

13th May, 2025

To,

BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department 1st Floor, P.J. Towers, Dalal Street	Listing Department-Corporate Services Exchange Plaza, 5th Floor, Plot No. C/1
Mumbai 400 001.	Bandra Kurla Complex
	Bandra East, Mumbai 400051.
Scrip Code: 503811	Scrip Symbol: SIYSIL

Dear Sir/Madam,

<u>Subject: Investors / Earnings Presentation under Regulation 30 of SEBI</u> (<u>Listing Obligations and Disclosure Requirements</u>) Regulations, 2015

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investors/ Earnings Presentation for the quarter and year ended 31st March, 2025. The Company will use this presentation for any meeting scheduled with analysts or institutional investors. The above information will also be available on the website of the Company at www.siyaram.com.

Kindly take this intimation on record.

Thanking You,

Yours faithfully, For Siyaram Silk Mills Limited

William Fernandes Company Secretary

Encl:a/a.



Safe Harbor



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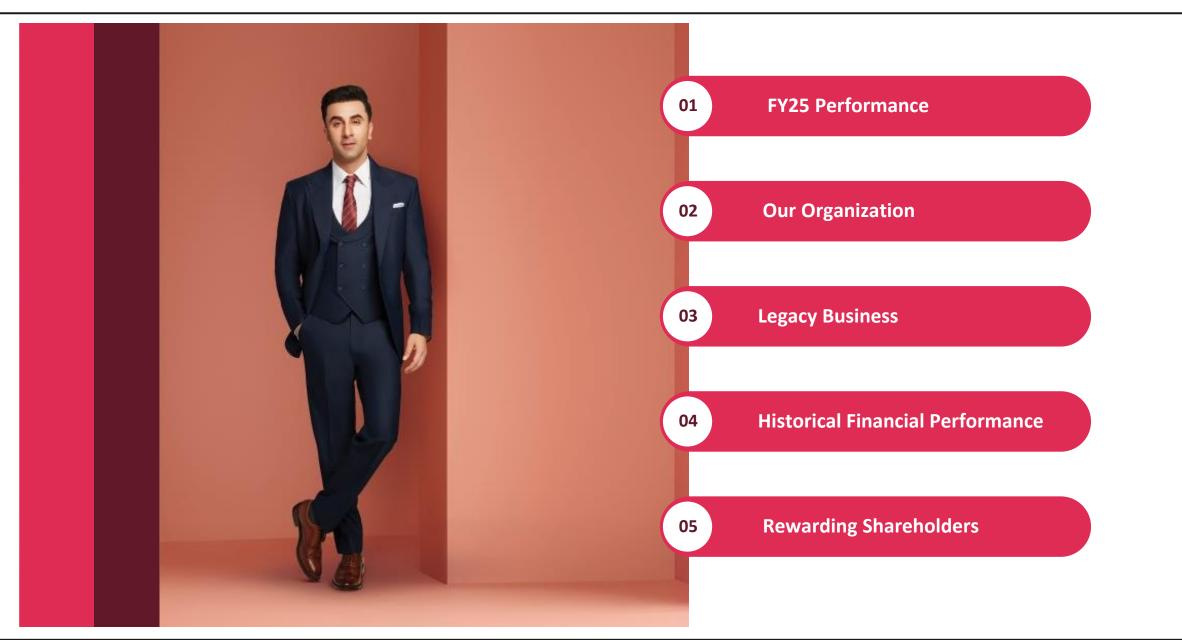
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Management Commentary



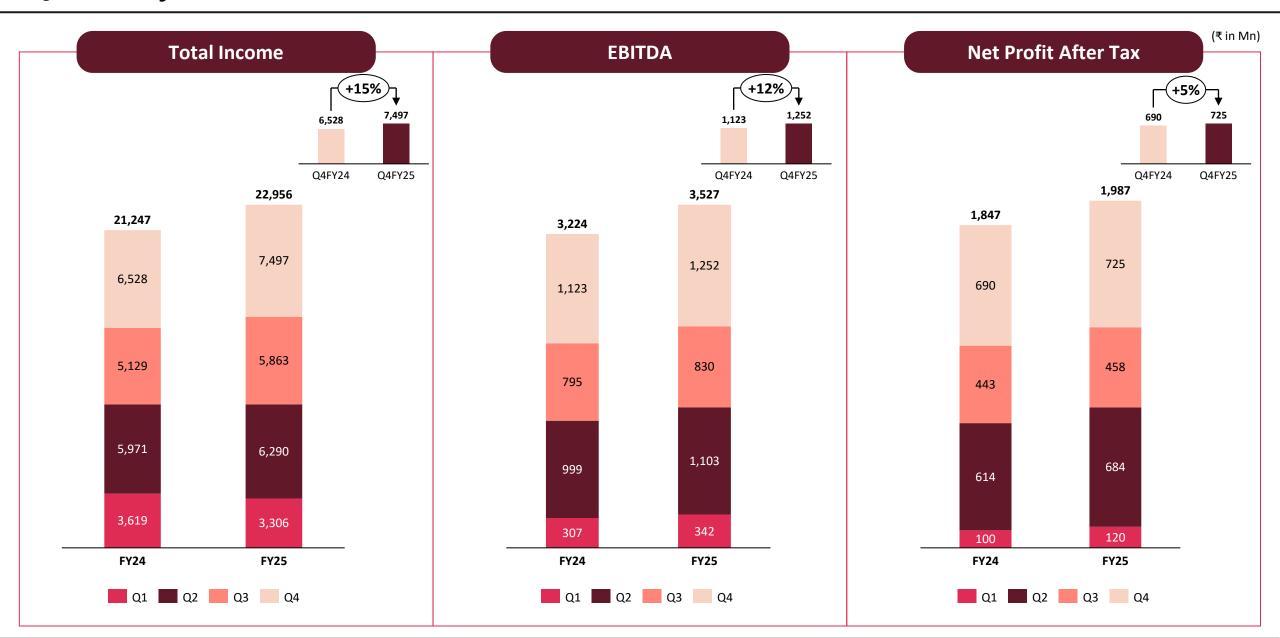


Mr. Gaurav Poddar,
President & Executive Director

- Consumer confidence in India is steadily improving, with positive signs visible in both urban and rural areas. Demand is expected to pick up, driven by factors such as increasing disposable income, easing inflation, and optimistic economic outlook. With private consumption expected to continue its upward trajectory, the sector is well-positioned to capitalize on the evolving needs and preferences of the consumers.
- Our expansion plan is progressing with the successful opening of 12 ZECODE stores and 7 DEVO stores in FY25, we are targeting the launch of ~35 stores across both brands in FY26.
- Our financial performance for the quarter shows improvement, with total income at ₹750 crores, compared to ₹653 crores in Q4 FY24. Our revenue mix for Q4 FY25 comprised of Fabric at 82%, Garments at 14%, and Yarn & Others at 4%. We are pleased to report an EBITDA of ₹ 125 crores, with an EBITDA margin of 16.7%. Additionally, our Profit After Tax (PAT) for the quarter reached ₹73 crores, with a PAT margin of 9.7%.
- As we step into the next financial year, we are filled with optimism, supported by a favourable market outlook and strong inventory management that will drive our growth.

Quarterly Business Performance





Q4 & FY25 Profit & Loss Statement



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Particulars (₹ in Mn)	Q4 FY25	Q4 FY24	Y-o-Y	FY25	FY24	Y-o-Y
Revenue from Operations	7361	6464		22203	20872	
Other Income	136	64		753	375	
Total Income	7,497	6,528	14.8%	22,956	21,247	8.0%
Cost Of Goods Sold	4494	3864		13022	12106	
Employee Expenses	504	449		1827	1723	
Other Expenses	1247	1092		4581	4194	
EBITDA	1,252	1,123	11.5%	3,527	3,224	9.4%
EBITDA Margin (%)	16.7%	17.2%		15.4%	15.2%	
Depreciation	175	140		599	550	
EBIT	1,077	983	9.6%	2,927	2,674	9.5%
EBIT Margin (%)	14.4%	15.1%		12.8%	12.6%	
Finance Cost	76	51		238	203	
Profit before Tax	1,001	932	7.5%	2,689	2,471	8.8%
Profit before Tax(%)	13.4%	14.3%		11.7%	11.6%	
Tax	277	242		702	624	
Profit After Tax	725	690	5.0%	1,987	1,847	7.6%
PAT Margin (%)	9.7%	10.6%		8.7%	8.7%	
EPS (As per Profit after Tax)	16.0	14.9		43.8	40.0	



About Siyaram...



VISION

To be the preferred partner to every stakeholder in the textile and fashion industry by delivering high quality fabrics, implementing design-driven innovation, building trust, creating unsurpassed value and delighting customers time and again

MISSION

To provide quality products and to be a name, synonymous with high fashion in India and across the globe

From 1978 till today, through our fabrics and brands, we have carved a niche in the hearts and minds of millions.

Amongst India's most renowned multisegmented brands and marketers of fabrics, readymade garments, and other textiles products.

Strong brands & sub-brands like Siyaram's, Mistair, J. Hampstead, CADINI, Oxemberg and many more Operates franchises, retail stores and online platform presence, which offer menswear fashion fabrics, apparel, and accessories An ISO 14001:2008, 45001: certified company, with integrated state-of-the-art manufacturing plants across Tarapur, Daman, Amravati and Silvassa

Today, when we say, "Come home to...", the world says... Siyaram's

Strategically launched new retail brands, **ZECODE & DEVO** to enter into the fast fashion and ethnic wear markets.

We Improve. Grow. Accelerate



Phase 01

Manufacturing

1978 - 1987

- Established in 1978
- Went Public in 1980
- Setup capacity for manufacturing & weaving and processing at Tarapur



Phase 02

Business Expansion

1991 - 2009

- Started brand promotion exercise for brand Siyaram's with the tagline "Coming Home to Siyaram's"
- Introduced Oxemberg to venture into readymade garments
- Launched J. Hampstead to market with 100% pure worsted suiting fabrics
- Started & expanded the weaving capacity at Silvassa
- Launched Mistair, a fashion brand for fabrics





Phase 03

Brand Creation

2013 - 2020

- Siyaram's voted as the most trusted brand by Economic Times and Nielsen Media Research
- Acquired the Italian Brand Cadini
- Set up indigo rope dyeing unit at Amravati
- Launched Siyaram's Mozzo A casual Apparel Brand
- Set Guinness World Record for online Textile Mahakumbh



Phase 04

Innovation & Asset Light Model

2021 - 2024

- Launched DEN KNIT Knitted Denim fabric
- Launched Siyaram's Exclusive Knit Wear Brand – Tessio
- Launched range of Bamboo blended shirting fabric brand under sub brands EVITA & BREEZY
- Launched Ethnic wear fabric brand Ethnair



Phase 05

Strategic Expansion

2024 onwards

- Launched DEVO, ethnic wear brand & ZECODE, fast fashion brand with Company Owned Company Operated stores
- Introduced Cadini perfumes





Creating Value Across India's Fashion Ecosystem



Fast Fashion Industry

84,860 crores India's Market

4,24,300 crores

Expected Market by FY31

In 2024, fast fashion grew by 30–40%, much faster than the overall fashion industry, which grew by just 6%.

With **50% of India's population under 25 years**, the country offers strong growth potential for fast fashion, driven by a young and trend-conscious consumer base.

Ethnic Wear Industry

2.4 lakhs crores

India's Market in FY24

3.3 lakh crores

Expected Growth by FY29

This industry is projected to grow at a CAGR of 7%

Men's ethnic wear contributes ~10% to the overall ethnic wear industry

Key growth drivers include rising demand for ethnic wear during multi-day wedding celebration, higher disposable income, and a shift from unorganized to branded players—creating strong opportunities for organized brands.

Siyaram's Right to Win



Leveraging on the brand recall



In-house design team



Deep Retail Knowledge



Efficient Operating Model



Supply Chain Automation

Complimenting decades of legacy with new brands



ZECOD3



ZECODE, targeting urban shoppers with trendy, affordable apparel

As of FY25, ~12 stores have been opened.

Plan to open ~20 stores
in FY26





DEVO caters to ethnic wear segment that celebrates the country's rich cultural heritage and traditional style preferences

As of FY25, ~7 stores have been opened.

Plan to open ~15 stores in FY26

Stores are placed in high-footfall areas to boost brand visibility and connect with more customers

Using billboards, hoardings, and small onground events to boost brand recall and engage with customers offline Actively engages on social media and digital platforms to reach a wider and younger audience

Fast Fashion - ZECODE













Store Format

Company Owned Company Operated



Store Size

4000-6000 sq.ft & 8000-10000 sq.ft



Price Positioning

Upto price point of Rs. 999



Targeted Geography

South India



Investment per store

Rs. 1 Cr. to Rs. 1.5 Crs.

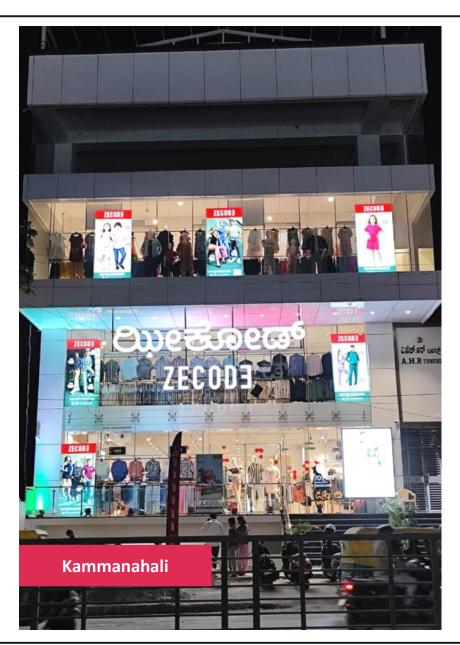


Target Customer

Gen Z

ZECODE Stores









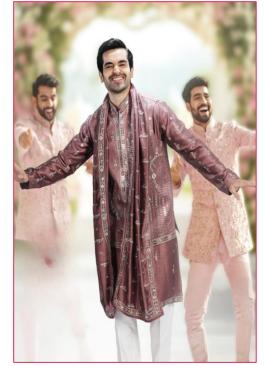


Ethnic Wear - DEVO













Store Format

Company Owned Company Operated



Store Size

2000-4000 sq.ft



Price Positioning

Mid - Premium



Targeted Geography

North India



Investment per store

Rs. 1 Cr. to Rs. 1.5 Crs.



Target Customer

Men

DEVO Stores











Serve Multiple End Markets through Different Brands and Sub-Brands...



End markets

Distributors

MBO's

Institutions

Exclusive Shops

Online Marketplace



FABRICS

























































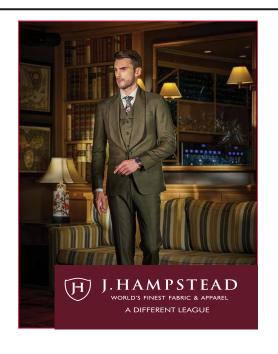
GARMENTS



...through serving Different Customer Needs



















...through In-house Design Studio and Top-Notch Technology



In-house Design Studio

Every dream is distinct, and we ensure that our teams, the creative vision, materials, and craftsmen all work together to create a unique translation. We uphold the highest standards for materials, perfect lines, and meticulous attention to detail

Our in-house Design Studio comprises textile designers who have honed their skills through years of practice and work tirelessly to create designs that are both beautiful and comfortable

Moreover, our R&D department combines innovative textiles with the contemporary needs of today's man

WOOL BLENDS

100% COTTON

BLENDED BAMBOO FABRIC

TERRY RAYON

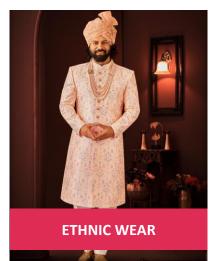
COTTON BLENDS

100% LINEN & LINEN BLENDS







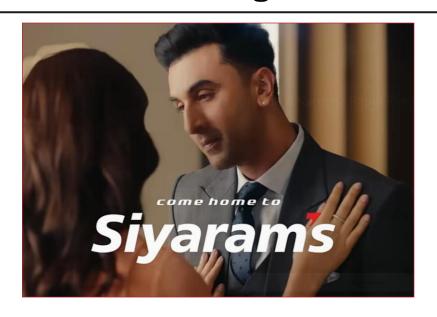






Our Advertising & Marketing Initiatives













Our Experienced Board





MR. RAMESH PODDAR Chairman & Managing Director



MR. PAWAN PODDAR
Joint Managing Director



MR. SHRIKISHAN PODDAR
Executive Director



MR. GAURAV PODDAR
President & Executive Director



MR. ASHOK M. JALAN
Senior President cum Director



Mr Ramesh Poddar is a stalwart of textile industry having rich experience of over 4 decades. He has been instrumental in creating brand Siyaram's. His futuristic vision made Siyaram's a brand that dynamism, quality innovation. He led the company to build comprehensive product portfolio of suitings, shirtings and garments. Mr Poddar is a member of various charitable trusts, offering services in many sectors. He was also a member of Textile committee to the Government of India and has represented the industry through key trade forums & associations. People in industry regard him as mentor because of his vast experience & knowledge and seek his help in solving complex business challenges. Under his leadership, today Siyaram's has become one of the most trustworthy and household house hold names in India.



Mr Pawan Poddar's vision from the beginning was to make Siyaram's a truly state-of-the art manufacturing organisation. His efforts stood the test of time and today Siyaram's manufacturing plants are considered the best in the industry.

Mr Poddar is also a well-known social figure who participates in various causes and activities supported by trade associations and industrial bodies such as FAITMA, BTRA and TIMA to make a difference in the industry.



Mr Shrikishan Poddar established the Exports Division in Siyaram's to tap into global markets. With his intuition and relentless innovation, Siyaram's expanded to the USA, Europe, Australia, Far East, Gulf and Sri Lanka.

He launched Siyaram's home furnishings, offering fashionable curtains and upholstery fabrics.

With his unending quest he made Siyaram's a prominent force in International markets



Mr Gaurav Poddar is a new age leader whose dynamic and high energy persona always guides teams to excel in business.

He is involved in strategic planning for the group and new business initiatives especially in garments and retail businesses.

He has also contributed significantly across functions such as manufacturing, product development and technology upgradation.

Mr Poddar inherited his family's business acumen and combined it with a modern outlook making him a role model for young and budding entrepreneurs



Mr. Ashok Jalan is an experienced executive director with expertise in business operations and administration. He brings valuable insights and strategic leadership to the organisation, which he joined in 1981 and has, since, steered its growth by managing cross-functional teams, developing effective strategies, and implementing efficient processes to achieve organisational goals. He effectively manages financial and human resources, and makes datadriven decisions to drive the Company's profitability. He holds a Bachelor of Commerce degree.

Our Experienced Board





MR. SACHINDRA N. **CHATURVEDI**



MR. CHETAN S. THAKKAR



MR. DEEPAK R. SHAH



MRS. MANGALA R. PRABHU



DR. ASHOK N.DESAI



Mr. Sachindra N. Chaturvedi Fellow member of the ICAI, a bachelors' degree with honors in Technology and holds a master's degree in business administration. He has over 32 years of experience as a Practicing Chartered Accountant, and he is a member of Bombay Chartered Accountants' society and Tax Consultants Association. He has expertise in the areas of Audit, Taxation, Project / Corporate Finance, Investment Banking, M&As, Corporate Laws, DD exercises, Valuation, Restructuring & Rehabilitation and Strategic Business Planning. He has varied experience of auditing BFSI, PSU and many large companies. He also has valuable experience in monitoring / inspection / investigating / companies at the behest of banks / FIs / IT authorities / High Courts/ NCLT/ as well as inspection of books and records of MFs/ SE brokers/ plantation companies on behalf of SEBI.



Mr. Chetan S. Thakkar is a Graduate and has done his LLB from Shivaji University Kolhapur and LLM from Bombay University. He thereafter qualified as a Solicitor from Bombay and has since been associated with Kanga & Co., as an Associate and then as a partner from 2006 onwards. He is in practice for over 19 years and has vast experience in matters relating to capital markets including IPO, Rights Issues, QIPs, FCCB offerings foreign collaborations, Mergers & Acquisitions, private equity investments, corporate laws, banking, loan syndication, ECBs FDI, franchising, insurance matters and intellectual property matters.



Mr. Deepak R. Shah is a Graduate and a Fellow member of the ICAI with 30 years of experience in the field of Direct and Indirect Tax. He was the Chairman of All India Federation of Tax Practitioners Western Zone for 2018 and 2019 and also the Chairman of Indirect Taxation Committee of Bombay Chartered Accountants' Society. He has served as President of Bombay Chartered Accountants' Society in the year 2012-13. He also served as an Editor of BCA Referencer for 12 years till 2012. He has expertise in the field of Audit, Company Law and Taxation (Direct and Indirect)



Mrs. Mangala R. Prabhu is a Postgraduate in Commerce, a Law Graduate as well as CAIIB. She has 41 years of experience in the Banking Sector with cross multiple roles spanning across corporate credit, foreign exchange, HR and branch banking. Presently working as a Financial Consultant imparting Corporate Financial Advisory Services in Mid/ Large Corporate Clients.



Dr Ashok N. Desai holds a Ph. D (Tech) in Textile Technology and is a Fellow of Institute of Engineers, India. He joined Bombay Textile Research Association (BTRA) in 1980. In July 2000 he took over as Director of BTRA and he initiated many activities towards self-sufficiency and finance disciple as well as gave a new direction to BTRA. He is a Scientist member of the Governing Council of SITRA. He is also the Chairman of TX30 and TX33 of the Bureau of Indian Standards and is Chairman of Textile Division Council of Bureau of Indian Standards. He has gained expertise in the fields of Spinning Technology, Microbiology, E-beam Radiation of Textiles, Plasma Processing applications to Textiles and other related fields.

Choosing Siyaram's: Here's Why



Proven Track Record

The brand **Siyaram's** stands for exceptional craftsmanship and consistent growth. Despite competition, Siyaram maintains its edge through prudent financial management, high product quality, and a focus on creating value for all stakeholders.



The Company is expanding its retail footprint with the launch of new brands – **ZECODE and DEVO.**

Well Diversified Product Mix

O

The Company's diverse portfolio of affordable and premium brands, offering products for every occasion, helps build strong customer loyalty across both mass and premium market segments.



Marketing Approach

Our traditional marketing strategy garnered positive results in the domestic market, developing a vast network and penetrating tier-I, tier-II and tier-III cities



Focus on Innovation & Quality Experience

We survey customers regularly to adjust our products based on behavior and innovate with new designs, striving to be at the top of customer preferences in a competitive fashion industry



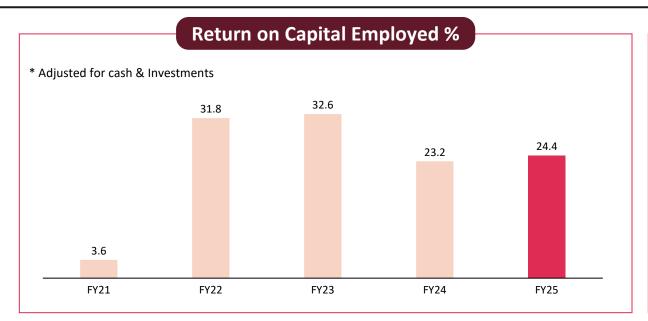
Shareholders Return

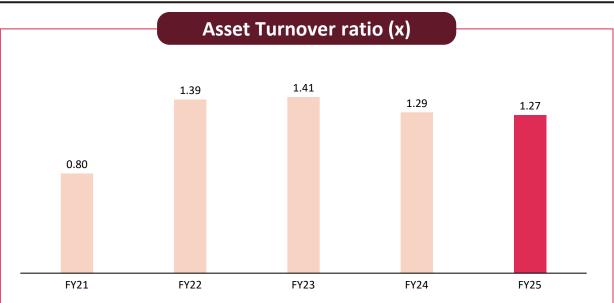
We are consistently delivering balanced growth & sustainable value to our stakeholders

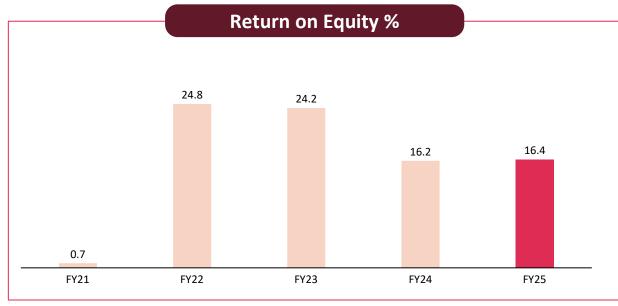


Outcome of Strategic Actions





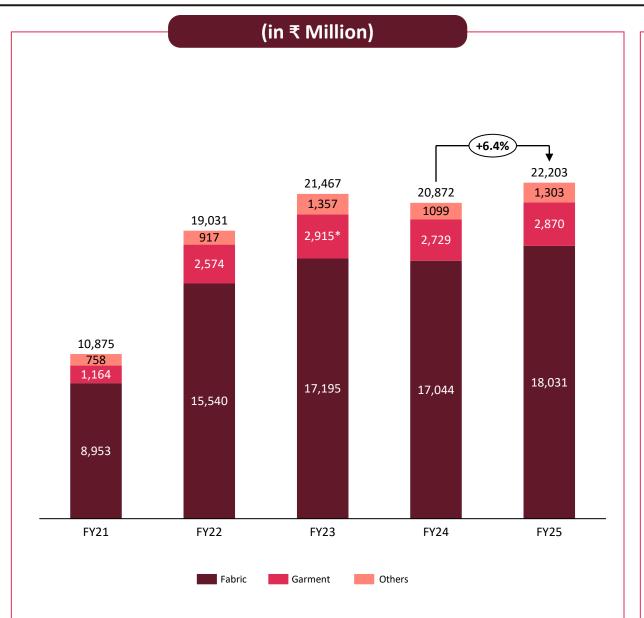


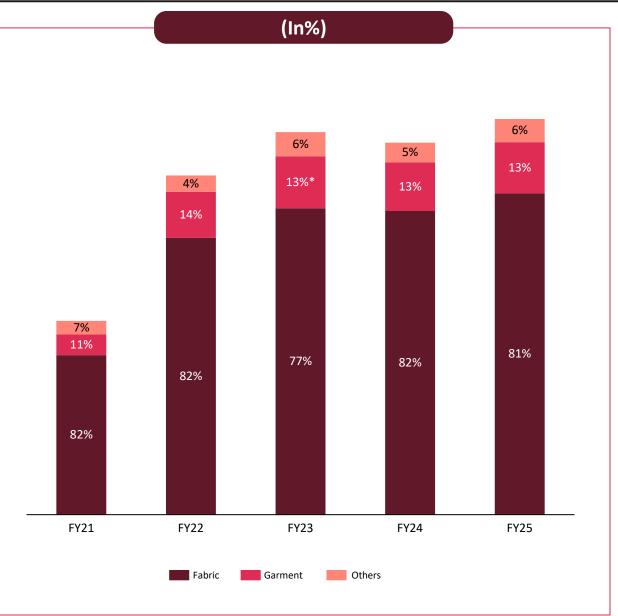




Revenue Break-up

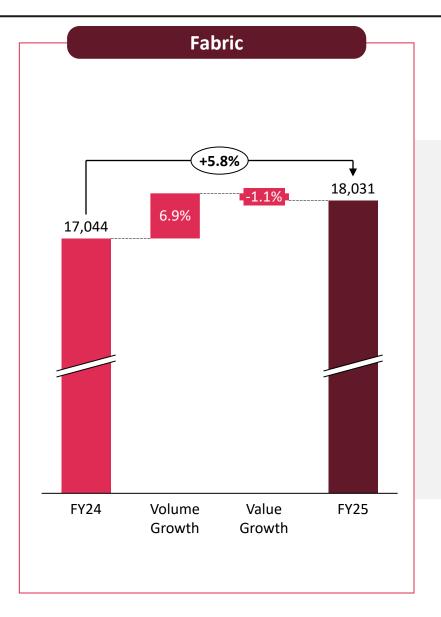


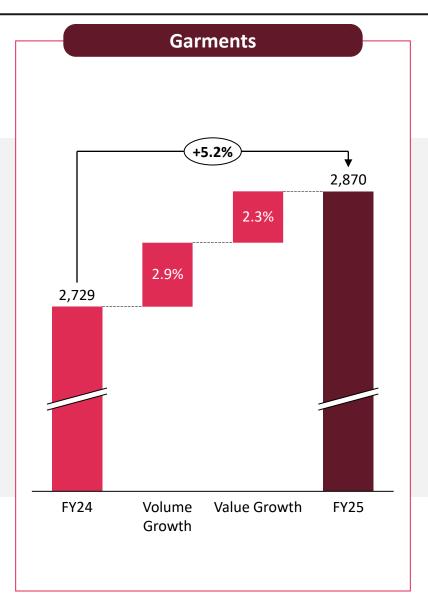




Businesswise Performance







(₹ in Mn)

- Exports contributed 9% of the Revenues in FY25
- Overall revenue growth has been volume-driven, supported by market demand and efficient operational execution. This has contributed to topline growth and maintained profitability in a competitive environment.

Profit & Loss Statement



Particulars (₹ in Mn)	FY23	FY24	FY25
Revenue from Operations	22,293	20,872	22203
Other Income	402	375	753
Total Income	22,695	21,247	22,956
Cost Of Goods Sold	12971	12106	13022
Employee Expenses	1791	1723	1827
Other Expenses	3842	4194	4581
EBITDA	4,091	3,224	3,526
EBITDA Margin (%)	18.0%	15.2%	15.4%
Depreciation	578	550	599
EBIT	3,513	2,674	2,927
EBIT Margin (%)	15.5%	12.6%	12.8%
Finance Cost	197	203	238
Profit before Tax	3,316	2,471	2,689
Profit before Tax(%)	14.6%	11.6%	11.7%
Exceptional Item			
Tax	798	624	702
Profit After Tax	2,518	1,847	1,987
PAT Margin (%)	11.1%	8.7%	8.7%
EPS (As per Profit after Tax)	53.7	39.9	43.8

Balance Sheet



Equity & Liabilities (₹ in Mn)	FY23	FY24	FY25
Equity			
Equity Share Capital	94	91	91
Other Equity	11315	11319	12794
Total Equity	11,409	11410	12,885
Non-Current Liabilities			
Financial Liabilities:			
i. Borrowing	92	12	325
ii. Lease Liabilities	96	77	173
iii. Other Financial Liabilities	414	401	387
Provisions	94	99	118
Other Non-Current Liabilities	56	36	77
Deferred Tax Liabilities	106	100	184
Total Non-Current Liabilities	858	725	1,264
Current Liabilities			
Financial Liabilities:			
i. Borrowings	1,404	1,631	2023
ii. Lease Liabilities	35	30	100
iii. Trade Payables	1,921	1,642	1965
iv. Other Financial Liabilities	49	53	34
Other Current Liabilities	682	529	612
Provisions	40	36	43
Total Current Liabilities	4,131	3921	4,777
Total Equity & Liabilities	16,398	16,056	18,926

Assets (₹ in Mn)	FY23	FY24	FY25
Non-Current Assets			
Property, plant and equipment	4,512	4,522	5,515
Capital Work-in-Progress	54	187	31
Other Intangible Assets	4	4	4
Investment Property	136	127	113
Right Of Use Assets	119	92	253
Investment in Subsidiaries	109	109	109
Financial Assets:			
i. Investments	180	181	53
ii. Loans	22	45	44
iii. Other	110	105	182
Other non-current assets	175	19	33
Total Non-Current Assets	5,421	5,391	6,335
Current Assets			
Inventories	4,223	4,657	4295
Financial Assets:			
i. Current Investments	1,061	117	2013
ii. Trade Receivable	4,272	4,677	5204
iii. Cash and Cash Equivalents	35	57	42
iv. Bank balances other than above	12	12	14
v. Loans	21	23	28
vi. Other Financial Assets	2	2	2
Other Current assets	1,131	945	794
Current Tax Assets (Net)	220	175	197
Total Current Assets	10,977	10,665	12,589
Total Assets	16,398	16,056	18,926

Cash Flow Statement



Particulars (₹ in Mn)	FY23	FY24	FY25
Cash Flow from Operating Activities			
Profit before Tax	3,316	2,471	2,689
Adjustment for Non-Operating Items	472	488	206
Operating Profit before Working Capital Changes	3,788	2,959	2,895
Changes in Working Capital	-720	-1096	301
Cash Generated from Operations	3,068	1,863	3,196
Less: Direct Taxes paid	-714	-584	-636
Net Cash from Operating Activities	2,354	1,279	2,560
Cash Flow from Investing Activities	-1,129	682	-2,477
Cash Flow from Financing Activities	-1,225	-1,939	-98
Net increase/ (decrease) in Cash & Cash equivalent	0	22	-15
Add: Cash and cash equivalents as at 1st April	35	35	57
Cash and cash equivalents as at 31st March	35	57	42



Rewarding Shareholders in the Lead-up to the 50th Anniversary



As Siyaram's embarks on the pathway to its golden anniversary three years hence, the Board has proposed a special reward for its esteemed shareholders who have been steadfast in their support during the Company's journey. As part of this process, the Company has announced the issuance of cumulative non-convertible redeemable preference shares ("CNCRPS") by way of a bonus to all shareholders through a Scheme of Arrangement



- As part of the Scheme, the Company will issue and allot 9% of CNCRPS by bonus in 2 series.
- The issue size will be ₹ 318
 Cr and will be issued from the general reserves/retained earnings of the Company



- Series I: 4(four) 9% CNCRPS of Rs. 10 each for every 1 equity share of Rs. 2 each fully paid-up
 Series II: 3(three) 9%
 - Series II: 3(three) 9% CNCRPS of Rs. 10 each for every 1 equity share of Rs. 2 each fully paid-up



Series I CNCRPS & Series II CNCRPS will be redeemed at the end of 3rd & 5th year respectively



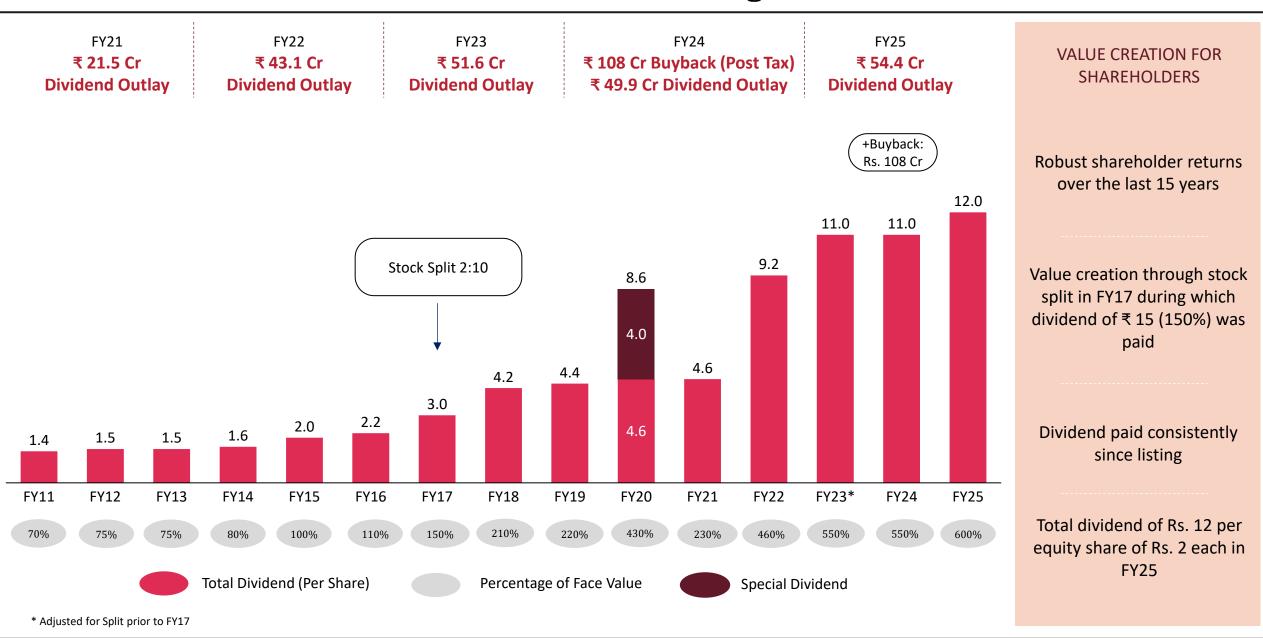
The CNCRPS will be listed on the NSE/BSE (the stock exchange on which the Company's equity shares are listed)



The Scheme is subject to statutory, regulatory and other requisite approvals, including from the stock exchanges, National Company Law Tribunal ("NCLT"), shareholders and creditors of the Company

Consistent Returns to Stakeholders since Listing







Testimony to our Success





Guinness World Records for creating World's most viewed livestream



Ranked amongst Top 100 Franchise Opportunities



Awarded as India's Most Attractive Brands by Trust Research Advisory



Awarded as Most Trusted Brand by ET & Nielsen Media Research



Awarded as The Next 500 by Fortune India



Felicitated as Iconic Brands of India by ET

Our Social & Sustainability Initiatives





Blind Cricket Tournament 2024, Mumbai



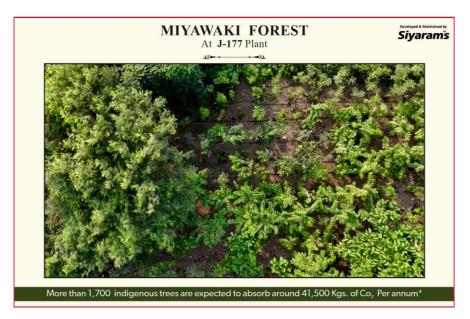
Contributed for construction of 2 out of 4 floors for Apna Ghar Ashram



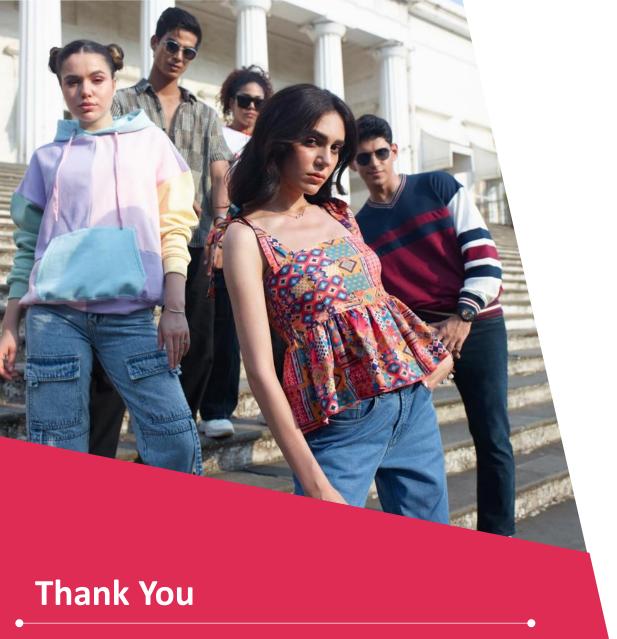
Proposed 3D of new hospital in Savarkundla



World Environment Day, Tarapur







Company:

Siyaram's

Siyaram Silk Mills Limited www.siyaram.com

Mr. Surendra Shetty
Chief Financial Officer
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