

**2** 011-48440050

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\* www.hitechpipes.in

Date: 26-05-2025

To,

Manager,

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex- Bandra (E), Mumbai-400051

NSE Symbol: HITECH

Listing Department,

**BSE Limited** 

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort Mumbai- 400001

Scrip Code: 543411

Subject: Q4&FY25 Result Update Presentation

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Audited Financial Results for the Quarter & Year Ended March 31, 2025.

Kindly take the above information on record and oblige.

Thanks and Regards

For Hi-Tech Pipes Limited

For HI-TECH PIPES LIMITED

**Company Secretary** 

Arun Kumar Company Secretary & Compliance Officer

Encl: As above





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## **SAFEHARBOUR**

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This presentation contains certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company

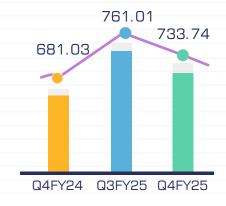
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## KEY PERFORMANCE INDICATORS— Q4FY25(CONSOLIDATED)





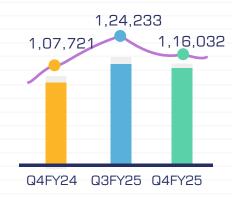
EBITDA (RS CRORE)
(1.15%) Y-O-Y



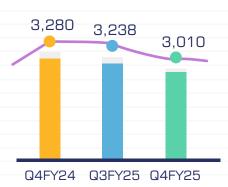
PAT (RS CRORE) +59% Y-O-Y —



SALES VOLUME (MT) +7.7% Y-O-Y

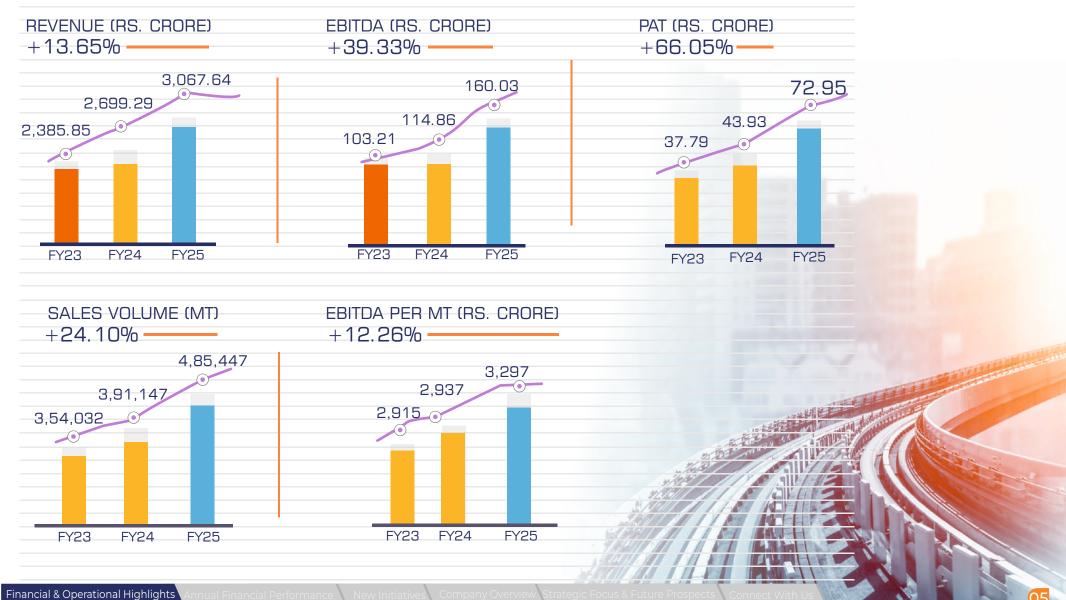


EBITDA PER MT (RS) (8.23%) Y-O-Y ——





## KEY PERFORMANCE INDICATORS - FY25(CONSOLIDATED)





## **CONSOLIDATED PROFITABILITY HIGHLIGHTS -Q4&FY25**

Particulars (Rs. Lacs)	Q4FY25	Q4FY24	Y-o-Y %	FY25	FY24	Y-o-Y %
Income From Operations	7,33,74.40	6,81,02.77	7.74%	3,06,763.62	2,69,929.34	13.65%
Raw Materials	6,77,12.73	6,08,85.58		2,78,374.78	2,46,251.64	
Employee Cost	758.79	921.95		3,319.28	3,145.73	
Other Cost	1,409.99	2,761.72		9,066.32	9,046.08	
EBITDA	3,492.89	3,533.52	-1.15%	16,003.24	1,148,5.89	39.33%
EBITDA Margin (%)	4.76%	5.19%	-8.29%	5.21%	4.25%	22.58%
Other Income	1.10	-26.85		188.87	117.75	
Depreciation	425.50	594.41		2,092.24	1,548.75	
Interest	660.27	1,425.51		4,301.25	4,186.17	
Exceptional Items	0.00	0.00		0.00	0.00	
Profit Before Tax	2,408.21	1,486.75	61.98%	9,798.62	5,868.72	
Tax	644.85	374.23		2,503.71	1,475.63	66.96%
Profit After Tax	1,763.37	1,112.52	58.50%	7,294.91	4,393.09	66.05%
Total Comprehensive income (after taxes)	1,749.42	1,119.55	56.26%	7,285.95	4,402.75	65.49%
Basic EPS ( in Rs.)	0.95	0.84		3.98	3.25	<u> </u>

Financial & Operational Highlights



## STATEMENT OF ASSETS & LIABILITIES AS AT 31<sup>st</sup> MARCH,2025

(Rs. in Lacs)

				(Rs. in Lacs	
	Consoli	dated	Standalone		
Particulars	As at March 31, 2025	As at March 31, 2024	As at March 31, 2025	As at March 31, 2024	
	Audited	Audited	Audited	Audited	
I. ASSETS					
(1) Non-Current Assets					
(a) Property, plant & Equipment	39,217.93	35,436.52	31,144.81	28,967.04	
(b) Capital work in progress	19,370.90	6,230.00	15,164.84	5,726.96	
(c) Intangible assets	29.91	53.37	29.41	52.37	
(d) Investment in subsidiaries	-	-	350.20	349.20	
(e) Financial Assets					
i) Investments	381.16	255.03	286.28	170.00	
ii) Loans	435.10	-	21,865.22	2,059.42	
iii) Other financial assets	572.81	577.29	482.17	492.71	
(f) Other non-current assets	11,171.97	3,761.95	6,328.57	2,087.82	
Total Non Current Assets	71,179.78	46,314.15	75,651.49	39,905.51	
(2) Current Assets					
(a) Inventories	38,426.06	34,665.83	30,993.04	26,708.89	
b) Financial Assets	30,420.00	34,003.03	30,993.04	20,700.09	
(i) Trade receivables	30,269,35	28,017.82	23,422,54	23,747.50	
(ii) Cash and cash equivalents	3,581.56	233.34	3,220.08	165.73	
(iii) Bank Balance	14,682.32	2,365.92	14,682.32	2.365.92	
(c) Other current assets	17,427.17	6,272.88	10,980.30	3,249.90	
Total Current Assets	104,386.45	71,555.79	83.298.28	56.237.93	
Total Assets	175,566.23	117,869.94	158,949.77	96,143.44	
Total Assets	173,300.23	117,003.34	100,040.11	30,143.44	
II. Equity & Liabilities					
(1) Shareholder's Funds					
(a) Equity Share Capital	2.031.08	1,498.86	2.031.08	1,498.86	
(b) Other Equity	123,704.39	56,138.54	116,691.16	50,062.99	
Total Equity	125,735.47	57,637.40	118,722.24	51,561.85	
				•	
(2) Non-Current Liabilities					
a) Financial Liabilities					
(i) Borrowings	2,546.82	10,645.44	176.15	8,015.03	
(ii) Other Financial Liabilities	362.28	247.00	362.29	247.00	
(b) Provisions	177.27	149.24	150.40	124.04	
(c) Deferred Tax Liabilities (Net)	2,960.53	2,609.11	2,376.94	2,053.51	
Total Non Current Liabilities	6,046.91	13,650.79	3,065.77	10,439.58	
3) Current Liabilities					
a) Financial Liabilities					
(i)) Borrowings	15,365.44	25,934.08	11,758.26	18,822.39	
(ii) Trade Payables	24,974.48	15,729.78	23,503.29	11,915.26	
(iii) Other financial Liabilities	1,270.19	3,750.90	771.02	2,624.31	
b) Other Current Liabilites	1,029.33	390.05	70.70	217.82	
(c) Provisions	564.74	354.81	482.84	284.11	
(d) Current Tax Liabilities ( Net )	579.68	422.13	575.66	278.11	
Total Current Liabilities	43,783.86	46,581.75	37,161.76	34,142.00	
Total Liabilties	49,830.76	60,232.54	40,227.53	44,581.58	
Total Equity & Liabilities	175,566.23	117,869.94	158,949.77	96,143.44	

## CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 31<sup>st</sup> MARCH,2025

#### (Rupees in Lacs )

				es in Lacs J
	Consol		<u>Standalone</u>	
DARTICHII ARC	For the year	For the year	For the year	For the year
PARTICULARS	ended	ended	ended	ended
	31.03.2025	31.03.2024	31.03.2025	31.03.2024
A. CASH FLOW FROM THE OPERATING ACTIVITIES	0.110012020	01.00.2021	0110012020	0.1.00.2021
Net Profit Before Tax and Extra Ordinary Activity	9,798.62	5,868.71	8,576.23	4,483.42
Add/(Less) Adjustments for:	3,750.02	0,000.71	0,010.20	1,100.12
Other non-cash items	(11.97)	12.52	(19.37)	11.23
Depreciation and amortization expenses	2,092,24	1.548.75	1,796,99	1.286.55
Interest income on Bank deposits	(160.64)	(110.21)	(160.64)	(110.21)
Finance Costs	4,301.25	4,186.17	3,377.87	3,163.35
Loss / (gain) on sale of property, plant and equipment	(0.75)	(1.02)	(0.75)	(1.02)
1000 / (gain) on sale of property, plant and equipment	16.018.75	11.504.93	13.570.32	8.833.32
Operating Profit Before Working Capital Changes	10,010.73	11,504.55	15,570.52	0,033.32
Adjustments for:-				
Increase / (Decrease) Trade Paybles	9,244.70	(1,686.59)	11,588.03	(3,560.44)
Increase / (Decrease) Trade Paybles  Increase / (Decrease) Other Current	532.90	(477.25)	(180.60)	(351.67)
Increase / (Decrease) Other Current Increase / (Decrease) Provisions		` ′	`	
, ,	237.97	(611.60)	225.08	(321.55)
(Increase) / Decrease Trade Receivable	(2,251.53)	(9,465.56)	324.96	(8,974.47)
(Increase) / Decrease Inventories	(3,760.23)	(3,989.63)	(4,284.15)	(1,825.19)
(Increase) / Decrease other Current Assets	(11,154.28)	(3,659.81)	(7,730.40)	57.41
Expected credit loss allowances/Doubtful debt	0.00	0.00	0.00	0.00
	(7,150.47)	(19,890.45)	(57.08)	(14,975.91)
Cash Generated from Operations	8,868.28	(8,385.52)	13,513.24	(6,142.60)
Direct Taxes Paid	1,885.35	1,133.45	1,554.11	910.42
A. NET CASH FLOW FROM THE OPERATING ACTIVITIES	6,982.93	(9,518.97)	11,959.13	(7,053.02)
B. CASH FLOW FROM INVESTMENT ACTIVITIES				
(Increase) / Decrease other non current assets	(7,425.08)	(400.02)	(4,240.75)	(357.82)
(Increase) / Decrease Loans	(435.10)	(3,623.78)	(19,805.81)	(1,811.89)
Bank deposits considered other than Cash and cash equivalents	(12,316.41)	(438.16)	(12,316.41)	(438.16)
Increase/ (Decrease) in Non Current other Financial Liabilities	115.28	15.00	115.28	15.00
Payment for Property ,Plant & Equipment , Intangible Assets ,CWIP	(18,991.09)	(10,917.52)	(13,389.67)	(10,053.27)
Loss / (gain) on sale of property, plant and equipment	0.75	1.02	0.75	1.02
Investment others	(116.28)	(85.00)	(116.28)	0.00
Interest income on Bank deposits	160.64	110.21	160.64	110.21
Net Cash Flow From Investing Activities	(39,007.29)	(15,338.26)	(49,592.24)	(12,534.91)
THE COURT I CAN I TOTAL INVESTIGATION	(33,007.29)	(13,330.20)	(40,552.24)	(12,007.01)
C. CASH FLOW FROM FINANCING ACTIVITIES				
Net Proceeds on conversion of Share Warrants	12 610 70	11,456.93	13,610,78	11.456.93
	13,610.78			,
Net Proceeds received against Shares issued to QIP	47,241.38	0.00	47,241.38	0.00
Dividend Paid (Including taxes) Increase/ (Decrease) in Long Term Borrowings	(40.04)	(32.68)	(40.04)	(32.68)
	(8,098.62)	3,750.15	(7,838.89)	2,104.62
Increase/ (Decrease) in Short Term Borrowings	(10,568.64)	11,825.85	(7,064.13)	9,475.15
Increase/ (Decrease) in other current financial liability	(2,480.71)	2,129.12	(1,853.29)	(204.56)
(Increase) / Decrease other Non Current financial assets	9.68	(41.52)	10.54	(26.34)
Finance Costs	(4,301.25)	(4,186.17)	(3,377.87)	(3,163.35)
Net Cash Flow Used In Financing Activities	35,372.56	24,901.68	40,688.47	19,609.76
Net Increase/ (Decrease) Changes in Cash & Cash Equivalent (A+B+C)	3,348.21	44.45	3,055.36	21.83
Cash and Cash Equivalent at the Beginning of the Year*	233.34	188.89	165.72	143.89
Cash and Cash Equivalent at the Closing	3,581.55	233.34	3,221.09	165.72

Financial & Operational Highlights Annual Financial Performance New Initiatives Company Overview Strategic Focus & Future Prospects Connect With Us



## **Q4FY25** Financial Performance

- Revenue has grown by 7.74% to Rs.734 Cr., compared to Rs.681 Cr. in Q4FY24. driven by robust demand in infrastructure and construction sectors.
  - Sales volume has increased by 8%, reaching 1,16,032 MT, up from 1,07,721 MT in Q4 FY24. reflecting increased demand.
- Profitability has risen by 59% to Rs. 17.63 Cr., compared to Rs. 11.12 Cr. in Q4 FY24. underscoring our focus on cost optimization and value-added products.
  - EBIDTA is at par of Rs.34.93 Cr. in Q4FY25 as compared to Rs.35.34 Crore in Q4FY24.

#### **Annual FY25 Financial Performance:**

- Revenue has grown by 14% to Rs. 3068 Cr., against Rs. 2,699 Cr. in FY24. supported by record sales volumes
- Sales volume surged by 24%, reaching 4,85,447 MT, compared to 3,91,147 MT in FY24. marking our highest-ever annual performance
- Profitability rose by 66% to Rs. 72.95 Cr., up from Rs. 43.93 Cr. in FY24. driven by operational excellence and improved margins
  - EBIDTA increased by 39.33% to Rs.160.03 Cr. in FY25 as compared to Rs.114.86 Crore in FY24
- EBIDTA/ton is increased by 12.26% at Rs.3297 in FY25 vs. Rs.2937 in FY24, on account of better sales realization and increase in share of value added products.

#### Financial Health

- Net Working Capital Days: Reduced to 52 days (from 63 days), enhancing liquidity and reflating better operational control.
- ROCE: Improved to 14.35% (vs. 13.70%), reflecting better capital utilization.
- Debt-to-Equity Ratio: Strengthened to 0.15x (vs. 0.70x), supported by disciplined financial management.

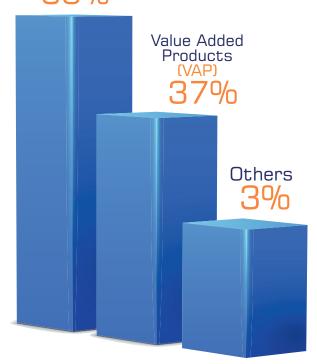
And importantly, our credit rating has been upgraded to A+ for long-term borrowing, reflecting confidence in our financial strength and governance.

STEEL TUBES & PIPES



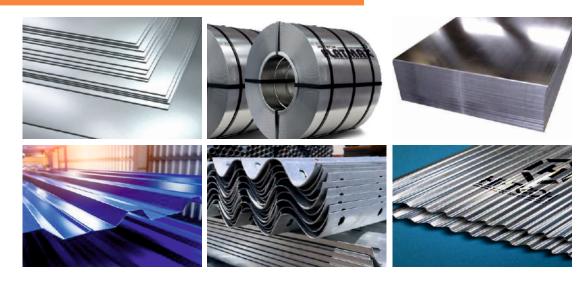
## VALUE ADDED PRODUCTS (VAP) MIX

General Products 60%



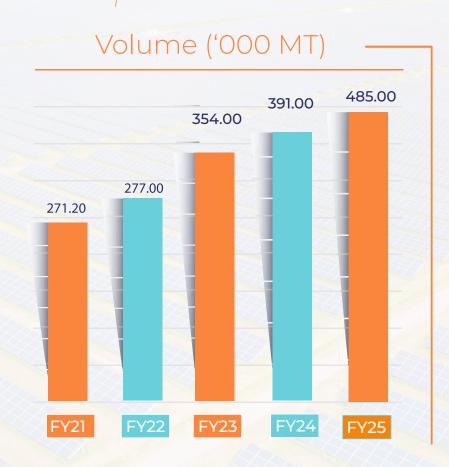


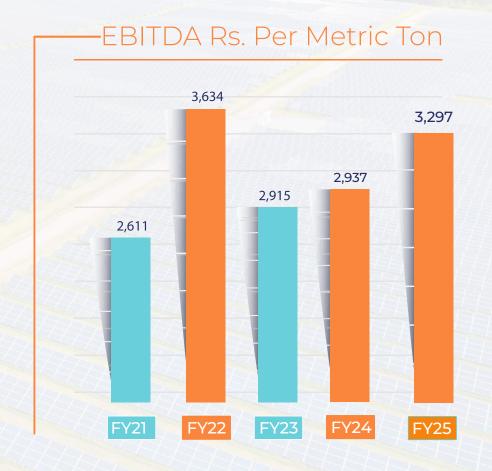
#### FLAT STEEL & COATED PRODUCTS





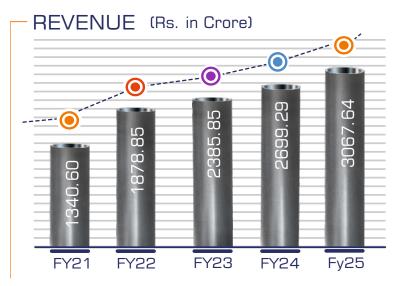
# Annual Financial Performance

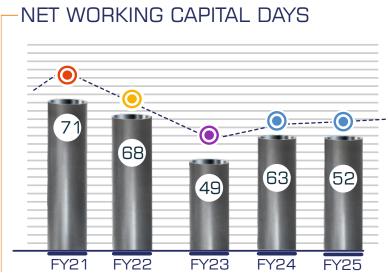


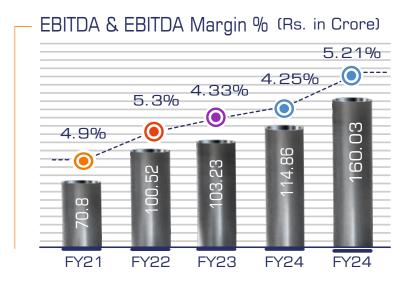


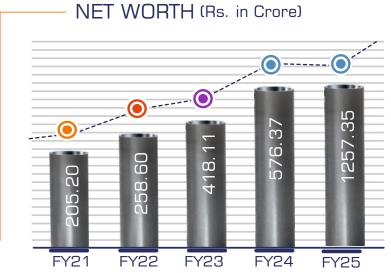


## **KEY PERFORMANCE HIGHLIGHTS CONTINUED....**

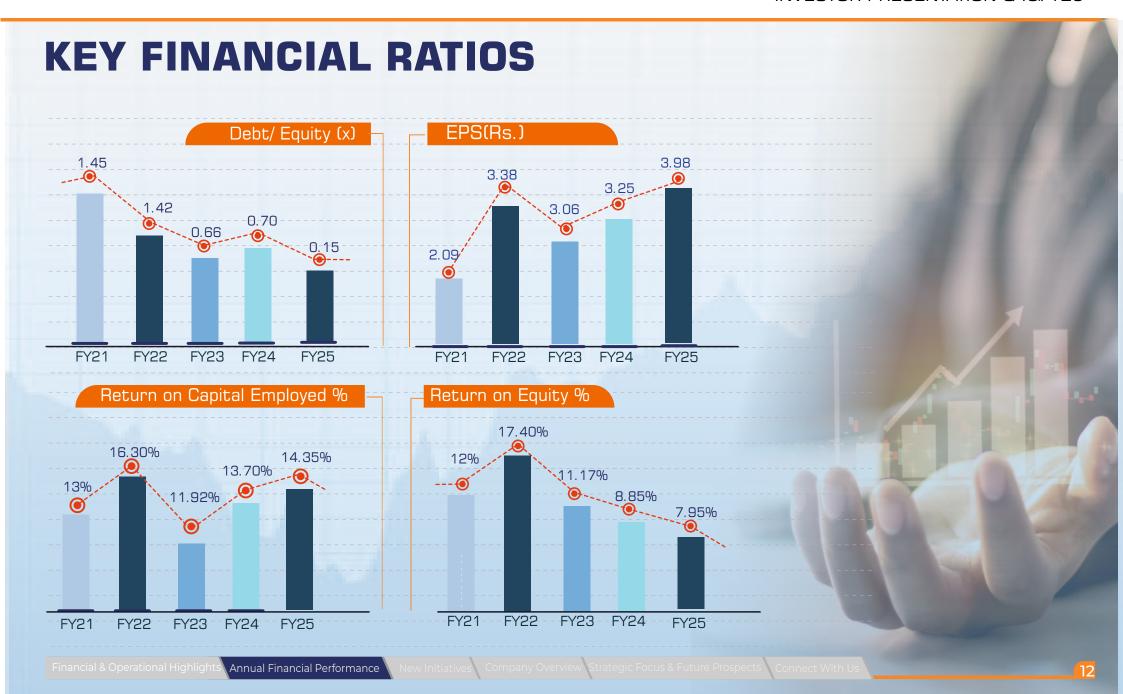
















## Nation-Building Contributions - "Safe Bhi, Secure Bhi"

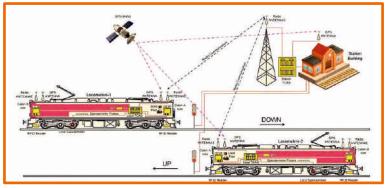


Hi-Tech Pipes is proud to support two of the nation's most critical infrastructure initiatives:

## "Safe Bhi"

By contributing to the Indian Railways' **Kavach Anti-Collision System,** strengthening railway safety infrastructure.







HI-TECH PIPES LIMITED is proud to support the Indian Railways' Kavach Anti-Collision System by supplying high-quality ERW Steel Pipes. These pipes are crucial for track side structures like telecom towers and cable conduits, enabling safer and smarter railway operations. This initiative highlights our commitment to Make in India and railway modernization, reinforcing our role as a trusted partner in national infrastructure.



## "Secure Bhi"

By supplying corrosion-resistant ERW Steel Pipes for BSF's Modular Multi-Layered High-Strength Border Fencing.



HI-TECH PIPES LIMITED has reinforced its role in bolstering national security infrastructure by supplying ERW Steel Pipes for Modular Multi-Layered High-Strength Border Fencing projects. These specialized pipes, known for their durability and adaptability, form a critical component of the robust fencing systems designed to enhance border security and prevent unauthorized crossings. By providing high-quality, corrosion-resistant steel solutions, HI-TECH PIPES supports the construction of long-lasting and resilient barriers capable of withstanding harsh environmental conditions. This supply aligns with the company's commitment to contributing to strategic national projects, leveraging its expertise in manufacturing infrastructure-grade materials. The collaboration underscores HI-TECH PIPES' reputation as a trusted partner in safeguarding territorial integrity while advancing the Make in India initiative through domestically produced, reliable engineering solutions.









The Makhiyav unit has evolved into a strategic manufacturing center for Hi-Tech Pipes, specializing in solar torque tubes, which are critical components for solar tracking systems. Its location and advanced infrastructure allow us to cater efficiently to both domestic and international markets. With rising global demand for renewable energy infrastructure, the Makhiyav plant has become a key export driver, especially for markets in North America, Europe, and the Middle East. Our consistent quality and timely delivery have helped us build strong customer relationships across borders. The plant has achieved higher production efficiencies and economies of scale, contributing to margin expansion and timely fulfillment of

## Advanced Stage of Commissioning: Hi-Tech Pipes' New Greenfield Plant at Sikandrabad (UP) and Sanand Phase II (Gujarat).

• Hi-Tech Pipes Limited has reached an advanced stage in commissioning two critical projects: a new greenfield plant at Sikandrabad, Uttar Pradesh, and the brownfield expansion of its Sanand Unit-II Phase II in Gujarat, which will Produce high end specialized tube & pipes for Domestic as well as international markets. These projects align with the company's strategic vision to expand production capacity, enhance value-added product offerings, and solidify its leadership in the steel pipes and infrastructure sectors.







#### 🗸 1. Greenfield Plant at Sikandrabad, Uttar Pradesh

• The new greenfield facility in Sikandrabad is part of Hi-Tech Pipes' ambitious plan to achieve 1 million tonnes of annual production capacity by FY26. This state-of-the-art plant is designed to produce high-end ERW steel pipes, including specialized products for infrastructure, defense, and renewable energy sectors. Key highlights include:

#### 🗸 2. Brownfield Expansion at Sanand Phase II, Gujarat

•The Sanand Unit-II Phase II expansion focuses on high end specialized tube & pipes targeting the Infrastructure and energy Sectors. This brown field project builds on the existing Sanand infrastructure, which already supports solar tracker pipe production for global manufacturers.



## Commissioning of GI Plant at Hindupur Plant Andhra Pradesh.

• The hot-dip galvanizing facility at our HIndupur Plant in Andhra Pradesh have been Commissioned this year, this will enhanced our production capacity to meet rising demand for corrosion-resistant steel Pipes. This will help us in further strengthening our position as a key supplier for major projects, driving India's industrial and infrastructure growth.



## New Initiatives- New Products Launched



- A Fire-Fighting system is the most essential part of the building services, with an aim to protect life and property.

   ∴
- Sizes normally range from 25 mm to 150-mm NB "C" Class MS Pipes & Galvanized Pipe with plain end or socketed conforming to IS: 1239 & IS: 3589 specifications

◆CRFH pipes used for furniture & high end segment has been started at Hindupur, (A.P.)



- New Launch of 250x250 Hollow Section Pipes at Sanand, Gujarat.







#### Galvanized Section Pipes

Hi-Tech Galvanized Section Pipes are zinc-coated steel pipes known for their strength, durability, and corrosion resistance. Ideal for construction and structural applications, they offer long life, low maintenance, and a clean, smooth finish suitable for indoor and



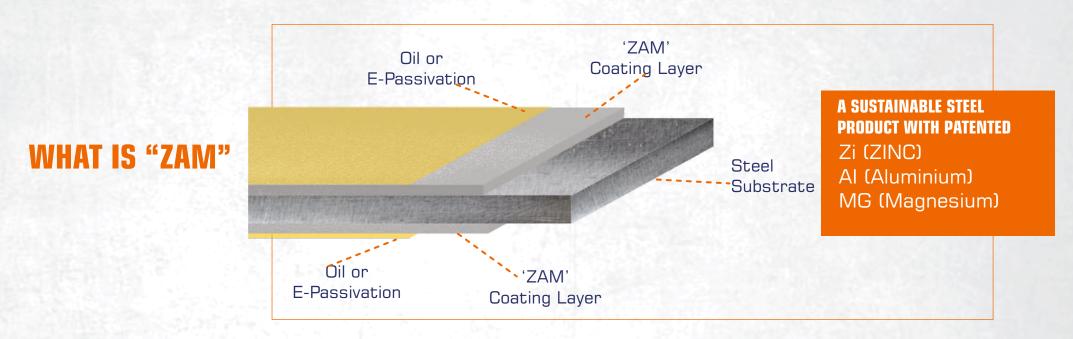








## 'ZAM' PIPE WITH SELF HEALING TECHNOLOGY FOR FIRE- FIGHTING APPLICATIONS



## WHAT IS SELF HEALING TECHNOLOGY

When exposed to the environment, 'ZAM' forms a very dense zinc-based protective film, unlike galvanised steel where the film is very porous. This unique dense film is also formed on edges, welds, perforations and scratches. In case some red rust was present on these uncoated zones, the red rust will gradually be covered by the 'ZAM' film. It is almost impossible for the environment to penetrate this film. The result is that 'ZAM' provides perfect protection of the whole structure, even on the uncoated edges, scratches and perforations Increasing the coating weight will improve edge protection, especially for thick material which are used for Fire-Fighting applications.







## TEAM HI-TECH: BOARD OF DIRECTORS

## Mr. Ajay Kumar Bansal Chairman & Managing Director

Mr. Ajay Kumar Bansal, an esteemed figure in the steel industry, boasts an impressive career spanning over 36 years. With his extensive expertise and knowledge, he has established himself as an industry stalwart. Serving as the Chairman of FII (Steel Tube Panel), he has been instrumental in effectively representing the industry at numerous national and international forums.

## Mr. Anish Bansal

Whole-Time Director

- B.Sc. (Economics ) in Banking & Finance graduate from the Cardiff University, England, with over 18 years of experience in Business Development & Administration.
- His area of expertise includes corporate finance, strategy,marketing, product development, project implementation, international trade and finance along with other corporate matters.



Mr. Kamleshwar Prasad

Executive and Whole-Time Director

Mr. P.K. Saxena

Non-Executive Independent Director.
Member-CAIIB.

Mr. Vivek Goyal Non-Executive

Independent Director.
Chartered Accountant.

Mr. Mukesh Kumar Garg

Non-Executive

Independent Director. Ex-Railway IRSE Officer. Mrs. Neerja Kumar Non-Executive

Independent Director. Ex-Banker.



## **OUR JOURNEY**

#### 1988-2001

- Commenced manufacturing MS pipes at Sikandrabad unit-1
- Started manufacturing cold rolled coils and strips

Hi-TECH

1988-2001

#### 2001-2012

- Installation of hotdipped galvanizing facility
- Commenced production of highway crash barriers
- Began production of hollow sections and solar mounting sections

HI-TECH

#### 2012-2016

- Commenced operations at Hindupur (Andhra Pradesh)
  - Modernized the cold rolling plant at Sikandrabad unit
  - Commissioned ERW pipes at Hindupur unit
  - The third company to migrate to NSE Main Board in May 2018

2012-2016

unit
• Listed on the NSE-SME

### 2018-2020

- Started 3rd tube mill at Sanand
- Installed solar plants at Sanand and Hindupur units
- Started Cold Rolling expansion project for wider product of HRoP, CRCA, CRFH
- Received Secondary
   Steel Sector award from
   Ministry of Steel
- Received Top Performer award from SAIL
- Received Ispat Rachna Award from Ministry of Steel,Govt.of India

HI-TECH

#### 2020-2023

- Commenced operations at Khopoli (Maharashtra)
- Started Continuous Galvanizing GP/GC Line at Sikanderabad
- Listed on BSE

HI-TOCH

2020-2023

- Started Manufacturing of PPGI, Color Coated Sheet
- Natrax Certified Crash Barriers

#### 2023-2025

- Commissioning
   Of Sanand Unit-II
   Phase -1 (Gujarat)
   Capacity: 1,70,000 MT.
- Successfully raised QIP of Rs. 5000 Million Investments made by renowned investors

НІ-ТСН

2023-2025

2001-2012

ні-тесн

**ні-тесн** 2017-2018

2017-2018

hollow sections

Commenced commercial

operations of unit 2 at

Sikandrabad to manufa-

cture\ steel tubes and

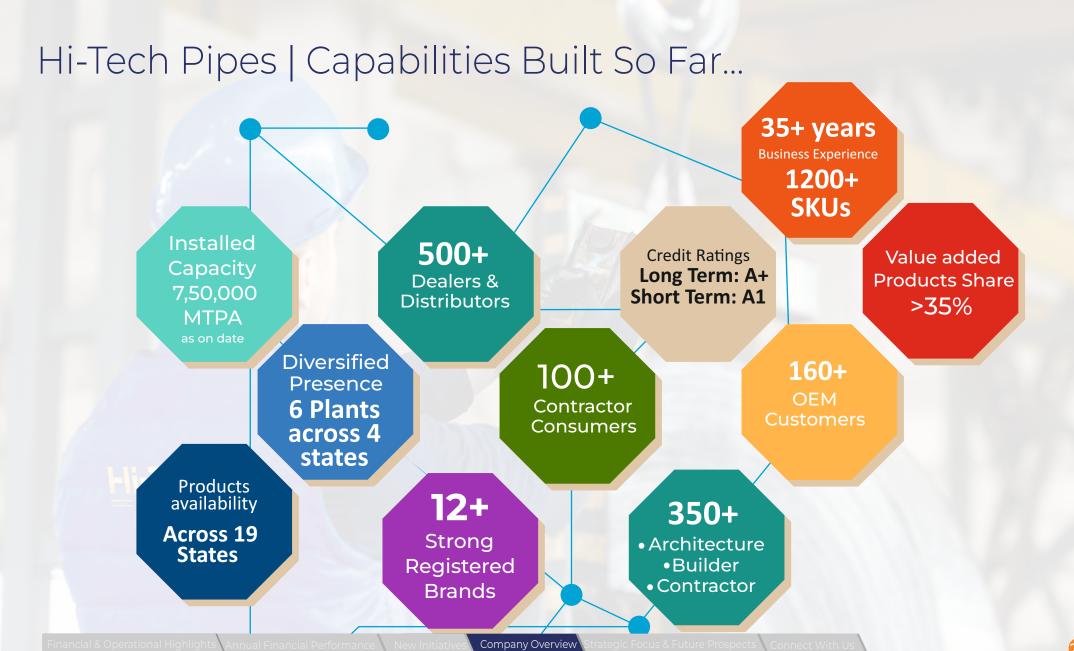
Started commercial

and hollow sections at

the Sanand (Gujarat)

production of steel tubes

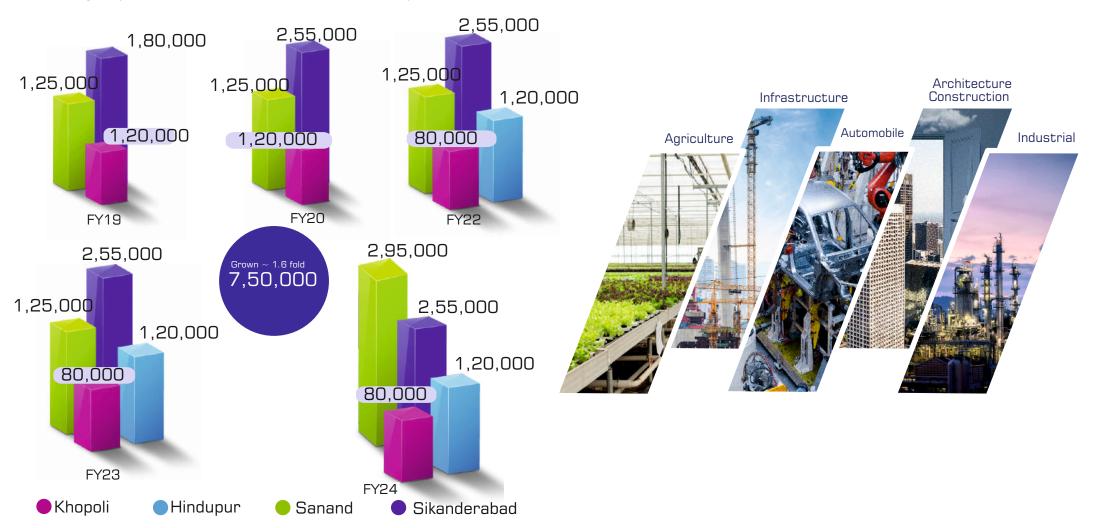






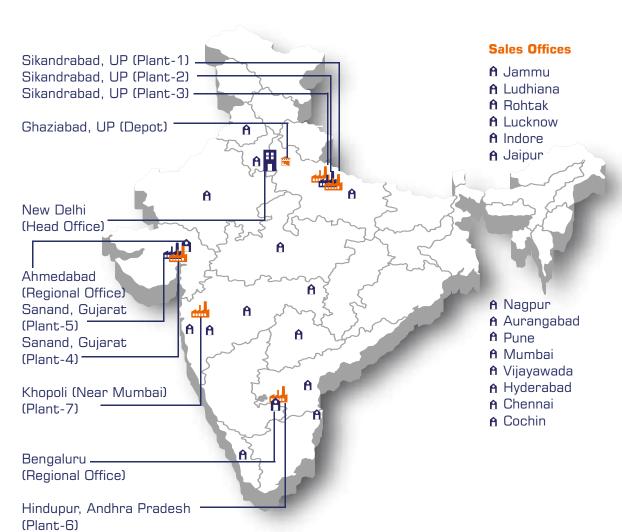
## **INVESTMENT IN BUILDING COMPETENCIES** O DEMAND...

Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)





## OUR PAN INDIA MANUFACTURING & DISTRIBUTION NETWORK



## **CAPACITY**

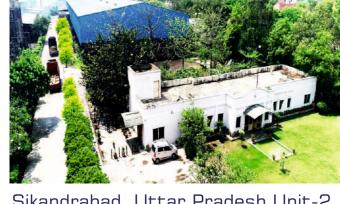
Plant Location	Capacity (MTPA)	Product Portfolio
Sikandrabad, UP	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated Coils
Hindupur, AP	1,20,000	MS Steel Pipes, Hollow Sections & GP Pipes
Sanand, Gujarat	1,25,000	MS Steel Pipes, Hollow Sections, GI Pipes ,GP Pipes, CR Pipes Solar Torque Tubs, Large Diapipes
Khopoli, Maharashtra	, 80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
Sanand (Unit-II)	1,70,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
Total	7,50,000	Diversified Range



## Our Manufacturing Facilities



Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat



Makhiyav. Sanand (Unit-II) Phase-I, Gujarat



## Hi-Tech One Stop Shop





























## **APPROVALS**











































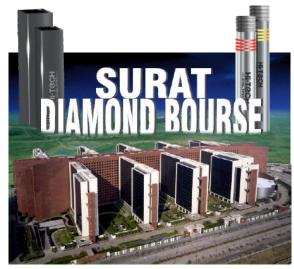








## **KEY MARQUEE PROJECTS**







Affordable housing



Agriculture



Narendra Modi stadium, motera, Ahmedabad, Gujarat



High Speed BulletTrain



Jal Jeevan Mission



Dedicated Freight Corridor

Company Overview



Naitonal Express way



5G Telecom Towers



Solar Mounting Structures



## **OUR MARQUEE CLIENTELE**















































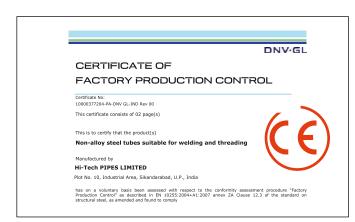




## INTERNATIONAL LICENSES



International UKCA Certificate



**Certificate of factory Production control** 



**Certificate of factory Production control** 



Shri Lankan Standards Certificate





## **AWARDS AND CERTIFICATIONS**



**Secondary Steel Award** Form Ministry of Steel Govt. Of India



**Top Performer Award** From SAIL



**Highest Tax Payer in Bulandshahr, Uttar Pradesh** 



**Exporter House Certificate,** Ministry Of Commere Govt. Of India



Fortune India The Next 500



**Outstanding Company in Pipes Sector** 



## **CERTIFICATION**



#### **Environment Management System**



#### **Health & Safety Management System**



Solar Energy Society of India

# Certificate No. 161177-2014-AQ-JND-RWA Jnitial certification date: 14 August 2020 - 13 August 2023 This is to certify that the management system of Hi-Tech Pipes Ltd. Plot No.10, Industrial Area, District Bulandshahar, Sikandrabad - 203 205, Uttar Pradesh, India has been found to conform to the Quality Management System standard: ISO 9001:2015 This certificate is valid for the following scope: Manufacture of ERW steel tubes, CR strips & plain/corrugated galvanized sheets

#### **Quality Management System**

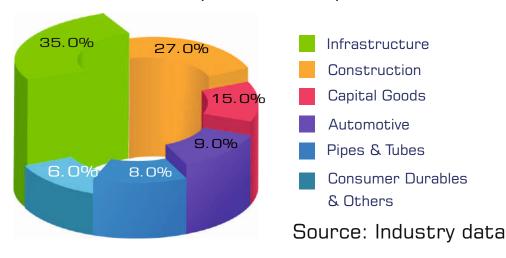


## Strategic Focus & Future Prospects

## Huge Opportunity in the Indian Steel Pipes & Tubes Industry

- Market Size:  $\sim$ Rs 500 billion ( $\sim$ 8% of total domestic steel market)
- Total Domestic Consumption: ~8.5 million tonnes (FY21)
- Growth Rate last 5 years: 6-7% CAGR
- Growth Rate expected next 5 years: 8-9% CAGR
- Demand Drivers: Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

## Sector wise Consumption Break-Up

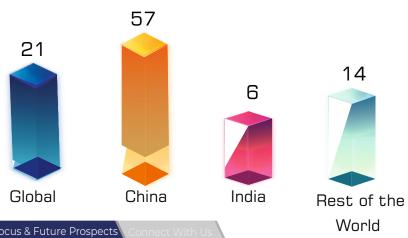


## Per Capita Consumption (Kgs) - Steel



• India has become the 2nd largest consumer of finished Steel in world. The finished steel consumption was 106 million tons(MT) during FY22

#### Per Capita Consumption (Kgs) - Steel Pipes & Tubes





## Huge demand from various sectors aided by Government Schemes



## Infrastructure & Housing-

- Urban development program Smart cities, Amrut
   Scheme, Hriday, National Infrastructure Pipeline (NIP)
- Growing vertical mode of development increased spending on Skyscrapers



- Increasing Warehousing demand due to rapid digital transformation
- Rapid Urbanization in Tier II & III cities rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



- 'Nal se Jal' scheme to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam
- Jal Jeevan Mission of Central Governmentto provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.



#### Oil & Gas

- 4 mn mt of estimated demand for pipes City Gas
   Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025



## Defence

 Major application of Structural Steel in the manufacturing of equipments for Indian Defence Forces

## Airports

'Udan' Scheme: GOI plans to open
 100 Airports by 2025with an investment of Rs. 1 trillion



## Railways Infrastructure

- $\bullet$  Investment of  $\sim$  Rs. 50 Lakh Crores by 2030 for redevelopment of  $\sim$ 400 stations and build 4 new
- freight corridors

  Bullet train Project , National Rail Cooridor

## Agriculture

- Micro Irrigation target to reach 100 lakh hectares in 5 five years
- Poly House Future of Farming High Subsidy

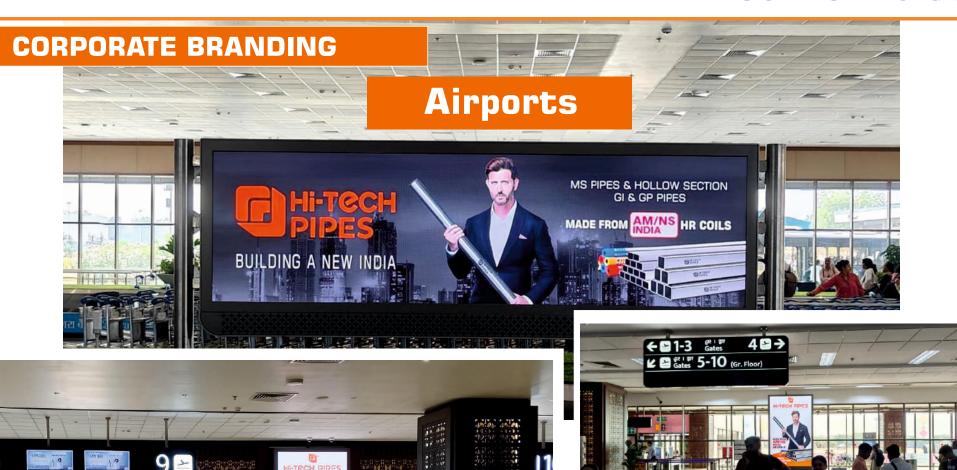




## Solar ————

• Future of Power Generation – exponential growth







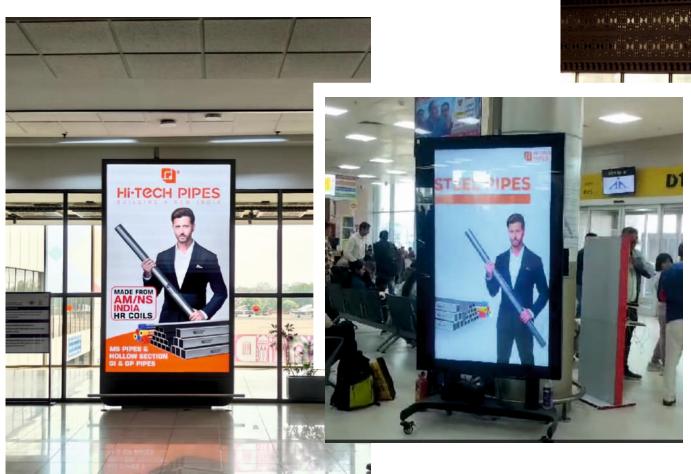
## **Airports**







## **Airports**











## **MAHAKUMBH**



















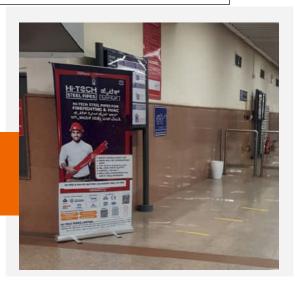
## **MAGAZINES**







Metro **Stations** 





**PAN INDIA WALL** PAINTING, **FLEX BOARD & HOARDING** 

































#### Connect with Hi-Tech On WhatsApp Chatbot \*





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Get quick answers to your Questions.

Hi-Tech Pipes Limited 2

#### **SCAN TO CONNECT & DISCOVER MORE**











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# THANKYOU

For Further Information, Please Contact:

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