

November 10, 2023

To,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051

Symbol: BSE

ISIN: INE118H01025

Sub: Investor Presentation – Q2 FY24

Dear Madam/Sir,

With reference to above captioned subject, please find attached herewith Investor Presentation – Q2 FY24.

The same will also be available on the website of the Company at www.bseindia.com

This is for your information and record.

Thanking you,

Yours faithfully,

For BSE Limited

Vishal Bhat
Company Secretary and Compliance Officer
Encl: a/a



INVESTOR PRESENTATION Q2 FY24

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1. About BSE



2. Business




3. Key Growth Drivers & Other Initiatives





4. Financial Highlights & Investor Information

Board of Directors

Name	Bio
 <p>Shri S. S. Mundra</p> <p>Chairman & Public Interest Director</p> <p>On BSE Board since 2018</p>	<ul style="list-style-type: none"> ■ Former Deputy Governor, Reserve Bank of India ■ Former Chairman & Managing Director of Bank of Baroda

 <p>Shri David Wright</p> <p>Public Interest Director</p> <p>On BSE Board since 2018</p>	<ul style="list-style-type: none"> ■ Former General Secretary of IOSCO (2012-2016), former Deputy Director-General for Securities and Financial Markets at the EU Commission. ■ From March 2000 – October 2010 he was first Director, then Deputy Director-General for securities and financial markets
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Name	Bio
 <p>Shri Sundararaman Ramamurthy</p> <p>Managing Director & CEO</p> <p><i>Took charge in Jan 2023</i></p>	<ul style="list-style-type: none"> ■ Diverse experience of 38+ years in Indian financial and banking system ■ Prior to joining BSE, he was the MD & COO in Indian arm of Bank of America ■ Senior member of NSE since its inception, where he was responsible for significant transformation of the Indian capital markets for over 20 years

 <p>Justice Shiavax Jal Vazifdar</p> <p>Public Interest Director</p> <p>On BSE Board since 2022</p>	<ul style="list-style-type: none"> ■ Retired Chief Justice of the Punjab & Haryana High ■ Practiced as advocate in the Bombay High Court ■ Appointed Additional Judge of High Court in 2001
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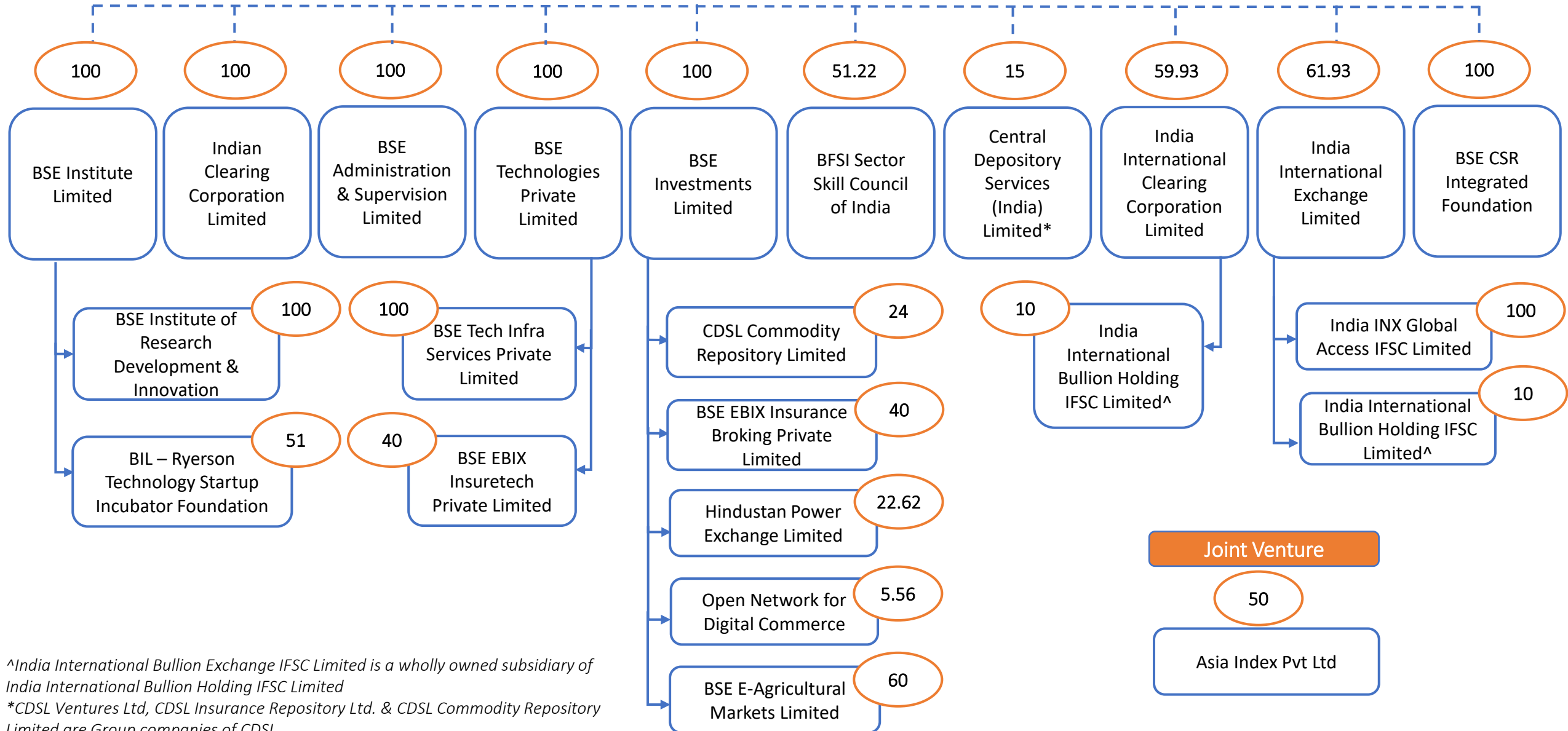
Board of Directors

Name	Bio
 <p>Shri Umakant Jayaram</p> <p>Public Interest Director</p> <p>On BSE Board since 2019</p>	<ul style="list-style-type: none"> ■ 28 years Cross functional experience in Global Investment Banking, Finance Planning & Analysis, Risk Consulting / Business transformation
 <p>Sushri Jayshree Vyas</p> <p>Public Interest Director</p> <p>On BSE Board since 2019</p>	<ul style="list-style-type: none"> ■ Managing Director, Shree Mahila Sewa Sahakari Bank, Ahmedabad ■ In the year 2001, financial literacy programme was introduced in Sewa Bank, first of its kind in India – at initiative of Ms. Jayshree Vyas
 <p>Shri T. C. Suseel Kumar</p> <p>Shareholder's Director</p> <p>On BSE Board since 2020</p>	<ul style="list-style-type: none"> ■ Former Managing Director of Life Insurance Corporation of India since March 2019 ■ Played a key role in redefining the business proposition of the Corporation that earned the LIC 'Best Life Insurer Award' by many leading agencies during the year 19-20

Name	Bio
 <p>Prof. Subhasis Chaudhuri</p> <p>Public Interest Director</p> <p>On BSE Board since 2022</p>	<ul style="list-style-type: none"> ■ Director of IIT Bombay and K.N. Bajaj Chair Professor, Dept. of Electrical Engineering ■ He has 110 journal publications and over 240 conference presentations, has authored 7 monographs and 13 National/International Patents
 <p>Dr. Padmini Srinivasan</p> <p>Public Interest Director</p> <p>On BSE Board since 2023</p>	<ul style="list-style-type: none"> ■ Faculty in the Finance and Accounting Area at the Indian Institute of Management, Bangalore (IIMB) ■ Chairperson Centre for Corporate Governance and Citizenship. ■ PhD from the National Law School of India, Fellow member of the ICAI, and an Associate Member of the ICSI

Management Team

Name	Bio	Name	Bio
 <p>Shri Sameer Patil Chief Business Officer</p> <p><i>With BSE since 2015</i></p>	<ul style="list-style-type: none"> ■ Instrumental in setting up and responsible for Business Development of INDIA INX at GIFT CITY IFSC ■ More than 2 decades of experience in capital market segments such as Commodities, Currency, Indices etc. ■ Experienced in Trading & Hedging Strategies, Product Design and Business Development ■ Associated with MCX during inception for more than a decade as Senior Vice President 	 <p>Shri Deepak Goel Chief Financial Officer</p> <p><i>With BSE since 2023</i></p>	<ul style="list-style-type: none"> ■ Qualified Chartered Accountant, with experience of over two decades ■ Earlier worked as CFO & Compliance Officer of Kotak Mahindra Investments and handled varied roles with Kotak Bank group. ■ Also worked in other organizations like Edelweiss, Bharti Airtel, GE-SBI Cards JV and AF Ferguson & Co.
 <p>Shri Girish Joshi Chief Trading Operations and Listing Sales</p> <p><i>With BSE since 2010</i></p>	<ul style="list-style-type: none"> ■ Worked with ICICI Bank Group for a decade in various areas like ICICIDirect.com, Treasury Mid Office, Regulatory Reporting and Monitoring at CFO office ■ One of the earliest core team members involved in the set-up of NSE ■ During 7 years at NSE he worked in Wholesale Debt Market and post trade functions 	 <p>Smt Kamala K Chief Regulatory Officer</p> <p><i>With BSE since 2023</i></p>	<ul style="list-style-type: none"> ■ Three decades of wide experience with Market Intermediaries in areas including risk, operations, compliance, regulations and governance ■ Prior to joining BSE, she was Dy. COO at Edelweiss Financial Services. ■ She has also worked with NSE, IL&FS investmart among others etc.
 <p>Shri Subhash Kelkar Chief Information Officer</p> <p><i>With BSE since 2023</i></p>	<ul style="list-style-type: none"> ■ Worked with ICICI Securities, CMS, IIFL & Club Mahindra prior to joining BSE. ■ More than 3 decades of extensive technology and service industry in various strategic and leadership roles. ■ Expert in creating and implementing Tech Strategy, website/mobile applications design & development, data analytics, infrastructure & cloud migrations as also cybersecurity. 	 <p>Shri Khushro Bulsara Chief Risk Officer</p> <p><i>With BSE since 1996</i></p>	<ul style="list-style-type: none"> ■ Experience of over three decades, has worked in several departments of the Exchange such as Surveillance, Inspection, Clearing & Settlement, Debt, Derivatives, Mutual Fund business and Listing Compliance. ■ Responsible for setting up the Exchange's popular Mutual Fund platform called StAR MF in 2009 ■ He also heads the Investors Protection Fund of BSE



^India International Bullion Exchange IFSC Limited is a wholly owned subsidiary of India International Bullion Holding IFSC Limited
**CDSL Ventures Ltd, CDSL Insurance Repository Ltd. & CDSL Commodity Repository Limited are Group companies of CDSL*

Holding as on Sept 30, 2023

BSE - PUBLIC

BSE at a Glance



**Market Capitalization of
BSE Listed Companies**
USD 3.89 trillion



**Registered
Investors**
147 million+



**Equity Cash
ADTV (Q2 FY24)**
Rs. 59,222 million



**EQD - Highest Single
Day Turnover**
Rs. 129 trillion



**EQD – Total Contracts
Traded (H1FY24)**
1.32 billion



**EQD – ADTV
(Sept-23)**
Rs. 26.4 trillion



**Mutual Funds
Registered**
40



**Mutual Funds
Transactions (H1 FY24)**
179.46 million



**Cities
covered**
739



**Mutual Fund
Distributors**
75,695



**Funds
Mobilized (H1 FY24)**
Rs. 7.85 Trillion



**Insurance Premium
(H1 FY24)**
Rs. 294 million



**Members
Registered**
1,295



**Consolidated EPS –
H1 FY24**
Rs. 14.24



**Cons. Net Worth –
H1 FY24**
Rs. 31,005 million



**Cons. Revenue –
H1 FY24**
Rs. 6,382 million



**Cons. EBITDA –
H1 FY24**
Rs. 3,199 million

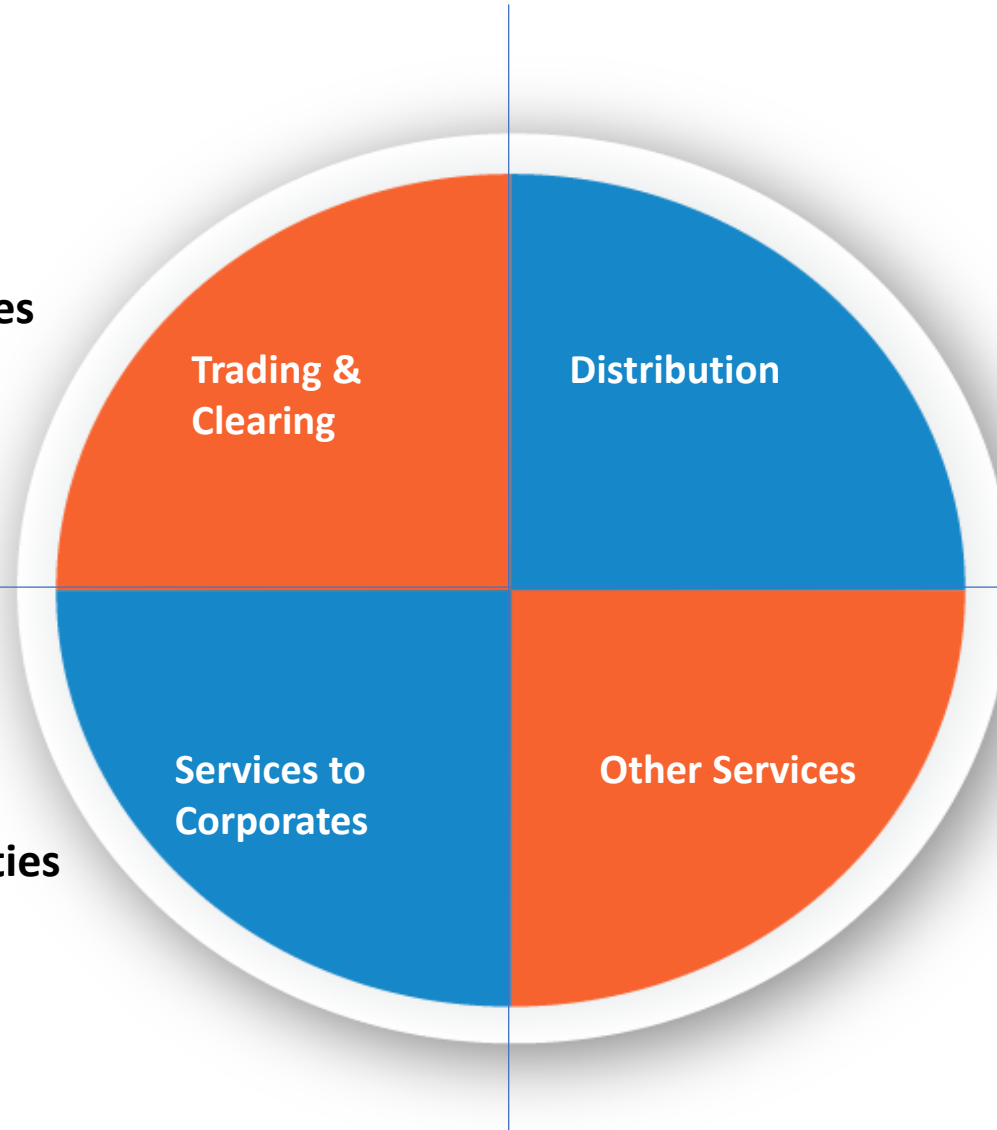


**Cons. Net Margin –
H1 FY24**
30%

Diversified Lines of Business ..

- Equity
- Debt
- Equity Derivatives
- Currency Derivatives
- Commodity Derivatives
- SME & Startups
- Interest Rate Futures
- Spot Markets

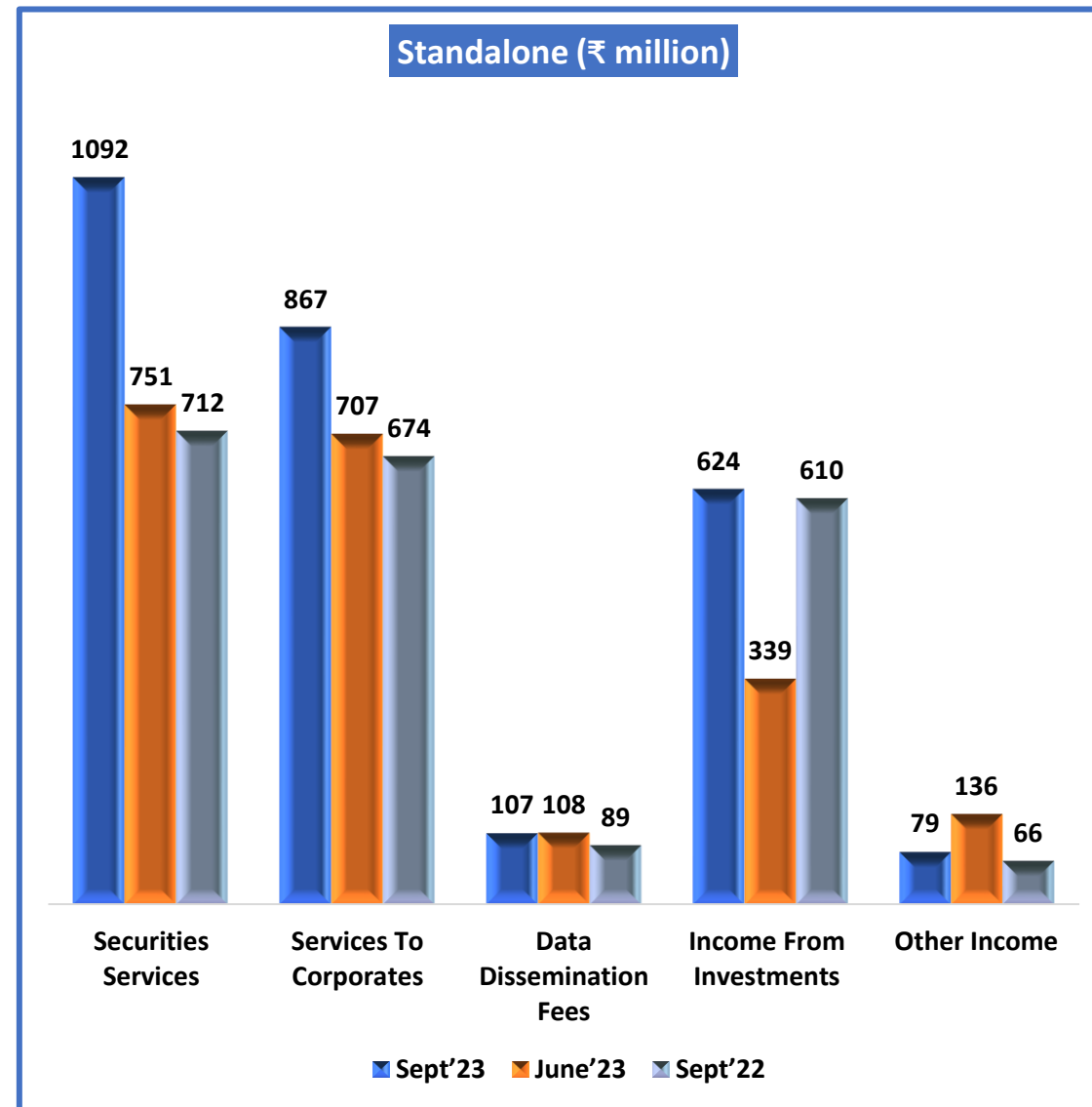
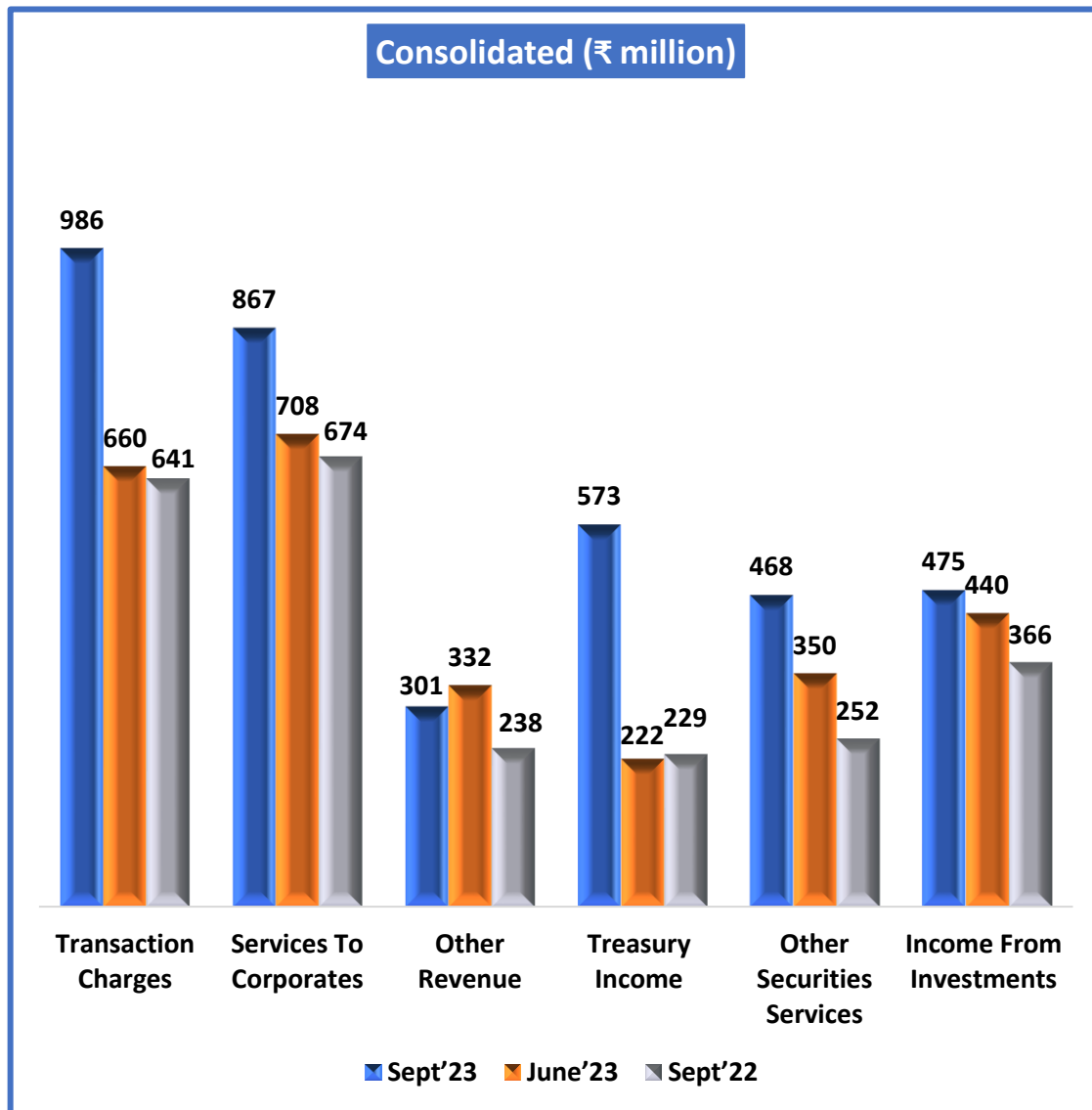
- Equity Listing
- Listing of Debt Securities
- Mutual Fund Listing
- Listing of Commercial Papers



- Mutual Funds
- Book-building services for IPO
- Offer to Buy
- Offer for Sell
- New Bond platform
- Insurance

- Data feed
- Index Services
- Software Services
- Training Services

..Reflected in Revenue Stream





1. About BSE



2. Business



3. Key Growth Drivers & Other Initiatives



4. Financial Highlights & Investor Information

Product Differentiation at BSE

Equity

1 paise tick for stocks < ₹ 100

Over 700+ scrips available at 1 paise tick size

Available only at BSE

Tighter Bid-Ask Spreads

Buy and sell at better prices & reduce impact cost

Equity Derivatives

Hedge using **SENSEX & BANKEX**

Hedge risks with Sensex and Bankex

Lower lot size for S&P BSE Sensex & S&P BSE Bankex

Unique Friday/Monday Expiry as compared to traditional Thursday

Competitive transaction charges

Currency Derivatives

Introduction of **10 paise strike intervals**

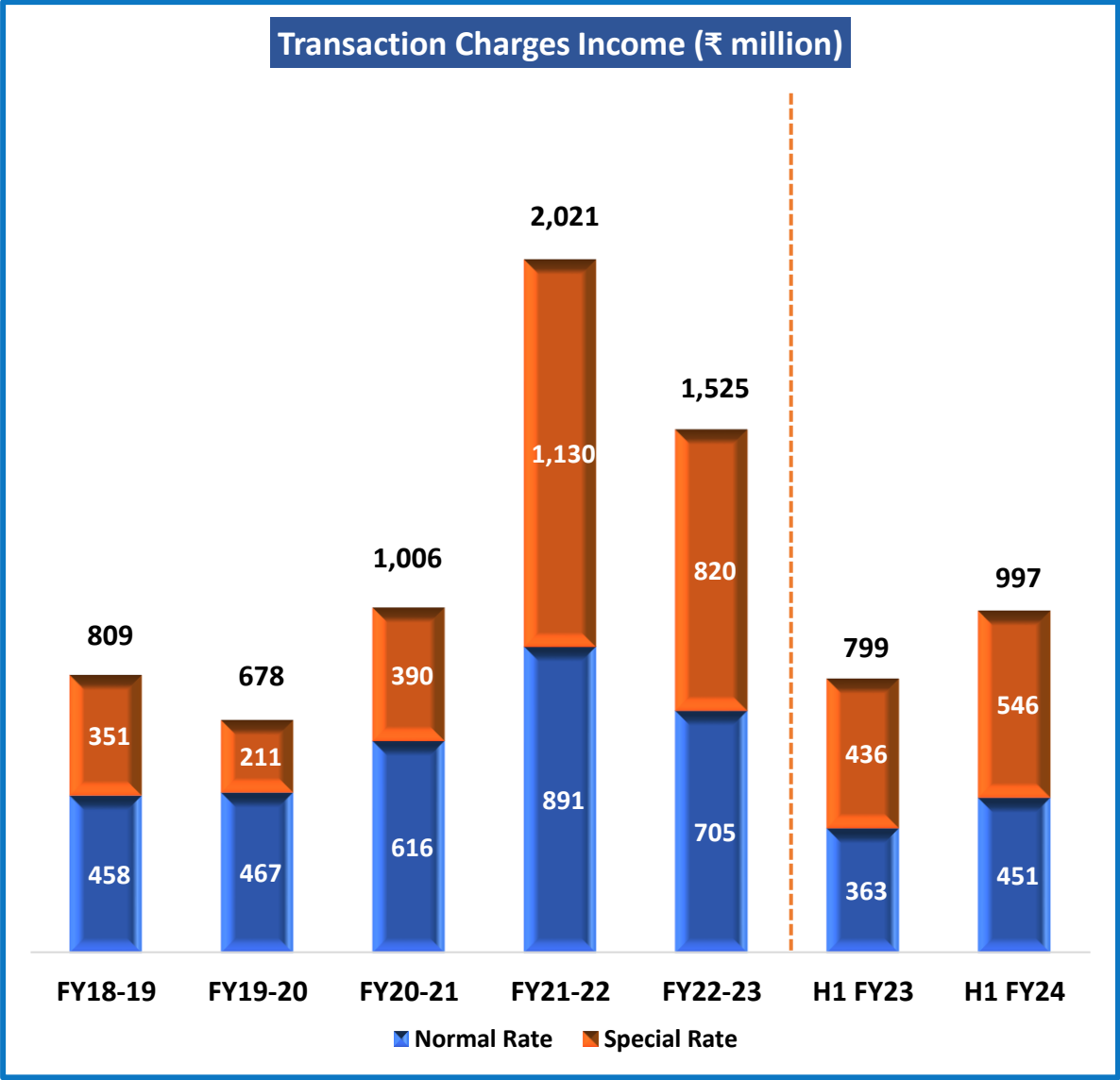
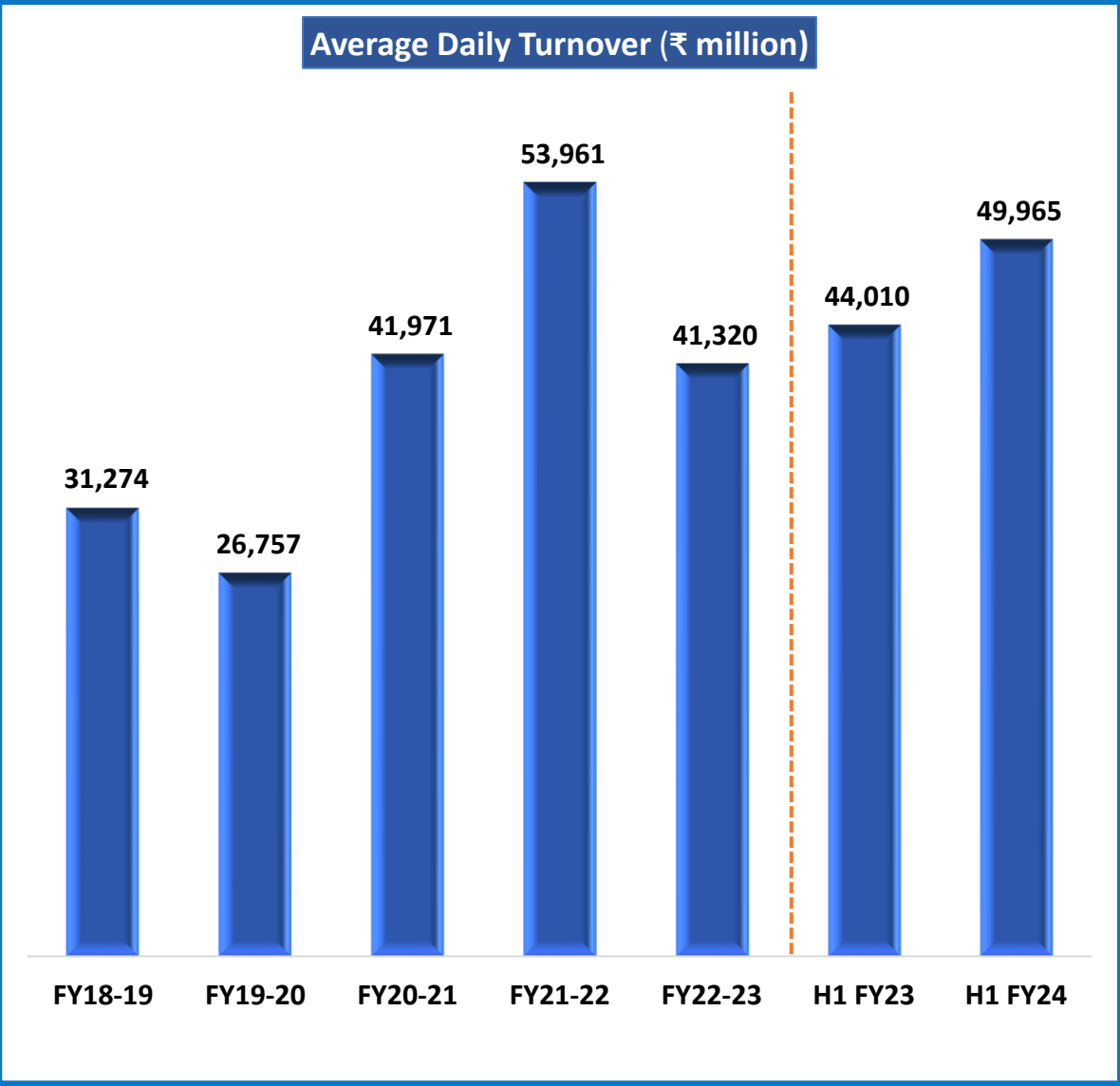
10 Paise Strike Intervals available only at BSE

Additional Strike Intervals of 10 Paise for USDINR Contracts

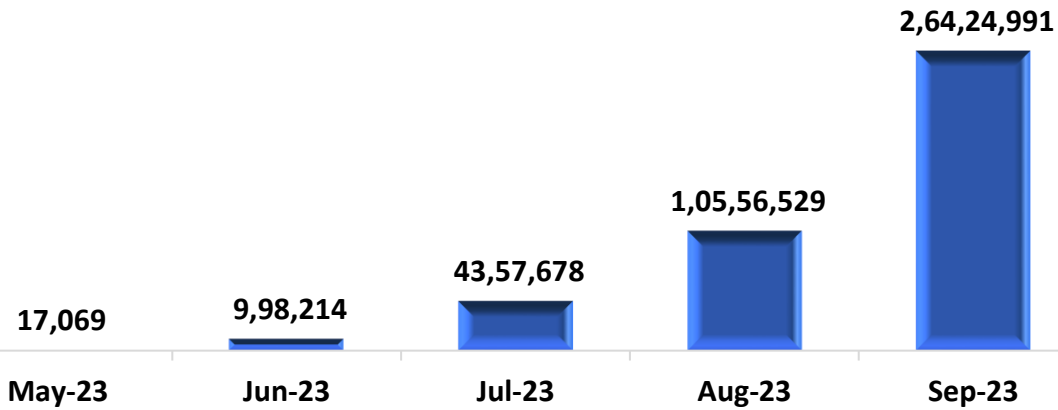
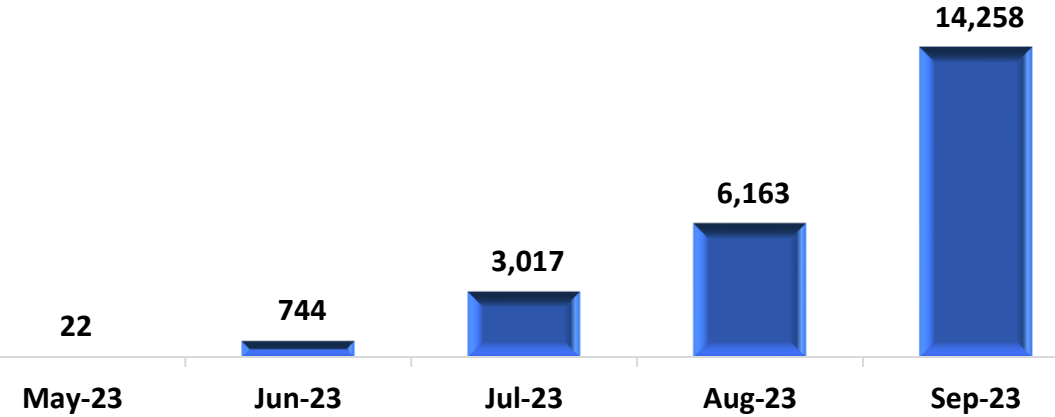
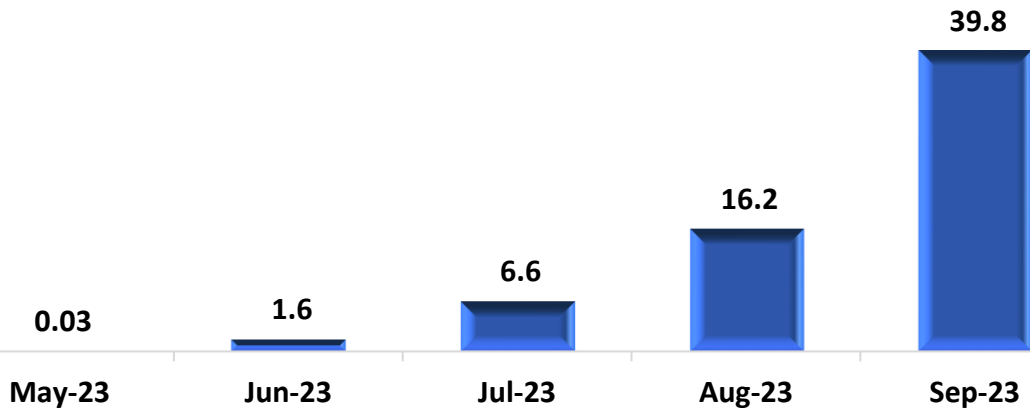
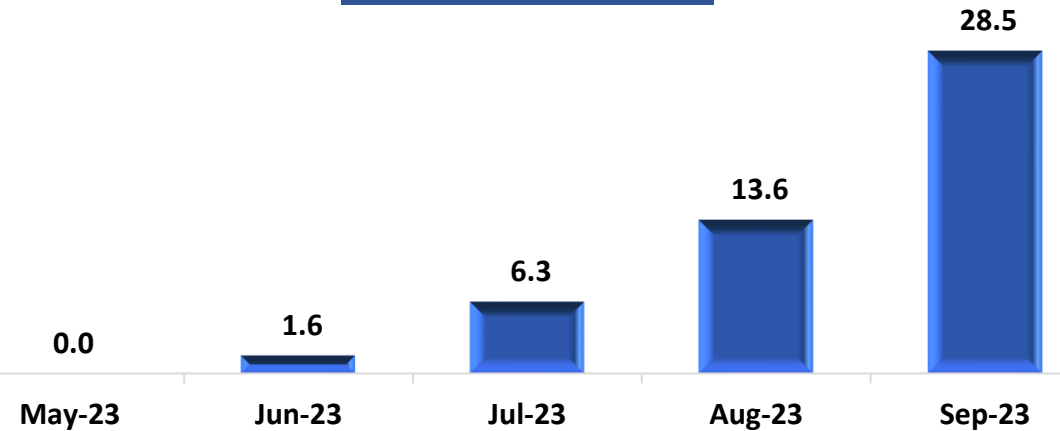
61 CE & 61 PE contracts for trade

Reduced strike price increases flexibility for investors

Equity Cash - Performance

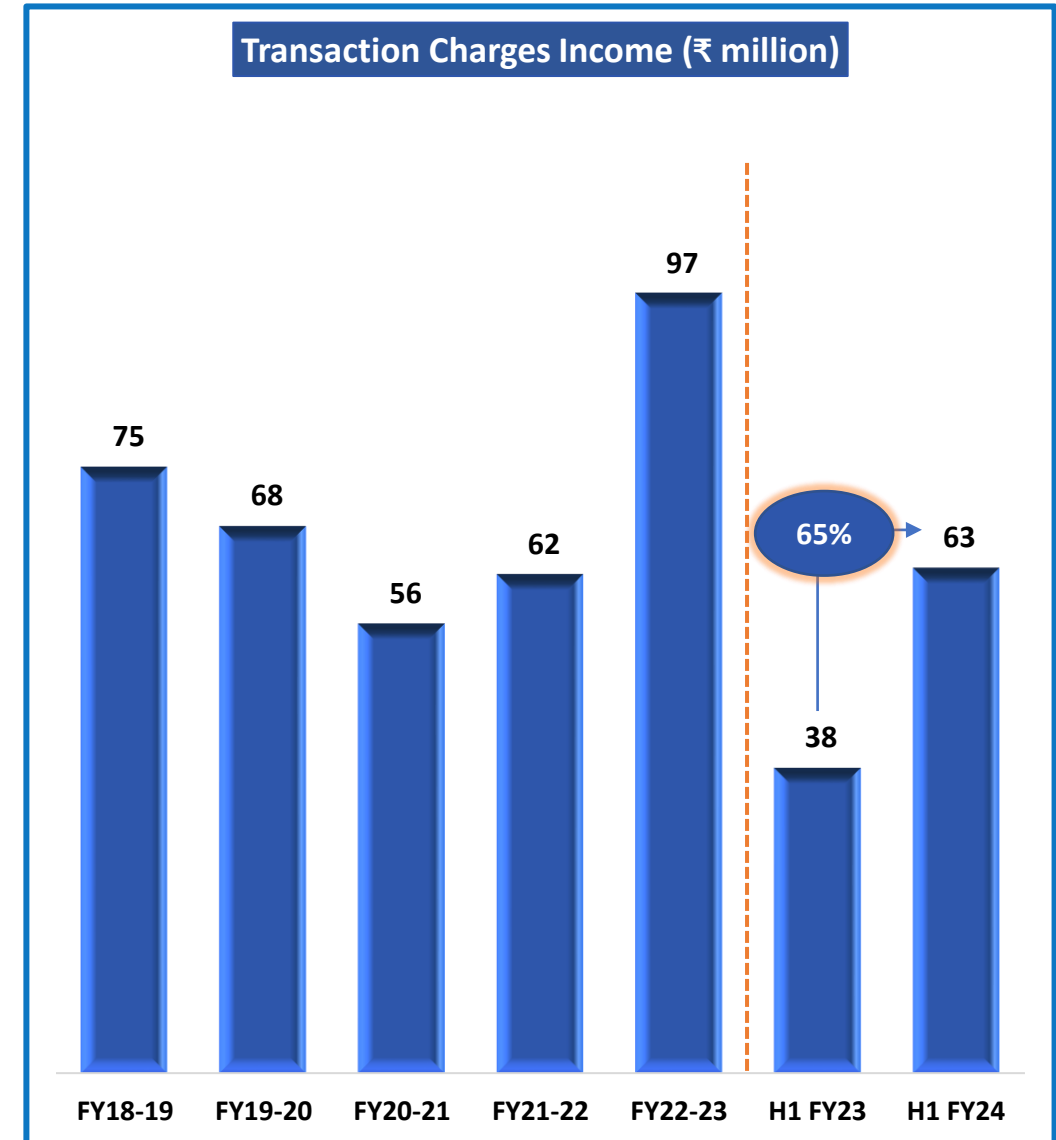
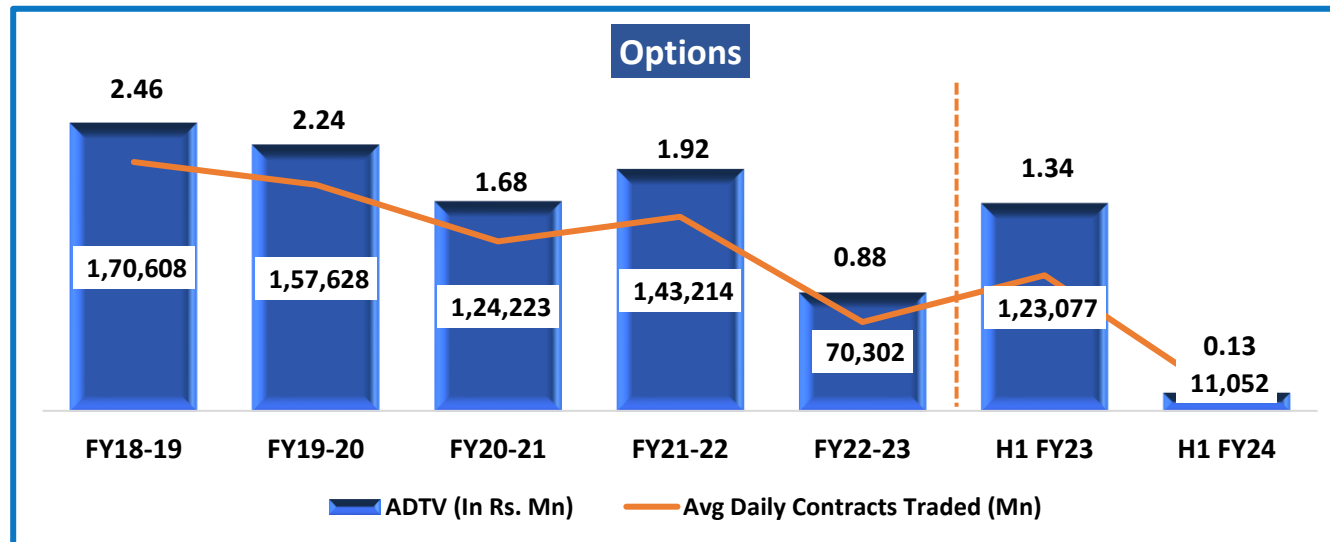
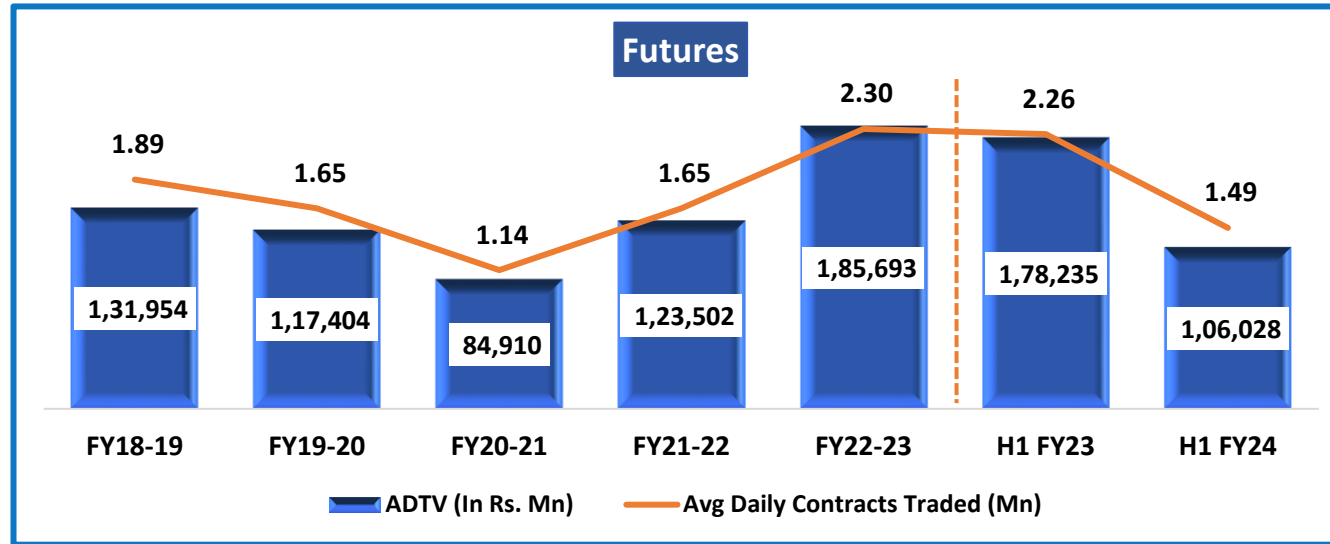


Equity Derivatives – Performance

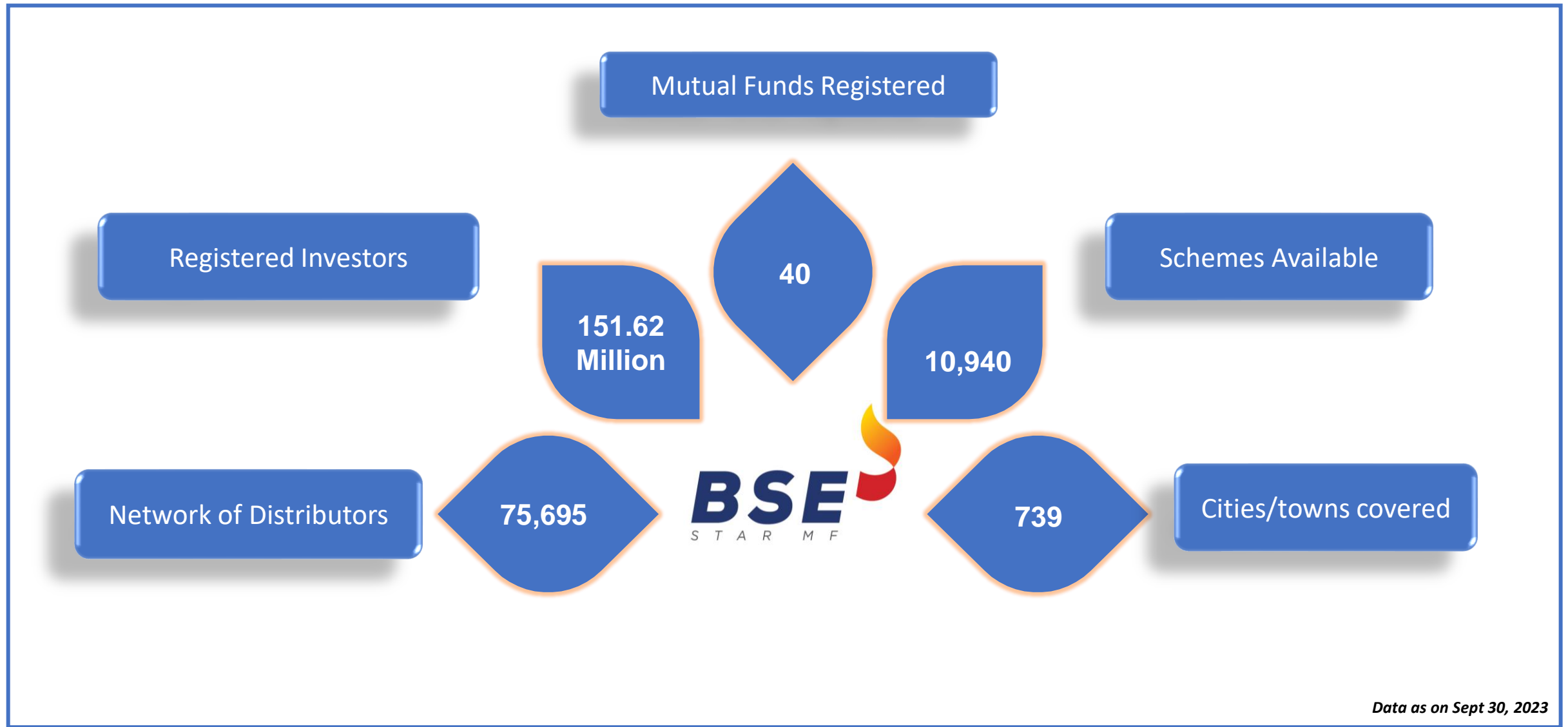
AD T/o (Rs. Mn)**AD Premium T/o (Rs. Mn)****ADT (Contracts in Mn)****Total Revenue (Rs. Mn)**

BSE was charging a nominal flat fee of Rs 500/crore of Premium Turnover, however w.e.f 1st Nov 23, BSE has moved to slab based structure

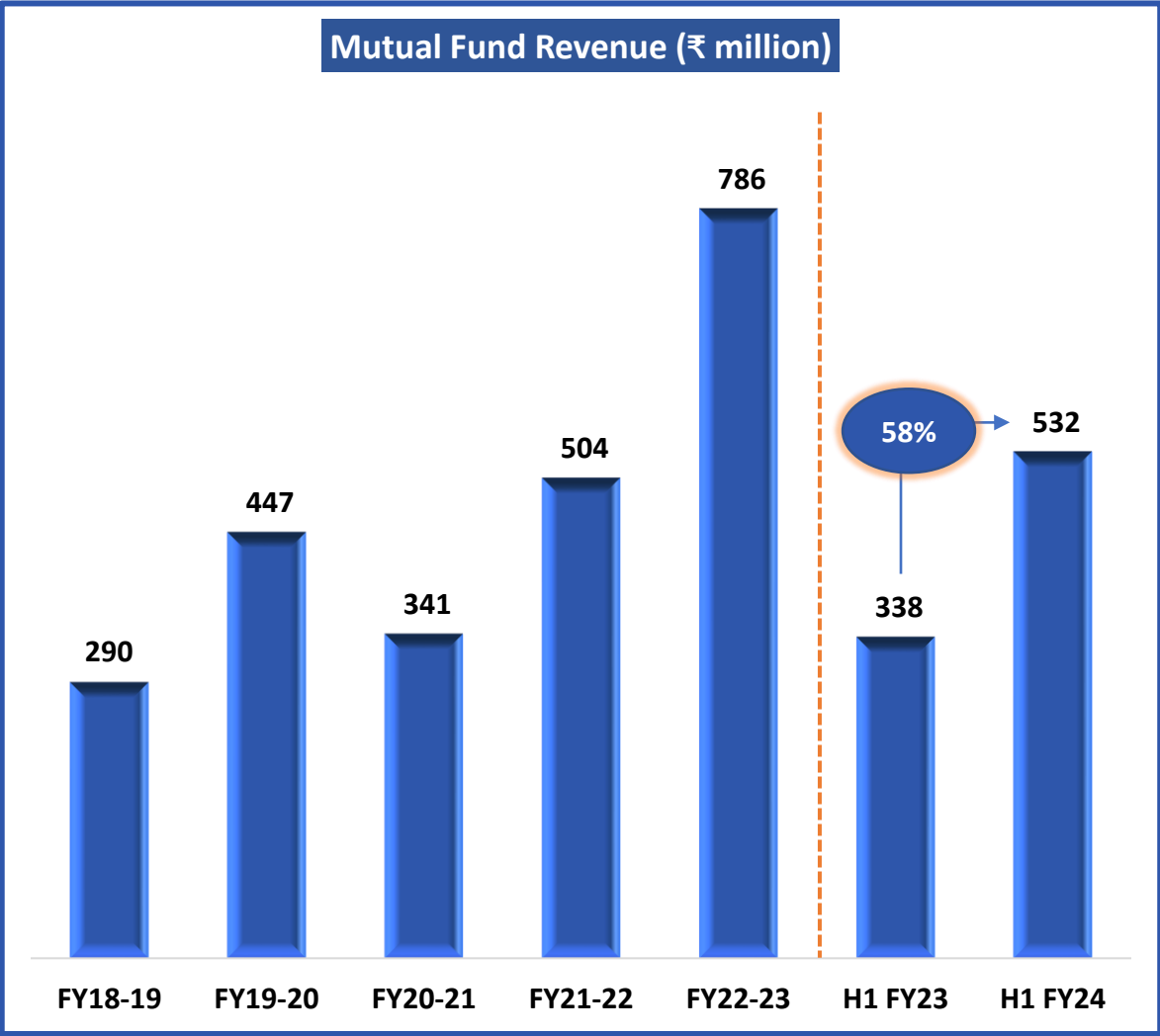
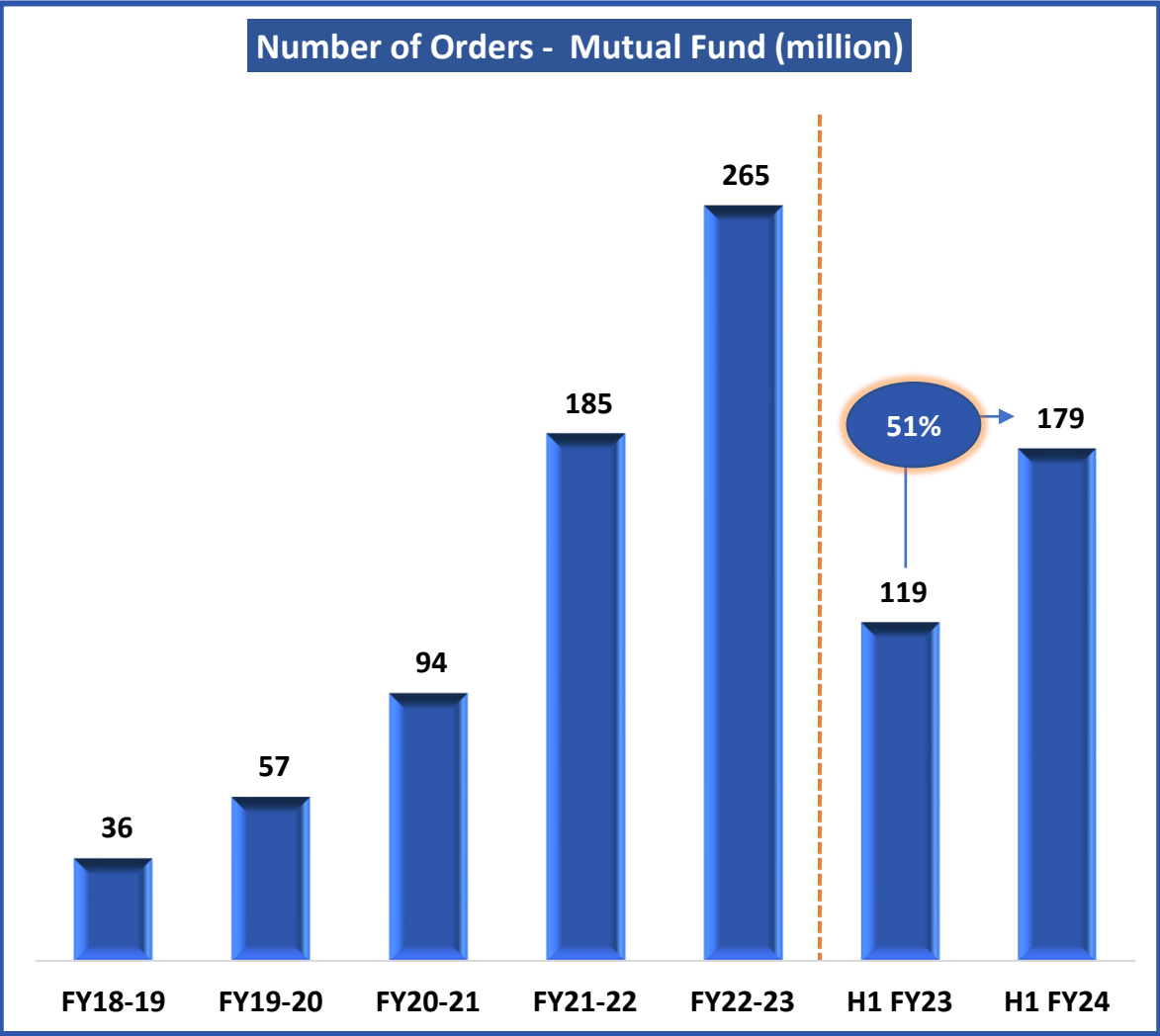
Currency Derivatives – Performance



BSE StAR Mutual Fund Platform – Pan-India Reach & Coverage

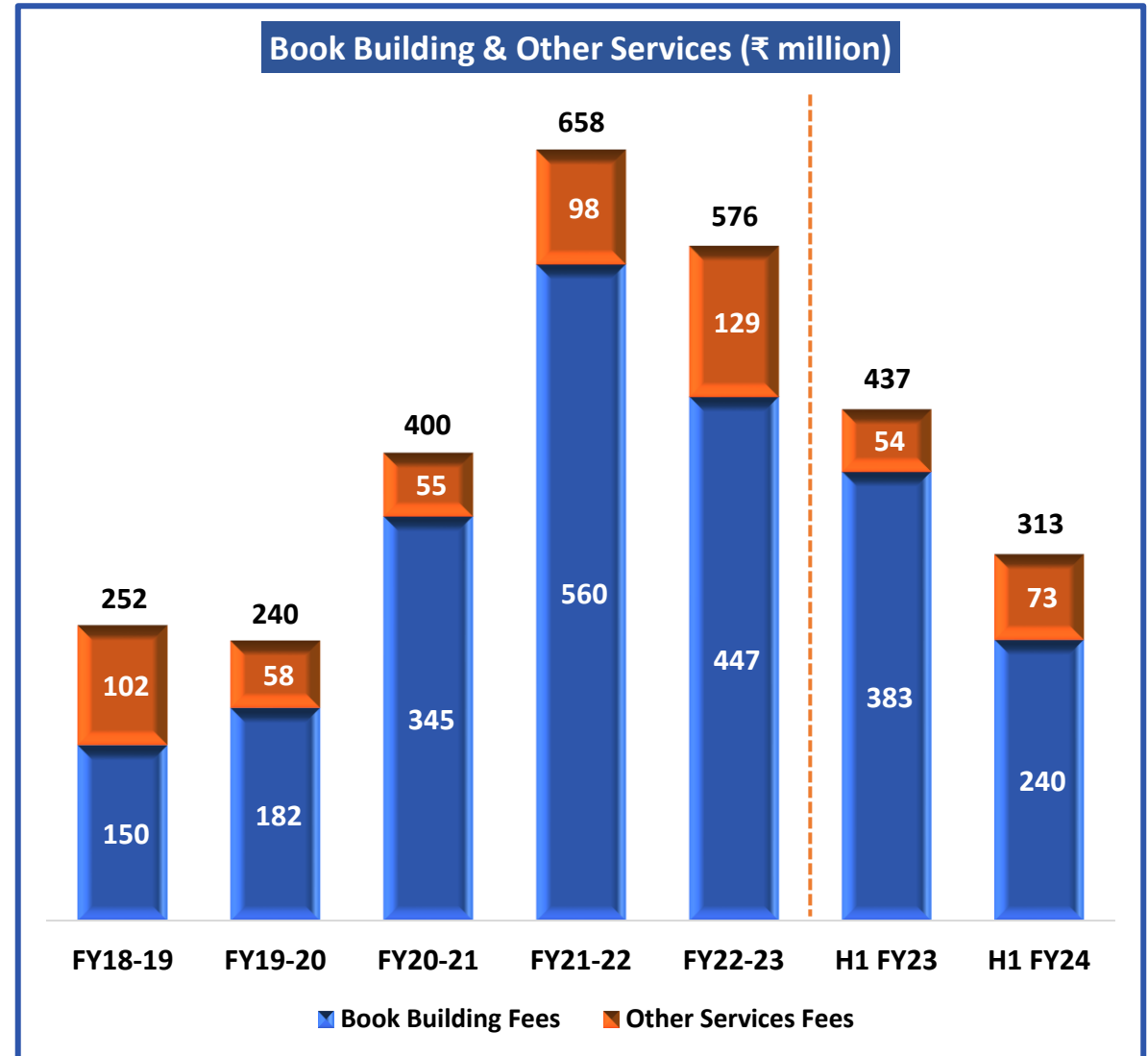
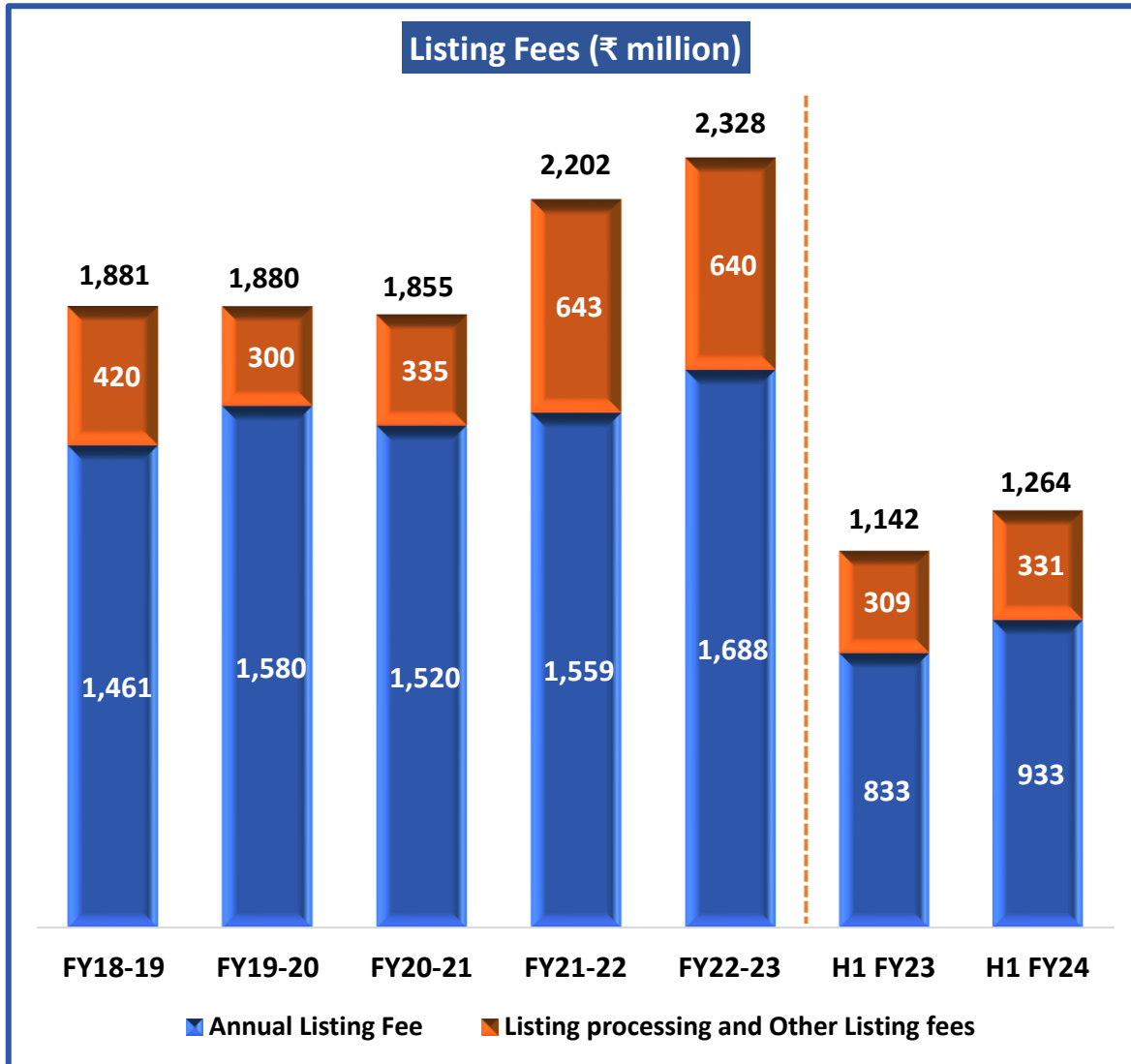


BSE StAR Mutual Fund Platform – Performance



Number of order received has grown by 51% & Revenue has grown by 58% in H1 FY24 as compared to H1 FY23

Services to Corporates - Performance



BSE @ International Financial Hub

INDIA INX

A well-diversified portfolio of financial services and products to compete internationally

Equity Index Derivatives

Debt

Corporate Bonds

Equity Stock Derivatives

Foreign Currency Bonds

Sovereign Bonds

Commodity Derivatives

Masala Bonds

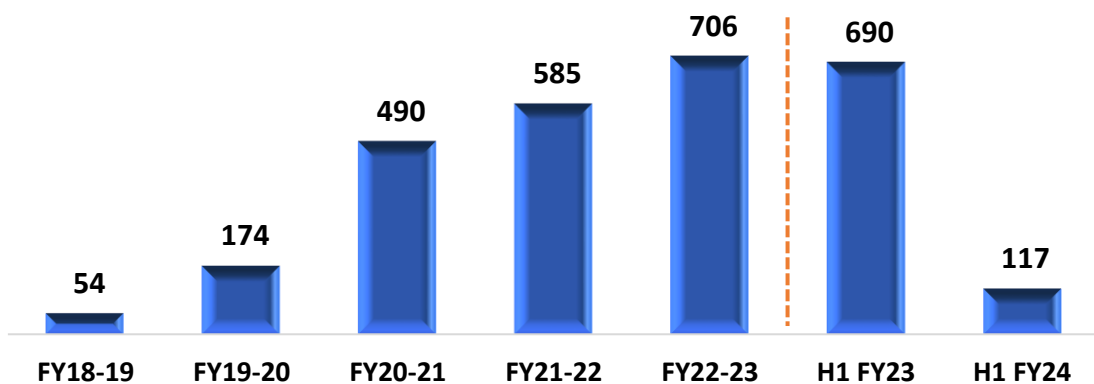
Colocation Services

Currency Derivatives

Sustainable Bonds

Real Time Data

Average Daily Number of Contracts Traded (in thousands)



INDIA INX – Global Access

Access to 135+ global exchanges and products across the US, Asia-Pacific and Europe, via a single integrated terminal

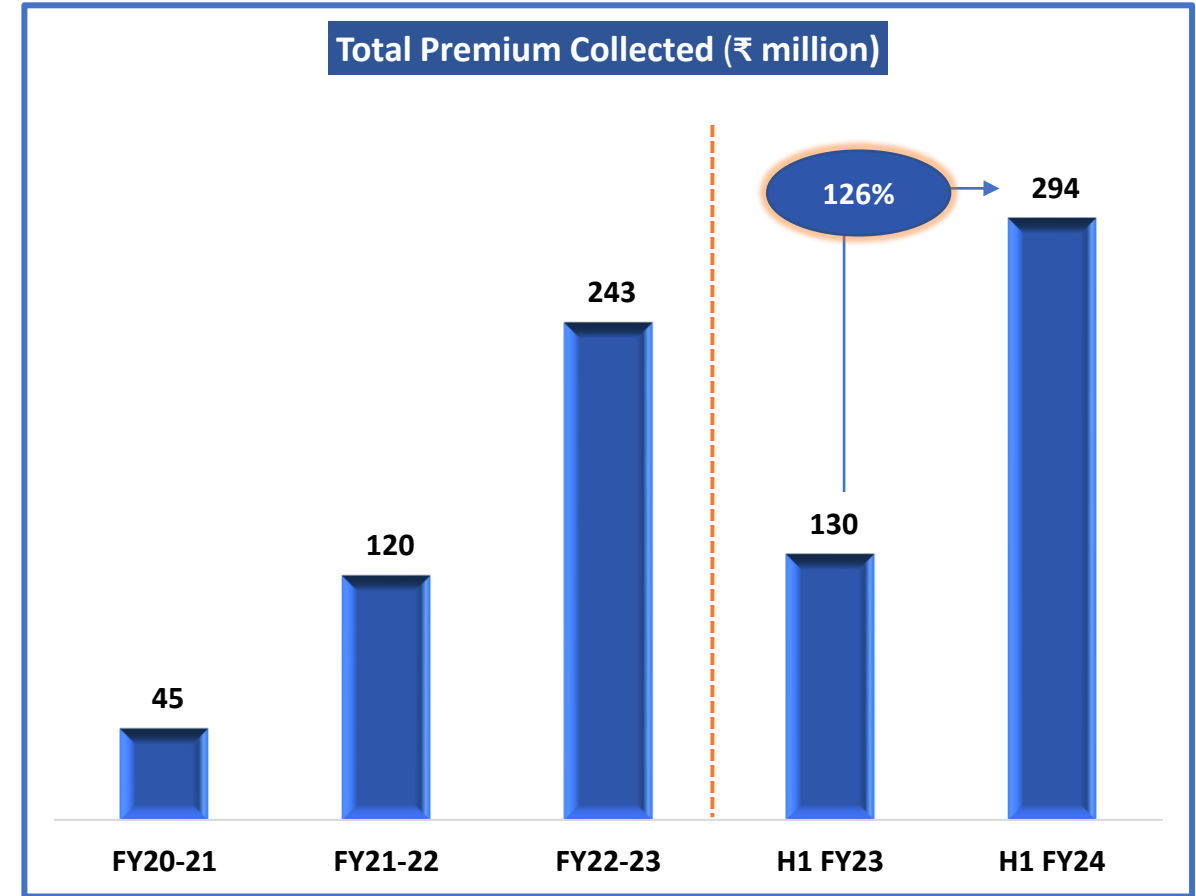
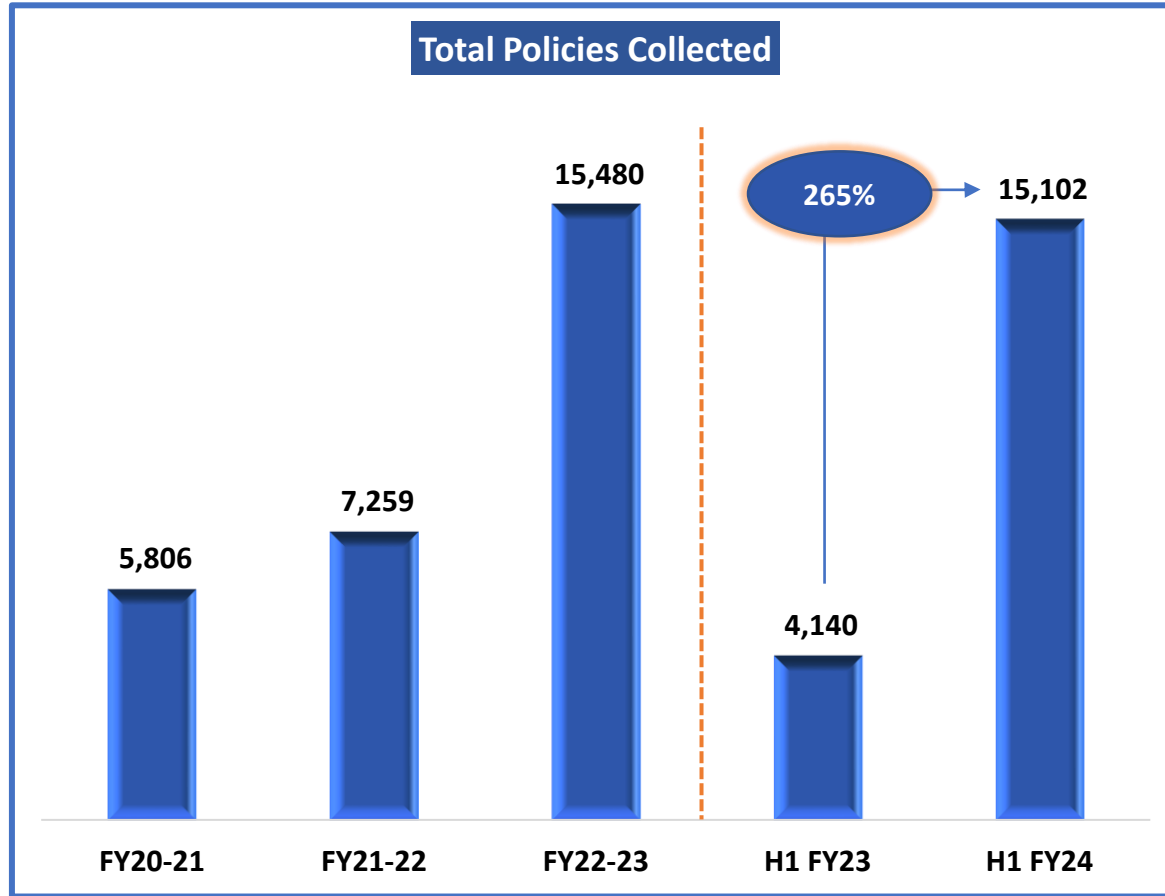
100 % subsidiary of India INX, a subsidiary of BSE Ltd

Invest in more than 30,000 stocks across 33 countries and more than 80 global portfolios of renowned international portfolio managers with a minimum of \$100

Month	Companies Traded	Number of Trades	Value (\$ '000)
Apr-23	271	6,582	4,84,167
May-23	262	7,233	3,06,302
Jun-23	386	3,067	1,52,063
Jul-23	393	7,337	2,13,278
Aug-23	436	6,696	57,755
Sep-23	419	8,214	33,730

India INX, BSE's international arm, commenced its trading activities on January 16, 2017 and is India's first International Exchange set up at GIFT IFSC. It is one of the world's most advanced technology platforms with a response time of 4 micro-seconds and allows trading for 22 hours a day.

BSE Ebix Insurance Broking



Premium collected has grown by 126% in H1FY24 as compared to H1FY23

Present in all key Insurance verticals – Motor, Health, Life & Commercial

Note: the charts above excludes the COVID Rakshak Policy issued

BSE E- Agricultural Markets Limited (BEAM) – Introduction

Launched BSE E-Agricultural Markets Ltd. (BEAM), an electronic spot platform for agriculture commodities on December 11, 2020

Products include:

Cereals and Pulses, Oil and Oilseeds, Fibres, Sugar, Dry fruits, Spices and Condiments, Dairy and Dairy products



MoUs and Agreements with Government and Government enterprises, Farmer Producer Organizations, Corporate having interest in Commodities, Farmers and FPOs

Has enrolled 1,540 members, and executed Trades worth ₹316 crores in agri and steel segments in H1 FY24

Global Rankings

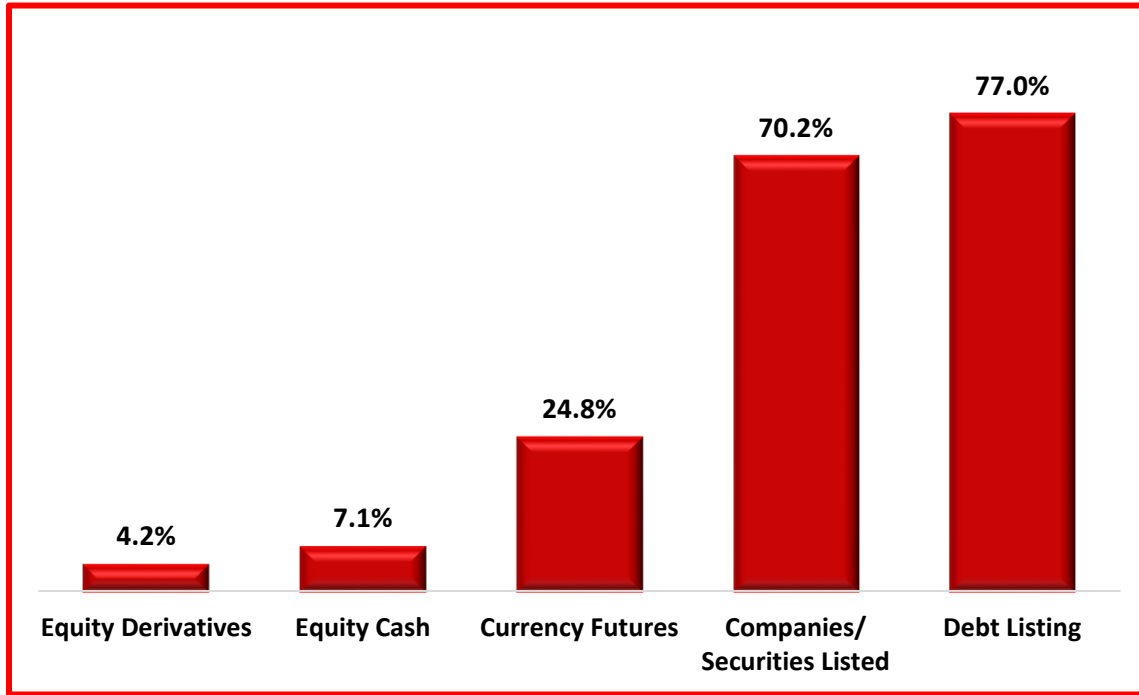


Data for the month of Sept 2023

Source: BSE/WFE

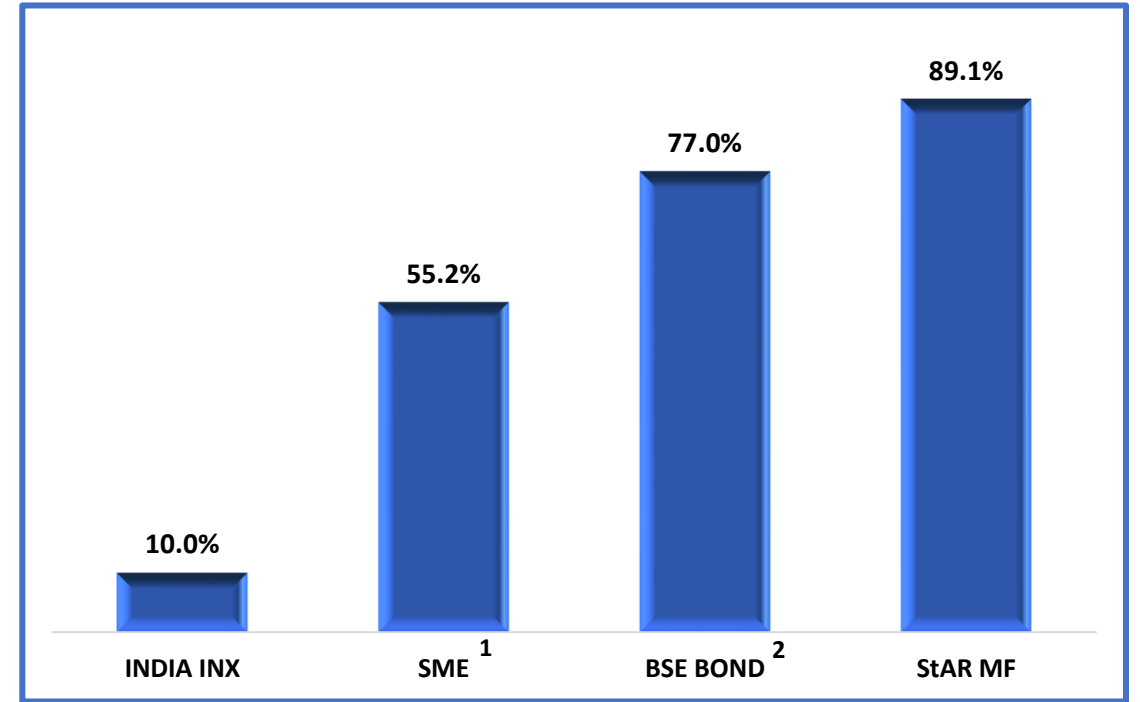
Market Share

Red Ocean Businesses



Established leader in Listing related Business

Blue Ocean Businesses



Market leadership in Blue Ocean Businesses

All Market share for Q2 FY24

¹ Market share in SME Segment represents number of companies listed in SME segment as on Sept 30, 2023

² Market share in BSE Bond & Debt listing (PPDI) is based on the number of issues



1. About BSE



2. Business

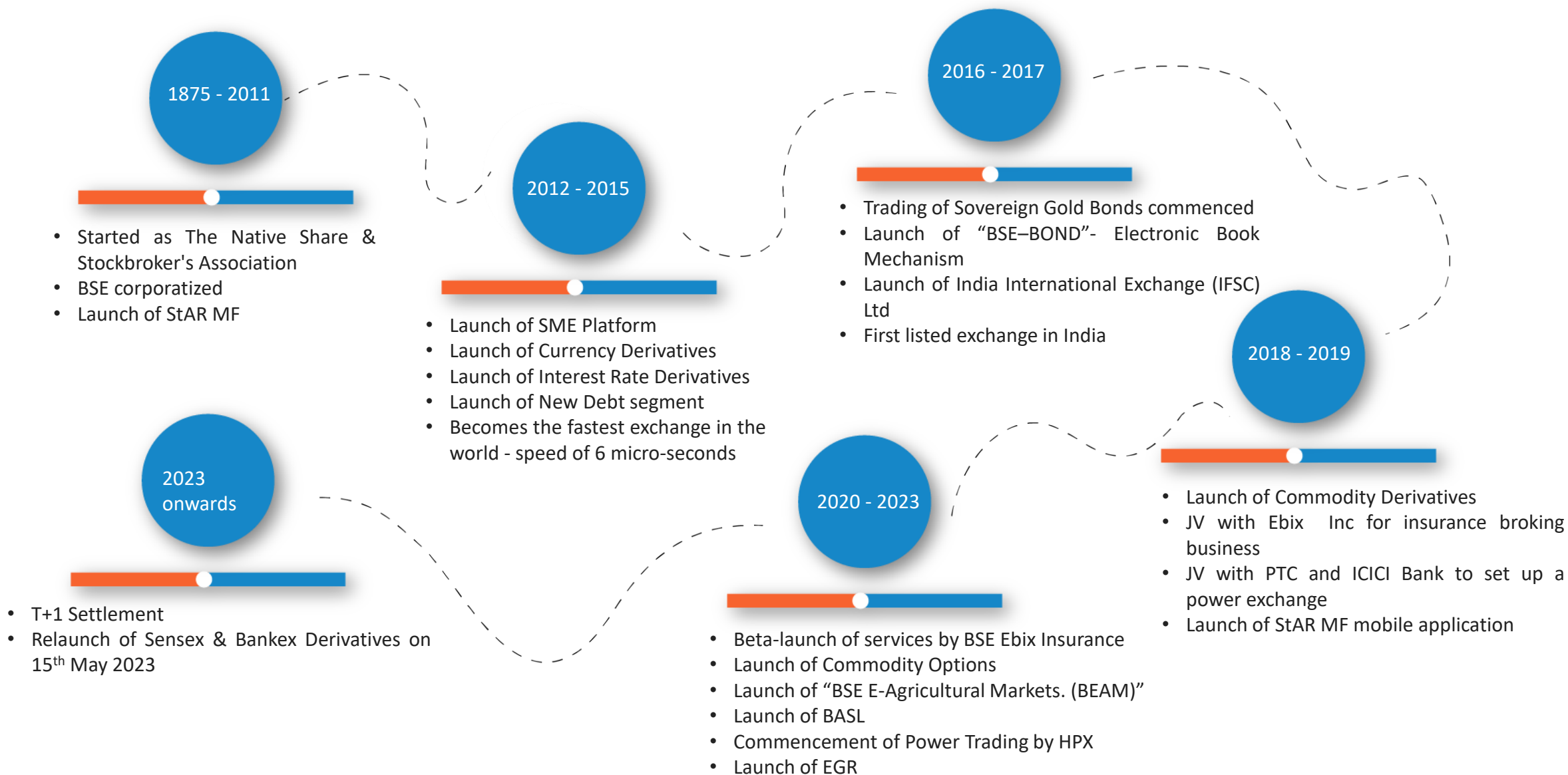


3. Key Growth Drivers & Other Initiatives



4. Financial Highlights & Investor Information

Key Milestones – The transformation over time



Key Growth Drivers – Existing Business

Trading Segments

- Focussed to increase market-share across all segments
- Market is growing vastly in terms of number of registered investors and turnover
- Increasing disposable household incomes and preference for financial savings – an advantage
- Focus on innovation and launch of unique products across segments



Mutual Fund

- Savings in cost and convenience
- Strong network of intermediaries
- Good network connectivity across country
- Increasing household incomes and financial savings
- StAR MF Plus - a premium platform for distributors and advisors
- Supports Demat & Non-Demat transactions
- Purchase/Redeem/SIP/Switch Mutual Funds without filling lengthy forms



Platform Services

- Expansion of services from current e-platforms like book-building for IPO, Offer to Buy, Offer for Sell, New Bond platform, etc.
- Leadership position in Fund-raising for India Inc. across all segments including Equity, Bonds, Commercial papers etc.





1. About BSE



2. Business



3. Key Growth Drivers & Other Initiatives



4. Financial Highlights & Investor Information

Integrated Business Model

Multiple contact points with members and market participants provides the ability to generate revenue from multiple levels of the business

Primary



Trading



Clearing & Settlement



Distribution



1	Transaction Charges	<ul style="list-style-type: none"> To an extent linked to Market Activity 	<ul style="list-style-type: none"> Linked to market activity levels and household savings and investments
2	Treasury Income on Clearing and Settlement Funds	<ul style="list-style-type: none"> Linked to Market Activity to an Extent 	<ul style="list-style-type: none"> Linked to interest rates and, to an extent, market activity since that would lead to more margin being deposited by members
3	Other Securities Services	<ul style="list-style-type: none"> Recurring 	<ul style="list-style-type: none"> Primarily consists of charges recovered from members for network connectivity
4	Services to Corporates	<ul style="list-style-type: none"> Recurring 	<ul style="list-style-type: none"> Mostly derived from listing income that is not impacted by market activity Dependent on number of listed entities and hence is a recurring revenue stream Potential for increase if amount charged is increased
5	Data Dissemination Fees	<ul style="list-style-type: none"> Recurring 	<ul style="list-style-type: none"> Impacted primarily due to level of subscriptions and revision in pricing policies Contributes only 4-5% in India compared to 10-25% in developed markets
6	Income From Investments and Deposits	<ul style="list-style-type: none"> Recurring 	<ul style="list-style-type: none"> Linked to investment yields
7	Other Income	<ul style="list-style-type: none"> Recurring 	<ul style="list-style-type: none"> Mostly derived from rent and training institute etc., which are stable sources of income

Consolidated Profit & Loss

(₹ in million)

Sr. No.	Particulars	Sept'23 Quarter	Jun'23 Quarter	Sept'22 Quarter	H1 FY 2023-24	H1 FY 2022-23	FY 2022-23
1	Transaction Charges	986	660	641	1,647	1,179	2,412
2	Treasury Income on Clearing and Settlement Funds	573	222	229	795	416	832
3	Other Securities Services	468	350	252	817	501	1,112
4	Securities Services (1+2+3)	2,027	1,232	1,121	3,259	2,096	4,356
5	Services To Corporates	867	708	674	1,575	1387	2,904
6	Other Operating Income	251	216	183	467	363	895
7	Revenue From Operations (4+5+6)	3,145	2,156	1,977	5,301	3,846	8,155
8	Income From Investments and Deposits	475	440	366	915	426	1,093
9	Other Income	50	116	55	166	103	291
10	Total Income (7+8+9)	3,670	2,712	2,398	6,382	4,375	9,539
11	Employee Expenses	541	510	461	1,051	936	1,802
12	Technology Cost & Technology Program	355	349	336	704	636	1,239
13	Regulatory and Clearing Expenses	358	207	637	565	891	1,394
14	Admin, LES & Other Expenses	474	389	409	864	751	1,746
15	Total Operating Expenses (11+12+13+14)	1,728	1,455	1,843	3,184	3,214	6,181

Consolidated Profit & Loss (cont'd)

(₹ in million)

Sr. No.	Particulars	Sept'23 Quarter	Jun'23 Quarter	Sept'22 Quarter	H1 FY 2023-24	H1 FY 2022-23	FY 2022-23
16	Operating EBITDA (7-15)	1,417	701	134	2,117	632	1,974
17	Operating EBITDA Margin (16/7 in %)	45%	33%	7%	40%	16%	24%
18	Non-operating Expenses	312	279	196	591	377	878
19	Profit Before Tax, Exceptional Items And Share Of Associates (10-15-18)	1,630	978	359	2,607	784	2,480
20	Exceptional Item – (net of tax of ₹ 391)	0	3,675	0	3,675	0	0
21	Share of profits From Associates	190	119	150	309	260	492
22	Tax Expenses (excluding tax on exceptional item)	636	371	215	1,006	350	916
23	Net Profit (19+20+21-22)	1,184	4,401	294	5,585	694	2,056
24	Net Profit excluding exceptional item (19+21-22)	1,184	726	294	1,910	694	2,056
25	Net Profit Margin (23/10 in %)	32%	162%	12%	88%	16%	22%
26	Net Profit Margin (excluding exceptional item) (24/10 in %)	32%	27%	12%	30%	16%	22%
27	Net Profit Attributable To Shareholders	1,205	4,427	338	5,632	779	2,207
28	Net Profit Attributable To Shareholders (Excluding exceptional item)	1,205	751	338	1,957	779	2,207

Standalone Profit & Loss

(₹ in million)

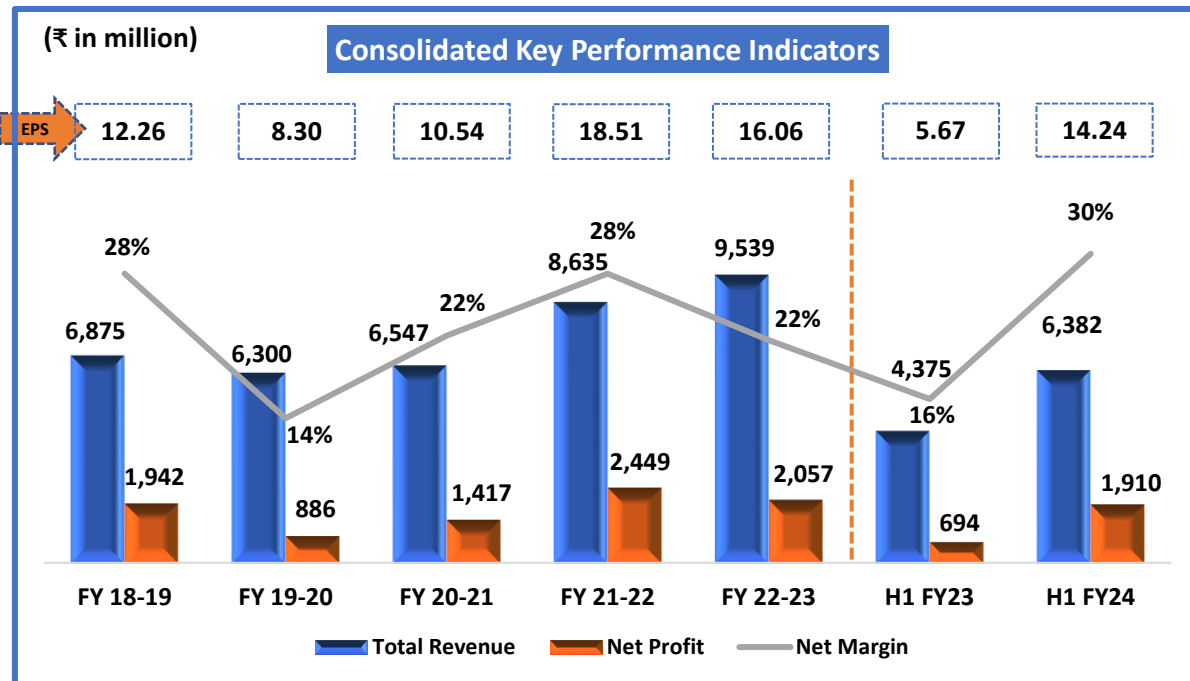
Sr. No.	Particulars	Sept'23 Quarter	Jun'23 Quarter	Sept'22 Quarter	H1 FY 2023-24	H1 FY 2022-23	FY 2022-23
1	Securities Services	1,092	751	712	1,843	1317	2,704
2	Services To Corporates	867	707	674	1,574	1387	2,904
3	Data Dissemination Fees	107	108	89	215	187	388
4	Revenue From Operations (1+2+3)	2,066	1,566	1,475	3,632	2,891	5,996
5	Income From Investments And Deposits	624	339	610	963	613	1,098
6	Other Income	80	136	66	215	126	330
7	Total Income (4+5+6)	2,770	2,041	2,151	4,811	3,630	7,424
8	Employee Expenses	295	260	242	555	496	928
9	Technology Cost & Technology Program	398	404	405	802	774	1,509
10	Regulatory and Clearing Expenses	560	332	392	891	690	1,191
11	Admin, LES & Other Expenses	195	187	226	382	421	930
12	Total Operating Expenses (8+9+10)	1,447	1,183	1,266	2,630	2,381	4,558

Standalone Profit & Loss (cont'd)

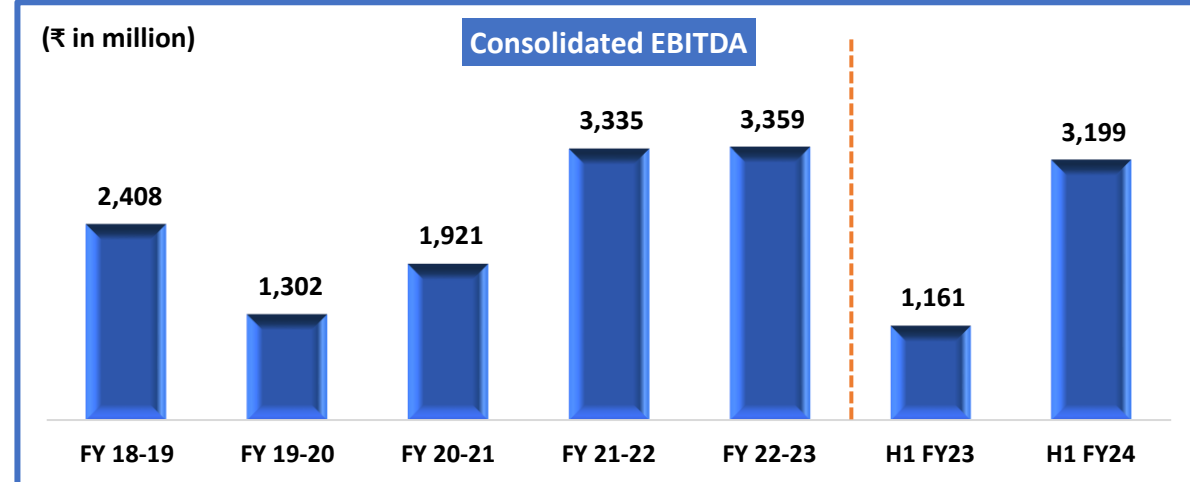
(₹ in million)

Sr. No.	Particulars	Sept'23 Quarter	Jun'23 Quarter	Sept'22 Quarter	H1 FY 2023-24	H1 FY 2022-23	FY 2022-23
12	Operating EBITDA (4-11)	619	383	209	1,002	510	1,438
13	Operating EBITDA Margin (12/4 in %)	30%	24%	14%	28%	18%	24%
14	Non-operating Expenses	176	166	98	342	185	490
15	Profit Before Exceptional Item and Tax (7-11-14)	1,147	692	787	1,839	1,066	2,376
16	Exceptional Item – (net of tax of ₹ 391)	0	4,651	0	4651	0	0
17	Tax Expenses (excluding tax on exceptional item)	428	271	225	699	288	707
18	Net Profit After Tax (15+16-17)	719	5,072	562	5,791	778	1,669
19	Net Profit After Tax excluding exceptional item (15-17)	719	421	562	1,140	778	1669
20	Net Profit Margin (18/7 in %)	26%	249%	26%	120%	21%	22%
21	Net Profit Margin excluding exceptional item (19/7 in %)	26%	21%	26%	24%	21%	22%

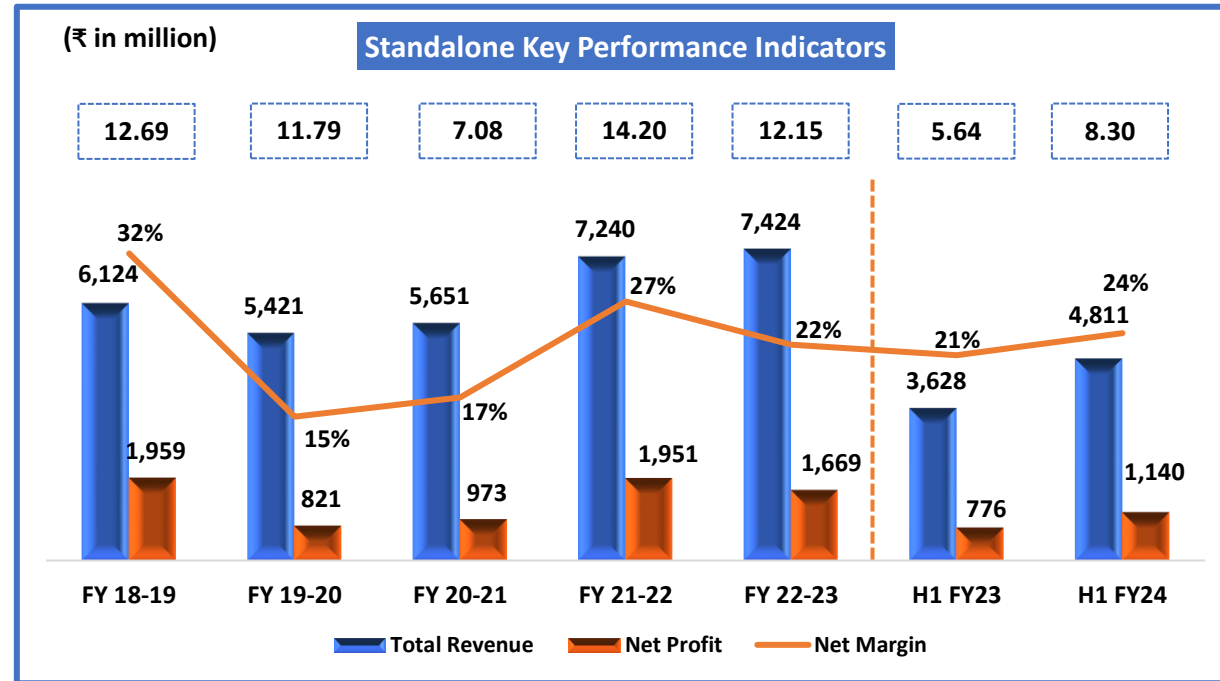
Financial Overview



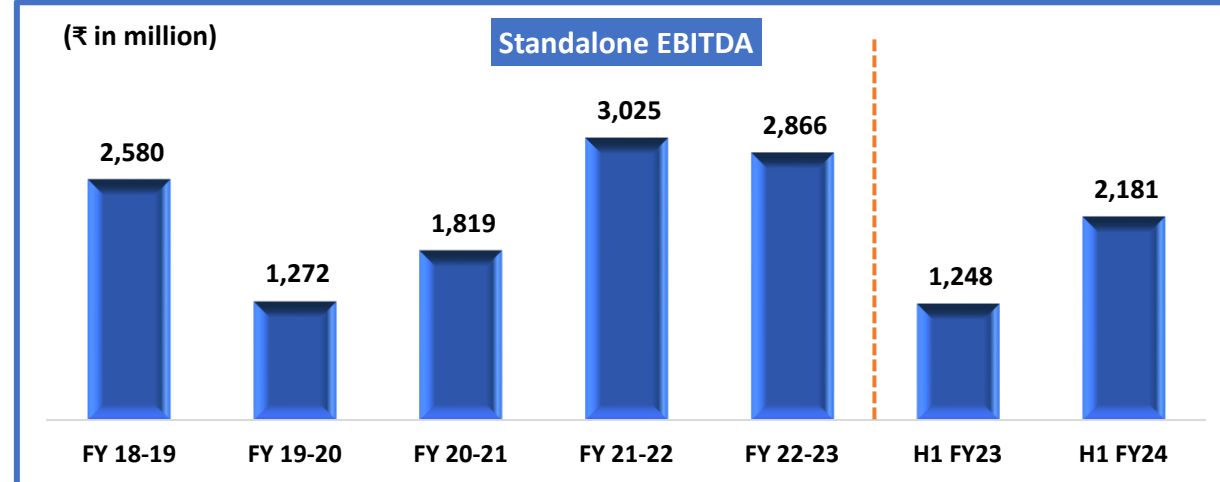
* Net profit & EPS from Continuing operation and excluding Gain from CDSL Stake Sale



Post Bonus issue, earnings per share (EPS) for all periods presented have been adjusted and restated

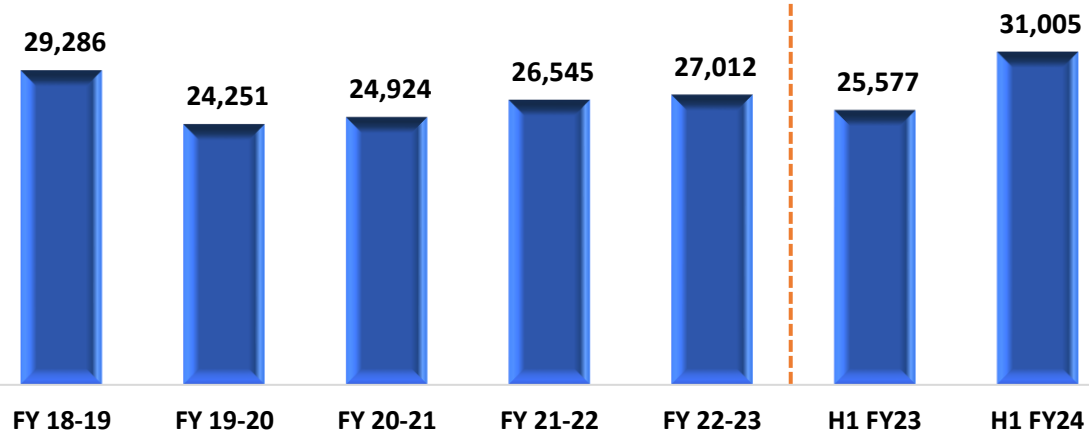


* Net profit & EPS from Continuing operation and excluding Gain from CDSL Stake Sale

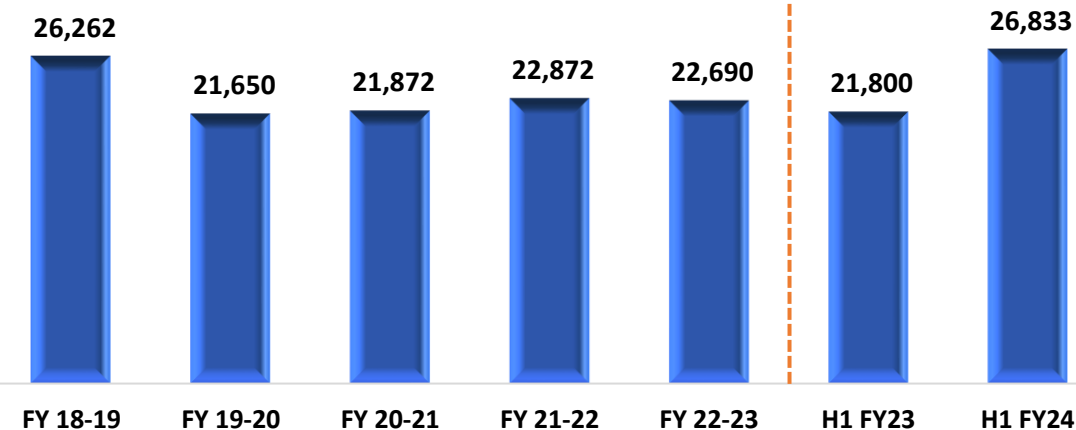


Financial Overview (cont'd)

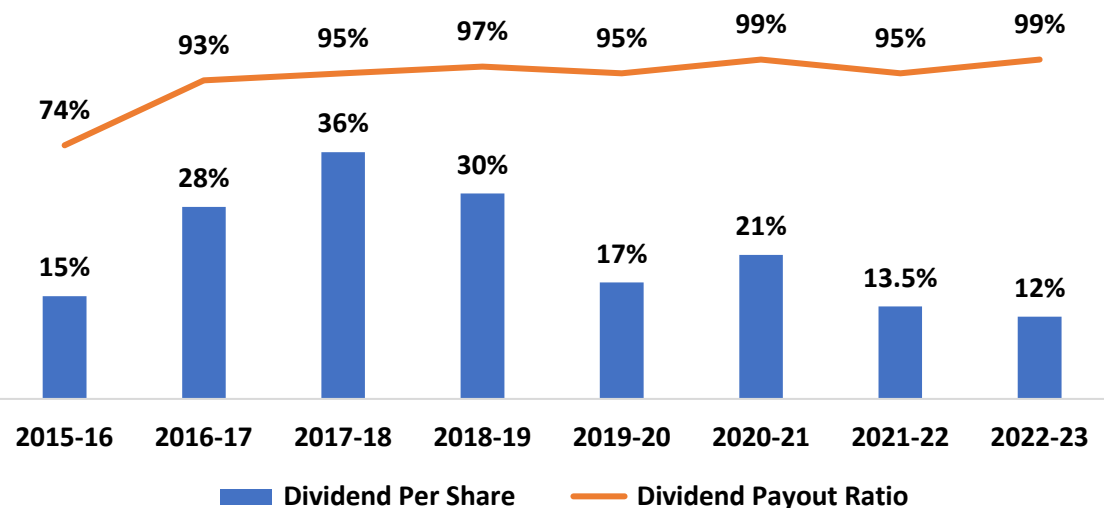
Consolidated Net Worth (₹ million)



Standalone Net Worth (₹ million)



Dividend per share* (₹) & Pay-out Ratio#

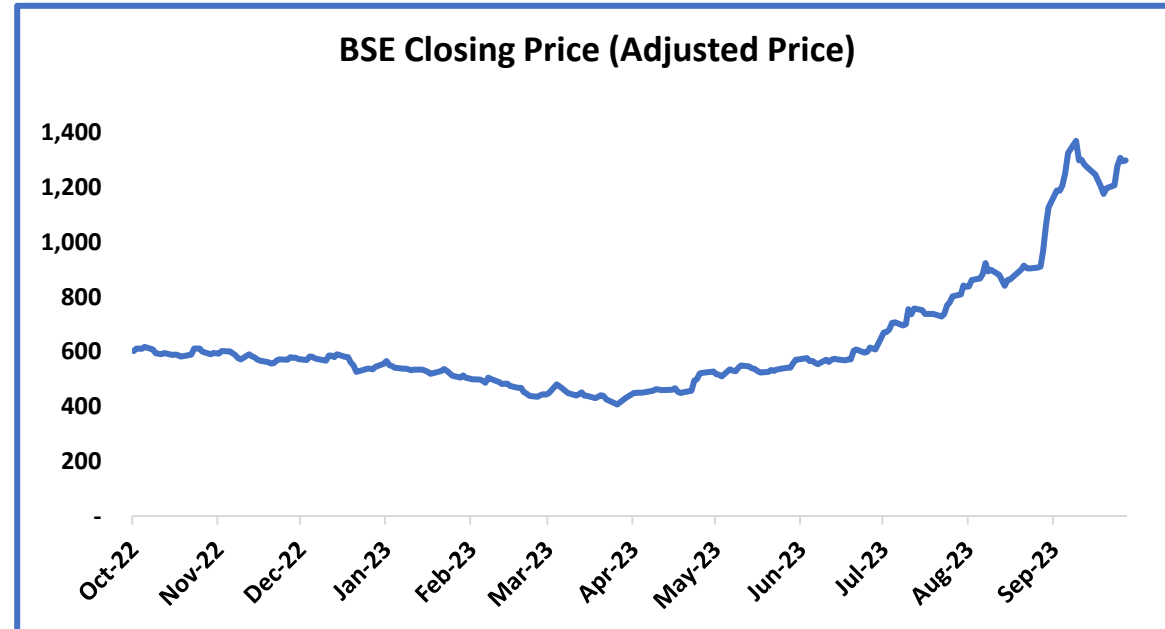
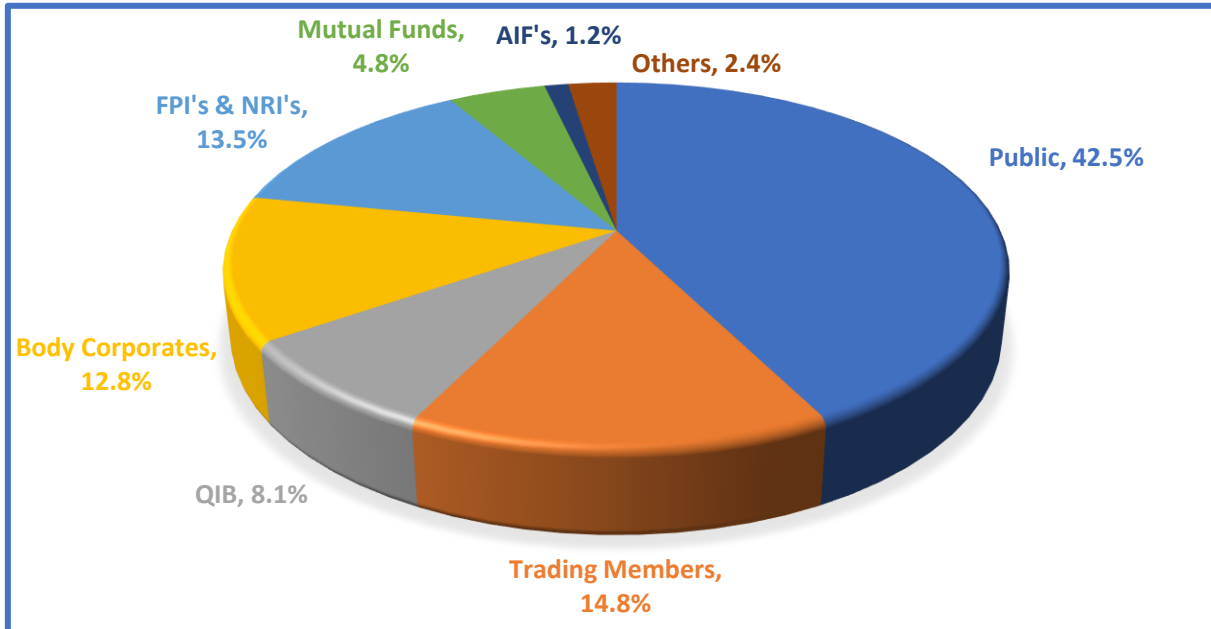


Financial Year	Dividend (Including DDT) # (₹ million)	Buyback (Incl transactions cost & Tax) (₹ million)	Total (₹ million)
2015-16	937	-	937
2016-17	765	-	765
2017-18	1,733	450	2,183
2018-19	2,255	1,230	3,485
2019-20	1,584	4,762	6,346
2020-21	779	-	779
2021-22	962	-	962
2022-23	1,851	-	1,851
2023-24	1,649	93	1,742
Total	12,515	6,535	19,050

#Dividend pay-out ratio is calculated based on Standalone Profit excluding gain on sale of strategic investment

* Dividend paid on expanded capital post bonus of Rs 2 equity shares for every 1 share held, issued during the year FY 21-22

Shareholding Pattern



TOP 10 SHAREHOLDERS (As on Sept 30, 2023)	
LIFE INSURANCE CORPORATION OF INDIA	5.59%
ZERODHA BROKING	3.70%
SIDDHARTH BALACHANDRAN	3.46%
TATA AIA LIFE INSURANCE CO LTD-WHOLE LIFE MID CAP	1.99%
QUANT MUTUAL FUND - QUANT SMALL CAP FUND	1.85%
MUKUL MAHAVIR AGRAWAL	1.48%
S GOPALAKRISHNAN	1.18%
JUPITER INDIA FUND	0.91%
MSPL LIMITED	0.89%
VANGUARD EMERGING MARKETS	0.69%

MARKET DATA	
Market Capitalization* (₹ Mn)	175,824
Price* (₹)	1297.95
No. of Shares Outstanding	13,54,62,891
Face Value (₹)	2.00
Avg. Daily Trading Value# (₹ Mn)	2,739
Avg. Daily Trading Volume# (Mn shares)	2.91
52-week High-Low (₹)	1438 – 406

THANK YOU

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