



एमएसटीसी लिमिटेड

(भारत सरकार का उपक्रम)

MSTC LIMITED

(A Govt of India Enterprise)

CIN : L27320WB1964GOI026211

e-assuring
INDIA

MSTC/CS/SE/640

29th May, 2025

1. The Dy. Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
(Scrip Code: 542597)

2. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051
(Scrip Code: MSTCLTD)

Dear Sirs,

**Sub: Presentation of Results for Quarter and Year ended 31st March, 2025 with the Investors/
Analyst**

In continuation of our Letter no. MSTC/CS/SE/638 dated 29th May, 2025 on the Audited Standalone and Consolidated Financial Results for the Quarter and Year ended 31st March, 2025 enclosed please find a copy of presentation in relation to conference call with the investors / Analysts which is scheduled to be held on Friday, 30th May, 2025 at 12:00 Noon IST, intimation of which has already been communicated to the Stock Exchanges.

This is for your information and records.

Thanking you,

Yours faithfully,

For MSTC Limited



(Ajay Kumar Rai)

Company Secretary & Compliance Officer

www.mstcindia.co.in / www.mstcecommerce.com

पंजीकृत कार्यालय : प्लॉट सं. सीएफ 18/2 मार्ग सं. 175 एक्शन एरिया 1 सी न्यूटाउन कोलकाता 700156 प.ब.

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May 30, 2025



Earnings Release

Q4 2024-25

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Key Highlights

Exceptional Items

- Management Control of 100% Subsidiary FSNL transferred on 21.01.2025, upon receipt of Rs 320 Crores as sale proceeds. Appreciation of Value of Investment for Rs 301.69 Cr (Rs. 320 Crore sale proceeds minus Rs 15.81 Crore as value of investment minus Rs.2.50 Crore cost) booked as an Exceptional Income.
- Litigation settlement of Rs.38.50 Crore on account of old arbitration award appearing as exceptional expenditure.
- Net off above two is appearing as Exceptional Income of Rs 263.19 Crore.

Operational Performance (Standalone)

- During 2024-25 Company Crossed INR 898.23 bn in terms of value of goods transacted through its e-commerce and marketing verticals

Financial Performance (Standalone)

- Profit Before Exceptional Item of INR 240.71 crore in 2024-25 vis-à-vis INR 284.44 crore in 2023-24.
- PBT of INR 503.90 crore in 2024-25 vis-à-vis INR 284.44 crore in 2023-24.
- PAT of INR 402.98 crore in 2024-25 vis-à-vis INR 171.92 crore in 2023-24.

Financial Performance (Consolidated)

- Profit Before Exceptional Item of INR 244.81 crore in 2024-25 vis-à-vis INR 277.57 crore in 2023-24.
- PBT of INR 507.99 crore in 2024-25 vis-à-vis INR 277.57 crore in 2023-24.
- PAT of INR 407.08 crore in 2024-25 vis-à-vis INR 165.05 crore in 2023-24.

Key Highlights

Business update

LIST OF NEW & ONGOING PROJECTS IN FY 2024-25

- MSTC has entered into agreements for auctioning of minor minerals blocks with Governments of Goa, Arunachal Pradesh, UT of Ladakh, etc.
- Agreement signed with Ministry of Mines for auction of offshore minerals and Tranche 1 of offshore Mineral block auction has been launched.
- Ministry of I & B has selected MSTC to conduct e-auctions for 730 FM channels across 234 cities.
- MSTC has launched MSTC REALTY Auction Portal on 15.01.2025 which offers an end-to-end solution for property auction.
- MSTC has signed Selling Agency agreement with BPCL (Marketing) for e-auction of their scrap materials
- MSTC will invite bids under UDAN scheme version 5.5 which has been launched by Ministry of Civil Aviation.
- First stage bid submission of 11th tranche of coal block auction for commercial mining has been completed.
- MSTC has developed the e-auction platform for sale of timber from Chhattisgarh Forest Department.

Key Highlights

Business update

LIST OF NEW & ONGOING PROJECTS IN FY 2024-25

- MSTC conducted auction of 5G spectrum on behalf of Department of Telecommunications.
- MSTC is developing a portal for Kendriya Police Kalyan Bhandar (KPKB) on behalf of the various central police organisations under the Ministry of Home Affairs.
- MSTC continued to offer services for the Online Draw System for selection of LPG & Petrol Pumps/Dealership to the Oil Marketing Companies.
- MSTC has successfully developed the portal for Steel Import Management System (SIMS) V0.2 for Ministry of Steel. MSTC has developed the website for the Ministry of Steel and is also associated with other projects of the Ministry of Steel.
- MSTC is providing the e-commerce Solution for e-Bidding for Critical minerals and Exploration Licenses.
- MSTC is also providing e-commerce solutions for coal gasification project.
- MSTC has once again started e-auctioning of coal on behalf of CIL and its Subsidiaries as per the revised requirements of CIL.

Standalone Financials Highlights –2024-25

Particulars (INR Crore, unless stated)	2024-25	2023-24	YoY % chg.
Total Revenue	387.50	416.59	-6.98%
<i>Marketing</i>	1.85	2.04	-9.31%
<i>E-commerce</i>	278.29	280.28	-0.71%
<i>Others</i>	107.36	134.27	-20.04%
<i>Expenses</i>	127.46	124.42	2.44%
EBITDA	260.04	292.17	-11.00%
Depreciation	9.09	7.32	24.18%
Interest	0.18	0.41	-56.10%
<i>Impairment Losses</i>	10.06	0.00	-
Profit/(loss) Before Exceptional Items	240.71	284.44	-15.37%
Exceptional Item Income(Expenses)	263.19	0.00	-
Profit/(loss) Before Tax	503.90	284.44	77.16%
Tax	100.92	112.52	-10.31%
Profit/(loss) After Tax	402.98	171.92	134.40%
EPS (In Rs.)	57.24	24.42	134.40%

Standalone Financials Segment Reporting- 2024-25

Particulars (INR Crore, unless stated)	2024-25	2023-24	YoY % chg.
Total value of goods traded through MSTC eco-system (INR bn)	898.23	1415.86	-36.56%
Total Revenue	387.50	416.59	-6.98%
Revenue – E-commerce	278.29	280.28	-0.71%
<i>E-Auction/E-Sale</i>	272.86	274.44	-0.58%
<i>E-Procurement</i>	5.43	5.84	-7.02%
<i>Other Income</i>	107.36	134.27	-20.04%
Revenue – Marketing	1.85	2.04	-9.31%
Total Expenses	136.73	132.15	3.47%
<i>Impairment Losses</i>	10.06	0.00	-
Profit/(loss) Before Exceptional Items	240.71	284.44	-15.37%
Exceptional Item Income(Expenses)	263.19	0.00	-
Profit/(loss) Before Tax	503.90	284.44	77.16%
Tax	100.92	112.52	-10.31%
Profit/(loss) After Tax	402.98	171.92	134.40%

Consolidated Financials Highlights –2024-25

Particulars (INR Crore, unless stated)	2024-25	2023-24	YoY % chg.
Total Revenue	387.50	416.59	-6.98%
<i>Marketing</i>	1.85	2.04	-9.31%
<i>E-commerce</i>	278.29	280.28	-0.71%
<i>Others</i>	107.36	134.27	-20.04%
<i>Expenses</i>	136.73	132.15	3.47%
Profit Before Tax and Share of JV	250.77	284.44	-11.84%
Share of profit/(loss) of Joint Ventures	-5.96	-6.87	
Profit/(loss) Before Exceptional Items	244.81	277.57	-11.80%
Exceptional Item Income(Expenses)	263.19	0.00	-
Profit/(loss) Before Tax	508.00	277.57	83.02%
Tax	100.92	112.52	-10.31%
Profit After Tax	407.08	165.05	146.64%
EPS (In Rs.)	57.82	23.44	146.67%

Summary P&L Statement


Particulars (INR Crore)	Standalone			Consolidated		
	2024-25	2023-24	% change	2024-25	2023-24	% change
Revenue from operations	310.96	316.25	-1.67%	310.96	316.25	-1.67%
Other Income	76.54	100.34	-23.72%	76.54	100.34	-23.72%
Total Revenue	387.50	416.59	-6.98%	387.50	416.59	-6.98%
Employee benefit expense	91.32	88.01	3.76%	91.32	88.01	3.76%
Finance costs	0.18	0.41	-56.10%	0.18	0.41	-56.10%
Depreciation and amortisation expense	9.09	7.32	24.18%	9.09	7.32	24.18%
Provisions and write-offs	0.52	-	-	0.52	-	-
Other expenses	35.62	36.41	-2.17%	35.62	36.41	-2.17%
Impairment Losses	10.06	-	-	-	-	-
Total Expenses	146.79	132.15	11.08%	136.73	132.15	3.47%
Share of profit/(loss) of Joint Ventures	-	-	-	-5.96	-6.87	-13.25%
Profit/(Loss) Exceptional Item Income(Expenses)	240.71	284.44	-15.37%	244.81	277.57	-11.80%
Exceptional Item Income(Expenses)	263.19	-	-	263.19	-	-
Profit/(loss) Before Tax	503.90	284.44	77.16%	508.00	277.57	83.02%
Tax expense	100.92	112.52	-10.31%	100.92	112.52	-10.31%
Profit/(Loss) for the period	402.98	171.92	134.40%	407.08	165.05	146.64%



 **MSTC Limited**

Thank You

 Subrata Sarkar

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