

Date: 20th June 2025

To,
The Corporate Relationship Department,
BSE Limited
1st Floor, PJ Towers,
Dalal Street, Mumbai 400 001

Ref: BSE Scrip Code: 543991

Symbol: TECHKGREEN

ISIN: INE0P4P01011

Subject: Revised Investor Presentation

Reference: Disclosure pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that there was an inadvertent error in the slide pertaining to the **work order and Point no. 1 – in Deferred Revenue Expenditure**, in the investor presentation made during the Company's earnings call held on June 20, 2025.

Accordingly, the revised presentation, after incorporating the necessary correction, has been uploaded on the Company's website and is enclosed herewith for your reference.

We request you to take the above information on record.

Thanking You,
Yours Faithfully,

FOR TECHKNOWGREEN SOLUTIONS LIMITED

OMKAR KHIRWADKAR
COMPANY SECRETARY
M.NO: A73762

TECHKNOWGREEN SOLUTIONS LIMITED

Registered Office: Flat 202, Hem Opal Apartment, Plot, No. 26, Ekta Society, Wakadewadi, Shivajinagar, Pune 411005 Maharashtra India

Corporate Office: Plot No 26 Ekta Park Society, Flat No 101 Hem Opal Apartment, Wakadewadi Pune 411005 Maharashtra India

Email: management@techknowgreen.com **website:** www.techknowgreen.com **Tel:** 0202999657

CIN: L90000PN2023PLC217501

TSL Earning Call

Date: 20/06/2025
Venue: Virtual Meet

Key Highlights of FY 24-25

Sales FY 23-24 – 23.44Cr

Sales FY 24-25 – 32.98Cr

Sale Growth Against FY 2023-24 is of 40.69%

Knowledge Consultancy- 40.17% Growth

Technology- 4.92% Growth

Research & Development – 89.20% Growth

Achievements, challenges, and major milestones

- Added four new sectors in NABET accreditation
- YUKA YANTRA commercialisation under NCAP
- TRL9 climate change laboratory is established for research & Innovation
- 100% TSL Subsidiary is established in USA, Texas & Singapore
- Indoor Air R & D project completed
- Hazardous Waste Disposal project has been completed successfully

Strategic priorities and how they align with financial outcomes

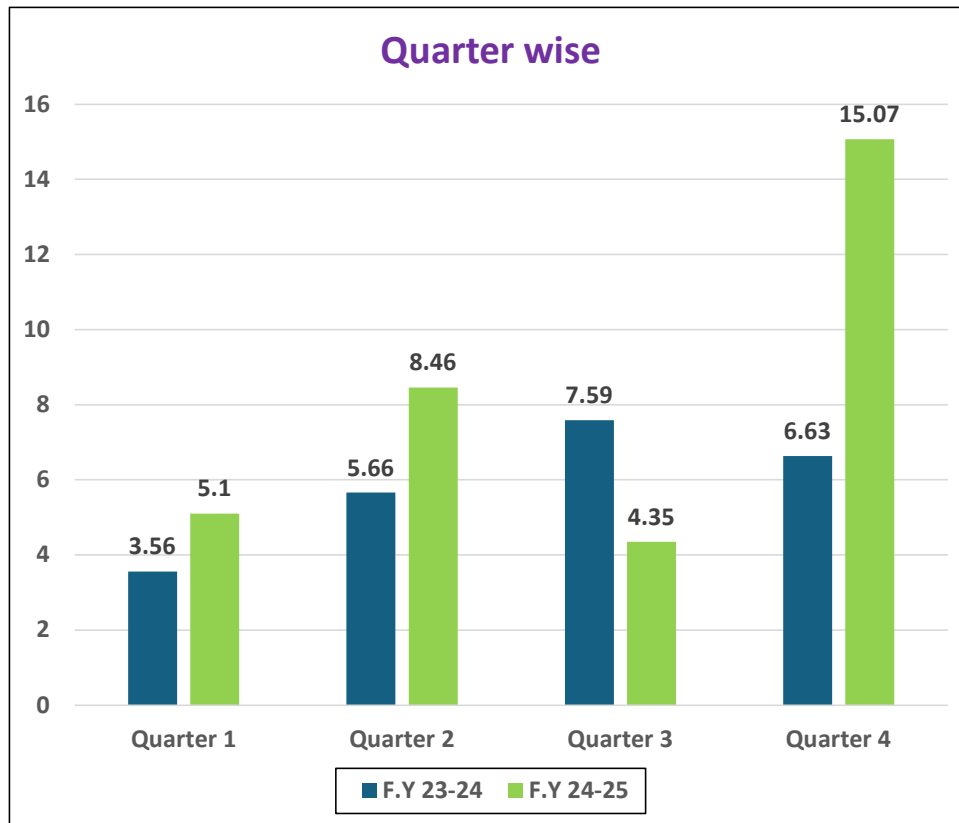
- Strengthening of knowledge consultancy vertical by adding more sectors in to it accordingly four sectors has been added
- Strategic MOU with Sterling Wilson Data Centre for exclusive ESG partnership
- TRL9 climate change laboratory is established to complete circle of business offering
- As a part of global presence subsidiary company in USA, Texas & Singapore established
- CEWT & Yuka Yantra patented products commercialisation started
- One of its kind Indoor Air project completed to strengthen research and development vertical

Revenue / Sales (YOY growth)

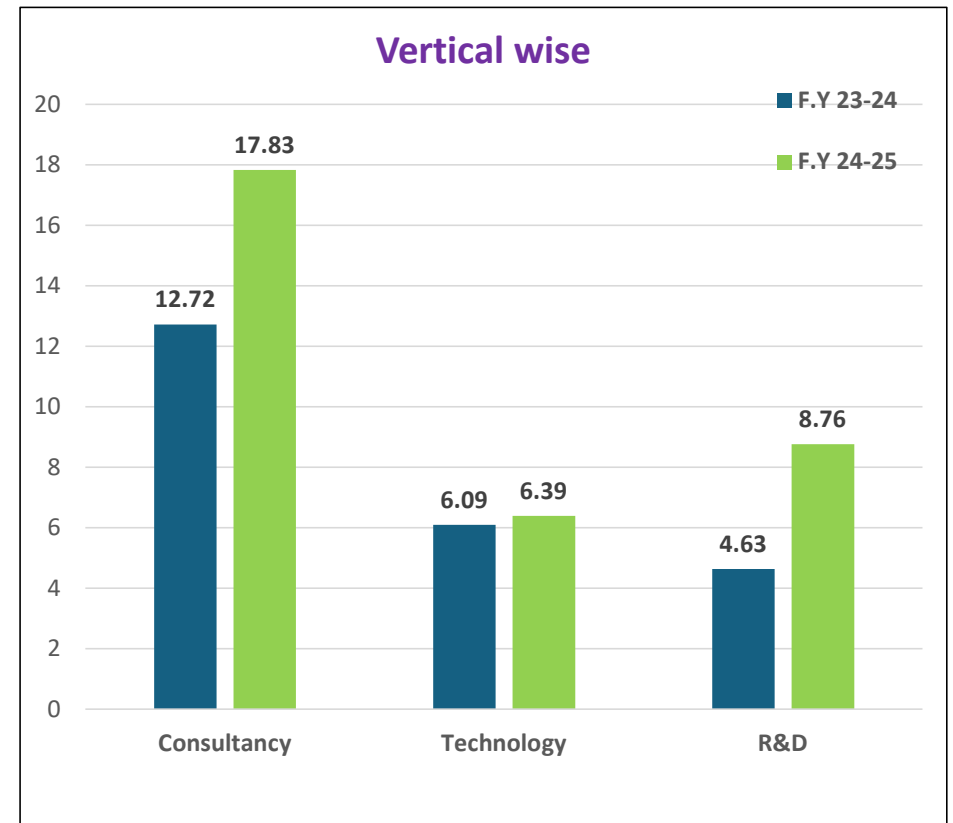
Vertical	Quarter 1		Quarter 2		Quarter 3		Quarter 4		Total amount 2023-24	Total amount 2024-25
	F.Y 2023-24	F.Y 2024-25	F.Y 2023-24	F.Y 2024-25	F.Y 2023-24	F.Y 2024-25	F.Y 2023-24	F.Y 2024-25		
Knowledge Consultancy	1.56	2.47	4.05	5.47	6.17	2.80	0.94	7.09	12.72	17.83
Technology	2.00	0.83	1.29	0.05	0.38	0.47	2.42	5.04	6.09	6.39
Research & Development	0.00	1.80	0.32	2.94	1.04	1.08	3.27	2.94	4.63	8.76
TOTAL AMOUNT	3.56	5.10	5.66	8.46	7.59	4.35	6.63	15.07	23.44	32.98

Sale Growth Against FY 2023-24 is of 40.69%

Sales Comparison between F.Y 2023-24 & F.Y 2024-25



43.26% ↑ 49.47% ↑ 42.69% ↓ 127.30% ↑



40.17% ↑ 4.92% ↑ 89.20% ↑

Sales of F.Y 2023-24 & F.Y 2024-25

Vertical	Sector	Total Amt (F.Y 24-25)
Knowledge Consultancy	Private	15.01
	Government	02.82
Total		17.83
Technology	Private	6.11
	Government	0.28
Total		6.39
R&D	Private	2.88
	Government	5.88
Total		8.76
Total Amt		32.98
Government 27%		Private 73%

Sub Vertical wise Sales of F.Y 2023-24 & F.Y 2024-25

Vertical	Sub Vertical	Total Amt F.Y 23-24	Total Amt F.Y 24-25	Percentage
Knowledge Consultancy	Reg	12.27	17.53	37.81%
	Sus	0.45	0.30	-33.33%
Total		12.72	17.83	40.17%
Technology	Execution & Infotech	6.09	6.39	4.92%
Total		6.09	6.39	4.92%
R&D	Policy	3.92	5.82	48.47%
	Engineer	0.71	2.94	314.08%
Total		4.63	8.76	89.20%
Total Amt		23.44	32.98	40.69%

Work Order of F.Y 2024-25

Particulars	Amount in Crs.
WO B/F from F.Y 2023-24	31.36
WO Received in F.Y 2024-25	21.72
Total WO in F.Y 2024-25	53.08
WO converted into Turnover	32.98
WO C/F to F.Y 2025-26	20.10

Note - During the earnings call, the figure stated for the period ended March was ₹23.58 crore. However, the actual figure stands at ₹20.10 crore. We request all investors to kindly take note of this revision. The correction reflects the final audited numbers and we remain committed to transparency and accuracy in our reporting.



Revenue Growth %

FY 23-FY24 - 23.44 Crs.

FY24-FY 25 - 32.98 Crs.

REVENUE GROWTH - 40.69%



Customer Details

1. Total No. of Work Orders received in FY 24-25 - 121

2. Top 5 clients

Sr. No.	Party Name	Amt (in Cr)
1	Web Werks	3.64
2	GISSPL	3.13
3	Majhi Vasundhara	2.06
4	NTT	0.68
5	Big Space	0.54

3. Highest & Lowest value of WO & its Customer

- **Lowest Value**
Andreas Sithl Pvt Ltd – 15k
- **Highest Value**
Web Werks – 3.64 Cr

Vendor Details

3. Total No. Vendors in FY 24-25 - 358

4. Top 5 Vendors

Sr. No.	Vendor Name	Sum of Taxable Value
1	Om Sagar Developers(Cr.)	3,79,78,700
2	Riya Fibrotech	1,68,00,000
3	Toshvin Analytical Pvt. Ltd.	1,65,08,000
4	Team Geek Solutions Private Limited	8800000
5	Alfatech Services	8400000

Deferred Revenue Expenditure

Sr. No.	Particulars	Amount for Prepaid Expenses	Remarks
1	MPCB IAQ Project	1,37,50,000.00	Expenses done, however approval is pending
		1,37,50,000.00	
2	Carbon Capture Consulting work (16-01-2025)	36,31,322.72	Expenses done, however approval is pending
3	Bigspace Ventures	20,00,000.00	Expenses done, however approval is pending
4	Gandhar Oil	20,17,500.00	Expenses done, however approval is pending
5	A2Z Online	5,26,800.00	Expenses done, however approval is pending
6	GISSPL	30,00,000.00	Expenses done, however approval is pending
		1,11,75,622.72	
	Total Amount	2,49,25,622.72	

Unbilled Revenue

Sr. no.	Party Name	Amt	Reason
1	MPCB	2,94,30,000	Since it was a milestone, it was included in unbilled revenue. The report was prepared; however, because of the holiday at march end, the report's deliberations took place in April, and as a result, the bill was raised in April.
2	EDMC	2,17,38,563	Since it was long overdue from the client's end and was reflected in closing stock, EDMC is considered as unbilled revenue. However, closing stock was now nullified, and a bill was generated in April.
3	Rajdarbar Ayurveda	2,35,065	We finished Rajdarbar's work order in accordance with the terms and conditions for payment, but the client did not provide the necessary information, and because it was a holiday, the client was on leave and could not obtain confirmation, thus the bill was raised in April.
	Total	5,14,03,628	

Contract Asset

Sr. no.	Party Name	Amt	Reason
1	Duet	1,07,42,998	Legal Issue between client & MIDC
2	Carbon capture	11,04,686	Effluent not available
3	Rajdarbar Buildcon	7,33,677.78	Material dispatched, installation pending
4	MP Housing	6,73,807.75	Approval of expansion is in process
	Total	1,32,55,168	

Major capital investments made during the period

Details of Assets	Gross Block Total	Depreciation/Amortisation Total	Net Block	
			As At 31st March, 2025	As At 31st March, 2024
TANGIBLE ASSETS				
Computers & Peripherals	42,06,794.27	30,10,319.89	11,96,474.38	14,90,493.08
Plant & Machinery	1,38,53,983.60	25,54,298.15	1,12,99,685.45	11,96,673.00
Office Equipments	2,42,24,096.64	8,47,310.64	2,33,76,786.00	2,78,380.99
Furniture	1,58,99,155.00	39,70,711.00	1,19,28,444.00	82,00,876.50
Building	6,88,54,720.00	23,80,756.00	6,64,73,964.00	3,15,13,917.00
Vehicles	8,27,468.00	587.00	8,26,881.00	-
INTANGIBLE ASSET				
Software	9,70,277.40	5,31,863.40	4,38,414.00	2,28,874.40
Total	12,88,36,494.91	1,32,95,846.08	11,55,40,648.83	4,29,09,214.97

Debt & Financing

(INR in Million)

Facility	Amount Proposed	Security and/or Contractual Comfort*	Facility Validity Date/Months
Fund Based			
Overdraft	49.00	Secured	February 05,2026
Sub Total A	49.00		
Non Fund Based			
Sub Total B	0.00		
Term loan Facility			
Rupee Term Loan	26.00	Secured	April 30,2025
Sub Total C	26.00		
Others			
Sub Total D	0.00		
Total Limits (A+B+C+D)	75.00		

Financial Performance

Ratios	Percentage (%)
PBT FY 23-24	36.40
PBT FY 24-25	28.89
PAT FY 23-24	26.05
PAT FY 24-25	23.22
EBITDA FY 23-24	37.97
EBITDA FY 24-25	31.22

Ratios

Sr. No	Ratio	F.Y 23–24	F.Y 24–25	Ideal Ratio	Good/Bad	Interpretation	Improvement Measures
1	Operating Profit Margin	36.99	28.92	> 15% (varies by industry)	Good but Declining	High, but margin decreased, indicating rising costs or lower sales efficiency	Cost control, pricing strategy, operational efficiency
2	Return on Assets (ROA)	40.83	38.22	> 5%	Excellent	Company is using assets very efficiently	Maintain asset productivity, avoid over-investment
3	Return on Equity (ROE)	0.22	0.22	> 15%	Good	Strong returns for shareholders	Maintain profitability and equity structure
4	Return on Capital Employed (ROCE)	31	25	> 15%	Good	Healthy use of capital employed, but declining	Optimize capital structure and improve operating income
5	Return on Investment	22	22	> 10%	Good	Profitable investments	Maintain or improve project selection and execution
6	Current Ratio	7.9	9.25	1.5–2.5	Too High	Excellent liquidity, but may indicate inefficient asset use	Reallocate excess current assets; invest surplus
7	Quick Ratio	5.27	6.32	1–2	Too High	Strong liquidity without inventory, possible cash hoarding	Use idle funds more effectively
8	Cash Ratio	5.27	6.32	0.5–1	Too High	Excess cash not being reinvested	Optimize cash reserves for higher ROI
9	Debt-to-Equity	-	0.07	< 1	Very Good	Very low leverage, conservative approach	Use leverage wisely for growth if needed
10	Debt-to-Assets	-	6.0	< 0.5 (i.e., 50%)	Too High (600%)?	Possible misinterpretation — needs verification	Reassess balance sheet classification

Ratios

Sr. No.	Ratio	F.Y 23–24	F.Y 24–25	Ideal Ratio	Good/Bad	Interpretation	Improvement Measures
11	Interest Coverage Ratio	62.28	1233.1	> 3	Excellent	Easily covering interest obligations	Sustain high earnings and low debt costs
12	Debt Service Coverage Ratio (DSCR)	46.63	61.03	> 1.5	Excellent	Very strong debt servicing capacity	Maintain cash flows and debt discipline
13	Receivables Turnover	3.17	2.42	> 5	Poor	Slow collection of receivables	Improve credit control, collection policy
14	Asset Turnover Ratio	1.6	1.6	1–2	Good	Efficient use of assets to generate revenue	Maintain asset utilization, avoid idle capacity
15	Net Capital Turnover	1.71	1.87	> 1	Good	Strong capital efficiency	Maintain effective working capital management
16	Earnings Per Share (EPS)	9.66	10.37	Increasing trend desired	Good	Higher earnings per share reflects growth	Sustain profitability, manage share capital
17	Price-to-Earnings (P/E) Ratio	18.41	12.12	15–25 (varies)	Healthy	Realistic valuation; lower P/E suggests more value to investors	Enhance earnings predictability, maintain investor confidence
18	Price-to-Book (P/B) Ratio	4.05	2.62	1–3	Slightly High	Market pricing above book value; confidence in future	Improve book value or manage investor expectations
19	Free Cash Flow Margin	-0.38	-0.07	> 0	Bad	Negative free cash flow; poor cash generation	Cut unnecessary CapEx, improve operating cash
20	Operating Cash Flow Ratio	-1.28	3.98	> 1	Improved	Positive shift in operational cash generation	Continue optimizing working capital and cash collections
21	Book Value Ratio	43.87	47.96	Higher is better	Good	Increasing book value reflects retained earnings growth	Reinvest profits wisely and maintain strong equity base

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THANK YOU