



MESON VALVES INDIA LIMITED

THE VALVE SPECIALIST (THE MAKE IN INDIA INITIATIVE)

06th February, 2025

To,
The Manager,
BSE SME Platform
Department of Corporate Services,
25th Floor P.J. Towers,
Dalal Street Fort, Mumbai - 400 001

REF: Company Code BSE Code: 543982 (Meson Valves India Limited)

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith the **Press Release of the Company for Secures Breakthrough US Contract Worth ₹31.61 Crore (USD 3.60 million approximately).**

Thanking You,

Yours faithfully,

For Meson Valves India Limited

Swaroop Raghuvir Natekar
Whole Time Director
DIN -05154850



Meson Valves India Limited Secures Breakthrough US Contract Worth ₹31.61 Crore

Mumbai, 06th February 2025 – Meson Valves India Limited (BSE CODE: 543982), globally recognized as The Valve Specialists, specializes in assembling, manufacturing, purchasing, distributing, and servicing a wide range of products across various industries, has secured its maiden order from the United States market.

Order Highlights:

- **Contract Value:** ₹31.61 crore (USD 3.60 million approximately)
- **Agreement Duration:** 3-year comprehensive supply contract
- **Core Product Focus:** High-performance Critical Valves
- **Application Sectors:**
 - **Primary:** Oil & Gas, Chemical/Petrochemical, Water and Wastewater, Power, Food and Beverages, Refineries.
 - **Secondary:** General Industrial Applications, Pulp & Paper, Steel, Agriculture.
- **Geographic Expansion:** First major entry into the US market
- **Market Development Status:** Negotiations underway for additional product categories
- **Competitive Advantage:** Limited global manufacturers with similar technical capabilities
- **Quality Compliance:** Meets rigorous US industry standards and specifications

The contract positions Meson Valves India Limited advantageously in the global valve manufacturing landscape, particularly in the specialized and critical applications segment. The company anticipates this US market entry to catalyze additional international opportunities and accelerate its global market expansion plans.

Business Development Initiatives:

- Active exploration of expanded product portfolio for US market
- Strategic discussions with potential US partners
- Development of specialized solutions for region-specific requirements
- Enhancement of after-sales service network
- Investment in quality certification and compliance processes

Mr. Brijesh Manerikar, Chairman & Managing Director of Meson Valves India Limited, proudly highlighted

“This breakthrough order from the United States marks a transformative chapter in Meson Valves' global expansion strategy. Our success in meeting the exacting standards of the US market demonstrates our world-class manufacturing capabilities and unwavering commitment to quality excellence. The specialized nature of our critical valves, positions us uniquely in a market with limited global competitors. This achievement transcends beyond a single contract – it represents our entry into one of the world's most demanding markets and serves as a powerful validation of our technical prowess.

The US market entry strategically aligns with our vision of global leadership in specialized valve solutions. We are already witnessing increased interest from other international markets, as US market qualification often serves as a gold standard globally. Our ongoing discussions for expanding our product portfolio in the US market reflect our commitment to establishing a strong, sustainable presence in this key market. This order is not just a business win; it's a testament to Indian manufacturing excellence and our ability to compete at the highest global levels.”

Mr. Kishor Makvan, CEO and Executive Director of Meson Valves India Limited, added

“Our entry into the US market signifies a pivotal milestone in our global expansion journey. This ₹31.61 crore order validates our strategic focus on developing high-precision critical valves that meet the most stringent international standards. The US market is known for its sophisticated technical requirements and uncompromising quality standards – our success here demonstrates our manufacturing excellence and innovative capabilities. We've already initiated discussions for expanding our product range in the US market, which will further strengthen our position as a reliable global supplier. This achievement sets a strong foundation for our future growth trajectory and reinforces our commitment to delivering world-class valve solutions across international markets. We anticipate this US market entry to significantly accelerate our global expansion plans and create new opportunities across other international markets.”

About Meson Valves India Limited

Established in 2016, Meson Valves India Limited (MESON) emerges as a prominent global player in the manufacturing of high-quality valve products across various industries. Their expertise spans the Defence, Marine, Industrial, Oil & Gas, and Power sectors, showcasing their versatility and commitment to meeting diverse market demands.

They leverage cutting-edge technologies to innovate in valve solutions, meeting evolving industry demands. With a strong global presence, MESON offers a comprehensive range of valves in various materials, backed by experienced engineers providing tailored automation systems.


As an ISO 9001 certified company, MESON prioritizes quality assurance, registering with reputed firms and supplying valves for critical applications, including defence projects.

In FY24, the company recorded a total income of ₹63.32 crore, an EBITDA of ₹14.95 crore, a PAT of ₹9.05 crore, and an EPS of ₹10.38.

Disclaimer

This document contains forward-looking statements, which are not historical facts and are subject to risks and uncertainties such as government actions, local developments, and technological risks. The Company is not responsible for any actions taken based on these statements and does not commit to publicly updating them to reflect future events or circumstances.

For Further Information Please Contact

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