ever quarterly performance on all parameters, continuing our journey of consistent growth and operational excellence. Both revenue and EBITDA have improved on a YoY and QoQ basis, reflecting the resilience of our business and the collective efforts of our team. We also delivered a strong Cash PAT of Rs 20.33 crore, registering a 26% YoY and 55% QoQ growth, reflecting efficient cash generation.

While the recently announced U.S. tariffs on India led to some deferment of shipments from our USA customers, We are happy to share that there have been no cancellations of orders. This clearly demonstrates the quality of our product and the strength of our customer relationships and the trust that the customers have placed in us as a long-term partner.

A highlight of this quarter has been the progress in our Liquid Cooling Solutions business. Building upon the initial breakthrough order we received last quarter, we have now secured follow-on orders from our customer. This not only reaffirms their confidence in us but also marks our deeper entry into the rapidly growing data center and AI infrastructure ecosystem. It is definitely an exciting space, and our partnership here is shaping a strong foundation for future growth in liquid cooling solutions in data centers.

Our subsidiary, Hyd Air, has begun to deliver encouraging results. Strong sales momentum and visible returns from recent capex investments affirm the strategic value of this acquisition.

As we move forward, Aeroflex remains firmly focused on expanding across geographies, industries, and technologies. Our vision is to build a truly future-ready, innovation-driven organization—one that continues to deliver value to its customers, partners, and shareholders.”

Consolidated Profit & Loss Statement

Profit & Loss (Rs. Crs)	Q2FY26	Q2FY25	YoY	Q1FY26	QoQ	H1FY26	H1FY25	YoY
Revenue from Operations	110.87	94.99		84.33		195.21	184.74	
Other Income	0.18	0.81		0.33		0.51	1.84	
Total Income	111.05	95.80	15.92%	84.67	31.17%	195.72	186.58	4.90%
Cost of Material Consumed	65.68	60.96		53.38		119.06	110.59	
Changes in Inventories	(3.38)	(5.18)		(3.94)		(7.32)	(0.51)	
Employee Benefit Expenses	10.82	8.85		9.06		19.88	16.82	
Other Expenses	11.87	10.00		10.35		22.23	19.37	
EBITDA	26.06	21.18	23.08%	15.81	64.83%	41.87	40.30	3.90%
EBITDA Margin	23.47%	22.10%	136 bps	18.68%	479 bps	21.39%	21.60%	(21 bps)
Depreciation	6.10 [#]	2.43		5.93		12.03 [#]	4.80	
Finance Cost	0.24	0.08		0.18		0.42	0.14	
Profit before Tax	19.72	18.67		9.71		29.42	35.36	
Tax	5.48	5.01		2.54		8.02	9.29	
Profit After Tax	14.23	13.66	4.21%	7.17	98.60%	21.40	26.07	(17.90%)
PAT Margin	12.82%	14.26%	(144 bps)	8.46%	435 bps	10.93%	13.97%	(304 bps)
Cash PAT	20.33	16.09	26.39%	13.09	55.28%	33.43	30.87	8.28%
Cash PAT Margin	18.31%	16.79%	152 bps	15.47%	284 bps	17.08%	16.55%	53 bps
EPS (in Rs.)	1.10	1.06		0.55		1.65	2.02	

- Growth was led by higher revenue contribution from the recently acquired Hyd-Air business, which increased to Rs 9 Cr as against Rs 3 Cr in Q1FY26
- Additionally, the Hyd-Air business has turned profitable this quarter, compared to a loss in Q1FY26.
- EBITDA margins improved on account of favorable product mix and forex movement

Figures for the previous periods have been re-grouped / re-classified to conform to the figures of the current periods.

[#] Depreciation increased due to higher capital expenditure undertaken compared to the previous year

Consolidated Balance Sheet

Assets (Rs. Crs)	Sept-25	Mar-25	Equity & Liabilities (Rs. Crs)	Sept-25	Mar-25
Non - Current Assets	205.31	187.07	Total Equity	359.94	342.41
Property Plant & Equipment	164.26	169.66	Share Capital	25.86	25.86
CWIP	25.08	9.84	Other Equity	334.07	316.55
Goodwill	1.27	1.27	Non - Controlling Interest	-	-
Other Intangible Assets	0.72	0.88	Non-Current Liabilities	9.82	1.89
Right of Use Assets	8.64	-	Financial Liabilities		
Financial Assets			Borrowings	0.33	0.33
Investments	-	-	Lease Liabilities	7.83	-
Loans	-	-	Other Financial Liabilities	-	-
Other Financial Assets	2.74	2.73	Provisions	-	-
Other Non - Current Assets	2.60	2.69	Deferred Tax Liabilities (net)	1.67	1.56
Current Assets	264.00	239.48	Other Non - Current Liabilities	-	-
Inventories	72.25	66.68	Current Liabilities	99.55	82.25
Financial Assets			Financial Liabilities		
Investments	-	-	Borrowings	0.13	0.26
Trade Receivables	123.31	116.52	Trade Payables	75.00	56.83
Cash and Cash equivalents	28.00	26.30	Lease	1.01	-
Bank Balances	0.53	0.45	Other Financial Liabilities	-	-
Loans	-	-	Other Current Liabilities	19.66	19.77
Others	-	-	Current Tax Liabilities (net)	3.75	5.39
Current Tax Assets (Net)	-	-	Provisions	-	-
Other Current Assets	39.90	29.53	Total Equity & Liabilities	469.31	426.55
Total Assets	469.31	426.55			

Figures for the previous periods have been re-grouped / re-classified to conform to the figures of the current periods.

Consolidated Cash Flow

Particulars (Rs. Crs)	Sept-25	Sept-24
Net Profit Before Tax	29.42	35.36
Adjustments for: Non-Cash Items / Other Investment or Financial Items	11.98	3.47
Operating profit before working capital changes	41.40	38.83
Changes in working capital	(6.23)	(29.77)
Cash generated from operations	35.17	9.06
Direct taxes paid	(7.92)	(9.37)
Net Cash from Operating Activities	27.25	(0.31)
Net Cash from Investing Activities	(20.09)	(19.44)
Net Cash from Financing Activities	(5.46)	(2.76)
Net Decrease in Cash and Cash equivalents	1.70	(22.50)
Add: Cash & Cash equivalents at the beginning of the period	26.30	76.50
Cash & Cash equivalents at the end of the period	28.00	54.00

Figures for the previous periods have been re-grouped / re-classified to conform to the figures of the current periods.

Strategic Breakthrough: Liquid Cooling Solutions for Data Centres



Received second **order worth INR 7.8 Cr** under the agreement for advanced flow control components in high-performance liquid cooling solutions in data center.

Breakthrough in Data Centre Cooling Solutions

01

Aeroflex **signed a long-term agreement** to supply liquid cooling solutions for data centres with a listed U.S. corporation valued at over USD 50 billion marking a **significant breakthrough into next-generation cooling technologies**

Strengthening Presence in Global Data Centre

02

- Received **two orders worth INR 7.8 crore each** under the agreement for **advanced flow control components**, reinforcing our **R&D strength and positioning us as a trusted partner** for mission-critical liquid cooling solutions in data center
- This will also help strengthen Aeroflex's presence in the domestic market

Positioned for Multi-Decade Growth

03

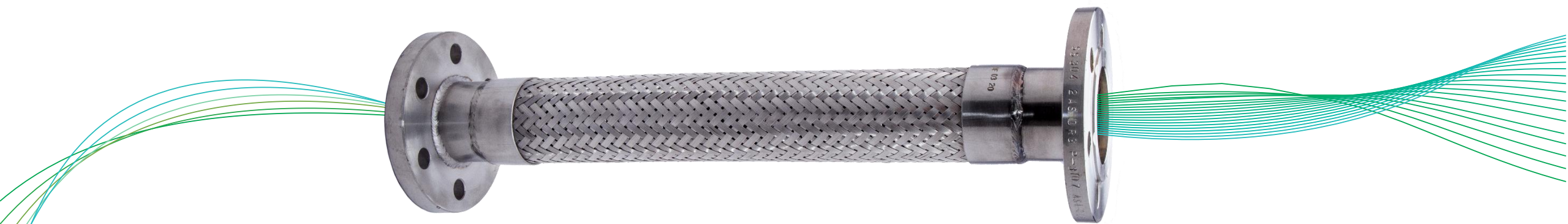
- This milestone **unlocks long-term growth opportunities** as **data centres worldwide** shift to liquid cooling to meet rising computing, storage, and energy demands.
- **Backed by advanced manufacturing and expertise in precision-engineered metal bellows**, Aeroflex is poised to lead next-generation industrial innovation.

ASME Certification: Testament to Engineering Excellence

04

- Received certification from the **American Society of Mechanical Engineers (ASME)** under the Boiler and Pressure Vessel Code.
- This **endorses capability to design and manufacture expansion joints and metal bellows for pressure-retaining systems**, reaffirming engineering and manufacturing excellence.

Future Growth Drivers



1. Organic Growth - Capacity Expansion (1/2)

	Product Segment	Current Capacity	Capacity - Post Expansion	Expected Timeline
1	SS Flexible Hoses with & without Braiding	16.5 Mn metres p.a. as of December 2024	20 Mn metres p.a.	March 2026
2	Composite Hoses	6 Operational lines upto 20 inches as of December 2024	-	-
3	Assemblies & Fittings	40 Assembly Stations as of March 2025	70 Assembly Stations	March 2026
4	Metal Bellows	1,20,000 pieces per annum as of January 2025	<ul style="list-style-type: none"> 3,00,000 pieces per annum Targeting a range of products with diameters ranging from 50mm to 3,000mm 	-
5	Miniature Metal Bellows	-	<ul style="list-style-type: none"> 2,40,000 pieces annually Diameters ranging 10mm to 50mm designed for high-dynamic applications in various industries 	March 2026



1. Organic Growth - Value Added Products (2/2)

Product Details

Metal Bellows: Made from stainless steel, nickel alloys, and Inconel, in sizes 50mm to 3,000mm of diameter, these absorb vibrations, heat, and misalignment, reducing strain and enhancing system efficiency

Miniature Metal Bellows: Precision-engineered in sizes 10mm-50mm of diameter, these handle high dynamic applications, complementing larger bellows in industrial use

End User Industries

Metal Bellows & Miniature Metal Bellows:

Space & Aviation, Robotics, Electronics, Semiconductors, Hydrogen gas, Clean Energy, Oil & Gas, Steel & Metal Industries, Power plant, Process Industries, Water Treatment plants, HVAC industries, Gensets and Exhaust systems

Capacity Details

Metal Bellows: The current capacity stands at 120,000 pieces, with a total planned capacity of 300,000 pieces.

Miniature Metal Bellows: With a planned capacity of 240,000 pieces, the project is expected to be completed by Mar-26

Growth Synergies

Increase in
existing product
offerings

Higher ticket size /
Margin Expansion

Expanding
clientele via new
segments



2. Inorganic Growth - Driving growth through Hyd-Air acquisition

The acquisition strengthens company's integrated manufacturing and broadens assembly solutions presence

Key Rationale

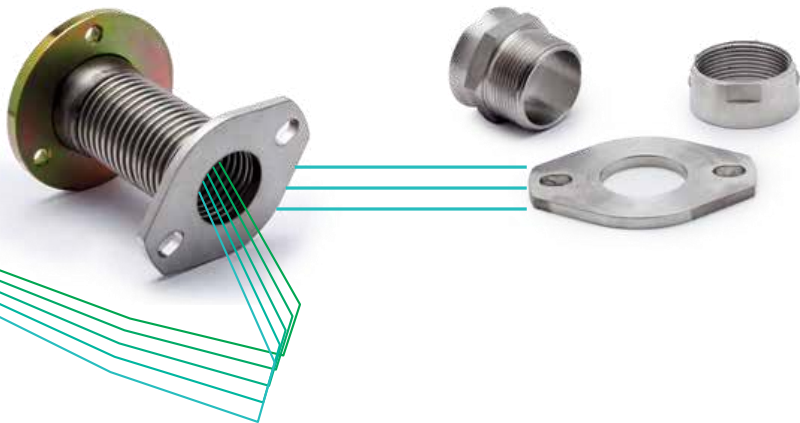
Hyd-Air's expertise in hydraulic products enhances company's ability to develop advanced flow solutions, sharpening the competitive edge in system design.

End User Industries

- › Railways
- › Ship Building
- › Heavy Industries

Recent Developments

- › The facility has been revamped with substantial upgrades to the Quality Lab and R&D Centre.
- › Additionally, advanced CNC machines have been ordered and are scheduled for timely installation



Growth Synergies

Complete flow solutions with components like Hydraulic fittings, Fluid connectors & Flanges etc.

Access to prestigious clientele like Mazagon Dockyard, SAIL, BHEL, JSW and Arcelor Mittal

Faster production, optimised infrastructure, improved EBITDA Margins

Core Competencies

1 Leading Manufacturer of Flow Solutions

2 Scalable and Customised flexible flow solutions products

3 De-Risk and Diversified Portfolio

4 Wherever There's Critical Flow, Aeroflex Leads the Way

5 State-of-the-Art Infrastructure

6 Innovation & Strong R&D led Business

7 Responsible Corporate

8 Consistent Financial Performance

1. Leading Manufacturer of Flow Solutions

Started operations in 1998, part of the promoter group Aeroflex Enterprises Limited (formerly Sat Industries Limited)

Leading Manufacturer of Metallic flexible flow solutions

Used for controlled flow of all forms of substances including Solid, Liquid and Gas

Exports to 90+ countries across Asia, Americas, Europe and Africa, through a diversified go-to market model



27

Years of Industry Leadership



Customised

Solution Provider



2,976

No. of SKUs



NABL

Accredited R&D Lab



16

Qualified R&D Team Members



Great Place
to Work

Awarded by Great Place to Work Institute

Robust Financials (As per FY25)



Revenue

Rs. 196 Crs



EBITDA

Rs. 42 Crs (21.4%)



PAT

Rs. 21 Crs (10.9%)



Cash PAT

Rs. 33 Crs (17.1%)

2. Scalable and Customised Flexible Flow Solution Products

Product Portfolio

Stainless-Steel Corrugated Flexible Hoses (with/without Braiding)

Seam-welded stainless-steel tubes with hydro-formed or mechanically formed corrugations; available in annular and helical types.



Composite Hoses, Interlock Hoses & Others

Composite Hose: Multi-layered construction of thermoplastic enclosed by metal wire helices; high flexibility and lightweight design.

Interlock Hose: Helically coiled metal strips with interlocked edges; ideal for medium pressure and protective jacketing.



Assemblies & Fittings

Complete hose units with welded/soldered end fittings for secure connections across applications.



Metal Bellows & Liquid Cooling Solutions

Metal Bellows: Made from SS, nickel alloys, and Inconel; designed to absorb vibrations, unbold, and misalignment.

Liquid Cooling Solutions: Rigid and Flexible Skid Assembly

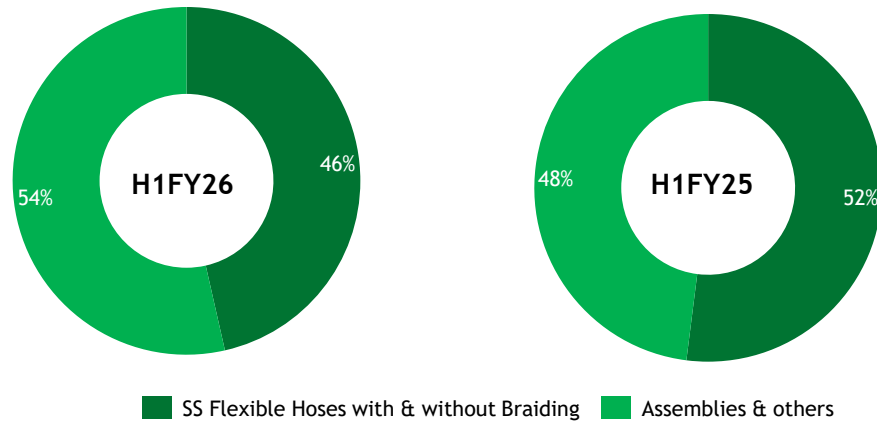


Key Properties of the Products

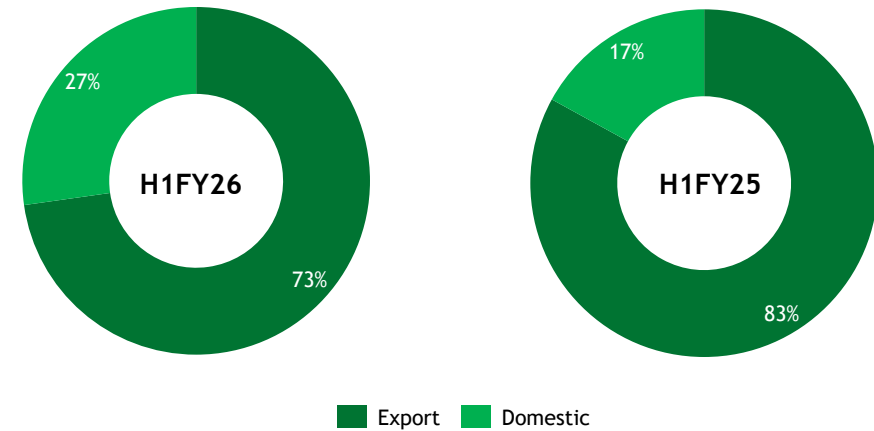
- Close substitute of rubber and polymers
- Absorb High Pressure
- Available in different sizes
- Abrasion Resistance & Flexibility in fitting
- High replacement creates demand
- Chemical Compatible
- Perfect fit for extreme environment conditions
- Temperature Resistant

3. De-Risk and Diversified Portfolio - H1FY26 vs. H1FY25

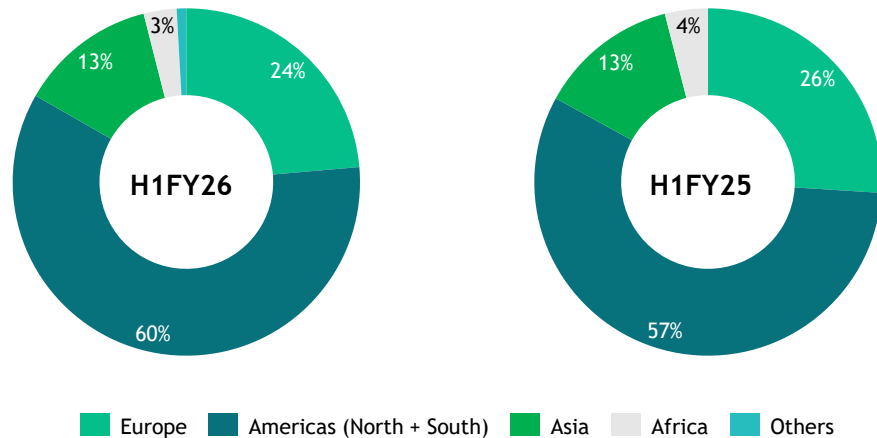
Product Segment



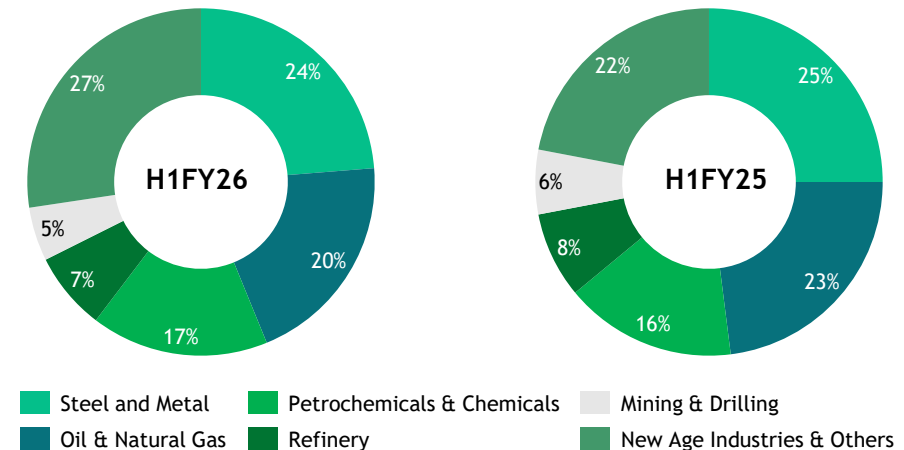
Domestic : Export Mix



Geographical Split - Exports



Industry Split

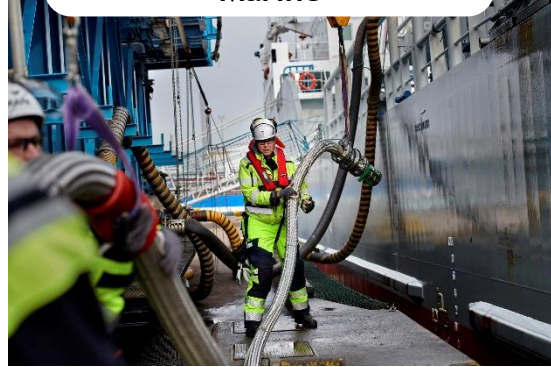


4. Wherever There's Critical Flow, Aeroflex Leads the Way

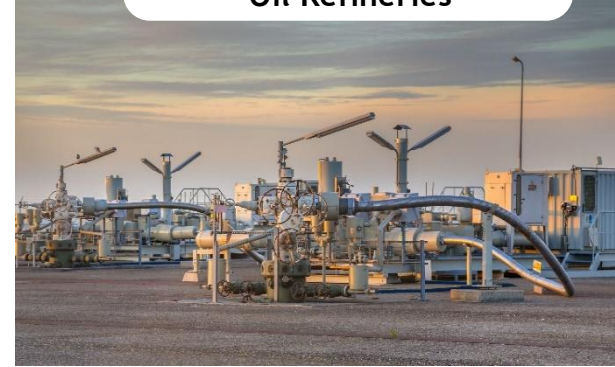
Aerospace



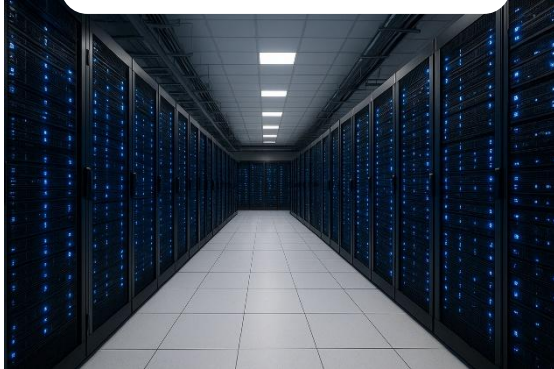
Marine



Oil Refineries



Data Center



Solar



Semi-conductor



Current Major Industries

- Steel & Metal
- Petrochemicals & Oil Refineries
- Solar
- Sea Port Terminal Handling
- Paper & Pulp
- Chemicals, Food & Pharmaceutical



Expanding our presence to:

- Fire Fighting Solutions
- Aerospace & Defence
- Semiconductors
- Robotics & Automation
- Hydrogen
- Electric Mobility
- HVAC
- Data Centers (Liquid Cooling Solutions)

Esteemed Clientele

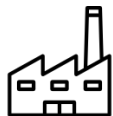


5. State of the Art Infrastructure



Situated at

Taloja - Navi Mumbai
Lodha - Palava, Thane
MIDC - Chakan, Pune



Production Capacity
16.5 million meters



Production Lines
87 lines



#SKUs
2,976



Capacity Utilisation - H1FY26
Hoses: 68.65%



Employee Strength
550+



In-house Design
and R&D Laboratory



Presence in
90+ Countries



Strategically Located
Near JNPT Port



Key Certifications

ISO 9001:2015

(Quality Management Systems)

ISO 14001:2015

(Environmental Management Systems)

ISO 45001:2018

(Occupational Health and Safety
Management Systems)

World-class facilities that leverage precision engineering and advanced technology to deliver durable, high-quality flow solutions.

6. Innovation & Strong R&D led Business

Key Products Under R&D

Product	Applications
Rigid and Flexible Skid Assembly	Liquid Cooling System for Data Centers
Vaccum Hose	Semiconductors manufacturing, Vacuum Furnaces, Aerospace & Space Simulation, Pharmaceuticals, Food processing & Vacuum Packaging, Particle Accelerators, Industrial Vacuum pumps
Monel Hose	Marine & Offshore application, Chemical Processing Plant, Aerospace & Defence, Hydrogen application, Nuclear Industry, Oil & Gas, Automotive, Pharmaceuticals
Hastelloy Hose	Marine & Offshore application, Chemical Processing Plant, Aerospace & Defence, Hydrogen application, Nuclear Industry, Oil & Gas, Automotive, Pharmaceuticals
Bend Pipe Assembly	Transcold Application
Y-shaped Fitting Assembly	Windmill Application
Braided Hose Assembly with Inclind Orifice	Compressor Application



58
Products across
Various Stages of
R&D



16
Qualified R&D
Professionals



NABL
Accredited
R&D Lab



Dedicated in-house R&D laboratory drives sustainable, high-quality innovation



Continuous testing and process improvements to meet latest industry standards while maintaining environmental responsibility



Hyd-Air has seen major infrastructure enhancements, including upgrades to its quality lab and R&D centre



7. Responsible Corporate

01



- Green process with negligible use of fossil fuels
- 100% recycling of water with an In-house water treatment plant
- Active use of electric vehicles for movement of goods and materials within the premises

Sustainability Integrated across the operations

03



- Use of an integrated SAP ERP for efficient management of operations;
- Connected all our production lines through digital mediums using dedicated tablets installed at the lines to derive real time data of the machines to improve efficiency

Comprehensive Internal Checks & Balances

05



- Led by team of professionals along with oversight of independent directors hailing from organisations like Tata Group, Ashok Leyland, Senior India

Strong Corporate Governance

07



- Commissioned 750 Kilowatts (KW) rooftop solar project which is expected to significantly reduce our dependence on non-renewable energy sources, reduce our electricity costs, and our carbon footprint

Solar Energy

02



- The production technologies are zero emission
- Use of packaging materials made out of reprocessed materials to the extent of 35%-40%
- Planning to shift to use of 100% recycled packaging materials in next 3 years

Use of Non-emitting Technology & Recycled Consumables

04



- ISO 9001:2015, ISO 45001:2018 and ISO 14001:2015 certified; NABL certified R&D lab
- Awarded as Great Place to Work by the Great Place to Work Institute

Adherence to Global Standards

06



- Implemented Salesforce CRM to manage the entire process from lead generation to order fulfillment.

CRM System Implementation

08

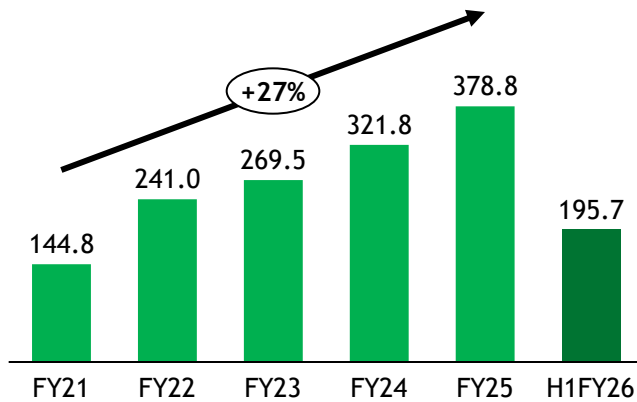


- Deployed our CSR funds through SAT Foundation (formerly Taha Charitable Trust) and Other Foundation, towards eradicating hunger, improving healthcare and sanitation, and promoting education in underserved communities.

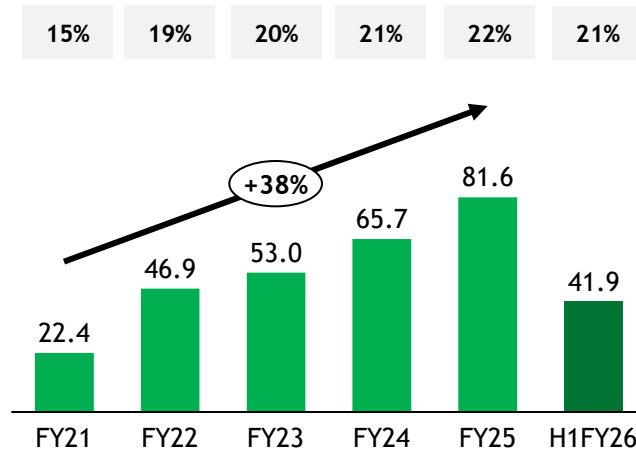
CSR Initiatives

8. Consistent Financial Performance

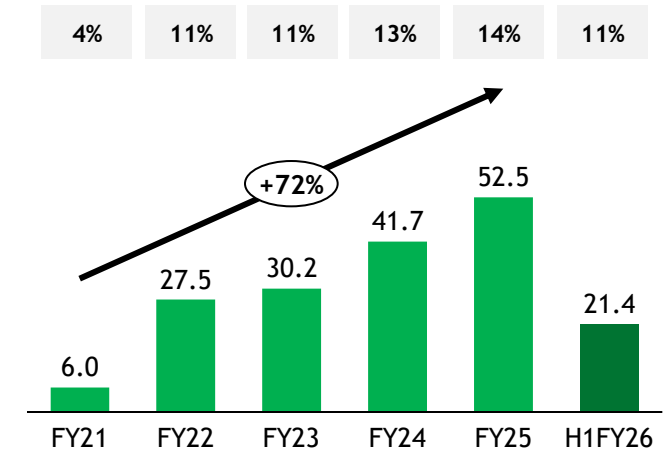
Total Income (Rs. Cr)



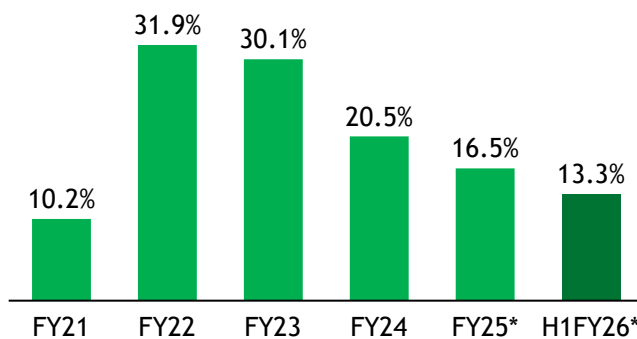
EBITDA (Rs. Cr) & Margins



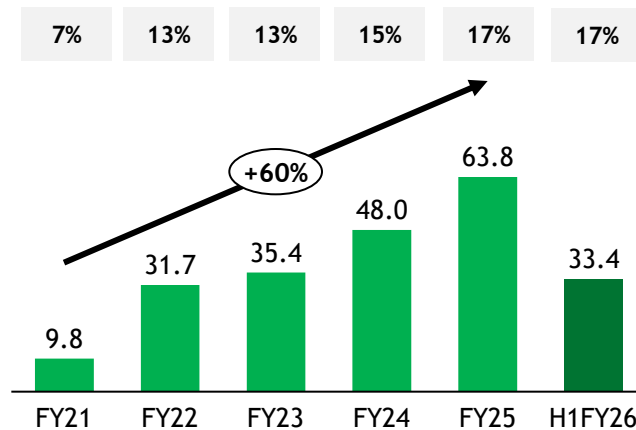
PAT (Rs. Cr) & Margins



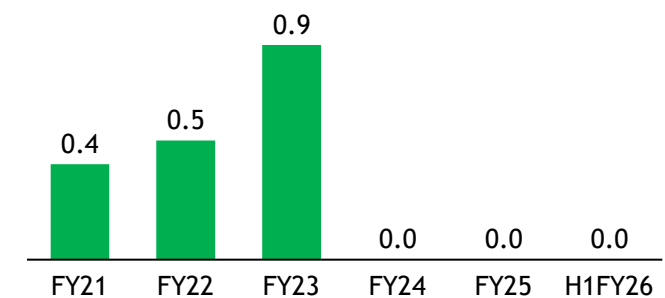
ROE (%)



Cash PAT (Rs. Cr) & Margins



Net Debt/Equity (x)



Employee Wellbeing Initiatives

- Well equipped with trained & qualified nurses and medical equipment
- Dedicated beds for examination, dressing and physiotherapy
- Specialised Doctors on-boarded for periodic check-ups
- Affiliation with Medicovert Hospitals, Kharghar, Navi Mumbai
- Body composition analysis done for every employee every 60 days to monitor their health
- Standby ambulance available 24*7 for any emergency
- Regular mental health sessions by Psychologist



Occupational Healthcare Center and Mind & Body Wellness Center, at its facility in Taloja, Navi Mumbai, to address any emergencies and health and well being of employees

Ganesh Chaturthi and Navratri Celebrations in Q2FY26



Child Care Center to offer comprehensive child care and creche services, all carefully designed to nurture the children of employees

Global Spotlight: Aeroflex Featured in VDMA Newsletter



Global Flow Solution Provider
Since 1998

Our Comprehensive Product Range



- 500+ Employees
- 25+ Yrs. of Experience
- 2800+ Product SKU's
- 50+ Products In Active R & D Pipeline
- 16.5 M mtrs. Production Capacity
- 90+ Countries Global Reach

Compliance & Certifications



Industry Categories We Serve



Energy & Heavy Industries



Transportation & Infrastructure



Industrial and Processing



Advanced Tech & Life Sciences

Contact Us

Sales & Marketing Office:
Unit No. 1220 & 1221, A-Wing, 12th Floor, The Epicentre, Off Eastern Freeway, BEST Colony, Near Shivaji Chowk, Chembur East, Mumbai - 400071, Maharashtra, India.

Aeroflex Industries Limited
Unit 1: Metal Hoses & Assemblies
Plot No. 41, 42/1/3, 14, 18/1 Near Talaja MIDC, Village Chai, Behind IGPL, Panvel, Navi Mumbai - 410 208, Maharashtra, India.

Aeroflex Industries Limited
Unit 2: Expansion Joints & Composite Hoses
Lodha Industrial And Logistics Park, Palava ASB, Survey No. 49/50, Village Narhen, Tal. Ambemath, Thane - 421 501, Maharashtra, India.

Hyd-Air Engineering Private Limited
Subsidiary Company - Fittings Business
Plot C-3, Phase I, MIDC Chakan Industrial Estate, Mahalunge, Pune - 410 501, Maharashtra, India.

+91 22 6146 7100 marketing@aeroflexindia.com www.aeroflexindia.com

Enhances Global Credibility

Recognition by VDMA reinforces Aeroflex's position in the global industrial ecosystem.

01

Exhibits Technical Excellence

Highlights technical expertise in advanced flexible flow and metal bellow solutions

02

Expanding Reach

Expands reach among leading European OEMs

03

Drives Strategic Opportunities

Opens avenues for collaborations and market expansion

04

THANK YOU!



Aeroflex Industries Limited

CIN - L24110MH1993PLC074576

Email: investor.relations@aeroflexindia.com

SGA Strategic Growth Advisors

Investor Relations Advisors:

Strategic Growth Advisors Pvt. Ltd.

CIN - U74140MH2010PTC204285

Ms. Shaily Patwa/ Mr. Shrikant Sangani

shaily.p@sgapl.net / shrikant.sangani@sgapl.net

+91 9819494608 / +91 9619595686