

Date: November 18, 2025

To, The Manager, Listing Department, National Stock Exchange of India Ltd., Exchange Plaza, Plot No. C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

NSE Symbol: UNIHEALTH

Dear Sir/Madam,

Sub: Submission of investor presentation made to Analyst/Institutional Investors

Please find enclosed herewith investor presentation made to analysts/ investors on the financial results of the Company for half year ended September 30, 2025, at its Earnings Conference Call held today on November 18, 2025.

This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

This also being made available on the Company's website https://www.unihealthfinancials.com/.

This is for your information and records.

Thanking you. Yours faithfully,

For Unihealth Hospitals Limited (Formerly Unihealth Consultancy Limited)

Binita Patel Company Secretary & Compliance Officer

Encl: As above

### **UniHealth Hospitals Limited**

(Formerly known as Unihealth Consultancy Limited)

Registered Office: H-13/14, Everest, 156, Tardeo Road, Mumbai - 400 034, Maharashtra, India.



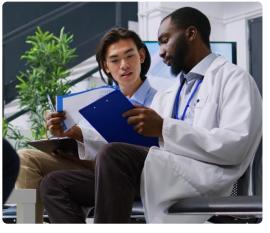
## **Unihealth Hospitals Limited**

Investor Presentation













### Safe Harbor Statement



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

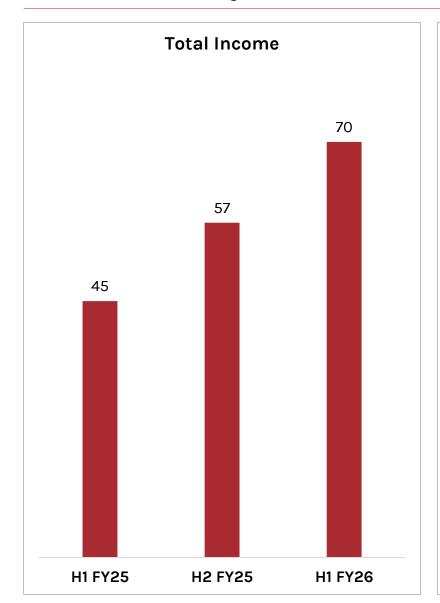
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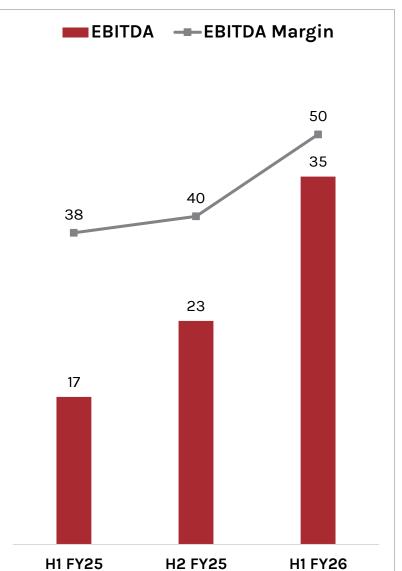
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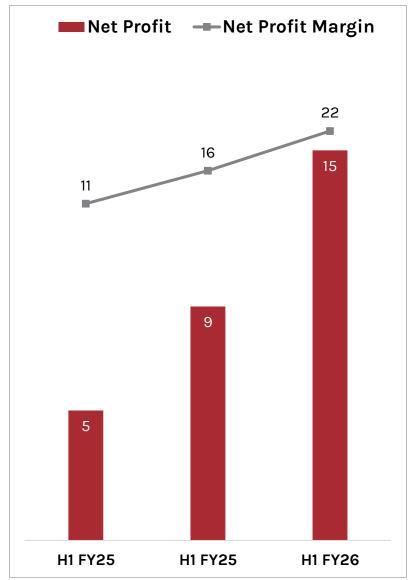


## **Consolidated Key Financial Metrics For H1 FY26**









Note: Consolidated Net Profit Attributable to the Equity Shareholders of the Company

All Figures In ₹ Cr and Margin In %

## H1 FY26 Consolidated Profit & Loss Summary



In ₹ Cr

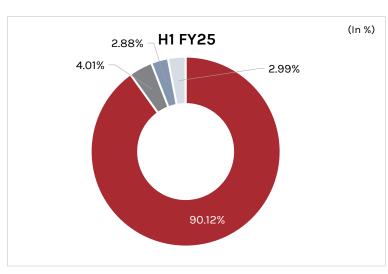
Particulars	H1 FY25	H2 FY25	H1 FY26
Revenues	43.27	55.80	66.67
Other Income	1.57	1.15	2.90
Total Income	44.84	56.95	69.56
Total Expenditure	27.96	34.38	34.95
EBITDA	16.88	22.56	34.62
EBIDTA Margin (%)	37.65	39.62	49.76
Finance Costs	1.91	1.24	1.18
Depreciation	2.31	3.65	3.85
PBT	12.67	17.68	29.59
Tax	3.64	-0.43	1.24
Net Profit	9.03	18.11	28.34
Share in profit of Associate & Minority Interest	3.90	9.11	13.23
Reported Net Profit	5.12	9.01	15.11
Net Profit Margin (%)	11.43	15.82	21.72

Note: Consolidated Net Profit Attributable to the Equity Shareholders of the Company

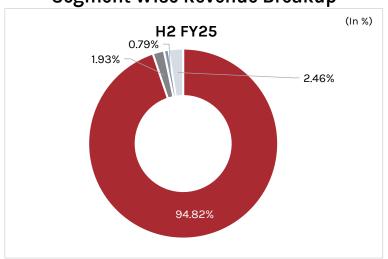
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## Breaking Down The Revenue: What Drove Growth





### Segment Wise Revenue Breakup



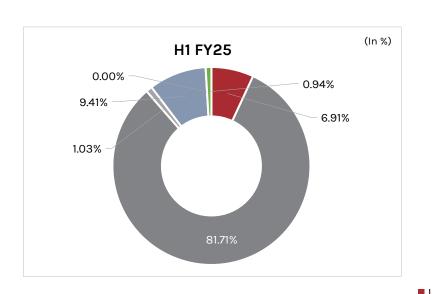
H1 FY26
4.15%
4.11%

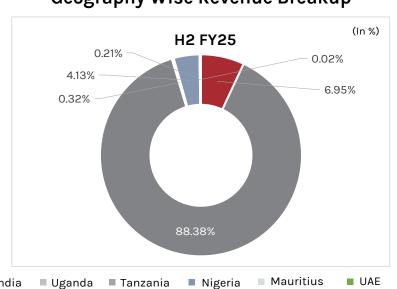
■ Medical Centres & Hospital

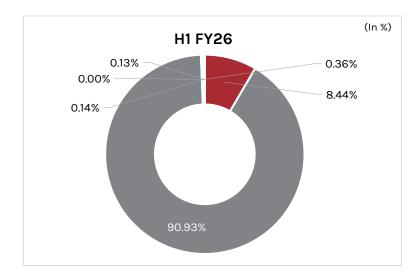
■ Export & Distribution of Pharmaceuticals & Medical Consumables

Consultancy Services Other Income









## H1 FY26 Key Business Highlights









#### **Expands Footprint with New Navi Mumbai Facility**

- **New Facility :** A 52-bedded multi-specialty tertiary care hospital launched in Navi Mumbai, Maharashtra.
- Advanced Services: Equipped with ICUs, a Cardiac Catheterization Lab, two Modular OTs, a Rehabilitation Centre, advanced diagnostic facilities, and 24/7 Accident & Emergency Services.
- Patient Accommodation: Offers General, Private, and Suite room categories.
- **Specialties:** Provides a comprehensive range of specialties and super-specialties.
- Focus: Committed to delivering world-class, accessible, and affordable healthcare supported by patient-friendly infrastructure and cutting-edge technology.

#### Advanced 200-Bed Healthcare Facility to Launch in Nashik by FY27

- Upcoming Facility (Nashik): A 200-bedded multispecialty tertiary care hospital in Nashik, Maharashtra, planned for commissioning by FY27.
- Advanced Services: Features ICUs including NICU, Cardiac & Neuro Catheterization Lab, four Modular OTs including a Robotic OT, a Rehabilitation Centre, advanced diagnostic services, and round-the-clock Accident & Emergency Services.
- Patient Accommodation: Includes General, Semi-Private, Private, and Suite room options.
- **Specialties:** Offers an extensive range of specialties and super-specialties.
- **Focus:** Aims to provide world-class, accessible, and affordable healthcare leveraging modern technology and patient-centric design.

## Strengthens Global Presence with Biohealth Tanzania Acquisition

- Acquisition: UniHealth Holdings Limited, Mauritius (a wholly owned subsidiary of UniHealth Hospitals Limited), has acquired 53.33% equity (2,000 shares) in Biohealth Limited, Tanzania.
- mpact: Following this acquisition, Biohealth Limited has shifted from being a direct subsidiary to becoming an indirect subsidiary and also a direct associate of UniHealth Hospitals Limited.
- Objective: Intended to streamline international shareholding structures and strengthen operational control and governance across cross-border entities.



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## Management's Commentary On H1 FY26 Performance





"H1 FY26 was a period of meaningful progress for UniHealth as we continued to strengthen our footprint across India and Africa while advancing key projects under execution. One of the major steps this half-year was the completion of the 1st UMC Hospital facility in Navi Mumbai, a 52-bedded multi-specialty tertiary care hospital equipped with modular theatres, catheterization lab and state-of-the-art Intensive Care Units (ICUs). Further strengthening our India presence is our upcoming 200-bedded tertiary care hospital in Nashik, set to be commissioned early next calendar year. This facility will have advanced ICUs, a cardiac & neuro catheterization lab, four modular OTs with robotic surgery readiness, a rehabilitation centre, comprehensive lab and radiology diagnostics, and round-the-clock emergency services. Looking ahead, with 120 operational beds and multiple projects progressing well, we remain on track to achieve 350-400 operational beds by FY26 and scale towards the targeted 1,000 beds over the next two years. Our focus remains on improving operational efficiency, enhancing patient care, and expanding through an asset-light and partnership-driven model that ensures flexibility and sustainable growth. We continue to aim for a balanced revenue mix from India and Africa, supported by strong occupancy, operational excellence, and timely commissioning of new projects. With clear growth milestones and an expanding presence across both regions, UniHealth is well-positioned to deliver sustainable value and strengthen its position as a trusted cross-border healthcare provider. "

- Dr. Akshay Parmar, Founder & Managing Director



"Operationally, we continued to expand capacities at our existing unit in Uganda, scale IVF and fertility services, and open new clinics. As on September 30, 2025, the Ugandan unit of the Group has repaid its outstanding loans and is now a debt-free entity, allowing it financial agility to expand aggressively in the coming years.

During this period, we also completed the restructuring of Biohealth Limited in Tanzania, transitioning it into an indirect subsidiary and direct associate. This restructuring enhances governance, improves operational oversight, and aligns our international holding structure to support our Africa expansion strategy more effectively."

Dr. Anurag Shah, Founder & Director

## India Entry: Navi Mumbai Hospital Set To Launch In June 2025



### First Multi-Specialty Hospital by Uni Health in India, Navi Mumbai, Maharashtra | Operational by June 2025

### Strategic Expansion in India



First of 5+ planned hospitals across
Western India



Adding 500+ inpatient beds to India's healthcare infrastructure



Strengthening medical value travel between UMC Hospitals in Africa & India

### Global Expertise, Local Impact



Leveraging UniHealth's hospital network in Africa



World-class healthcare & cutting-edge technology



Strategic partnerships for enhanced patient care

### **Key Facility Highlights**



60-bedded tertiary care hospital



Advanced ICU & modular operating rooms



Cardiac Cath Lab & specialized daycare unit



Comprehensive lab & radiology diagnostics



## Global Presence & Multidisciplinary Capabilities: Company Overview



Unihealth Hospitals Limited (*Formerly known as Unihealth Consultancy Limited*) (UniHealth, The Company), founded in 2010 and headquartered in Mumbai, is a prominent healthcare service provider with a global presence, particularly in Africa. The Company is healthcare service provider having its presence in diverse business segments, that include medical centers, hospitals, consultancy services, distribution of pharmaceutical and medical consumable products and medical value travel.

Under the renowned 'UMC Hospitals' brand, the company expertly manages two multi-speciality facilities: UMC Victoria Hospital in Kampala, Uganda, and UMC Zhahir Hospital in Kano, collectively operating a cumulative bed strength of 200 operational beds. Unihealth also operates 'Unihealth Medical Centre,' a dedicated dialysis facility in Mwanza, Tanzania.

The Company is involved in healthcare consultancy projects in India and multiple countries across the African continent and excels in exporting and distributing pharmaceutical and medical consumable products to Uganda, Tanzania, and Nigeria, serving as reputable distributors for several Indian manufacturing companies across these African nations. In a significant development, Unihealth was successfully listed on the NSE Emerge Platform in September 2023.



## **UMC Hospitals: Scaling Quality Care Across Continents**





15+ Years Of Experience



Presence in

4 Countries In

**2** Continents



4 Centres

2 Hospitals



500+ **Employees** 



150+ Doctors & Specialists



Treats

1,31,850+ Patients Annually



200 Operational Beds



1,700 **Annual Procedures Done** 



1,300 Beds In Projects **Under Consultancy** 



ISO 9001:2015 Certified



Countries of Operation: India, Uganda, Nigeria, Tanzania

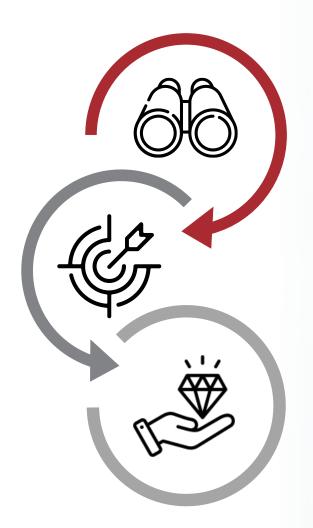


₹ 58cr Revenue ₹ 21 cr EBITDA ₹ 15 Cr PAT



## Purpose-Driven: Vision, Mission & Core Values





### **Vision**

To be Global Leader in the Healthcare Industry and Provide Effective Healthcare Services

### Mission

To create value for customers, employees and society

### Values







Integrity

Efficiency

Responsibility





Transparency

Commitment



### **Built Step By Step — Key Milestones**



#### 2012

 Successful execution of the 1st Healthcare Consultancy Project in Zimbabwe

#### 2011

 Exclusive collaboration with Aditya Birla
 Memorial Hospital for Medical Value Travel
 Services

#### 2010

 UniHealth is incorporated with focus on Medical Value Travel Facilitation as its key business vertical



#### 2014

 Exclusive collaboration with Ethiopian Air to roll out the 'UniHealth -Ethiopian Air Medical Travel Program'

### Kampala, Uganda.

2016

Adopts 'Where Care Comes First'

### 2015

 Adopts 'Where Care Comes First' motto and 'Healthcare for All' vision.

• The 1st 'Unihealth Medical Center' is

commissioned in Mwanza, Tanzania followed by one in

#### 2017

 'UMC Victoria Hospital' commissioned in Kampala, Uganda followed by 'UMC Zhahir Hospital' in Kano, Nigeria

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### **Built Step By Step — Key Milestones**



#### 2018

 The Main Wing of 'UMC Victoria Hospital' is commissioned for services, taking the bed capacity of the facility to 120 beds.

#### 2019

 UniHealth appointed as the 'Project Management
 Consultant' for the 500-bedded PHRC Health City being developed in Pune, India

#### 2020

- UMC Victoria Hospital sets up the largest private sector COVID-19 Treatment Center in Uganda.
  - The Group marks its foray into distribution of Medical
     Consumables & Pharmaceuticals in select African countries

- Teamed up WITH Myanmar Airways
   International to introduce the UniHealth MAI
   Medical Travel Program
- UniHealth Pharmaceuticals collaborates with Fixderma India
- Renaming the company 'UniHealth Consultancy Limited' to 'Unihealth Hospitals Limited'

#### 2024

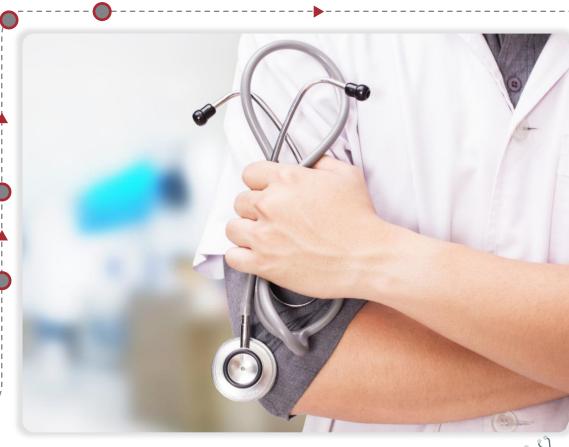
- Company receives statutory approval for the change of name to 'Unihealth Consultancy Limited'
  - Listed on NSE Emerge in Sept 2023.
- MoU signed for a 300-bed Health City in Yangon, Myanmar with Maykhalar Group

#### 2023

#### 2022

 Resolution passed to convert the Company into a Public Limited Company and change its name from 'Unihealth Consultancy Private Limited' to 'Unihealth Consultancy Limited'  Launch of UniHealth – UMC Hospitals Group's first multispecialty hospital in Navi Mumbai, Maharashtra, set to be operational by May 2025.

#### 2025



## Diverse Corporate Structure Supports Operational Reach & Agility







**Investor Presentation** 

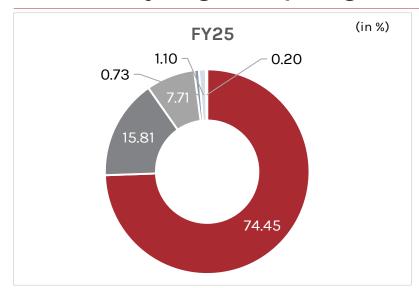
## Touching Lives Worldwide: Geographic Footprint

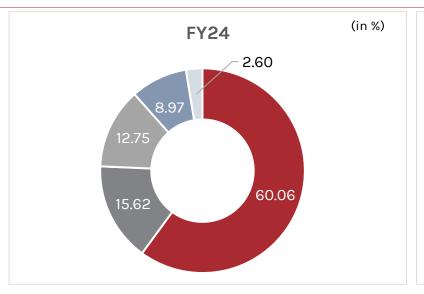


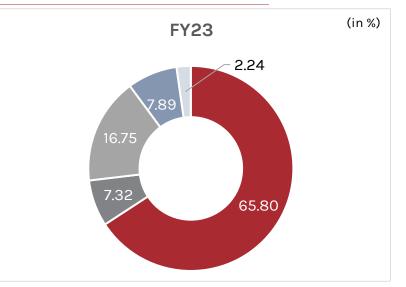


## Revenue By Region: Spotlight On Geography-wise Growth









Uganda	India	Nigeria	UAE	Tanzania

In ₹ Cr

Geographic Segment	FY25	FY24	FY23
Uganda	43.49	30.24	30.29
India	9.23	7.87	3.37
Nigeria	4.50	6.42	7.71
UAE	0.43	4.51	3.63
Tanzania	0.64	1.31	1.03
Mauritius	0.12	0.00	0.00
Total	58.41	50.35	46.03

### Honored & Recognized: Awards That Define Excellence





#### 'Best Medical Tourism Company of the Year'

Received the award from Worldwide Achievers in 2014

### 'India 5000 Best MSME Award for Quality Excellence'

Recognized at the India 5000 Best MSME Awards 2016

#### 'Iconic Brand of the Year'

UMC Hospitals | UniHealth was honored by Blossom Media Private Limited and BSE SME in 2023

#### 'Emerging Healthcare Company of the Year'

Honored at the Business Leaders' Summit & Awards 2015.

# 'Company with Global

Received award at the Small Enterprise Business Expo & Awards 2018.

Presence'

## 'Company of the Year 2023 - Global'

Awarded at the Business Excellence Awards 2023

#### 'Company of the Year for Valued Contribution in Indian Medical Tourism Industry'

Acknowledged at the CIMS Healthcare Excellence Awards 2015



## Making A Difference: CSR Initiatives



The Company's 'United in Healthcare Initiative' strives to provide effective, sustainable, and affordable healthcare to economically weaker sections, with key programs underway.

Tele-Medicine and Tele-Healthcare Centres

Regularly hosts Free Medical Outreach Programs in Uganda and Nigeria

Free Second Opinion Services to African patients

Support for Children with Disabilities in Uganda

Collaboration with Local Support Groups and Foundations

**CSR** 

Pediatric Cardiac Surgeries in Nigeria

Free Medical OPDs

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### Healthier Communities, Greener Planet: UniHealth's ESG Commitment



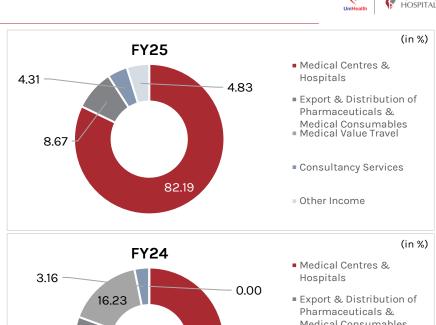


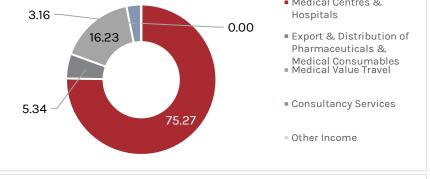


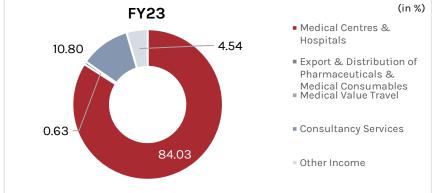
## Diverse Verticals, Unified Vision: Business Mix Breakdown











### Flagship Facilities Setting New Standards: Hospitals & Medical Centers





- Headquartered in India, serving Uganda, Nigeria, and Tanzania
- Over 200 tertiary care beds under management
- Focus on patient-centric care with global standards
- Motto: "Where Care Comes First"



- Location: Kano, Nigeria
- Established: 2017
- Capacity: 80 Beds Specialty: Comprehensive tertiary care services

#### Unihealth Medical Center Mwanza, Tanzania

- · Location: Mwanza, Tanzania
- Established: 2016
- · Focus Area: Specialized medical hub and Dialysis-focused care

UMC Hospitals is a healthcare provider in Africa, delivering quality medical services with state-of-the-art facilities in Uganda, Nigeria, and Tanzania

## Facilities Offering Advanced Infrastructure For Specialized Treatment.



### UMC Victoria Hospital Kampala, Uganda



**Dialysis Unit** 



Modular Operation Theater Complex



**Maternity Ward** 



**Intensive Care Units** 

#### UMC Zhahir Hospital Kano, Nigeria



Radiology (CT Scan)



**Minor OT Room** 



OT Complex



Reception Area

### **Comprehensive Healthcare Solutions**



### Comprehensive Healthcare Services Offered at UMC Victoria Hospital and UMC Zhahir Hospital by Unihealth



**General Medicine** 



**General Surgery** 



Laparoscopic Surgery (Minimally Invasive)



Orthopedics & Spine



**Neurology & Neurosurgery** 



**Obstetrics & Gynecology** 



Pediatrics & Neonatology



Gastroenterology (including Endoscopy & Colonoscopy)



Comprehensive Diagnostics & Radiology



Nephrology & Urology (including Dialysis)



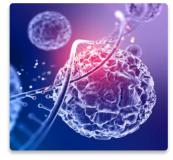
**Intensive Care** 



Dermatology & Cosmetology



Rehabilitative Medicine



Oncology



ENT



**Dental Services** 



**Ophthalmology Services** 

## Healthcare Consulting Excellence: Healthcare Consultancy

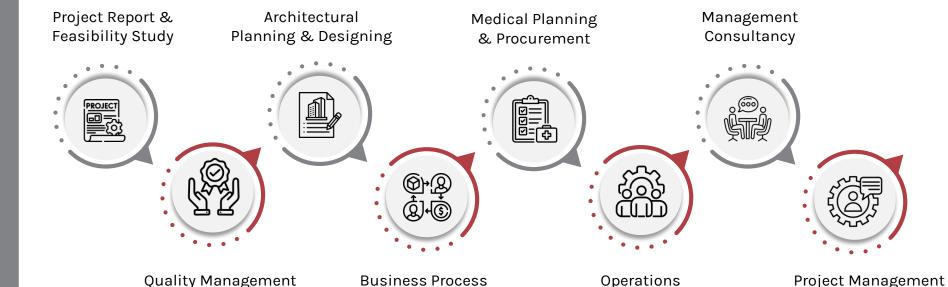


Consultancy



- End-to-end healthcare consultancy from planning to commissioning
- Adheres to global standards and best practices
- Proven track record across international locations
- Collaborates with global companies, professionals, and consultants
- Trusted partner for healthcare projects worldwide

#### Services



Restructuring

**Marquee Projects** 



& Accreditation

UniHealth partners with North Coast Healthcare Solutions Limited in Kenya

& Management

UniHealth stands as a global one-stop healthcare solution provider, ensuring project success with international standards and a collaborative team of experienced professionals.

### Powering Global Supply Chains In Medical Trade: Distribution & Trade





- Authorized distributor of medical consumables and pharmaceutical products
- Actively exports from India to multiple African countries
- Managed by a team of experienced professionals
- Expertise in procurement, logistics, customs clearance, and banking documentation
- Ensures smooth, compliant, and reliable operations across borders

### **Distribution Partnerships**



**Reliance Lifesciences** 



Levram Lifesciences



Fixderma India



**Unisur Lifecare** 



**Hemant Surgical** 

UniHealth, as an authorized distributor, seamlessly exports medical and pharmaceutical consumables from India to various African countries



## Medical Value Travel Linking African Patients To Indian Hospitals Seamlessly





- Facilitates medical travel for international patients to India
- Network of 50+ leading tertiary care hospitals
- Offers end-to-end support: travel, stay, concierge, interpreters, and attendants
- Ensures a seamless and personalized patient experience
- Managed the International Division of Aditya Birla Memorial Hospital (2011–2019)
- Partnered with renowned healthcare institutions for global outreach

### **Key Services**

#### **Pre-Travel Services**

- Free Treatment Opinions
- Tele / Video
   Consultations
- Clinical Assessment
- Visa & Ticket Assistance
- Dedicated Relationship Manager

#### Services in India

- Fast-Track Scheduling24x7 Concierge
- Interpreter Services
- Hotel & Apartment Booking
- Forex & SIM Support
- Regular Updates to Relatives

#### **Post-Travel Services**

- Tele / Video
   Consultations
- Clinical Follow-Ups

#### **Partner**



UniHealth and Myanmar Airways International launch the UniHealth - MAI Medical Travel Program.



Ethiopian Air (2013–2016) for the 'UniHealth - Ethiopian Air Medical Travel Program,' serving patients across Africa

UniHealth excels in medical travel, providing seamless services and collaborations for international patients seeking specialized treatments in India

## The DBO Edge: From Designing To Managing Hospitals





### Design

Complete In-House Team of Planners, Architects, Interior Designers, Structural & MEP Consultants to conceptualize & design healthcare projects from ground-up



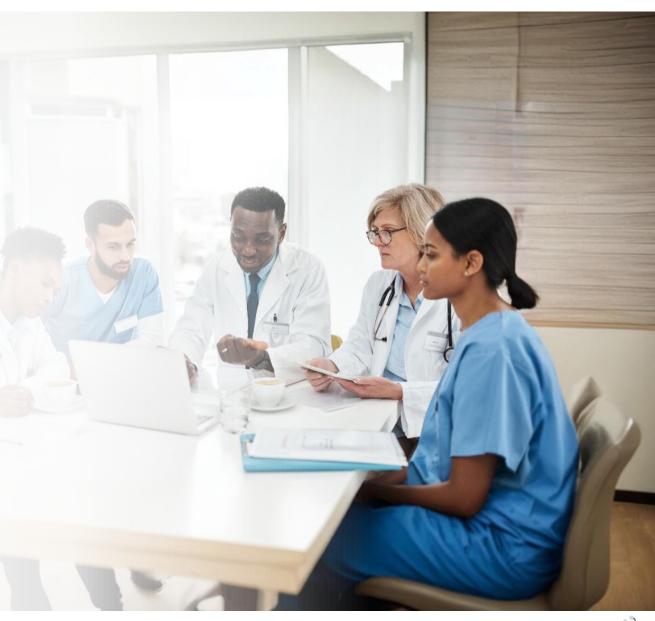
#### **Build**

Team of Project Managers & Site Engineers to undertake Project Management Consultancy and ensure execution of the healthcare projects designed by the UniHealth Team



### Operate

Backed by proof of concept, 'UMC Hospitals', the Group is well-positioned to undertake Operations & Management of projects designed & built by its Team





### Visionaries At The Helm: Founders Who Built Unihealth



### **Dr. Akshay Parmar**

Founder & Managing Director

Dr. Akshay Parmar has been instrumental in expanding consultancy, distribution, and overseeing medical facilities in Tanzania and Nigeria.

With an M.B.B.S. from KJ Somaiya Medical College and Certificate in 'Value Creating Financial Strategies' from ISB, he's a vital figure in the Group's financial and tech initiatives.



## Dr. Anurag Shah

Founder & Director

Dr. Anurag Shah leads the company's growth and expansion since its inception in 2010.

He's an experienced traveler with insights from over 50 countries and, in 2017, he took on the role of Managing Director at UMC Victoria Hospital in Kampala, Uganda.

He holds an M.B.B.S. degree from KJ Somaiya Medical College & Research Center, Mumbai, which adds to his healthcare expertise.



## Seasoned Expertise From Finance, Pharma & Global Healthcare



### Mr. Parag Shah

Executive Director & Chief Finance Officer

- ✓ 25+ years in finance & admin
- ✓ B.Com | Systemdriven approach
- ✓ Core to financial operations



### Mr. Ajay Thakur

Independent Director

- ✓ 30+ years in capital markets
- ✓ Built BSE's SME & Startup platforms
- ✓ Recognized by ADB & IIF



### Mrs. Riddhi Javeri

**Independent Director** 

- ✓ M.Phil., Cambridge
- ✓ Ex-Cipla, Novartis,Pfizer
- ✓ Biopharma & global market expertise



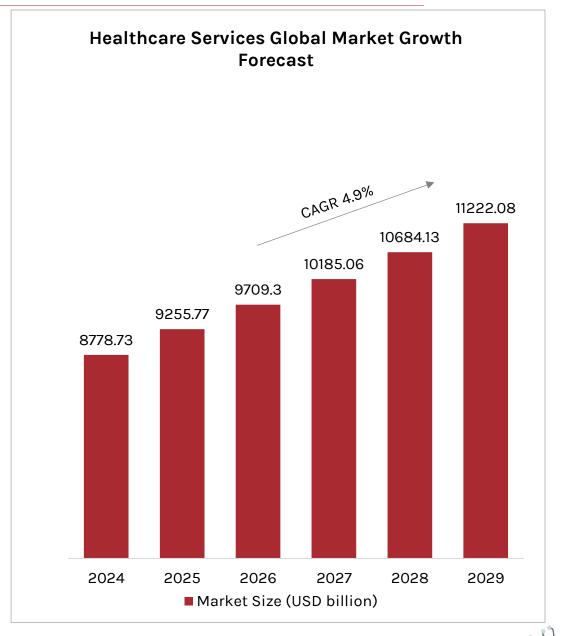


### Global Healthcare Market: Fast Growth, Big Opportunities





- Innovations have boosted heart attack survival by 70% and reduced cancer mortality by 33% in three decades.
- North America leads globally, with hospitals and outpatient care centres dominating the service segments.
- O4 The Health Care market is expected to have 1.6 Bn users by 2027.
- User penetration is predicted to be 15.0% in 2023 and is projected to increase to 19.8% by 2027.
- The anticipated average revenue per user (ARPU) is US\$ 50.20.



Source: Statista, and The Business Research Company

### India Healthcare 2025: Digital & Data-driven



### **Government Focus**

- o ₹99,858 Cr allocated to healthcare in the 2025-26 budget (2% YoY growth).
- o Public health spending to reach 2.5% of GDP by 2025.
- o Strengthening of Ayushman Bharat and digital health initiatives.

### **Employment & Workforce**

- o Employs 7.5 Mn people as of 2024
- o Doctor-to-population ratio: 1:854

### Digital Health & Innovation

- o E-health market projected at US\$ 10.6 Bn by 2025
- Healthcare innovation market may reach US\$ 60 Bn by FY28

### **Medical Tourism**

- o Valued at US\$ 7.69 Bn in 2024, expected to reach US\$ 14.31 Bn by 2029
- o Approximately 634,561 foreign tourists sought medical treatment in India in 2023

### Al Revolution in Indian Healthcare

- o India's AI healthcare market is set to reach \$1.6 Bn by 2025, growing at a 40.6% CAGR.
- 92% of healthcare leaders support automation to address staffing gaps; Al is streamlining diagnostics and workflows.
- Major tie-ups like NHA-IIT Kanpur are enabling Al innovation, with trends pointing to generative Al and precision medicine.

### Market Size & Growth

- Valued at US\$ 372 Bn in 2023, projected to reach US\$ 638 Bn by 2025
- Hospital market at US\$ 98.98 Bn in 2023, expected to grow at a CAGR of 8%, reaching US\$ 193.59 Bn by 2032

Source: Frost & Sullivan IndiaAl IBEF

## Africa Healthcare: Gaps, Costs, & Game-changing Potential





Sub-Saharan
Africa: 11% of
global
population, 24%
of global disease
burden, <1% of
global health
expenditure.



Healthcare Spending: 50% directed to private providers.



Childhood Mortality: 50% of global deaths occur in children under 5 years.



African Healthcare Market: Valued at US\$259 Bn.



Infrastructure
Investment:
US\$30 Bn
allocated for
healthcare
development.

### Costs and Revenues in Healthcare: India vs. Africa

Major hospital chains, with over 1,000 beds across multiple facilities, typically generate daily revenues ranging from Rs. 23,000 to Rs. 60,000 per occupied bed.

Setting up a multi-specialty tertiary care hospital in India costs around Rs. 1 Cr per bed, while a similar facility in Africa, with a bed capacity of 70 to 120 beds, is estimated at approximately US\$100,000 per bed.

## Opportunity Radar: What's Emerging In India & Africa



### In India



### Healthcare Consultancy

 > 3 Mn hospital beds needed by 2030

# Operations & Management

Increasing
competition
resulting in
increasing need for
professional
management

# Healthcare IT & Analytics

 Mobile apps, ecommerce
 & e-health solutions

### Training & Education

 1.54m doctors & 2.4m nurses needed 58,000+ job opportunities in paramedical & technical verticals

### In Sub-Saharan Africa



### **Hospitals & Clinics**

 > Us\$ 30 Bn investment needed in healthcare infrastructure

# Manufacturing Industry

- Import market > us\$14.5 Bn
- 70% of products imported from outside the continent

# Healthcare IT & Analytics

 Mobile apps, ecommerce
 & e-health solutions

### **Training & Education**

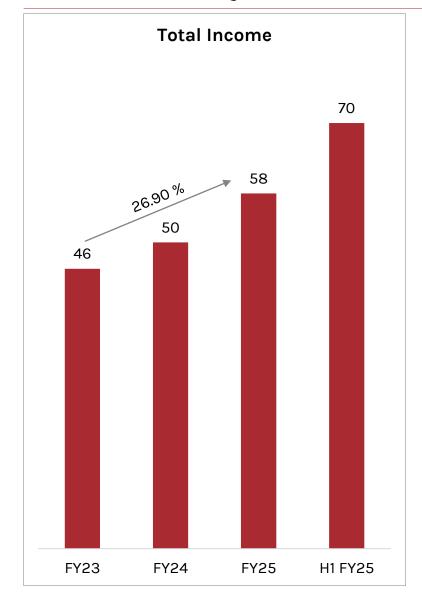
- Vocational training
- Skill development
- · Nursing institutes
- Medical colleges

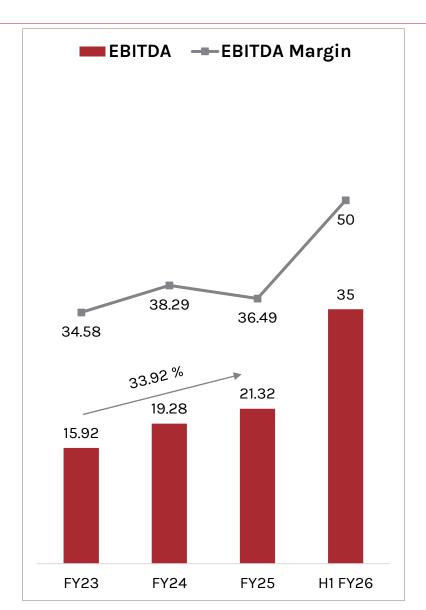
Source: IBEF and International Finance Corporation

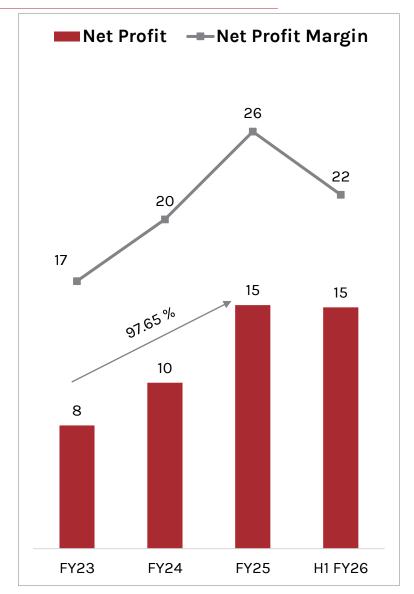


# **Consolidated Key Financials**









All Figures In ₹ Cr and Margin In %

### **Consolidated Profit & Loss Statement**



In ₹ Cr

				In ₹ Cr
Particulars	FY23	FY24	FY25	H1 FY26
Revenues	43.94	48.75	55.59	66.67
Other Income	2.09	1.60	2.82	2.90
Total Income	46.03	50.35	58.41	69.56
Raw Material Costs	7.28	8.66	12.97	13.20
Employee Costs	6.48	7.33	8.24	7.87
Other Expenses	16.36	15.09	15.89	13.87
Total Expenditure	30.11	31.07	37.10	34.95
EBITDA	15.92	19.28	21.32	34.62
Finance Costs	4.12	3.37	1.56	1.18
Depreciation	2.52	2.26	2.47	3.85
PBT	9.28	13.64	17.28	29.59
Tax	1.62	3.26	2.14	1.24
Net Profit	7.66	10.31	15.14	15.11

Note: The H1 FY26 figures are reported as per Ind AS & Consolidated Net Profit Attributable to the Equity Shareholders of the Company



# **Consolidated Balance Sheet**



In ₹ Cr

Equities & Liabilities	FY23	FY24	FY25	H1 FY26
Equity	1.39	15.40	15.40	15.50
Reserves	26.13	70.05	88.10	109.85
Non Controlling Interests	-0.25	-0.25	2.88	53.98
Net Worth	27.52	85.45	103.50	179.32
Non Current Liabilities				
Long Term Borrowing	35.70	11.76	5.09	6.66
Lease Liabilities	0.00	0.00	0.00	7.92
Deferred Tax Liability	0.88	1.57	1.73	3.55
Long Term Provision	0.00	0.26	0.26	0.29
Total Non Current Liabilities	36.58	13.59	7.08	18.42
Current Liabilities				
Short Term Borrowings	3.57	3.40	7.94	1.37
Short Term Lease Liabilities	0.00	0.00	0.00	1.65
Trade Payables	2.96	2.47	3.05	7.92
Other Current Liabilities	5.55	3.65	6.39	5.41
Short Term Provision	2.40	1.89	1.26	6.97
Total Current Liabilities	14.49	11.42	18.64	23.33
Total Liabilities	78.33	110.21	132.09	221.07

Assets	FY23	FY24	FY25	H1 FY26
Non Current Assets				
Fixed Assets	37.08	36.09	45.39	81.33
Non Current Investments	0.29	0.21	0.19	4.35
Long-term loans and advances	6.77	5.29	9.34	0.00
Deferred Tax Assets (Net)	0.00	0.00	0.00	0.00
Other Non Current Assets	0.95	1.64	2.81	0.00
Total Non Current Assets	45.09	43.23	57.74	85.69
Current Assets				
Inventories	2.11	2.08	2.27	3.81
Trade Receivables	27.39	33.57	49.97	112.25
Cash & Bank Balance	1.95	28.51	14.64	8.49
Short-term loans and advances	1.78	0.05	0.17	1.28
Other Current Assets	0.00	2.76	7.31	9.55
Total Current Assets	33.24	66.98	74.36	135.38
Total Assets	78.33	110.21	132.09	221.07

Note: The H1 FY26 figures are reported as per Ind AS

# **Consolidated Cash Flow Statement**

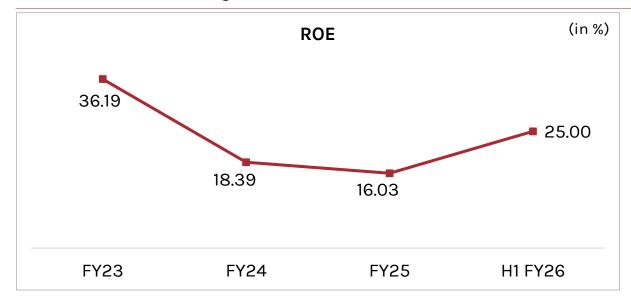


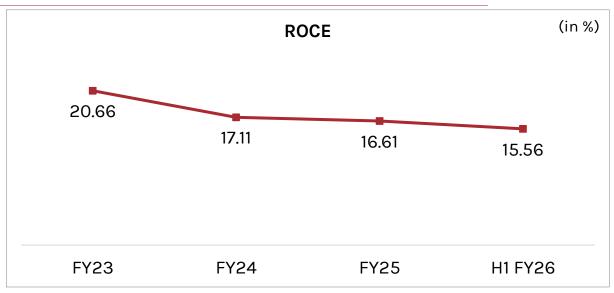
In ₹ Cr

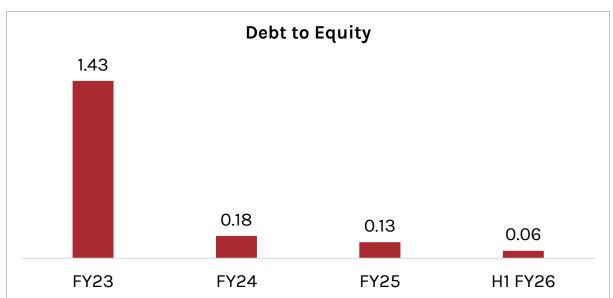
Particulars	FY23	FY24	FY25	H1 FY26
Cashflow from Operations	1.33	4.68	-3.26	-1.05
Cashflow from Investments	-4.92	-2.41	-4.01	-2.05
Cashflow from Financing	3.35	21.44	-2.73	-2.00
Net Cash flow	-0.24	23.71	-10.01	-5.10
Opening Cash Balance	2.35	1.95	28.51	8.36
Closing Cash Balance	1.95	28.51	14.64	8.49

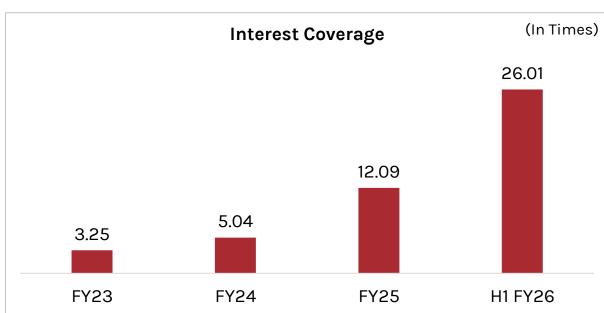
# **Consolidated Key Ratios**











Note: The H1 FY26 figures are reported as per Ind AS

# Victoria Hospital Limited (Uganda) - Standalone Financials





Total Revenue UGX 37,739 m





PAT % 30.01%



Total Debt UGX 11,025 m



Debt : Equity 0.33



Particulars	FY 2024-25	FY 2023-24	% Change
Total Income	UGX 37,739 m	UGX 27,444 m	37.51%
Total Expenses	UGX 22,665 m	UGX 18,059 m	25.51%
EBIDTA	UGX 15,074 m	UGX 9,385 m	60.62%
Depreciation	UGX 1,580 m	UGX 1,575 m	0.32%
Finance Cost	UGX 1,196 m	UGX 2,416 m	-50.50%
Taxes	UGX 972 m	UGX 2,497 m	-61.07%
Net Profit	UGX 11,326 m	UGX 2,895 m	291.23%
Total Equity	UGX 33,645 m	UGX 22,319 m	50.75%
Total Borrowings	UGX 8,420 m	UGX 9,986 m	-15.68%
Rate of Exchange (v/s INR)	Rs. 0.02278430	Rs. 0.02200387	3.55%

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# UMC Global Health Limited (Nigeria) - Standalone Financials

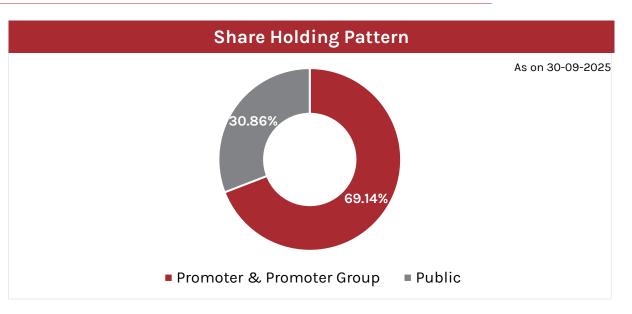


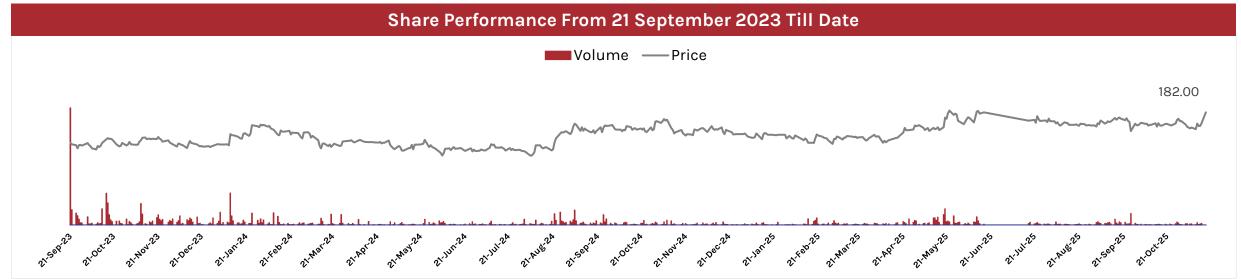
Particulars	FY 2024-25	H2 - FY 2023-24	% Change
Total Income	NGN 1,186 m	NGN 1,150 m	3.13%
Operational Expenses	NGN 1,004 m	NGN 726 m	38.29%
EBIDTA	NGN 182 m	NGN 424 m	-57.08%
Depreciation	NGN 52 m	NGN 35 m	48.57%
Finance Cost	NGN 56 m	NGN 100 m	-44.00%
Profit Before Taxes	NGN 129 m	NGN 290 m	-55.52%
Net Profit	NGN 129 m	NGN 290 m	-55.52%
Total Equity	NGN 563 m	NGN 330 m	70.61%
Total Borrowings	NGN 495 m	NGN 302 m	63.91%
Rate of Exchange (v/s INR)	Rs. 0.05543867	Rs. 0.11164304	-50.34%

### **Stock Data**



NSE: UNIHEALTH ISIN: INEOPRF01011			
	As on 17-11-2025		
Share Price (₹)	182.00		
Market Capitalization (₹ Cr)	282.10		
No. of Shares Outstanding	1,54,99,952		
Face Value (₹)	10		
52-week/ High-Low (₹)	191.45 - 109.00		



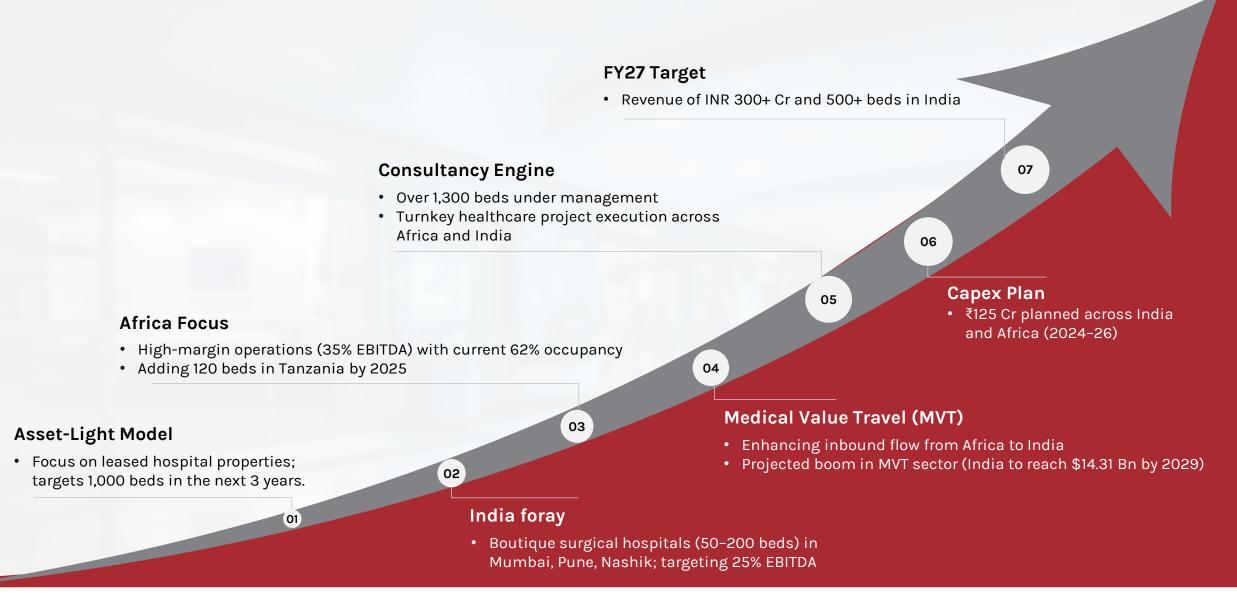


Source - NSE



# Strategic Roadmap



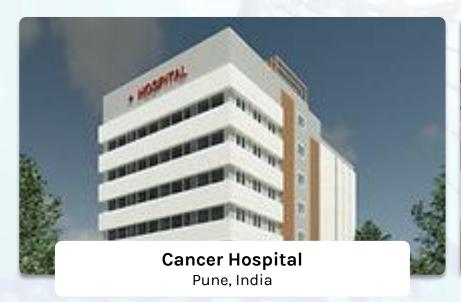


# In The Pipeline: UniHealth's Projects In Progress











# SWOT Analysis: Strengths, Risks & Opportunities Ahead



- Integrated business verticals support growth and seamless healthcare delivery.
- Presence in four countries ensures global reach and patient diversity.
- Strong African foothold leverages emerging healthcare opportunities.
- Medical Value Travel expands international partnerships and footprint.

Strengths



- Dependence on imports risks supply chain disruptions.
- Legal variations across regions may cause compliance challenges.
- Multi-jurisdictional compliance increases complexity and costs.



Weakness



### **Opportunities**

- · Scope to expand into underserved international markets.
- Virtual healthcare and telehealth can broaden patient access.
- Investment in research and innovation attracts high-end patients.



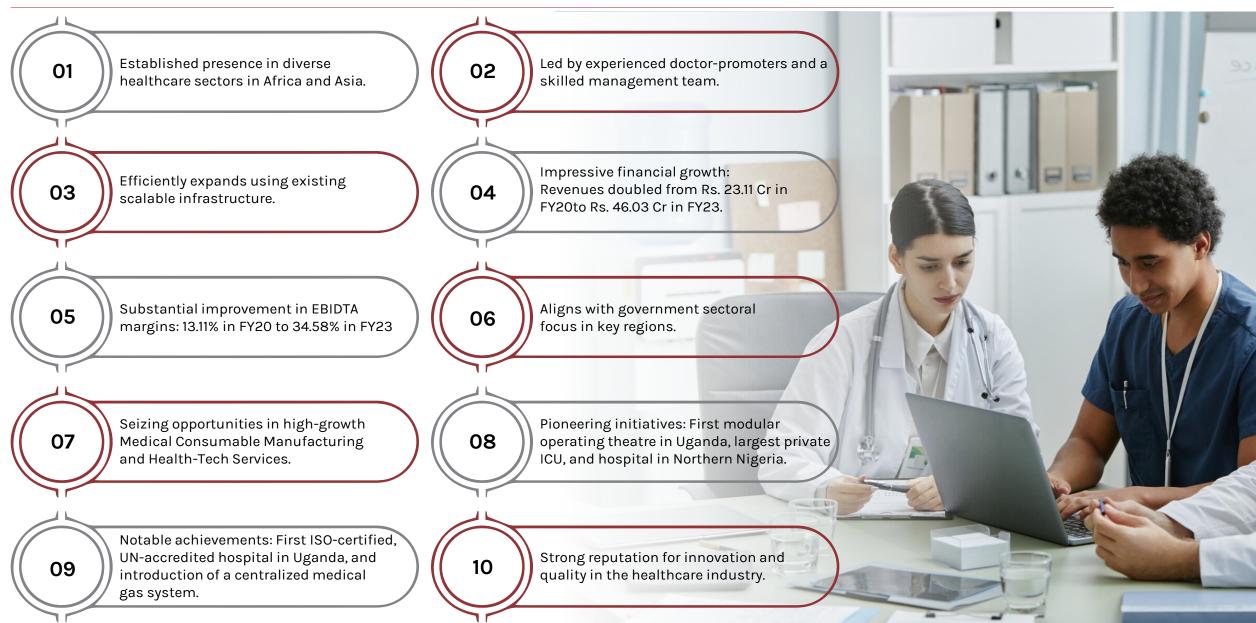
### **Threats**

- Economic shifts may impact healthcare affordability and access.
- Import reliance exposes the company to supply and cost risks.
- Rising demand and competition in healthcare services.

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# Why UniHealth? A Trusted Brand In Global Healthcare





### **Investment Rationales**



#### Consistent Financial Growth

Revenue grew from
₹46.03 Cr in FY23 to
₹50.35 Cr in FY25, with
EBITDA margin
improving from 34.58%
to 38.06% over the same
period – showcasing
robust profitability and
operating leverage.

01

### Diversified Revenue Model Across Verticals

Four synergistic business lines:
Hospitals & Medical Centres, Consultancy,
Pharmaceutical
Distribution, and
Medical Value Travel reduce dependency on any one stream.

02

#### Strong Presence in Underserved Markets

Africa contributes over 75% of revenue, tapping into high-growth, low-competition healthcare markets with increasing demand for tertiary services.

03

#### Capital-Efficient Growth via Consultancy & PMC

DBO Model (Design-Build-Operate) enables scalability without large upfront capital investment - Unihealth earns revenues from planning and operating hospitals even if not owning them.

04

### First-Mover Advantage in Africa-India Medical Corridor

Through MVT programs with Ethiopian Air,
Myanmar Airways & partnerships with 50+
hospitals in India,
Unihealth bridges
healthcare access for
African patients seeking specialized Indian care.

05

### Upcoming India Expansion Adds Growth Trigger

Launch of a 60-bed tertiary care hospital in Navi Mumbai by May 2025 marks the company's foray into the Indian market, with a plan for 5+ hospitals – diversifying its regional footprint.

06

### High Entry Barriers Due to Regulatory & Execution Complexity

Operations in multiple
African countries with
local regulatory
compliance, doctor
network, and distribution
licenses create
significant barriers to
new entrants.

07

### Award-Winning Global Brand Recognition

Honored with multiple awards including 'Iconic Brand of the Year' and 'Company of the Year – Global', reflecting trust and leadership in international healthcare.

08

# Strong Promoter & Professional Leadership

Founded and led by experienced doctorentrepreneurs with deep domain knowledge and a seasoned board including capital market and pharma veterans.

09

# Favorable Macro Tailwinds in Healthcare

India and Sub-Saharan
Africa projected to
require over 3 million
beds and \$30+ billion in
healthcare investments
by 2030 – Unihealth is
strategically positioned
to capitalize.

\_\_1C

### **ESG-Focused Operations**

Solar energy
investments, waste
composting, and 95%+
local employment in
Africa underline
Unihealth's
commitment to
sustainable and
inclusive growth.

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