

February 10, 2026

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001 BSE Scrip Code: 543954/890228	To, National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 NSE Symbol: ATL/ ATL-PP
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Subject: - Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"), read with Clause 15 of Part A of Schedule III of the Listing Regulations, we are enclosing herewith the Investors Presentation for the third quarter and nine months ended December 31, 2025 to be discussed at Earnings Conference Call.

The aforesaid information will be made available on the Company's website at www.allcargoterminals.com.

Kindly take the above on record.

Thanking You,

Yours faithfully,
For **Allcargo Terminals Limited**.

Malav Talati
Company Secretary & Compliance Officer
Membership No: A59947

Place: Mumbai

Encl: a/a



ALLCARGO TERMINALS LIMITED (ATL)

February – 2026



Q3 & 9MFY26 Updates



“

Q3 FY26 was a quarter where Allcargo Terminals witnessed significant growth. Volumes for the quarter stood at 1,76,560 TEUs, reflecting a growth of 18% year-on-year. The volume growth is a direct reflection of the early benefits from our three-year strategic plan, we added capacity at JNPA in Q2FY26 and renewed contract with CWC Mundra at the beginning of the year.

Revenue grew by 17% during the same period, while profit after tax increased by 28%, underscoring the operating leverage in the business. Our deep customer equity is enabling us to leverage the capacity expansion, grow volumes and strengthen profitability.

Continuing with our capacity augmentation – we have been awarded a 10-year extension of our Speedy JNPT facility. We plan to upgrade the facility and there is a potential of annual capacity enhancement by up to 60,000 TEUs.

We remain confident about the long-term growth prospects of CFS and ICD operations in India, especially at a time when global trade dynamics are being reset. Recent trade agreements signed by India with the European Union and the United States are expected to provide a meaningful boost to manufacturing activity and India's EXIM trade.

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Key Financial Highlights – Consolidated



CFS Volumes

176,560 TEUs

▲ 18 % YoY

▲ 5 % QoQ



Revenue

Rs 218 Cr

▲ 17 % YoY

▲ 5 % QoQ



EBITDA

Rs 43 Cr

▲ 31 % YoY

▲ 6 % QoQ



PAT

Rs 15 Cr

▲ 28 % YoY

▲ 33 % QoQ

Q3FY26

9MFY26

496,296 TEUs

▲ 7 % YoY

Rs 613 Cr

▲ 7 % YoY

Rs 118 Cr

▲ 24 % YoY

Rs 35 Cr

▲ 9 % YoY

Allcargo Terminals – An Overview



ATL – One of India’s Leading CFS Players; Part of the Allcargo Group

Allcargo Group Present Across The Logistics Value Chain Through Its Group Companies



Allcargo Terminals Limited

A key cog in the value chain by providing CFS, ICD and warehousing services thus supporting India’s EXIM growth



- Leading **Pan India Player** with Asset Right Strategy
- Steady market share of **~13%**



- 6 CFS (**JNPT, Chennai, Mundra and Kolkata**) & 1 ICD (**Dadri***)
- Throughput Capacity of **One Million TEUs**



- **Speedy Multimodes**
Best in class, closest facilities to India’s largest port



~90% utilization (pre –expansion)



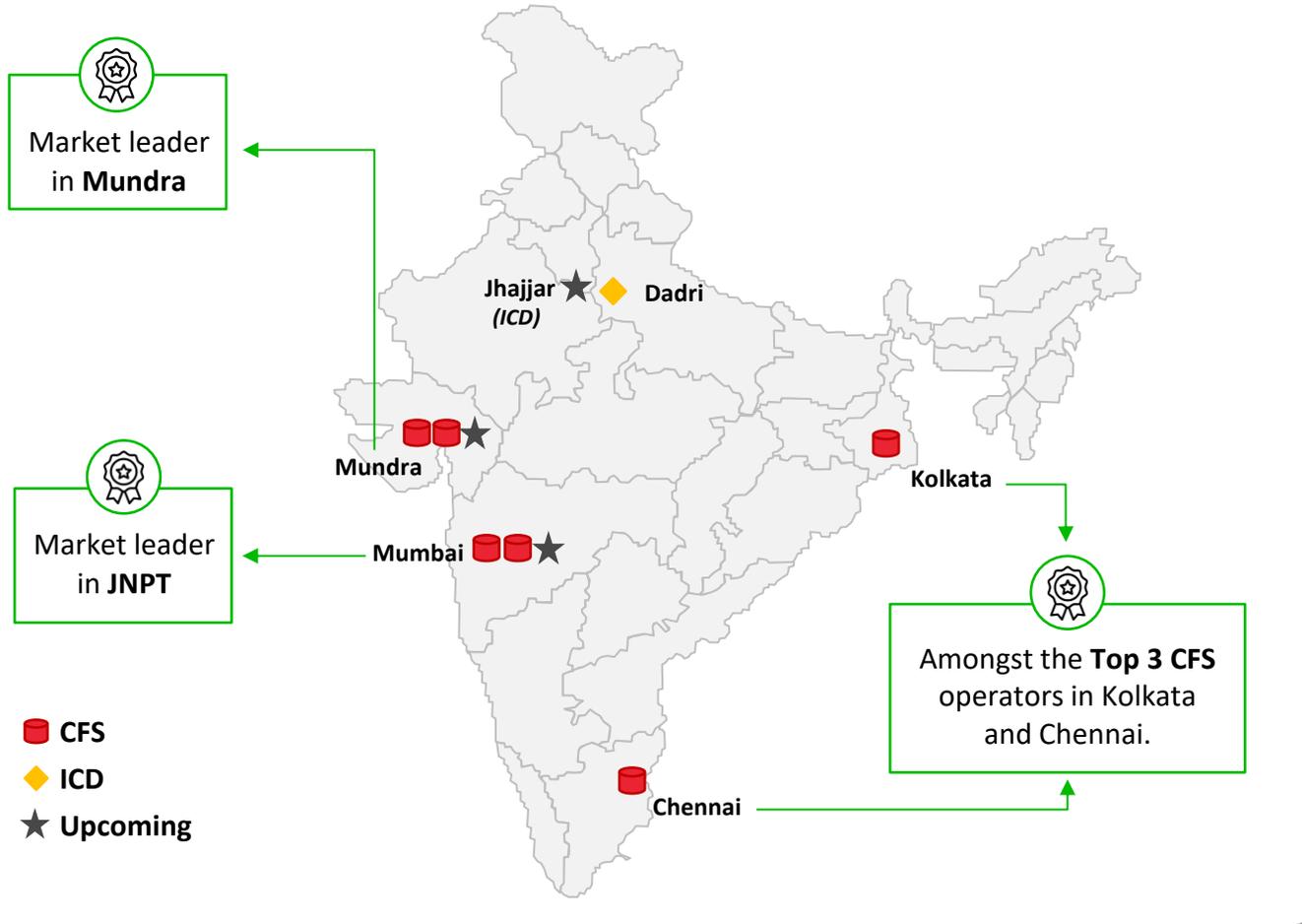
2,350+ Employees
(355 on-roll & 2,000+ contracted)



- **Strong balance sheet** with minimal debt
- Efficient working capital management

- ~ 90 percent utilization across CFS facilities (pre-expansion)
- Present in ports that manage 80% of India’s EXIM trade
- Leveraging economies of scale enabling improved profitability
- Best revenue and profitability matrix amongst industry peers
- Industry leading Net promoter score of 65%
- Asset Right Model

Strategically Located with Throughput Capacity of 10,00,000 TEUs Per Annum



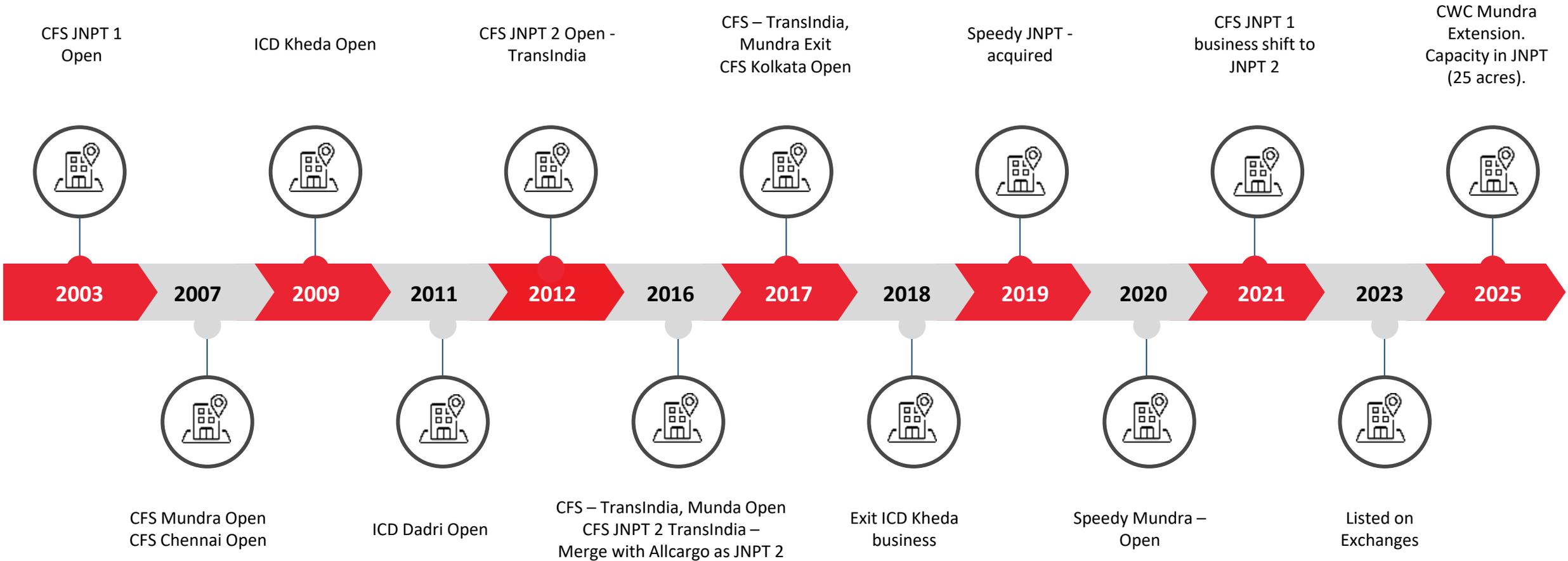
Location	Facility 1	Facility 2
Mundra (CFS)		
Throughput Cap(TEU)	80,000	140,000
Distance from Port (km)	8	8
Acreage (acres)	16	40
Total WH Space (sqm)	12,000	18,750
Mumbai (CFS)		
Throughput Cap (TEU)	3,60,000*	180,000
Distance from Port (km)	18	6
Acreage (acres)	43	53
Total WH Space (sqm)	37,500	34,616
Chennai (CFS)		
Throughput Cap (TEU)	100,000	-
Distance from Port (km)	9	-
Acreage (acres)	24	-
Total WH Space (sqm)	4,645	-
Kolkata (CFS)		
Throughput Cap (TEU)	75,000	-
Distance from Port (km)	2.5	-
Acreage (acres)	17	-
Total WH Space (sqm)	2,622	-
Dadri (ICD)		
Throughput Cap (TEU)	65,000	-
Distance from Rail (km)	1.5	-
Acreage (acres)	10	-
Total WH Space (sqm)	5,245	-

*1,70,000 TEUs capacity initiated in August 2025



- Pan India presence in ports that **drives >80% of India's container traffic.**
- Well placed to capture the **DFC driven ICD opportunity.**

Allcargo Terminals – A Journey of Over Two Decades...



Our Services Offered...



EXIM Services



Stuffing & De-stuffing:
Both LCL and FCL



Cargo Consolidation
(LCL)



Warehousing &
Storage



Customs Related
Services



Reefer Services / ODC
/ Hazardous / Project
Cargo handling



First and last mile
Transport



Multimodal
Connectivity



Bonding Facilities



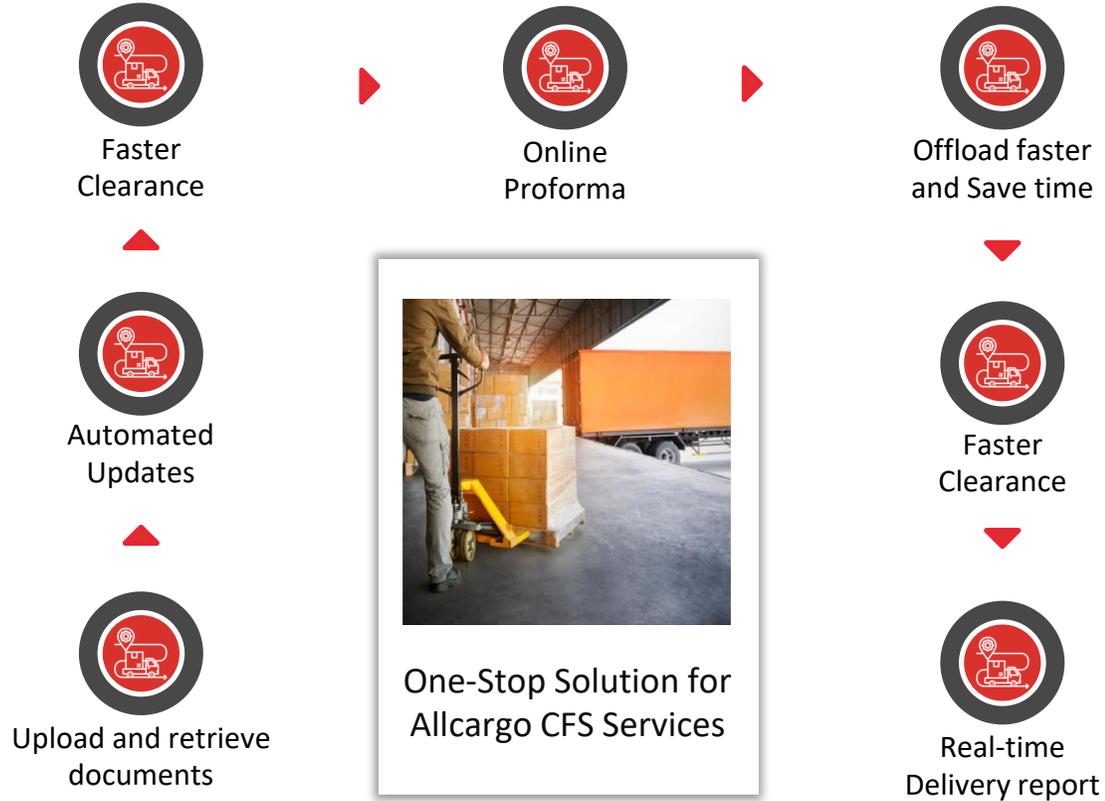
Cargo Tracking



Security & Safety
Compliance

...Supported by Digital First Initiatives

Digital Customer Journey



*Data Driven
Decision-making*

*Enhanced Customer
Experience*

*One In All Digital
Platform*

Data Based Decisions

67%

Activities pertaining to documentation / counters in CFSs now digitally enabled

70%

Active customers onboarded on the myCFS portal/App

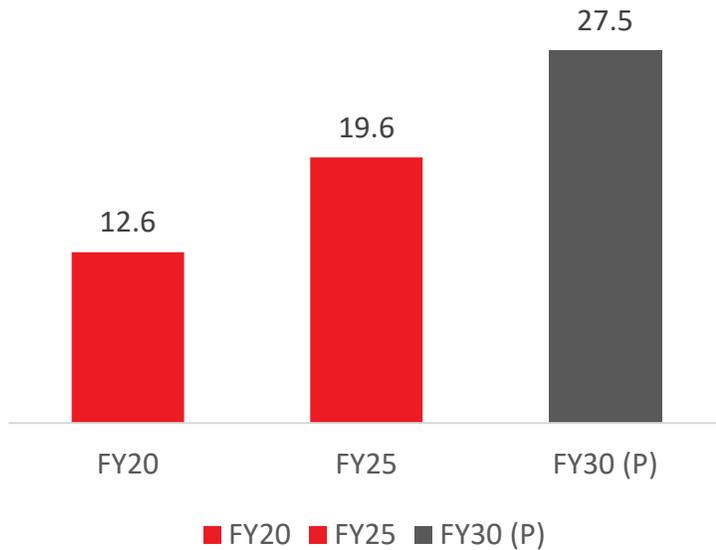


Opportunity, Strategy & Outlook



CFS: Key Growth Lever — ATL Positioned to Deepen Market Leadership...

Port Volumes (Mn TEUs)*



*Includes port volume of JNPA, Mundra, Chennai & Kolkata



Port Infrastructure & New Terminals

Port / Terminal	Capacity Addition (TEUs/year)	Commencement
2nd phase of BMCT in JNPT	2.4 Mn	Sep-25 (commenced)
Upgradation of NSFT in JNPT	1.2 Mn	2025-26
New terminal at Tuna-Tekra (Kandla)	2.2 Mn	2027
Vadhavan port	23.2 Mn	2030



India's EXIM Trade Growth

- Free Trade Agreements with major world economies
- Robust demand driven by e-commerce expansion
- Boost in manufacturing by Make In India & PLI schemes



Consolidation

Early signs of market consolidation – advantage for bigger players to expand and enable better pricing

CFS is a vital cog of India's port ecosystem

ATL well poised to remain market leader by far

... Poised for Strong Growth Driven by Expansion Plans

Project 1

JNPT- Expansion

Additional **1,70,000 TEUS**

August 2025

Largest gateway port in India

From 370k to 540k TEUS

Aim to increase market share from 12% to 15%

Project 2

Mundra-New CFS

Capacity **2,50,000 TEUS**

FY27

60-acre facility to be developed in 2 phases:
Phase 1-Q1FY27
Phase 11-Q2FY30

Will be the biggest CFS facility in Mundra

Volume consolidation leading to Savings in rental & scale efficiency

Project 3

Chennai-Proposed New Facility

Capacity **1,70,000 TEUS**

FY27

Proposed 30-acre facility

Close to Kattupalli & Ennore ports, with highway connectivity

Chennai - a key manufacturing hub

Project 4

Farukhnagar-ICD

Capacity **1,20,000 TEUS**

FY28

Already Invested 115 cr for stake acquisition in HORCL

Key industrial areas covering METL, Manesar, Gurugram & Bahadurgarh

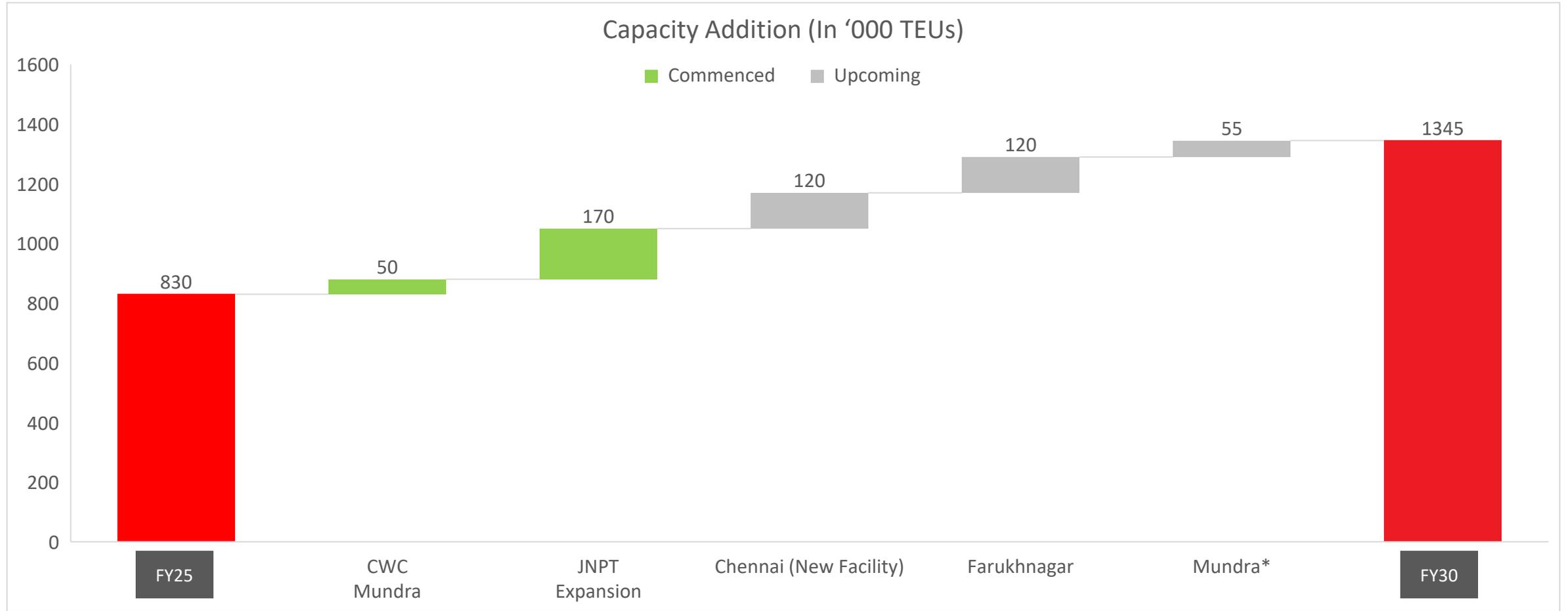
In-house rail haulage capability

Cumulative CAPEX of ₹400+ crores

Commercial
Upcoming



... on the back of Capacity Creation to aid Future Growth



Asset Right Strategy facilitates unrestricted expansion

ICD Opportunity in NCR Market

NCR ICD Market & Our Facility

Market size ~12,63,000 TEUs/year	Addressable market ~2.6 lakh TEUs/year	Throughput capacity of 1,20,000 TEUs	Targeted utilization of 70% by FY30
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Key Industries

Auto & Auto parts	Electronics	Plastic	Metal	Pharma
Chemical	Tyre	Garments	Footwear	Ceramics

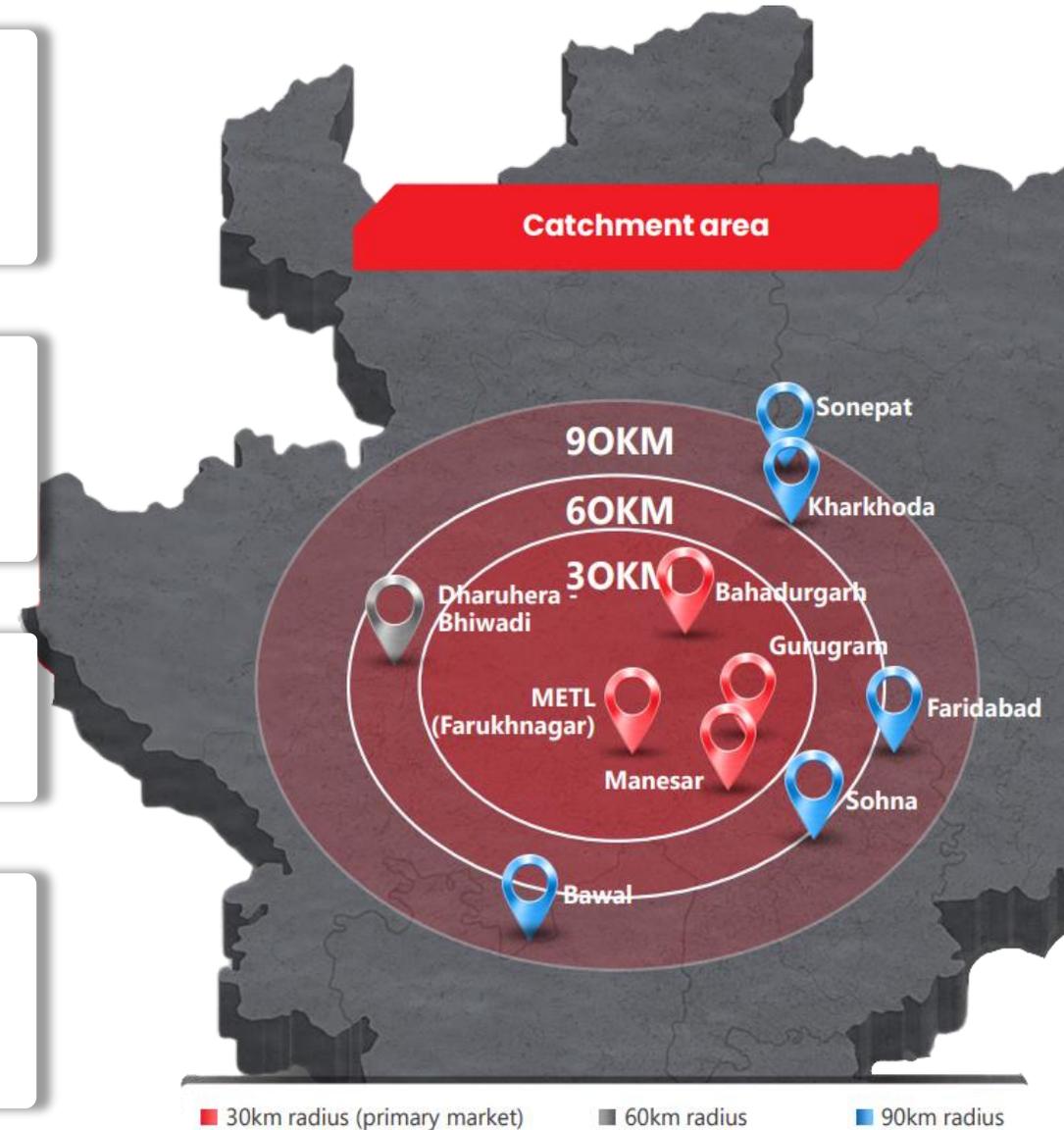
Existing Operators

ICD Garhi | ICD Patli

DFC connectivity

ATL has made a strategic investment in HORCL to leverage WDFC connectivity

15% Savings in transit time	Proximity to KMP Expressway and NH 352	Exclusive logistics hub for METL
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ASPIRATION 2030



FY25		FY30E
Volume - TEUs	➤	
6.8L		1 Mn
Revenue (Rs Cr)	➤	
758		1,400
EBITDA (Rs Cr)	➤	
128		275

Powered by



Asset Right Approach
Strategic capacity addition in JNPA, Mundra and Chennai



Geographic Expansion
Strengthening the presence in northern India



Rail Linked ICD
Leverage DFCC with strategically located ICD in Farukhnagar

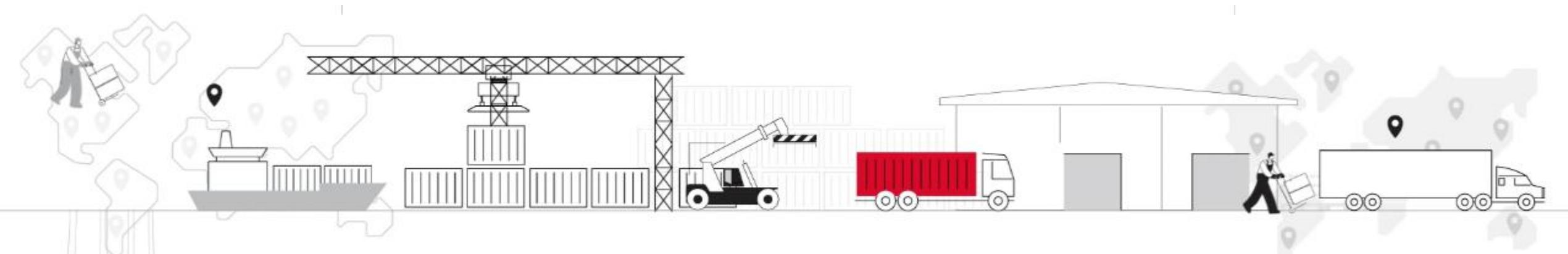


Commercial Excellence
Sales intensity, digital enablement, yield management



Operations Excellence
Industry leading C-SAT. Aligned with Group ESG goals

MANAGEMENT & BOD



Suresh Kumar Ramiah
Managing Director



- Seasoned industry leader with nearly 30 years' experience in building and growing businesses across logistics, telecom, consumer, and media industries.
- Champion of change management and digital transformation, he is a mechanical engineer with an MBA from IIM Bangalore.

Kaiwan Kalyaniwalla
Chairman and Non-Executive
Non-Independent Director



- Senior counsel with sharp focus on governance.
- Solicitor and Advocate of the Bombay High Court & Senior Partner in a prestigious law firm.
- Member of the investment committee of a SEBI registered real estate fund and NBFC and serves on other reputed boards.

Vaishnavkiran Shetty
Non-Executive
Non-Independent Director



- A leader with digital first mindset, he leads digitalization and technology initiatives through integration of diverse tools and initiatives across group companies.
- He was instrumental in launching ECU360 and driving its global adoption.
- Bachelors degree from the prestigious Emory University.

Radha Ahluwalia
Non-Executive
Independent Director



- Highly regarded mentor and business leader. She was associated with IMA as Managing Director for over 15 years and has worked at Lufthansa and World Bank.
- She has created leadership networks and is highly committed to the development of startup ecosystem, employment generation etc

Mahendrakumar Chouhan
Non-Executive Independent
Director



- Professor, Author and board advisor on corporate governance, sustainability and integrated reporting.
- He was the Chairman of Fino Payment Bank and advises boards across diverse domains including financial services, education, online marketplaces, pharma, logistics and manufacturing.

Prafulla Chhajed
Non-Executive
Independent Director



- A fellow and practicing member of the Institute of Chartered Accountants of India (ICAI) and member of CPA (Australia).
- Served as an Independent Director in Insurance Regulatory & Development Authority (IRDA) and as member of Primary Market Advisory Committee of SEBI.

Management Team - Allcargo Terminals



Capt. Ashish Chandna
Chief Executive Officer

- A leading name in the logistics industry. He cofounded Speedy Multimodes , one of the leading CFS facilities at JNPT, Mumbai.
- An angel investor and new age leader.
- He was a sea fearer before venturing into the CFS business.



Pritam Vartak
Chief Financial Officer

- A chartered accountant with over two decades of experience in heading diverse finance functions.
- Proven track record of creating scalable finance function capable of supporting business growth & execution of transformational projects.



Nitin Behl
Regional Head – North Region
& Head – Pan India Operations

- An industry veteran with over 25 years experience.
- After joining Allcargo in 2011, he has spearheaded through several tides of the industry and delivered class apart service through the years.



Sourav Dasgupta
Chief Information Officer

- Experienced professional with over three decades of experience across geography (USA, Europe, Singapore & India) in different domains like retail, BFSI, IT amongst others.



Capt. Sunny Willams
Cluster Head – West Zone

- Capt, a proven leader with over 25 years of industry experience, has led Speedy's rise as a top CFS facility.
- He has been pivotal in crafting business policies, strategies, and operations with major shipping lines.



Debashis Sethi
Regional Head
Eastern and Southern Region

- Brings a strong track record in Logistics & Supply Chain, worked with Vedanta Aluminum Ltd, Future group and Saurashtra- A Fairfax company
- Holds a Mechanical Engineering degree from KIIT Bhubaneshwar and a postgraduate degree in Operations, Finance & Strategy from IIM Ranchi and an Executive MBA from IIM Calcutta.



Richa Rathore
Head Human Resources

- HR professional with 17+ years across diverse industries..
- Holds an engineering degree, a Master's in Labour Laws, a PGDM in HR, and certified OKR Coach and Thomas TEIQue certified.
- HR at Semolina Kitchens (Adani JV) and held key roles at Reliance Retail and Vedanta Resources.

FINANCIALS



Consolidated Income Statement

Particulars (Rs Cr)	Q3FY26	Q3FY25	YoY	Q2FY26	QoQ	9MFY26	9MFY25	YoY
Revenue from Operations	218	187	17%	207	5%	613	572	7%
Operating Expenses	141	124		131		391	381	
Gross Profit	78	63	22%	76	2%	221	190	16%
Gross Margin (%)	35.5%	33.9%		36.7%		36.1%	33.3%	
Employee Expenses	18	17		19		54	51	
Other Expenses	17	14		17		49	44	
EBITDA	43	32	31%	40	6%	118	95	24%
EBITDA Margin (%)	19.5%	17.3%		19.5%		19.2%	16.6%	
Depreciation & Amortisation Expenses	16	13		16		47	40	
EBIT	27	20	35%	25	8%	70	55	28%
Other Income	1	2		2		10	6	
Finance Cost	13	9		15		42	23	
PBT before associates, joint ventures	15	13	11%	12	18%	39	38	2%
Share of profit from associates and joint ventures	2	2		2		6	5	
Profit Before Tax & Exceptional Items	17	15	13%	14	18%	45	43	5%
Exceptional Items	-1	-3		0		-1	-5	
Profit Before Tax	16	13	27%	14	11%	44	38	16%
Tax Expense	1	1		3		9	5	
PAT	15	12	28%	11	33%	35	33	9%
PAT Margin (%)	6.9%	6.3%		5.5%		5.8%	5.7%	
Diluted EPS (INR)	0.52	0.45		0.41		1.29	1.23	

Rs. Crs	Q3FY26	Q3FY25	9MFY26
IND AS 116 Adjustments			
ROU Depreciation	13.35	8.58	39.22
ROU Interest	11.45	6.21	34.45
Lease Rental Reversal	-18.29	-10.94	-53.71

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THANK YOU

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