



REDTAPE LIMITED

Registered Office

Plot No. 08, Sector 90, Noida, Gautam
Buddha Nagar, Uttar Pradesh - 201305 India
Tel : +91 120 6994444 | +91 120 6994400
CIN : L74101UP2021PLC156659
Web : www.redtape.com
E-mail : info@redtapeindia.com

November 16, 2025

BSE Limited 1st Floor, New Trading Ring Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001	National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot no. C-1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051
Scrip Code: 543957	NSE Symbol: REDTAPE

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investors Presentation

Dear Sir/Ma'am,

In continuation to our letter dated November 12, 2025, and pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the investor presentation on Unaudited Financial Results of the Company for the 2nd Quarter and Half Year ended September 30th, 2025, which will be made by Company for the investors meet scheduled on November 17, 2025.

The presentation is also being uploaded on the website of the company i.e. <https://about.redtape.com/>.

You are requested to kindly take the above information on your records.

Thanking you,

Yours faithfully,
For **REDTAPE Limited**

AKHILENDRA BAHADUR SINGH
Digitally signed by
AKHILENDRA
BAHADUR SINGH
Date: 2025.11.15
15:36:12 +0530



Akhilendra Bahadur Singh
Company Secretary & Compliance Officer
M.No.: A54305

Encl: as stated above

Works

- C-4, 5, 36, 37, Sector - 59, Noida, Gautam Buddha Nagar, Uttar Pradesh - 201301 Tel : +91 120 4263193
- Bulk Land, UPSIDC Industrial Area, Site-II, NH-27, Distt. Unnao, Uttar Pradesh - 209801 Tel : +91 73111 70114
- Plot No. 18-19, Nand Nagar Industrial Estate Phase-1, Mahuakheraganj, Kashipur, Udham Singh Nagar, Uttarakhand - 244713 Tel : +91 70552 21530



RED TAPE

WELCOMES YOU

Q2 - FY2025-26 | 30th SEP 2025

SAFE HARBOR STATEMENT

This presentation was prepared by **REDTAPE LIMITED** with its registered office in Noida, Uttar Pradesh, India under its brand name **REDTAPE'**. Its purpose is to present selected data concerning the brand, RedTape. The presentation is for information purposes only and does not constitute a complete analysis of the financial situation of the Group. The data contained in the Presentation are valid as at the date of its preparation (30th September 2025), so the Presentation will not be subject to change, update or modification in order to present changes occurring after that date.

The Presentation should not be treated as investment advice, recommendation, offer to buy or sell any securities or financial instruments or participation in any commercial undertaking of RedTape. The Presentation was prepared with due diligence, however, the Brand does not guarantee the accuracy and completeness of the information contained therein, in particular in the event that the materials on which it was based turn out to be incomplete or do not fully reflect the actual state of affairs. RedTape recommends that any person intending to make an investment decision regarding any financial instruments of the Brand should rely on the information disclosed in official reports of **REDTAPE LIMITED** prepared and published in accordance with the applicable laws, which are a reliable source of data concerning the Group.

RedTape and members of its bodies, as well as employees and associates and advisors participating in the preparation of the Presentation or any entity of the Group are not responsible for the consequences of decisions taken on the basis of or based on the information contained in the Presentation or resulting from its content or for its any use. Moreover, the Presentation does not constitute any statement of any of the above mentioned persons. The Presentation and descriptions contained therein may contain forward-looking statements, including statements regarding expected financial results, but they cannot be treated as forecasts of financial results. The forward-looking statements contained in the Presentation are burdened with a number of known and unknown risks, uncertainties and other factors (also beyond the control of RedTape.), which may cause the actual results, level of activity or achievements of the Group significantly differ from the statements indicated in the Presentation, including the expected financial results described in the Presentation.



Brief Overview

Q2 & H1 Fy26 Business Highlights

RedTape's Strengths

The Blueprint for Scaling

Sustainability Initiatives & Others

OUR JOURNEY

1994



BRAND's first launch in London

1996



Brand's launch in India

2001



Redtape First Store - Pitampura, Delhi, India

2016



Men's Athleisure Launched
Best Men's Lifestyle Footwear Brand - By Myntira
Brand's First Exclusive store Outside India - Nepal

2015



Star Performer Seller - By Amazon
Bond Street (Sub - Brand) Launched

2012



Best Partner Casual Footwear - By Myntira

2006



Apparel & Accessories Launched

2017



Redtape First Online Format Store Ambala NH-1, Haryana
Athleisure & Mode (Sub - Brand) Launched

2018



Women's Athleisure Launched
Redtape First Premium Format Store - Ludhiana, Punjab

2019



Redtape Sports Outlet - Karol Bagh, Delhi
Best Men's Lifestyle Footwear Brand - By Myntira

2023



450 Exclusive Showrooms
March 31st: Achieved
Turnover of ₹ 1450 cr+

2022



Award For Top New Amazon Seller - By Amazon
Award For Top Flipkart - By Flipkart

2021



Brand's First Store in Sri Lanka
As per market bytes, we are listed among top footwear brands with total revenue of .1049 cr
Redtape biggest store in Zirakpur, Punjab with retail area of 10,100 sq ft

2020



Brand's first exclusive store in Dubai, ION Battuta Mall
RedTape First Mode Store - Ambala, Haryana
Mode Apparel & Kids' Collection in May



Metrics of Success

Company Facts

5

Exclusive Mega Showroom (Online)
Exclusive Showroom (Offline)
Sports outlet
Factory shop
Shop in shop

Store formats

Exclusive Mega Showroom (Online)	303
Exclusive Showroom (Offline)	186
Sports outlet	06
Factory shop	09
Shop in shop	119
Total no. of stores	623

Store

Performance in H1 FY26

95,450

Revenue from operations
(₹ in Lakh)

16,939

EBITDA (₹ in Lakh)

34,587

Ecommerce Revenue (₹ in Lakh)

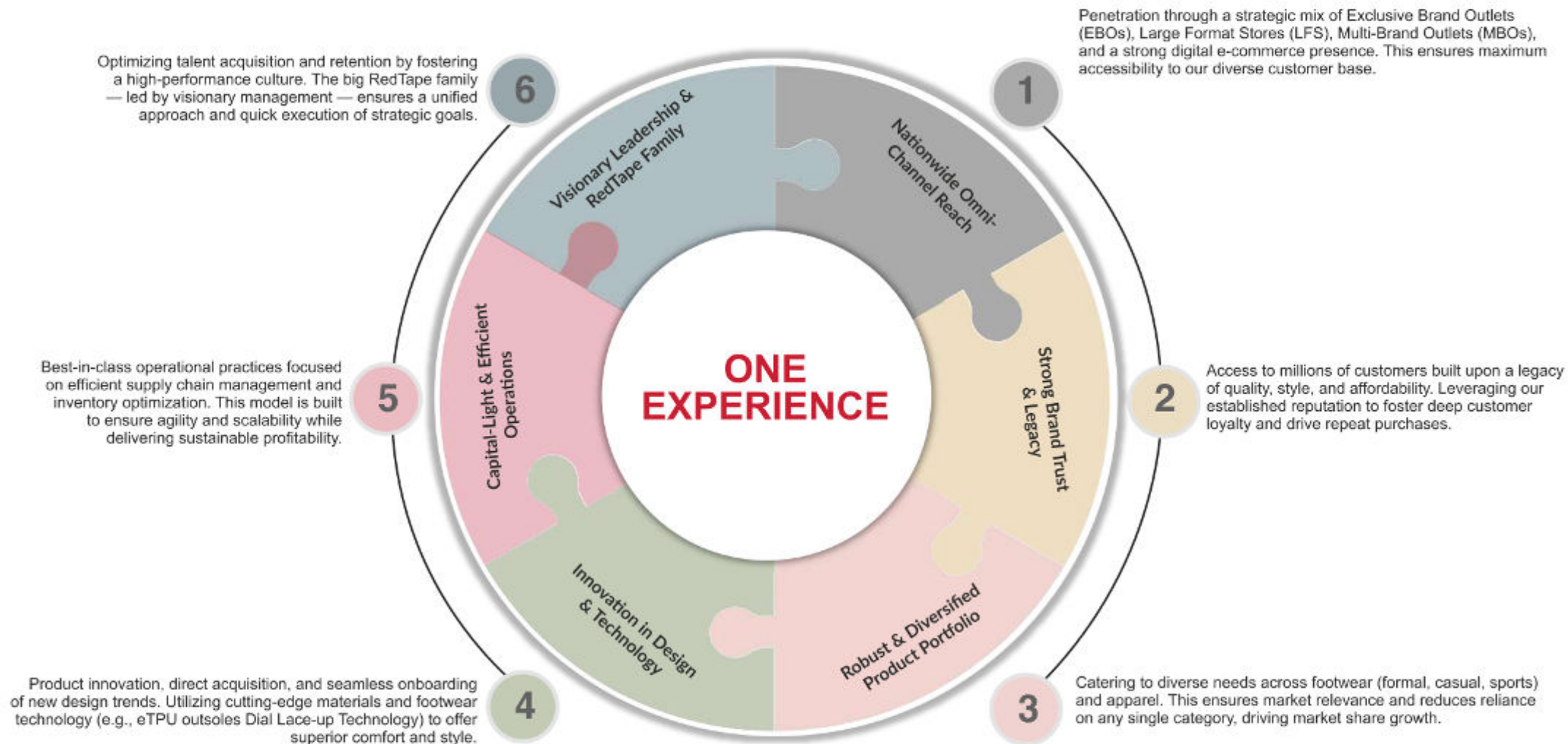
29 | 30

Q1: New Stores | Q2: New Stores




20 | 03

States | Union Territories

Core Growth Enablers



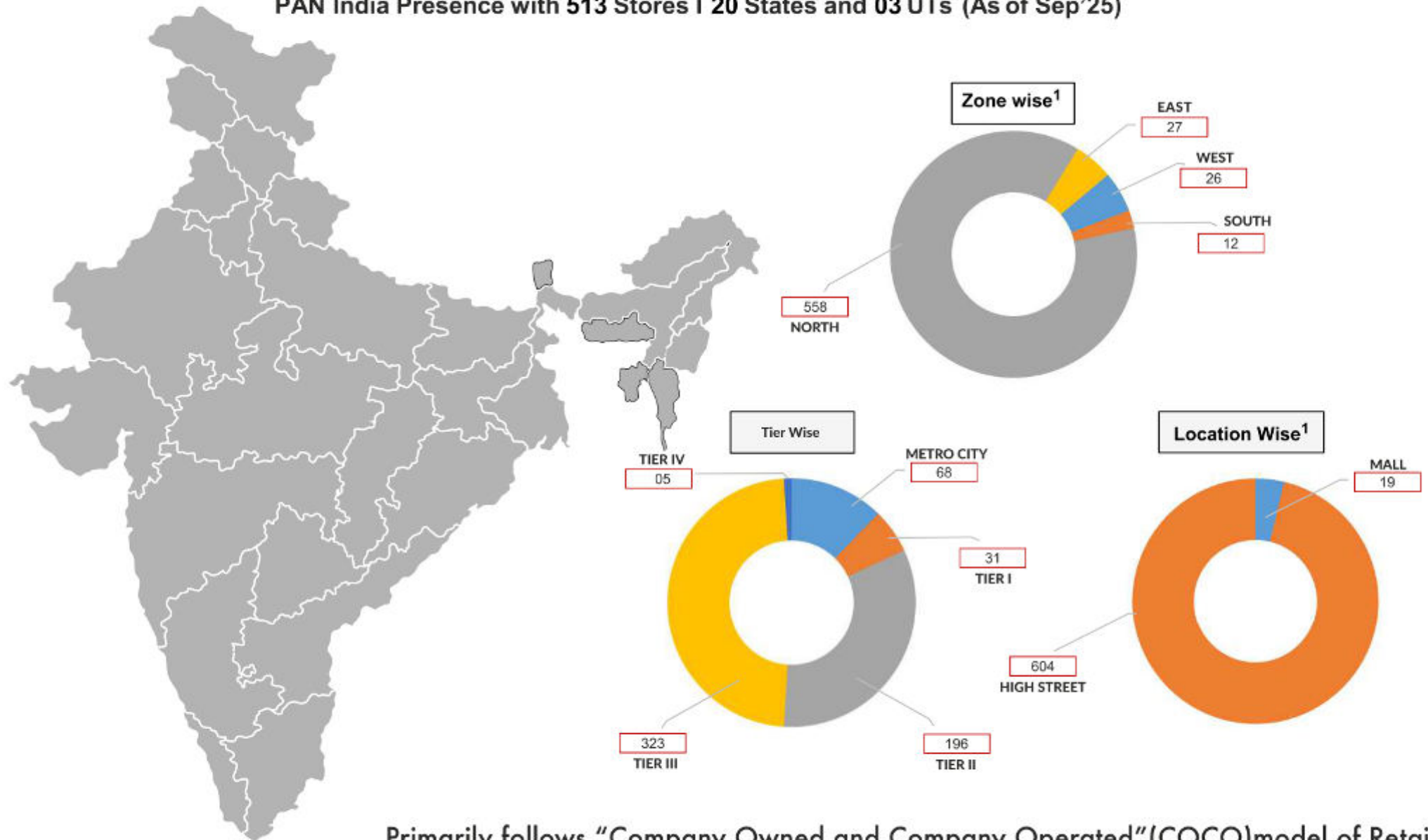
Where Fashion Comes Full Circle

Sep'25 / H1 FY26		Exclusive Mega Showroom (online)	Exclusive Showroom (offline)	Factory Shop	Shop in Shops Outlet	Shop in Shop (SIS)	Total
	No. of. Stores	303	186	06	09	119	623
	Cities	171	134	03	08	58	624
	Size (sq.ft)	1322402	256566	3981	23381	-	1606330

Note: Numbers / Percentages are rounded off.

Where Fashion Comes Full Circle

PAN India Presence with 513 Stores | 20 States and 03 UTs (As of Sep'25)



Primarily follows "Company Owned and Company Operated"(COCO)model of Retailing



Brief Overview

Q2 & H1 FY25 Business Highlights

RedTape's Strengths

The Blueprint for Scaling

Sustainability Initiatives & Others

Performance Highlights – FY 2025-26

For Quarter

Standalone

(₹ in Lakh)

	Q2 FY25	Q2 FY26	Growth%
Revenue	41,914	50,104	19.54%
EBITDA	6,789	8,261	21.68%
EBITDA%	16.20%	16.49%	1.79%
PAT	2,568	2,796	8.88%
PAT%	6.13%	5.58%	-0.55%

- Maintained a capital-light business model by collaborating with vendor partners, enabling rapid turnaround from design to market, efficient sourcing, and cost optimization across categories.

- The Company strengthened its presence with 513 exclusive stores across 328 cities in 23 states and union 3 territories, further deepening its penetration in both metro and emerging markets.

Consolidated

(₹ in Lakh)

	Q2 FY25	Q2 FY26	Growth%
Revenue	41,916	50,194	19.75%
EBITDA	6,743	8,233	22.10%
EBITDA	16.09%	16.40%	1.96%
PAT	2,507	2,754	9.85%
PAT%	5.98%	5.49%	-0.49%

- Total Standlone Income: 50,104 lakh | Total Expenditure: 45,885, lakh | Profit Before Tax: 4,219 lakh | Paid-up Share Capital: 11,056 lakh | Reserves & Surplus:74,742 lakh.

- Consolidated Profit After Tax (PAT) rose to 2,754 lakh, a 9.85% growth. Standalone PAT grew to 2,796 lakh, an 8.88% increase, reflecting improved cost efficiency, steady margins, and strong retail traction.

Performance Highlights – FY 2025-26

For Half Year

Standalone

(₹ in Lakh)

	H1 Fy25	H1 Fy26	Growth%
Revenue	86,210	97,315	12.88%
EBITDA	13,837	16,939	22.42%
<i>EBITDA</i>	16.05%	17.41%	8.47%
PAT	5,619	6,727	19.72%
<i>PAT%</i>	6.52%	6.91%	0.39%

- Consolidated revenue from operations stood at 97,541 lakh, marking a 12.97% increase over the previous year. Standalone revenue reached 97,315 lakh, reflecting an 12.88% growth, driven by strong performance across footwear, apparel, and accessories categories.

- Consolidated Profit After Tax (PAT) rose to 6,614 lakh, a 18.72% growth. Standalone PAT grew to 6,727 lakh, an 19.72% increase, reflecting improved cost efficiency, steady margins, and strong retail traction.

Consolidated

(₹ in Lakh)

	H1 Fy25	H1 Fy26	Growth%
Revenue	86,340	97,541	12.97%
EBITDA	13,832	16,851	21.83%
<i>EBITDA</i>	16.02%	17.28%	7.86%
PAT	5,571	6,614	18.72%
<i>PAT%</i>	6.45%	6.78%	0.33%

- Total Income: 97,541 lakh | Total Expenditure: 88,493 lakh | Profit Before Tax: 9,048 lakh | Paid-up Share Capital: 11,056 lakh | Reserves & Surplus: 74,675 lakh.

- The Board declared a final dividend of 100% (2 per share) and an interim dividend of 0.25 per share (12.50%), rewarding shareholders with a total dividend payout of 112.5% for FY 2024–25.

Quarterly Business Deck (Standalone)

Revenue from Operations

Q1FY25		44,061
Q2FY25		41,578
Q3FY25		66,566
Q4FY25		50,374
Q1FY26		46,306
Q2FY26		49,144

Rev from Ops (₹ in Lakh)

Gross Profit and Gross Margins

Q1FY25		20,513	46.30%
Q2FY25		19,825	47.30%
Q3FY25		31,399	46.82%
Q4FY25		26,615	50.12%
Q1FY26		22,486	47.63%
Q2FY26		19,891	39.70%

Gross Profit (₹ in Lakh)

EBITDA and EBITDA Margins

Q1FY25		7,049	15.91%
Q2FY25		6,789	16.20%
Q3FY25		13,509	20.14%
Q4FY25		10,755	20.25%
Q1FY26		8,678	18.38%
Q2FY26		8,261	16.49%

EBITDA (₹ in Lakh)

EBITDA Margin (%)

PAT and PAT Margins

Q1FY25		3,052	6.89%
Q2FY25		2,568	6.13%
Q3FY25		7,407	11.04%
Q4FY25		5,422	10.21%
Q1FY26		3,931	8.33%
Q2FY26		2,796	5.58%

PAT (₹ in Lakh)

PAT Margin (%)

Quarterly Business Deck (Consolidated)

Revenue from Operations

Q1FY25	<input type="text"/>	44,189
Q2FY25	<input type="text"/>	41,580
Q3FY25	<input type="text"/>	66,457
Q4FY25	<input type="text"/>	50,524
Q1FY26	<input type="text"/>	46,431
Q2FY26	<input type="text"/>	49,240

Rev from Ops (₹ in Lakh)

Gross Profit and Gross Margins

Q1FY25	<input type="text"/>	20,623	<input type="text" value="46.42%"/>
Q2FY25	<input type="text"/>	19,830	<input type="text" value="47.31%"/>
Q3FY25	<input type="text"/>	31,342	<input type="text" value="46.81%"/>
Q4FY25	<input type="text"/>	25,436	<input type="text" value="48.99%"/>
Q1FY26	<input type="text"/>	22,532	<input type="text" value="47.59%"/>
Q2FY26	<input type="text"/>	19,944	<input type="text" value="39.73%"/>

Gross Profit (₹ in Lakh)

Margin (%)

Q1FY25	<input type="text"/>	7,089	<input type="text" value="15.96%"/>
Q2FY25	<input type="text"/>	6,743	<input type="text" value="16.09%"/>
Q3FY25	<input type="text"/>	13,376	<input type="text" value="19.98%"/>
Q4FY25	<input type="text"/>	9,524	<input type="text" value="18.34%"/>
Q1FY26	<input type="text"/>	8,618	<input type="text" value="18.20%"/>
Q2FY26	<input type="text"/>	8,233	<input type="text" value="16.40%"/>

EBITDA (₹ in Lakh)

EBITDA Margin (%)

Q1FY25	<input type="text"/>	3,064	<input type="text" value="6.89%"/>
Q2FY25	<input type="text"/>	2,507	<input type="text" value="5.98%"/>
Q3FY25	<input type="text"/>	7,307	<input type="text" value="10.91%"/>
Q4FY25	<input type="text"/>	4,147	<input type="text" value="7.99%"/>
Q1FY26	<input type="text"/>	3,860	<input type="text" value="8.15%"/>
Q2FY26	<input type="text"/>	2,756	<input type="text" value="5.49%"/>

PAT (₹ in Lakh)

PAT Margin (%)

Expansion of New Business Formats and Brand Ecosystem

- RedTape Ozark, launched in FY24, is now set for strategic expansion across markets. Positioned as the rugged outdoor and terrain-focused face of RedTape, Ozark is built for trail running, hiking, and adventure — driving growth within the performance wear segment.
- The Company's focus for FY2025–26 is to scale Ozark's retail footprint, strengthen product innovation, and increase its contribution to overall RedTape sales.
- RedTape continues to diversify into lifestyle and performance categories, enhancing its range across footwear, apparel, and accessories to serve evolving consumer preferences.
- The Company's vision for FY2025–26 is to deepen its presence across key cities, making RedTape a stronger household name in both premium lifestyle and performance segments.
- Alongside Ozark, RedTape aims to amplify its other homegrown brands – Mode and Bond Street – establishing them as renowned names in India's fashion and lifestyle landscape, reinforcing the brand's leadership in the segment.

Expanding Global Footprint : 1994-2026

REDTAPE



WWW.REDTAPE.COM



7 GLOBAL EXCLUSIVE
SHOWROOMS

DUBAI - 04
SHARJAH - 03

Since our inception in 1994, RedTape has grown from a single-store presence to a global network of stores by 2025. Our footprint now spans across the UK, UAE, Bangladesh, Bhutan, Maldives, Singapore, Australia, South Africa, Seychelles, and Türkiye. This expansion reflects RedTape's unwavering commitment to quality, innovation, and customer trust, establishing a strong global fashion presence rooted in Indian excellence.


REDTAPE

Profit and Loss (Standalone)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
Revenue from Operations	85,639	95,450
Other Income	571	1,865
Total Income	86,210	97,315
Expenses:		
Cost of material consumed	2,679	2,818
Purchase of Stock-in-Trade	52,436	48,814
Changes in inventories of Stock in Trade	(9,242)	3,306
Employee Benefits Expenses	5,759	5,919
Finance costs	2,198	3,516
Depreciation and amortization expenses	3,944	4,262
Other expenses	20,741	19,519
Total Expenses	78,515	88,154
Profit before tax for the period/year	7,695	9,161
Net Tax Expense	(2,076)	2,434
Profit after tax for the period/year	5,619	6,727
Other net comprehensive income	(50)	260
Total income for the period incl. other comprehensive income	5,669	6,987

Profit and Loss (Consolidated)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
Revenue from Operations	85,769	95,671
Other Income	571	1,870
Total Income	86,340	97,541
Expenses:		
Cost of material consumed	2,679	2,818
Purchase of Stock-in-Trade	52,623	48,898
Changes in inventories of Stock in Trade	(9,415)	3,349
Employee Benefits Expenses	5,833	5,977
Finance costs	2,022	3,519
Depreciation and amortization expenses	3,983	4,284
Other expenses	20,788	19,648
Total Expenses	78,693	88,493
Profit before tax for the period/year	7,647	9,048
Net Tax Expense	2,076	2,434
Profit after tax for the period/year	5,571	6,614
Other net comprehensive income	43	233
Total income for the period incl. other comprehensive income	5,614	6,847

Balance Sheet (Standalone)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
NON-CURRENT ASSETS		
Property, plant and equipment	36,652	44,200
Capital work-in-progress	592	860
Other Intangible assets	978	911
Intangible assets under development	22	8
Right of use assets	37,676	29,655
Financial assets:		
Investment	43	43
Other financial assets	1,130	1,144
Other non-current assets	542	216
Total non-current assets	77,635	77,037
CURRENT ASSETS		
Inventories	85,290	1,17,265
Financial assets:		
Trade receivables	13,714	19,906
Cash and cash equivalents	321	976
Bank Balances other than above	-	1,702
Other financial current assets	188	1,422
Current tax assets (Net)	140	424
Other current assets	6,885	10,138
Total current assets	1,06,538	1,51,833
TOTAL ASSETS	1,84,173	2,28,870

Balance Sheet (Standalone)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
EQUITY AND LIABILITIES		
Equity		
Equity share capital	2,764	11,056
Other equity	66,124	74,742
Total Equity	68,888	85,798
Non - current LIABILITIES		
Financial liabilities:		
Borrowings	3,833	2,045
Lease Liabilities	36,830	29,598
Provisions	568	488
Deferred tax liabilities (Net)	21	89
Total Non Current Liabilities	41,252	32,220
Current LIABILITIES		
Financial liabilities:		
Borrowings	20,947	57,500
Lease liabilities	3,427	3,568
Trade payables	30,968	29,055
Other financial liabilities	17,094	18,573
Other Current liabilities	1,541	1,968
Provisions	56	188
Total Current liabilities	74,033	1,10,852
TOTAL EQUITY AND LIABILITIES	1,84,173	2,28,870

Balance Sheet (Consolidated)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
NON-CURRENT ASSETS		
Property, plant and equipment	36,660	44,286
Capital work-in-progress	592	860
Other Intangible assets	979	911
Intangible assets under development	22	8
Right of use assets	37,793	29,661
Financial assets:		
Investment		
Other financial assets	1,130	1,144
Other non-current assets	542	217
Total non-current assets	77,718	77,087
CURRENT ASSETS		
Inventories	85,843	1,17,549
Financial assets:		
Trade receivables	13,767	19,869
Cash and cash equivalents	1,138	1,184
Bank Balances other than above	-	1,702
Other financial current assets	189	1,072
Current tax assets (Net)	140	406
Other current assets	6,902	10,204
Total current assets	1,07,979	1,51,986
TOTAL ASSETS	1,85,697	2,29,073

Balance Sheet (Consolidated)

(₹ in Lakh)

Particulars	As at 30 September 2024	As at 30 September 2025
EQUITY AND LIABILITIES		
Equity		
Equity share capital	2,764	11,056
Other equity	67,574	74,675
Total Equity	70,338	85,731
Non - current LIABILITIES		
Financial liabilities:		
Borrowings	3,833	2,045
Lease Liabilities	36,830	29,605
Provisions	568	488
Deferred tax liabilities (Net)	22	81
Total Non Current Liabilities	41,253	32,219
Current LIABILITIES		
Financial liabilities:		
Borrowings	20,947	57,732
Lease liabilities	3,449	3,568
Trade payables	30,968	29,081
Other financial liabilities	17,104	18,573
Other Current liabilities	1,543	1,981
Provisions	56	188
Current tax liabilities (Net)	38	-
Total Current liabilities	74,106	1,11,123
TOTAL EQUITY AND LIABILITIES	1,85,697	2,29,073

Balance Sheet (Standalone)

Net core working capital days

(₹ in Lakh)

Net Core Working Capital days	As at 30 September 2024	As at 30 September 2025
Closing Inventory	85,290	1,17,265
Closing Trade receivables	13,714	19,906
Closing Trade payables	(30,968)	(29,055)
Net Core Working Capital	68,036	1,08,116
Revenue from operations	85,639	95,450
Net Core Working Capital days	145 days	207 days

Balance Sheet (Consolidated)

Net core working capital days

(₹ in Lakh)

Net Core Working Capital days	As at 30 September 2024	As at 30 September 2025
Closing Inventory	85,843	1,17,549
Closing Trade receivables	13,767	19,869
Closing Trade payables	(30,969)	(29,081)
Net Core Working Capital	68,641	1,08,337
Revenue from operations	85,769	95,671
Net Core Working Capital days	146 days	207 days

Cash Flow Statement (Standalone)

Particulars	Half year ended 30 September 2024	Half period ended 30 September 2025
CASH FLOW FROM OPERATING ACTIVITIES		
Net Profit before tax	7,696	9,161
Adjustment for		
Add :		
Net loss on investment	-	-
(Profit)/Loss on sale of Property, Plant & Equipment	(16)	18
Depreciation & Amortisation Expenses	3,944	4,263
Finance cost & income (net)	2,161	3,464
Expected Credit Loss		48
Allowance for expected credit loss and Doubtful receivables	-	-
Dividend Received from Investment in Subsidiary	-	-
Unrealised foreign exchange (gain)/loss on foreign currency rate fluctuation	(193)	(1,482)
	5,896	6,311
Less:		
Ceaser of Lease Liability	86	484
Operating Profit before Working Capital Changes	13,506.3	14,988
Adjustments for		
(Increase)/Decrease in Trade & other Receivable	(8,619)	(9,303)
(Increase)/Decrease in Inventories	(9,292)	4,488
Increase/(Decrease) in Trade payables	3,664	(20,761)
Increase/(Decrease) in other Receivables	-	-
Increase/(Decrease) in Others	1,181	1,536
Cash Generated from Operations	440.3	(9,050)
Direct Tax Paid	(2,442)	(3,064)
Cash flow before extra ordinary items	(2,002)	(12,114)
Net Cash generated from Operating Activity	(2,002)	(12,114)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Property, Plant & Equipment	(3,836)	(4,381)
Sales of Property, Plant & Equipment	74	58
Interest & Other Income Received	-	11
Dividend Received from investment in subsidiary	-	-
(Purchase)/Sale of Investment	(1)	-
Loans and Advances to related parties	-	-
Bank balances not considered as cash and cash equivalents:		
(Increase)/Decrease in deposit with banks, having original maturity more than three months but less than twelve months	-	(88)
Earmarked balances with banks (unpaid dividend)	-	(1,385)
Earmarked balances with banks (CSR)	-	(141)
Net Cash used in Investing Activities	(3,763)	(5,926)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend Paid	-	-
Net Repayment of Proceeds from Long Term Borrowing	1,342	577
Net Proceeds from Short Term Loan Borrowings	7,381	22,375
Lease Repayment	(2,631)	(2,888)
Finance cost	(827)	(2,113)
Net cash used in financial activities	5,265	17,951
Net Increase/(Decrease) in Cash & Equivalents	(500)	(89)
Cash & Equivalents at the beginning of the year	821	1,065
Effects of exchange rate of translation of foreign currency cash and cash equivalents	-	-
Cash & Equivalents at the end of the year	321	976

Cash Flow Statement (Consolidated)

Particulars	Half year ended 30 September 2024	Half period ended 30 September 2025
CASH FLOW FROM OPERATING ACTIVITIES		
Net Profit before tax	7,648	9,048
Adjustment for		
Add :		
Net loss on investment		
(Profit)/Loss on sale of Property, Plant & Equipment	(16)	18
Depreciation & Amortisation Expenses	3,982	4,284
Finance cost & income (net)	2,165	3,468
Expected Credit Loss	-	48
Allowance for expected credit loss and Doubtful receivables		
Unrealised foreign exchange (gain)/loss on foreign currency rate fluctuation	(193)	(1,482)
	5,938	6,336
Less:		
Ceaser of Lease Liability	86	484
Operating Profit before Working Capital Changes	13,500	14,900
Adjustments for		
(Increase)/Decrease in Trade & other Receivable	(8,673)	(9,123)
(Increase)/Decrease in Inventories	(9,845)	4,531
Increase/(Decrease) in Trade payables	3,665	(21,148)
Increase/(Decrease) in other Receivables		
Increase/(Decrease) in Others	1,213	1,485
Cash Generated from Operations	(140)	(9,355)
Direct Tax Paid	(2,442)	(3,046)
Cash flow before extra ordinary items	(2,582)	(12,401)
Net Cash generated from Operating Activity	(2,582)	(12,401)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Property, Plant & Equipment	(3,836)	(4,381)
Sales of Property, Plant & Equipment	45	58
Interested & Other Income Received	-	11
(Purchase)/Sale of Investment	(1)	-
Loans and Advances to related parties	-	-
Bank balances not considered as cash and cash equivalents:		
(Increase)/Decrease in deposit with banks, having original maturity more than three months but less than twelve months	-	(88)
Earmarked balances with banks (unpaid dividend)	-	(1,385)
Earmarked balances with banks (CSR)	-	(141)
Net Cash used in Investing Activities	(3,792)	(5,926)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend Paid	-	-
Net Repayment of Proceeds from Long Term Borrowing	1,342	577
Net Proceeds from Short Term Loan Borrowings	7,381	22,607
Lease Repayment	(2,616)	(2,895)
Finance cost	(827)	(2,116)
Net cash used in financial activities	5,280	18,173
Net Increase/(Decrease) in Cash & Equivalents	(1,094)	(155)
Cash & Equivalents at the beginning of the year	2,232	1,369
Effects of exchange rate of translation of foreign currency cash and cash equivalents	-	(30)
Cash & Equivalents at the end of the year	1,138	1184

(₹ in Lakh)



Brief Overview

Q2 & H1 FY25 Business Highlights

RedTape's Strengths

The Blueprint for Scaling

Sustainability Initiatives & Others

Strategic Strengths & Competitive Advantages

A leading nationwide fashion and lifestyle brand with strong resonance across aspirational and value-driven consumers

Successfully transitioning from a legacy offline model to a seamless, tech-enabled omnichannel retail ecosystem

Comprehensive portfolio spanning categories, age groups, and occasions driving exceptional customer loyalty and brand engagement.

Agile, asset-light business structure delivering scalable and sustainable profitability

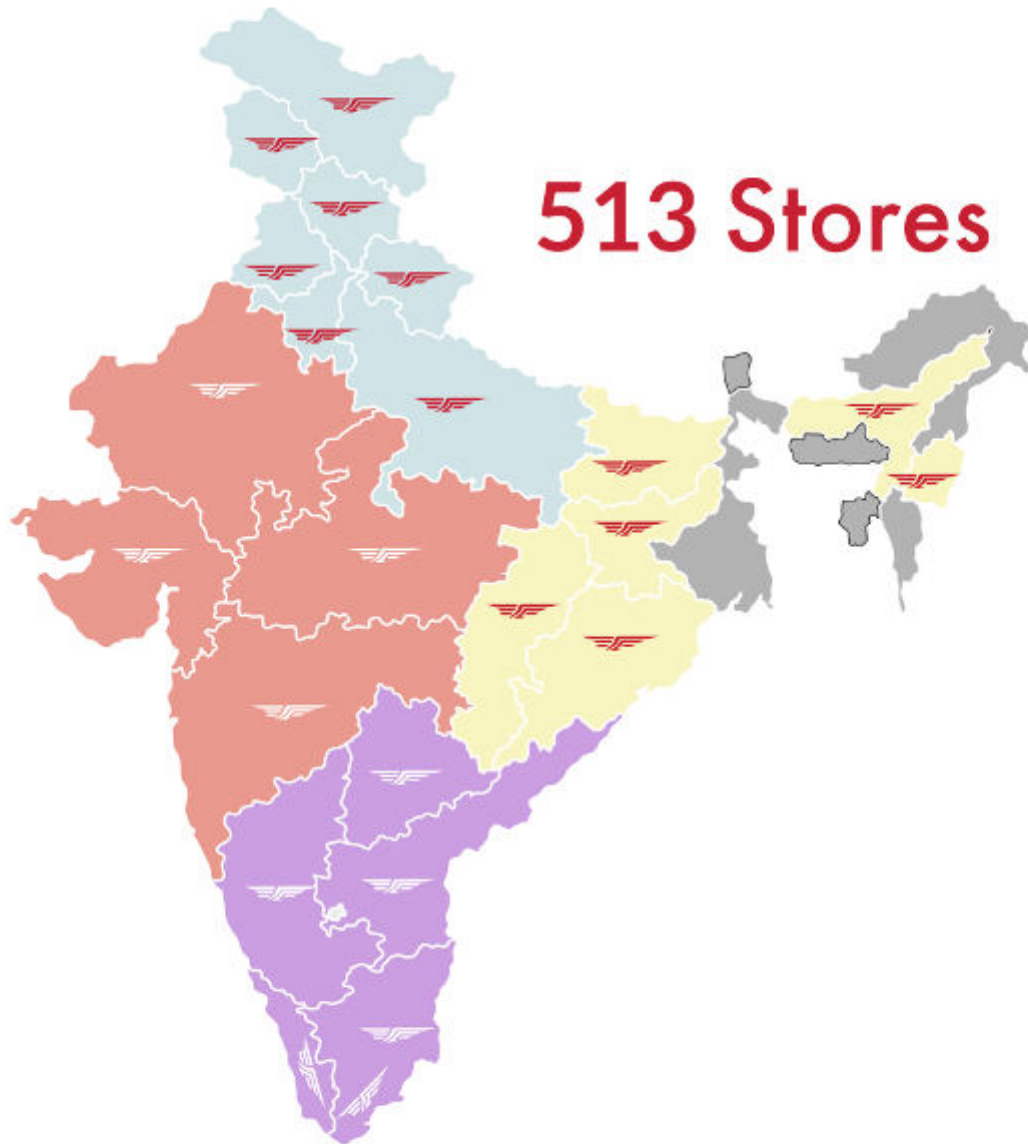
Data-led supply chain ecosystem leveraging vendor partnerships and predictive analytics for operational excellence

Preferred retail and distribution partner for global and domestic brands entering or scaling in India

Driven by visionary promoters and a management team with deep retail expertise and a record of strategic achievements.

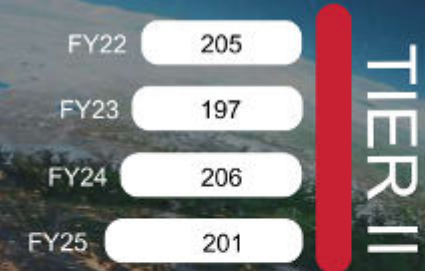
Consistent performance marked by robust growth, profitability, and prudent financial stewardship

Pan-India Leadership with Expanding Regional Footprint



	RETAIL	SIS		TOTAL
FY22	299	245	NORTH	544
FY23	341	183		524
FY24	378	167		545
FY25	420	111		531
FY22	21	01	SOUTH	22
FY23	15	01		16
FY24	11	-		11
FY25	11	-		11
FY22	15	04	EAST	19
FY23	15	02		17
FY24	15	-		15
FY25	26	-		26
FY22	299	-	WEST	11
FY23	341	-		11
FY24	378	-		19
FY25	420	-		25

Pan-India Leadership in Tier II and Tier III Cities



Strengthening Our Retail Legacy While Expanding Digital Reach

RedTape continues to anchor its growth in a powerful offline retail network, expanding its footprint across Tier 2 and Tier 3 cities to stay closer to consumers. At the same time, the brand is enhancing its presence across major e-commerce platforms and its own website, ensuring customers can connect with RedTape anytime, anywhere.

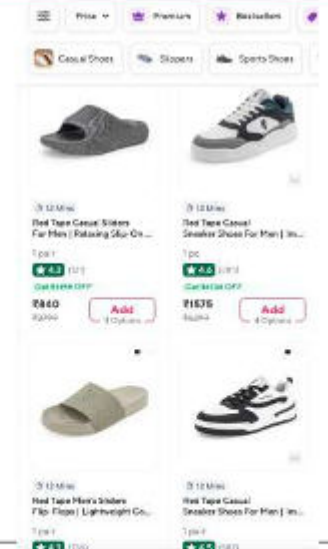
OFFLINE OUTLETS



ONLINE OUTLETS



QUICK COMMERCE




WWW.REDTAPE.COM

amazon

Flipkart 

JioMart

zepto

LimeRoad

AJIO

 Myntra

NYKAA
FASHION

 TATA
CLiQ

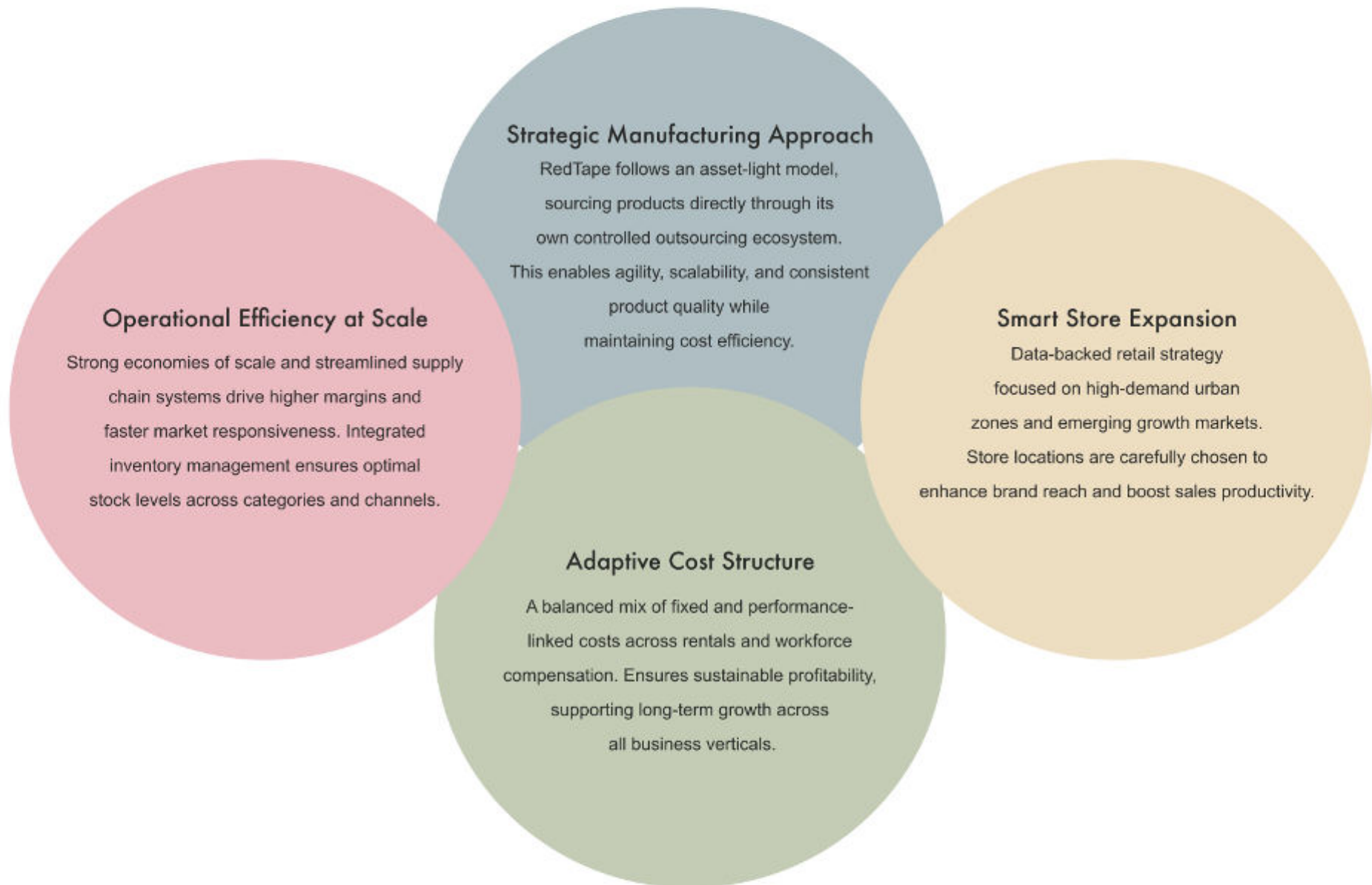

REDTAPE



REDTAPE

Define Your Look

Driving Scalable Growth through an Agile and Efficient Operating Model



Efficient Operating Model through Strong Vendor Partnerships and Tech-Enabled Supply Chain

RedTape's supply chain thrives on 250+ vendor partnerships, including select partners with 15+ years of trust, ensuring sharper forecasting and agile production.

Agile inventory model ensuring quick response to sales trends Reduced stale stock, improved margins, and enhanced sell-through efficiency

Long Standing Relationships with Vendors

Demand-Led Product Replenishment

Driving New Designs and Styles

Long-Standing Manufacturing Ecosystem

Manufacturing partners supporting diverse product categories. Over two decades of operational excellence in sourcing and production

In-house design and merchandising teams driving innovation across footwear, apparel, and accessories. Continuous refresh of product lines aligned with global trends and consumer insights

Board of Directors



Mr. Rashid Ahmed Mirza
Chairman



Mr. Shuja Mirza
Managing Director



Mr. Arvind Verma
Whole Time Director



Ms. Sunanda
Whole Time Director



Mr. Vivek Agnihotri
Chief Financial Officer



Mr. Subhash Sapra
Independent Director



Mr. Sanjay Bhalla
Independent Director



Dr. Yashvir Singh
Independent Director



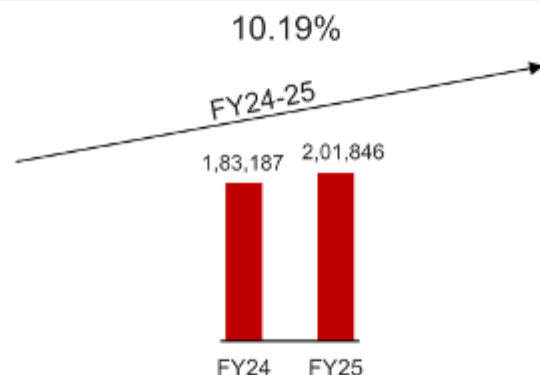
Dr. Rajshree Saxena
Independent Director



Mr. Akhilendra Bahadur
Singh
Company Secretary & Compliance Officer

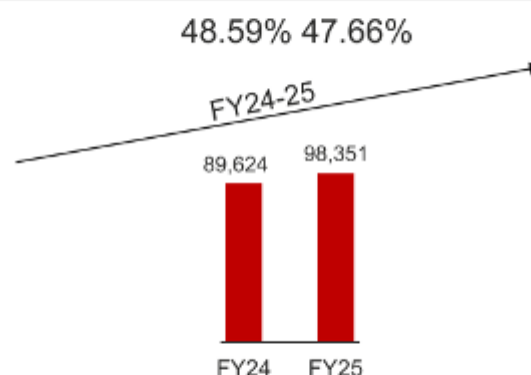
Growth, Profitability and Financial Track Record

Revenue from Operations



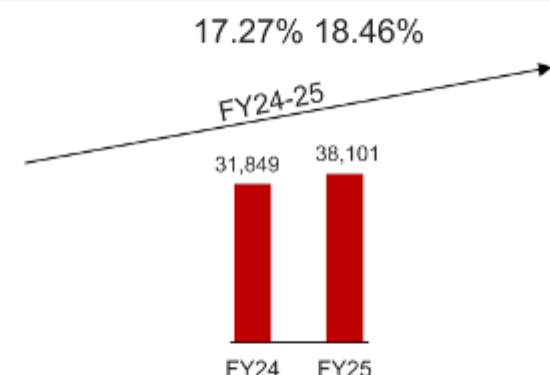
■ Rev from Ops (₹ in Lakh) Percentage Growth

Gross Profit and Gross Margins



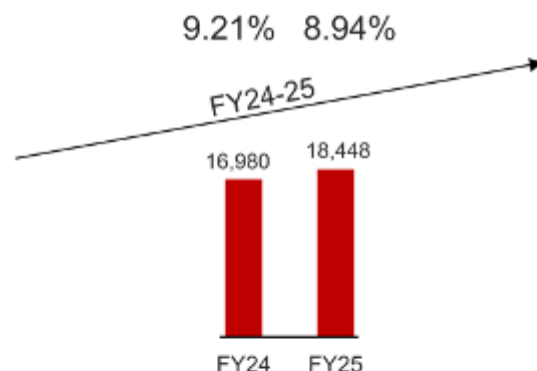
■ Gross Profit (₹ in Lakh) Margin (%)

EBITDA and EBITDA Margins



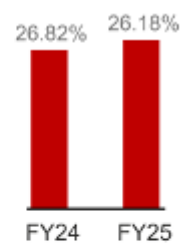
■ EBITDA Margin (%)
EBITDA (₹ in Lakh)

PAT and PAT Margins

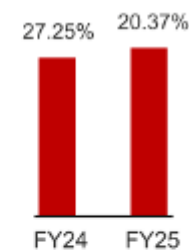


■ PAT (₹ in Lakh) PAT Margin (%)

Return Ratios (ROE and ROCE)



— ROE %



— ROCE %



Brief Overview

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RedTape's Strengths

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Brand Positioning Strategies

1

Expanding Retail Footprint

RedTape continues to strengthen its nationwide presence through strategically located stores across metros and emerging cities. The focus remains on optimizing store formats for profitability and deeper consumer reach.

2

Building a Strong Lifestyle Portfolio

RedTape is evolving into a complete lifestyle brand, expanding beyond footwear into apparel and accessories. With sub-brands like Ozark, Mode, Bond Street, and Sunnies, we're adding new categories — backpacks, sunglasses, hard luggage, perfumes — and soon launching toiletries and women's handbags.

3

Strengthening Social Media Presence

RedTape is amplifying its digital impact by building a powerful social media ecosystem that drives engagement, storytelling, and brand loyalty. Through dynamic content, influencer partnerships, and real-time consumer interaction, the brand is shaping a vibrant community and elevating its visibility across platforms.

4

Driving Innovation and Design Excellence

Innovation drives RedTape's product evolution — from material selection to comfort engineering. The goal is to consistently deliver trend-forward, performance-oriented designs for every lifestyle.

5

Unlocking Strategic Growth Opportunities

RedTape aims to scale further through category diversification, new market entries, and global expansion. The strategy is built on brand-led growth, operational agility, and long-term value creation.



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Sustainability Initiatives & Others

Sustainability Initiatives & Others



National Flag at the Unnao Manufacturing Unit

Community Eye Care with Arunodaya Charitable Trust



Protecting the Heritage Monuments of the Nation

Sustainability Initiatives & Others

Nationwide Tree Plantation Initiatives



Generating clean electricity At Unnao Facility



Unnao's Sewage Treatment Plant



Sustainability Initiatives & Others



Caring Beyond Work

NAPS - Workforce of Tomorrow



Institute of Learning and Mentoring Foundation

THANK YOU

